



ASX Release

NEXTDC Market Update

BRISBANE, Aust. – July 10, 2014 NEXTDC Limited (ASX:NXT) (“NEXTDC” or “the Company”) today announces that based on unaudited preliminary results, it expects to report the following non financial key performance metrics for the full year ended 30 June 2014:

	Change	30 June 2014	30 June 2013
Revenue pipeline (annualised, unweighted)	+\$25M (21%)	\$144M	\$119M
Customers	+172 (132%)	302	130
Orders	+482 (201%)	722	240
Cross connects	+975 (190%)	1,488	513
Annualised contracted recurring revenue ¹	+\$11.0M (36%)	\$41.7M	\$30.7M
Contracted customer utilisation	+2.12MW (22%)	11.86MW	9.74MW
Active customer utilisation	+8.30MW (359%)	10.61MW	2.31MW
Installed capacity	+10.70MW (120%)	19.65MW	8.95MW

Contracted customer utilisation at 30 June 2014 increased by 2.12MW (22%), at an average rate of over \$5.1 million per MW per annum, to 11.86MW. The increase in contracted utilisation in the second half (1.18MW at \$5.6 million per MW) was 24% higher than the increase in the first half (0.94MW at \$4.7 million per MW).

The company will release its 2014 Financial Report on 25 August 2014.

ENDS

¹ Annualised contracted recurring revenue excludes revenue from cross connects and power recharges from whitespace customers and includes customers with deferred contract commencement dates

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About NEXTDC

As Australia's leading Data-Centre-as-a-Service (DCaaS) provider, NEXTDC is revolutionising cloud computing in Australia.

An ASX300 company and the only independent data centre operator with a strategic footprint in all major growth markets in Australia, NEXTDC offers a range of highly flexible, resilient and secure colocation services to corporate, government and IT services companies.

NEXTDC's purpose-built facilities have been designed to address the market's growing appetite for energy-efficient carrier-neutral data centres in which organisations can host critical IT infrastructure and selectively source services through their diverse national ecosystem.

NEXTDC is where the cloud lives.

To learn more, visit www.nextdc.com

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