





Agenda



- Chairman's Address
- CEO's Address
- Looking Forward
- Formal Business
- Questions and Answers
- Meeting Closure
- Market Update

Mr. Steven Cole

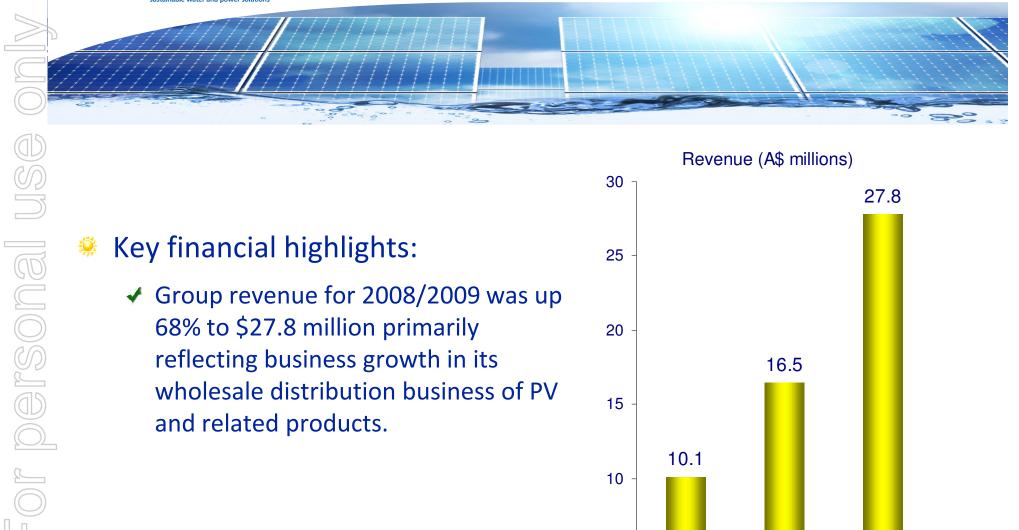
Mr. Mark Norman

Mr. David Richardson

Mr. Mark Norman

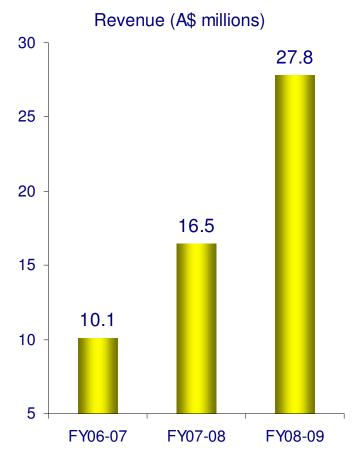


Chairman's Address



Key financial highlights:

✓ Group revenue for 2008/2009 was up 68% to \$27.8 million primarily reflecting business growth in its wholesale distribution business of PV and related products.





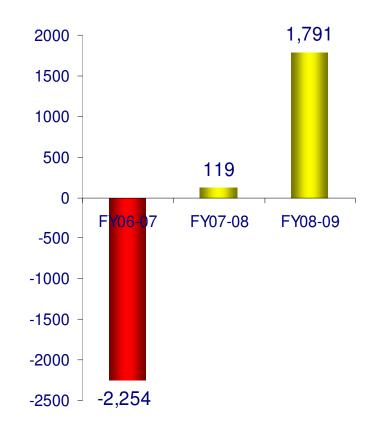
Chairman's Address



Key financial highlights:

- ✓ Group net profit for 2008/2009 was \$1.79 million reflecting a continuing and strong growth curve forward.
- ✓ A maiden final dividend for 2008/2009 of 0.25 cents per share (2008 – nil).

Profit (A\$ thousands)



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Chairman's Address

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	Consolidated belows about 20 hours

	Consolidated balance sheet – 30 June		
	2009 \$	2008 \$	
Total current assets	14,810,857	8,409,007	
Total non-current assets	895,482	985,381	
Total assets	15,706,339	9,394,388	
Total current liabilities	7,649,090	3,082,064	
Total non-current liabilities	201,303	263,517	
Total liabilities	7,850,393	3,345,581	
Net assets	7,855,946	6,048,807	
Equity			
Issued capital	19,811,832	19,811,832	
Reserves	16,127	-	
Accumulated losses	(11,972,013)	(13,763,025)	
Total equity	7,855,946	6,048,807	



Chairman's Address



- With the profound onset of the global financial crisis in the second half of 2008, over 2008/2009 the Company's attention was primarily:
 - ✓ to narrow its primary operational focus to its core wholesale PV distribution business (Solco Choice Electric) to drive bottom line performance and disciplined business outcomes;
 - ✓ to rationalise areas of operation which were considered not to be part of the Group's continuing business plans;
 - ✓ to improve the efficiency of business operations;
 - to improve product quality and address residual product warranty issues;
 - to restructure the executive team;
 - to enhance the corporate and commercial capability of the Group;
 - to weather, and mitigate the risks to the Company, of the global financial crisis; and
 - ✓ to continuously improve our product and service offerings to best suit the changing market conditions and needs while maintaining margins.



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CEO's Address



- Industry and economic issues which impacted during FY09:
 - ✓ positive demand for PV products due to government rebates and greater social awareness of climate change impacts and clean energy benefits;
 - ✓ increased access to PV solar panels at lower prices;
 - ✓ volatility in Australian dollar exchange rates;
 - ✓ continuing political policy vagaries concerning government long-term support for clean energy with PV as a key component;
 - ✓ reducing value, or cancellation, of government rebates for both residential
 and rural programs, and Renewable Energy Certificates (REC's); and
 - ✓ strong competition, especially from new entrants, in a maturing market sector for PV, placing downward pressure on operating margins.



CEO's Address



Key FY09 operational improvements implemented:

- ✓ strengthening our full system supply model, including all PV components,
 Solco Choice Electric "know-how" and rebate financing options;
- ✓ supporting higher-volume delivery mechanisms due to increased market and customer demands;
- ✓ securing access to new technically advanced products and suppliers, while improving prices and trading terms with existing trading partners;
- ✓ appointing a national sales manger with allied sales and customer support network improvements;
- broadening our targeted marketing and advertising campaigns; and
- expanding our presence at key domestic and international exhibitions.



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CEO's Address



- First Quarter results for FY2010 included:
 - ✓ revenue of \$7.8M, up 50% on the same period last fiscal year;

 - ✓ quarter-on-quarter growth was not achieved due to delays in the
 government release of the final SHCP preapprovals.
- Trends in October FY2010 led to:
 - ✓ increased revenue over the first months of FY2010 due to the release of the final SHCP preapprovals by the government;
 - ✓ further downward pressure on margins in a very competitive market; and
 - certain product shortages due to an upsurge in installs in Australia, and Germany where FiT levels are about to reduce and winter set in.

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Looking Forward, David Richardson



- with establishment of Solo's core profitability, we are now in a position to assess our future and develop strategies to respond to growth opportunities. Although not fully defined as yet, they are expected to be developed having regard to the following:
- Products our core wholesaling business will:
 - ✓ be expanded by releasing new technology solar PV, water pumping and small wind products as they become available;
 - ✓ further enhance its sales, dealer and customer support networks;

 - ✓ identify and assess alliance opportunities for quality production of our proprietary products in low-cost manufacturing locations.

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Looking Forward, David Richardson



Projects:

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- ✓ Consider small to medium commercial scale project opportunities as they arise for a range of market sectors and customers.
- ✓ Grow delivery capability, including through partnership, as larger-scale applications and developments appear.

Power Utility:

✓ Consideration of the strategic development of Solco's capability and capacity to respond to emerging opportunities as a renewable-energy power-utility participant.



Formal Business



- 2. RESOLUTION 1 ADOPTION OF DIRECTORS' REMUNERATION REPORT
- 3. ROTATION OF DIRECTORS

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Questions & Answers



Questions Please



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World Market Update



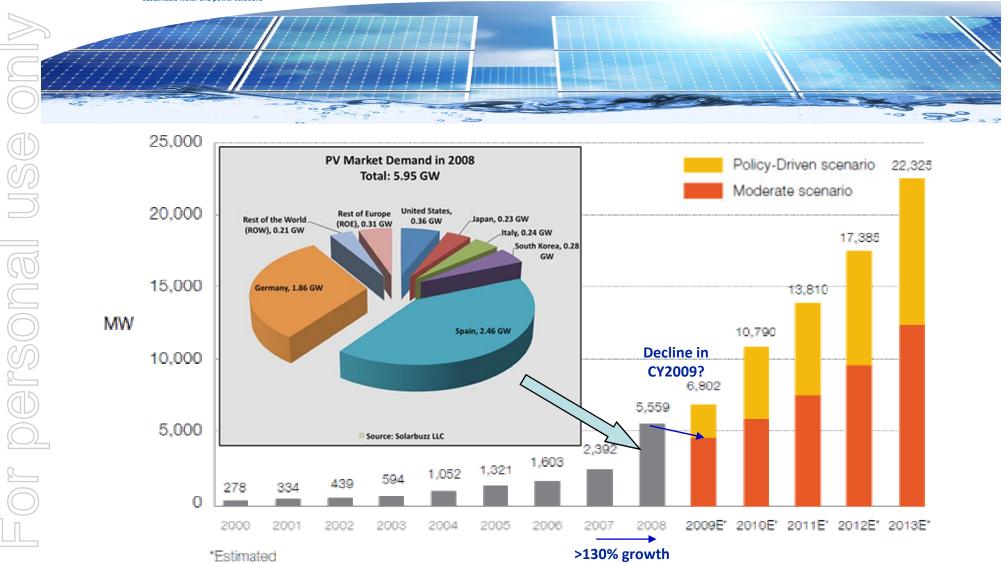
Key World Market Events:

- ✓ The GFC reduced international economic activity and credit availability,
 - ✓ freeing up the supply of PV equipment for the Australian market,
- ✓ Spain dramatically reduced their quota of PV projects eligible for Feed-in-Tariff (FiT) payments from 2.8GWs in CY2008 to 0.5GWs for CY2009.
- ✓ Germany implemented higher yearly digression rates for their FiT, however increased their 2020 target for energy generation by renewables to 30%.
- China supported their domestic PV manufactures by funding local projects.
- ✔ PV manufacturing capacity grew to 15.8GW, suppling a demand of 6GW.

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World Market CY2008



Source: EPIA - Global Market Outlook for Photovoltaics until 2013

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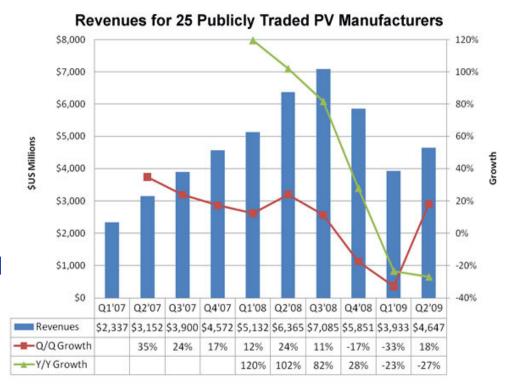


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World Market CY2009



- The world market for PV will probably at best remain flat for CY2009 at 5 to 6GW:
 - Spain down by an estimated 2GW,
 - ✓ Germany grows by >0.5GW, and
 - ✓ USA & China to grow.
- World 2009 PV revenue is estimated to reduce year-on-year due to flat volume and falling PV panel prices.





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Australian Market Update



Key Australian market events:

- ✓ Australian market grows rapidly due to strong take-up under the Solar Homes and Communities plan (SHCP) which became oversubscribed.
- ✓ SHCP discontinued and replaced by Solar Credits multiplier program which
 is now in operation increasing PV limit to 1.5kW and removing means test.
- ✓ SHCP product sales and installs expected to continue until mid-CY2009.
- ✓ Solar Schools, PV on all schools in Australia, operational and well received.
- ✓ Interest free Green Loan scheme of up to \$10,000 per home.
- ✓ FiT schemes announced by individual Australian States and Territories, and
 a desire for a national scheme discussed.
- ✓ CPRS delayed, still being in negotiation between government & opposition.



Australian Market Update

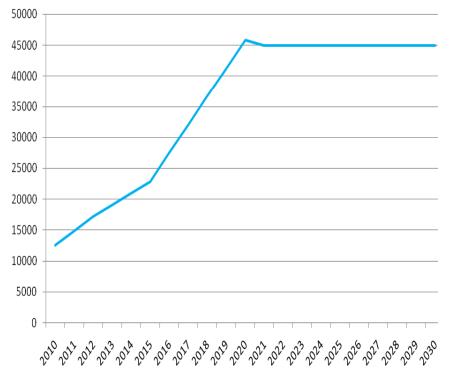


Key Australian market events:

✓ Renewable Energy Target Program:

- ✓ places a legal liability on wholesale purchasers of electricity to proportionally contribute to an additional 45,000 gigawatt hours (GWh) of renewable energy per year by 2020, and
- ✓ sets the framework for supply and demand of renewable energy certificates (RECs) with support for PV Solar Credits.

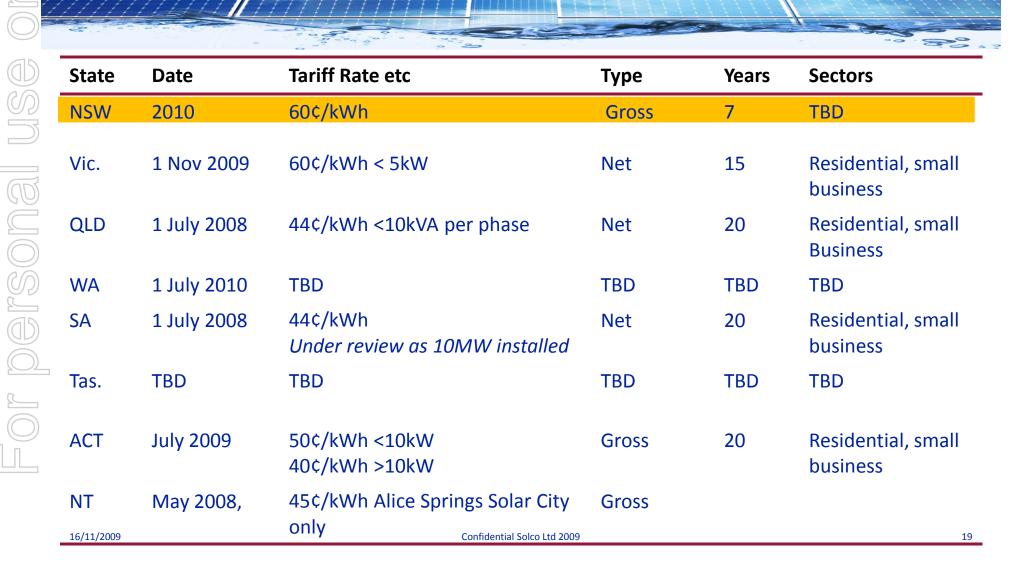
RET Target per year 2010-2030



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Feed-in-Tariff (FiT) Schemes

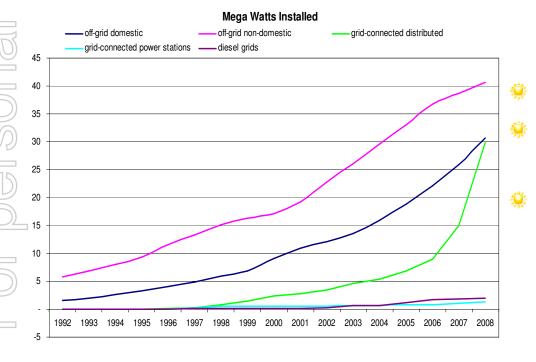




Australian Market CY2008 and beyond



Australian market driven by gridconnect residential demand



KWatts Installed per year					
	2007	2008	Delta		
off-grid domestic	3,755	4,790	22%		
off-grid non-domestic	2,080	1,929	-8%		
grid-connected distributed	6,030	14,815	59%		
grid-connected power stations	250	305	18%		
diesel grids	75	180	58%		
TOTAL	12,190	22,020	45%		

- CY2009 estimate 40-50MW
- First half of CY2010 should continue to be strong based upon SHCP installs.
- Second half of CY2010 relies on:
 - Continued product price decreases,
 - ✓ Favourable and stable REC prices, and
 - Continued and expanding FiT support.