

23 August 2013

Company Announcements Office  
Australian Securities Exchange

## **NANOSONICS & TOSHIBA PARTNERSHIP GAINS GROUND**

### ***Leading ultrasound facility King's Mill Hospital installs six trophon® EPR units***

Nanosonics Limited (ASX: NAN) today announced that Toshiba Medical Systems has installed six trophon® EPR units at King's Mill Hospital in Sutton-in-Ashfield, Nottinghamshire.

Since signing the distribution agreement with Nanosonics in April 2013, Toshiba has initiated numerous trials of trophon® EPR. The 600 bed King's Mill Hospital has one of the UK's most highly regarded ultrasound departments, and following a trial of the trophon® EPR, the ultrasound department has purchased six units.

Ann Allen, Clinical Lead Sonographer at King's Mill Hospital said: "We are delighted to take delivery of our first trophon® EPRs. We have found it extremely easy to use and take reassurance from the fact that our trans-vaginal probes are now being 'deep cleaned' in-line with international best practice. The automated procedure fits in well with our workflow and has not caused any extension in examination times, which is crucial in a busy ultrasound department."

"We like this disinfection process because it removes any user subjectivity, which means our sonographers and helpers no longer have to worry if they have disinfected each probe thoroughly enough."

"We look forward to receiving additional trophon® EPR systems shortly so that we can extend the disinfection program to cover every ultrasound room in our department."

Stuart Mills, UK Sales Director of Toshiba Medical Systems, said the trophon® EPR meets the need in ultrasound for improved high level disinfection practices. "We are delighted with the initial response received from our customers to the trophon® EPR system and it represents another example of how Toshiba listens and values its customer relationships."

"Being able to offer this unique solution to treat probes with a high level disinfection process that is safe and offers traceability provides yet another option for customers to partner with Toshiba."

For personal use only

Nanosonics CEO Dr Ron Weinberger said the UK represents a major market opportunity for the trophon<sup>®</sup> EPR, and the Toshiba partnership, together with the introduction of a new validation kit was helping to build momentum. “Thanks to the backing of a partner with the calibre of Toshiba, we are now presenting the benefits of trophon<sup>®</sup> EPR to a large number of facilities across the UK.”

UK decontamination guidelines require each newly commissioned trophon<sup>®</sup> EPR to undergo an independent validation process. Nanosonics has developed a dedicated trophon<sup>®</sup> EPR validation kit to meet regulatory requirements in England, Scotland and Wales. The validation service, which is required to ensure compliance with UK guidelines, will lead to an additional source of revenue for Nanosonics.

**Dr Ron Weinberger**  
**CEO**

**For more information please contact:**

Ron Weinberger, CEO or McGregor Grant, CFO, on 02 8063 1600  
Kyahn Williamson, Investor and media relations, Buchan Consulting on (03) 9866 4722 / [kwilliamson@buchanwe.com.au](mailto:kwilliamson@buchanwe.com.au)

**About Nanosonics**

Nanosonics Limited is developing a portfolio of decontamination products designed to reduce the spread of infection. The Company owns intellectual property relating to a unique disinfection and sterilisation technology which can be suited to a variety of markets.

Initial market applications are designed for the reprocessing of reusable medical instruments. The Company's first product is designed to disinfect Ultrasound Transducers. In parallel with the commercialisation of this product, Nanosonics is also developing other medical applications and exploring opportunities for its proprietary technology in other industries.

For more information about Nanosonics please visit [www.nanosonics.com.au](http://www.nanosonics.com.au)

For personal use only