



**Silex**  
*SYSTEMS LIMITED*

## The Australian Solar Power Industry

Austrade Expo Presentation

Shanghai, China

5<sup>th</sup> July, 2010

Michael Goldsworthy – CEO



**SilexSolar**



**Solar** Systems



# Silex Systems Ltd

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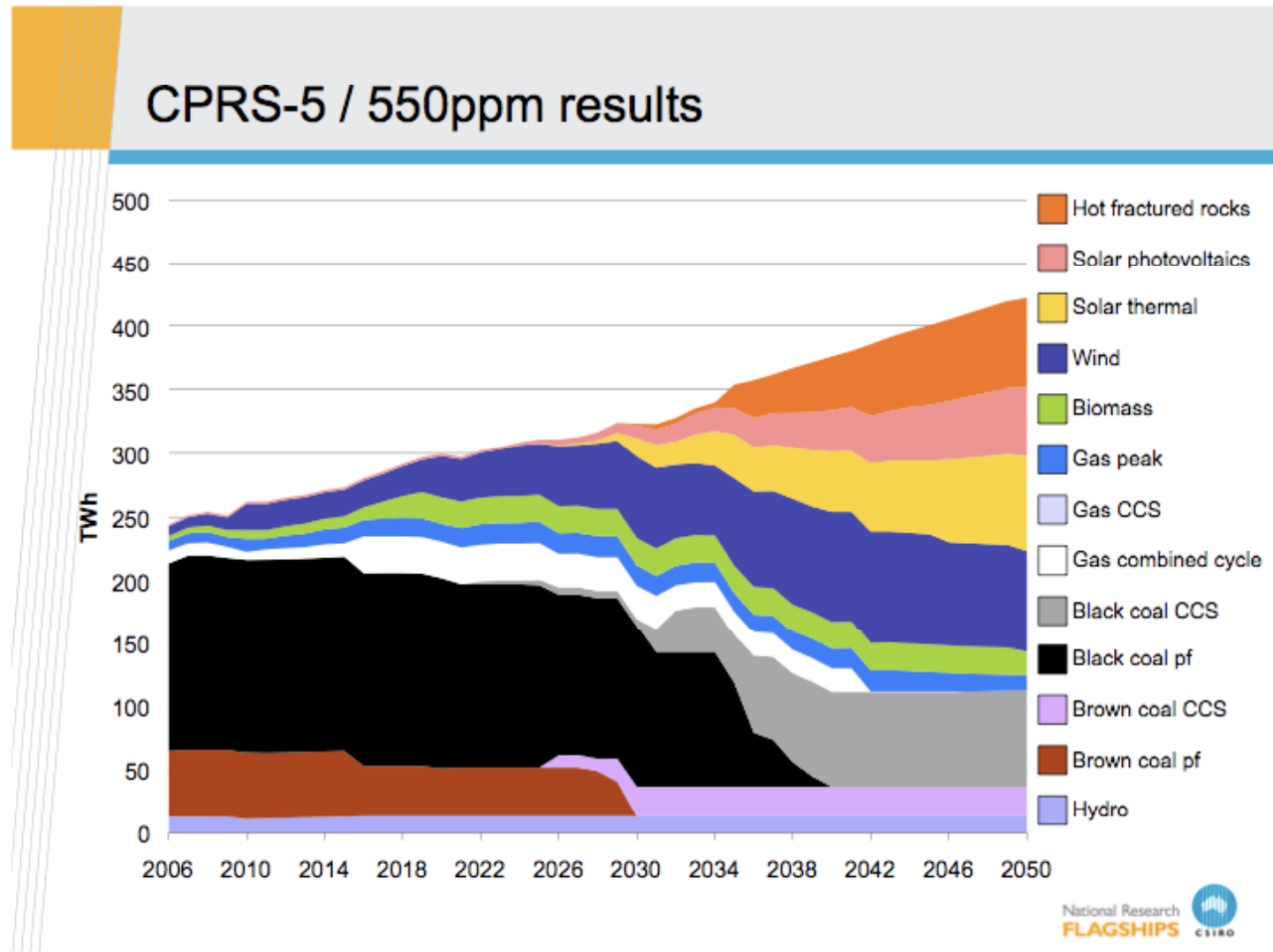
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# **Part 1: Australia's Solar Resource & Opportunity**



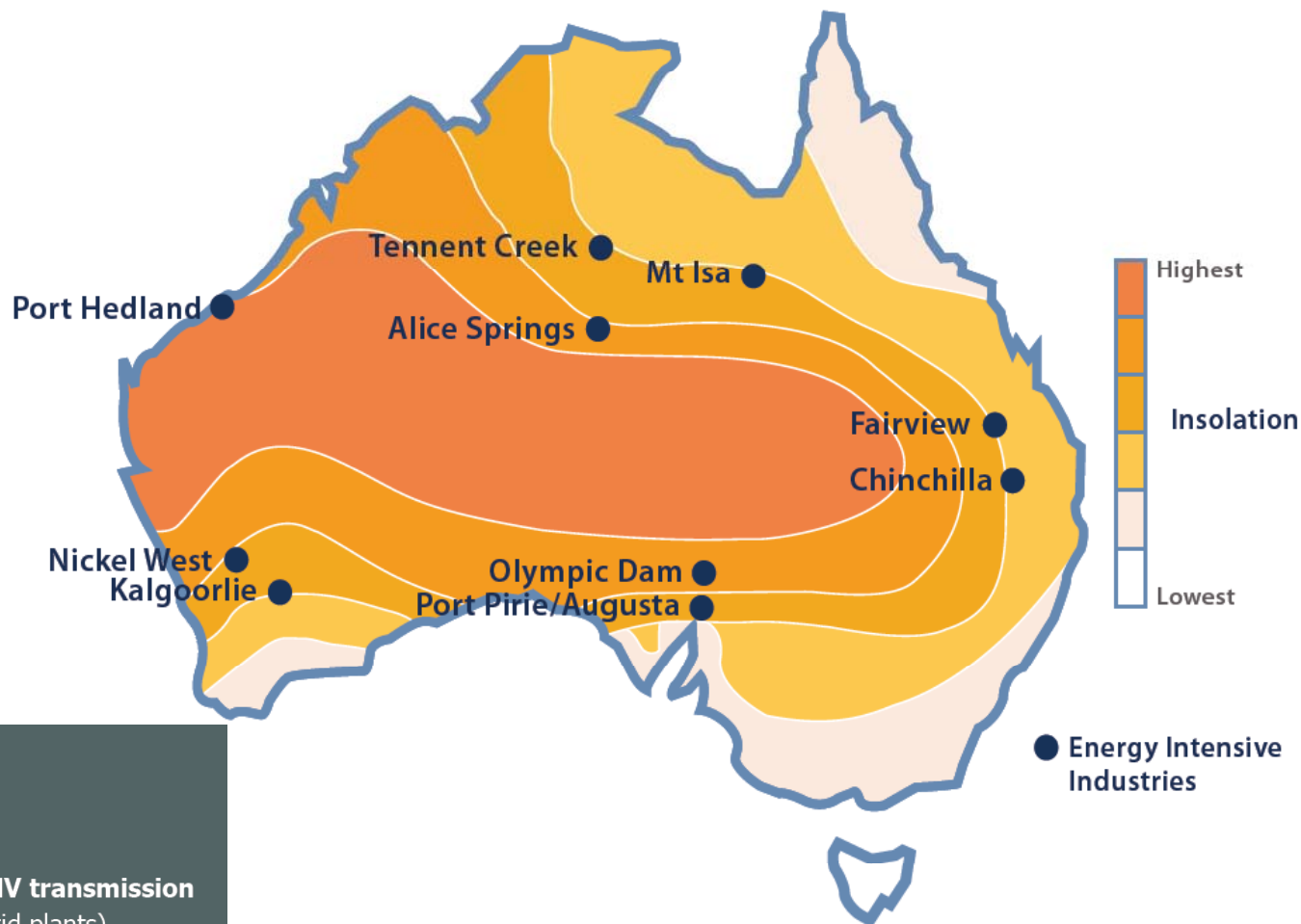
# Solar Electricity Forecast to Play a Major Role in Australia's Future Energy Mix





# Excellent Solar Resource in Australia

## Solar Insolation Map of Australia



### Climatic Factors

- High solar insolation
- Low probability of high-wind events

### Infrastructure Factors - Access to HV transmission

- Access to gas infrastructure (for hybrid plants)

### Other Factors - Flat, cheap land

- Proximity to load centres

Source: Drawn for ANZSES using data from the Australian Solar Radiation Data Handbook reproduced by the WWF

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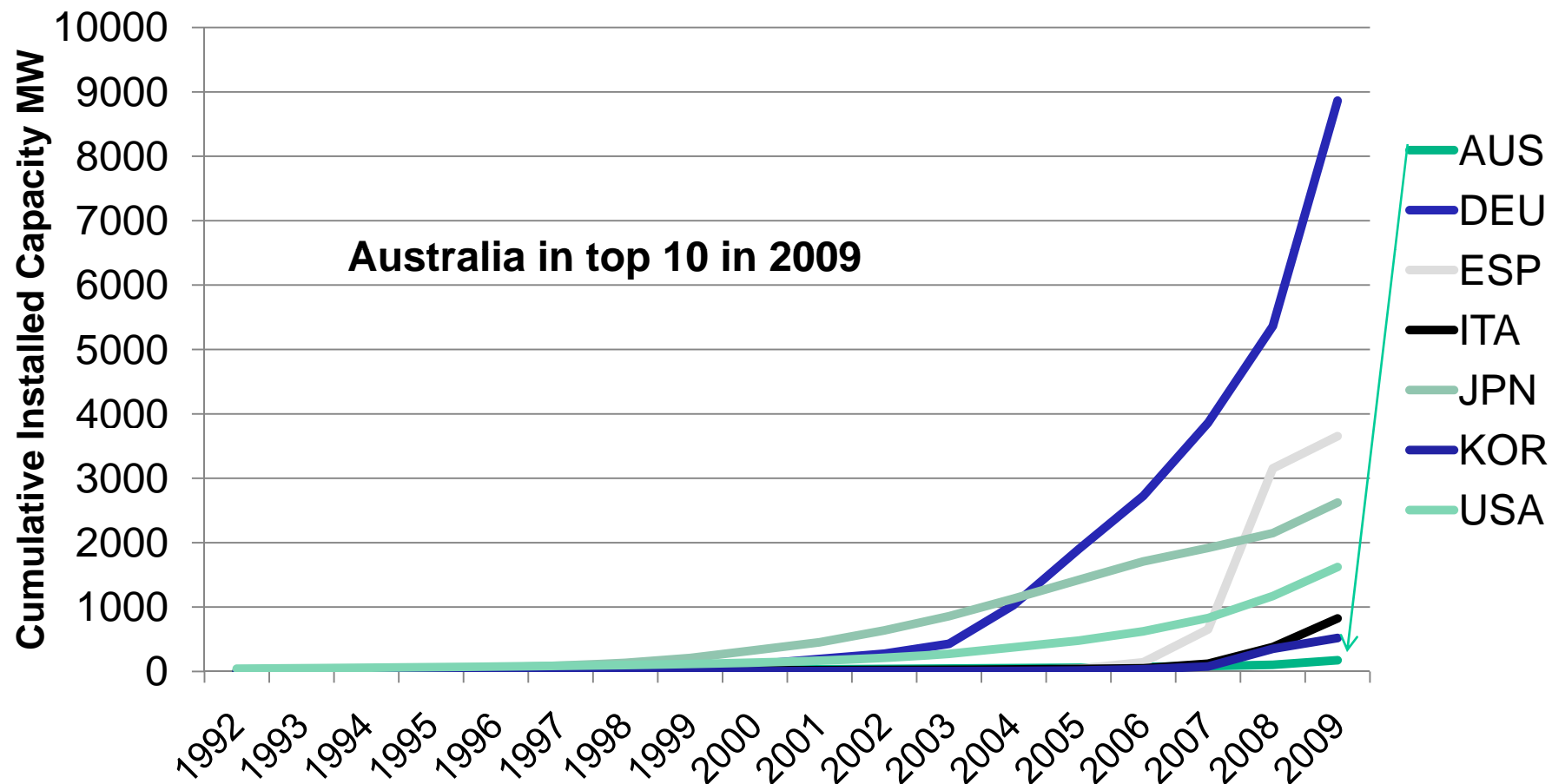


# Australia's PV Market



# Leading International PV Markets

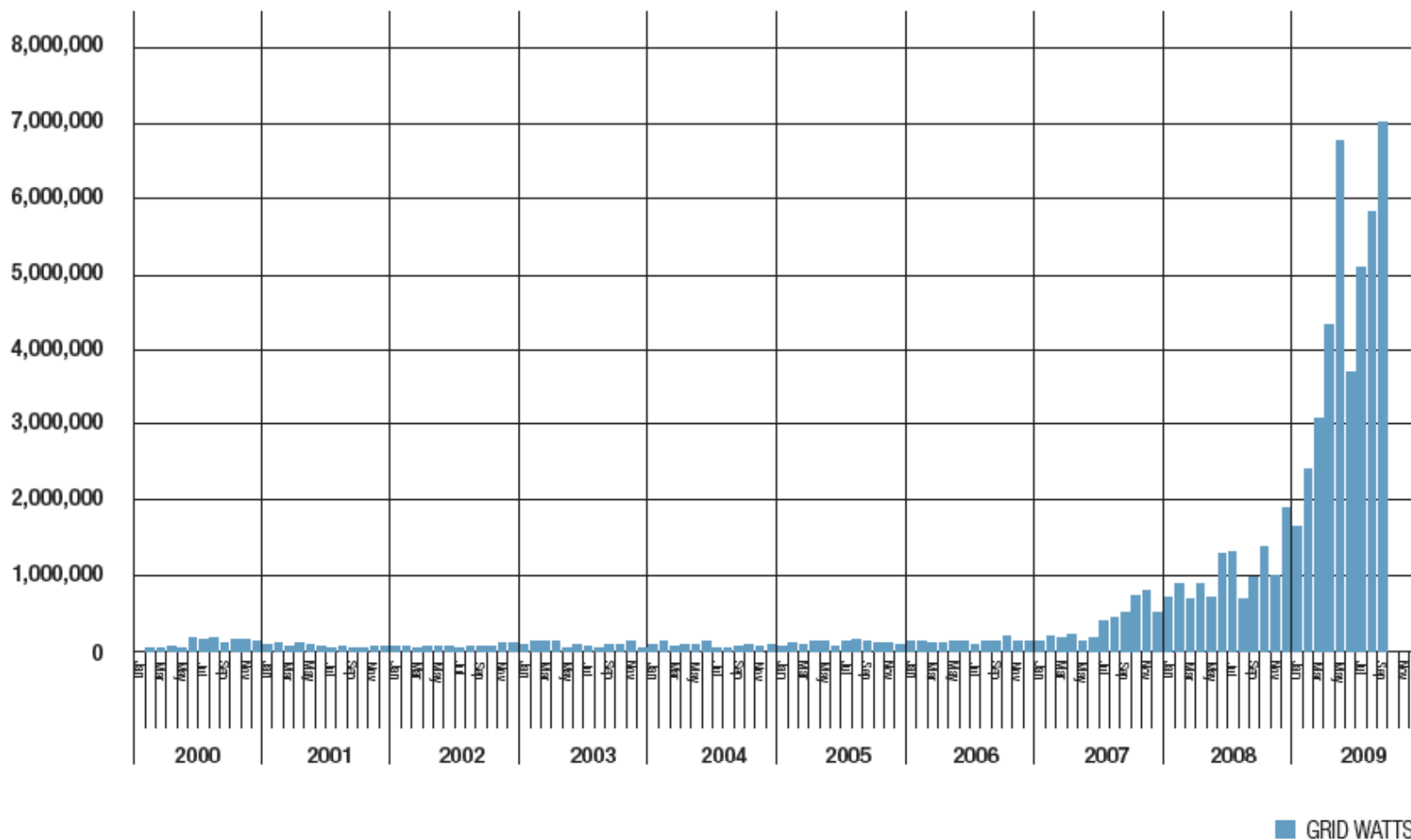
(PVPS, 2009, Photon International, 2009, 2010)





# Strong Growth in the Australian Solar Market

## Watts Installed by Month to September 2009



Source: Department of the Environment, Water, Heritage and the Arts Website.





## PV Power Installed in Australia Calendar Year 2009 in sub-markets.

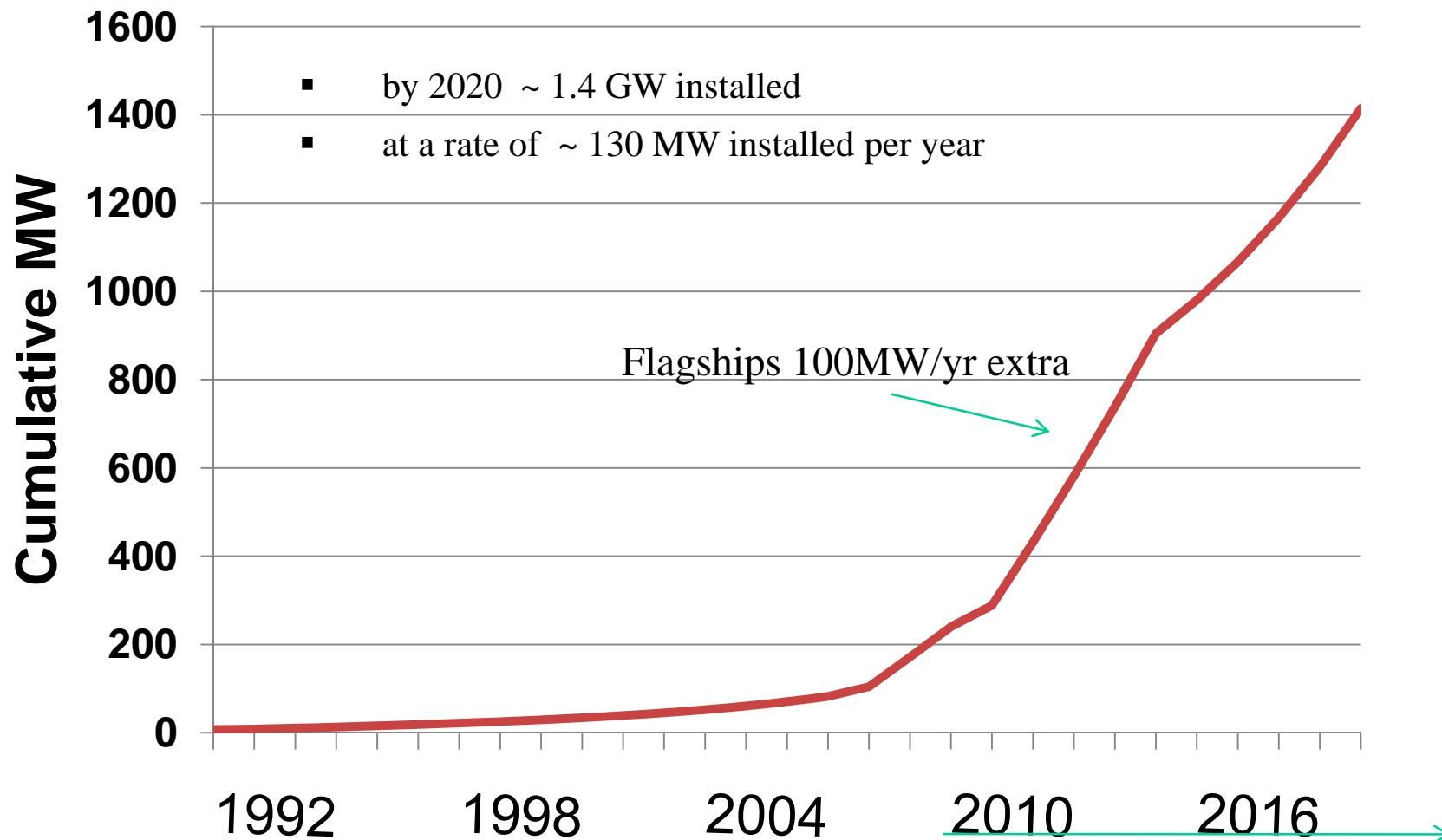
*(Source : 2009 Australian Photovoltaics Status Report – APVA)*

Sub-market/ application	off-grid domestic	off-grid non- domestic	grid- connected distributed	grid- connected centralized	Diesel grid	Total
PV power installed in 2009 (MW)	7.18	2.48	67.36	1.21	0.90	<b>79.13 MW</b>



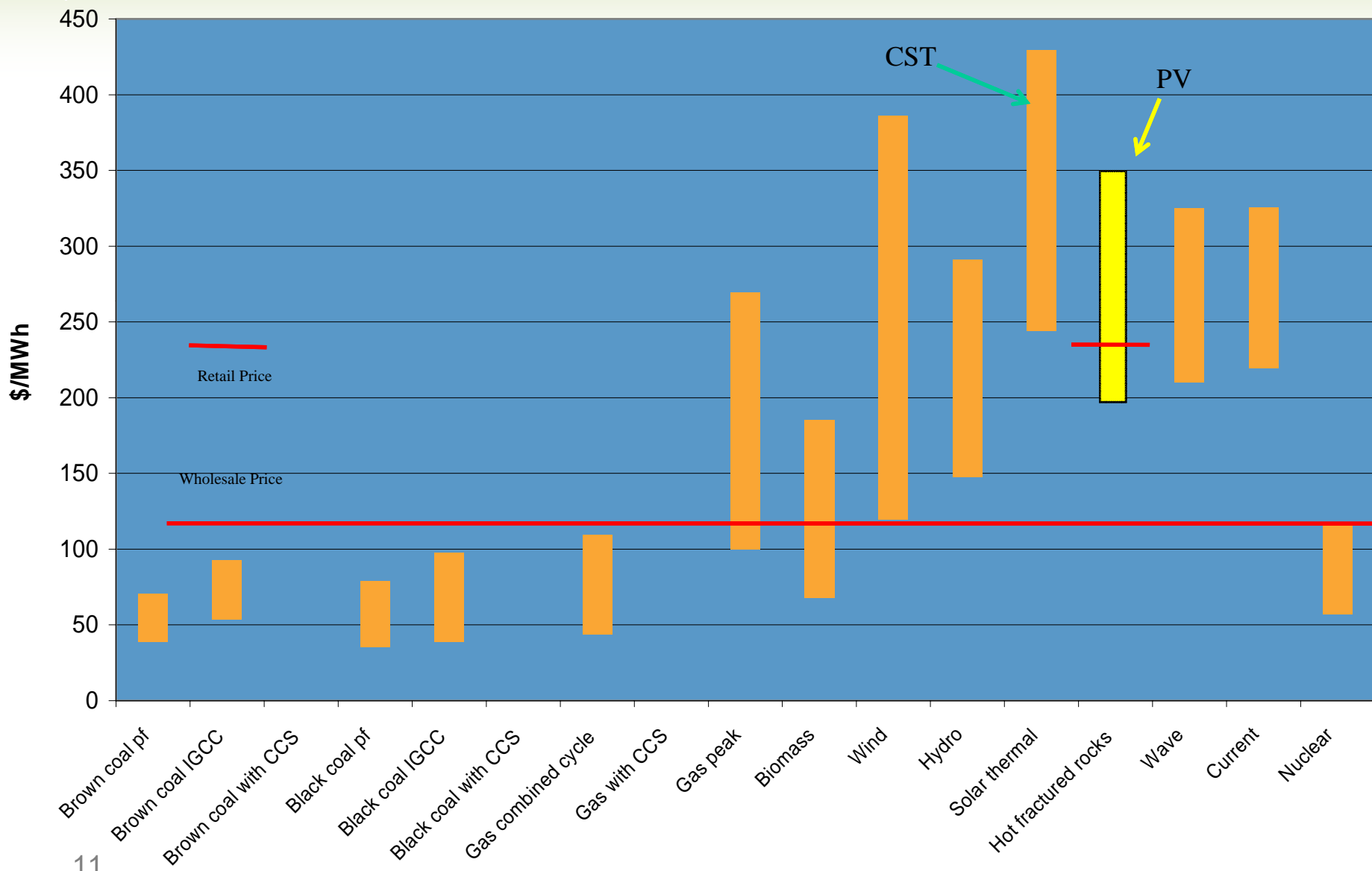
# Australian PV Market Projections

(Source : Aust PV Assoc forecast March 2010)





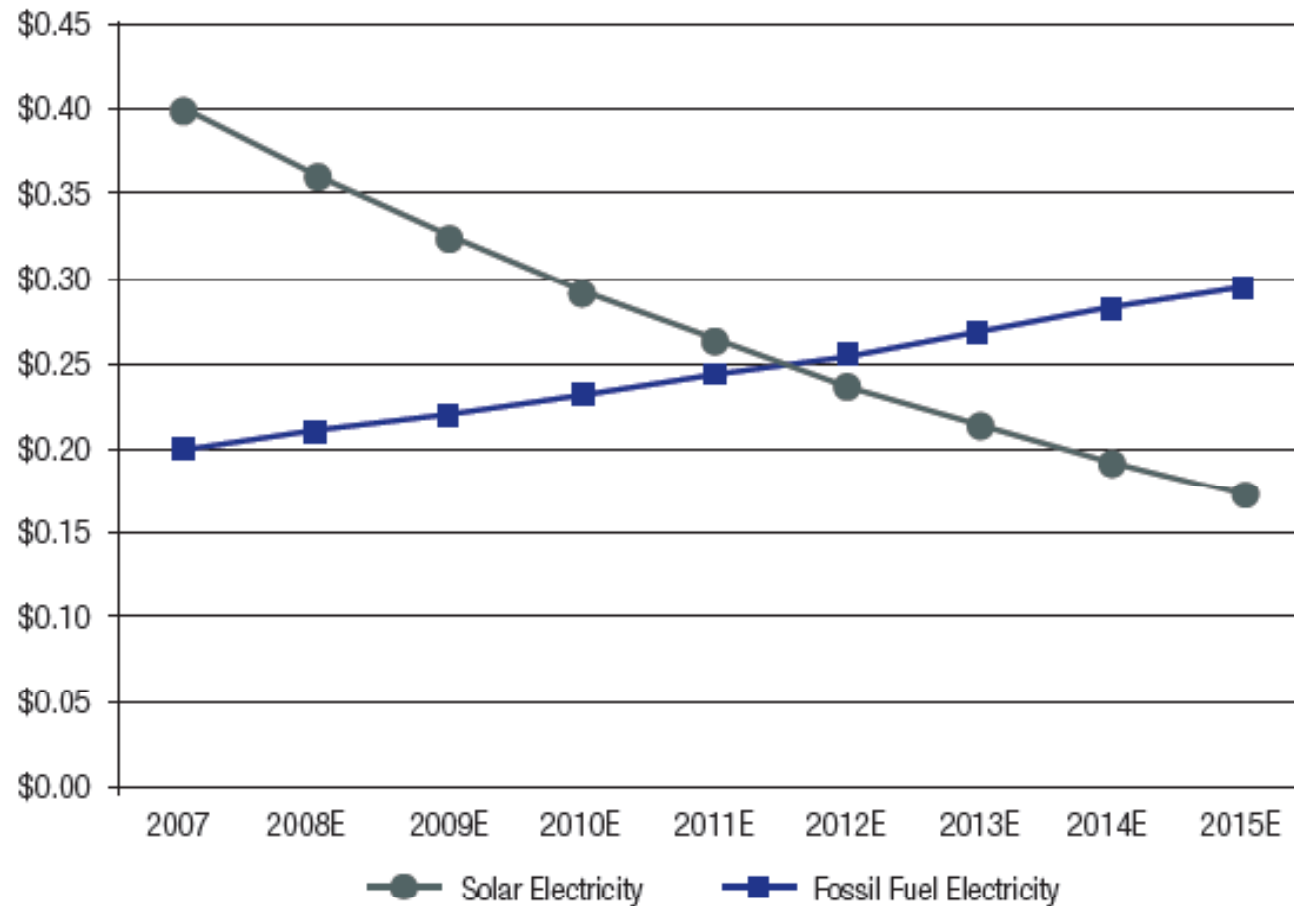
# Levelised Cost of Electricity (LCOE) in Australia



Source: CSIRO; ACIL Tasman; EPRI & ASI Reviews



## Solar Electricity Price vs Fossil Fuel Price (US\$)



Source: Barclays Capital Research



## A View on Australian Price Parity

- Parity to occur first in retail residential markets (<10kW) by 2015 - rising retail prices vs more efficient PV systems
- Commercial (<10MW) and Utility scale (>10MW) applications will challenge parity by 2020. (Carbon pricing vs falling solar costs).

<b>Application</b>	<b>2010</b>	<b>2015</b>	<b>2020</b>
Residential	\$0.40/kWhr vs \$0.20	\$0.30/kWhr vs \$0.30	\$0.25/kWhr vs \$0.35
Commercial	\$0.35/kWhr vs \$0.15	\$0.25/kWhr vs \$0.20	\$0.20/kWhr vs \$0.25
Utility	\$0.25/kWhr vs \$0.12	\$0.20/kWhr vs \$0.13	\$0.15/kWhr vs \$0.15



# Australian Market Summary

## Australian Market issues:

- Outstanding solar radiation resources
- Strong growth in 2009 - 80MW (forecast 130MW for 2010)
- Around 1.2% of the global PV market in 2009
- Retail value in excess of \$1B in 2010 (est.)
- Market is predominantly Residential grid connected
- Driven by a mix of Gross and Net Feed In Tariffs *and*
- Renewable Energy Certificates (with 5 x multiplier for PV)
- ~2000 accredited installers +150 approved modules brands



## Part 2: Silex Systems Ltd Solar PV Technologies



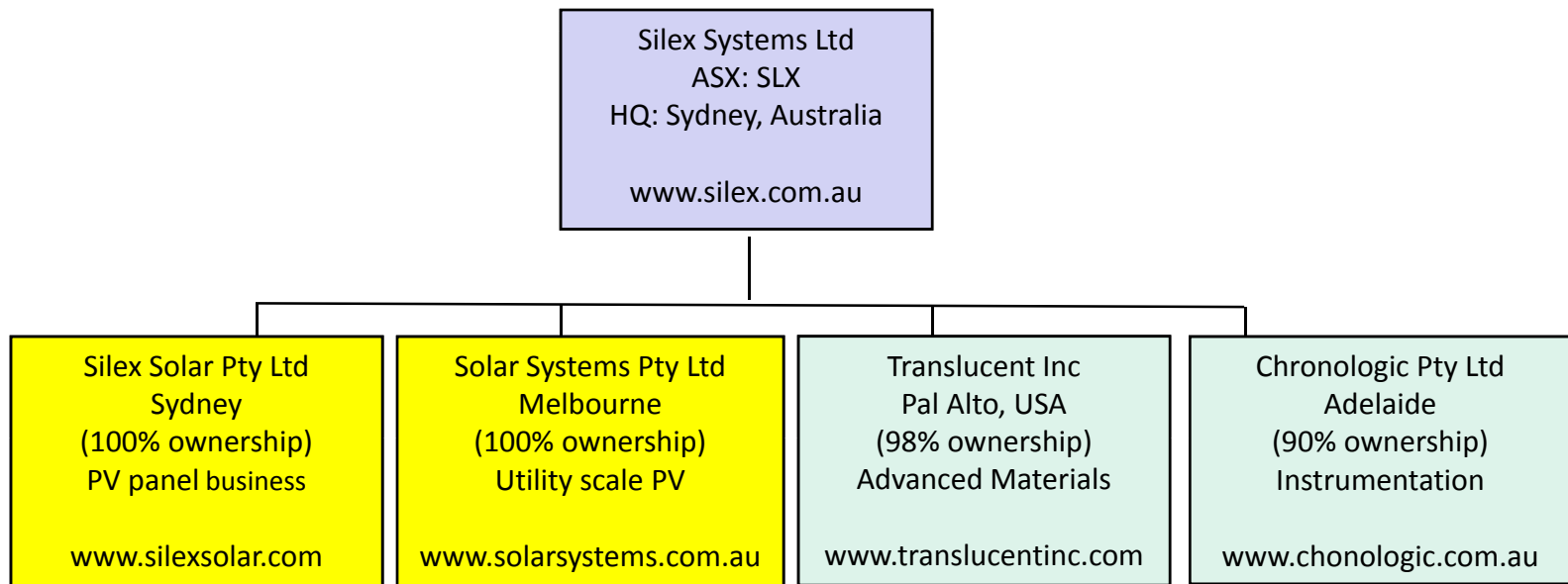
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**Solar** Systems



# Silex Corporate Structure







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**SILEX SOLAR PTY LTD**

**SYDNEY OLYMPIC PARK MANUFACTURING PLANT**

**(100% subsidiary of Silex Systems)**



# SilexSolar

- June 2009 - Silex Solar P/L acquired solar manufacturing facility at Sydney Olympic Park (SOP) from BP Solar
- History of plant dates back to beginnings of Solar Industry in the 1980's
- Restored cell and panel manufacturing facility – operational late 2009.
- Full production capacity ~ 50MW cells and ~12MW PV panels per year
- The only PV cell and panel manufacturing facility in Australia
- All other PV panels imported – mainly from Asia.



# SilexSolar

- IEC product certification for first PV panels completed with TUV Rheinland (Japan) in February 2010.
- Commercial production commenced March 2010 at ~6 MW pa solar panels – currently uprating capacity to ~12MW pa panels
- Team of ~20 engineers/technicians and ~70 manufacturing staff
- Initial production - optimised conventional mono-silicon solar cells with ~17% conversion efficiency.
- Plan to achieve ~20+% cells by 2012 - aggressive R&D program.
- Selling into the Australian market – currently sold out
- Expansion of production capacity planned, initially to ~35MW panels by mid- 2011 (higher capacity later if demand grows).

## New PV Technology R&D Project Announced – May 2010:

- Australian Solar Institute Project (Total funding ~\$20M)
- Collaborators – Suntech, Uni of NSW
- Plan to achieve ~20% cells with advanced laser processing – ready for production by 2012
- R&D Project may continue with aim to reach ~25+% cell efficiency using advanced designs and materials.
- Our mission is to be a world leader in mono-silicon solar cell technology in collaboration with Suntech and UNSW
- Silex Solar aims to access global markets (US, Europe, Asia) with leading-edge PV technology.

### SilexSolar Enters New Research Partnership

Recently, the Federal Government through the [Australian Solar Institute](#) awarded a A\$5m grant to the collaborative partnership consisting of SilexSolar, UNSW and Suntech to develop advanced PV cell technology.



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Australian Clean Energy



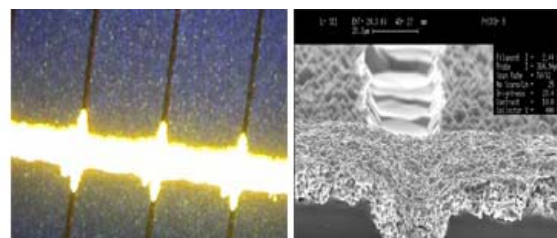
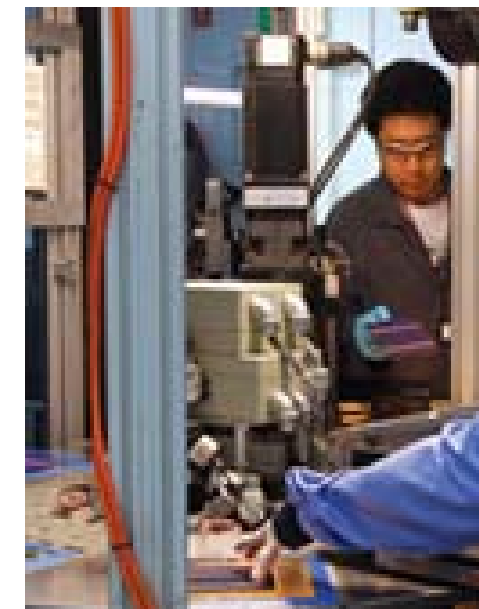
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Stage	Cell Technology Platform	Target Conversion Efficiency At Volume Production	Indicative Timeframe to Market
1	Optimised conventional mono-silicon processing	≈ 17+ %	Mid 2010
2	Advanced mono-silicon front contacts	≈ 18+ %	Late 2010
3	Laser enhanced mono-crystalline doped contacts	≈ 20+ %	2011
4	Advanced device and materials technology	≈ 25+ %	2012





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Solar Cell Process Lines in Operation





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Solar Cell AR Coating Line



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Solar Module Process Line (Laminator)





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End of the Line – a finished solar module



**Solar Systems Pty Ltd**

**Concentrating PV (CPV) Solar Power Technology**

**(100% subsidiary of Silex Systems)**



# Solar Systems Background

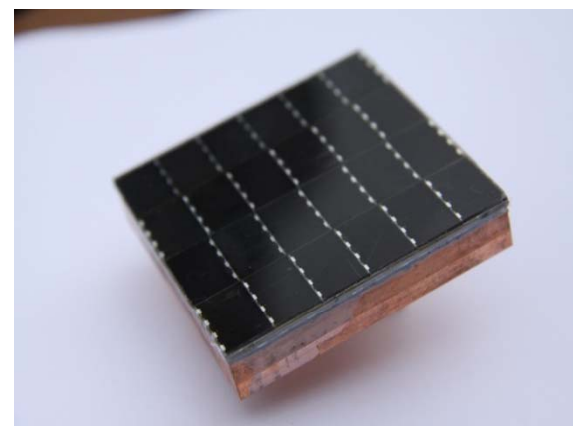
- Solar Systems has been developing CPV technology for ~20 years in Melbourne, Australia
- CPV ideal for large utility-scale solar power station deployment (typically for projects of 50 MW to 100+MW each)
- Solar Systems CPV technology based on unique 'Dense Array' concept
- Extensive Patent portfolio to protect core technology
- Demonstration facility in Bridgewater, Victoria (~ 640kW by 2011)
- Automated module assembly plant (~500 MW p.a.) in Melbourne
- Solar Systems CPV technology has potential to be the lowest cost PV solar power producer in the world
- Potentially the most significant PV technology breakthrough in 20 years!





# Key Advantages of 'Dense Array' CPV Technology

- **Advantages of Dense Array Technology:**
  - Based on ultra-high efficiency triple junction cells
  - Low Upgrade Cost (now ~40% cells, future ~50%)
  - Low Maintenance Solution
  - Lower PV Cell Operating Temperature for Dense Array technology (active vs passive cooling):
    - Extends lifetime of cell
    - Higher reliability of module
    - Higher conversion efficiency
  - Flexibility
    - Dish CPV – first product range
    - Heliostat CPV – next generation product
  - Potentially lowest cost solar power technology (LCOE)

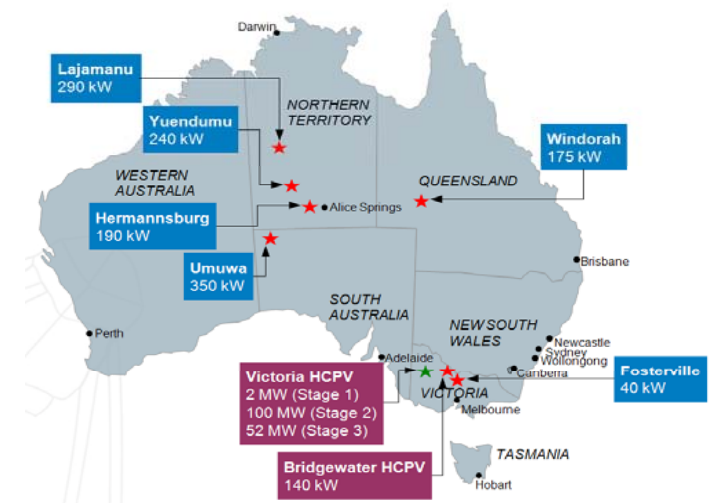




# Solar Systems CPV Dish Technology – first product

## 15 Years Experience with CPV Installations

- **DISH CONCENTRATOR TECHNOLOGY:**
  - Original power plants based on Silicon Cells
  - 5 power plants installed in central Australia
  - 4 plants are diesel integrated
  - Triple Junction Cell introduced 2005 – double the efficiency
  - 1.2MW reliable, integrated, manageable power stations commissioned
  - Over 100 dish years of experience
  - Module operating data every minute of operation





# Mark V CPV Dish System Product

- **40kW<sub>(DC)</sub> CPV Dish System**
  - First Product – to market in 2011
  - Based on unique dense array receiver concept
  - High accuracy, dual axis, tracking system
  - High average output throughout the day
  - Designed to IEC Standards
  - Land requirement approx 6 acres per MW
  - Closed-cycle cooling (no water requirement)
  - Low O&M requirements
  - Designed for 25 years in-field power production







# Heliostat Design for CPV

## 'Next Generation for CPV Solar Systems'

- Proof of Concept completed 2008
- Utilizes core Dense Array module building block used in Dish systems
- Operational pilot system installed at Bridgewater test facility
- Current design 160kW<sub>(DC)</sub>
- Development suspended to concentrate on CPV Dish product release
- Solar Systems technology replaces 'Thermal Tower' with 'CPV Tower'
- Potential for further reduction in the cost of solar PV power





## KEY PRIORITIES OF SOLAR SYSTEMS BUSINESS

- **Commercial deployment of Solar Systems CPV Technology (ultra-high efficiency utility-scale PV power platform) to commence in 2011**
- **Silex completing final areas of improvement and validation:**
  - Module Reliability and Certification to be completed
  - Optimise system to produce lowest \$/KWhrs and \$/W installed
- **Business Areas**
  - Key supply chain agreements being put in place
  - Key business partners for global deployment
  - Initial market focus on USA, Australia, Asia, Mediterranean Rim
- **1st Project: 150MW power station (Mildura, Victoria) – world's largest**
  - Potentially \$125m Government support (\$75m Federal/ \$50m Victorian)
  - 2MW pilot to commence in 2011.
- **Potential for lowest cost solar power!**





# Silex Systems Ltd

Developing World-Leading  
Renewable Energy Technology for  
the 21<sup>st</sup> Century.

ASX : SLX

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(Full presentation available on our website)



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