



## HUNTER HALL INTERNATIONAL LIMITED

ACN 059 300 426

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19 February 2009

Company Announcements Office  
Australian Stock Exchange Limited  
Level 5, 20 Bridge Street  
Sydney NSW 2000

### HUNTER HALL INTERNATIONAL LIMITED 31 December 2008 Half Yearly Report and Interim Dividend Announcement

As required by ASX Listing Rule 4.2A, I attach the following documents in relation to the half year ended 31 December 2008:

- Chairman's Statement
- Appendix 4D – Half Yearly Report
- Half Yearly Financial Report, including Director's Report; Financial Statements and Independent Auditors Review Report.

This information should be read in conjunction with the 30 June 2008 Annual Financial Report.

The Directors have declared an interim fully franked dividend of 18.6 cents per share with record date of Tuesday 3<sup>rd</sup> March 2009 and payment date of Friday 13<sup>th</sup> March 2009.

The Company Dividend Reinvestment Plan is open for participation for this dividend.

Yours sincerely,

**OUAFAA KARIM**  
Company Secretary

GPO Box 4006, Sydney NSW 2001, Australia

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## HUNTER HALL INTERNATIONAL LIMITED

ABN 43 059 300 426

### ANNOUNCEMENT TO THE AUSTRALIAN STOCK EXCHANGE RESULTS TO 31 DECEMBER 2008

19 February 2009

Peter Hall, Chairman of Hunter Hall International Limited, made the following statement today:

#### Financial Results

For the six months to 31 December 2008 Hunter Hall sustained a net loss after tax of \$0.463m. This was largely attributable to the \$5.078m unrealised loss on the group's holding in the Dublin based Hunter Hall International Ethical Fund (IEF). Further detracting was net investment losses of \$0.947m which included a realised loss from exiting the seed investment in the Hunter Hall Global Deep Green Trust and losses on foreign exchange hedging related to the IEF investment. No performance fees were earned.

Funds under management fell 44% from the previous comparable period to \$1,568m; operating revenue declined 33% to \$14.376m, cash expenses fell 17% to \$6.144m and operating profit from investment management decreased by 42% to \$8.232m.

An interim fully franked dividend of 18.6 cents per share has been declared by the Board. The record date for the dividend is Tuesday 3<sup>rd</sup> March 2009 and payment date will be Friday 13<sup>th</sup> March 2009.

#### Summary Profit & Loss Statement

(\$'000)	Six Months to 31 December 2008	Six Months to 31 December 2007	Six Months to 31 December 2006
Funds Under Management	\$1,568m	\$2,815m	\$2,134m
Revenue from Investment Management	14,376	21,544	14,704
Net Expenses	(6,144)	(7,360)	(5,029)
Operating Profit from Investment Management	8,232	14,184	9,675
Net Investment Income/(Loss)	(947)	474	480
Net Performance Fees	0	143	1,286
Charitable Donations	(340)	(682)	(446)
Cash Profit before Tax	6,945	14,119	10,995
Non-cash AIFRS	626	(1,521)	(2,740)
Writeback/(expense)			
AIFRS pre-tax profit from Investment Management	7,570	12,598	8,255
Tax	(2,955)	(3,940)	(3,260)
Net Profit after Tax (Australian Operations)	4,615	8,658	4,995
IEF Related Contribution	(5,078)	640	1,315
Net Profit after Tax	(463)	9,298	6,310
Dividends Per Share	18.6c	36.7c	18.7c

Salient features of the result were:

- Funds under management decreased to \$1,568m before distributions, down 44% over the previous comparable period and down 33% from that reported at 30 June 2008. Net outflow from the Trusts and IEF for the six months to 31 December 2008 was \$49m reversing the \$59m of inflows received in the six months to June 2008. There was negative investment performance of \$712m.
- Absolute performance for the six months for all funds was disappointing, ranging from a fall of 18.6% for the Global Deep Green Trust to a fall of 49.3% for the Dublin-based International Ethical Fund 'IEF'.
- Operating revenues at \$14.376m were 33% below those earned in the previous comparable period. Cash expenses were \$6.144m net of reimbursements, down 17% on the previous comparable period. Staff numbers on a full-time equivalent basis are now 20% below the level of twelve months ago.
- Operating profit from investment management fell by 42% to \$8.232m.
- Net Investment loss was \$0.947m, down on the positive \$0.474m earned in the previous corresponding period. This was largely attributable to losses on the foreign exchange hedging related to the IEF investment and realising the seed capital investment in the Hunter Hall Global Deep Green Trust.
- Net performance fees were nil. At 31 December 2008 negative performance fees accrued for all products aggregated to \$70.8m reflecting fund underperformance in the period under review. At the time of writing this figure was reduced to negative \$59.7m, still without positive accruals for any of our six products.
- We are pleased that the underlying profit generated in the period has enabled the company to allocate \$0.340m for charitable purposes.
- The consolidation of the IEF, in which Hunter Hall Investment Management Limited currently owns 47% of the units outstanding, contributed an unrealised loss of \$5.078m. This is a non-cash unrealised loss and will fluctuate in line with the investment performance of the IEF.
- The cash holding as at 31 December 2008, excluding the IEF, was \$15.5m before accruals for dividends and tax while interest bearing liabilities were \$3.0m. In addition the company holds an investment in the IEF with a market value at 31 December 2008 of \$8.2m.

### Investment Performance and Commentary

The Hunter Hall investment funds had a disappointing six months as a result of the global financial crisis. Absolute returns ranged from a fall of 18.6% (GDG) to a fall of 49.3% (IEF). Relative performance was also disappointing.

Period to 31 December 2008	VGT	AVT	GET	GDG	HHV	IEF
6 Months	- 32.7%	- 39.0%	- 23.6%	- 18.6%	- 29.6%	- 49.3%
Benchmark	- 8.8% <sup>(1)</sup>	- 29.7% <sup>(2)</sup>	- 8.8% <sup>(1)</sup>	- 8.8% <sup>(1)</sup>	- 8.8% <sup>(1)</sup>	- 33.7% <sup>(4)</sup>
Relative Performance	- 23.9%	- 9.3%	- 14.8%	- 9.8%	- 20.8%	- 15.6%
1 Year	- 40.3%	- 52.6%	- 33.8%	- 25.1%	- 41.0%	- 54.5%
Benchmark	- 25.3%	- 40.4%	- 25.3%	- 25.3%	- 25.3%	- 40.7% <sup>(4)</sup>
Relative Performance	- 15.0%	- 12.2%	- 8.5%	+ 0.2%	- 15.7%	- 13.8%
<b>Net Assets</b>	\$866m	\$58m	\$382m	\$6m	\$238m <sup>(3)</sup>	\$17m

Note: <sup>(1)</sup> MSCI World Total Return Index, Net Dividends Reinvested (A\$). <sup>(2)</sup> All Ordinaries Accumulation Index. <sup>(3)</sup> Pre-tax. <sup>(4)</sup> MSCI World Total Return Index, Net Dividends Reinvested (US\$).

The major factors affecting performance were significant falls in selected currencies, emerging markets, energy and commodity prices and stock selection errors.

The funds, especially those investing internationally, had a significant weighting towards energy stocks, which fell with the oil price. In addition we held two iron-ore companies in Australia and several engineering companies which service the energy and resources space. These companies were sold off severely, especially damaging the AVT. Our soft commodity exposures (milk, tea and sugar) also took a significant hit.

The sharp fall of the Australian dollar, down 25% against the US\$ over the six month period, was a major contributor to our underperformance. Due to the combination of holding Australian equities in the VGT, HHV and IEF, holding high levels of cash in Australian Dollars in all funds except the IEF and foreign currency hedging in the VGT and HHV we had high Australian Dollar exposures. This did not hurt us on an absolute basis but against the MSCI World (A\$) which is comprised of foreign assets but denominated in Australian Dollars, it resulted in serious underperformance.

We are now cautiously diversifying our cash holdings to move closer to reflect benchmarks in the GET and HHV and our foreign currency hedge has been reduced in the VGT and the HHV.

### Performance Fee

As a result of underperformance the performance fee accruals for each of the funds is in a negative position. At 31<sup>st</sup> December 2008 the aggregate negative performance fee accrued was \$70.8m. It has improved to negative \$59.7m at the time of writing.

\$m	30 June 2008	31 December 2008	16 February 2009
VGT	-16.165	-30.510	-23.425
AVT	-8.049	-9.785	-9.155
GET	0	-14.635	-12.446
GDG	0	-192	-128
HHV	-35	-14.583	-13.808*
IEF	-7	-1.084	-697*
TOTAL	-24.256	-70.789	-59.659

\* As at 31<sup>st</sup> January 2009

Performance fees payable to the company accrued in the GDG and GET for the six month period to 30<sup>th</sup> June 2008 are not included in the figures above. The amounts were \$0.165m for the GDG and \$3.821m for the GET, of which 30% and 50% are payable to Hunter Hall International, respectively, summing to \$1.960m. This equates to 5 cents per share after tax not yet accounted for in HHL's results. These fees will only be payable in the case of each Trust once a positive six month return has been achieved. This was not the case for either product in the December 2008 half-year.

### Outlook

The six month period to 31 December 2008 saw the most serious global financial crisis since the early 1930s.

Hunter Hall has long had a view that the world was in the midst of a housing, equity and credit bubble. Following the collapse of the British bank Northern Rock in September 2007 we decided to raise our group cash holdings to A\$500 million (about 20% of funds), which we achieved by realising some of our largest and longest held positions such as PZ Cussons and MacMahon.

We have held that cash throughout the crisis and continue to hold it. Because we do not short stocks our only protection during the recent crash has been to hold cash and undervalued shares. No doubt we could have done better throughout the crisis but we now have the resources and the opportunity to rebuild performance. Our cash and gold holdings total over 30% of funds under management. The cash holding reduces the risk of continued underperformance, but does mean that the investment portfolios may not participate fully in any rally in the short term.

The 2009 calendar year has started well for Hunter Hall despite a background of nervous markets and gloomy economic data. All our products outperformed their respective benchmarks in January, ranging from + 1.9% (HHV) to + 5.3% (AVT) outperformance for the month. The GET has now achieved three consecutive months of outperformance totalling 10.9% while the VGT outperformed the MSCI World (A\$) by 6.8% over the three months to 31 January 2009. February has also started well with positive relative performance for most funds.

The source of this outperformance is stock performance. A number of our Australian positions such as Po Valley, Atlas Iron, Sirtex Medical, and Biota rose by more than 30% over January on the back of positive operational developments. Also contributing to performance were Vestas Wind Systems, Woongjin Thinkbig, PA Resources and our gold holdings.

Going forward three things seem clear to us:

1. The physical and intellectual capital of the global economic system remain intact.
2. Financial capital has been destroyed in huge amounts, primarily in the banking sector and among complex, leveraged and speculative securities. The key losers are direct investors in such securities, investors in bank shares (the American, European and Japanese banking systems are probably insolvent) and (biggest of all) taxpayers. We and our children will be paying the bill for this mess for decades to come.
3. Life goes on (even for individuals wiped out by point 2 above). It will take time for confidence to return but when it does we can expect normal human creativity and optimism to restore demand to its previous levels. In the rebuilding phase there will be huge opportunities for investors with capital and stock selection skills. And investment in well-run enterprises supplying goods and services (equities) will outperform bonds and property, in the long run.

The key issue for the global economy in the next year will be whether government interventions achieve a 'goldilocks' outcome, where consumer and business confidence is rebuilt to a sufficient level to re-start growth without tipping us into an inflationary or stagflationary era. On balance we are confident that government action will succeed at avoiding an out-right depression, but our instincts tell us that a number of undesirable side-effects are also inevitable.

Hunter Hall has been a global investor for over 12 years and we feel that, while the current period of share market weakness will drag on for some time, it will provide an opportunity to strengthen the quality of our value based portfolios. We hold a high cash weighting and are well positioned to take advantage of the increasing number of bargains becoming available, whilst remaining mindful of the need to preserve cash in case 'cheap' becomes 'cheaper'. Nonetheless, the current period offers enormous opportunity and we expect to substantially rebuild the value of our portfolios over the next two to three years.

Hunter Hall's financial performance over the period to 30 June and beyond is difficult to forecast. The key driver is the volume of funds under management and these are subject to markets, our performance and investor confidence, all of which remain quite volatile. An encouraging fact is that thus far we have seen relatively little in the way of redemptions from investors in our products. Meanwhile we are trimming expenses, largely through staff attrition rather than layoffs, and seeking to maximise profitability and maintain balance sheet strength.

The next year will be challenging but our confidence in the long term outlook for our company and our system remains unshaken.



**Peter MacDonald Hall**  
**Executive Chairman**  
**Hunter Hall International Limited**

All enquiries to:  
 David Buckland  
 Chief Executive Officer, Hunter Hall Investment Management Limited  
 Tel: (02) 8224 0300

## Appendix 4D

### Half year financial report

Six months ended 31 December 2008

ENTITY: HUNTER HALL INTERNATIONAL LIMITED

ABN: 43 059 300 426

The following information is given to the ASX under listing rule 4.2A.3.

#### Item 1:

This half year report is for the reporting period to 31 December 2008 and the previous corresponding period is 31 December 2007, for Hunter Hall International Limited ("the Company") and its controlled entities ("the Consolidated Entity").

#### Item 2: Results for announcement to the market

	\$A'000 Up/(down)	% to	\$A'000
2.1: Revenue from Ordinary Activities	(7,909)	(30)	18,600
2.2: Profit (loss) from ordinary activities after tax attributable to members	(9,761)	(105)	(463)
2.3: Net profit (loss) for the period attributable to members	(9,761)	(105)	(463)
2.4: Dividends		Amount per security (cents)	Franked amount per security (cents)
Dividends		18.6	18.6
Previous corresponding period		40.6	40.6
2.5: Record date for determining entitlements			3 March 2009

**2.6: Salient features of the result included:**

- Funds under management decreased to \$1,568m before distributions, down 44% over the previous comparable period and down 33% from that reported at 30 June 2008. Net outflow from the Trusts and IEF for the six months to 31 December 2008 was \$49m reversing the \$59m of inflows received in the six months to June 2008. There was negative investment performance of \$712m.

- Absolute performance for the six months for all funds was disappointing, ranging from a fall of 18.6% for the Global Deep Green Trust to a fall of 49.3% for the Dublin-based International Ethical Fund 'IEF'.

- Operating revenues at \$14.376m were 33% below those earned in the previous comparable period.

- Cash expenses were \$6.144m net of reimbursements, down 17% on the previous comparable period.

- Operating profit from investment management fell by 42% to \$8.232m.

- Net Investment loss was \$0.947m, was down on the positive \$0.474m earned in the previous corresponding period. As mentioned this was largely attributable to losses on the hedge over foreign currency exposure due to the IEF holding and the realised loss on exiting the GDG seed capital investment.

- Net performance fees were nil. At 31 December 2008 negative performance fees accrued for all products aggregated to \$70.8m reflecting fund underperformance in the period under review. At the time of writing this figure was reduced to \$61.5m, still without positive accruals for any of our six products.

- We are pleased that the underlying profit generated in the period has enabled the company to allocate \$0.340m for charitable purposes.

- The consolidation of the IEF, in which Hunter Hall Investment Management Limited currently owns 47% of the units outstanding, contributed an unrealised loss of \$5.078m. This is a non-cash unrealised loss and will fluctuate in line with the investment performance of the IEF.

- The cash holding as at 31 December 2008, excluding the IEF, was \$15.54m before accruals for dividends, tax and receipt of performance fees, whilst interest bearing liabilities, reflecting the investment in the IEF, were \$3.00m.

For more information on the financial results of the Company refer to the Half Yearly Financial Report and accompanying notes, attached to this report.

**Item 3: Net tangible assets per security**

	Reporting period  31 Dec 08 \$A	Previous corresponding period 30 Jun 08 \$A
Net Tangible Asset backing per ordinary share	1.3596	1.8262

**Item 4: Details of controlled entities**

**Item 5: Details of dividends**

The company has declared a fully franked interim dividend of 18.6 cents per share. The record date for the dividend is 3 March 2009 and payment date will be 13 March 2009. The company paid a fully franked final dividend of 40.6 cents per share on 22 September 2008, with a record date of 9 September 2008.

**Item 6: Dividend reinvestment**

Hunter Hall operates a Dividend Reinvestment Plan (DRP) whereby the shareholders can elect that all or part of their dividends be used to apply for fully paid ordinary shares in the Company.

Copies of the Hunter Hall International Dividend Reinvestment Plan and DRP Election forms may be obtained by contacting the Registrar. (Computershare Investor Services Pty Limited, Level 3, 60 Carrington Street, Sydney NSW 2000. Investor Enquiries 02 8216 5700.)

The last date for acceptance of an election form for this dividend payment is the record date, 3 March 2009.

**Item 7: Details of associate and joint ventures**

**Item 8: Details of foreign entities**

The financial report of the Company and controlled entities has been prepared under the Australian equivalent to International Financial Reporting Standard (AIFRS) AASB 134: Interim Financial Reporting. The Hunter Hall International Ethical No 1 Fund PLC adopts Irish GAAP and Financial Reporting Standards 26 UK. The directors believe these accounting policies are consistent with International Reporting Standards.

**Item 9: Details of audit dispute or audit qualification**

**Item 11: Audit Review/ Status**

The report is based on the attached Half Year financial report which has been reviewed by our auditors.



**David Barclay Buckland**  
*Director*

**Dated this 19<sup>th</sup> Day of February 2009**





**HUNTER HALL  
INTERNATIONAL  
LIMITED**

ABN 43 059 300 426

**31 DECEMBER 2008  
HALF YEAR FINANCIAL REPORT**

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# Directors' Report

Your Directors present their report on Hunter Hall International Limited (the Company, HHL) and its controlled entities (the Consolidated Entity) for the financial period ended 31 December 2008.

## Directors

The names of Directors in office at any time during or since the end of the half year are:

Peter James MacDonald Hall	(Executive Chairman)
Jack Theseus Lowenstein	(Executive Director)
David Barclay Buckland	(Executive Director)
James Fisher McDonald	(Executive Director)
William Wayne Hawkins	(Lead Non-executive Director)
Mark Benedict Forstmann	(Non-executive Director)
Suzanne Mary Daniel	(Non-executive Director)
Michael Walsh	(Non-executive Director)

## Principal Activities

Through its wholly owned subsidiaries the Company operates an investment management business.

Hunter Hall Investment Management (HHIML) is the responsible entity of four retail equity funds: the Hunter Hall Value Growth Trust (VGT), the Hunter Hall Australian Value Trust (AVT), the Hunter Hall Global Ethical Trust (GET) and the Hunter Hall Global Deep Green Trust (GDG).

HHIML is also the Investment Manager for Hunter Hall Global Value Limited (HHV), a listed investment company and of the Hunter Hall International Ethical Fund (IEF), an offshore fund listed on the Dublin Stock Exchange, of which HHIML has a stake of 47% as at 31 December 2008 (30 June 2008: 46%).

Hunter Hall Superannuation Company Pty Limited (HHSC) is the Trustee of the Hunter Hall Ethical Superannuation Fund (ESF), a retail public offer superannuation fund designed to enable the investment of superannuation savings in three of the four Hunter Hall retail trusts.

Hunter Hall International (UK) Limited, a company registered in the U.K., provides international investment research for the Hunter Hall group, and Bennelong Administration Services provides administration services for the Hunter Hall Trusts, HHV and the ESF, including unit pricing, fund accounting and unit registry.

There were no other significant changes in the nature of the Consolidated Entity's principal activities during the financial period.

## Review of Operations

The loss of the Consolidated Entity after providing for income tax and excluding minority interest amounted to \$0.463m (December 2007 half year profit: \$9.298m).

Funds under management at 31 December 2008 totalled \$1.568b, a decrease of \$784m or 33% on 30 June 2008 (\$2.352b).

## Financial Review

The Consolidated Entity experienced a decline in after tax profits to a loss of \$0.463m (December 2007 half year: \$9.298m).

Revenue from Investment Management of \$14.376m, was down 33% from the previous year (December 2007 half year: \$21.544m). Cash expenses (before AIFRS non cash items) were 17% lower than the previous year at \$6.144m (December 2007 half year: \$7.360m). Operating Profit from Investment Management decreased by 42% to \$8.232m (December 2007 half year: \$14.184m).

The Consolidated Entity also saw a \$5.078m net unrealised loss in the value of its share of the IEF's portfolio (December 2007 half year: \$0.641m gain). This will fluctuate in line with the investment performance of the IEF.

Non cash items included a \$626,000 Share Based Payments net writeback (December 2007 half year expense: \$1.552m).

Cash holdings excluding the IEF at 31 December 2008 were \$15.535m (December 2007 half year: \$23.559m) before payment of income tax and dividends and prior to receipt of performance fees.

Performance fees payable to the company were accrued in the GDG and GET for the six month period to 30th June 2008 but not taken up as profit by the Company. The amounts were \$0.165m for the GDG and \$3.821m for the GET, of which 30% and 50% are payable to Hunter Hall International, respectively, summing to \$1.960m. This equates to 5 cents per share after tax not yet accounted for in HHL's results. These fees will only be payable in the case of each Fund once a positive six month return has been achieved. This was not the case for either product in the December 2008 half-year.

# Directors' Report

## Financial Position

The net assets of the consolidated group have decreased by \$11.6m from \$46.9m at 30 June 2008 to \$35.3m at 31 December 2008. This decrease has largely resulted from the following factors:

Current assets have decreased by \$6.8m or 21% to \$25.1m (30 June 2008: \$31.9m) mainly due to a decrease in cash levels following repayments of debt and dividend payments.

Non-current assets have decreased by \$11.9m or 41% to \$17.0m (30 June 2008: \$28.9m) due to a decrease in non-current financial assets.

Current liabilities have decreased by \$0.4m or 6% to \$5.90m (30 June 2008: \$6.3m) as a result of a decrease in the amounts payable as charitable donations, to the investment team and payroll taxes partially offset by a reclassification of existing borrowings from long to short term.

Non-current liabilities have decreased by \$6.9m or 90% to \$0.8m (30 June 2008: \$7.7m) as the result of repayment of debt, a decrease in tax liabilities and the previously mentioned reclassification of existing debt.

## Investment Performance

Period to 31 December 2008	VGT	AVT	GET	GDG	HHV	IEF
6 Months	-32.70%	-39.00%	-23.60%	-18.60%	-29.60%	-49.30%
Benchmark	- 8.8% <sup>(1)</sup>	- 29.7% <sup>(2)</sup>	- 8.8% <sup>(1)</sup>	- 8.8% <sup>(1)</sup>	- 8.8% <sup>(1)</sup>	- 33.7% <sup>(4)</sup>
Relative Performance	-23.90%	-9.30%	-14.80%	-9.80%	-20.80%	-15.60%
1 Year	-40.30%	-52.60%	-33.80%	-25.10%	-41.00%	-54.50%
Benchmark	-25.30%	-40.40%	-25.30%	-25.30%	-25.30%	- 40.7% <sup>(4)</sup>
Relative Performance	-15.00%	-12.20%	-8.50%	0.20%	-15.70%	-13.80%
Net Assets	\$866m	\$58m	\$382m	\$6m	\$238m <sup>(3)</sup>	\$17m

Note: (1) MSCI World Total Return Index, Net Dividends Reinvested (A\$). (2) All Ordinaries Accumulation Index. (3) Pre-tax. (4) MSCI World Total Return Index, Net Dividends Reinvested (US\$).

## Earnings per share

Basic earnings per share for the period to 31 December 2008 was negative 1.81 cents per share (December 2007 half year: 38.88cps), while fully diluted earnings per share was negative 1.81 cents per share (December 2007 half year: 37.66).

## Dividends Paid or Recommended

	31 December 2008 \$'000	30 June 2008 \$'000
Final 2008 ordinary dividend of \$0.406 per share with a record date of 9 September 2008, paid on 22 September 2008	-	\$10,392
Interim ordinary dividend of \$0.186 per share declared by the Directors, to be paid on 13 March 2009, not provided for in the attached financial reports	\$4,770	-

## Auditor's Independence Declaration

A copy of the Auditor's Independence Declaration as required under section 307C of the Corporations Act 2001 in relation to the review of the interim financial report for the half year ended 31 December 2008 is set out on page 15.

Signed in accordance with a resolution of the Board of Directors.



David Barclay Buckland  
**Director**

Dated this 19<sup>th</sup> Day of February 2009

# INCOME STATEMENT

## FOR THE PERIOD ENDED 31 DECEMBER 2008

	Note	Half year ended Consolidated	
		31 December 2008 \$'000	31 December 2007 \$'000
Revenues	2	18,600	26,509
Other income	3	157	1,440
Employee benefits expense		(3,574)	(3,799)
Employee bonuses	4	(213)	(1,088)
Performance fee paid	4	-	(144)
PM equity plan expense	4	1,015	(561)
Employee option plan expense	4	(389)	(961)
Marketing costs		(477)	(673)
Directors fees		(153)	(119)
Consultancy fees		(185)	(303)
Professional fees		(354)	(381)
Insurance costs		(125)	(91)
Occupancy costs		(462)	(453)
Depreciation and amortisation expense		(157)	(169)
Finance costs		(247)	(231)
Commissions		(571)	(715)
Management fees		(771)	(855)
Managed investment entity expenses		(140)	(193)
Charitable donations		(340)	(682)
Reimbursable expenses		(1,700)	(1,842)
Foreign exchange contract losses		(894)	-
Fair value losses of financial instruments held for trading		(15,861)	-
Other expenses		(1,084)	(1,057)
<b>(Loss)/profit before income tax expense</b>		<b>(7,925)</b>	<b>13,632</b>
Income tax expense		(774)	(3,780)
<b>Net (loss)/profit for the period</b>		<b>(8,699)</b>	<b>9,852</b>
<b>Less: (Loss)/profit is attributable to minority equity interest</b>		<b>(8,236)</b>	<b>554</b>
<b>Profit is attributable equity holders of Hunter Hall International Limited</b>		<b>(463)</b>	<b>9,298</b>
Basic (loss)/earnings per share (cents per share)		(1.81)	38.88
Diluted (loss)/earnings per share (cents per share)		(1.81)	37.66

The Income Statement should be read in conjunction with the accompanying Notes.

**BALANCE SHEET**  
**AS AT 31 DECEMBER 2008**

	Half year ended Consolidated 31 December 2008 \$'000	Year ended 30 June 2008 \$'000
<b>Current assets</b>		
Cash and cash equivalents	19,271	26,673
Trade and other receivables	4,141	4,686
Financial assets	134	266
Current tax receivable	1,305	-
Other current assets	200	284
<b>Total current assets</b>	<b>25,051</b>	<b>31,909</b>
<b>Non-current assets</b>		
Financial assets	13,959	24,944
Property, plant and equipment	575	621
Deferred tax assets	1,988	2,815
Intangible assets	492	540
<b>Total non-current assets</b>	<b>17,014</b>	<b>28,920</b>
<b>Total assets</b>	<b>42,065</b>	<b>60,829</b>
<b>Current liabilities</b>		
Trade and other payables	2,713	5,406
Current tax liabilities	-	609
Current provisions	237	222
Short term borrowings	3,000	-
Other current liabilities	-	39
<b>Total current liabilities</b>	<b>5,950</b>	<b>6,276</b>
<b>Non-current liabilities</b>		
Long term provisions	423	309
Long term borrowings	-	6,000
Deferred tax liabilities	-	925
Other non current liabilities	357	423
<b>Total non-current liabilities</b>	<b>780</b>	<b>7,657</b>
<b>Total liabilities</b>	<b>6,730</b>	<b>13,933</b>
<b>NET ASSETS</b>	<b>35,335</b>	<b>46,896</b>
<b>Equity</b>		
Issued capital	18,467	17,373
Reserves	2,319	2,072
Retained earnings	4,626	13,549
Parent interest	25,412	32,994
Minority equity interest	9,923	13,902
<b>Total equity</b>	<b>35,335</b>	<b>46,896</b>

The Balance Sheet should be read in conjunction with the accompanying notes.

**STATEMENT OF CHANGES IN EQUITY  
FOR THE PERIOD ENDED 31 DECEMBER 2008**

**Consolidated**

	<b>Note</b>	<b>Issued capital \$'000</b>	<b>Reserves \$'000</b>	<b>Retained Earnings \$'000</b>	<b>Minority Interest \$'000</b>	<b>Total \$'000</b>
<b>Balance as at 1 July 2007</b>		13,937	5,369	15,132	6,408	40,846
Changes in fair value of available for sale financial instruments		-	91	-	-	91
Share based payments tax reserve			225			225
Unrealised foreign exchange translation		-	(405)	-	(413)	(818)
Net income/(expense) recognised directly in equity		-	(89)	-	(413)	(502)
Profit for the period		-	-	9,298	554	9,852
<b>Total recognised income and expense for the half year</b>		-	<b>(89)</b>	<b>9,298</b>	<b>141</b>	<b>9,350</b>
Shares issued under the Dividend Reinvestment Plan		-	-	-	-	-
Issue of shares to minority interest		-	-	-	10,299	10,299
Unrealised foreign exchange losses		-	-	-	-	-
Dividends paid	5	-	(3,162)	(10,134)	-	(13,296)
Options exercised		2,195	-	-	-	2,195
Share based payments expense		-	1,522	-	-	1,522
<b>Balance as at 31 December 2007</b>		<b>16,132</b>	<b>3,640</b>	<b>14,296</b>	<b>16,848</b>	<b>50,916</b>
<b>Balance as at 1 July 2008</b>		17,373	2,072	13,549	13,902	46,896
Changes in fair value of available for sale financial instruments		-	-	-	-	-
Share based payments tax reserve			(848)			(848)
Unrealised foreign exchange translation		-	3,653	-	4,303	7,956
Net income/(expense) recognised directly in equity		-	2,805	-	4,303	7,108
Profit for the period		-	-	(463)	(8,236)	(8,699)
<b>Total recognised income and expense for the half year</b>		-	<b>2,805</b>	<b>(463)</b>	<b>(3,933)</b>	<b>(1,591)</b>
Shares issued under the Dividend Reinvestment Plan		-	-	-	-	-
Issue of shares to minority interest		-	-	-	(46)	(46)
Unrealised foreign exchange losses		-	-	-	-	-
Dividends paid	5	-	(1,932)	(8,460)	-	(10,392)
Options exercised		1,094	-	-	-	1,094
Share based payments expense		-	(626)	-	-	(626)
<b>Balance as at 31 December 2008</b>		<b>18,467</b>	<b>2,319</b>	<b>4,626</b>	<b>9,923</b>	<b>35,335</b>

The Statement of Changes in Equity should be read in conjunction with the accompanying notes.

**CASH FLOW STATEMENT  
FOR THE PERIOD ENDED 31 DECEMBER 2008**

	Note	Half year ended Consolidated	
		2008 31 December \$'000	2007 31 December \$'000
<b>Cash flows from operating activities</b>			
Receipts from customers		19,881	41,718
Payments to suppliers and employees		(14,532)	(21,500)
Dividends received by IEF		200	170
Interest received		390	683
Finance costs		(247)	(231)
Income tax paid		(3,634)	(4,864)
<b>Net cash inflow from operating activities</b>		<b>2,058</b>	<b>15,976</b>
<b>Cash flows from investing activities</b>			
Payments for investments of HHML		-	(2,000)
Payments for investments of the IEF		(3,181)	(12,330)
Proceeds from sale of investments of HHML		1,628	-
Proceeds from sale of investments of IEF		3,860	5,298
Payments for property, plant and equipment		(63)	(129)
Proceeds from forward exchange contracts		762	14
<b>Net cash inflow (outflow) from investing activities</b>		<b>3,006</b>	<b>(9,147)</b>
<b>Cash flows from financing activities</b>			
Proceeds from issues of HHL shares		280	1,033
Proceeds from issues of shares to minority		-	10,299
Redemption of minority shares		(46)	-
Proceeds from PM shares converted		-	(620)
Repayment of deposits on PM Shares		(105)	-
Dividends paid by HHL		(9,575)	(12,135)
Repayment of borrowings		(3,000)	-
<b>Net cash (outflow) inflow from financing activities</b>		<b>(12,447)</b>	<b>(1,423)</b>
<b>Net increase (decrease) in cash held</b>		<b>(7,383)</b>	<b>5,406</b>
Cash and cash equivalents at 1 July		26,673	22,742
Effect of foreign currency fluctuations on cash held		(19)	137
<b>Cash and cash equivalents at 31 December</b>		<b>19,271</b>	<b>28,285</b>

The Cash Flow Statement should be read in conjunction with the accompanying Notes.



## NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2008

### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

Hunter Hall International Limited (the Company) is a listed public company, incorporated and domiciled in Australia.

The consolidated interim financial report of the Company as at and for the six months to 31 December 2008 comprised the Company and its subsidiaries (together referred to as the Consolidated Entity).

The half year consolidated financial statements are a general purpose financial report prepared in accordance with the requirements of the Corporations Act 2001, Accounting Standard AASB 134: Interim Financial Reporting, Australian Accounting Interpretations and other authoritative pronouncements of the Australian Accounting Standards Board.

It is recommended that this financial report be read in conjunction with the annual financial report for the year ended 30 June 2008 and any public announcements made by Hunter Hall International Limited and its controlled entities during the half year in accordance with continuous disclosure requirements arising under the Corporations Act 2001.

The half year report does not include full disclosures of the type normally included in the annual financial report.

The accounting policies applied by the Consolidated Entity in this consolidated interim financial report are the same as those applied by the Consolidated Entity in its financial report for the year ended 30 June 2008.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2008

**NOTE 2 : REVENUE**

Management fee income
Admin fee income
Performance fee income
Entry fee income
Interest received
Dividend income
Trust expenses reimbursed

Half year ended Consolidated	
31 December 2008	31 December 2007
\$'000	\$'000
15,355	22,527
753	771
-	19
190	464
390	683
200	170
1,712	1,872
<b>18,600</b>	<b>26,509</b>

**NOTE 3 : OTHER INCOME**

Changes in:
Fair value gains of financial instruments designated as fair value through the profit and loss
Fair value of derivative financial instruments

Half year ended Consolidated	
31 December 2008	31 December 2007
\$'000	\$'000
157	1,312
-	128
<b>157</b>	<b>1,440</b>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2008

## NOTE 4 : (LOSS)/PROFIT FOR THE PERIOD

Half year ended Consolidated	
31 December 2008 \$'000	31 December 2007 \$'000

The following revenue and expense items are relevant in explaining the financial performance for the interim period:

Employee Option Plan	(389)	(561)
Portfolio Manager Share Plan (1)	1,015	(961)
<b>Equity based payments expense</b>	<b>626</b>	<b>(1,522)</b>
Employee bonus	(213)	(449)
Portfolio Manager Profit Plan	-	(639)
<b>Total employee bonuses</b>	<b>(213)</b>	<b>(1,088)</b>
Gross performance fee earned	-	286
IEF performance fee eliminated on consolidation	-	(267)
Net performance fee received	-	19
Performance fee paid (2)	-	(144)
<b>Net performance fee</b>	<b>-</b>	<b>(125)</b>

(1) At the General Meeting held 22nd September 2006, HHIL Shareholders approved the Portfolio Manager Share Plan ("PMSP"). The PMSP enables the Portfolio Manager team to purchase up to 2.35 million shares in Hunter Hall indirectly from Hampshire Assets and Services Pty Ltd, subject to five thresholds of half yearly pre tax profit starting at \$8million and rising in four steps to \$20 million over the period to June 2015. The amount expensed in these financial statements are based on the Director's best estimates of when each threshold will be met. The first threshold of \$8 million was met in the six months ending 31 December 2006. The second threshold of \$10.5 million was met in the six months ending 30 June 2007.

(2) In accordance with management contracts, 50% of the gross performance fee earned is paid to the investment management team as disclosed in the Initial Public Offer Prospectus dated 12 January 2001.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2008

## NOTE 5 : DIVIDENDS

Final fully franked ordinary dividend of 52.5 cents per share franked at the tax rate of 30%

Final fully franked ordinary dividend of 40.6 cents per share franked at the tax rate of 30%

Consolidated	
31 December 2008	31 December 2007
\$'000	\$'000
-	13,296
10,392	-
<b>10,392</b>	<b>13,296</b>

a. The Consolidated Entity operated within one business segment (Investment Management) which represents its primary segment reporting format and three geographical segments (Australia, United Kingdom and Ireland).

Segment revenues from external customers		Carrying amount of segment assets		Acquisitions of non-current segment assets	
31 December 2008	31 December 2007	31 December 2008	30 June 2008	31 December 2008	30 June 2008
\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
18,655	26,359	17,874	32,491	57	276
5	-	4,811	2,387	6	1
97	1,590	19,380	25,951	-	-
18,757	27,949	42,065	60,829	63	277

The aggregate effect of the change in accounting policy on the financial statements for the period ended 31 December 2008 is as follows:

		Consolidated 31 December 2007	
	\$'000 Previously stated	\$'000 Adjustment	\$'000 Restated
<b>Income Statement</b>			
PM equity plan expense	(961)	-	(961)
Employee option plan expense	(561)	-	(561)
Management fees	(855)	-	(855)
Income tax expense	(4,086)	306	(3,780)
		<b>30 June 2007</b>	
<b>Baalance Sheet</b>			
Deferred tax assets	925	1,433	2,358
Current tax liabilities	3,857	(875)	2,982
Reserves	4,338	1,031	5,369
Adjustment to opening retained profits	13,855	1,277	15,132

There have been other new Australian Accounting Standards and Australian Accounting Interpretations issued or amended that are applicable but not yet effective. An assessment of the impact has been completed with no material quantitative effect on the Company's financial reporting however, there will be some changes to the disclosures.

**NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2008**

**NOTE 8 : SUBSEQUENT EVENTS**

On 19 February 2009 the Directors declared an interim dividend of 18.6 cents per share, with a record date of 3 March 2009 and a payment date of 13 March 2009.

There were no other events subsequent to year end that require disclosure other than those matters referred to elsewhere in this report.

The financial report was authorised for issue on 19 February 2009 by the Board of Directors.

**NOTE 9 : CONTINGENT LIABILITIES**

There were no contingent liabilities requiring disclosure at 31 December 2008 or 30 June 2008.

## DIRECTORS' DECLARATION

The Directors of the Company declare that:

- 1) the Financial Statements and Notes of the Consolidated Entity, as set out on pages 4 to 13 are in accordance with the Corporations Act 2001, and
  - a. comply with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001, and
  - b. give a true and fair view of the financial position as at 31 December 2008 and performance for the half year ended on that date of the Company and Consolidated Entity,
- 2) the Chief Executive Officer and Chief Financial Officer have each declared that:
  - a. the financial records of the Company for the financial year have been properly maintained in accordance with Section 286 of the Corporations Act,
  - b. the financial statements and notes for the financial half year comply with the Accounting Standards, and
  - c. the financial statements and notes for the financial half year give a true and fair view,
- 3) in the Directors' opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.



David Barclay Buckland  
**Director**

Dated this 19<sup>th</sup> Day of February 2009

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**AUDITOR'S INDEPENDENCE DECLARATION  
TO THE DIRECTORS OF HUNTER HALL INTERNATIONAL LIMITED**

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the review of Hunter Hall International Limited and its controlled entities for the half-year ended 31 December 2008, I declare that, to the best of my knowledge and belief, there have been:

- a no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- b no contraventions of any applicable code of professional conduct in relation to the review.

*Grant Thornton NSW*

GRANT THORNTON NSW  
Chartered Accountants

*G S Layland*

G S Layland  
Partner

Sydney, 19 February 2009





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## **INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF HUNTER HALL INTERNATIONAL LIMITED**

We have reviewed the accompanying half-year financial report of Hunter Hall International Limited, which comprises the consolidated interim balance sheet as at 31 December 2008, and the income statement, statement of changes in equity and cash flow statement for the half-year ended on that date, a statement of accounting policies, other selected explanatory notes and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the half-year's end or from time to time during that half-year.

### **Directors' responsibility for the half-year financial report**

The directors of the consolidated entity are responsible for the preparation and fair presentation of the half-year financial report in accordance with Australian Accounting Standards including the Australian Accounting Interpretations and the Corporations Act 2001. This responsibility includes establishing and maintaining internal control relevant to the preparation and fair presentation of the half-year financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### **Auditor's responsibility**

Our responsibility is to express a conclusion on the consolidated half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagement ASRE 2410: Review of an Interim and Other Financial Reports Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the Corporations Act 2001 including giving a true and fair view of the consolidated entity's financial position as at 31 December 2008 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Hunter Hall International Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

**INDEPENDENT AUDITOR'S REVIEW REPORT  
TO THE MEMBERS OF HUNTER HALL INTERNATIONAL LIMITED (cont)**

**Auditor's responsibility (cont)**

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

**Independence**

In conducting our review, we complied with the independence requirements of the Corporations Act 2001.

**Electronic presentation of audited financial report**

This auditor's review report relates to the financial report of Hunter Hall International Limited and its controlled entities for the half year ended 31 December 2008 included on the Company's web site. The Company's directors are responsible for the integrity of the Company's web site. We have not been engaged to report on the integrity of the Company's web site. The auditor's report refers only to the statements named above. It does not provide an opinion on any other information which may have been hyperlinked to/from these statements. If users of this report are concerned with the inherent risks arising from electronic data communications they are advised to refer to the hard copy of the reviewed half-year financial report to confirm the information included in the reviewed half-year financial report presented on this web site.

**Conclusion**

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Hunter Hall International Limited and its controlled entities is not in accordance with the Corporations Act 2001, including:

- a. giving a true and fair view of the consolidated entity's financial position as at 31 December 2008 and of its performance for the half-year ended on that date; and
- b. complying with Accounting Standard AASB 134: Interim Financial Reporting and Corporations Regulations 2001

*Grant Thornton NSW*  
GRANT THORNTON NSW  
Chartered Accountants

*G S Layland*  
G S Layland  
Partner

Sydney, 19 February 2009