NetComm

insight

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From the
Managing Director

Welcome to Insights. This newsletter is designed to keep you informed of NetComm's most recent activities and achievements.

We have had an eventful start to the year with our tally of world first product releases continuing to grow. February saw the Australian launch of the NetComm ADSL2+/3G Wireless N Gateway for high-speed dual connectivity; and in the same month we joined other mobile industry leaders at the Mobile World Congress in Barcelona to showcase the NetComm Liberty™ Series LTE WiFi Router. This was closely followed by a US unveiling of our LTE Router at the International CTIA WIRELESS® show in March. The 2011 Kickstart Forum in Queensland presented us with a further opportunity to discuss the future direction of mobile broadband with key IT journalists and industry representatives.

I am also pleased to report that all departments have made a smooth transition into our new premises. Our head office in Sydney has moved to accommodate business expansion resulting from the strengthening of our existing associations with carrier partners, and the development of promising new relationships.

We look forward to providing you with future performance highlights through a bi-annual release of the Insight newsletter. I would like to thank you, our customers and shareholders, for your continuing support of NetComm.

Yours sincerely,

David Stewart
Managing Director

NEWS

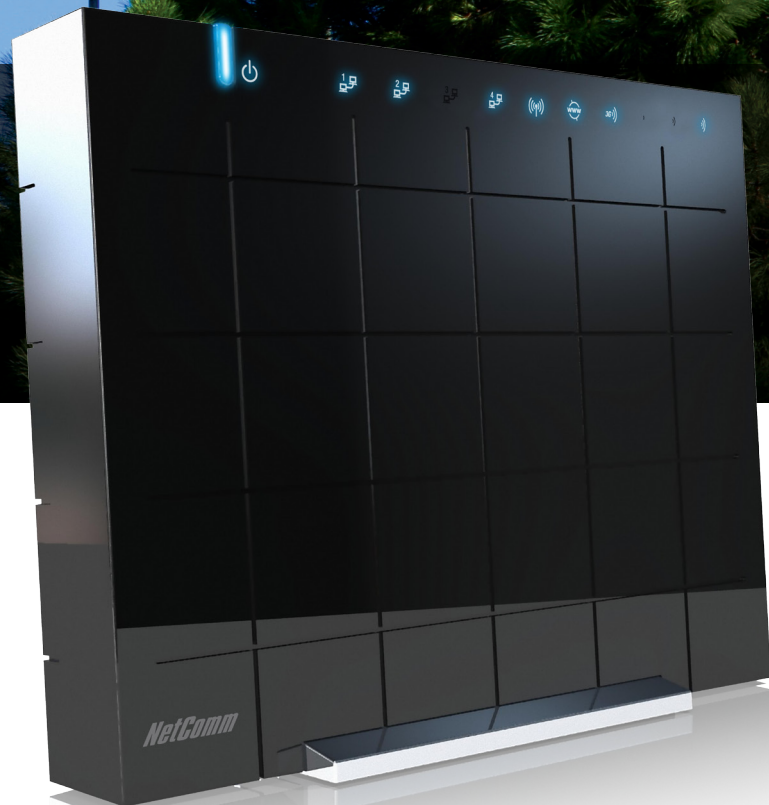# NetComm successfully showcases the **Liberty™ Series LTE Router** at MWC 2011 in Barcelona

An unprecedented wave of transformation in the evolution of mobile technologies was experienced by a record 50,000 participants from 200 countries at the Mobile World Congress in Barcelona from the 14th – 17th February, 2011. Of the diverse range of cutting-edge technology products displayed at the annual gathering of mobile industry leaders – advances in LTE technology took centre stage.

NetComm's third consecutive year as a conference exhibitor proved to be a major success with the demonstration of the **NetComm Liberty™ Series LTE WiFi Router** being met with immense interest from leading international carriers, distributors and partners.

NetComm's Liberty™ Series LTE WiFi Router was developed in collaboration with **Sierra Wireless**, a global leader in wireless solutions for mobile broadband applications, to revolutionize mobile broadband speeds and coverage on emerging Long Term Evolution (LTE) networks worldwide.

NetComm is prepared for the immediate deployment of ground-breaking LTE technology which is expected to exceed current ADSL and cable speeds with broadband delivery rates of up to 100Mbps download and 50Mbps upload. The NetComm Liberty™ Series LTE WiFi Router has the capability to connect users from anywhere within their Internet service provider's coverage area; thereby offering major benefits to those reliant on bandwidth intensive applications, and to people living or working in areas which are not serviced by ADSL, cable or fibre.

Today 180 network operators in 70 countries are committed to the development of sizeable LTE networks and although many projects are in their infancy, the NetComm Liberty™ Series LTE WiFi Router was developed ahead of these network commitments to ensure the rapid delivery of innovative LTE technologies to market.

"The consumer broadband experience will be transformed by the shift to LTE and while we look forward to releasing this technology when network upgrades permit, we remain focused on supplying our telecommunications partners with advanced carrier specific 42Mbps and 21Mbps with voice HSPA products in line with the evolution of their networks," says NetComm's Managing Director, David Stewart.

"Since most network operators are still in the early stages of building large-scale LTE networks, we are pleased to be providing NetComm with multi-mode capabilities across multiple frequency bands to connect with previous-generation 2G and 3G networks, for situations where LTE service is unavailable," says Didier Dutronc, Sierra Wireless Senior Vice President and General Manager, M2M Embedded Solutions.

NetComm is currently working with carriers to test the NetComm Liberty™ Series LTE WiFi Router on trial LTE networks.

For personal use only

The Liberty™ Series
LTE WiFi Router
Back in the Spotlight

NetComm launches
another Australian first

Internet-critical business and personal users stand to benefit from NetComm's release of the world's first **ADSL2+/3G Wireless N Gateway** for high-speed dual connectivity. Launched on the 17th February, 2011, **NetComm's 3G29WN Dual ADSL2+ / 3G Wireless N Gateway** is the first router of its kind to incorporate ADSL, HSPA+ (21Mbps) and Wireless N into a single device.

The innovative 3G29WN allows for the facilitation of a readily exchangeable transfer between an ADSL2+ and HSPA+ (3G) connection which offers the fastest 3G speeds available thanks to the embedded HSPA+ module that generates landline equivalent 3G speeds of up to 21Mbp.

Whether connecting via ADSL2+ or 3G, the dual router provides a reliable Internet connection for multiple users through its incorporation of an unmatched selection of sharing and networking technologies.

Designed for whole-office connectivity, business efficiency is set to soar with the release of the first dual router to include a USB port for the sharing of a printer or storage device while allowing for the connection of multiple Internet-enabled gadgets via a built-in wireless access point (which reaches speeds of up to 300Mbps) or through any of the four Ethernet ports for wired connections.

To ensure a constant connection the router features automatic failover to 3G should the ADSL connection fail; and for maximum versatility the Quad band 3G module gives users the means to select from any 3G Internet Service Provider (ISP) on the market.

To top it off, the Port Forwarding and UPnP functionality lets users setup the various Network Port Rules needed by Internet applications such as On-Line Gaming, Peer-To-Peer file sharing and Instant Messaging services.

NetComm won global attention from the US unveiling of the Liberty™ Series LTE WiFi Router at the International CTIA WIRELESS® show, Orlando, from the 22nd – 24th March, 2011. The trade show is the largest and most comprehensive in the wireless industry with over 1,000 companies from 125 countries converging at the 2011 event to exchange ideas and create partnerships.

Wireless technology is reaching new heights as consumers and businesses hungry for speed and versatility push carriers to develop ever faster networks. As a technology of the future,

NetComm's Liberty™ Series LTE WiFi Router stole the limelight but in a pre-event media presentation David Stewart, NetComm's Managing Director, urged attendees not to lose sight of today's remarkable advances.

"Mobile broadband developments are advancing at a phenomenal rate with over 99% of the world's WCDMA operators achieving the successful deployment of HSPA on their networks in the space of just 5 years.

A large-scale migration to HSPA+ was achieved over the past year with HSPA+ now in service on over a quarter of the world's HSPA networks. Although we have the technology of tomorrow ready to go, the delivery of 42Mbps and 21Mbps with voice HSPA products in line with the staggered global deployment of high-speed HSPA+ networks remains our primary focus," said Mr Stewart.

Attention was successfully drawn to NetComm's Liberty™ Series products ranging from portable 3G routers with long life battery power to powerful fixed wireless terminals. Key features include: The latest WiFi standard, multiple LAN ports, a WAN port for alternative connection to ADSL, USB 2.0 ports and advanced security.

Appointments

NetComm appoints Ken Sheridan as Finance Director

NetComm welcomed Ken Sheridan to the board position of Finance Director on the 20th December, 2010. The primary responsibilities of the newly created role include the management of NetComm's financial operations and business planning.

"With over 30 years' of senior management experience in major global corporations Mr Sheridan brings extensive leadership capability and expertise to this role. Ken's appointment comes at a time of exciting growth and we are confident that Ken's skills and experience will substantially strengthen our execution of the range of initiatives required for our ongoing expansion," said NetComm's Managing Director, David Stewart.

Mr Sheridan spent eleven years with KPMG before moving into the commercial sector where he held senior finance and administration roles with large multinational companies including Finance Director for Rothmans Holdings in Australia and Malaysia.

Upon his return to Australia Mr Sheridan spent five years as Group CFO for Tenix, one of Australia's largest private companies with over 3,000 employees, while acting as chairman for their UK and USA operations.

Most recently Mr Sheridan spent six years as managing director of Acelero, a world class software company with an extensive blue chip customer base. Mr Sheridan joins NetComm following the successful sale of the Acelero business.

NetComm®
NETCOMM GATEWAY™ SERIES
Dual ADSL2+ / 3G Wireless N Gateway
ADSL2+ Modem Router / 21Mbps HSPA+ Router

NetComm®
NETCOMM GATEWAY™ SERIES
Dual ADSL2+ / 3G Gateway

3G29WN

Jargon Buster

Tech Talk

DUAL ADSL / 3G TECHNOLOGIES

The facilitation of a readily exchangeable transfer between an ADSL2+ and HSPA+ (3G) connection offers super high-speed Internet connectivity and the flexibility to select, share and switch between the most appropriate connection options for the immediate situation.

A dual router offers the security of automatic failover to 3G should the ADSL connection fail; and an embedded HSPA+ module is capable of generating landline equivalent 3G speeds of up to 21Mbps.

Whether connecting via ADSL2+ or 3G, a dual router provides a reliable Internet connection for multiple users through the incorporation of a selection of sharing and networking technologies.

FEEDBACK
- As part of our ongoing committment to **NetComm insight**, we encourage your comments or suggestions to improve future issues.

ELECTRONIC NEWSLETTER
- If you would like to continue receiving **NetComm insight** please advise us of your email.

Feedback and details can be sent to **shareholders@netcomm.com.au**

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