4 April 2011

Company Announcements Platform
Australian Stock Exchange

## INVESTOR PRESENTATION

Please find attached a presentation which will be made to investors during this week.
Yours sincerely


YASMIN BROUGHTON
Company Secretary

# (1) ATLANTIC Lto $^{\text {A }}$ 

# Building a World Class Resources Group 

Investor Presentation

April 2011

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## Atlantic corporate overview

Midwest Vanadium - Windimurra overview

## Vanadium industry dynamics

## Finance

Vietnam and other projects

## Atlantic's vision



## Atlantic's identity



## Atlantic senior executives and Midwest Vanadium key operations management

Mr Michael Minosora - Managing Director
BBus, MBA, CA
Former: CFO at Fortescue Metals Group (FMG), Managing Partner at Azure Capital and Managing Partner at Ernst \& Young

Mr Tony Veitch - Executive Director
BCom, MBA
Former: Senior Executive of Corporate Projects at LSE,
Executive Director at Citadel Capital and worked at the ASX


Mr Michael Marriott - Chief Executive Officer Midwest Vanadium
Dip. Metalliferous Mining, MDP Anglo American, GAICD Former: CEO and COO of Consolidated Minerals, Senior Executive at: DRDGold, Lonmin, Ashanti Goldfields, Cluff Resources, Anglo American

Michael Marriott
CEO Midwest Vanadium Mr Philip Baillie - General Manager Operations BSc Metallurgy Former: GM Operations at Onslow Salt, GM at Radio Hill copper and nickel, Manager at Higginsville Gold Mine and Development Metallurgist at Resolute

## Mr Colin Arthur - Chief Geologist

 MSc, CGeol, FGS, MAus/MMFormer: Chief Mine Geologist at Minjar Gold, Chief Mine Geologist at Windimurra Vanadium, Senior Mine Geologist at Wodgina

## Windimurra vanadium project



## Windimurra project ownership structure



## Vanadium and its uses

- A micro-alloying additive or hardening agent in the production of high-strength steels
- Used in rebar, reinforcing mesh, girders, pipelines and ships
- Demand is driven strongly by developing nations which are switching to higher grade rebar used in construction
- Construction rebuild following recent earthquakes expected to further drive vanadium demand
- Developing market for vanadium in next generation batteries

Global demand for vanadium for use in steel



## Windimurra project highlights



- Only Australian vanadium producer and significant contributor to Midwest economy
- World class vanadium deposit with 24+ year mine life with grade enhancement and expansion potential
- Fully funded project construction with completion well underway (80m CAPEX to spend)
- Low operating cost - in bottom quartile of global industry cost curve
- Energy supply with dedicated gas pipeline
- Cash flow positive shortly after commencement of production


## Windimurra project history

## 1998 to 2003

Windimurra Vanadium and Xstrata JV
(巳) Proved that process flow worked and technical operating issues identified
7.2 million tonnes of ore processed, 13,000 tonnes of vanadium pentoxide produced

- Plant partially decommissioned by Xstrata


## 2005 to 2009 <br> Windimurra Vanadium and Noble (MVPL) JV

- Substantial capital injected to restart the project
- Enhancements and optimisations undertaken including process flows
- Plant configuration modified to produce ferrovanadium



## 2010 to current

## Atlantic Limited

- Atlantic secured 100\% of Windimurra in late 2010 through a competitive process involving 55 bidders
- Project fully funded with US\$335 million note



## Windimurra is a developed mine on existing vanadium ore reserve with expansion opportunity



## Windimurra resources and reserves

- 19\% resource upgrade recently announced
- Reserve update imminent
- Selective mining strategy under development
- Further exploration drilling of southern tenements along 21 km of additional mineralisation strike underway


## Windimurra construction well under way

- Significant work already undertaken towards completion with high degree of confidence in construction cost
- $\sim$ \$80m CAPEX budget with $25 \%$ contingency factored on top
- Leading project management service provider PinC Group in conjunction with Mine Power, EC\&M and Kerman Contracting to complete the project


## Windimurra iron ore

- Marketing agents (Tennant Metals and Cotrading) appointed to market the Project's iron ore fines by-products
- Options identified for marketing of iron ore fines stockpile
- Iron ore fines trial cargoes being-sent to customers
- Examining market potential within existing mine plan for monetisation of high titano-iron ore as direct ship ore (DSO) product


## Windimurra achievements since project acquisition - September 2010

- Project fully funded with US\$335m notes

Project team contracted and mobilised (PinC, EC\&M, Minepower, Kerman Contracting)

- Camp successfully deployed and expanded
spower generation acquired
- Gas transmission activated to site
- Gas supply agreements locked in $^{2}$
- Crushing, milling and beneficiation (CMB) plant acquired
- Crusher test run completed


## Windimurra development initiatives under consideration

- Salt recovery plant resulting in key reagent recovery delivering cost savings with added environmental benefits
- Further exploration of southern tenement holding
- Vanadium pentoxide circuit to supply attractive niche márkets
- Leaching optimisation
- Efficiency improvements


## Vanadium price outlook

- Current ferrovanadium pricing $\sim 31 \mathrm{US} \$ / \mathrm{kg}$, well above expected cash operating cost of sub 15 US $\$ / \mathrm{kg}$, inclusive of by-product credit
- 10 year vanadium price movement of $\sim 4 \mathrm{x}$ looks under appreciated compared to iron ore price movement of $\sim 7 x$
- US currently considering Russian vanadium anti-dumping case with Australian vanadium imports an obvious alternative given FTA


## Vanadium cost curve

Estimated Long-Term Average Vanadium Operating Costs


Percentage of Maximum Operating Cost


Cumulative Industry Production Capacity in Contained Vanadium (metric tonnes)

Note 1 \& 2 in the Appendix on slide 24.
Source: CPM Group "Vanadium Market Outlook," October 2010.
Reference to CPM Group chart is not for reproduction without written CPM Group consent.

## Finance

- Conservatively budgeted debt and cash flow
- Natural hedge with US\$ revenue and US\$ debt
- Secure revenue streams through floor price in vanadium marketing agreements
-Rated debt by S\&P and Moody's at B- / B3 / stable, verifying the Project's risk and return relationship


## Windimurra next steps

- Plant commissioning (dry, wet, process) from May onwards, kiln in July
- Deliver reserve update
- Implement selective mining strategy in time for plant commissioning leading to an increase in vanadium production and operating cost reduction
- Port services agreement by mid-year (Fremantle and Geraldton)
- Optimise ferrovanadium marketing together with Wengfu and Element to achieve maximum sales revenue
- First vanadium production in calendar Q3 2011
- Continue selective development and implementation of upside initiatives at Windimurra


## Vietnam and other projects

- Vietnam Bao Loc Bauxite mine and
- Atlantic business development team. integrated aluminium supply chain project being actively pursued progressing further project opportunities in natural resources sector
- Recent visits by Atlantic management resulted in renewed constructive dialogue following Vietnamese Government $11^{\text {th }}$ National Party Congress in January


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## Appendix

## Industry Cost Curve

## Note 1:

Production capacity for slag, vanadium pentoxide, and/or ferrovanadium is converted into contained vanadium units. Production cost estimates are reported in kilograms of vanadium on a pro-rata basis. Cost curve is in ferrovanadium equivalent where the underlying costs and capacity may be vanadium pentoxide $\left(\mathrm{V}_{2} \mathrm{O}_{5}\right)$. 'Other China' may not include all small-scale mines and vanadium facilities. Other ferroalloy converters source their raw materials from vanadium producers and therefore may result in double counting of production. Long-term cost estimates are derived by applying a $4 \%$ premium to CPM's 2010 cost estimates. This escalator was derived using long-term projections for key components of the vanadium production process. Green indicates probable projects included in CPM's base case scenario. The Project's costs reported for first seven years of production. Maracas costs reported for first eight years of production.

Note 2:
Detailed production costs for vanadium producers are not reported. The cost structures of existing producers, even those that are publically traded, are concealed for a variety of commercial, logistical, and regulatory reasons. CPM has estimated average prorata vanadium production costs for existing operations through a combination of on-the-ground information gathering, in-depth analysis of relative production economics, and financial modelling of public data. Estimates for individual projects lack precision and undue reliance should not be placed on them. The cost curve has been adjusted for ore grades, manufacturing processes, and other input factors that affect the cost structure. For by-product producers that produce iron ore, steel, vanadium, etc operating costs have been allocated across all commodities in proportion to their value. In CPM's view, these pro-rata estimates without byproduct credits allow for proper comparison of production economics across the different types of vanadium operations in the cost curve.

## Competent Person's Consent Statement

The information in this presentation that relates to Ore Reserves is based on information compiled by Quinton de Klerk who is a Member of The Australasian Institute of Mining and Metallurgy. Mr de Klerk is a Director and Principal of Cube Consulting Pty Ltd (CUBE).

Mr de Klerk has sufficient experience which is relevant to the style of mineralisation and type of deposit under consideration and to the activity that he is undertaking to qualify as a Competent Person as defined in the 2004 Edition of the 'Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves'. Mr de Klerk consents to the inclusion in this presentation of the matters based on his information in the form and context in which it appears.

The information in this presentation that relates to Exploration Results and Mineral Resources is based on information compiled by Colin J.S. Arthur who is a Member of The Australasian Institute of Mining and Metallurgy and Fellow of the Geology Society of London. Mr Arthur is a full-time employee of MVPL.

Mr Arthur has sufficient experience which is relevant to the style of mineralisation and type of deposit under consideration and to the activity that he is undertaking to qualify as a Competent Person as defined in the 2004 Edition of the 'Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves'. Mr Arthur consents to the inclusion in this presentation of the matters based on his information in the form and context in which it appears.

