#### **EASTLAND MEDICAL SYSTEMS LIMITED**

ABN: 35 090 987 250 and Controlled Entities

#### Appendix 4E (Rule 4.3A)

#### Results for announcement to the market

Name of entity:

Eastland Medical Systems Limited ABN 35 909 987 250

The current reporting period is the financial year ended 30 June 2012. The previous corresponding period is the financial year ended 30 June 2011.

Revenue / Profit	Movement	Change \$'000	Change %	30 June 2012 \$'000	30 June 2011 \$'000
Revenues from ordinary activities.	Up	913	30%	4,002	3,089
(Loss) from ordinary activities after tax attributable to members.	Up	172	4%	(4,595)	(4,423)
Net (loss) for the period attributable	Up	172	4%	(4,595)	(4,423)

NTA Backing	30 June 2012	30 June 2011
	Cents	Cents
Net tangible asset per security	0.00	0.01

#### **Dividends**

No interim dividends were paid and no final dividends are proposed.

#### Brief explanation of any of the figures reported above

The current year's loss includes an impairment loss of \$2,777,447 relating to the Clip-On project. Whilst the Company will continue to try to sell the Clip-On project, it has decided to take a conservative view and fully write down the intangible asset.

The increase in revenues relates to improvement in performance of its subsidiary company trading as Westcoast Surgical and Medical Supplies.

#### **Audit Status**

This preliminary report is based on financial statements that are in the process of being audited.



# EASTLAND MEDICAL SYSTEMS LTD AND CONTROLLED ENTITIES

ABN: 35 090 987 250

**Preliminary Final Report For The Year Ended** 

30 June 2012

### EASTLAND MEDICAL SYSTEMS LTD ABN 35 090 987 250 AND CONTROLLED ENTITIES PRELIMINARY FINAL REPORT – APPENDIX 4E

#### **Operating results**

The consolidated loss of the consolidated group after providing for income tax amounted to \$4,595,023 (2011: \$4,423,195). This represents a 4% increase on the loss reported for the year ended 30 June 2011. Revenue increased in the current year by \$912,609, (30% on previous year), with corresponding increases in Raw materials and consumables used of \$863,439 (34% on previous year). The costs included a large impairment loss of \$2,777,447 (2011: \$1,517,911) relating to the intellectual property of the Clip-On project.

#### ArTiMist™

Key developments in the ArTiMist™ project are summarised in the Significant Events and After Balance Sheet Events sections below.

#### Westcoast Surgical & Medical Supplies (Westcoast)

Westcoast, a fully owned subsidiary of Eastland, continues to improve its performance with a 30% increase in revenues over the previous year and a 26% reduction in operating expenses. The Eastland Board continues its support for the subsidiary company.

#### Significant events

Eastland Medical Systems made the following announcements during the 2011-12 financial year:

- a) On 23 September 2011, the Company announced that it had raised \$226,034 from the issue of 45,206,864 new options (EMSOA).
- b) On 2 March 2012, the Company announced that it had signed a contract manufacturing agreement with a Canadian company that will be the primary contract manufacturer of ArTiMist™.
- c) On 11 May 2012, the Company provided an update on the ART004 Clinical Trial and confirmed that recruitment of patients had recommenced following the dry season in Burkina Faso and Ghana. In Rwanda, 51 patients had been enrolled and all have completed treatment.

#### **Dividends Paid or Recommended**

The Directors have recommended that no dividend be paid by the company in respect of the financial year ended 30 June 2012.

#### After Balance Date Events

- a) On 10 August 2012 the Company issued 610,000 secured Convertible Notes with an expiry date of 30 June 2014 with attaching options to raise \$610,000 before expenses. A related party has expressed interest in acquiring an additional 150,000 Convertible Notes and attaching options. The issue of these notes to a related party are subject to shareholder approval. The key terms of the new Convertible Note are: interest 8%, conversion price \$0.02 and each \$1.00 Convertible Note attracted 40 Unlisted Options with an exercise price of \$0.05 and an expiry date of 30 June 2014.
  - The Convertible Notes are secured over the assets of Eastland and its subsidiary company, Eastland Medical (WA) Pty Ltd.
- b) On 30 July 2012, the Company announced that 125 of the total 150 patients had been enrolled into the ART004 Clinical Trial.
- c) On 20 August 2012, the Company announced that the recruitment of patients for the ART004 Clinical Trial was complete and that the patient dosing had also been completed.

The Board thanks our shareholders for their ongoing support and looks forward to a brighter 2012/13 year.

# EASTLAND MEDICAL SYSTEMS LTD ABN: 35 090 987 250 AND CONTROLLED ENTITIES CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2012

		<del></del>	Consolidat	ed Group
		Note	2012	2011
			\$	\$
	Revenue	2	4,001,951	3,089,342
	Other income	2	201,178	137,702
	Raw materials and consumables used	3	(3,402,211)	(2,538,772)
	Employee benefits expense		(1,267,244)	(1,431,257)
	Depreciation and amortisation expense		(55,824)	(95,508)
	Finance costs	3	(61,922)	(145,071)
	Impairment	3	(2,777,447)	(1,517,911)
	Other expenses		(1,233,504)	(1,927,501)
	Profit on deregistration of business			5,781
715	Loss before income tax		(4,595,023)	(4,423,195)
JI)	Income tax expense		-	-
	Loss for the year	3	(4,595,023)	(4,423,195)
	Other comprehensive income:			
	Exchange differences on translating foreign controlled entities			(24,648)
	Other comprehensive income for the year, net of tax			(24,648)
	Total comprehensive income for the year		(4,595,023)	(4,447,843)
30				
	Overall Operations			
	Basic earnings per share (cents per share)	4	(0.8)	(0.9)
	Diluted earnings per share (cents per share)	4	(0.8)	(0.9)
16				

# EASTLAND MEDICAL SYSTEMS LTD ABN: 35 090 987 250 AND CONTROLLED ENTITIES STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2012

		Consolidated Grou	
Not	:e	2012	2011
		\$	\$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents		1,590,003	3,560,542
Trade and other receivables		513,303	456,035
Inventories		715,947	641,861
Other assets		77,152	109,356
		2,896,405	4,767,794
Assets of disposal group classified as held for sale		-	1,011,284
TOTAL CURRENT ASSETS	_	2,896,405	5,779,078
NON-CURRENT ASSETS			
Property, plant and equipment		60,170	100,413
Intangible assets	_	6,640,001	7,646,468
TOTAL NON-CURRENT ASSETS	_	6,700,171	7,746,881
TOTAL ASSETS	_	9,596,576	13,525,959
CURRENT LIABILITIES			
Trade and other payables		2,004,232	1,254,063
Borrowings		701,000	1,193,658
Short-term provisions	_	37,311	46,003
TOTAL CURRENT LIABILITIES	_	2,742,543	2,493,724
	_		
TOTAL LIABILITIES	_	2,742,543	2,493,724
\			
NET ASSETS	_	6,854,033	11,032,235
FOUR			
EQUITY		20.057.067	20.620.000
Issued capital 6		38,857,967	
Reserves		1,263,621	1,083,787
Retained earnings	_	(33,267,555)	
TOTAL EQUITY	_	6,854,033	11,032,235

# EASTLAND MEDICAL SYSTEMS LTD ABN: 35 090 987 250 AND CONTROLLED ENTITIES STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2012

	Ordinary	Retained Earnings	Share Redemption Reserve	Foreign Currency Translation Reserve	Option Reserve	Total
Consolidated Group	\$	\$	\$	\$	\$	\$
Balance at 1 July 2010	31,486,166	(24,249,337)	3,973	24,648	1,080,165	8,345,615
Shares issued during the year	7,231,336	-	-	-	-	7,231,336
Transaction costs	(96,522)	-	-	-	-	(96,522)
Loss attributable to members of parent entity	-	(4,423,195)	-	-	-	(4,423,195)
Other comprehensive income for the year	-	-		(24,648)	-	(24,648)
Purchase of unmarketable parcels		-	(351)	-	-	(351)
Sub-total	38,620,980	(28,672,532)	3,622	-	1,080,165	11,032,235
Dividends paid or provided for		-				
Balance at 30 June 2011	38,620,980	(28,672,532)	3,622	-	1,080,165	11,032,235
Shares issued during the year	268,987	-	-	-	-	268,987
Transaction costs	(32,000)	-	-	-	-	(32,000)
Issue of share options	-	-	-	-	165,361	165,361
Issue of share options under share-based payment	-	-	-	-	14,473	14,473
Loss attributable to members of parent entity		(4,595,023)	-	-	-	(4,595,023)
Balance at 30 June 2012	38,857,967	(33,267,555)	3,622	-	1,259,999	6,854,033

## EASTLAND MEDICAL SYSTEMS LTD ABN: 35 090 987 250 AND CONTROLLED ENTITIES STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2012

Consolidated Group

	2012	2011
	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from customers	4,003,673	3,424,992
Interest received	93,082	58,996
Payments to suppliers and employees	(5,810,930)	(6,539,457)
Finance costs	(53,595)	(133,807)
Net cash provided by / (used in) operating activities	(1,767,770)	(3,189,276)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of property, plant and equipment	=	329,203
Purchase of property, plant and equipment	(15,580)	(37,478)
Purchase of other non-current assets	(18,030)	(509,574)
Net cash provided by / (used in) investing activities	(33,610)	(217,849)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from issue of shares	228,989	6,465,912
Repayment of borrowings	(498,840)	(226,314)
Payments for capital raising costs	-	(88,534)
Proceeds from borrowings	83,000	-
Loan to related parties:		
payments made	-	(20,000)
- proceeds from repayments	17,692	2,308
Net cash provided by (used in) financing activities	(169,159)	6,133,372
Net increase in cash held	(1,970,539)	2,726,247
Cash at beginning of financial year	3,560,542	834,295
Cash at end of financial year	1,590,003	3,560,542
Custi de cità di illianeral year	1,330,003	3,300,342

### EASTLAND MEDICAL SYSTEMS LTD ABN: 35 090 987 250 AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

The preliminary final report of the Company for the year ended 30 June 2012 comprises the Company and its controlled entities (the "Consolidated Entity" or "Group").

#### Note 1

#### Statement of Significant Accounting Policies

#### **Basis of Preparation**

The preliminary final report is presented in Australian dollars and has been prepared on an accrual basis and is based on historical cost basis except for selected current and non-current assets which are measured at fair value at reporting date.

The preliminary final report has been prepared in accordance with Australian Securities Exchange Listing Rules as they relate to Appendix 4E and in accordance with the recognition and measurement requirements of the Australian Accounting Standards (including Australian Accounting Interpretations) adopted by the AASB and the Corporations Act 2001.

As such, the preliminary final report does not include all notes of the type normally included within the annual financial report and therefore cannot be expected to provide a full understanding of the financial performance and financial position as the full financial report. It is recommended that the preliminary final report be considered together with any public announcements made by the Company in accordance with the continuous disclosure obligations of the Australian Securities Exchange Listing Rules.

Note 2	Revenue and Other Income
INOTE 2	Revenue and Other Income

	Note	Consolidate	d Group
		2012	2011
		\$	\$
Sales Revenue			
<ul><li>— sale of goods</li></ul>		3,908,869	3,003,798
Total Sales Revenue		3,908,869	3,003,798
Other Revenue			
<ul> <li>interest received from other persons</li> </ul>		93,082	80,144
<ul> <li>rental revenue for property investment</li> </ul>		-	5,400
Total Other Revenue		93,082	85,544
Total Sales Revenue and Other Revenue		4,001,951	3,089,342
Other Income			
<ul> <li>gain on disposal of property, plant and equipment</li> </ul>		-	23,456
— gain on debt defeasance		-	85,743
<ul><li>other income</li></ul>		201,178	28,503
Total Other Income		201,178	137,702

## EASTLAND MEDICAL SYSTEMS LTD ABN: 35 090 987 250 AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

Note 3	Loss for	the Year			
				Consolidat	ed Group
_				2012	2011
(a)	Expenses			\$	\$
	Cost of sales			3,243,486	2,454,346
	Write-down inventories to net re	ealisable valu	e	23,121	35,509
	Write-off of obsolete stock		_	135,604	48,917
			_	3,402,211	2,538,772
(b)	Finance costs	letter	for the control of th		
		billues not at	fair value through profit or loss		145.071
	<ul><li>Other persons</li></ul>		_	61,922	145,071
(c)	Impairment				500,000
	Impairment of goodwill	aut.		-	500,000
$(C/\cap)$	Impairment of intellectual prop	erty	_	2,777,447	1,017,911
	5 1 11 115 111		_	2,777,447	1,517,911
(d)	Bad and doubtful debts:				
	<ul><li>trade receivables</li></ul>		_	20,743	52,753
Note 4	Farnings	per Share			
Note 4	Laitiiligs	per Snare		Consolidat	ad Group
$(\bigcap)$				2012	2011
90				\$	\$
(a)	Reconciliation of earnings to pr	ofit or loss		·	7
	Loss			(4,595,023)	(4,423,195)
	Earnings used to calculate basic	EPS		(4,595,023)	(4,423,195)
	Earnings used in the calculation		<u></u>	(4,595,023)	(4,423,195)
$(U_{\mathcal{D}})$	· ·				
(1-)				No.	No.
(b)	Weighted average number of ord	dinary shares	outstanding during the year		
$\bigcirc$	used in calculating basic EPS		=	594,393,822	471,643,406
	Options convertible to ordinary	shares are no	ot considered to be dilutive as		
	their exercise will not result in o	diluted earning	gs per share.		
Note 5	Controll	ed Entities			
	Controlled Entities Consolidated		Country of	Percentage (	Owned (%)
			Incorporation	2012	2011
	Subsidiaries of Eastland Medica	I Systems Ltd:	•		
	Portland Surgical Products Pty L		Australia	0.00	100.00
	Medical Industries Australia Pty		Australia	100.00	100.00
	Eastland Medical (WA) Pty Ltd		Australia	100.00	100.00
	Eastland Malaria Research Pty I	_td	Australia	100.00	0.00
	Eastland CN Nominees Pty Ltd		Australia	100.00	0.00
	•				
	Portland Surgical Products Pty Ltd	l was de-regis	tered 23 February 2012		
	Eastland Malaria Research Pty L	td was incorpo	orated on 14 June 2012		
	Factland CN Naminaes Dtyltd was incomparated on 20 lyna 2012				

Eastland CN Nominees Pty Ltd was incorporated on 28 June 2012

### EASTLAND MEDICAL SYSTEMS LTD ABN: 35 090 987 250 AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

	NOTES TO T	HE FINANCIAL STATEMEN	IS FOR THE YEAR ENDED 30 JUN	E 2012	
Note 6		Issued Capital			
				Consolidate	ed Group
				2012	2011
				\$	\$
Gross cap	ital proceeds			40,275,807	40,006,818
Capital ra	ising costs		_	(1,417,840)	(1,385,838)
594,394,1	20 (2011: 594,372,331)	fully paid ordinary shar	es	38,857,967	38,620,980
	Ordinary Shares				
				No.	No.
	At the beginning of re	porting period		594,372,331	374,507,678
	Shares issued 1 July 2	2010 to 30 June 2011			219,864,653
(0)	Shares issued during	year:			
	5/07/2011	Exercise of options	_	21,789	
20	At reporting date		_	594,394,120	594,372,331