

## EFTel Partners with Dodo 28 November 2008

## - Dodo to Access BroadbandNext -

EFTel Limited (**ASX Code: EFT**) and Dodo have signed a strategic partnership agreement between the companies, delivering Dodo access to EFTel's new BroadbandNext network.

The deal follows closely on the heels of the strategic partnerships between EFTel and NEXTEP, and between EFTel and Wideband, which will extend the BroadbandNext footprint to around 140 exchanges nationally.

Dodo is one of Australia's largest and best-known Internet Service Providers, offering broadband Internet access, fixed-line and mobile telephony services, web hosting, and mobile broadband, to consumers and business customers throughout Australia.

Dodo CEO Larry Kestelman highlighted the quality of the BroadbandNext network. "Dodo is committed to continuous improvement of our offerings and our service levels," he said.

"Our major investment in customer contact resources has been paying dividends in rapidly improving customer service levels, and we expect that the addition of EFTel's state-of-the-art BroadbandNext network will continue to drive quality gains for Dodo."

"I have every confidence that today's deal will be the commencement of an enduring and prosperous partnership between two Top 10 national ISPs. We always look to the long term in any supply arrangement, and EFTel has invested in the latest technology."

EFTel CEO Simon Ehrenfeld said today that EFTel views its investment in BroadbandNext as establishing a platform for independent ISPs to collaborate for mutual benefit.

"EFTel has developed a substantial broadband footprint, while Dodo possesses powerful sales and marketing capacity, so the partnership makes fundamental sense," he said.

EFTel's BroadbandNext MSANs will support VDSL2, ADSL2+, traditional ADSL, SHDSL corporate solutions, normal PSTN Voice services, IP Video, VoIP, and "Naked DSL".

**Enquiries:** 

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## About EFTel

EFTel Ltd (**ASX Code: EFT**) is a Top 10 Australian Internet Provider, with offices in Perth, Melbourne, Sydney and Kuala Lumpur. Its online brand, aaNet is one of Australia's most popular DSL providers among industry opinion leaders and has received a 5 star customer satisfaction rating in PC Authority. EFTel's wholesale division, DFT Wholesale, services a quarter of Australia's other ISPs. Its business division, EFTel Corporate is a preferred supplier to the Victorian Government. EFTel is building the next generation in high-speed broadband delivery, on a new network named **BroadbandNext**. The network is designed to support a range of telecommunications technologies including **VDSL2**.

More information on BroadbandNext is available at www.broadbandnext.com

For pre-registrations and more information about EFTel VDSL2 visit www.vdsl2.com.au