



anteo diagnostics
limited

11 February 2013
Company Announcements Office
Australian Stock Exchange
Level 6, 20 Bridge Street
Sydney NSW 2000

NEWSLETTER

Dear Shareholders,

I am giving a presentation at the BIO Investor Conference in New York 11 February 2013 (NAET).
The following slides will form the basis of the presentation.

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CEO
Anteo Diagnostics Limited

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Mix&Go™ – Binding Biomolecules Better (And Easier)

BIO Investor Conference
New York, February 11, 2013
Geoff Cumming, CEO, Anteo Diagnostics



Forward Looking Statement

The purpose of the presentation is to provide an update of the business of Anteo Diagnostics (ASX:ADO). These slides have been prepared as a presentation aid only and the information they contain may require further explanation and/or clarification. Accordingly, these slides and the information they contain should be read in conjunction with past and future announcements made by Anteo and should not be relied upon as an independent source of information. Please contact Anteo and/or refer to the Company's website for further information.

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Anteo Diagnostics Overview

Facts at a Glance

Listed on the ASX (Australian Securities Exchange), code: ADO
Market Capitalisation: A\$50m
52 week high: 9 cents
52 week low: 5 cents, currently 6.6 cents
Shares on Issue: 772,851,591
Shareholders: 3,449
Average Daily Volume: 518,392 (past 30 days)
Top 20: Hold 35.76% issued capital
Directors/Staff: 17.8%

Business Model

Revenues from product sales, royalties and research and collaboration agreements with diagnostic and other life sciences companies

Proven Technology Platform

Proprietary technology licensed to major international players with additional deals anticipated

Patented Technology

Significant and growing patent portfolio

Robust Deal Portfolio

Over 80 of the major global names in several distinct markets and market segments are actively assessing our process in-house

Strong Leadership

Board and management has proven track record of developing successful companies and products

Strong Balance Sheet

\$4.2 million of cash gives us runway into calendar 2014 on current burn rate

Who Wins?

Laboratory Diagnostics Immunoassays



- Global IVD: \$44B (2011)
- Immunoassays: \$8.8B (2015 forecast)
- Drivers: aging population = more tests, higher Asian demand, technology innovations

Point-of-Care



- \$8 B (2011)
- \$38B (2017 forecast)
- Drivers: price pressure, lack of qualified staff, need for immediate information, decentralization, bedside testing

Rapid Test Products



- \$3.7B in 2012
- Drivers: decentralized testing, broadening applications, direct to consumer marketing

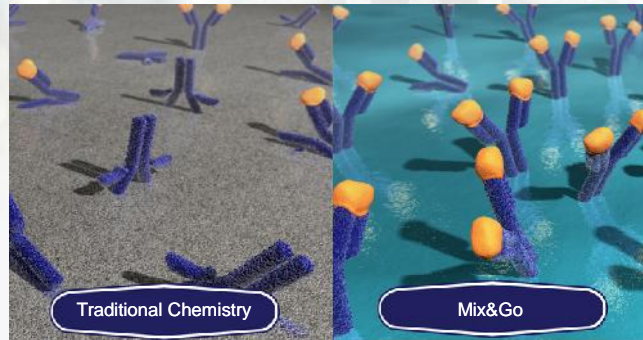
Novel Diagnostic Systems



- Examples: multiplexed systems, novel label-free detection
- Drivers: economic – more data per test, cheaper, novel biomarkers



Mix&Go Solution

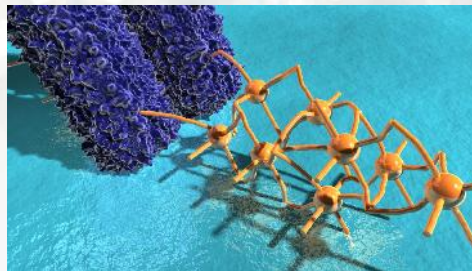


Better protein attachment means

- Better, more sensitive diagnostic tests
- Lower cost tests
- Faster test development times
- Novel, technically difficult tests can be developed



The Magic: “Molecular Velcro”



- Clusters on metal ions
- Double-sided “molecular Velcro”
- Binds to almost all surfaces
- Binding strong yet gentle
- Simple formulation
- Easy and cheap to manufacture
- Very stable

“I should have thought of that! It’s brilliant in its simplicity”

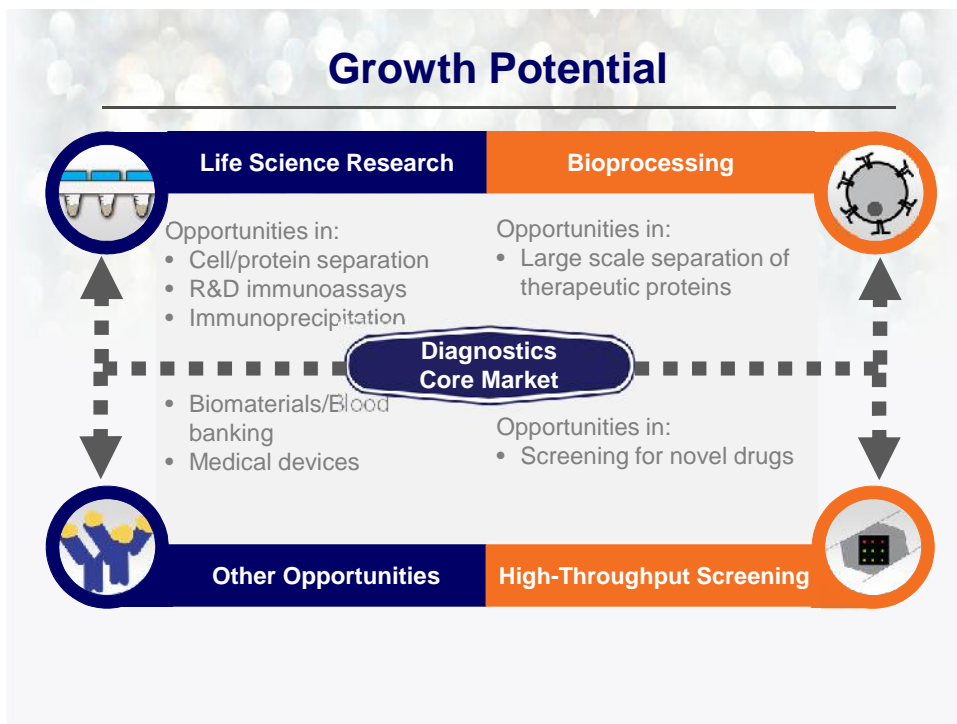
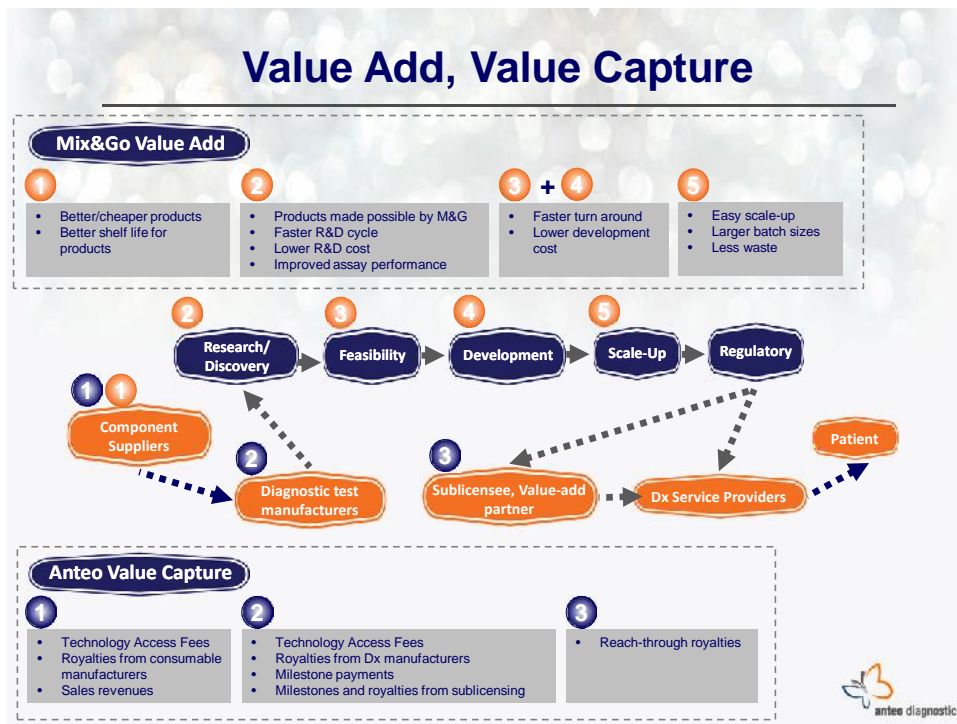
- Principal Scientist at large international life science tools provider

“Mix&Go is so easy to use, it’s surface chemistry without the chemistry!”

- Senior Scientist at top 5 IVD company



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Business Model

Model	Characteristics
<p style="text-align: center;">Licensing</p> <ul style="list-style-type: none"> • Technology Access Fee • Milestone Payments • Royalties • Royalties on sub-licensee sales 	<ul style="list-style-type: none"> • Predictable, long-term revenue stream • Little direct competition • Focus on business development, key account management • Limited sales and marketing required
<p style="text-align: center;">Sales</p> <ul style="list-style-type: none"> • Direct and/or through 3rd parties • Stand-alone or bundled with reseller's product/system 	<ul style="list-style-type: none"> • Faster source of smaller revenues • Sales to well-defined market segments with proven need • Ability to serve market segments otherwise difficult to reach, e.g. academic users
<p style="text-align: center;">R&D Collaboration</p> <ul style="list-style-type: none"> • FTE reimbursement • Joint product development → licensing 	<ul style="list-style-type: none"> • Source of limited short term revenues • Main purpose: support licensing activities when more customization is needed • Used to develop optimal processes



Team

Executive Team



Dr. Geoff Cumming, CEO



Dr. Joe Maeji, CSO



Dr. Tina Baumgartner,
VP Business Development & Marketing

Board of Directors



Dr. Mark Bouris,
Chairman



Dr. Geoff Cumming
Managing Director



Sam Anderson
Non-Executive Director



Richard Martin
Executive Director



New Board member
(TBA)

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Contact Information

Thank you very much for your interest in Anteo Diagnostics
For more information please contact:

