# **EMBELTON**

2014 ANNUAL REPORT

# 

# **EMBELTON LIMITED**

ACN 004 401 496

Registered Office:

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Telephone: 03 9353 4811 Facsimile: 03 9353 4855

Directors: G R Embelton, Chairman

J R Baldwin J J Embelton

Auditors: Deloitte Touche Tohmatsu

Share Registry: Boardroom Pty Limited

Level 8, 446 Collins Street Melbourne VIC 3000

Secretary: E P Galgano

Stock Exchange: Embelton Limited shares are quoted on the

Australian Stock Exchange.

#### DIRECTORS REPORT TO SHAREHOLDERS

Following the trend of the previous period, the year started slowly and with all markets experiencing variability in construction activity, it was not until early in the second six months that signs of growth began to emerge.

Despite the uncertainty which accompanied the May budget, the generally improved conditions translated into a 5% increase in revenue and, with better management of costs, the Group recorded growth of 16% in net earnings compared with the previous year.

#### **Summary**

	<u>2014</u>	<u>2013</u>
	(\$'000s)	(\$'000s)
Sales Revenue	34,134	32,515
Operating Profit	1,750	1,513
Company Tax	<u>532</u>	<u>465</u>
Net Profit after Tax	1,218	1,048
Earnings per Share	56c	49c

#### Net Tangible Assets per Share

•	before declared final dividend	
	\$5.55	\$5.27
•	after declared final dividend	
	\$5.37	\$5.11

# **DIVIDEND**

A final ordinary dividend of 17.5 cents per share has been declared which, added to the 13 cents interim dividend, makes a total of 30.5 cents for the year, equivalent to 54% of net earnings after tax. This compares to an ordinary dividend in the 2013 financial year of 29 cents, being 60% of earnings for that period.

#### **OPERATIONS**

#### **Flooring**

Increased application of new technology in flooring manufacture has led to significant improvement in the quality and market acceptance of prefinished products such as engineered timber, bamboo and laminate which are increasingly replacing traditional unfinished solid timber as the flooring of choice.

And whilst this shift has been reflected in declining revenues for the Company's trade business, the trend has been more than offset by improved sales for the newer prefinished products, among which bamboo and oak flooring have gained significant acceptance. This is especially evident in urban multi-dwelling residential construction with the growth in high density living and the broad shift in fashion to timber floor coverings providing new opportunities for growth.

Efforts over the last three years to develop stronger relationships with the large retail flooring groups in Australia have led to improved revenue from this channel where the Company's involvement has been strengthened by initiatives to provide competitive specialty retail offerings, which in turn have contributed to increased business from this market segment.

Ensuring that the flooring range continues to meet current design trends, focus on product renewal forms an important part of the planning process. Costs of managing a dynamic programme of review and, where appropriate, new product introduction, include considerable display and sampling expense as well as initial inventory investment to support the "just in time" delivery that is essential for success.

And as part of this process, considerable resources have been devoted to improving supply chain effectiveness with emphasis on control of quality and delivery arrangements, particularly from the offshore factories where so much of the range is now sourced.

#### **Technical**

Despite a small reduction in revenue for this division, profit grew during the financial year, the result of better expense management, a reduction in cost of goods sold and a sales mix which saw a greater proportion of revenue flowing from custom design and project work.

The decline in building activity over the past two years has limited opportunities for this division, but a revival of new building projects during the past six months has seen an increase in the pipeline of specified work.

With an increasingly concentrated urban residential and work environment, construction to accommodate this growth will present

opportunities for the division as architectural design continues to push the building envelope, reinforcing the need to isolate unwanted noise and vibration.

Interesting projects completed during the year included isolation of vibration emanating from a restaurant and swimming pool in one of Melbourne's premier residential buildings, and provision of a structural isolation system for a general purpose sports arena adjacent to commercial office space, also in Melbourne. It is this type of challenging and creative design opportunity which will continue to draw on the expertise that the division provides.

Ongoing success will remain dependent on the quality of the Company's product development and engineering teams which have been reinforced during the past year to better support project design, mechanical contracting and OEM markets. Product innovation and adjacent competencies such as architectural design will remain a key focus for this division in the period ahead.

## Manufacturing

As flagged in our last report, much of the year was spent continuing the rationalisation of manufacturing operations. A high Australian dollar, coupled with expensive raw material and high labour costs have made it increasingly difficult to profitably manufacture in Australia.

Traditional Metals division activities of high temperature alloy fabrication and pipe bending for architectural and other markets have continued to struggle as volume production has moved offshore. Consequently, remaining opportunities comprise mostly one-off project work of a type where production can only be practically completed in Australia.

As a result of this slow but steady decline, some manufacturing resources were repositioned to take an increasing role in the procurement of imported products. This will ensure that delivery efficiencies and quality of offshore sourcing for products such as bike racks and selected metal components, previously manufactured locally, are maintained.

#### Outlook

Despite what seemed a brief contraction in building activity surrounding the Federal Budget, the outlook has improved in the first two months of the current year.

The flooring division is likely to see improvement on all fronts, most notably in the distribution of floating floors to retail groups and commercial contractors. Contract supply to retail groups for their own domestic brands, coupled with the further development of an internally branded range of Embelton flooring options, is expected to lead to improved sales as housing starts continue to grow across Australia. While the environment remains highly competitive, the range, quality, stockholding and marketing emphasis within this division positions it well to grow market share during this period.

The pipeline within the technical division remains robust as marketing and engineering resources continue to work closely with builders, developers and acoustic consultants, all whom are involved in specification of this division's products and engineering services. And although sales of our traditional catalogue products have been lower than expected, the predicted increase in building activity should lead to improved demand for these products from traditional OEM and Mechanical Services customers.

Having devoted significant effort over the past 18 months to create efficiencies across the business by realigning each division to meet current market opportunities, focus for the next period will be on revenue growth. With the positive environment for building activity in Australia, and the current pipeline of work, there is confidence that the upcoming period will show improvement on the previous year.

# **Staffing**

Quality of staff remains the most important factor in the Company's success so an emphasis remains on supporting the current team, and seeking new, talented individuals who can align with its Core Values.

Rationalisation of manufacturing operations has continued with staff levels falling from 70 to 65 during the year, although it is expected that during FY15, numbers will increase, mostly in the area of engineering design and marketing.

After two years of declining earnings, commitment by the team to improve prospects for the business has led to a year of profit and market share growth, most of which came in the second half. The resulting enthusiasm across the staff is expected to continue, leading to further progress in the period ahead. Again, the Board thanks them for their contribution and looks forward to enjoying the success that is expected to come from the work developed by them over the past two years.

#### CORPORATE GOVERNANCE

#### Management and oversight

The Board of Embelton Limited takes seriously its accountability for the performance of the Company and is responsible for corporate governance practices.

The Board's principal objective is to maintain and increase shareholder returns within a business and governance setting that provides proper and effective management of the Company's business activities and future strategic direction.

Strategy is set by the Board through approval of corporate activities and direction, establishment of management guidelines, and development of appropriate governance and management practices.

Management oversight is provided at Board level, and the Board is responsible for appointing each of the Managing Director, the Company Secretary, and approving the provision of services by the Group Commercial Manager. The Board approves capital expenditure commitments, acquisitions and divestments, and monitors the financial performance and reporting of the Company.

Day-to-day operational and administrative management of the Company is delegated to the Managing Director. Within this setting, the Managing Director and, as necessary, senior staff including the Group Commercial Manager, regularly report to the Board on all operational and financial matters affecting the Company's operations.

Performance of the Company's senior management is regularly reviewed by the Managing Director against individual and area performance targets and compliance with the Company's overall objectives.

The Company has an established policy for determining the nature and amount of emoluments of Board Members and Senior Executives of the Company to align remuneration with the creation of shareholder value. The remuneration structure for Senior Executives, including the Chief Executive Officer, seeks to emphasise payment for results. Objectives of the reward scheme include both reinforcement of short and long term corporate goals and provision of a common interest between management and shareholders.

The Board considers the remuneration of key management personnel to be appropriate given the results for the year.

Remuneration for Senior Executives and staff is reviewed annually by the Managing Director, using a formal performance appraisal process.

A performance evaluation for senior executives was undertaken during the year in accordance with the above policy.

#### **Structure of the Board**

The Board of Embelton Limited is composed of three Directors, including the Chairman, Managing Director and one non-executive Director. The Board acknowledges that there is a requirement to look at the Company's long-term approach to Board independence.

The Board believes that the current directors provide an adequate range of skills in relation to the size, geographic concentration and the business of the Company.

Mr G R Embelton has remained Chairman of the Board during the year while Mr James Embelton has remained the Managing Director.

Mr Ross Baldwin remains an independent Director of the Company. In considering whether an independent non-executive Director of the Company can be considered to be independent, regard has been given to whether or not that Director holds an interest in more than 2% of the Company's shares, and whether that same Director has an interest in any form of contractual relationship with the Company other than by virtue of their continuing service as a Non-Executive Director of the Company.

Details of Directors in office at the date of this report, together with their experience and qualifications are set out in the Statutory Director's Report.

The Board does not have a formal Nominations Committee but is responsible for establishing criteria for Board membership, for accepting appropriate recommendations for appointment of Board members and for management of any changes.

When the need arises to make changes to the structure of the Board, the process is managed by the Chairman and other Board members.

As a smaller Company, evaluation of Board performance is not subject to formal process but is considered to be important and is regularly reviewed by the Board as a whole.

So that the non-Executive Director may be competently advised on any matter in relation to their responsibilities, he has the right to seek, at the Company's expense, independent professional advice in furtherance of their Director's duties. The prior approval of the Board is required for such expenditure.

## **Ethical decision-making**

As a guide to all employees and directors, the Board has formalised a Code of Conduct to reflect practices which, for many years, have formed the ethical framework upon which our business operations have been based.

The Code provides guidance as to how the Company should conduct its business affairs and all employees, directors and officers will be expected to comply with this Code.

Above all, the Code requires that all directors and employees conduct themselves with honesty and integrity.

Subjects covered by this Code include, inter alia, promotion of a safe working environment, dealing with conflicts or potential conflicts of interest, responsible use of company property, guidelines for trading in Company shares and the regular monitoring and active reporting of any unseemly or unethical practices which might arise or be seen to arise.

#### **Integrity in financial reporting**

Because of its relatively small size the Company, has not established an audit committee but the responsibilities which would ordinarily be exercised by such a committee have been accepted by the Board.

The Company's auditor is requested to attend the

AGM and be available to answer shareholder questions about the conduct of the audit and preparation and content of the auditor's report.

## Timely and balanced disclosure

The Company maintains an appropriate and responsive continuous disclosure regime, which is intended to support the timely and balanced disclosure of all matters concerning the Company. The Company Secretary is responsible, on the Board's behalf, for communicating issues to the ASX.

The disclosure management framework provides for

- compliance with the Corporations Law, and the ASX Listing Rules;
- timely disclosure to the market of all price sensitive Company information;
- a conservative approach to the release and dissemination of price or event sensitive information; and
- avoidance of selective or differential disclosure to selected individuals or groups or in selected situations.

# Respect for shareholder rights

The Company supports an investor relations management regime, which is intended to provide timely and effective communication and/or dissemination of information to, shareholders.

The primary source of information disclosure to shareholders, under the ASX Corporate Governance Guidelines, comprises the Half Yearly, and Annual Reports of the Company.

The Company releases, as necessary, information to ensure that investors and members of the public are kept informed about new developments concerning the Company and its business operations.

# Recognition and management of risk

As part of its role, the Board assumes responsibility for identification of significant areas of business risk, implementation of procedures to manage such risks and development of policies regarding the establishment and maintenance of appropriate ethical standards.

Its specific role in this area is to:

- ensure compliance with both formal and informal standards in legal, statutory and ethical matters
- monitor the business environment
- · identify business opportunities; and
- monitor procedures to ensure that responses to shareholder enquiries and/or complaints are appropriate and prompt

Responsibilities which might ordinarily be exercised by a Risk Management Committee in larger corporations have been accepted by the Board. The Managing Director and Group Commercial Manager report regularly to the Board on all matters of financial integrity and risk management.

#### Fair and responsible remuneration

All Board members are responsible for determining and reviewing compensation arrangements for Directors, Managing Director and Senior Executives.

The Board annually assesses the appropriateness of the nature and the amount of remuneration received by Directors and Senior Executives by reference to relevant employment market conditions and, with an overall objective of ensuring maximum stakeholder return, seeking to ensure the retention of a high quality board and executive team. Professional advice is taken when appropriate.

Each director receives a fee for being a Director of the Company but no additional fees for additional work undertaken in Board committees.

The Non-executive director is remunerated by way of cash payments or superannuation contributions. Remuneration does not include any retirement benefits other than contributions to his nominated superannuation fund.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2014

	Notes	<b>2014</b> \$	2013 \$
Sales Revenue Cost of Sales Gross Profit	3	34,133,977 (22,800,255) 11,333,722	32,515,272 (20,470,317) 12,044,955
Other Income		260,737	179,606
Less Expenses: Manufacturing Expenses Marketing Expenses Storage and Distribution Expenses		(847,434) (4,437,164) (692,591)	(1,521,378) (4,704,217) (763,760)
Administration and Other Expenses  Profit before income tax expense Income tax expense	4 6	(3,867,237) 1,750,033 (532,169)	(3,722,246) 1,512,960 (464,746)
Profit for the year Other comprehensive income for the year Total comprehensive income for the year		1,217,864	1,048,214
Profit attributable to: Owners of the company Non-controlling interests		1,217,864	1,048,214
		1,217,864	1,048,214
Total comprehensive income attributable to: Owners of the company Non-controlling interests		1,217,864	1,048,214
		1,217,864	1,048,214
Basic earnings per share Diluted earnings per share	9 9	56 cents	49 cents 49 cents

The accompanying notes form part of the financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 30 JUNE 2014

	Notes	2014 \$	2013 \$
CURRENT ASSETS			
Cash and cash equivalents	23(i)	506,685	261,225
Trade receivables	10	3,369,042	3,648,496
Inventories	11	8,388,178	8,070,010
Other	12	244,776	323,273
TOTAL CURRENT ASSETS		12,508,681	12,303,004
NON-CURRENT ASSETS			
Property, plant and equipment	14	3,630,754	3,497,653
Deferred tax assets	6	428,234	497,589
TOTAL NON-CURRENT ASSETS		4,058,988	3,995,242
TOTAL ASSETS		16,567,669	16,298,246
CURRENT LIABILITIES			
Trade and other payables	15	3,344,190	3,611,585
Current tax liabilities	6	136,563	109,815
Provisions	16	1,006,424	1,092,689
TOTAL CURRENT LIABILITIES		4,487,177	4,814,089
NON-CURRENT LIABILITIES			
Deferred tax liabilities	6	23,464	25,538
Provisions	16	87,583	81,260
TOTAL NON-CURRENT LIABILITIES		111,047	106,798
TOTAL LIABILITIES		4,598,224	4,920,887
NET ASSETS		11,969,445	11,377,359
EQUITY			
Issued capital	8	1,155,970	1,155,970
Retained earnings	13	10,813,475	10,221,389
TOTAL EQUITY		11,969,445	11,377,359

The accompanying notes form part of the financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2014

		Notes	2014	2013
	CASH FLOWS FROM OPERATING ACTIVITIES		\$	\$
)	Receipts from customers Payments to suppliers and employees Interest received Finance costs Income taxes paid		34,665,836 (32,934,492) 11,986 (17,639) (437,717)	32,842,022 (30,511,718) - (40,347) (340,753)
)	Net cash generated by operating activities  CASH FLOWS FROM INVESTING ACTIVITIES	23(ii)	1,287,974	1,949,204
)	Proceeds from sale of property, plant and equipment Payment for property, plant and equipment		28,120 (444,856)	52,818 (164,812)
)	Net cash used in investing activities		(416,736)	(111,994)
	CASH FLOWS FROM FINANCING ACTIVITIES			
1	Dividends paid		(625,778)	(625,778)
)	Net cash used in financing activities		(625,778)	(625,778)
)	Net increase in cash and cash equivalents		245,460	1,211,432
)	Cash and cash equivalents at the beginning of the financial year		261,225	(950,207)
)	Cash and cash equivalents at the end of the financial year	23(i)	506,685	261,225

The accompanying notes form part of the financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2014

	Issued Capital \$	Retained Earnings \$	Total \$
D			
At 30 June 2012	1,155,970	9,798,953	10,954,923
Profit for the period		1,048,214	1,048,214
Total comprehensive income for the period	-	1,048,214	1,048,214
Dividends paid		(625,778)	(625,778)
At 30 June 2013	1,155,970	10,221,389	11,377,359
Profit for the period	<u> </u>	1,217,864	1,217,864
Total comprehensive income for the period	-	1,217,864	1,217,864
Dividends paid	<u> </u>	(625,778)	(625,778)
At 30 June 2014	1,155,970	10,813,475	11,969,445

# NOTES TO AND FORMING PART OF THE FINANCIAL REPORT FOR THE YEAR ENDED 30th JUNE 2014

#### 1. ADOPTION OF NEW AND REVISED ACCOUNTING STANDARDS

#### 1.1 New and revised AASBs affecting amounts reported and/or disclosures in the financial statements

In the current year, the Company has applied a number of new and revised AASBs issued by the Australian Accounting Standards Board (AASB) that are mandatorily effective for an accounting period that begins on or after 1 January 2013.

#### Standards affecting presentation and disclosure

AASB 10 'Consolidated Financial Statements' and AASB 2011-7 'Amendments to Australian Accounting Standards arising from the consolidation and Joint Arrangements standard AASB 10 replaces the parts of AASB 127 'Consolidated and Separate Financial Statements' that deal with consolidated financial statements and Interpretation 112 'Consolidation – Special Purpose Entities'. AASB 10 changes the definition of control such that an investor controls an investee when a) it has power over an investee, b) it is exposed, or has rights, to variable returns from its involvement with the investee, and c) has the ability to use its power to affect its returns. All three of these criteria must be met for an investor to have control over an investee. Previously, control was defined as the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Additional guidance has been included in AASB 10 to explain when an investor has control over an investee. Some guidance included in AASB 10 that deals with whether or not an investor that owns less than 50 per cent of the voting rights in an investee has control over the investee is relevant to the Group.

The directors of the Company made an assessment as the date of the initial application of AASB 10 (i.e. 1 July 2013) as to whether or not the Group has control over the subsidiaries listed in note 17, with the new definition of control and the related guidance set out in AASB 10. The directors concluded that all the subsidiaries are controlled in accordance with the requirements of AASB 10.

AASB 2012-2 'Amendments to Australian Accounting Standards – Disclosures – Offsetting Financial Assets and Financial Liabilities'

AASB 2012-5 'Amendments to

2009-2011 Cycle'

Australian Accounting Standards

arising from Annual Improvements

The Company has applied the amendments to AASB 7 'Disclosures – Offsetting Financial Assets and Financial Liabilities' for the first time in the current year. The amendments to AASB 7 require entities to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreement or similar arrangement.

The amendments have been applied retrospectively. As the Company does not have any offsetting arrangements in place, the application of the amendments does not have any material impact on the financial statements.

The Annual Improvements to AASBs 2009 - 2011 have made a number of amendments to AASBs. The amendments that are relevant to the Company are the amendments to AASB 101 regarding when a statement of financial position as at the beginning of the preceding period (third statement of financial position) and the related notes are required to be presented. The amendments specify that a third statement of financial position is required when a) an entity applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items in its financial statements, and b) the retrospective application, restatement or reclassification has a material effect on the information in the third statement of financial position. The amendments specify that related notes are not required to accompany the third statement of financial position.

AASB 2012-9 'Amendment to AASB 1048 arising from the Withdrawal of Australian Interpretation 1039' This standard makes amendment to AASB 1048 'Interpretation of Standards' following the withdrawal of Australian Interpretation 1039 'Substantive Enactment of Major Tax Bills in Australia'. The adoption of this amending standard does not have any material impact on the financial statements.

#### 1. ADOPTION OF NEW AND REVISED ACCOUNTING STANDARDS (CONT'D)

#### New and revised Standards on consolidation, joint arrangements, associates and disclosures

AASB CF 2013-1 'Amendments to the Australian Conceptual Framework' and AASB 2013-9 'Amendments to Australian Accounting Standards – Conceptual Framework, Materiality and Financial Instruments' (Part A Conceptual Framework)

AASB 2012-10 'Amendments to Australian Accounting Standards – Transition Guidance and Other Amendments'

AASB 13 'Fair Value Measurement' and AASB 2011-8 'Amendments to Australian Accounting Standards arising from AASB 13'

This amendment has incorporated IASB's Chapters 1 and 3 Conceptual Framework for Financial Reporting as an Appendix to the Australian Framework for the Preparation and Presentation of Financial Statements. The amendment also included not-for-profit specific paragraphs to help clarify the concepts from the perspective of not-for-profit entities in the private and public sectors.

As a result the Australian Conceptual Framework now supersedes the objective and the qualitative characteristics of financial statements, as well as the guidance previously available in Statement of Accounting Concepts SAC 2 'Objective of General Purpose Financial Reporting'. The adoption of this amending standard does not have any material impact on the financial statements.

This standard amends AASB 10 and various Australian Accounting Standards to revise the transition guidance on the initial application of those Standards . This standard also clarifies the circumstances in which adjustments to an entity's previous accounting for its involvement with other entities are required and the timing of such adjustments. The adoption of this amending standard does not have any material impact on the financial statements.

The Company has applied AASB 13 for the first time in the current year. AASB 13 establishes a single source of guidance for fair value measurements and disclosures about fair value measurements. The scope of AASB 13 is broad; the fair value measurement requirements of AASB 13 apply to both financial instrument items and non-financial instrument items for which other AASBs require or permit fair value measurements and disclosures about fair value measurements, except for share-based payment transactions that are within the scope of AASB 2 'Share-based Payment', leasing transactions that are within the scope of AASB 117 'Leases', and measurements that have some similarities to fair value but are not fair value (e.g. net realisable value for the purposes of measuring inventories or value in use for impairment assessment purposes).

AASB 13 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions. Fair value under AASB 13 is an exit price regardless of whether that price is directly observable or estimated using another valuation technique. Also, AASB 13 includes extensive disclosure requirements.

AASB 13 requires prospective application from 1 July 2013. In addition, specific transitional provisions were given to entities such that they need not apply the disclosure requirements set out in the Standard in comparative information provided for periods before the initial application of the Standard. In accordance with these transitional provisions, the Company has not made any new disclosures required by AASB 13 for the 2013 comparative period (please see notes 13, and 14 for the 2014 disclosures). Other than the additional disclosures, the application of AASB 13 does not have any material impact on the amounts recognised in the financial statements.

#### 1. ADOPTION OF NEW AND REVISED ACCOUNTING STANDARDS (CONT'D)

AASB 119 'Employee Benefits' (2011) and AASB 2011-10 'Amendments to Australian Accounting Standards arising from AASB 119 (2011)'

In the current year, the Company has applied AASB 119 (as revised in 2011) 'Employee Benefits' and the related consequential amendments for the first time.

AASB 119 (as revised in 2011) changes the accounting for defined benefit plans and termination benefits. The most significant change relates to the accounting for changes in defined benefit obligations and plan assets. The amendments require the recognition of changes in defined benefit obligations and in the fair value of plan assets when they occur, and hence eliminate the 'corridor approach' permitted under the previous version of AASB 119 and accelerate the recognition of past service costs. All actuarial gains and losses are recognised immediately through other comprehensive income in order for the net pension asset or liability recognised in the statement of financial position to reflect the full value of the plan deficit or surplus. Furthermore, the interest cost and expected return on plan assets used in the previous version of AASB 119 are replaced with a 'net interest' amount under AASB 119 (as revised in 2011), which is calculated by applying the discount rate to the net defined benefit liability or asset. These changes have had an impact on the amounts recognised in profit or loss and other comprehensive income in prior years (see the tables below for details). In addition, AASB 119 (as revised in 2011) introduces certain changes in the presentation of the defined benefit cost including more extensive disclosures.

#### 1.2 Standards and Interpretations in issue not yet adopted

	AASB 119 (as transitional pr	s revised in 2011). The C	icable to first-time application of Company has applied the relevance the comparative amounts on or details).
	1.2 Standards and Interpretations in issue not yet ac	lopted	
	At the date of authorisation of the financial statements, issue but not yet effective.	, the Standards and Interpre	tations listed below were in
	Standard/Interpretation	Effective for annual reporting periods beginning on or after	Expected to be initially applied in the financial year ending
	AASB 9 'Financial Instruments', and the relevant amending standardsi.	1 January 2017	30 June 2018
$\bigcirc$	AASB 1031 'Materiality' (2013)	1 January 2014	30 June 2015
	AASB 2012-3 'Amendments to Australian Accounting Standards – Offsetting Financial Assets and Financial Liabilities'	1 January 2014	30 June 2015
	AASB 2013-3 'Amendments to AASB 135 – Recoverable Amount Disclosures for Non-Financial Assets'	1 January 2014	30 June 2015
	AASB 2013-5 'Amendments to Australian Accounting Standards – Investment Entities'	1 January 2014	30 June 2015
	AASB 2013-9 'Amendments to Australian Accounting Standards – Conceptual Framework, Materiality and Financial Instruments'	1 January 2014	30 June 2015

At the date of authorisation of the financial statements, the following IASB Standards and IFRIC Interpretations were also in issue but not yet effective, although Australian equivalent Standards and Interpretations have not yet been issued.

#### 1. ADOPTION OF NEW AND REVISED ACCOUNTING STANDARDS (CONT'D)

#### 1.2 Standards and Interpretations in issue not yet adopted (cont'd)

	Standard/Interpretation	Effective for annual reporting periods beginning on or after	Expected to be initially applied in the financial year ending
D	Narrow-scope amendments to IAS 19 Employee Benefits entitled Defined Benefit Plans: Employee Contributions (Amendments to IAS 19)	1 July 2014	30 June 2015
	Annual Improvements to IFRSs 2010-2012 Cycle	1 July 2014	30 June 2015
	Annual Improvements to IFRSs 2011-2013 Cycle	1 July 2014	30 June 2015

The Directors have not yet determined what impact, if any, the implementation of the above standards would have on the financial statements of the Group.

#### 2. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies which have been adopted in the preparation of these financial statements are

#### Statement of compliance

These financial statements are general purpose financial statements that have been prepared in accordance with the Corporations Act 2001, Accounting Standards and Interpretations, and comply with other requirements of the law.

The financial statements comprise the consolidated financial statements of the Group. For the purpose of preparing the consolidated financial statements, the Company is a for –profit entity.

Accounting Standards include Australian Accounting Standards. Compliance with Australian Accounting Standards ensures that the financial report, comprising the financial statements and notes thereto, complies with International Financial Reporting Standards (IFRS).

The financial statements were authorised for issue by the Directors on 18 September 2014.

#### **Basis of preparation**

The company is a company of the kind referred to in ASIC Class Order 98/100, dated 10 July 1998, and in accordance with that Class Order amounts in the financial report are rounded off to the nearest thousand dollars, unless otherwise indicated.

The financial statements have been prepared on the basis of historical cost, except for certain non-current assets and financial instruments that are measured at revalued amounts or fair values, as explained in the accounting policies below. Historical cost is generally based on the fair values of the consideration given in exchange for assets. All amounts are presented in Australian dollars, unless otherwise noted.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these financial statements is determined on such a basis, except for, leasing transactions that are within the scope of AASB 117, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in AASB 2 or value in use in AASB 136.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable
  for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The following significant accounting policies have been adopted in the preparation and presentation of the financial report:

#### a. Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities (including structured entities) controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- the size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Company, other vote holders or other parties;
- rights arising from other contractual arrangements; and any additional facts and circumstances that indicate
  that the Company has, or does not have, the current ability to direct the relevant activities at the time that
  decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

#### b. Foreign Currency Translation

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The functional and presentation currency of Embelton Limited and its Australian subsidiaries is Australian dollars (A\$).

Foreign currency transactions are translated into the functional currency using the exchange rates ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. Foreign exchange gains and losses resulting from settling foreign currency transactions, as well as from restating foreign currency denominated monetary assets and liabilities, are recognised in the profit or loss.

#### c. Revenue Recognition

Revenue is recognised at the fair value of consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances and duties and taxes paid. The following specific recognition criteria must also be met before revenue is recognised:

**Sale of Goods** - Revenue from sale of goods is recognised when the significant risks and rewards of ownership have passed to the buyer and can be reliably measured. Risks and rewards are considered passed to buyer when goods have been delivered to the customer.

#### Revenue Recognition (cont'd)

**Interest** - Income recognised as interest accrues using the effective interest method. The effective interest method uses the effective interest rate being the rate which exactly discounts the estimated future cash receipts over the expected life of the financial asset.

**Dividends** - Dividends from investments are recognised when the shareholders' right to receive payment has been established.

#### d. Income Tax

#### Current Tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or tax loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### <u>Deferred Tax</u>

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Deferred tax is accounted for using the balance sheet liability method. Temporary differences are differences between the tax base of an asset or liability and its carrying amount in the balance sheet. The tax base of an asset or liability is the amount attributed to that asset or liability for tax purposes.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. Deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them stem from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when they relate to income taxes levied by the same taxation authority and the group intends to settle its current tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of profit or loss and other comprehensive income, except when it relates to items credited or debited directly to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from the initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

#### Tax consolidation

Embelton Limited and its wholly-owned subsidiaries have implemented the tax consolidation legislation for the whole of the financial year. Embelton Limited is the head entity in the tax consolidated group. The separate taxpayer within a group approach has been used to allocate current income tax expense and deferred tax balances to wholly-owned subsidiaries that form part of the tax consolidated group. Embelton Limited has assumed all the current tax liabilities and the deferred tax assets arising from unused tax losses for the tax consolidated group via intercompany receivables and payables because a tax funding arrangement has been in place for the whole financial year.

#### e. Impairment of Assets

At each reporting date the Group assesses whether there is any indication that individual assets are impaired. Where impairment indicators exist, recoverable amount is determined and impairment losses are recognised in the profit or loss where the asset's carrying value exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purpose of assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Where an individual asset does not generate cash flows that are independent from other assets, recoverable amount is determined for the cash-generating unit to which the asset belongs.

#### f. Cash and Cash Equivalents

Cash comprises cash on hand and demand deposits. Cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Bank overdrafts are included within borrowings in the statement of financial position.

#### g. Financial Instruments

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

#### Financial Assets

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss' (FVTPL), 'held-to-maturity' investments, 'available-for-sale' (AFS) financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace. As the end of the year the Company financial assets are Loan and Receivables.

#### Loans and receivables

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

#### Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

#### Derecognition of financial assets

The Company derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

#### Financial Instruments (cont'd)

#### Financial liabilities

Financial liabilities include borrowings and trade and other payables and are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

## Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

#### h. Inventories

Raw Materials, Work in Progress and Finished Goods

Inventories are stated at the lower of cost and net realisable value. Cost comprises all direct materials, direct labour and an appropriate portion of variable and fixed overheads. Fixed overheads are allocated on the basis of normal operating capacity. Costs are assigned to inventory using either the weighted average cost or first-in-first-out basis, whichever is more appropriate. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated selling cost of completion and selling expenses.

#### i. Property, Plant and Equipment

Buildings are measured at cost less accumulated depreciation.

All other plant and equipment is stated at cost, including costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management, less depreciation and any impairments.

Land is not depreciated. Depreciation on other assets is calculated on a straight-line basis over the estimated useful life of the asset as follows:

- Buildings 2%
- Plant and Equipment 10% - 17%
- Vehicles 15% - 25%
- Furniture, fittings and equipment 10% - 33%

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each reporting date.

Gains and losses on disposals are calculated as the difference between the net disposal proceeds and the asset's carrying amount and are included in the profit or loss in the year that the item is disposed of.

#### j. Leases

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

#### k. Trade and Other Payables

Trade and other payables represent liabilities for goods and services provided to the Group prior to the year end and which are unpaid. These amounts are unsecured and have 30-60 day payment terms.

#### 1. Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of a past event, when it is probable that an outflow of economic resources will be required to settle the obligation and when the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Where the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### m. Employee Benefits

A liability is recognised for benefits accruing to employees in respect of wages and salaries, annual leave, long service leave, and sick leave when it is probable that settlement will be required and they are capable of being measured reliably.

Liabilities recognised in respect of employee benefits expected to be settled within 12 months, are measured at their nominal values using the remuneration rate expected to apply at the time of settlement.

Liabilities recognised in respect of employee benefits which are not expected to be settled within 12 months are measured as the present value of the estimated future cash outflows to be made by the consolidated entity in respect of services provided by employees up to reporting date.

**Defined contribution plans -** Contributions to defined contribution superannuation plans are expensed when employees have rendered services entitling them to the contribution.

#### n. Contributed Equity

Ordinary shares are classified as equity.

Costs directly attributable to the issue of new shares or options are shown as a deduction from the equity proceeds, net of any income tax benefit.

#### o. Dividends Payable

Provision is made for dividends declared, and no longer at the discretion of the Group, on or before the end of the financial year but not distributed at reporting date.

#### p. Earnings Per Share

**Basic earnings per share -** Basic earnings per share is calculated by dividing the profit attributable to members of Embelton Limited, by the weighted average number of ordinary shares outstanding during the financial year.

**Diluted earnings per share -** Earnings used to calculate diluted earnings per share are the same as basic earnings per share as there are no diluting potential ordinary shares.

#### q. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except:

- i. where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the cost of acquisition of an asset or as part of an item of expense; or
- ii. for receivables and payables which are recognised inclusive of GST.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables.

Cash flows are included in the cash flow statement on a net basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is not included.

#### Critical accounting judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, which are described above, the directors are required to make judgments, estimates and assumptions about carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### Long service leave

Management judgement is applied in determining the following key assumptions used in the calculation of long service leave at reporting date:

- future increases in salaries and wages;
- future on cost rates; and
- experience of employee departures and period of service.

#### Critical accounting judgements and key sources of estimation uncertainty (cont'd)

#### Property, plant and equipment

Judgement is applied in determining the useful lives of property, plant and equipment. Any reassessment of useful lives and residual value in a particular year will affect depreciation and amortisation expense (either increasing or decreasing) from the date of reassessment through to the end of the reassessed useful life for both the current and future years.

#### Provision for obsolete stock

Management's judgement is applied in determining the provision for inventories obsolescence factors taken into account would include stock turnover, age and cost.

#### Provision for doubtful debts

Management's judgement is applied in determining the provision for doubtful debts. A fixed provision is maintained and management reviews this provision to ensure adequacy at year end.

#### Impairment - General

The Group assesses impairment at the end of each reporting period by evaluating conditions and events specific to the Group that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions.

No impairment has been recognised in respect of intellectual property and development costs for the year ended 30 June 2014.

#### s. Investments in subsidiaries

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Subsequent to initial recognition, investments in subsidiaries are measured at cost in the financial statements of the company.

	2014	2013
INCOME	\$	\$
Revenue from the sale of goods	34,133,977	32,515,272
Other Income		
Interest income	11,986	-
Net foreign exchange gain – realised Sundry income	237,498 2,921	169,088 3,282
Profit on disposal of property, plant and equipment	8,332	7,236
Total other income	260,737	179,606
PROFIT BEFORE TAX		
Profit before tax has been determined after:		
Expenses:		
Finance costs	17,639	40,347
Depreciation of non-current assets:		
Buildings	46,407	48,149
Plant and equipment	239,583	264,567
Total depreciation	285,990	312,716
Bad debts written off – trade debtors	23,275	27,662
Operating lease rentals	670,024	683,110
Employee benefits	4,917,543	5,376,211
Payments made to Defined Contribution Plans on behalf of employees	401 555	127 616
* *	401,555	437,616
Total Employee Benefits	5,319,098	5,813,827
AUDITORS' REMUNERATION		
Remuneration of the auditor for:	<b>5</b> 0.500	<b>~</b> 0 ===
Auditing or reviewing the financial report	50,500	50,000
Preparation of the tax return and other services	11,992	26,894
	62,492	76,894
Remuneration of other auditors of subsidiaries for:		
Auditing or reviewing the financial report	1,211	1,651

3.

The auditor of Embelton Limited is Deloitte Touche Tohmatsu. The auditors did not receive any other benefits.

6.	ТАУ	KATION	2014 \$	2013 \$
	a)	Income tax expense recognised in profit		
		Tax expense comprises		
		- current tax expense	464,888	405,586
		<ul> <li>deferred tax expense relating to the origination and reversal of temporary differences</li> </ul>	67,281	59,160
			532,169	464,746
		The prima facie income tax expense on pre tax accounting income tax expense in the financial statements as follows:		iles to the
		Profit from operations	1,750,033	1,512,960
		Income tax expense calculated at 30%	525,010	453.889
		Depreciation on property, plant and equipment not deductible for tax Sundry items	6,352 1,533	6,351 12,328
		Over provision prior year	(726)	(7,822)
		Income tax expense recognised in profit	532,169	464,746
		The tax rate used in the above reconciliation is the corporate corporate entities on taxable profits under Australian tax la corporate tax rate when compared with the previous report	aw. There has been no change	
	<b>b</b> )	Current tax liabilities		
		Current tax payable		
		Income tax attributable to:		
		Parent entity Entities in tax consolidated group	61,044 75,519	12,965 96,850
		Entitles in tax consolidated group	136,563	109,815
				,
	c)	Deferred tax balances		
		Deferred tax assets comprise:		
		Temporary differences	428,234	497,589
_		Deferred tax liabilities comprise:		
		Temporary differences	23,464	25,538

Net deferred tax asset

404,770

472,051

# 6. TAXATION (CONT'D)

# d) Taxable and deductible temporary differences arise from the following:

differences arise from the following:				
	Opening balance \$	Charged to Income \$	Charged to equity \$	Closing balance \$
As at 30 June 2014				
Gross deferred tax assets				
Receivables	13,500	-	-	13,500
Provisions	452,646	(76,976)	-	375,670
Property, plant and equipment	31,443	7,621	_	39,064
	497,589	(69,355)		428,234
Gross deferred tax liability				
Property, plant and equipment	(25,538)	2,074	-	(23,464)
	472,051	(67,281)	-	404,770
As at 30 June 2013				
Gross deferred tax assets				
Receivables	13,500	-	-	13,500
Provisions	476,456	(23,810)	_	452,646
Property, plant and equipment	65,961	(34,518)	-	31,443
	555,917	(58,328)	-	497,589
Gross deferred tax liability				
Property, plant and equipment	(24,706)	(832)	<u> </u>	(25,538)
	531,211	59,160	-	472,051

#### TAXATION (CONT'D)

#### **Tax Consolidation**

#### Relevance of tax consolidation to the consolidated entity

The Company and its wholly owned Australian resident entities have formed a tax-consolidated group with effect from 1 July 2004 and are therefore taxed as a single entity from that date. The head entity within the tax-consolidated group is Embelton Limited. The members of the tax-consolidated group are identified at Note 17.

Under the tax law, the taxable profit made by a tax-consolidated group in relation to an entity leaving the group depends on a range of factors, including the tax values and/or carrying values of the assets and liabilities of the leaving entities, which vary in line with the transactions and events recognised in each entity. The taxable profit or loss ultimately made on any disposal of the investments within the tax-consolidated group will therefore depend upon when each entity leaves the tax-consolidated group and the assets and liabilities that the leaving entity holds at that time.

The consolidated entity considers the effects of entities entering or leaving the tax-consolidated group to be a change of tax status that is only recognised when those events occur. As a result, temporary differences and deferred tax liability have not been measured or recognised in relation to investments within the tax-consolidated group.

#### Nature of tax funding arrangements

Entities within the tax-consolidated group have entered into a tax funding arrangement and a tax-sharing agreement with the head entity. Under the terms of the tax funding arrangement, Embelton Limited and each of the entities in the tax-consolidated group has agreed to pay a tax equivalent payment to or from the head entity, based on the current tax liability or current tax asset of the entity. Such amounts are reflected in amounts receivable from or payable to other entities in the tax-consolidated group.

The tax sharing agreement entered into between members of the tax-consolidated group provides for the determination of the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement as payment of any amounts under the tax sharing agreement is considered remote.

7.	DIVIDENDS PROVIDED FOR OR PAID	2014 \$	2013 \$
	Dividends paid by the Company are:		
	<ul> <li>(i) A final fully franked ordinary dividend of 16.0 cents (2012 – 16.0 cents) was declared for the 2013 financial year and was paid on 11 October 2013 (12 October 2012)</li> <li>(ii) An interim fully franked ordinary dividend of 13.0 cents (2013 – 13.0 cents) for the 2013/14 financial year was declared on 20 February 2014 (2013 – 21 February) and</li> </ul>	345,257	345,257
	paid on 11 April 2014 (2013 – 12 April)	280,521	280,521
		625,778	625,778

#### UNRECOGNISED AMOUNTS

A fully franked ordinary dividend of 17.5 cents per share was declared by the Directors on 19 August 2014, but this has not been provided for in the financial statements as at 30 June 2014.

This dividend is subject to approval by shareholders at the Annual General Meeting. If approved, the dividend will be paid to all shareholders on the Register of Members on 19 September 2014.

The total estimated dividend to be paid is \$377,625

#### FRANKING ACCOUNT BALANCE

Franking account balance	<u>3,846,521</u>	<u>3,676,965</u>
Franking account balance after payment of unrecognised dividends	<u>3,684,682</u>	<u>3,528,998</u>

		2014	2013 \$
8.	ISSUED CAPITAL	Φ	φ
	2,157,857 (2013 - 2,157,857) fully paid ordinary shares	1,155,970	1,155,970
	Ordinary shares participate in dividends and the proceeds of the number of shares held.	on winding up of the Co	ompany in proportion
	Changes to the then Corporations Law abolished the relation to share capital from 1 July 1998. Therefore the authorised capital and issued shares do not have a par value.	Company does not have	
9.	EARNINGS PER SHARE		
	Basic and diluted earnings per share	56 cents	49 cents
<b>a</b> 5	Net Profit used in calculation	1,217,864	1,048,214
30	Weighted average number of ordinary shares	2,157,857	2,157,857
10.	TRADE RECEIVABLES		
	CURRENT Trade receivables Less provision of doubtful debts	3,414,042 (45,000) 3,369,042	3,693,496 (45,000) 3,648,496
	Ageing of past due but not impaired:  30 – 60 days  Over 60 days	24,357 127,577 151,934	155,603 48,796 204,399
	The average credit period on sales of goods is 37.5 day the trade receivables. An allowance has been made for of goods, determined by reference to past default experi no movement in the provision account in the current year	estimated irrecoverable ience and economic cond	amounts from the sale
	Movement in allowance for doubtful debts Balance at the beginning of the year Amounts provided for during the year Amounts written off during the year as uncollectable Balance at the end of the year	45,000 23,275 (23,275) 45,000	45,000 27,662 (27,662) 45,000

		2014 \$	2013 \$
11.	INVENTORIES	Ψ	Ψ
	CURRENT Raw materials - at cost	71,458	282,634
	Work in progress - at cost	110,121	120,691
	Finished goods - at cost	8,206,599	7,666,685
		8,388,178	8,070,010
12.	OTHER CURRENT ASSETS		
	Prepayments and sundry debtors	244,776	323,273
13.	RETAINED PROFITS	10,221,389	9,798,953
7	Retained profits at beginning of year  Net profit attributable to members of the parent entity	1,217,864	1,048,214
	Dividends paid (Note 7)	(625,778)	(625,778)
	Retained profits at the end of the year	10,813,475	10,221,389
	remined profits at the end of the year		10,221,005
14.	PROPERTY, PLANT AND EQUIPMENT		
((I))	LAND - At cost	1,489,822	1,489,822
	BUILDINGS – At cost	1,888,929	1,888,929
	- Accumulated depreciation	(631,666)	(585,259)
		1,257,263	1,303,670
	TOTAL LAND AND BUILDINGS	2,747,085	2,793,492
	PLANT & MACHINERY – At cost	1,597,874	2,231,900
	- Accumulated depreciation	(1,456,099)	(2,070,290)
75		141,775	161,610
	FIXTURES AND FITTINGS – At cost	1,487,568	1,333,729
	- Accumulated depreciation	(937,060)	(973,421)
		550,508	360,308
	MOTOR VEHICLES – At cost	374,843	340,807
	- Accumulated depreciation	(183,457)	(158,564)
		191,386	182,243
	TOTAL – Cost	6,839,036	7,285,187
П	- Accumulated depreciation	(3,208,282)	(3,787,534)
	NET BOOK VALUE	3,630,754	3,497,653

# 14. PROPERTY, PLANT AND EQUIPMENT (CONT'D) MOVEMENT IN CARRYING AMOUNTS

2014

			Plant &	Fixtures &		
	Freehold Land	Buildings	Machinery	Fittings	Motor Vehicles	TOTAL
	\$	\$	\$	\$	\$	\$
Balance at beginning of year	1,489,822	1,303,670	161,610	360,308	182,243	3,497,653
Additions	-	-	20,233	338,580	86,043	444,856
Disposals	-	-	(6,391)	(2,436)	(16,938)	(25,765)
Depreciation expense	-	(46,407)	(33,677)	(145,944)	(59,962)	(285,990)
Carrying amount at end of year	1,489,822	1,257,263	141,775	550,508	191,386	3,630,754

2013

	Freehold Land	Buildings	Machinery	Fixtures & Fittings	Motor Vehicles	TOTAL
	\$	\$	\$	\$	\$	\$
Consolidated						
Balance at beginning of year	1,489,822	1,351,819	205,604	379,848	278,470	3,705,563
Additions	-	-	31,327	133,685	-	164,812
Disposals	-	-	(728)	(28,132)	(31,146)	(60,006)
Depreciation expense	-	(48,149)	(74,593)	(124,893)	(65,081)	(312,716)
Carrying amount at end of year	1,489,822	1,303,670	161,610	360,308	182,243	3,497,653

	2014	2013
5. TRADE AND OTHER PAYABLES	\$	<b>Þ</b>
CURRENT		
Trade Payables	1,873,408	2,119,609
Sundry Payables and accrued expenses	1,470,782	1,491,976
	3,344,190	3,611,585

The average credit period on purchases of goods is 45 days. No interest is charged on trade payables. The consolidated entity has financial risk management policies in place to ensure that all payables are paid within the credit timeframe.

PROVISIONS	\$	\$
CURRENT		
Employee benefits	1,006,424	1,092,689
NON-CURRENT		
Employee benefits	87,583	81,260
Aggregate liability for employee entitlements	1,094,007	1,173,949

2014

2013

#### 17. SUBSIDIARIES

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Details of the Group's subsidiaries at the end of the reporting period are as follows

	Notes	Ownership Interest	
		2014	2013
		%	%
EMBELTON LIMITED			
CONTROLLED ENTITIES			
G. P. Embelton & Co. Pty. Ltd.	a	100	100
Windolite (Australia) Pty. Ltd.	a	100	100
Wood Flooring Wholesale Pty. Ltd. as			
trustee			
for Wood Flooring Unit Trust	a	100	100
Embelton Manufacturing Co. Pty. Ltd.	a	100	100
Embelton Industries Pty. Ltd.	a	100	100
Wood Flooring Pty. Ltd.	a	100	100
Embelton Singapore Pte. Ltd.	a,b	100	100
Embelton (Malaysia) Sdn. Bhd.	a,b	100	100
Embelton Timber Services Pty. Ltd.	a	100	100
Embelton (Shanghai) Trading Co. Ltd	a,b	100	100
Embelton-Grail Inc.	a,b,c	54.5	54.5

- a. With respect to controlled entities, the only class of share issued is ordinary. All controlled entities are incorporated in Australia and operate in Australia, with the exception of Embelton Singapore Pte Ltd, Embelton (Malaysia) Sdn Bhd, Embelton (Shanghai) Trading Co. Ltd and Embelton-Grail Inc, which are incorporated in Singapore, Malaysia, China and USA respectively. All controlled entities are included in the tax consolidated group referred to in Notes 2d and 6, with the exception of Embelton Singapore Pte Ltd, Embelton (Malaysia) Sdn Bhd, Embelton (Shanghai) Trading Co. Ltd and Embelton-Grail Inc.
- b. Embelton Singapore Pte Ltd, Embelton (Malaysia) Sdn Bhd, Embelton (Shanghai) Trading Co. Ltd and Embelton-Grail Inc are not audited by Deloitte Touche Tohmatsu.
- c. Embelton Limited has a 54.5% interest in Embelton-Grail Inc. which is incorporated in the USA. The investment in and advances to Embelton-Grail Inc. by Embelton Limited have been written off in the Company's accounts and consolidated accounts in prior years. The Directors of Embelton Limited do not intend to provide any financial support to enable any amounts which may be due by Embelton-Grail Inc. to be repaid. Non-controlling interest is not disclosed as the company is dormant.

## 18. KEY MANAGEMENT PERSONNEL COMPENSATION

The key management personnel of Embelton Limited during the year were:

G R Embelton Chairman

J J Embelton Managing Director
J R Baldwin Non-executive Director
E P Galgano Company Secretary

The aggregate compensation of key management personnel of the consolidated entity and company is as follows:

	2014	2013
	\$	\$
Short term employment benefits	621,871	603,131
Post-employment benefits	70,097	81,239
	691,968	684,370

Details of key management personnel compensation are disclosed in the Remuneration Report that forms part of the Directors' Report.

#### 19. COMMITMENTS AND CONTINGENCIES

#### OPERATING LEASE RENTAL COMMITMENTS

Future operating lease rentals of buildings and motor vehicles, not provided for in the financial statements and payable:

Lease commitments due

Not later than one year	665,056	752,609
Later than one but not later than five years	1,060,836	1,614,671
	1.725.892	2.367.280

Operating leases relate to properties used by the Group and motor vehicle leases with lease terms between 1 to 5 years, with some property leases having further options to extend. Some property operating lease contracts contain market review clauses. The lessee does not have an option to purchase the property at the expiry of the lease period.

#### 20. RELATED PARTIES

#### KEY MANAGEMENT PERSONNEL

The names of each person holding the position of Director of Embelton Limited during the financial year are - Messrs G R Embelton, J R Baldwin, and J J Embelton.

Details of key management personnel compensation, superannuation and retirement payments are set out in the Remuneration Report that forms part of the Director's Report.

No Director has entered into a material contract with the Company or the consolidated entity since the end of the previous financial year and there were no material contracts involving Directors' interest existing at year end.

The interest of each key management person and their related parties in the share capital of the Company during the year are set out as follows:

Fully paid ordinary shares of Embelton Limited

	Balance at 30.06.12	Received as Compensation	Other Changes	Balance at 30.06.13	Received as Compensation	Other Changes	Balance at 30.06.14
Directors		•			-		
G R Embelton	938,326	-	-	938,326	-	-	938,326
J R Baldwin	6,535	-	-	6,535	-	-	500
J J Embelton	31,877	-	-	31,877	-	-	31,877
Executives							
E P Galgano	-	-	-	-	-	-	-

#### Related party transactions

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Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note.

#### Loans to and from related parties

No loans have been received or provided to key management personnel.

#### 21. SEGMENTAL INFORMATION

#### Identification of reportable segments

The group has identified its operating segments based on the internal reports that are reviewed and used by the Managing Director (the chief operating decision maker) in assessing performance and in determining allocation of resources.

The operating segments are identified by management based on the nature of the services provided. Discrete financial information about each of these operating businesses is reported to the Managing Director on at least a monthly basis.

The reportable segments are based on aggregated operating segments determined by the similarity of the services provided, as these are the sources of the Group's major risks and have the most effect on the rates of return.

The reportable segments identified are unchanged from those identified previously.

#### Reportable segments

#### **Technical Products**

The Technical Products business comprises the sale of various vibration control devices, building materials, industrial cork, rubber products and metal fabrications.

#### **Flooring Products**

The Flooring Products business comprises the sale of timber and cork flooring and accessory products.

#### Manufacturing

Manufacturing operations supply to both market segments.

#### **Business Segments**

e e e e e e e e e e e e e e e e e e e	Mercha	ndising		
	Technical Products \$'000	Flooring Products \$'000	Manufacturing \$'000	Consolidated \$'000
(i) <b>2014</b>	+	+	7	7 000
Revenue				
Sale of Goods and Commission Received	5,951	27,114	4,703	37,768
Elimination on Consolidation			(3,634)	(3,634)
<b>Total Segment Revenue</b>	5,951	27,114	1,069	34,134
Results				
Segment results	703	789	440	1,932
Unallocated expenses				(182)
Total Operating Profit before income tax				1,750
Income tax expense				532
Total Operating Profit after income tax				1,218
Assets				
Segment assets	2,843	11,734	1,990	16,567
Unallocated assets				
Total Assets				16,567
Liabilities				
Segment Liabilities	1,450	2,669	345	4,464
Unallocated Liabilities				134
<b>Total Liabilities</b>				4,598
Other				
Acquisition of non-current assets	131	240	74	445
Depreciation of non-current assets	83	154	49	286

#### 21. SEGMENTAL INFORMATION (CONT'D)

## **Business Segments**

		Mercha	ndising		
		Technical Products \$'000	Flooring Products \$'000	Manufacturing \$'000	Consolidated \$'000
(ii)	2013				
	Revenue				
	Sale of Goods and Commission Received	6,119	25,065	5,717	36,901
	Elimination on Consolidation			(4,386)	(4,386)
	Total Segment Revenue	6,119	25,065	1,331	32,515
	Results				
	Segment results	608	1,093	(10)	1,691
	Unallocated expenses				(178)
	Total Operating Profit before income tax				1,513
	Income tax expense				465
	Total Operating Profit after income tax				1,048
	Assets				
	Segment assets	2,849	10,804	2,645	16,298
	Unallocated assets				
	<b>Total Assets</b>				16,298
	Liabilities				
	Segment Liabilities	1,549	2,851	473	4,873
	Unallocated Liabilities	,	,		48
	Total Liabilities				4,921
	Other				
	Acquisition of Segment Assets	47	86	32	165
	Depreciation of Segment Assets	81	149	83	313

#### **Geographical Segments**

The Consolidated Entity predominately operates in Australia.

# 22. FINANCIAL INSTRUMENTS

#### **Capital Risk Management**

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The Group adopts a conservative capital management approach by financing its operating activities through cash generating operations and by minimising debt.

The Group's overall strategy remains unchanged from 2013.

Operating cash flows are used to maintain and expand the Group's operations as well as to manage the routine outflows of tax and dividends.

The Group's principal financial instruments comprise cash, deposits at call, receivables, other financial assets, external debt and payables. The main risks arising from the Group's financial instruments are credit risk, liquidity risk and market price risk (currency risk and interest rate risk).

#### (a) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk for the Group comprises two types of risk: market interest rates (interest rate risk) and foreign exchange rates (currency risk). There has been no change to the Group's exposure to market risks or the manner in which it manages and measures the risk from the previous period.

#### 22. FINANCIAL INSTRUMENTS (CONT'D)

# Capital Risk Management (cont'd)

#### (b) Credit risk

The Group and Company's maximum exposure to credit risk at balance date in relation to each class of recognised financial asset is the carrying value of those assets as indicated in the balance sheet.

Credit risk in trade receivables is minimised by:

- having 30 day payment terms,
- close monitoring of all overdue balances by senior management, and
- providing credit insurance for all accounts over \$5,000.

Cash balances and short term deposits are maintained with the Commonwealth Bank.

The carrying amount of financial assets in this financial report represents the Group and Company's maximum exposure to credit risk at reporting date.

#### (c) Categories of financial instruments

	2014	2013
	\$'000	\$'000
Financial Assets at amortised cost		
Cash and cash equivalents	507	261
Trade receivables	3,369	3,648
Other receivables	245	323
Financial Liabilities at amortised cost		
Trade and sundry payables	3,344	3,612

#### (d) Interest rate risk

Interest rate risk is the risk that the market value of the Group's investments will be adversely affected by fluctuations in interest rates. The Group's and the Company's exposure to interest rate risk and the effective return on its financial assets and liability is summarised below:

#### **Interest Rate Sensitivity Analysis**

The sensitivity analysis below has been determined based on exposure to interest rates for non-derivative instruments at the reporting date and the stipulated change taking place at the beginning of the financial year end held constant throughout the reporting period.

At reporting date if interest rates had been 25 basis points higher or lower and all other variables were held constant Group net profit would vary by \$nil (2013: \$Nil).

#### (e) Currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group operates within Australia and whilst the Group does import certain inventory items from overseas there were no forward exchange contracts in place at the year end.

**Foreign Currency Sensitivity** The Group is mainly exposed to USD and Euro currencies. The following table sets out the Group's sensitivity to a 5% variation in the Australian dollar against the relevant foreign currencies. The analysis includes all trade payables outstanding at year end.

	USD Impact		Euro Impact	
	2014	2013	2014	2013
	\$	\$	\$	\$
Profit would vary by	42,822	13,735	2,492	988

## 22. FINANCIAL INSTRUMENTS (CONT'D)

#### (f) Fair values

There is no material difference between the carrying amounts of financial instruments at amortised cost and the fair values of financial assets and liabilities.

The fair value of financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

#### (g) Liquidity risk

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Liquidity risk is the risk that the Group will have insufficient liquidity to meet its obligations as they fall due. All non-related payables are non-interest bearing and standard settlement terms apply. This risk is managed by regularly monitoring liquid reserves and obligations falling due and by holding cash and deposits at call.

The Group and Company manages liquidity risk by maintaining adequate cash reserves sufficient to pay intercompany loans. This is done by continually monitoring forecast and actual cashflows and matching the maturity profiles of financial assets and liabilities classed as financial instruments.

CONSOLIDATED	Weighted Average Interest Rate %	Less than 1 year \$'000	1-5 Years \$'000	5+ years \$'000
<u>2014</u>				
Assets Non interest bearing Interest bearing		4,121	- -	- -
Liabilities Non interest bearing		3,344	-	-
2013				
Assets Non interest bearing assets Interest bearing		4,233	- -	- -
Liabilities Non interest bearing liabilities		3,612	-	-

#### 23. NOTES TO THE STATEMENT OF CASH FLOWS

## (i) Reconciliation of Cash

(ii)

For the purposes of the Statement of Cash Flow, cash includes cash and cash equivalents on hand and at bank and short term deposits at call, net of outstanding bank overdrafts. Cash as at the end of the financial year as shown in the Statement of Cash Flows is reconciled to the related items in the balance sheet as follows:

Tollows.	<b>2014</b> \$	2013 \$
Cash and cash equivalent	4,705	4,540
Cash at Bank	501,980	256,685
	506,685	261,225
Reconciliation of Profit for the period to Net Cash provi	ded by Operating Activities	
Profit for the period	1,217,864	1,048,214
Depreciation	285,990	312,716
Profit on sale of property, plant and equipment	(8,332)	(7,236)
Net bad debts written off	23,275	27,662
Net Cash Provided by Operating Activities before		<u> </u>
change in Assets and Liabilities	1,518,797	1,381,356
Change in Assets and Liabilities during the financial year	nr:	
Decrease / (Increase) in assets:		
Trade receivables	279,454	154,380
Inventory	(318,168)	1,665,584
Other current assets	78,497	(105,480)
Deferred tax asset	69,355	58,328
Increase / (Decrease) in liabilities:		
Income taxes payable	26,748	64,833
Trade payables	(246,201)	(950,064)
Sundry payables	(21,194)	(182,357)
Provisions	(97,240)	(138,208)
Deferred tax liability	(2,074)	832
Net Cash Provided by Operating Activities	1,287,974	1,949,204

#### (iii) FINANCING ARRANGEMENTS

The consolidated entity has access to bank overdraft, trade and bill facilities to a maximum of \$1,960,000 (2013 - \$1,960,000) which, after allowing for outstanding trade L/Cs and Bank Guarantees, resulted in an unused facility of \$1,900,334 (2013 - \$1,900,334) at year end. The bank overdraft is payable on demand and is subject to annual review. The bank facilities are secured by a registered mortgage over property situated at 147-149 Bakers Road, Coburg, Victoria.

#### 24. PARENT ENTITY INFORMATION

The accounting policies of the parent entity, which have been applied in determining the financial information shown below, are the same as those applied in the consolidated financial statements.

Refer note 2 for a summary of the significant accounting policies relating to the group.

Financial position	2014 \$	2013 \$
Assets	40.44=	10.050
Current assets	13,117	13,072
Non-current assets Total assets	8,390,225	8,854,086
Total assets	8,403,342	8,867,158
Liabilities		
Current liabilities	159,009	131,815
Non-current liabilities	3,383	3,406
Total Liabilities	162,392	135,221
Equity		
Issued capital	1,155,970	1,155,970
Retained earnings	7,084,980	7,575,967
Total equity	8,240,950	8,731,937
Financial performance		
Profit for the year	134,793	116,596
Other comprehensive income	<u> </u>	
Total comprehensive income	134,793	116,596
Contingent liabilities of the parent entity		
Commitments for the acquisition of property, plant and equipment by the parent entity		
Not longer than one year	-	-
Longer than one but no later than 5 years	-	-
Longer than 5 years	<u> </u>	
	_	_

# 25. SUBSEQUENT EVENTS

No significant events have occurred since the balance date which would impact on the financial position of the Group at 30 June 2014 or the results for the period ended on that date.

# **DIRECTOR'S DECLARATION**

The Directors declare that:

- a) in the Director's opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable;
- b) In the Director's opinion, the attached financial statements are in compliance with International Financial Reporting Standards, as stated in note 2 to the financial statements;
- c) in the Director's opinion, the attached financial statements and notes thereto are in accordance with the Corporations Act 2001, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the consolidated entity; and
- d) the Directors have been given the declarations required by s.295A of the Corporations Act 2001.

Signed in accordance with a resolution of the Directors made pursuant to s.295(5) of the Corporations Act 2001.

On behalf of the Directors

Allembellow

GR Embelton

Chairman

25 September 2014

# STATUTORY DIRECTOR'S REPORT

Your Directors present their report on the Company and its subsidiaries for the financial year ended 30 June 2014.

#### **DIRECTORS**

The names of Directors in office at any time during or since the end of the year are:

Mr G R Embelton Mr J R Baldwin Mr J J Embelton

#### **COMPANY SECRETARY**

The following person held the position of Company Secretary at the end of the financial year:

Mr E P Galgano

#### PRINCIPAL ACTIVITIES

The principal activities of the consolidated entity during the year comprised the manufacture and distribution of flooring products, structural noise and vibration control systems, metal fabrication, rubber and cork sheeting, and other industrial products. There has been no significant change in these activities during the year.

#### **OPERATING RESULTS**

The consolidated profit of the consolidated entity after providing for income tax and eliminating outside equity interests amounted to \$1,217,864 (2013: \$1,048,214).

DIVIDENDS	2014 \$	2013 \$
Dividends paid or declared for payment in respect of the financial year are as follows:		
An interim fully franked ordinary dividend of 13.0 cents per share (2013 – 13.0 cents) was paid on 11 April 2014	280,521	280,521
A final fully franked ordinary dividend of 17.5 cents per share (2013 – 16.0 cents) has been declared by the Directors	377,625	345,257
	658.146	625,778

#### **CHANGE IN STATE OF AFFAIRS**

During the financial year, there was no significant change in the state of affairs of the consolidated entity other than those referred to in the financial statements or notes thereto.

# EVENTS AFTER BALANCE DATE

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect operations of the consolidated entity, results of those operations, or the state of affairs of the consolidated entity in subsequent financial years.

#### **ENVIRONMENTAL ISSUES**

Operations of the consolidated entity are subject to regulation under environmental legislation in many aspects of its businesses. Operating entities monitor compliance with environmental regulations to maintain a safe and healthy working environment at all times.

The directors are not aware of any significant breaches or non-compliance with such regulations during the period covered by this report.

#### **DIRECTORS**

The Directors in office at the date of this report, their shareholdings, qualifications and experience are set out below.

#### George Embelton, BE, MBA, FIEAust

Mr Embelton was appointed Chairman in 1984.

#### James Embelton, BA

Appointed Non-Executive Director in April 2008

Appointed Managing Director in November 2010

Prior to joining the company as Managing Director, Mr Embelton had 15 years' experience in financial services most recently with Macquarie Group Limited, where he was a Division Director. Earlier he spent ten years in the North American Financial Services Sector, including time as a Director for Legg Mason in Toronto, responsible for business development with Financial Institutions and Pension Funds. Prior to this Mr Embelton was Associate Vice-President for AIC Mutual Funds. He completed a Bachelor of Arts from Monash University in 1992, has completed the Canadian Securities Institute designation and completed the first level of the Chartered Financial Analyst Program in 2004.

#### Ross Baldwin, DipCE, FIEAust,

Appointed Non-Executive Director in 2002.

Mr Baldwin consults to clients involved in all aspects of development, construction, operation and maintenance of major infrastructure projects. He also specialises in advising on projects in the Asian region, having been resident there for eleven years, during which time he occupied key positions including Director and/or Managing Director with companies which undertook significant infrastructure and mining projects.

He is a director, immediate past Chairman and principal of Flagstaff Consulting Group and a director of Flagstaff Engineering Services. He is also a former Managing Director of John Holland Asia, former Director of the Overseas Projects Corporation of Victoria and the Mayfair Hanoi Joint Venture.

Mr Baldwin is considered an independent director.

#### MEETINGS OF DIRECTORS

The number of Directors' meetings and number of meetings attended by each of the Directors of the Company during the financial year are:

Directors' Meetings	Meetings attended	Meetings eligible to attend
G R Embelton	4	4
J R Baldwin	4	4
J J Embelton	4	4

#### REMUNERATION REPORT

This outlines the remuneration arrangements for directors and executives of Embelton Ltd. Remuneration of directors and key management personnel is referred to as compensation as defined in AASB 124 "Related Party Disclosures".

#### Directors' and executives' relevant shareholdings

	Balance at 30.06.12	Received as Compensation	Other Changes	Balance at 30.06.13	Received as Compensation	Other Changes	Balance at 30.06.14
Directors		•	C		•	C	
G R Embelton	938,326	-	-	938,326	-	-	938,326
J R Baldwin	6,535	-	-	6,535	-	-	500
J J Embelton	31,877	-	-	31,877	-	-	31,877
Executives							
E P Galgano	-	-	-	-	-	-	_

#### **Remuneration Policy**

The Company has an established policy for determining the nature and amount of emoluments of Board Members and Senior Executives of the Company to align remuneration with the creation of shareholder value. The remuneration structure for the Senior Executives, including the Managing Director, seeks to emphasise payment for results. The objective of the reward scheme is both to reinforce the short and long terms goals of the Company and to provide a common interest between management and shareholders.

A review of the Group's operations during the year is included in the Directors' Report. The Board considers the remuneration of key management personnel to be appropriate given the results for the year.

#### **Remuneration Committee**

The Remuneration Committee comprises the Chairman and the non-executive Director of the Company and is responsible for determining and reviewing compensation arrangements for the Directors, Managing Director and Senior Executives.

The Remuneration Committee assesses the appropriateness of the nature and amount of the remuneration of Directors and Senior Executives on an annual basis by reference to the relevant employment market conditions with the overall objective of ensuring maximum stakeholder return from the retention of a high quality board and executive team. Professional advice is taken when appropriate.

#### **Remuneration Structure**

In accordance with the ASX Corporate Governance Council Recommendations, the remuneration structure for the non-executive Director is separate and distinct from that for Senior Executives.

#### **Executive Directors and Senior Executives**

The Company aims to reward executives with a remuneration package commensurate with their position and responsibilities with the Company and so as to:

- Reward executives for achievement of pre-determined key performance indicators;
- Link reward with the strategic goals and performance of the Company; and
- Ensure total remuneration is competitive by market standards.

#### **Executive Directors and Senior Executives (cont'd)**

Remuneration for Senior Executives and staff is reviewed annually by the Managing Director, using a formal performance appraisal process.

The remuneration structure is in two parts:

- Fixed remuneration; and
- Variable remuneration.

<u>Fixed Remuneration</u> comprises payroll salary, superannuation and other benefits. Some individuals have also chosen to sacrifice part of their salary to increase payments towards superannuation.

<u>Variable Remuneration</u> is based on a short-term incentive plan which is used to differentiate rewards based on performance and is assessed each year. The principal performance indicator of the short-term incentive plan relates to the Company's financial performance and individual achievement of specified goals, which may, for example, include accomplishment of growth initiatives.

The Remuneration Committee recommends to the Board adjustments to fixed remuneration each year based on the performance of individuals. In addition, the Committee reviews the performance and the remuneration of the Managing Director and recommends to the Board any short-term incentive payments and adjustments to his remuneration.

#### **Non-Executive Directors**

The Board seeks to set an aggregate remuneration level which provides the Company with the ability to attract and retain Non-Executive Directors of the highest calibre, whilst incurring a cost which is acceptable to shareholders.

The Constitution and the ASX Listing Rules specify that the aggregate remuneration of Non-Executive Directors shall be determined from time to time by a general meeting, to be divided between the Directors as the Directors shall determine and, in default of agreement between them, then in equal share.

The Non-Executive Director receives a fee for being a Director of the Company but no additional fees for sitting on or chairing committees.

Non-Executive Directors are encouraged by the Board to own shares in the Company (purchased by Non-Executive Director on market). It is considered good governance for directors to have an ownership interest in the Company on whose board he or she sits.

#### **Employment Contracts of Directors and Senior Executives**

Senior Executives and Executive Directors are employed under employment contracts which allow three months' notice to be given by either party, with no termination benefit payable other than the salary for that period and any other statutory obligations.

#### Relationship Between the Remuneration Policy and Company Performance

The tables below set out summary information about the consolidated entity's earnings and movements in shareholder wealth for the five years to June 2014. As stated above the Group aims to reward executives with a remuneration package commensurate with their position and responsibilities within the Group. Remuneration should embrace reward for achievement of pre-determined key performance indicators (such as EBT) linked to strategic goals whilst ensuring that the total remuneration remains competitive.

Remuneration for key management personnel and staff is reviewed annually using a formal performance appraisal process and takes into consideration some of the indicators below.

#### **Compensation Options**

No options have been granted as remuneration during the financial year. There are no options over ordinary shares outstanding.

#### **Shares Issued on Exercise of Compensation Options**

The Company has not issued any remuneration options.

#### **Options and Rights Holdings**

No directors or executives hold any options or rights over ordinary shares of Embelton Limited.

	Year en	ded: 3	0 June 2010 \$	30 June 2011 \$	30 June 20 \$	012 30 June 2	2013 30	June 2014 \$
	Revenue		30,351,938	34,051,729	36,756,74		378	34,394,714
	Net profit before tax		1,887,208	2,200,682	2,001,22			1,750,034
	Net profit after tax		1,308,150	1,530,193	1,374,91			1,217,865
	-							
	Year en	ded:	30 June 2010	30 June 201	1 30 June 2	012 30 June 2	2013 30	June 2014
	Share price at start of	of year	\$ 3.40	\$ 4.6	50 \$	6.00 \$	7.60	\$ 6.51
	Share price at end of		\$ 4.60	\$ 6.0	00 \$	7.60	6.51	\$ 7.35
	Interim Dividend <sup>1</sup>	•	11.0 cents	12.5 cen	ts 13.0 c	ents 13.0	cents	13.0 cents
	Special Dividend <sup>1</sup>		5.0 cents	5.5 cen	ts	-	-	-
	Final Dividend <sup>1</sup>		14.0 cents	15.0 cen	ts 16.0 c	ents 16.0	cents	17.5 cents
((	Basic earnings per s	hare	61 cents	71 cen	ts 64 c		cents	56 cents
	Diluted earnings per		61 cents	71 cen	ts 64 c	ents 49	cents	56 cents
	Total Dividends dec	lared	30 cents	33 cen	ts 29 c	ents 29	cents	30.5 cents
	<sup>1</sup> Franked to 100% at 30%	corporate tax ra	ate.					
	Compensation of K	Key Managen	nent Personnel					
	Names and positions financial year are:	held of Comp	any directors and	d other key man	agement personi	nel in office at any	y time durii	ng the
	Company Directors Mr G R Embelton Mr J J Embelton Mr J R Baldwin	:	Director – appo		an 1984 g Director 2010 pointed Director	2002		
	Executives: Mr E P Galgano		Company Secre	etary - appointe	ed September 20	11		
	<b>Consolidated Entity</b>	and Compa	any					
			Short Term En	nployee Benefits		Post		
	_	Salary & Directors Fees	LSL \$	Incentive Accrued for Current Period \$	Non-monetary Benefit \$	Employment Superannuation Benefits \$	Total \$	Proportion of Remuneration Performance Related
	Company Non-Executive Year ending 30 June 2014		neration					
as	Mr J R Baldwin		<u> </u>		<u> </u>	22,000	22,000	
						22,000	22,000	
	Year ending 30 June 2013							
	Mr J R Baldwin	-	-	-	-	20,000	20,000	-
		-	<u> </u>			20,000	20,000	
	Company Executive Direct		ed Executives' Rem	uneration				
	Year ending 30 June 2014 Mr G R Embelton	63,500	1,500	_	7,764	34,825	107,589	_
(( ))	Mr J J Embelton	278,419	6,656	75,000	7,464	17,775	385,314	19%
	Mr E P Galgano	137,500	2,293	34,000	7,775	17,497	199,095	17%
П		479,419	10,449	109,000	23,003	70,097	691,968	16%
1.1	Veer ending 30 June 2013							

<sup>&</sup>lt;sup>1</sup>Franked to 100% at 30% corporate tax rate.

# **Compensation of Key Management Personnel**

#### **Company Directors:**

# **Executives:**

#### **Consolidated Entity and Company**

<u>-</u>	Short Term Employee Benefits				Post		
	Salary &		Incentive Accrued for	Non-monetary	Employment Superannuation		Proportion of Remuneration
	Directors Fees	LSL	Current Period	Benefit	Benefits	Total	Performance
	\$	\$	\$	\$	\$	\$	Related
Company Non-Executive Year ending 30 June 2014		ration					
Mr J R Baldwin	<u> </u>		<u> </u>	<u> </u>	22,000	22,000	
	_			_	22,000	22,000	
Year ending 30 June 2013	3						
Mr J R Baldwin					20,000	20,000	
				_	20,000	20,000	
Company Executive Dire Year ending 30 June 2014		Executives' R	emuneration				
Mr G R Embelton	63,500	1,500	_	7,764	34,825	107,589	_
Mr J J Embelton	278,419	6,656	75,000	7,464	17,775	385,314	19%
Mr E P Galgano	137,500	2,293	34,000	7,775	17,497	199,095	17%
	479,419	10,449	109,000	23,003	70,097	691,968	16%
Year ending 30 June 2013	3						
Mr G R Embelton	75,646	1,666	-	10,985	24,248	112,545	-
Mr J J Embelton	257,384	11,365	62,000	10,985	16,470	358,204	17%
Mr E P Galgano	135,000	1,997	28,328	7,775	20,521	193,621	15%
	468,030	15,028	90,328	29,745	61,239	664,370	15%

#### **Consolidated Entity and Company (cont'd)**

For the year under review, bonuses of \$75,000 and \$34,000 have been provided for Mr. J J Embelton and Mr. E P Galgano respectively (2013 – \$62,000 and \$28,328 respectively) following the Group's achievement of specified profit targets. The amount paid may be any amount up to a maximum amount or nil if targets are not achieved. The specified profit target was chosen as a means of aligning executive remuneration with the creation of shareholder value.

#### INDEMNIFYING OFFICERS OR AUDITORS

During or since the end of the financial year the Company has paid premiums to insure all Directors and officers of the Company against liabilities for costs and expenses incurred by them in defending legal proceedings arising out of their conduct while acting in the capacity of officer of the Company, other than conduct involving a willful breach of duty in relation to the Company. The amount of the premium was \$7,351 (2013 - \$7,169).

The Company has not, during or since the end of the financial year, in respect of any person who is or has been the auditor of the Company or a related body corporate:

- indemnified or made any relevant agreement for indemnifying against a liability incurred as an auditor, including costs and expenses in successfully defending legal proceedings; or
- paid or agreed to pay a premium in respect of a contract insuring against a liability incurred as an auditor for the costs or expenses to defend legal proceedings; with the exception of the matters mentioned above.

#### PROCEEDINGS ON BEHALF OF COMPANY

No person has applied for leave of Court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

The Company was not a party to any such proceedings during the year.

#### NON-AUDIT SERVICES

The Board of Directors is satisfied that the provision of non audit services during the year is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001. The directors are satisfied that the services disclosed below did not compromise the external auditors independence for the following reasons:

- all non-audit services are reviewed and approved by the Board prior to commencement to ensure they do not adversely affect the integrity and objectivity of the auditor; and
- the nature of the services provided do not compromise the general principles relating to auditor independence as set out in the relevant professional and ethical standards.

The following fees for non-audit services were paid/payable to the external auditors during the year ended 30 June 2014:

Taxation services - preparation of income tax returns \$8,400
Tax compliance and consulting services \$3,592
Total \$11,992

# AUDITOR'S INDEPENDENCE DECLARATION

The auditor's independence declaration for the year ended 30 June 2014 has been received and can be found on page 44.

Signed in accordance with a resolution of the Board of Directors.

On behalf of the Directors

40 Embellow

G R Embelton

Chairman

25 September 2014



Deloitte Touche Tohmatsu ABN 74 490 121 060

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The Board of Directors Embelton Limited 147-149 Bakers Road COBURG VIC 3058

25 September 2014

**Dear Board Members** 

#### **Embelton Limited**

In accordance with section 307C of the *Corporations Act 2001*, I am pleased to provide the following declaration of independence to the directors of Embelton Limited.

As lead audit partner for the audit of the financial statements of Embelton Limited for the financial year ended 30 June 2013, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely

Deloitte Touche Tohnassu DELOITTE TOUCHE TOHMATSU

Alison Brown Partner

**Chartered Accountants** 

Liability limited by a scheme approved under Professional Standards Legislation.



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# Independent Auditor's Report to the Members of Embelton Limited

We have audited the accompanying financial report of Embelton Limited, which comprises the consolidated statement of financial position as at 30 June 2014, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of cash flows and the consolidated statement of changes in equity for the year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year as set out on page 6 to 36.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

-Of befsonal use only

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control, relevant to the entity's preparation of the financial report that gives a true and fair view, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation.

# Deloitte.

Auditor's Independence Declaration

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of Embelton Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

**Opinion** 

In our opinion:

- (a) the financial report of Embelton Limited is in accordance with the Corporations Act 2001, including:
  - giving a true and fair view of the consolidated entity's financial position as at 30 June 2014 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- (b) the financial statements also comply with International Financial Reporting Standards as disclosed in Note 2.

Report on the Remuneration Report

We have audited the Remuneration Report included in pages 39 to 42 of the directors' report for the year ended 30 June 2014. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Opinion

-OF PEFSONAI USE ONIW

In our opinion the Remuneration Report of Embelton Limited for the year ended 30 June 2014, complies with section 300A of the Corporations Act 2001.

Deloctle Touche Tohmassu

DELOITTE TOUCHE TOHMATSU

A M Brown

Partner

**Chartered Accountants** 

Melbourne, 25 September 2014

Alison Brown

#### ADDITIONAL STOCK EXCHANGE INFORMATION AS AT 30 AUGUST 2014

In accordance with the listing requirements of the Australian Associated Stock Exchange, the Directors state:

- a. The number of holders of fully paid ordinary shares as at 30 August 2014 was 141 of which 35 held less than a marketable parcel.
- b. Distribution of Shareholding

	No of Holders of	
<u>Range</u>	Ordinary Shares	No of Shares
1 - 1,000  shares	57	24,933
1,001 - 5,000 shares	54	135,773
5,001 - 10,000 shares	3	20,035
10,001 - 100,000shares	23	397,369
100,001 and over	4	1,579,747
	148	2,157,857

c. Percentage total holdings by or on behalf of the twenty largest shareholders is 87.7%.

	No of	<u>%</u>
Shareholder to be updated	<u>shares</u>	of total
GRE Nominees Pty Ltd	567,940	26.32
Mrs Elizabeth M Montgomery & Mrs Bridget E Tomkins	20,,,,	
(Elizabeth Montgomery S/F A/C)	467,981	21.69
George Robert Embelton	347,886	16.12
Mr Ian Peter Alexander	195,940	9.08
Ms Carolyn Louise Hill	32,307	1.50
Mr James John Embelton	31,877	1.48
Jennifer Mary Shepherd	22,395	1.04
Albany Braithwaite Holdings Limited	21,659	1.00
Geoffrey Weston Cruse	21,105	0.98
G R E Nominees Pty Ltd (G R Embelton Superannuation Fund)	18,500	0.86
Mr Adrian Eaglie White	18,000	0.83
Ms Sallie Christina Hill	17,913	0.83
Mr Glenn Arthur Moore & Mrs Elizabeth Moore		
(Moore Superannuation A/C)	17,653	0.82
Aviation Fuel Associates (Aust) Pty Ltd		
(The Fraser Super Fund A/C)	16,838	0.78
Mr Amos Andrew Weigall & Mr Andrew Thomas Weeks		
(Amos Weigall A/C)	16,198	0.75
Mr Amos Andrew Weigall & Ms Lucy Elisabeth Weigall		
(Cook Palmer A/C)	16,198	0.75
Ms Bridget Elizabeth Montgomery	16,107	0.75
Mrs Maxine Charlotte Stewart	16,000	0.74
Mr David Anthony Embelton	15,875	0.74
Torquinet Pty Ltd (Sallie Super Fund A/C)	14,395	0.67

The following holdings are those stated in the register of substantial shareholdings GRE Nominees Pty Ltd 567,940, Elizabeth Margaretha Montgomery & Bridget Elizabeth Tomkins (Elizabeth Montgomery S/F A/C) 467,981, George R Embelton 347,886, Ian Peter Alexander 195,940.

- d. No options over issued shares of interests in the Company or a controlled entity were granted during or since the end of the financial year and there were no options outstanding at the date of this report.
- e. Voting rights: Voting rights as governed by the Constitution of the Company provide that each ordinary shareholder present in person or by proxy at a meeting shall have:
  - (a) on a show of hands one vote only;
  - (b) on a poll, one vote for every fully paid ordinary share held.

#### THE COMPANIES AND PRODUCTS

EMBELTON LIMITED 147 - 149 Bakers Road COBURG VIC 3058 AUSTRALIA

### DISTRIBUTION AND MERCHANDISING

#### G P EMBELTON & CO PTY LTD

Distribution of flooring, noise control equipment and industrial products and materials

Melbourne 147-149 Bakers Road

Coburg 3058

1/72 Fenton Street Huntingdale 3166

Sydney 20 Fariola Street

Silverwater 2128

Flooring and Consumer Products:

Wooden parquetry flooring

Prefinished and natural strip flooring
Bamboo and Laminate Flooring

Rubber and sports flooring

Adhesives and finishes Other flooring accessories

Compressed cork sheets, blocks and rolls

Industrial and Construction Products:

Brisbane 46 Millway Street

Kedron 4031

• Structural noise and vibration isolation systems

Anti-vibration mountings - spring and rubber Seismic restraints for resiliently mounted equipment

· Recycled and natural rubber sheets

Perth 21 Pearson Way

Osborne Park 6017

Spandex cork jointingOther jointing media

Tube and Pipe bending

# **MANUFACTURING**

#### EMBELTON INDUSTRIES PTY LTD

Manufacture of metal products

Factory Irene Street

Coburg Vic 3058

 Custom fabricators in steel, stainless steel, copper, aluminum and nickel alloys for high temperature and general industrial use

Vibration control devices

SKINNER BENDING

A Division of Embelton Industries Pty Ltd

Factory Irene Street

Coburg Vic 3058

Tube and pipe bending and rolling

# EMBELTON TIMBER SERVICES PTY LTD

Manufacture of timber flooring

Factory 27 Kanangra Drive

Taree NSW 2430

Parquetry flooring products