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28 February 2013

**ASX Code: CNB**

Companies Announcement Platform  
Australian Stock Exchange Limited  
20 Bridge Street  
SYDNEY NSW 2000

**LODGEMENT OF PRELIMINARY FINAL REPORT DECEMBER  
2012 YEAR END ACCOUNTS  
DIVIDEND ANNOUNCEMENT**

Pursuant to Listing Rules 4.3A and 4.5, CIC Australia Limited (CNB) would like to announce its 2012 year end results in the form of the attached Annual Financial Report and Appendix 4E for the 12 months ended 31 December 2012.

As noted in Appendix 4E, CNB will pay a final fully franked dividend of 3 cents per share on 21 May 2013 to all shareholders registered at 12 April 2013.

The Dividend Reinvestment Plan will not be in operation for this dividend.

Yours faithfully  
**CIC AUSTRALIA LIMITED**

**Melanie Andrews**  
Company Secretary

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**CIC AUSTRALIA LIMITED**  
**AND ITS CONTROLLED ENTITIES**  
 ABN 92 003 157 515

AUSTRALIAN STOCK EXCHANGE LIMITED

## Appendix 4E

### PRELIMINARY FINAL REPORT

PERIOD ENDED 31 DECEMBER 2012

**1. Reporting period**

Report for the year ended 31 December 2012. Previous corresponding period was the year ended 31 December 2011.

**2. Results for announcement to the market**

			<b>\$000</b>
Revenue from ordinary activities	Down	78% to	19,860
Profit from ordinary activities after tax attributable to members	Down	46% to	6,621
Net profit attributable to members	Down	46% to	6,621

	Amount per security	Franked amount per security
Final dividend	3¢	3¢
Interim dividend declared and payable	1¢	1¢

Record date for determining entitlements to the dividend 12 April 2013  
 For an explanation of any of the figures reported above, please refer to the attached Financial Statements.

**3. Statement of financial performance**

Please refer to the attached Financial Statements.

**4. Statement of financial position**

Please refer to the attached Financial Statements.

**5. Statement of cash flows**

Please refer to the attached Financial Statements.

**6. Dividends**

Date the dividend is payable

21 May 2013
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If it is a final dividend, has it been declared?

Yes
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<u>Amount per security</u>	Amount per security	Franked amount per security	Amount per security of foreign source dividend	Date Paid/ Payable
<b>Final dividend:</b> Current	3¢	3¢	-¢	21/05/13
Previous	3¢	3¢	-¢	18/05/12
<b>Interim dividend:</b> Current	1¢	1¢	-¢	16/11/12
Previous	1¢	1¢	-¢	31/01/12
<b><u>Total dividend per security (interim plus final)</u></b>			<b>Current year</b>	<b>Previous year</b>
Ordinary securities			4¢	4¢

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**7. Dividend Reinvestment Plan**

The Dividend Reinvestment Plan will not be in operation for this dividend.

**8. Statement of retained earnings**

Please refer to the attached Financial Statements.

**9. Net tangible assets per security**

31 December 2012	\$0.66
31 December 2011	\$0.66

**10. Entities over which control has been gained or lost during the period**

Not Applicable

**11. Associates and joint venture entities**

Please refer to the attached Financial Statements.

**12. Other relevant information**

Please refer to the attached Financial Statements.

**13. Accounting standards applied to foreign entities**

Not Applicable

**14. Commentary of results for the period**

Please refer to the attached Financial Statements.

**15. Audited Financial Statements**

The Financial Statements have been audited. Please see attached Financial Statements for a copy of the Audit Report.

**16. Audit dispute or qualification**

None

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**CIC AUSTRALIA LIMITED**

**ABN: 92 003 157 515**

**Annual Financial Report  
31 December 2012**

# Contents

	Page
<b>Directors' report</b>	<b>1</b>
<b>Consolidated financial statements</b>	
Statement of financial position	26
Statement of comprehensive income	27
Statement of changes in equity	28
Statement of cash flows	29
<b>Notes to the consolidated financial statements</b>	<b>30</b>
<b>Directors' declaration</b>	<b>64</b>
<b>Independent audit report</b>	<b>65</b>
<b>Corporate Governance Statement</b>	<b>67</b>
<b>ASX additional information</b>	<b>74</b>

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# Directors' Report

The directors present their report together with the financial report of CIC Australia Limited (the Company)(CIC) and of the Group, being the Company and its subsidiaries, and the Group's interest in associates and jointly controlled entities for the financial year ended 31 December 2012 and the auditor's report thereon.

	<b>Table of Contents</b>	<b>Page</b>
<b>1</b>	<b>Operating and Financial Review</b>	<b>2</b>
	Projects	<b>3</b>
	Sustainability Report 2012	<b>8</b>
<b>2</b>	<b>Directors</b>	<b>11</b>
<b>3</b>	<b>Company Secretary</b>	<b>12</b>
<b>4</b>	<b>Directors' Meetings</b>	<b>12</b>
<b>5</b>	<b>Remuneration Report</b>	<b>13</b>
	<b>5.1</b> Principles of remuneration	<b>13</b>
	<b>5.2</b> Directors' and executive officers' remuneration	<b>17</b>
	<b>5.3</b> Equity Instruments	<b>19</b>
	<b>5.3.1</b> Options and rights over equity instruments granted as remuneration	<b>19</b>
	<b>5.3.2</b> Exercise of options granted as remuneration	<b>19</b>
	<b>5.3.3</b> Analysis of options and rights over equity instruments granted as remuneration	<b>20</b>
	<b>5.3.4</b> Analysis of movements in options and rights	<b>20</b>
<b>6</b>	<b>Principal Activities</b>	<b>21</b>
<b>7</b>	<b>Dividends</b>	<b>21</b>
<b>8</b>	<b>Events Subsequent to Reporting Date</b>	<b>22</b>
<b>9</b>	<b>Likely Developments</b>	<b>22</b>
<b>10</b>	<b>Directors' Interests</b>	<b>22</b>
<b>11</b>	<b>Share options</b>	<b>23</b>
<b>12</b>	<b>Indemnification and Insurance of Directors and Officers</b>	<b>23</b>
<b>13</b>	<b>Non-Audit Services</b>	<b>24</b>
<b>14</b>	<b>Rounding Off</b>	<b>24</b>
<b>15</b>	<b>Lead Auditor's Independence Declaration</b>	<b>24</b>

# Directors' Report (continued)

## 2012 A STRONG FINANCIAL RESULT

The Group has posted a strong financial result for 2012 during difficult economic times. The Group achieved a net profit after tax of \$6.6m (\$12.4 million in 2011). This equates to earnings per share of 5 cents. Our dividend will be unchanged at 4 cents per share, including the final 3 cents dividend.

CIC remains in a strong financial position having renewed its major Bank facilities through to July 2014. The Group has over the past year reduced debt significantly and remains modestly geared with net bank debt to project inventory of 29%. Interest cover for the year was 4.1 times.

We continue to maintain a high level of pre sales in most of our developments. At the time of writing this review we had 671 (Group share 351) unsettled sales totalling \$185.1 million (Group share \$101.1 million).

An update summary of our various projects is outlined below. One of the great milestones we have achieved has been the commencement of the Googong project. Our shareholders will be well aware that we have been striving for many years to have this project rezoned to be able to commence development. During this time, which has been far longer than we would have liked, we have been carrying this large investment on our Balance Sheet without any financial return. Now during the 2013 calendar financial year we will be able to report the first profits coming out of Googong. This is a significant achievement as this project will underpin ongoing future profits for CIC well into the future.

While the Googong project will now provide ongoing profits so will Lightsview (Adelaide SA), now a well matured project, and The Heights, Durack (Darwin NT), just starting, both of which have development lives of approximately eight more years. While these projects will provide ongoing profits for CIC for many years, Crace will also add to this over 2013 and 2014 along with returning considerable amounts of capital invested in the project as it comes to an end.

We have finally been able to commence construction of our Quayside project and this too should return good profits during 2014 along with releasing a large amount of capital that has been tied up for many years as we battled the objections.

We have reported in past reviews that our main ongoing constraint is access to bank debt funding and the tightening of loan to valuation ratios requiring most projects to be far more capital intensive. While this continues to be the case we have experienced of late a general improvement in these conditions. However, regardless of such improvement in this current economic climate, CIC accepts that previous levels of gearing are no longer achievable nor desirable.

The other constraint in the shorter term is the continued concern about the impact of what might happen overseas leading to overall poor consumer sentiment in the local market and Australia generally. Coupled with this, especially in the Canberra market, is the continued perceived poor performance of the Federal Government and the looming Federal election.

All that aside, we still believe CIC can post strong financial results over the coming years.

# Directors' Report (continued)

## PROJECTS

### GOOGONG Township, NSW (CIC 50%)

2012 saw the formal commencement of the Joint Venture between CIC Australia and Mirvac for the development of the Googong Township, within the new joint venture entity Googong Township Pty Limited (GTPL).

The primary milestones achieved in respect of Googong during the year included the following:

- ✚ Approval from the NSW Planning Assessment Commission for the Part 3A Concept and Project Applications for the \$87m water cycle infrastructure;
- ✚ Documentation of a Project Development Agreement with ACTEW for the delivery of bulk water supply to the project;
- ✚ Approval from the NSW Joint Regional Planning Panel for the Development Application for the first two stages of "Neighbourhood One". This approval is for 337 residential lots, a neighbourhood park, sports field and streetscape landscaping;
- ✚ Commencement of works on the first stage of allotments at Googong;
- ✚ Commencement of works on the bulk water supply network;
- ✚ Commencement of works on the realignment of Old Cooma Road, under a contract issued by Queanbeyan City Council but funded by GTPL;
- ✚ Completion (by Queanbeyan City Council) of the extension of Edwin Land Parkway from Jerrabomberra to Old Cooma Road;
- ✚ Awarding of the contract for construction of "Club Googong", the first community facility comprising a 25 metre indoor pool, gymnasium, temporary general store, cafe and multipurpose space to be used as the Googong Sales and Information Centre for the next 5 years;
- ✚ Approval of the first Googong Display Village;
- ✚ Approval of the 10 Googong seed homes to be built under contract for GTPL;
- ✚ Procurement of project funding from Westpac Bank;
- ✚ Formal project launch via a Vision Seminar held at the Canberra Convention Centre;
- ✚ Achievement of over 225 off the plan sales;

As at 31 January 2013, all works required to deliver the first 150 completed allotments are on track for settlement of those lots by around July / August this year.

Googong has been very well received in the regional market, and is set to become the benchmark master planned community in the Canberra / Queanbeyan market.



## Directors' Report (continued)

### CRACE, ACT (CIC 40%)

Crace Developments Pty Limited (CIC 80%, Defence Housing Australia 10%, CHC Affordable Housing Canberra (CHC) 5% and Tatebrook 5%) is the Joint Venture (JV) partner with the ACT Government's Land Development Agency (LDA), while CIC in its own right is the project manager and is also responsible for sales and marketing.

During 2012 CIC's vision for Crace paid dividends as the key parkland features of this new and innovative community were completed, alongside a large number of high quality homes. With Crace achieving a new level of maturity, sales have been extraordinarily strong.

By the end of the year, some 310 terrace homes, 1130 land allotments and 700 suburban homes had been completed, with sites for over 480 dwellings (including multi unit sites) having been sold during 2012 alone.

Landscaping of the Crace Recreation Park and the Crace Hilltop reserve, a total of some 14 hectares, was completed during the year, to great acclaim from the ACT Government, local residents and visitors alike. The Recreation Park, located at the primary entry to Crace, has greatly enhanced the "street" appeal of the project, while the Hilltop reserve acts as the central "heart and lungs" of this new suburb.

These two major facilities are complemented by other smaller parks and the quality of the urban and suburban homes now completed.

During 2013, other elements of the CIC Vision for Crace will be delivered, including the "Crace Central" shopping centre (now under construction), the Goodwin Crace Seniors Living Complex, a medical centre and child care centre.

One of the community highlights for the year was the formal dedication of the Memorial to the Battle of the Coral Sea, located in the Hilltop reserve. Admiral Sir John Crace, son of the original pastoralist owner of the Crace site, played a major role leading the Australian Naval contingent in the battle. This memorial is the first of its kind in Canberra outside of the Canberra Parliamentary triangle precinct, and the event was well attended by many including direct descendents of the Crace family.

2013 should see the completion of most sales in Crace.

### FORDE, ACT (CIC 25%)

Forde is another of CIC's JV projects, in conjunction with Lend Lease (LL) and the ACT Land Development Agency. CIC has a 25% interest in the project and, with LL, is the project, marketing and sales manager.

Forde is now fully completed, apart from works associated with final handovers of assets to the ACT Government agencies.

Of particular note during 2012, Forde was the recipient of the NSW UDIA Award for best Masterplanned Community – a very significant achievement given it competed against all major new community projects throughout Sydney and the rest of the State of NSW.

## Directors' Report (continued)

### LIGHTSVIEW (ADELAIDE), SA (CIC 50%)

The Lightsview Joint Venture between CIC and the SA Government's Renewal SA (formerly Land Management Corporation) continues to perform well above the competition in the greater Adelaide region, and notwithstanding a very subdued SA residential market during 2012.

Shareholders may recall that in 2011 Lightsview was recognised for its delivery of affordable housing with the highly coveted National Award presented at the UDIA National Congress. That award in some way highlights CIC's approach to Lightsview whereby the project is providing the market with a great diversity of home types and sizes, across a wide price spectrum. Further, and perhaps as importantly, the company has maintained a particular focus on the provision of high quality homes, albeit that the homes are sited on lots more compact than may have traditionally been offered.

It is this approach to density, diversity and quality at Lightsview that underpins the ongoing market success of the project, with over 200 dwelling sites (including multi unit and terrace sites) sold during 2012.

Milestones for the year included:

- Completion of the central water and landscape features for the "Waterford" precinct, the premium section of Lightsview;
- Completion and occupation of the permanent Sales and Information Centre;
- The transfer of the Lightsview Rewater Scheme to Blue Sky Water;
- The construction of some 150 dwelling sites and all associated infrastructure;
- Approval of the Development Plan Amendment (rezoning) to facilitate the creation of an effective town centre at Lightsview and to make provision for the innovative housing products being developed and offered by the JV; and
- The launch of two new affordable housing designs, with over 40 sold to date.

Subject to Cabinet approval, the whole of the Ross Smith High School site adjacent to Lightsview is to be added to the JV landholding, providing an ultimate expected total yield of 2700 dwellings.

It should be noted that the proposed addition of the Ross Smith site signifies the ongoing high levels of satisfaction within the SA Government with the performance of CIC in this Joint Venture. Further, it enables the JV partners to maintain control over the whole of the vacant land in this locality, and in doing so to deliver a truly memorable community outcome.

With the addition of extra land to the project, and based upon current sales rates, Lightsview will continue to be an important contributor to CIC's results for the next 4 to 5 years.

### THE AMBASSADOR, DEAKIN, ACT (CIC 100%)

The Ambassador was completed early in 2011, and all units are now sold and settled.

## Directors' Report (continued)

### QUAYSIDE APARTMENTS, KINGSTON, ACT (CIC 100%)

After long and frustrating delays the required approvals for Quayside were confirmed (as being exempt from further appeals), and a contract for construction of Quayside was awarded late in 2012.

Quayside comprises 100 apartments, with a mix of studio, 1, 2 and 3 bedroom units, and including 4 penthouses. The building will also provide some 1970 square metres of commercial floorspace on the ground floor, with undercroft and basement parking.

The site is very well located in the heart of the Kingston Foreshore precinct, only one block back from Kingston Harbour, which is part of Lake Burley Griffin. As at 31 January 2013, there are 67 units sold, with the balance expected to be sold over the construction period of some 16 months.

After a competitive tender process, the construction contract has been awarded to the same company that built the Ambassador for CIC.

### EASTERN INDUSTRIAL ESTATE, ACT (CIC 100%)

Stages 1 and 2A, comprising a total of 63 lots, have now been completed.

Stage 1 (36 lots) has two lots remaining for sale, while stage 2 has 20 lots unsold.

Sales at Eastern Industrial Estate have continued to be extremely hard to achieve, with a total of 8 blocks sold during 2012 (3 in 2011). All competing industrial projects in the region have been facing similar difficulties.

In the latter part of 2012 and in early 2013 there has been an increase in enquiry, but this is yet to convert to sales.

CIC has put together a variety of offerings including built form packages, and actively assists all potential purchasers with design concepts and costings. However, while demand remains very low, and the ACT Government continues to oversupply this market, sales at EIE will be tediously slow.

### LYONS, NT (CIC 50%)

CIC's Darwin Joint Venture at Lyons with partner Defence Housing Australia (DHA) has been a great success. The project is now complete, with all residential lots sold and settled. The last remaining allotment, set aside for a child care site, is due to settle in early 2013.

### THE HEIGHTS, DURACK NT (CHARLES DARWIN UNIVERSITY) (CIC 42.5%)

CIC and the Larrakia Development Corporation (CIC / LDC) are the development partners for the creation of a new residential community at the Palmerston campus of the Charles Darwin University.

The suburb of Durack (in which the University is located) is immediately adjacent to the Palmerston City Centre, and is perhaps the most sought after address in Palmerston. Part of the University's land has now been determined to be surplus to requirements, and is to be developed by CIC / LDC into a diverse new community in the heart of the City and surrounding the University's on site facilities.

This 882 dwelling project, now named "The Heights Durack", is now approved, has sold very well off the plan, and is now under construction (stage 1). A late wet season in the north has facilitated good progress on site.

## Directors' Report (continued)

The Heights, given its premium location and context, is attracting higher prices when compared to other offerings in Palmerston. Further stages will be released according to demand, which at this time is expected to run at about 10 sales per month.

This project has a life span of about 7 years (subject to demand).

### **BAY RIDGE, BATEMANS BAY, NSW (CIC 100%)**

Bay Ridge is at the intersection of the Kings Highway and the Princes Highway, just 3 minutes from the CBD of Batemans Bay on the NSW South Coast. On completion, the project will comprise in excess of 140 large fully serviced lots, ranging upwards from 1,500 sq metres.

Notwithstanding a variety of initiatives and marketing strategies, sales at Bay Ridge remain extremely difficult to achieve, reflecting general market conditions prevailing on the NSW South Coast. CIC is resigned to delivering this project over a number of years at a slow rate in response to market conditions.

During 2012 Eurobodalla Shire Council completed a new Urban Planning Instrument, which in respect of this land has had the effect of reducing the minimum lot size from 2,500sq m to 1,500sq m. This has enabled CIC to resubdivide a number of the existing serviced but unsold lots in the existing developed stage to create a total of 11 smaller lots, which are now able to be offered at a lower price. While there has been no rush as yet on these smaller lots, there are signs of some improvement.

Should this strategy (of creating smaller lots with lower prices) prove successful, CIC will seek a modification to the existing development consent to provide smaller more affordable lots across future stages.

# Directors' Report (continued)

## SUSTAINABILITY REPORT 2012

This report addresses the current status of the Company's sustainability practices, describes significant sustainability initiatives implemented over the course of 2012 and identifies the direction of the Company for 2013.

### Sustainability at CIC

At CIC the business structure, systems and culture are aligned to drive the Company's sustainability initiatives, with a goal of continuous improvement. This can be demonstrated by analysing the Company and the communities we are developing from social, environmental and economic perspectives.

### Our People, Policies and Places

The Company offers a very attractive suite of entitlements and benefits to attract and retain an excellent professional team.

Some of the entitlements are:

- Attractive salary packages;
- 12 weeks paid maternity leave;
- Financial support towards staff fitness and wellbeing costs to encourage employees to have healthy lifestyles;
- Study assistance to build the capacity of the organisation and individuals;
- Ongoing structured training and access to industry based information sessions throughout the year; and
- A performance bonus plan to motivate employees to achieve outstanding results.

The company's Terms and Benefits policy provides a clear reference point for existing and prospective employees and assists in the attraction and maintenance of a balanced and enriched workforce.

To link this broad policy to daily actions, and to better manage the training and development of staff for the changing needs of the business, a performance management framework was implemented.

During 2012 the company trialled a 360 degree review process for a selection of employees. The results have been very informative and used by managers and staff to consider personal and professional growth opportunities. These reviews will be continued as standard practice in the future.

Also during 2012 the company carried out a confidential survey of all staff, focussing on issues such as job satisfaction, perception of the company's brand, aspirations as to training and professional development, communication and satisfaction with corporate policies and procedures. The results of the survey were overall very positive and were communicated back to staff and a range of key outcomes discussed. As a result of the survey a number of new initiatives have been implemented.

Consistent with the company's Diversity Policy, females continue to be well represented throughout the company, including in the senior positions of Chief Financial Officer, Financial Controller, National Marketing Manager, Investment and Strategy Director and Design Manager. Of a total of 61 full time employees, 50% are female.

Throughout 2012 a very significant program of training and implementation with respect to the National Harmonisation of WHS legislation was implemented, and is ongoing into 2013.

## Directors' Report (continued)

CIC has in place a robust Project Safety Plan (PSP) which is in turn tailored to each project. The Group continues to invest in providing expert advice and assistance to all project staff to ensure the adoption and implementation of best practice across the company's operations. Regular internal and external audits of each project are conducted.

The company's two primary offices, Canberra and Adelaide, are now both housed in highly rated Greenstar buildings, featuring state of the art chilled beam air conditioning technology, water efficient appliances and energy efficient lighting. These infrastructure measures are supplemented by active recycling programs at all offices and sales centres.

### Our Communities

CIC has, for many years, been a leader in the delivery of a wide range of environmental, economic and social sustainability initiatives across a variety of projects and locations.

In the last decade the company has pioneered and mainstreamed a number of measures designed initially to address environmental performance of company projects, and more recently has made significant advances on the economic and social outcomes that CIC is able to address via its core activities.

In the past 12 months our project sustainability focus has been on the following:

- Implementation of Design Safety Assessments as part of the CIC Project Safety Plan (PSP) implementation, whereby all major civil, building and landscape designs are now subjected to a design safety assessment prior to construction;
- Diligent implementation and monitoring of Construction and Environmental Management Plans (CEMPs) on all major civil projects;
- Thorough investigation and documentation of site environmental characteristics, constraints and opportunities to inform and underpin urban design outcomes;
- Design and redesign of projects (The Heights Durack NT and Lightsview SA) to respond to market preferences and capabilities;
- Referral of major projects to the Commonwealth Government pursuant to the EPBC Act. Of particular note has been the referral undertaken by the company's Googong team for the Googong Township, wherein CIC established with the co-operation of the Commonwealth and ACT governments and Queanbeyan City Council a high level working group to identify, discuss and resolve any issues, resulting in formal environmental approval of the whole of the Googong Township proposal;
- The progressive delivery of major Water Sensitive Urban Design (WSUD) infrastructure at Crace (ACT) and Lightsview (SA);
- The completion of major open space and fitness infrastructure at Crace and Lightsview;
- Continuation of the detailed design of the Googong Integrated Water Cycle (IWC) which aims to recycle about 80% of the waste water generated on site and reduce potable water demand by up to 60%;
- Continued delivery of community development programs at Lightsview (SA), Crace and Forde (ACT), incorporating a wide range of activities to generate social capital within these projects;
- Delivery of the Forde Community Centre (ACT) and handover of the Lyons (NT) Community Centre to Darwin City Council;
- Design approval and tender award for Club Googong, the first major community facility at Googong (NSW);
- Negotiation with Palmerston City Council resulting in an agreement to design and construct an enhanced community facility at The Heights, Durack (NT) jointly funded by CIC and the Council;
- The completion of the last of 304 terrace homes at Crace, many of which contribute to the project commitment for the provision of a minimum of 15% of the homes at Crace below the ACT Government's affordability thresholds;

## Directors' Report (continued)

- Creation of UDIA National Award winning affordable homes at Lightsview in South Australia. It is important to note that to date some 20% of this Joint Venture Project sales have been affordable homes, and that the homes have been specifically designed, costed and prototyped by CIC; and
- Approval and sale of tropically appropriate affordable homes for The Heights Durack project, with an aim to significantly raise the bar on the delivery of affordable housing in the Territory.

Participation with government and semi government partners in major joint venture projects has provided CIC with access to residential projects of scale, and with partners with strong sustainability agendas. These joint ventures have enabled CIC to demonstrate its sustainability credentials on major sites.

The company has also been successful in obtaining grants towards housing affordability and other infrastructure from the Commonwealth Government.

CIC acknowledges and thanks the company's major partners over 2012, namely the ACT Government's Land Development Agency, the South Australian Government's Renewal SA (formerly Land Management Corporation), Mirvac and the Charles Darwin University.

CIC proposes that for 2013 and beyond, the design and provision of quality affordable homes, right across the price spectrum, will be the focus of the company's sustainability agenda, alongside the maintenance of the many urban design, engineering, landscaping and housing measures noted above.

### Supporting Communities

#### Our Philanthropy

In 2012 the Company continued to make significant contributions to numerous charities and community organisations caring for people suffering chronic mental illness, cancer and cystic fibrosis. Contributions were also made to numerous other sporting, charitable and cultural groups across the regions where CIC is active.

### Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the Group that occurred during the financial year under review.

# Directors' Report (continued)

## 2. DIRECTORS

The directors of the Company at any time during or since the end of the financial year are:

**Name, qualifications and independence status**

Mr M Loomes  
B.Comm (Econ Hons), F Fin  
Chairman  
Independent Non-Executive  
Director

**Experience, special responsibilities and other directorships**

Extensive background in investment analysis and strategy and for a number of years was a senior executive with Guinness Peat Group plc. Mr Loomes has been a director of Ariadne Australia Limited since 2004 and Calliden Group Limited since 2000. He is a member of the Audit and Remuneration Committees. Appointed to the Board in 1994. Chairman since 1995.

Mr C Alexander  
OAM, B.A (Acc), FCPA  
Chief Executive Officer and  
Managing Director

Extensive corporate finance and accounting expertise and over 26 years experience in the land development and construction industry. He has been the Managing Director of the Company since its founding in 1986 and was appointed Chief Executive Officer (CEO) in 1995. He is Chairman of the Canberra MBA Fidelity Fund, Chairman of Community Housing Canberra Limited, a member of the Board of the ACT Property Council and a Council member of the Canberra Business Council.

Mr A Carey  
B.TP  
Executive Director – Chief  
Operating Officer

Extensive planning, development and management expertise in the development industry. Mr Carey brings specialist expertise in the areas of urban planning and design, project investigation, project management and feasibility assessment. He oversees all development activities for the company, and represents the company on several of the Joint Venture Boards. Appointed to the Board in 1999.

Mr D Fox  
Dip T&CP Syd  
Independent Non-Executive  
Director

Extensive development, assessment, planning and business management expertise. Mr Fox has 40 years experience in the planning and development industries. Appointed to the Board on 12 September 2005. Member of the Audit Committee since November 2005. Appointed to the Remuneration Committee in May 2006 as Chairman.

Mr J Mackay AM, BA, FAIM,  
BA(Admin/Economics); Honorary  
Doctorate  
Independent Non-Executive  
Director

Extensive experience in constructing and managing major infrastructure in Australia and abroad. CEO/Chairman experience in several government, private and community organisations. Chairman of Audit Committee and member of the Remuneration Committee since 28 April 2009. Appointed to the Board 27 February 2009.

Mr P Tunstall  
CA  
Non-Executive Director

Extensive expertise and experience in the financial, management and business sectors. Mr Tunstall was the Chief Financial Officer of Guinness Peat Group (Australia) Pty Limited from August 2009 to June 2012. Appointed to the Board 25 August 2009.



## Directors' Report (continued)

### 3. COMPANY SECRETARY

Ms M Andrews B.Comm, FCPA GAICD was appointed to the position of Company Secretary in November 1997 and is also the Chief Financial Officer of the Group.

### 4. DIRECTORS' MEETINGS

The number of meetings of directors (including meetings of committees of directors) and the number of meetings attended by each director during the financial year are:

Director	Board Meetings		Audit Committee Meetings		Remuneration Committee Meetings	
	Attended	Held	Attended	Held	Attended	Held
Mr M Loomes	6	6	2	2	2	2
Mr C Alexander	6	6	-	-	-	-
Mr A Carey	5	6	-	-	-	-
Mr D Fox	6	6	2	2	2	2
Mr J Mackay	6	6	2	2	2	2
Mr P Tunstall	5	6	-	-	-	-

# Directors' Report (continued)

## 5. REMUNERATION REPORT

The remuneration report for the year ended 31 December 2012 outlines the remuneration arrangements of the Group in accordance with the *Corporations Act 2001* (the Act) and its regulations. This information has been audited as required by section 308(3C) of the Act.

The remuneration report details the remuneration arrangements for key management personnel (KMP) who have authority and responsibility for planning, directing and controlling the major activities of the Group. KMP comprise the directors of the company and senior executives of the Group including the five most highly remunerated company and Group executives.

For the purposes of this report, the personnel identified as KMP are:

### Non – executive directors

Mr M Loomes (Chairman)

Mr D Fox

Mr J Mackay

Mr P Tunstall

### Executive directors

Mr C Alexander (CEO)

Mr A Carey (COO)

### Executives

Mr G Smith (Regional Manager – SA/NT)

Ms M Andrews (CFO / Company Secretary)

### 5.1 Principles of remuneration

The performance of the Company depends upon the quality of its directors and executives.

Remuneration levels are competitively set to strike a balance between retaining, motivating and rewarding highly skilled and experienced executives whilst also aligning with business performance and shareholder returns. The Remuneration Committee benchmarks the appropriateness of remuneration packages against comparative companies and by considering trends in the employment market and may obtain independent advice.

The remuneration structure is designed to attract suitably qualified candidates, reward the achievement of strategic objectives, and achieve the broader outcome of creation of value for shareholders. The remuneration strategy provides a strong link between performance and reward so that executive reward outcomes are dependant on delivering results to shareholders.

Remuneration packages include a mix of fixed and variable remuneration, short and long term performance-based incentives and equity-based remuneration. This combination aims to motivate and retain highly skilled executives by providing market competitive fixed remunerations and an incentive framework that rewards for results delivered.

# Directors' Report (continued)

## 5. REMUNERATION REPORT (continued)

### 5.1 Principles of remuneration (continued)

#### *Fixed remuneration*

Fixed remuneration consists of a gross salary package amount, which employees are given the opportunity to receive in a variety of forms including cash, employer superannuation contributions and certain fringe benefits.

Remuneration levels are reviewed annually by the Remuneration Committee through a process that considers both individual and overall performance of the Group. Where appropriate, external consultants provide analysis and advice to ensure remuneration is competitive in the market place.

#### *Performance-based remuneration*

Performance-based remuneration includes both short-term and long-term incentives and is designed to reward and retain key management personnel. The short-term incentive (STI) is an "at risk" cash bonus based on the overall operating performance of the Group. Long-term incentives (LTI) may be provided at the discretion of the Remuneration Committee as options or share appreciation rights over ordinary shares of CIC Australia Limited under the rules of the *Option Plan* or the *Awards Plan*.

#### **Short-term incentive bonus**

A formal annual STI plan operates within the Group and awards a bonus subject to the attainment of a pre-determined profit benchmark set by the Board. The benchmark is based on a return on shareholders' funds where the achievement of a set level of profit as a percentage of shareholders' funds is the trigger for the STI to become operational. Formalised terms and conditions of the STI establish a formula for the calculation of the bonus pool and the allocation of this pool among staff. If the profit target is not met, no STI will be paid.

The STI is set at a level to provide sufficient incentive to executives and staff to achieve the operational targets to provide a healthy return to shareholders and such that the cost to the Group is reasonable in the circumstances. The Remuneration Committee recommends the cash incentive to be paid to staff for approval by the Board. In the current year, the Group exceeded its profit target as a percentage of shareholders' funds, and as such a STI was paid.

#### **Long-term incentive**

##### Option Plan

The terms of the Option Plan as a long term incentive were approved at the Annual General Meeting in 2008. The Option Plan assists in the recruitment, reward, retention and motivation of employees and executives of the Group. The Remuneration Committee believes this structure provides a robust link between executive reward and business performance, and that employee reward drives desired behaviours.

Unless otherwise determined by the Board, no payment is required for the grant of the options under the Option Plan. The options issued under the Option Plan may be exercised after the relevant exercise conditions set by the Board have been satisfied, but within the exercise period determined by the Board. The options are subject to a three year vesting period with the vesting condition being a three year service period. Executives can exercise options once vested and acquire shares in the Company, subject to paying the exercise price.

Unless otherwise determined by the Board, options issued under the Option Plan will lapse on any termination of employment of the holder that occurs prior to the exercise condition having been satisfied. There were no options issued under this plan during the reporting period.

# Directors' Report (continued)

## 5. REMUNERATION REPORT (continued)

### 5.1 Principles of remuneration (continued)

#### Employee Share Plan

During 2008, the Remuneration Committee introduced an Employee Share Plan to give employees the opportunity to share in the growth and value of the Group through an allocation of CIC shares.

Under the Plan, CIC grants each eligible employee \$1,000 of CIC shares for no consideration, provided that the shares are subject to a three year Holding Lock and cannot be traded during this period. The Holding Lock lifts at the earlier of three years or termination of employment. There is no risk that employees will forfeit their shares. Over the three year Holding Lock period, employees have full voting and dividend rights equivalent to all other holders of CIC shares. No allocation of shares was made under this plan during the reporting period.

#### Awards Plan

During 2008, the Remuneration Committee introduced a cash-settled share based payment plan. Under this plan, the Company may grant share appreciation rights (SAR's) to employees as part of a remuneration package, whereby the employee will become entitled to a future cash payment, based on the increase in the Company's share price from a specified level over a specified period of time. The terms and conditions of this plan mirror those of the option plan however, at the exercise date the employee receives in cash the uplift in the share price instead of acquiring shares as per the Option Plan.

The rights issued under the Awards Plan may be exercised during the exercise period after the relevant exercise conditions have been satisfied. The rights are subject to a three year vesting period conditional on a three year service period.

Unless otherwise determined by the Board, rights issued under the Awards Plan will lapse on termination of employment prior to the exercise conditions of those awards having been satisfied. No allocation of SARs was made under this plan during the reporting period.

#### *Consequences of performance on shareholders wealth*

In considering the Group's performance and benefits for shareholders wealth, the Remuneration Committee has regard to the following indices in respect of the current year and the previous four financial years.

	2012	2011	2010	2009	2008
Profit/(loss) before tax (\$m)	5.2	12.8	10.3	(21.7)	4.4
Profit/(loss) after tax (\$m)	6.6	12.4	10.0	(14.4)	3.2
Dividends paid or declared (cents)	4.0	4.0	4.0	4.0	4.0
Return on opening capital (% p.a.)	7.5%	15.7%	14.0%	(16.6%)	4.6%

Return on capital is the key financial performance target in setting the STI.

#### *Service contracts*

The Group has not entered into any service contracts with any director or KMP. There are no termination payments payable to any director or KMP, except at the discretion of the Remuneration Committee.

# Directors' Report (continued)

## 5. REMUNERATION REPORT (continued)

### 5.1 Principles of remuneration (continued)

#### *Non-executive directors*

Total remuneration for all non-executive directors last voted upon by shareholders at the 2011 AGM is not to exceed \$400,000 per annum and is set with reference to fees paid to other non-executive directors of comparable companies. Directors' base fees are presently set at a package of \$64,550 per annum.

The Chairman receives a package of \$84,550 per annum as his base fee. Non-executive directors do not receive performance-related remuneration. Directors' fees cover all main Board activities and membership of two committees. Non-executive directors who are members of the Audit Committee or the Remuneration Committee receive \$2,725 per annum for each committee on which they sit in addition to their base fees. Non-executive directors who are members of a Joint Venture Management Committee or who perform consultancy services for the company receive an additional payment at a set hourly rate.

# Directors' Report (continued)

## 5. REMUNERATION REPORT (continued)

### 5.2 Directors' and executive officers' remuneration

Details of the nature and amount of each major element of remuneration of each director and the five named executives of the Company and the Group including KMP are:

**Table 2 – Remuneration for the year ended 31 December 2012**

In AUD	Short-term			Post-employment	Other long-term	Share-based payments		Total \$	Proportion of remuneration related %	Value of options as proportion of remuneration %
	Salary & fees \$	STI Bonus \$(C)	Non-monetary benefits \$			Equity settled	Cash settled			
				Superannuation benefits \$	\$	Value of options \$ (A)	Value of SAR's \$(B)			
<b>Directors</b>										
<b>Non-executive</b>										
Mr M Loomes (Chairman)	82,569	-	-	7,431	-	-	-	90,000	-	-
Mr D Fox	70,550	-	-	6,350	-	-	-	76,900	-	-
Mr J Mackay	64,220	-	-	5,780	-	-	-	70,000	-	-
Mr P Tunstall	61,885	-	-	2,665	-	-	-	64,550	-	-
<b>Executive</b>										
Mr C Alexander (CEO)	604,372	143,558	33,532	16,123	(1,247)	-	7,794	804,130	18%	1.0%
Mr A Carey (COO)	422,903	110,462	56,163	16,123	(31,434)	13,628	-	587,845	19%	2.3%
<b>Executives</b>										
Mr G Smith	332,336	59,260	5,653	16,123	10,861	9,288	-	433,521	14%	2.1%
Ms M Andrews	306,035	60,118	37,881	16,123	8,493	10,717	-	439,367	14%	2.4%

# Directors' Report (continued)

## 5. REMUNERATION REPORT (continued)

### 5.2 Directors' and executive officers' remuneration (continued)

Table 2 – Remuneration for the year ended 31 December 2011

In AUD	Short-term			Post-employment	Other long-term	Share-based payments		Total \$	Proportion of remuneration related %	Value of options as proportion of remuneration %	
	Salary & fees \$	STI Bonus \$	Non-monetary benefits \$			Superannuation benefits \$	Equity settled				Cash settled
							Value of options \$ (A)				Value of SAR's \$(B)
<b>Directors</b>											
<b>Non-executive</b>											
Mr M Loomes (Chairman)	82,569	-	-	7,431	-	-	-	90,000	-	-	
Mr D Fox	71,500	-	-	6,435	-	-	-	77,935	-	-	
Mr J Mackay	64,220	-	-	5,780	-	-	-	70,000	-	-	
Mr P Tunstall	64,550	-	-	-	-	-	-	64,550	-	-	
<b>Executive</b>											
Mr C Alexander (CEO)	584,855	444,998	7,173	15,487	1,537	-	13,613	1,067,663	42%	1.3%	
Mr A Carey (COO)	412,797	341,695	50,259	15,487	5,178	29,479	-	854,895	40%	3.4%	
<b>Executives</b>											
Mr G Smith	334,851	184,470	5,042	15,487	22,746	19,969	-	582,565	32%	3.4%	
Mr M Leslie	270,465	184,470	47,441	15,487	6,937	19,969	-	544,769	34%	3.7%	
Ms M Andrews	260,846	159,810	30,790	15,487	26,036	22,460	-	515,429	31%	4.4%	

The five highest remunerated employees of the Company are also the five highest remunerated employees of the Group, and include the KMP of the Group and the Company.

# Directors' Report (continued)

## 5. REMUNERATION REPORT (continued)

### 5.2 Directors' and executive officers' remuneration (continued)

*Notes in relation to the table of directors' and executive officers remuneration.*

- A. The fair value of the options is calculated at the date of grant using a Black-Scholes model and allocated evenly to each reporting period from grant date to vesting date. The value disclosed is the portion of the fair value of the options allocated to this reporting period. In valuing the options, market conditions have been taken into account.
- B. The fair value of the share appreciation rights is calculated at the date of grant and at each reporting date using a Black-Scholes model. In valuing the share appreciation rights, market conditions have been taken into account.
- C. 100% of the STI bonus paid or payable to KMP vested in 2012.

#### *Details of performance-related remuneration*

Details of the Group's policy in relation to the proportion of remuneration that is performance-related is discussed on page 14.

### 5.3 Equity Instruments

All options refer to options over ordinary shares of CIC Australia Limited under Option Plan or share appreciation rights issued under the Awards Plan.

#### 5.3.1 Options and rights over equity instruments granted as remuneration

No options over ordinary shares in the Company or share appreciation rights were granted as remuneration to KMP during the reporting period. Details on options and rights that vested during the reporting period are as follows:

	Number of options/rights vested during 2012
<b>Directors</b>	
Mr C Alexander	240,000
Mr A Carey	200,000
<b>Executives</b>	
Mr G Smith	130,000
Ms M Andrews	150,000

No options or rights have been granted since the end of the financial year.

All options and share appreciation rights expire on the earlier of their expiry date or termination of the individual's employment. The options and rights are fully vested three years from grant date. In addition to a continuing employment service condition, the ability to exercise options is conditional on payment of the exercise price for share options under the Option Plan.

Further details regarding options and rights granted to executives are in Note 32 to the financial statements.

#### 5.3.2 Exercise of options granted as remuneration

During the reporting period no share options were exercised by KMP.



# Directors' Report (continued)

## 5. REMUNERATION REPORT (continued)

### 5.3 Equity Instruments (continued)

#### 5.3.3 Analysis of options and rights over equity instruments granted as remuneration

Details of the vesting profile of the options or rights granted as remuneration to each Director of the Company and each of the named Company and Group executives are detailed below.

Directors	Options or rights granted		% vested in year	% forfeited in year	Financial years in which grant vests
	Number	Date			
Mr C Alexander	240,000	16-Jun-2009	100	-	01-Jan-2012
Mr C Alexander	240,000	21-Jun-2010	-	-	01-Jan-2013
Mr A Carey	200,000	16-Jun-2009	100	-	01-Jan-2012
Mr A Carey	200,000	21-Jun-2010	-	-	01-Jan-2013
<b>Executives</b>					
Mr G Smith	130,000	25-Mar-2009	100	-	01-Jan-2012
Mr G Smith	130,000	06-Apr-2010	-	-	01-Jan-2013
Ms M Andrews	150,000	25-Mar-2009	100	-	01-Jan-2012
Ms M Andrews	150,000	06-Apr-2010	-	-	01-Jan-2013

#### 5.3.4 Analysis of movements in options and rights

The movement during the reporting period, by value, of options over ordinary shares in the Company and share appreciation rights held by each KMP are detailed below:

<i>In AUD</i>	Granted in year \$	Lapsed in year \$
Mr C Alexander	-	-
Mr A Carey	-	-
Mr G Smith	-	-
Ms M Andrews	-	(150,000)

The value of options and rights granted in the year is the fair value calculated at grant date using an option pricing model. The total value of the options granted is included in the table above. This amount is allocated to remuneration over the vesting period.

# Directors' Report (continued)

## 6. PRINCIPAL ACTIVITIES

The principal activities of the Group during the course of the financial year were the acquisition, subdivision, development, construction and sale of real estate. There were no significant changes in the nature of the activities of the Group during the year.

## 7. DIVIDENDS

Dividends paid or declared by the Company to members since the end of the previous financial year were:

<b>Declared or paid during the year</b>	<b>Cents Per share</b>	<b>Total amount \$</b>	<b>Franked/unfranked</b>	<b>Date of payment</b>
<b>2012</b>				
Interim 2011 ordinary	1.0	1,252,369	Franked	31 January 2012
Final 2011 ordinary	3.0	3,760,959	Franked	18 May 2012
Interim 2012 ordinary	1.0	<u>1,256,879</u>	Franked	16 November 2012
Total		<u>6,270,207</u>		

Franked dividends declared and paid during the year were franked at the rate of 30%.

### Declared after end of year

On the 22 February 2013 the following dividends were proposed by the directors. The dividends have not been provided for and there are no income tax consequences. The financial effect of these dividends has not been brought to account in the financial statements for the year ended 31 December 2012 and will be recognised in subsequent reporting periods.

Final 2012 ordinary	3.0	3,773,733	Franked	21 May 2013
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## Directors' Report (continued)

### 8. EVENTS SUBSEQUENT TO REPORTING DATE

Except for the dividend declared as noted above, there has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Group, the results of those operations, or the state of affairs of the Group, in future financial years.

### 9. LIKELY DEVELOPMENTS

The Board of CIC is mindful of the announced intention of its major shareholder, GPG, to liquidate its share portfolio, including its stake in CIC. The outcome of this program may have implications for the direction of CIC in 2013.

### 10. DIRECTORS' INTERESTS

The relevant interest of each director in the shares, rights and options of the Company, as notified by the directors to the Australian Stock Exchange in accordance with section 205G(1) of the Corporations Act 2001, at the date of this report is as follows:

	Direct	CIC Australia Limited Ordinary shares Indirect	Options and SAR's over ordinary shares
Mr M Loomes	-	883,878	-
Mr C Alexander	33,752	4,610,678	720,000
Mr A Carey	-	55,200	600,000
Mr D Fox	-	-	-
Mr J Mackay	-	-	-
Mr P Tunstall	-	-	-

# Directors' Report (continued)

## 11. SHARE OPTIONS

### Unissued shares under options

At the date of this report unissued ordinary shares of the Company under option are:

Expiry date	Exercise price	Number of shares
15-Jul-2013	\$1.10	1,250,000
25-Mar-2014	\$0.42	800,000
16-Jun-2014	\$0.51	200,000
6-Apr-2015	\$0.70	720,000
21-Jun-2015	\$0.52	200,000
		3,170,000

All options expire on the earlier of their expiry date or termination of the employee's employment. These options do not entitle the holder to participate in share issues of the Company.

No options have been granted since the end of the financial year.

60,000 options which expire on 25 March 2014 were exercised during the year with an exercise price \$0.42. No other options were exercised during or since the end of the financial year.

## 12. INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS

### Indemnification

The Company has agreed to indemnify the directors and the Company Secretary of the Company and its controlled entities against all liabilities that may arise from their position as director or officer of any Group entity. Under the terms of the agreement the Company will meet the full amount of any such liabilities, including costs and expenses.

### Insurance

Since the end of the previous financial year the Company has paid insurance premiums of \$41,587 in respect of directors' and officers' liability and legal expenses insurance for directors, the Company Secretary and officers including senior executives of the Company and its subsidiaries.

The insurance premiums relate to:

- costs and expenses incurred by the relevant officers in defending proceedings, whether civil or criminal and whatever their outcome; and
- other liabilities that may arise from their position, with the exception of conduct involving a wilful breach of duty or improper use of information or position to gain a personal advantage.

## Directors' Report (continued)

### 13. NON-AUDIT SERVICES

During the year, KPMG, the Company's auditor, has performed certain other services in addition to their statutory duties.

The Board has considered the non-audit services provided during the year by the auditor and in accordance with written advice provided by resolution of the Audit Committee, is satisfied that the provision of those non-audit services during the year by the auditor is compatible with, and did not compromise, the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services were subject to the corporate governance procedures adopted by the Company and have been reviewed by the Audit Committee to ensure they do not impact the integrity and objectivity of the auditor; and
- the non-audit services provided do not undermine the general principles relating to auditor independence as set out in APES 110 *Code of Ethics for Professional Accountants*, as they did not involve reviewing or auditing the auditor's own work, acting in a management or decision making capacity for the Company, acting as an advocate for the Company or jointly sharing risks and rewards.

Details of the amounts paid to the auditor of the Company, KPMG, and its related practices for audit and non-audit services provided during the year are set out below.

	Consolidated	
	2012	2011
	\$	\$
<b>Audit services:</b>		
<b><i>Auditors of the Company</i></b>		
Audit and review of financial reports	146,252	127,500
	<hr/>	<hr/>
	146,252	127,500
<b>Services other than statutory financial report audit:</b>		
<b><i>Auditors of the Company</i></b>		
Other assurance services:		
Controls assurance services	-	32,971
Other services	-	12,100
Other services		
Taxation services and advice	149,045	206,151
	<hr/>	<hr/>
	149,045	251,222

### 14. ROUNDING OFF

The Company is of a kind referred to in ASIC Class Order 98/100 dated 10 July 1998 and in accordance with that Class Order, amounts in the financial report and directors' report have been rounded off to the nearest thousand dollars, unless otherwise stated.

### 15. LEAD AUDITOR'S INDEPENDENCE DECLARATION

The lead auditor's independence declaration is set out on page 25 and forms part of the directors' report for the financial year 2012.

This report is made with a resolution of the directors:

Dated at Canberra on this twenty-seventh day of February 2013.

  
\_\_\_\_\_  
Mr C Alexander  
Managing Director



***Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001***

To: the directors of CIC Australia Limited

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 31 December 2012 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

*KPMG*

KPMG

*Cath Ingram*

Cath Ingram  
*Partner*

Canberra

27 February 2013

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# Consolidated Financial Statements

## Statement of financial position

As at 31 December 2012

In thousands of AUD

	Note	2012	2011
<b>Assets</b>			
Cash and cash equivalents	11	3,969	1,262
Trade and other receivables	12	9,476	15,798
Inventories	13	10,785	15,543
Assets classified as held for sale	27	-	24,996
Prepayments and accrued income		1,154	735
<b>Total current assets</b>		<b>25,384</b>	<b>58,334</b>
Trade and other receivables	12	10,967	-
Inventories	13	30,662	55,335
Investments in equity accounted investees	15	72,398	39,793
Other investments		25	25
Deferred tax assets	14	6,725	5,259
Property, plant and equipment	16	2,038	2,078
Intangible assets	17	182	-
<b>Total non-current assets</b>		<b>122,997</b>	<b>102,490</b>
<b>Total assets</b>		<b>148,381</b>	<b>160,824</b>
<b>Liabilities</b>			
Trade and other payables	18	3,376	6,204
Loans and borrowings	19	4,100	16,086
Employee benefits	20	1,950	3,043
Provisions	22	241	1,252
<b>Total current liabilities</b>		<b>9,667</b>	<b>26,585</b>
Trade and other payables	18	237	245
Loans and borrowings	19	47,562	45,000
Employee benefits	20	302	334
Provisions	22	91	84
<b>Total non-current liabilities</b>		<b>48,192</b>	<b>45,663</b>
<b>Total liabilities</b>		<b>57,859</b>	<b>72,248</b>
<b>Net assets</b>		<b>90,522</b>	<b>88,576</b>
<b>Equity</b>			
Share capital	23	62,088	61,821
Reserves	23	626	578
Retained earnings		27,808	26,177
<b>Total equity</b>		<b>90,522</b>	<b>88,576</b>

The consolidated financial statements should be read in conjunction with the accompanying notes.

# Consolidated Financial Statements (continued)

## Statement of comprehensive income

For the year ended 31 December 2012

*In thousands of AUD*

	Note	2012	2011
Revenue	6	19,860	92,764
Cost of sales	13	(5,781)	(68,983)
<b>Gross profit</b>		<b>14,079</b>	<b>23,781</b>
Other income	7	669	884
Share of profit of equity accounted investees (net of tax)	15	12,099	13,189
Property selling and holding expenses		(1,156)	(751)
Corporate and administrative expenses	8	(16,483)	(16,440)
Project investigation expenses		(315)	(1,232)
Write-down of inventory and asset classified as held for sale	13,27	(2,397)	(5,201)
<b>Results from operating activities</b>		<b>6,496</b>	<b>14,230</b>
Finance income	9	1,126	1,327
Finance expenses	9	(2,466)	(2,795)
<b>Net finance (expense)</b>		<b>(1,340)</b>	<b>(1,468)</b>
<b>Profit before income tax</b>		<b>5,156</b>	<b>12,762</b>
Income tax benefit/(expense)	10	1,467	(331)
<b>Total comprehensive income for the period</b>		<b>6,623</b>	<b>12,431</b>
<b>Earnings per share</b>			
Basic earnings per share (AUD)	24	0.05	0.10
Diluted earnings per share (AUD)	24	0.05	0.10

The consolidated financial statements should be read in conjunction with the accompanying notes.



# Consolidated Financial Statements (continued)

## Statement of changes in equity

For the year ended 31 December 2012

Consolidated <i>In thousands of AUD</i>	Share capital	Share option reserve	Retained earnings	Total equity
Balance at 1 January 2011	61,546	627	18,533	80,706
Profit for the period	-	-	12,431	12,431
Equity settled transactions	-	160	-	160
Transfers to retained earnings	-	(209)	209	-
Shares issued – DRP	275	-	-	275
Dividends to shareholders	-	-	(4,996)	(4,996)
Balance at 31 December 2011	61,821	578	26,177	88,576
Balance at 1 January 2012	61,821	578	26,177	88,576
Profit for the period	-	-	6,623	6,623
Equity settled transactions	25	74	-	99
Transfers to retained earnings	-	(26)	26	-
Shares issued – DRP	242	-	-	242
Dividends to shareholders	-	-	(5,018)	(5,018)
Balance at 31 December 2012	62,088	626	27,808	90,522

The consolidated financial statements should be read in conjunction with the accompanying notes.

# Consolidated Financial Statements (continued)

## Statement of cash flows For the year ended 31 December 2012

*In thousands of AUD*

	Note	2012	2011
<b>Cash flows from operating activities</b>			
Cash receipts from customers		43,469	102,057
Cash paid to suppliers and employees		(28,185)	(52,397)
Cash generated from operations		15,284	49,660
Interest paid		(3,386)	(5,967)
<b>Net cash from operating activities</b>	31	11,898	43,693
<b>Cash flows from investing activities</b>			
Interest received		125	320
Proceeds from sale of property, plant and equipment		-	-
Dividends from equity accounted investments		6,251	10,900
Acquisition of property, plant and equipment		(891)	(316)
Payments for other investments		-	(25)
Payments for JV entity		(400)	(574)
Loan to JV entity		(11,699)	-
Repayment of loan from JV entity		13,099	3,600
<b>Net cash from investing activities</b>		6,485	13,905
<b>Cash flows from financing activities</b>			
Repayment of borrowings		(59,320)	(90,941)
Proceeds from borrowings		49,648	36,107
Proceeds from exercise of share options		25	-
Dividends paid		(6,029)	(3,467)
<b>Net cash (used in) financing activities</b>		(15,676)	(58,301)
Net increase/(decrease) in cash and cash equivalents		2,707	(703)
Cash and cash equivalents at 1 January		1,262	1,965
<b>Cash and cash equivalents at 31 December</b>	11	3,969	1,262

The consolidated financial statements should be read in conjunction with the accompanying notes.

# Notes to the Financial Statements

	<b>Page</b>		<b>Page</b>
1. Reporting entity	<b>31</b>	19. Loans and borrowings	<b>48</b>
2. Basis of preparation	<b>31</b>	20. Employee benefits	<b>49</b>
3. Significant accounting policies	<b>31</b>	21. Share-based payments	<b>50</b>
4. Determination of fair values	<b>38</b>	22. Provisions	<b>52</b>
5. Financial risk management	<b>39</b>	23. Capital and reserves	<b>52</b>
6. Segment reporting	<b>40</b>	24. Earnings per share	<b>54</b>
7. Other income	<b>41</b>	25. Financial instruments	<b>55</b>
8. Personnel expenses	<b>41</b>	26. Operating leases	<b>58</b>
9. Finance income and expense	<b>41</b>	27. Assets classified as held for sale	<b>59</b>
10. Income tax expense	<b>41</b>	28. Capital and other commitments	<b>59</b>
11. Cash and cash equivalents	<b>42</b>	29. Contingencies	<b>59</b>
12. Trade and other receivables	<b>42</b>	30. Group entities	<b>59</b>
13. Inventories	<b>43</b>	31. Reconciliation of cash flows from operating activities	<b>60</b>
14. Tax assets and liabilities	<b>43</b>	32. Related parties - KMP	<b>60</b>
15. Equity accounted investees	<b>45</b>	33. Other related parties	<b>62</b>
16. Property, plant and equipment	<b>46</b>	34. Subsequent events	<b>62</b>
17. Intangible assets	<b>47</b>	35. Auditors' remuneration	<b>62</b>
18. Trade and other payables	<b>48</b>	36. Parent entity disclosures	<b>63</b>

# Notes to the Financial Statements

## 1. Reporting entity

CIC Australia Limited (the "Company") is a company domiciled in Australia. The consolidated financial statements of the Company as at and for the year ended 31 December 2012 comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's interest in associates and jointly controlled entities. The Group is a for-profit entity.

## 2. Basis of preparation

### a) Statement of compliance

The general purpose financial report which has been prepared in accordance with Australian Accounting Standards ("AASBs") adopted by the Australian Accounting Standards Board and the Corporations Act 2001. The consolidated financial report of the Group complies with International Financial Reporting Standards (IFRSs) and interpretations adopted by the International Accounting Standards Board (IASB).

The financial statements were approved by the Board of Directors on 27 February 2013.

### b) Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis, except for certain share based payments which are recorded at fair value.

### c) Functional and presentation currency

These consolidated financial statements are presented in Australian dollars, which is the functional currency of all the entities within the Group.

### d) Use of estimates and judgements

The preparation of the consolidated financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about critical judgements in applying accounting policies that have the most significant effect on the amounts recognised are in the areas of assessing the accounting treatment of joint ventures and revenue recognition.

Information about critical estimates in applying accounting policies that have the most significant effect on the amounts recognised are in the areas of employee long service leave, measurement of share based payments and the recoverability of investments and inventories.

## 3. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities.

### (a) Basis of consolidation

#### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies of an entity, generally accompanying a shareholding of more than one half of the voting rights. In assessing control, the existence and effect of potential voting rights that currently are exercisable are considered. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

# Notes to the Financial Statements

## (a) Basis of consolidation (continued)

### (ii) Associates and jointly controlled entities (equity accounted investees)

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20 and 50 percent of the voting power of another entity. Jointly controlled entities are those entities over whose activities the Group has joint control, established by contractual agreement and requiring unanimous consent for strategic financial and operating decisions.

Associates and jointly controlled entities are accounted for using the equity method (equity accounted investees) and are initially recognised at cost.

The consolidated financial statements includes the Group's share of the income and expenses and equity movements of equity accounted investees, after adjustments to align the accounting policies with those of the Group, from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

When the Group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

### (iii) Transactions eliminated on consolidation

Intra-group balances and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

Gains and losses are recognised when the contributed assets are sold by the equity accounted investees or, if not sold by the equity accounted investee, when the Group's interest in such entities is disposed of.

## (b) Financial instruments

### (i) Non-derivative financial assets

The Group initially recognises loans and receivables and deposits on the date that they are originated. All other financial assets are recognised initially on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in the transferred financial asset that is created or retained by the Group is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position, when and only when the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. The non-derivative financial assets of the Group consist of loans and receivables and cash and cash equivalents.

#### Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs.

Loans and receivables comprise trade and other receivables.

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# Notes to the Financial Statements

## (b) Financial Instruments (continued)

### Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with original maturities of three months or less.

### (ii) Non-derivative financial liabilities

Financial liabilities are recognised initially on the date the Group becomes a party to the contractual provisions of the instrument. The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

Non-derivative financial liabilities of the Group consist of loans and borrowings and trade and other payables.

A financial instrument is recognised if the Group becomes a party to the contractual provisions of the instrument. Financial liabilities are derecognised if the Group's obligations specified in the contract expire or are discharged or cancelled.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position, when and only when the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

### (iii) Share capital

Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

## (c) Property, plant and equipment

Property, plant and equipment is measured at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Gains and losses on disposals are determined by comparing the proceeds from disposal with the carrying amount and are recognised net in profit or loss.

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of day-to-day servicing of property, plant and equipment are recognised in the profit or loss as incurred.

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. Land is not depreciated. The estimated useful lives are as follows:

- |                          |              |
|--------------------------|--------------|
| • plant and equipment    | 2 - 10 years |
| • fixtures and fittings  | 3 - 10 years |
| • motor vehicles         | 7 years      |
| • leasehold improvements | 10 years     |

Depreciation methods, useful lives and residual values are reassessed annually at each reporting date.

# Notes to the Financial Statements

## (d) Intangible assets

Intangible assets consist of intellectual property for designs of terrace products that can be used in exchange for a licence fee by builders and the public in our Lightsview Joint Venture project.

Intangible assets acquired by the Group have finite useful lives and are measured at cost less accumulated amortisation and accumulated impairment losses.

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is recognised in the Statement of Comprehensive Income as incurred.

Intangible assets are amortised on a straight-line basis in the Statement of Comprehensive Income over their estimated useful lives, from the date that they are available for use.

The estimated useful lives are as follows:

- Design development 6 years

## (e) Inventories

Land/buildings held for development and resale are stated at the lower of cost and net realisable value. Cost includes the cost of acquisition, development and holding costs such as borrowing costs incurred in acquiring and bringing the inventory to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

Current inventory is defined as land/buildings registered and available for sale, or intended to be available for sale within the next twelve months. Non-current inventory is all other inventory not classified as current.

## (f) Impairment

### (i) Financial assets

The Group assesses at each reporting date whether there is objective evidence that a financial asset is impaired. A financial asset is considered to be impaired if objective evidence indicates that a loss event has occurred, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be reliably measured.

The Group considers evidence of impairment for receivables at both a specific asset and collective level, grouped by similar risk characteristics. All individually significant receivables are assessed for specific impairment.

In assessing collective impairment the Group uses historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset is calculated as the difference between the carrying amount and the present value of the estimated future cash flows discounted at the assets effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against receivables. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

# Notes to the Financial Statements

## (ii) Non-financial assets

The carrying amounts of the Group's non-financial assets, other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is recognised if the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in the profit or loss.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## (g) Employee benefits

### (i) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution plans are recognised as an employee benefit expense in profit or loss in the periods during which the services are rendered by employees.

### (ii) Other long-term employee benefits

The Group's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods, plus related on-costs. The benefit is discounted to determine its present value.

### (iii) Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash basis if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be reliably estimated.

### (iv) Share-based payment transactions

The grant-date fair value of share-based payment awards granted to employees is recognised as an employee expense with a corresponding increase in equity, over the period that the employee unconditionally becomes entitled to the awards.

The fair value of the amount payable to employees in respect of share appreciation rights, which are settled in cash, is recognised as an expense with a corresponding increase in liabilities over the period that the employees become unconditionally entitled to payment. The liability is re-measured at each reporting date and at settlement date. Any changes in the fair value of the liability are recognised as personnel expense in profit or loss.

## (h) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

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# Notes to the Financial Statements

## (i) Revenue

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of any duties or taxes paid. Revenue is recognised for major business activities as follows:

### (i) Sale of Inventory

Revenue from the sale of land, homes and apartments in the ordinary course of business is recognised when risks and rewards have been transferred and the Group retains neither continuing managerial involvement to the extent associated with ownership nor effective control over the property. This is usually considered to occur on settlement.

### (ii) Services rendered

Revenue from services rendered is recognised in profit or loss in proportion to the stage of completion of the transaction at the reporting date. The stage of completion is assessed by reference to the work performed.

### (iii) Commissions

When the Group acts in the capacity of an agent rather than as the principal in the transaction, the revenue recognised is the net amount of commission made by the Group.

## (j) Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense and spread over the term of the lease.

## (k) Finance income and expenses

Financial income comprises interest income on funds invested and dividend income. Interest income is recognised as it accrues in profit or loss, using the effective interest method. Dividend income is recognised in profit or loss on the date the Group's right to receive payment is established.

Finance expenses comprise interest expense on borrowings and impairment losses recognised on financial assets. Borrowing costs are recognised in profit or loss using the effective interest method and are expensed as incurred unless it relates to a qualifying asset. In these circumstances, borrowing costs are capitalised to the cost of the asset, using a weighted average capitalisation rate.

## (l) Income tax

Income tax expense comprises current and deferred tax. Income tax expense is recognised in profit or loss except to the extent that it relates to items recognised directly in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is not recognised for the following temporary differences: the initial recognition of assets or liabilities that affect neither accounting nor taxable profit and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

# Notes to the Financial Statements

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend is recognised.

## Tax consolidation

The Company and its wholly-owned Australian resident entities are part of a tax-consolidated group. As a consequence, all members of the tax-consolidated group are taxed as a single entity. The head entity within the tax-consolidated group is CIC Australia Limited.

## (m) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority (ATO). In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense. Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

## (n) Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares.

Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period.

Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise of share options granted to employees.

## (o) Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components.

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker, identified as the CEO.

The Group has one reportable segment, property development which is the Group's strategic business unit. The CEO reviews internal management reports for the strategic business unit on a monthly basis. This information is used to make decisions about resources to be allocated and assess its performance. Property development includes the acquisition, development and sale of real estate, predominantly in the residential sector.

# Notes to the Financial Statements

## (p) Non-current assets held for sale

Non current assets that are expected to be recovered primarily through sale or distribution rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets are remeasured in accordance with the Group's accounting policies. Thereafter generally the assets are measured at the lower of their carrying amount and fair value less costs to sell. Impairment losses on initial classification as held for sale or distribution and subsequent gains or losses on remeasurement are recognised in profit or loss. Gains are not recognised in excess of any cumulative impairment loss.

## (q) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 January 2013, and have not been applied in preparing these consolidated financial statements. The Group has made an assessment of such standards and interpretations and has concluded that AASB 11 *Joint Arrangements* and AASB 10 *Consolidated Financial Statements* are likely to have an impact on the financial statements in future reporting periods.

AASB 11 introduces a principles based approach to accounting for joint arrangements. The standard focuses on how rights and obligations are shared by the parties to the joint arrangement. Based on the assessment of rights and obligations, a joint arrangement will be classified as either a joint operation or joint venture. Joint Ventures are accounted for using the equity method. Parties to a joint operation will account for their share of revenues, expenses, assets and liabilities proportionally. After review, it has been determined that the Northgate Joint Venture, previously equity accounted, will be accounted for as a joint operation under AASB 11. All other joint ventures will continue to be classified as joint ventures under AASB 11 and as such there is no change to their accounting treatment. AASB 11 will be applicable to the Group from 1 January 2013.

AASB 10 introduces a single definition of control that applies to all entities. It focuses on the need to have both power and rights or exposure to variable returns before control is present. The Group has completed detailed analysis of this standard and determined that there will be no change to the Group upon its application. AASB 10 will be applicable to the Group from 1 January 2013.

The Group's assessment of the impact of other new standards and interpretations is that there is not expected to be any material effect on the Group in future reporting periods.

The Group does not plan to adopt the above standards before their operative date.

## 4. Determination of fair values

A number of the Group's accounting policies and disclosures require the determination of fair value for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

### (a) Share-based payment transactions

The fair value of employee share options and share appreciation rights granted is measured using the Black Scholes formula at grant date. Measurement inputs include share price on measurement date, exercise price, expected volatility, expected dividends and the risk-free interest rate (based on national government bonds).

### (b) Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

# Notes to the Financial Statements

## 5. Financial Risk Management

The Group's activities expose it to a variety of financial risks from its use of financial instruments:

- credit risk;
- liquidity risk;
- interest rate risk; and
- operational risk.

This note presents information about the Group's exposure to each of the above risks, its objectives, policies and processes for measuring and managing risk and the management of capital. Further quantitative disclosures are included throughout this financial report.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's financial risk management framework. The Audit Committee is responsible for developing and monitoring the Group's risk management policies and procedures and reviews their adequacy.

Risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls and to monitor these risks. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

### **Credit risk**

Credit risk is the risk of financial loss to the Group if a customer to a financial instrument fails to meet its contractual obligations.

Credit risk arises from the financial assets of the Group, which comprise cash and cash equivalents and trade and other receivables. The Group does not hold any credit derivatives to offset its credit exposure.

The Group minimises concentrations of credit risk by:

1. undertaking transactions with a large number of customers in various locations around Australia;
2. transacting with credit worthy counterparts that have an appropriate credit history;
3. performing ongoing checks to ensure settlement terms detailed in individual contracts are adhered to; and
4. regularly monitoring the performance of its associates, joint ventures and third parties.

The Group is not materially exposed to any individual customer.

The Group's primary receivables are customers who enter into binding contracts for the sale of property. Title on these properties does not pass to the customer until the contract has been paid in full. Receivables for these sales are not recognised until settlement of the property has occurred and as such there are no significant concentrations of credit risk within the Group. Receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

# Notes to the Financial Statements

## Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, without incurring unacceptable losses or risking damage to the Group's reputation.

Prudent liquidity risk management involves maintaining sufficient cash on demand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted.

Due to the dynamic nature of the underlying business, comprehensive cash flow reviews and forecasts are monitored monthly to ensure sufficient cash reserves are available.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans and finance leases.

## Interest rate risk

Interest rate risk is the risk that changes in interest rates and market prices will affect the Group's income or the value of its holdings of financial instruments. The objective of interest risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

The Group's exposure to market interest rates relates primarily to the Group's debt obligations. The level of debt is disclosed in Note 19.

At balance date, the Group had cash and cash equivalents of \$3,969 thousand and borrowings of \$51,662 thousand exposed to Australian Variable Interest rate risk that are not designated in cash flow hedges. There were no borrowings on a fixed rate basis. The Group will continue to consider, in the next reporting period, managing its finance costs using a mix of fixed and variable rate debt in an attempt to limit its cash flow volatility arising from interest rate changes.

## Operational risk

The Board's aim is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors monitors the return on capital, which the Group defines as results from operating activities divided by total shareholders' equity. The Board also monitors the level of dividends to ordinary shareholders. The Board views total shareholders equity as capital incorporating share capital, retained earnings and reserves.

There were no changes in the Group's approach to capital management during the year.

## 6. Segment reporting

The Group has one reportable segment, being property development which is the Group's strategic business unit. The CEO reviews internal management reports for the strategic business unit on a monthly basis. The internal management reports are prepared on a basis consistent with Australian Accounting Standards, and thus no additional disclosures in relation to revenue, profit or loss, assets and liabilities and other material items have been made. Property development includes the acquisition, development and sale of real estate property, predominantly in the residential sector. The Group's operations are located in Australia only.

*In thousands of AUD*

Revenue from external customers is comprised of:

Sales	7,378	85,352
Services	8,613	4,957
Commissions	3,869	2,455
	<u>19,860</u>	<u>92,764</u>

# Notes to the Financial Statements

## 7. Other income

*In thousands of AUD*

Forfeited deposits

Rental received

Design assessment fees

Builders panel

Other

Note	2012	2011
	13	122
	513	465
	141	146
	-	111
	2	40
	669	884

## 8. Personnel expenses

*In thousands of AUD*

The corporate and administrative expenses include the following personnel expenses:

- Wages, salaries, increase in employee liabilities and other miscellaneous personnel costs
- Contributions to defined contribution plans
- Share-based payment transactions

	10,546	10,586
	819	844
21	75	145
	11,440	11,575

## 9. Finance income and expense

*In thousands of AUD*

Interest income on bank deposits

Interest income on receivables

Interest - other

Finance income

Interest expense on financial liabilities measured at amortised cost

Less: interest capitalised

Finance expense

Net finance (expense)

	119	261
	1,001	1,008
	6	58
	1,126	1,327
	(3,634)	(6,728)
	1,168	3,933
	(2,466)	(2,795)
	(1,340)	(1,468)

## 10. Income tax expense

*In thousands of AUD*

### Current tax expense

Current period

Adjustment for prior periods

	2,357	5,236
	77	(85)
	2,434	5,151

### Deferred tax expense

Origination and reversal of temporary differences

Total income tax (benefit)/expense

	(3,901)	(4,820)
	(3,901)	(4,820)
	(1,467)	331

# Notes to the Financial Statements

## 10. Income tax expense (continued)

*In thousands of AUD*

### Reconciliation between tax expense and pre-tax accounting profit

	2012	2011
Profit before income tax	5,156	12,762
Income tax using the Company's domestic tax rate of 30% (2011:30%)	1,546	3,829
Non-deductible expenses	43	114
Tax offset converted to tax losses	-	(630)
Equity accounted (income) from investees	(1,491)	(608)
Other non-assessable income	8	(39)
Under provision prior year	77	(85)
Rebateable dividends	(1,650)	(2,250)
	<u>(1,467)</u>	<u>331</u>

## 11. Cash and cash equivalents

*In thousands of AUD*

Cash at bank and in hand	3,969	1,262
Cash and cash equivalents	<u>3,969</u>	<u>1,262</u>

The Group's exposure to interest rate risk and a sensitivity analysis for financial assets and liabilities are disclosed in Note 25.

## 12. Trade and other receivables

*In thousands of AUD*

### Current

Trade receivables	2,545	1,010
Other	6,931	1,861
Receivables due from equity accounted investees	-	12,927
	<u>9,476</u>	<u>15,798</u>

### Non-current

Receivables due from equity accounted investees	10,967	-
	<u>10,967</u>	<u>-</u>

The Group's exposure to credit risk and impairment losses related to trade and other receivables are disclosed in Note 25.

The receivables from equity accounted investees are required to be repaid in full by the termination date outlined in the loan agreements.

## Notes to the Financial Statements

### 13. Inventories

*In thousands of AUD*

#### Current

Work in progress  
Finished goods

#### Non-current

Work in progress

	2012	2011
Work in progress	-	7,819
Finished goods	10,785	7,724
	<u>10,785</u>	<u>15,543</u>
Work in progress	30,662	55,335
	<u>41,447</u>	<u>70,878</u>

For the year ended 31 December 2012 inventories recognised as cost of sales for the Group amounted to \$5,781 thousand (2011: \$68,983 thousand).

During the year a write down to net realisable value of \$2,397 thousand (31 December 2011: \$4,729 thousand) was recognised in relation to inventory.

### 14. Tax assets and liabilities

#### Current tax assets and liabilities

There was nil current tax asset / liability for the Group (2011: nil) representing the amount of income taxes recoverable in respect of current and prior periods.

#### Recognised deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

<i>In thousands of AUD</i>	Assets		Liabilities		Net	
	2012	2011	2012	2011	2012	2011
Accruals	(102)	(139)	-	-	(102)	(139)
Capitalised interest	-	-	1,359	3,286	1,359	3,286
Share of Associate/JV entity retained earnings	-	-	-	4	-	4
Provisions	(588)	(926)	-	-	(588)	(926)
Other items	(3,506)	(2,817)	912	721	(2,594)	(2,096)
Tax loss carry-forwards	(4,800)	(5,388)	-	-	(4,800)	(5,388)
Tax (assets) / liabilities	<u>(8,996)</u>	<u>(9,270)</u>	<u>2,271</u>	<u>4,011</u>	<u>(6,725)</u>	<u>(5,259)</u>



# Notes to the Financial Statements

## 14. Tax assets and liabilities (continued)

### Movement in temporary differences during the year

*In thousands of AUD*

	Balance 1 Jan 12	Recognised in profit or loss	Recognised in equity	Balance 31 Dec 12
Accruals	(139)	37	-	(102)
Provisions	(926)	338	-	(588)
Other items	(2,096)	(498)	-	(2,594)
Tax loss carry-forwards utilised	(5,388)	588	-	(4,800)
Capitalised interest	3,286	(1,927)	-	1,359
Share of equity accounted investees' retained earnings	4	(4)	-	-
Net deferred tax (asset)/liability	(5,259)	(1,466)	-	(6,725)

*In thousands of AUD*

	Balance 1 Jan 11	Recognised in profit or loss	Recognised in equity	Balance 31 Dec 11
Accruals	(100)	(39)	-	(139)
Provisions	(753)	(173)	-	(926)
Other items	(1,225)	(871)	-	(2,096)
Tax loss carry-forwards utilised	(6,734)	1,346	-	(5,388)
Capitalised interest	3,220	66	-	3,286
Share of equity accounted investees' retained earnings	3	1	-	4
Net deferred tax (asset)/liability	(5,589)	331	-	(5,259)

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## Notes to the Financial Statements

### 15. Equity accounted investees

The Group's share of profit in its equity accounted investees for the year was \$12,099 thousand (2011: \$13,189 thousand). During the years ended 31 December 2012 and 31 December 2011, the Group received a dividend of \$5,500 thousand and \$10,900 thousand respectively from its investments in equity accounted investees. Summary financial information for equity accounted investees, not adjusted for the percentage ownership held by the Group:

2012 <i>In thousands of AUD</i>	Owner-ship	Current assets	Non-current assets	Total assets	Current liabilities	Non-current liabilities	Total liabilities	Net assets	Revenue	Expense	Profit
Lyons Joint Venture (JV)	50%	1,444	-	1,444	(408)	-	(408)	1,036	557	(3)	554
Forde Developments Pty Ltd (JV)	50%	2,010	377	2,387	(97)	(3)	(100)	2,287	9,981	(3,435)	6,546*
Crace Developments Pty Limited (JV)**	80%	6,801	49,195	55,996	(2,556)	(6,189)	(8,745)	47,251	45,999	(35,873)	10,126*
Googong Township Unit Trust (JV)	50%	7,703	63,945	71,648	(4,239)	(15,165)	(19,404)	52,245	90	(1,711)	(1,621)
Northgate Joint Venture (JV)	50%	18,908	2,388	21,297	(6,206)	-	(6,206)	15,091	20,254	(15,531)	4,723
CBT Joint Venture (associate)	40%	33	-	33	-	-	-	33	-	1	(1)
CIC - LDC SPP (JV)**	85%	2,051	3,455	5,506	(1,804)	(3,985)	(5,789)	(283)	3	(1,301)	(1,298)

2011 <i>In thousands of AUD</i>	Owner-ship	Current assets	Non-current assets	Total assets	Current liabilities	Non-current liabilities	Total liabilities	Net assets	Revenue	Expense	Profit
Lyons Joint Venture (JV)	50%	1,622	-	1,622	(1,141)	-	(1,141)	481	3,411	(414)	2,997
Forde Developments Pty Ltd (JV)	50%	2,734	6,164	8,898	(2,134)	(24)	(2,158)	6,740	13,166	(4,620)	8,546*
Crace Development Pty Limited (JV)**	80%	16,441	57,912	74,353	(27,681)	(9,547)	(37,228)	37,125	37,395	(30,830)	6,565*
Northgate Joint Venture (JV)	50%	20,429	184	20,613	(9,546)	-	(9,546)	11,067	21,333	(17,008)	4,325
CBT Joint Venture (associate)	40%	36	-	36	(2)	-	(2)	34	18	(11)	7
CIC - LDC SPP (JV)**	85%	-	1,156	1,156	(56)	-	(56)	1,100	-	-	-

During the year no impairment losses were recognised by the Group for equity accounted investees (2011: loss of \$nil). Each joint venture is established as a project specific entity to develop project land with external joint venture partners.

\* The profit number reported above for these entities is post tax.

\*\* Despite having 80% ownership of Crace Developments Pty Limited and 85% of CIC & LDC SPP, these entities are equity accounted on consolidation as the partnership agreements requires joint control of the financial and operating activities of the entity.

In its capacity as shareholder in Crace Developments Pty Limited, CIC has provided \$0 guarantee to St George Bank in relation to the construction loan Crace Developments Pty Limited has in place at 31 December 2012 (2011: \$9,000 thousand).

# Notes to the Financial Statements

## 16. Property, plant and equipment

*In thousands of AUD*

	Leasehold improvements	Plant and equipment	Other fixed assets	Total
<b>Cost</b>				
Balance at 1 January 2011	2,043	61	1,644	3,748
Additions	137	-	179	316
Disposals	(154)	-	(3)	(157)
Balance at 31 December 2011	2,026	61	1,820	3,907
Balance at 1 January 2012	2,026	61	1,820	3,907
Additions	465	-	219	684
Disposals	(334)	-	(157)	(491)
Balance at 31 December 2012	2,157	61	1,882	4,100
<b>Depreciation and impairment losses</b>				
Balance at 1 January 2011	696	61	844	1,601
Depreciation for the year	153	-	232	385
Disposals	(154)	-	(3)	(157)
Balance at 31 December 2011	695	61	1,073	1,829
Balance at 1 January 2012	695	61	1,073	1,829
Depreciation charge for the year	150	-	230	380
Disposals	(13)	-	(134)	(147)
Balance at 31 December 2012	832	61	1,169	2,062
<b>Carrying amounts</b>				
At 1 January 2011	1,347	-	800	2,147
At 31 December 2011	1,331	-	747	2,078
At 1 January 2012	1,331	-	747	2,078
At 31 December 2012	1,325	-	713	2,038

### Impairment loss

During 2012, no impairment loss was recognised in respect of property, plant and equipment by the Group (2011: nil impairment loss).

### Other fixed assets

Other fixed assets above comprise fixtures and fittings and owned motor vehicles.

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# Notes to the Financial Statements

## 17. Intangible Assets

*In thousands of AUD*

	Design Development	Total
<b>Cost</b>		
Balance at 1 January 2011	-	-
Additions	-	-
Disposals	-	-
Balance at 31 December 2011	-	-
Balance at 1 January 2012	-	-
Additions	198	198
Disposals	-	-
Balance at 31 December 2012	198	198
<b>Amortisation and impairment losses</b>		
Balance at 1 January 2011	-	-
Amortisation for the year	-	-
Disposals	-	-
Balance at 31 December 2011	-	-
Balance at 1 January 2012	-	-
Amortisation charge for the year	16	16
Disposals	-	-
Balance at 31 December 2012	16	16
<b>Carrying amounts</b>		
At 1 January 2011	-	-
At 31 December 2011	-	-
At 1 January 2012	-	-
At 31 December 2012	182	182

### Impairment loss

During 2012, no impairment loss was recognised in respect of intangibles by the Group (2011: nil impairment loss).

# Notes to the Financial Statements

## 18. Trade and other payables

*In thousands of AUD*

	2012	2011
<b>Current liabilities</b>		
Trade payables	169	121
Non-trade payables	226	178
Accrued expenses	2,981	5,905
	<u>3,376</u>	<u>6,204</u>
<b>Non-current liabilities</b>		
Non-trade payables	237	245
	<u>237</u>	<u>245</u>

The Groups exposure to liquidity risk related to trade and other payables is included in note 25.

## 19. Loans and borrowings

This note provides information about the contractual terms of the Group's interest-bearing loans and borrowings. For more information about the Group's exposure to interest rate and liquidity risk, see note 25.

*In thousands of AUD*

	2012	2011
<b>Current liabilities</b>		
Secured bank loans	4,100	16,086
	<u>4,100</u>	<u>16,086</u>
<b>Non-current liabilities</b>		
Secured bank loans	26,915	45,000
Loans from equity accounted investees	20,647	-
	<u>47,562</u>	<u>45,000</u>

### Terms and debt repayment schedule

Terms and conditions of outstanding loans were as follows:

*In thousands of AUD*

	Nominal interest rate	Year of maturity	31 December 2012		31 December 2011	
			Face Value	Carrying amount	Face Value	Carrying amount
Secured bank loans	7.15%	2013-14	31,015	31,015	61,086	61,086
Loans from equity accounted investees	7.00%	2014	20,647	20,647	-	-
Total interest-bearing liabilities			<u>51,662</u>	<u>51,662</u>	<u>61,086</u>	<u>61,086</u>

An analysis of the Group's unutilised finance facilities is shown below:

*In thousands of AUD*

	Facility Limit	Used at balance date	Unused at balance date
Multi option facility	37,000	27,051*	9,949
Project specific funding	4,100	4,100	-
Loans from equity accounted investees	36,600	20,647	15,953
Leases/credit cards	27	7	20
	<u>77,727</u>	<u>51,805</u>	<u>25,922</u>

Note – additional facilities are held directly by CIC's equity accounted investees

\* Included in the facility used at balance date are performance guarantees of \$136 thousand.

# Notes to the Financial Statements

## 19. Loans and borrowings (continued)

### Financing arrangements

#### Bank loans

The Company's major banking facility extends until July 2014. This facility is secured by a first registered fixed and floating charge over the assets and undertakings of the Company and its subsidiaries. Under this facility the Company is required to meet bank covenants relating to interest cover, tangible assets coverage and a gearing ratio. All bank covenants have been met during the financial year and as at 31 December 2012.

In line with the Group's strategy to lower gearing, the banking facility requires systematic reductions of the facility limit during 2012 and 2013, reaching a limit of \$30.5m by 31 December 2013.

The bank loan amount in current liabilities comprises the portion of the Group's bank loans payable within one year of \$4,100 thousand (2011: \$16,086 thousand).

## 20. Employee benefits

*In thousands of AUD*

### Current

Short term employee benefits

Liability for leave

Share-based payment liability

Total employee benefits – current

2012	2011
686	1,888
1,235	1,134
29	21
<u>1,950</u>	<u>3,043</u>

### Non-current

Liability for leave

Share-based payment liability

Total employee benefits – non-current

302	327
-	7
<u>302</u>	<u>334</u>

### Defined contribution plans

The Group makes contributions to various superannuation plans, all defined contribution plans. The amount recognised as an expense was \$819 thousand for the year ended 31 December 2012 (2011: \$844 thousand).

# Notes to the Financial Statements

## 21. Share-based payments

During 2012 the Group had the following share based payment arrangements aimed at the retention of senior staff by offering a reward opportunity to drive the growth strategy of the Group

### *Option plan (equity-settled)*

An Option Plan was approved by members on 20 May 2008 and entitles KMP and senior employees to purchase shares in the Company. No grant was offered to employees under this plan during 2012 (2011: nil). During the year 60,000 options were exercised during the year with an exercise price \$0.42. No other options were exercised during or since the end of the financial year. In accordance with the terms and conditions of this plan, options are exercisable at the market price of the shares at the date of grant. Once vested, the options remain exercisable for two years.

### *Share appreciation rights (cash-settled)*

The Awards Plan under which share appreciation rights (SAR's) are issued was approved by members on 20 May 2008. During the year no SAR's were issued to employees under this plan (2011: nil). The SAR's issued as at 31 December 2012 entitle the holder to a future cash payment based on the increase in the share price of the Company between grant date and vesting date. No SAR's issued under this plan that vested during the year were exercised. Once vested, SAR's remain exercisable for two years.

All options are to be settled by the physical delivery of shares after receipt of the exercise price, while SAR's are settled in cash. The terms and conditions of the grants are as follows:

Grant date / employees entitled	Number of instruments	Vesting conditions	Contractual life of options
Options granted to key management and senior employees on 15 July 2008 under Option Plan	1,250,000	3 years of service from grant date.	5 years
Options granted to key management and senior employees on 25 March 2009 under Option Plan	800,000	3 years of service from grant date.	5 years
Options granted to executive director on 16 June 2009	200,000	3 years of service from grant date.	5 years
Options granted to key management and senior employees on 6 April 2010 under Option Plan	720,000	3 years of service from grant date.	5 years
Options granted to executive director on 21 June 2010	200,000	3 years of service from grant date.	5 years
<b>Total share options</b>	<b>3,170,000</b>		

# Notes to the Financial Statements

## 21. Share-based payments (continued)

Grant date / employees entitled	Number of instruments	Vesting conditions	Contractual life of options
SAR's granted on 15 July 2008	240,000	3 years of service from grant date.	5 years
SAR's granted on 16 June 2009	240,000	3 years of service from grant date.	5 years
SAR's granted on 21 June 2010	240,000	3 years of service from grant date.	5 years
<b>Total SAR's</b>	<b>720,000</b>		

The number and weighted average exercise prices of share options is as follows:

<i>In thousands of options</i>	Weighted average exercise price	Number of options	Weighted average exercise price	Number of options
	2012	2012	2011	2011
Outstanding at 1 January	\$0.76	3,610	\$0.78	4,667
Granted during the period	-	-	-	-
Exercised during the period	\$0.42	60		
Forfeited during the period	\$0.73	(380)	\$0.79	(140)
Expired during period	-	-	\$0.88	(917)
Outstanding at 31 December	\$0.76	3,170	\$0.76	3,610
Exercisable at 31 December	\$0.81	2,250	\$1.10	1,310

The options outstanding at 31 December 2012 have an exercise price in the range of \$0.42 to \$1.10 and a weighted average contractual life of 16 months (2011: \$0.42 to \$1.10 and life of 29 months). 60,000 options were exercised during the year with an exercise price \$0.42. No other options were exercised during or since the end of the financial year (2011: nil) and 380,000 options were forfeited (2011: 140,000).

Share options are granted under a service condition but have no performance conditions.

### Employee expenses

*In thousands of AUD*

	Note	2012	2011
Share options granted in 2008		-	69
Expense arising from SAR's granted in 2008		-	(18)
Share options granted in 2009		12	45
Expense arising from SAR's granted in 2009		(6)	(13)
Share options granted in 2010		73	73
Expense arising from SAR's granted in 2010		(4)	(11)
Total expense recognised as employee costs		75	145
Carrying amount of liabilities for cash-settled arrangements	20	29	28

The fair value of SAR's at grant date is determined using the Black-Scholes formula. The fair value of the liability is remeasured at each reporting date and at settlement date. Expected volatility is estimated by considering historic average share price volatility.



# Notes to the Financial Statements

## 22. Provisions

*In thousands of AUD*

	Joint Venture entity	Fit out make good	Dividend	Total
Balance at 1 January 2012	-	84	1,252	1,336
Provisions made during the year	241	7	5,018	5,266
Provisions released during the year	-	-	(6,270)	(6,270)
Balance at 31 December 2012	241	91	-	332
Current	241	-	-	241
Non-current	-	91	-	91
	241	91	-	332

### Fit-out make good

A provision has been created to reflect the obligation to make good the fit out at the head office in Canberra and regional office in Adelaide.

### Joint Venture entity

A provision was created in 2012 to reflect the obligation of the Group to inject funds into CIC LDC SPP, which had, at 31 December 2012, a negative net asset position, in order for it to meet its day to day obligations as they arise.

## 23. Capital and reserves

### Share capital

*In thousands of shares*

	Company Ordinary shares	
	2012	2011
On issue at 1 January	125,237	124,754
Issued for cash in Dividend Reinvestment Plan	494	483
Issued to staff under employee share plan	60	-
On issue at 31 December – fully paid	125,791	125,237

At the end of the reporting period, the Group had nil shares (2011: nil) on issue which are classified as share options (see note 21) and are not included in the totals above.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

### Share option reserve

The share option reserve comprises the fair value of the options issued under the Option Plan and Awards Plan. The fair value is expensed in line with vesting conditions attached to the options and rights.

# Notes to the Financial Statements

## 23. Capital and reserves (continued)

### Dividends

Dividends recognised in the current year by the Company are:

<i>In thousands of AUD</i>	Cents per share	Total amount	Franked / unfranked	Date of Payment
<b>2012</b>				
Interim 2012 ordinary	1 cent	1,257	Franked	16 November 2012
Final 2011 ordinary	3 cents	<u>3,761</u>	Franked	18 May 2012
Total amount		<u>5,018</u>		
<b>2011</b>				
Interim 2011 ordinary	1 cent	1,253	Franked	31 January 2012
Final 2010 ordinary	3 cents	<u>3,743</u>	Franked	15 April 2011
Total amount		<u>4,996</u>		

Franked dividends declared or paid during the year were franked at the tax rate of 30%.

On the 22 February 2013 the following dividends were proposed by the Directors. The dividends have not been provided for and there are no income tax consequences to the Company.

<i>In thousands of AUD</i>	Cents per share	Total amount	Franked/ unfranked	Date of payment
Final 2012 ordinary	3 cents	3,774	Franked	21 May 2013

The financial effect of this dividend has not been brought to account in the financial statements for the year ended 31 December 2012 and will be recognised in subsequent reporting periods.

### Dividend franking account

<i>In thousands of AUD</i>	2012	2011
30% franking credits available to shareholders of CIC Australia Limited for subsequent financial years	<u>15,076</u>	<u>14,870</u>

The above available amounts are based on the balance of the dividend franking account at year-end adjusted for:

- franking credits that will arise from the payment of the current tax liabilities/(receivables);
- franking debits that will arise from the payment/(receipt) of dividends recognised as a liability at the year-end;
- franking credits that will arise from the receipt of dividends recognised as receivables by the tax consolidated Group at the year-end; and
- franking credits that the entity may be prevented from distributing in subsequent years.

The ability to utilise the franking credits is dependent upon there being sufficient available profits to declare dividends. The impact on the dividend franking account of dividends proposed after the balance sheet date but not recognised as a liability is to reduce it by \$1,617 thousand (2011: \$1,612 thousand).

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## Notes to the Financial Statements

### 24. Earnings per share

#### Basic earnings per share

The calculation of basic earnings per share at 31 December 2012 was based on the profit attributable to ordinary shareholders of \$6,623 thousand (2011:\$12,431 thousand) and a weighted average number of ordinary shares outstanding during the year ended 31 December 2012 of 125,746 thousand (2011: 125,098 thousand), calculated as follows:

#### *Profit attributable to ordinary shareholders*

*In thousands of AUD*

Net profit for the period

Net profit attributable to ordinary shareholders

Consolidated	
2012	2011
6,623	12,431
6,623	12,431

#### *Weighted average number of ordinary shares*

*In thousands of shares*

Issued ordinary shares at 1 January

Effect of shares issued in Dividend Reinvestment Plan

Effect of shares issued in Employee share plan

Weighted average number of ordinary shares at 31 December

Note	2012	2011
23	125,237	124,754
23	294	344
	19	-
	125,550	125,098

#### Diluted earnings per share

The calculation of diluted earnings per share at 31 December 2012 was based on the profit attributable to ordinary shareholders of \$6,623 thousand (2011: \$12,431 thousand) and a weighted average number of ordinary shares outstanding after adjustment for the effects of all dilutive potential ordinary shares of 125,685 thousand (2011: 125,257 thousand) calculated as the basic weighted average number of shares plus the effect of options issued under Incentive Plans. 2,370 thousand (2011: 2,710 thousand) options were excluded from the diluted weighted average number of shares calculation as their effect would have been anti-dilutive.

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# Notes to the Financial Statements

## 25. Financial instruments

### Credit risk

The Group minimises concentrations of credit risk by undertaking transactions with a large number of customers and counterparties in various locations around Australia. The Group is not materially exposed to any individual customer. At the reporting date there were no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the balance sheet as shown below.

<i>In thousands of AUD</i>	<b>Note</b>	<b>Carrying Amount</b>	
		<b>2012</b>	<b>2011</b>
Trade and other receivables	12	9,476	2,871
Receivable due from equity accounted investees	12	10,967	12,927
Cash and cash equivalents	11	3,969	1,262
		<u>24,412</u>	<u>17,061</u>

The Group's maximum exposure to credit risk for trade and other receivables at reporting date were all located within Australia. The Group's maximum exposure to credit risk for trade and other receivables at reporting date totals \$9,476 thousand (2011: \$2,871 thousand). Based on historic default rates, the Group believes no impairment allowance is necessary in respect of trade receivables not past due date or past due date by up to 30 days.

The aging of the Group's loans and receivables at the report date was:

	<b>Gross</b>	
	<b>2012</b>	<b>2011</b>
Not past due	20,443	15,798
	<u>20,443</u>	<u>15,798</u>

Of the loans and receivables \$10,967 thousand (2011: \$12,927 thousand) is a receivable from equity accounted investees.

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# Notes to the Financial Statements

## 25. Financial instruments (continued)

### Liquidity risk

The following are the contractual maturities of financial liabilities, including estimated interest payments.

*In thousands of AUD*

	2012					2011					
	Carrying amount	Contractual cash flows	6 months or less	6-12 months	1-2 years	Carrying amount	Contractual cash flows	6 months or less	6-12 months	1-2 years	2-5 Years
<b>Non-derivative financial liabilities</b>											
Secured bank loans:											
Floating rate loan	51,662	(56,660)	(5,767)	(1,711)	(49,182)	61,086	(70,030)	(14,496)	(5,880)	(3,987)	(45,667)
Trade and other payables	3,376	(3,376)	(3,376)	-	-	6,449	(6,449)	(6,449)	-	-	-
	<b>34,390</b>	<b>(60,036)</b>	<b>(9,143)</b>	<b>(1,711)</b>	<b>(49,182)</b>	<b>67,535</b>	<b>(76,479)</b>	<b>(20,945)</b>	<b>(5,880)</b>	<b>(3,987)</b>	<b>(45,667)</b>

# Notes to the Financial Statements

## 25. Financial instruments (continued)

### Interest rate risk

#### Profile

At the reporting date the interest profile of the Group's interest-bearing financial instruments was:

<i>In thousands of AUD</i>	2012	2011
<b>Variable rate instruments</b>		
Financial assets	21,240	14,189
Financial liabilities	(51,662)	(61,086)
	<u>(30,422)</u>	<u>(46,897)</u>

#### Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss, therefore a change in interest rates at the reporting date would not affect profit or loss.

#### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points (2011:100 basis points) in interest rates at the reporting date would have increased/(decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant and that no part of the interest is capitalised into qualifying assets. The analysis is performed on the same basis for 2011.

<i>Effect in thousands of AUD</i>	Profit or loss before tax		Equity	
	100bp increase	100bp decrease	100bp increase	100bp decrease
<b>31 December 2012</b>				
Variable rate instruments - cash flow sensitivity	(354)	354	(247)	247
	100bp increase	100bp decrease	100bp increase	100bp decrease
<b>31 December 2011</b>				
Variable rate instruments - cash flow sensitivity	(369)	369	(258)	258

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# Notes to the Financial Statements

## 25. Financial instruments (continued)

### Interest rate risk (continued)

#### Fair values

##### Fair values versus carrying amounts

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position, are as follows:

<i>In thousands of AUD</i>	Note	Carrying amount	Fair value	Carrying amount	Fair value
		2012	2012	2011	2011
Trade and other receivables	12	9,476	9,476	2,871	2,871
Loans to equity accounted investees	12	10,967	10,967	12,927	12,927
Cash and cash equivalents	11	3,969	3,969	1,262	1,262
Secured bank loans/bills	19	(51,662)	(51,662)	(61,086)	(61,086)
Trade and other payables	18	(3,613)	(3,613)	(6,449)	(6,449)
		<b>(30,863)</b>	<b>(30,863)</b>	<b>(50,475)</b>	<b>(50,475)</b>

The basis for determining fair values is disclosed in Note 4.

## 26. Operating leases

### Leases as lessee

Non-cancellable operating lease rentals are payable as follows:

<i>In thousands of AUD</i>	Consolidated	
	2012	2011
Less than one year	1,261	1,146
Between one and five years	2,607	3,417
	<b>3,868</b>	<b>4,563</b>

The Group leases property for its head office under a non-cancellable operating lease expiring on 14 April 2016 with an option for a further 3 years and an office in South Australia expiring on 30 April 2017 with an option for 2 further renewals of 3 years each. Leases generally provide the Group with a right of renewal at which time all terms are renegotiated. The head office lease provides for an increase in rent of 3.5% per annum and the South Australia lease provides for an increase by 3.5% per annum on the anniversary date of the lease.

Part of the head office lease has been sublet.

During the year ended 31 December 2012, \$1,114 thousand was recognised as an expense in profit or loss in respect of operating leases (2011:\$1,018 thousand).

### Leases as lessor

The Group leases out one floor of its head office leased property. The future minimum lease payment under non-cancellable leases are as follows:

<i>In thousands of AUD</i>	Consolidated	
	2012	2011
Less than one year	328	316
Between one and five years	796	1,124
	<b>1,124</b>	<b>1,441</b>

# Notes to the Financial Statements

## 27. Assets classified as held for sale

During 2011 part of the inventory of the Group was presented as an asset held for sale following the Board's commitment to sell part of the undeveloped Googong inventory. The sale of inventory was completed on 17 January 2012.

### Assets classified as held for sale

*In thousands of AUD*

	Consolidated	
	2012	2011
Inventories	-	24,996

## 28. Capital and other commitments

In respect of the Group's interest in various joint ventures, the Group is required to inject capital over the course of these projects as and when required. These joint venture entities are equity accounted into the Group.

The Group has a receivable commitment for 2012 for \$1,353 thousand (2011: \$1,441 thousand) for rental receivable under a lease.

There are no other commitments within the Group that do not relate to the purchase or development of inventory.

## 29. Contingencies

There were no significant material contingent liabilities as at reporting date.

## 30. Group entities

	Country of Incorporation	Ownership interest %	
		2012	2011
<b>Parent entity</b>			
CIC Australia Limited	Australia		
<b>Significant subsidiaries</b>			
CIC Projects Pty Limited	Australia	100	100
CIC Developments Pty Limited	Australia	100	100
CIC Deakin Pty Limited	Australia	100	100
Lyons Development Corporation Pty Limited	Australia	100	100
Googong Development Corporation Pty Limited	Australia	100	100
CIC Googong Pty Limited	Australia	100	100
CIC Googong Unit Trust	Australia	100	100
CIC Northgate Pty Limited	Australia	100	100
CIC Crace Pty Limited	Australia	100	100
CIC Employee Share Plan Pty Limited	Australia	100	100
Crace Realty Pty Limited	Australia	100	100
CIC Realty SA Pty Limited	Australia	100	100
Googong Pastoral Company Pty Limited	Australia	100	100
CIC (Palmerston) Pty Limited	Australia	100	100
CIC Realty (Palmerston) Pty Limited	Australia	100	100
CIC Project Management (Palmerston) Pty Limited	Australia	100	100



# Notes to the Financial Statements

## 31. Reconciliation of cash flows from operating activities

<i>In thousands of AUD</i>	<b>Note</b>	<b>2012</b>	<b>2011</b>
<b>Cash flows from operating activities</b>			
Profit for the period		6,623	12,431
<i>Adjustments for:</i>			
Depreciation/Amortisation		395	385
Net write-down of non-current asset held for sale	27	-	472
Net write-down of inventory to NRV	13	2,397	4,729
Net finance costs	9	1,340	1,468
Share of (profit) of equity accounted investees	15	(12,099)	(13,189)
Loss on sale of property, plant and equipment		(4)	-
Share-based payment expenses	21	76	145
Income tax expense	10	(1,467)	331
<b>Operating (loss)/profit before changes in working capital and provisions</b>		<b>(2,739)</b>	<b>6,772</b>
Change in trade and other receivables		(6,318)	(732)
Net change in inventories / asset held for sale		28,301	49,582
Change in trade and other payables		(2,824)	(6,512)
Change in provisions and employee benefits		(1,136)	550
		<b>15,284</b>	<b>49,660</b>
Interest paid	9	(3,386)	(5,967)
<b>Net cash from operating activities</b>		<b>11,898</b>	<b>43,693</b>

During the reporting period share capital increased by \$266 thousand (2011: \$275 thousand) which includes \$241 thousand (2011: \$275 thousand) shares issued via the Dividend Reinvestment Plan, a non cash transaction.

## 32. Related parties – KMP

### Key management personnel remuneration

The KMP remuneration is as follows:

*In AUD*

	<b>Consolidated</b>	
	<b>2012</b>	<b>2011</b>
Short-term employee benefits	2,451,496	3,602,800
Post-employment benefits	86,716	97,082
Share-based payments	41,427	105,490
Long-term benefits	(13,327)	62,433
	<b>2,566,312</b>	<b>3,867,805</b>

### Individual directors and executives remuneration disclosures

Information regarding individual directors and executives remuneration and some equity instrument disclosures as permitted by the Corporations Regulation 2M3.03 are provided in the Remuneration Report section of the Directors' Report.

Apart from the details disclosed in this note, no director has entered into a material contract with the Group since the end of the previous financial year and there were no material contracts involving directors' interests at year-end.

### Other KMP transactions

From time to time, key management personnel of the Group or their related entities, may purchase goods from the Group. Unless disclosed otherwise, these purchases are on the same terms and conditions as those entered into by other Group employees or customers.

# Notes to the Financial Statements

## 32. Related parties – KMP (continued)

### Options and rights over equity instruments

The movement during the reporting period in the number of options or rights over ordinary shares in CIC Australia Limited held, directly, indirectly or beneficially, by each KMP, including their related parties, is as follows:

	Held at 1 January 2012	Granted as remuneration	Other Changes*	Held at 31 December 2012	Vested during the year	Vested and exercisable at 31 December 2012
<b>Directors</b>						
Mr C Alexander	720,000	-	-	720,000	240,000	480,000
Mr A Carey	600,000	-	-	600,000	200,000	400,000
<b>Executives</b>						
Mr G Smith	400,000	-	-	400,000	130,000	270,000
Ms M Andrews	450,000	-	(150,000)	300,000	150,000	300,000
	Held at 1 January 2011	Granted as remuneration	Other Changes*	Held at 31 December 2011	Vested during the year	Vested and exercisable at 31 December 2011
<b>Directors</b>						
Mr C Alexander	986,667	-	(266,667)	720,000	240,000	240,000
Mr A Carey	813,334	-	(213,334)	600,000	200,000	200,000
<b>Executives</b>						
Mr G Smith	580,000	-	(180,000)	400,000	140,000	140,000
Mr M Leslie	426,667	-	(26,667)	400,000	140,000	140,000
Ms M Andrews	490,000	-	(40,000)	450,000	150,000	150,000

No options or rights were held by KMP related parties.

\* Denotes options expired or forfeited during year

### Movements in shares

The movement during the reporting period in the number of ordinary shares in CIC Australia Limited held, directly, indirectly, beneficially, by each KMP, including their related parties, is as follows:

	Held at 1 January 2012	Issued under Employee Share Plan	Issued under Rights issue	Issued under DRP	Held at 31 December 2012
<b>Directors</b>					
Mr M Loomes	883,878	-	-	-	883,878
Mr C Alexander	4,644,430	-	-	-	4,644,430
Mr A Carey	55,200	-	-	-	55,200
<b>Executives</b>					
Mr G Smith	2,540	-	-	-	2,540
Ms M Andrews	2,540	-	-	-	2,540
	Held at 1 January 2011	Issued under Employee Share Plan	Issued under Rights issue	Issued under DRP	Held at 31 December 2011
<b>Directors</b>					
Mr M Loomes	883,878	-	-	-	883,878
Mr C Alexander	4,644,430	-	-	-	4,644,430
Mr A Carey	55,200	-	-	-	55,200
<b>Executives</b>					
Mr M Leslie	4,836	-	-	-	4,836
Mr G Smith	2,540	-	-	-	2,540
Ms M Andrews	2,540	-	-	-	2,540

# Notes to the Financial Statements

## 33. Other related parties

Other than KMP, the Group has a related party relationship with its subsidiaries (see note 30), equity accounted investees (see note 15) and with the ultimate parent entity, Guinness Peat Group plc incorporated in the United Kingdom.

### Associates

During the year ended 31 December 2012, there were no loans between any associates and the Group (2011: nil). No dividends were received by the Group from associates in 2012 (2011: \$ nil).

### Joint ventures

From time to time, to support the activities of the joint venture, the venturers inject equity into the joint venture and increase their investment in the joint venture. The Group received a total of \$18,908 thousand (2011: \$19,320 thousand) in management fees, marketing fees, distributions, dividends and interest from joint venture entities. Interest payable to equity accounted investees in 2012 was \$247 thousand (2011: nil).

Transactions with joint ventures are priced on an arm's length basis. The Group occasionally loans funds to joint venture entities on a commercial basis. The balance of loans due from equity accounted investees at year end is shown as a current receivable of \$10,967 thousand (2011: \$12,927 thousand) and a non-current receivable of \$nil thousand (2011: \$nil thousand).

During 2012 a commercial loan agreement was entered into between the Group (as borrower) and one of its joint venture entities. The facility limit of the loan is \$36,600 thousand. At reporting date, the balance of loans due to equity accounted investees is \$20,647 thousand and is shown in non-current loans and borrowings (2011: nil).

## 34. Subsequent events

### Dividend

For dividends declared after 31 December 2012, see Note 23.

Except for the dividend declared, there has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely to affect significantly the operations of the Group, the results of those operations, or the state of affairs of the Group, in future financial years.

## 35. Auditors' remuneration

*In AUD*

### Audit services

Auditors of the Company  
Audit and review of financial reports

### Services other than statutory financial report audit

Auditors of the Company  
Other assurance services:  
Controls assurance services  
Other services  
Other services  
Taxation services and advice

	2012	2011
	\$	\$
Audit and review of financial reports	146,252	127,500
	<u>146,252</u>	<u>127,500</u>
Other assurance services:		
Controls assurance services	-	32,971
Other services	-	12,100
Other services		
Taxation services and advice	149,045	206,151
	<u>149,045</u>	<u>251,222</u>

# Notes to the Financial Statements

## 36. Parent entity disclosures

As at, and throughout, the financial year ending 31 December 2012 the parent entity of the Group was CIC Australia Limited.

*In thousands of dollars*

### Result of parent entity

	2012	2011
	\$	\$
Profit for the period	(1,407)	3,519
Total comprehensive income for the period	<u>(1,407)</u>	<u>3,519</u>

### Financial position of parent entity at year end

Current assets	7,261	20,610
Total assets	129,808	136,594

Current liabilities	6,916	14,397
Total liabilities	57,382	60,031

### Total equity of the parent entity comprising of:

Share capital	62,088	61,821
Reserve for own shares	626	578
Retained earnings	9,712	14,164
<b>Total equity</b>	<u>72,426</u>	<u>76,563</u>

### Parent entity contingencies

The directors are of the opinion that provisions are not required in respect of these matters, as it is not probable that a future sacrifice of economic benefits will be required or the amount is not capable of reliable measurement.

*In thousands of dollars*

### Indemnities and guarantees

The Parent has guaranteed the bank facilities in relation to future development work to be undertaken by itself and its subsidiaries. These guarantees are secured by the finance facility

<u>136</u>	<u>732</u>
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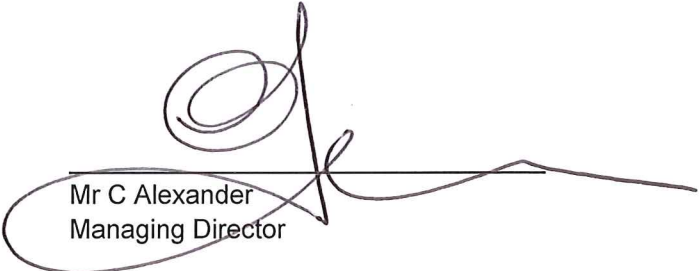
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## Directors' declaration

- 1 In the opinion of the directors of CIC Australia Limited ("the Company"):
- (a) the financial statements and notes and the remuneration report in the directors' report, set out on pages 1 to 63, are in accordance with the Corporations Act 2001, including:
    - (i) giving a true and fair view of the financial position of the Group as at 31 December 2012 and of its performance, for the financial year ended on that date; and
    - (ii) complying with Australian Accounting Standards (including Australian Accounting Interpretations) and the Corporations Regulations 2001;
  - (b) the financial report also complies with International Financial Reporting Standards as disclosed in note 2; and
  - (c) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- 2 The directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the Chief Executive Officer and Chief Financial Officer for the financial year ended 31 December 2012.

Signed in accordance with a resolution of the directors:

Dated at Canberra on this twenty-seventh day of February 2013.



Mr C Alexander  
Managing Director



## Independent auditor's report to the members of CIC Australia Limited

### Report on the financial report

We have audited the accompanying financial report of CIC Australia Limited (the company), which comprises the consolidated statement of financial position as at 31 December 2012, and consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year ended on that date, notes 1 to 36 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Group comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

#### *Directors' responsibility for the financial report*

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement whether due to fraud or error. In note 2(a) the directors also state, in accordance with Australian Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements of the Group comply with International Financial Reporting Standards.

#### *Auditor's responsibility*

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the Group's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Independence*

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*.

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*Auditor's opinion*

In our opinion:

- (a) the financial report of the Group is in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the Group's financial position as at 31 December 2012 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in note 2(a).

**Report on the remuneration report**

We have audited the Remuneration Report included in pages 13 to 20 of the directors' report for the year ended 31 December 2012. The directors of the company are responsible for the preparation and presentation of the remuneration report in accordance with Section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with auditing standards.

*Auditor's opinion*

In our opinion, the remuneration report of CIC Australia Limited for the year ended 31 December 2012, complies with Section 300A of the *Corporations Act 2001*.

KPMG

Cath Ingram  
*Partner*

Canberra

27 February 2013

# CORPORATE GOVERNANCE STATEMENT

This statement outlines the main corporate governance practices in place throughout the financial year, which comply with ASX Corporate Governance Council recommendations, unless otherwise stated. The Corporate Governance Statement is structured with reference to the ASX recommendations. Areas not fully complied with are disclosed under the relevant principle, together with reasons for the departure.

Copies of relevant charters and policies are available as the Company's website [www.cicaustralia.com.au](http://www.cicaustralia.com.au)

## Principle 1: Lay solid foundations for management and oversight

The Board's primary role is the protection and enhancement of long-term shareholder value.

To fulfil this role, the Board is responsible for the overall corporate governance of the Group including formulating its strategic direction, approving and monitoring capital expenditure, appointing directors, establishing and monitoring the achievement of management goals and ensuring the integrity of risk management, internal control, legal compliance and management information systems.

It is also responsible for approving and monitoring financial and other reporting and dealing with approaches from external parties to take over the Company. Details of the Board's charter is located on the Company's website ([www.cicaustralia.com.au](http://www.cicaustralia.com.au)).

The Board has delegated responsibility for the operation and administration of the Company to the Chief Executive Officer and executive management team. Responsibilities are delineated by formal authority delegations.

Whilst at all times the Board retains full responsibility for guiding and monitoring the Company, in discharging its stewardship it makes use of sub-committees. Specialist committees are able to focus on a particular responsibility and provide informed feedback to the Board.

The Board has established a framework for the management of the Group including a system of internal control, a business risk management process and the establishment of appropriate ethical standards. Executives are regularly involved in Board discussions and directors have other opportunities, including visits to business operations, for contact with a wider group of employees.

Appraisals are conducted on an ongoing basis for all employees by the executive team and the Board. Training and development and appropriate remuneration and incentives with regular performance reviews create an environment of co-operation and constructive dialogue with employees and senior management.

## Principle 2: Structure of the Board to add value

### *Composition of the Board*

The skills, experience and expertise held by each director in office at the date of the annual report is included in the Directors' Report.

The Board currently comprises six directors, the majority of which are non-executive directors. Three directors on the Board are independent and three are not independent. Given the size, nature and geographical spread of the Company, the relationship it holds with the parent entity and the fact that the majority of directors are non-executive, the Board does not believe it needs a majority of independent directors to be effective. The Chairman of the Board is selected by the full Board and is an independent non-executive director.

The full Board performs the duties of the Nomination Committee. The Board reviews its composition and assesses nominations for new appointments from time to time to ensure the appropriate balance of skills, personal qualities, diversity and experience is maintained. When a vacancy exists or there is the need for particular skills, the Board determines the selection criteria based on the skills deemed necessary and identifies potential candidates with advice from external consultants where necessary. The Board will continue



# CORPORATE GOVERNANCE STATEMENT

to monitor and review the composition of the Board to ensure it is providing sound governance and the best mix of skills.

The Board has established two committees to support the effective governance framework and to advise and support the Board in carrying out its duties. To this end, the Board has established the following committees:

- Remuneration Committee;
- Audit Committee.

These committees have a formal charter which is located on the Company's website. The roles and responsibilities of these committees are discussed throughout this Corporate Governance Statement.

## *Directors' independence*

Directors are considered to be independent when they are independent from management and free from any business or other relationship that could materially interfere with – or could reasonably be perceived to materially interfere with – the exercise of their unfettered and independent judgement.

When determining the materiality level, in the context of director independence, factors considered include whether the relationship is strategically important, the competitive landscape, the nature of the relationship and the contractual or other arrangements governing it and other factors that point to the actual ability of the director in question to shape the direction of the Group's loyalty.

## *Board evaluation*

The Board undergoes periodic formal assessments as and when considered appropriate and informal self-assessment on an ongoing basis. Performance criteria are based on attendance at meetings, and each director's contribution to setting the direction, strategy and financial objectives of the Group and monitoring compliance with regulatory requirements and ethical standards.

The nomination of existing directors for reappointment is not automatic and is contingent on their past performance, contribution to Company and the current and future needs of the Board and Company. Directors displaying unsatisfactory performance are required to retire.

## *Director and executive education*

The Board has a process to educate new directors about the nature of the business, current issues, the corporate strategy and expectations of the Board concerning the performance of directors. Directors also have the opportunity to visit Group facilities and meet with management to gain a better understanding of business operations. Directors are given access to continuing education opportunities to update and enhance their skills and knowledge as required.

The Group also has a process to educate new senior executives upon taking such positions. The induction program includes reviewing the Group's structure, strategy, operations and risk management and other corporate policies. It also familiarises the individual with the respective rights, duties, responsibilities and roles of the individual and the Board.

## *Independent professional advice and access to company information*

Each director has the right of access to all relevant Company information and to the Company's executives and, subject to prior consultation with the Chairman, may seek independent professional advice from a suitably qualified advisor at the Group's expense. The director must consult with an advisor suitably qualified in the relevant field, and obtain the Chairman's approval of the fee payable for the advice before proceeding with the consultation. A copy of the advice received by the director is made available to all other members of the Board.

# CORPORATE GOVERNANCE STATEMENT

## Principle 3: Promote ethical and responsible decision-making

All directors, managers and employees are expected to act with the utmost integrity and objectivity, striving at all times to enhance the reputation and performance of the Group. Every employee has a nominated supervisor to whom they may refer any issues arising from their employment.

### **Code of conduct**

The code of conduct may be viewed on the Company's website and it covers the following:

- aligning the behaviour of the Board and management with the code of conduct by maintaining appropriate core Company values and objectives;
- conflicts of interest;
- corporate opportunities such as preventing directors and key executives from taking advantage of property, information or position for personal gain;
- confidentiality of corporate information;
- fair dealing;
- protection and proper use of the Company's assets; and
- compliance with legislation.

### **Conflict of interest**

Directors must keep the Board advised, on an ongoing basis, of any interest that could potentially conflict with those of the Company. The Board has developed procedures to assist directors to disclose potential conflicts of interest.

Where the Board believes that a significant conflict exists, the director concerned is not to receive the relevant Board papers and is not to be present at the meeting whilst the item is considered. Independent directors should provide all relevant information to allow the Board to regularly assess their independence. Details of related party transactions with the Group are set out in the Notes to the Financial Statements.

### **Trading in general Company securities by directors and employees**

A Securities Trading Policy has been established by the Company detailing the process to be followed by Directors and employees in trading in shares. This policy is located on the Company's website. The key features of the policy are:

- Directors and employees are not permitted to trade in Company shares during the periods between the end of the half-year and financial year end and the date of lodgement of the half-year and year end results at the ASX;
- prohibits directors and employees from trading in Company securities whilst they are in possession of price sensitive information not yet released to the market;
- requiring details to be provided of intended trading in the Company's shares;
- requiring details to be provided of the subsequent confirmation of the trade; and
- requiring directors to provide details to the Company Secretary of all trades by themselves or an associate.

### **Diversity**

The Board is committed to having an appropriate blend of diversity throughout the Company. The Board has established a policy regarding gender, age, ethnic and cultural diversity which is available on the Company's website.

The key elements of the diversity policy include:

- increasing the gender diversity at the Board and senior levels throughout the Group;
- objective is to achieve increased gender balance on a full-time equivalent basis on the Board and in management positions in the Group; and
- annual assessment by the Board of gender diversity objectives and performance against the objectives.

# CORPORATE GOVERNANCE STATEMENT

The diversity position within the Group at 31 December 2012 on a full-time equivalent basis within the Group is:

<b>Gender representation</b>	<b>Female (%)</b>	<b>Male (%)</b>
Board representation	0%	100%
Executive team representation	33%	67%
Senior management representation	28%	72%
Group representation	50%	50%

The executive team includes the two executive directors and senior management level referred to above excludes the executive team.

## Principle 4: Safeguard integrity in financial reporting

### *Audit Committee*

The Audit Committee has a documented charter, approved by the Board. All members must be independent non-executive directors. The Chairman may not be the Chairman of the Board. The Committee advises on the establishment and maintenance of a framework of internal control and appropriate ethical standards for the management of the Group.

The members of the Audit Committee during the year were:

- Mr J Mackay (Chairman);
- Mr M Loomes; and
- Mr D Fox.

The responsibilities of the Audit Committee include:

- review the half-year and preliminary final report prior to lodgement with the ASX, and any significant adjustments required as a result of the auditor's findings, and to recommend Board approval of these documents, prior to the announcement of results;
- review the draft half-year and annual financial reports and recommend Board approval of the financial report;
- review the Company's accounting policies and principles and recommend to the Board approval of any changes thereto;
- review the integrity and reliability of the Company's reporting systems and accounting controls;
- recommend the appointment and removal of the external auditor; and
- annually review the effectiveness of the external auditor.

Other directors, external auditors, the Chief Executive Officer and the Chief Financial Officer, may be invited to Audit Committee meetings at the discretion of the committee. For details on the number of meetings of the Audit Committee held during the year and the attendees at those meetings, refer to the directors' meetings table in the Directors' Report.

Senior management is required to sign off on the systems and processes within their area of responsibility. This procedure supports the CEO and CFO in their certification to the Board in effect stating that the Company's accounts present a true and fair view in all material respects of the Company's financial condition and operational results and accord with the relevant accounting standards. This statement is required annually.

The Audit Committee's charter is available on the Company's website along with information on procedures for monitoring the performance of the external auditor.

### *External auditor*

The Audit Committee reviews the performance of the external auditors on an annual basis and normally meets with them during the year to:

- discuss any unusual transactions and significant adjustments resulting from the audit;

# CORPORATE GOVERNANCE STATEMENT

- discuss the external audit plan, identifying any significant changes in structure, operations, internal controls or accounting policies likely to impact the financial statements and to review the fees proposed for the audit work to be performed; and
- review the results and findings of the auditor, the adequacy of accounting and financial controls, and to monitor the implementation of any recommendations made.

## Principle 5: Make timely and balanced disclosure

The Group has policies and procedures in place to ensure compliance with continuous disclosure obligations.

The policy aims to identify matters that may have a material effect on the price of the Company's securities, notifying the ASX and posting it on the Company's website. More details of this policy are available on the Company's website.

All directors, executives and employees are required to notify the Chief Executive Officer in relation to any information that they believe could have a material effect on the price or value of the Company's shares. The Chief Executive Officer is then responsible for deciding whether that information falls within the disclosure obligation and then if so, inform the Company Secretary. The Company Secretary is primarily responsible for all communications and lodgements with the ASX.

All announcements made to the market, and related information, are placed on the Company's website after they are released to the market.

## Principle 6: Respect the rights of shareholders

The Group respects the rights of its shareholders and is committed to providing a high standard of communication to shareholders so they have all available information reasonably required to make informed decisions in relation to the Group's value and prospects.

In accordance with the Shareholder Communication Policy and ASX Disclosure Policy, the Group will communicate with shareholders by way of:

- releases to the market via the ASX;
- the concise report is distributed to all shareholders (unless a shareholder has specifically requested not to receive the document), including relevant information about the operations of the Group during the year, changes in the state of affairs and details of future developments. The full annual financial report is available to all shareholders who request it;
- the half-yearly report contains summarised financial information and a review of the operations of the Group during the period. The half-year financial report is lodged with the Australian Securities and Investments Commission and the ASX, and sent to any shareholder who requests it;
- all announcements made to the market, and related information, are placed on the Company's website after they are released to the ASX; and
- the full texts of notices of meetings and associated explanatory material are placed on the Company's website.

The Board encourages full participation of shareholders at the Annual General Meeting to ensure a high level of accountability and identification with the Group's strategy and goals.

# CORPORATE GOVERNANCE STATEMENT

## Principle 7: Recognise and manage risk

### *Oversight of the risk management system*

The Board determines the Company's risk profile and is responsible for overseeing the establishment, implementation and annual review of the Company's Risk Management System which assesses, monitors and manages operational, financial reporting and compliance risks for the Group on an annual basis. The Company has in place internal controls intended to identify and manage significant business risks.

The CEO and CFO are required to provide the Board with a written statement in accordance with s295A of the Corporations Act to the effect that:

1. the Company's financial reporting risk management and associated compliance and control system have been assessed and found to be operating efficiently and effectively; and
2. The integrity of the financial statements is founded on a sound system of risk management and internal compliance and controls which implement the policies adopted by the Board.

### *Risk profile*

The Board receive an update on the status of risks throughout the year via an integrated risk management program aimed at ensuring risks are identified, assessed and appropriately managed. Further details of the Company's risk management policy are available on the Company's website.

### *Risk management and compliance and control*

The Board is responsible for the overall internal control framework, but recognises that no cost-effective internal control system will preclude all errors and irregularities.

Comprehensive practices are in place to ensure:

- delegation limits have been established internally to limit capital expenditure and revenue commitments without Board approval;
- occupational health and safety standards and management systems are monitored and reviewed to achieve high standards of performance and compliance with regulations;
- business transactions are properly authorised and executed;
- the quality and integrity of personnel;
- financial reporting accuracy and compliance with the financial reporting regulatory framework; and
- environmental regulation compliance.

Due to the size of the Company, no formal internal audit process is conducted. Management constantly assess the effectiveness of the compliance and control systems.

### **Environmental regulation**

The Group's operations are subject to significant environmental regulation under both Commonwealth and State legislation. The Group is committed to achieving a high standard of environmental performance.

# CORPORATE GOVERNANCE STATEMENT

## Principle 8: Remunerate fairly and responsibly

The Board has established a Remuneration Committee to achieve the Board's objective of providing maximum stakeholder benefits from the retention of a high quality Board and executive team by remunerating directors and key executives fairly and appropriately with reference to relevant employment market conditions. The Remuneration Committee reviews and makes recommendations to the Board on remuneration packages and policies applicable to the executive directors and the directors themselves. It is also responsible for share option schemes, incentive performance packages, superannuation entitlements, termination entitlements, fringe benefits policies and professional indemnity and liability insurance policies.

The members of the Remuneration Committee during the year were:

- Mr D Fox (Chairman);
- Mr M Loomes; and
- Mr J Mackay.

The Board policy is that the Remuneration Committee will comprise entirely of independent non-executive directors. The executive directors are invited to Remuneration Committee meetings, as required, to discuss senior executives' performance and remuneration packages but do not attend meetings involving matters pertaining to them.

There is no scheme to provide retirement benefits to non-executive directors.

For details on the number of meetings of the Remuneration Committee held during the year and the attendees at those meetings, refer to the directors' meetings table in the Directors' Report. The Remuneration Committee charter is available on the Company's website.

## ASX ADDITIONAL INFORMATION

Additional information required by the Australian Stock Exchange Limited Listing Rules and not disclosed elsewhere in this report are set out below.

### Shareholdings (as at 6 February 2013)

#### Substantial shareholders

The number of shares held by substantial shareholders and their associates are set out below:

Shareholder	Ordinary
Guinness Peat Group plc and subsidiaries	91,606,394
Kyleast Pty Ltd and its associates	7,886,588

#### Voting rights

##### Ordinary shares

Refer to Note 22 in the financial statements.

##### Options

There are no voting rights attached to the options.

#### Distribution of equity security holders at 6 February 2013

Category	Number of Shareholders	
	Ordinary Shares	Options
1 - 1,000	26	-
1,001 - 5,000	134	-
5,001 - 10,000	50	-
10,001 - 100,000	98	1
100,001 - and over	36	12

The number of shareholders holding less than a marketable parcel of ordinary shares is 25.

#### On-market buy-back

There is no current on-market buy-back.

# ASX ADDITIONAL INFORMATION

## Twenty largest holders of quoted equity securities at 6 February 2013

Name	No. of ordinary shares held	Percentage of capital held
GPG (No.1) Pty Limited	91,606,394	72.82%
Brazil Farming Pty Ltd	5,866,025	4.66%
Asknave Pty Limited	4,610,678	3.67%
JP Morgan Nominees Australia Limited	2,552,299	2.03%
Eric Morgan	2,200,838	1.75%
Emorgo Foundation Pty Ltd	2,000,000	1.59%
David Morgan	1,413,750	1.12%
Donwood Pty Ltd	1,338,035	1.06%
CRX Investments Pty Limited	1,271,402	1.01%
Kyleast Pty Limited	1,000,000	0.79%
M Loomes	883,878	0.70%
Consolidated Builders Limited	726,011	0.58%
Jennifer Stark	660,000	0.52%
Renilton Pty Ltd	650,000	0.52%
Marla Securities Pty Ltd	500,000	0.40%
Custodial Services Limited	403,646	0.32%
Favermead Pty Ltd	373,066	0.30%
Perpetual Trustees Consolidated Limited	347,892	0.28%
Mary-Anne Scott and Brian Elton	325,338	0.26%
Potent Professionals Pty Ltd	287,230	0.23%



## ASX ADDITIONAL INFORMATION

Directors	Maurice William Loomes (Chairman) Colin John Alexander (Managing Director) Anthony Noel Carey Donald Arthur Fox John Angus Mackay Philip Adrian Tunstall
Secretary	Melanie Clare Andrews
Registered and Principal Office	Level 3 64 Allara Street CANBERRA ACT 2601 Tel: (02) 6230 0800 Fax: (02) 6230 0811
Auditors	KPMG 20 Brindabella Circuit Brindabella Business Park CANBERRA ACT 2609
Share Registry	Computershare Registry Services Pty Limited Level 3, 60 Carrington Street SYDNEY NSW 2000 Tel: 1300 137 328
Stock Exchange	The Company is listed on the Australian Stock Exchange. The Home Exchange is Sydney.
Other Information	CIC Australia Limited, incorporated and domiciled in Australia, is a publicly listed company limited by shares.
Web site	<a href="http://www.cicaustralia.com.au">www.cicaustralia.com.au</a>