

4 May 2015

WEBGATE COMPLETES LANDMARK TELSTRA ARRANGEMENT

Highlights

- iWebGate's technology deployed successfully on Telstra infrastructure
- Consistent with iWebGate's go-to-market strategy
- Revenues expected to grow from May 2015

iWebGate Limited (ASX:IWG) is pleased to announce it has signed a Telstra Online Services Agreement (TOSA) with Telstra Corporation Limited (ASX:TLS, "Telstra").

Following significant investments and successful beta testing, iWebGate's technology can now be automatically deployed over Telstra's infrastructure. iWebGate can provision certain solutions such as remote desktop access, secure proxies and Virtual Private Network (VPN), as a service from Telstra's cloud.

Additionally, iWebGate is also currently integrating its' Virtual Services Platform (LaunchPad) and affiliated product features into the Telstra Apps Marketplace which will enable efficient and wide distribution to Telstra's existing and potential customers.

The new relationship with Telstra is consistent with iWebGate's go to market strategy, as we look to leverage opportunities through Telstra's partners. iWebGate is expecting to grow revenues from this arrangement from May 2015.

As a result, the Company is hiring high calibre sales people across the country to start servicing major capital cities. Their focus is to sell these Telstra and iWebGate offerings creating a potential to generate multi-million dollar revenues.

iWebGate's Cloud Partner Strategy

Until now, cloud and connectivity providers did not generate revenues for many network services (e.g. advanced security, remote desktop) because they are not included in the supply chain. Enterprise products deployed behind the firewall often require highly skilled solution integrators, who purchase products from resellers, due to the cost and complexities involved.

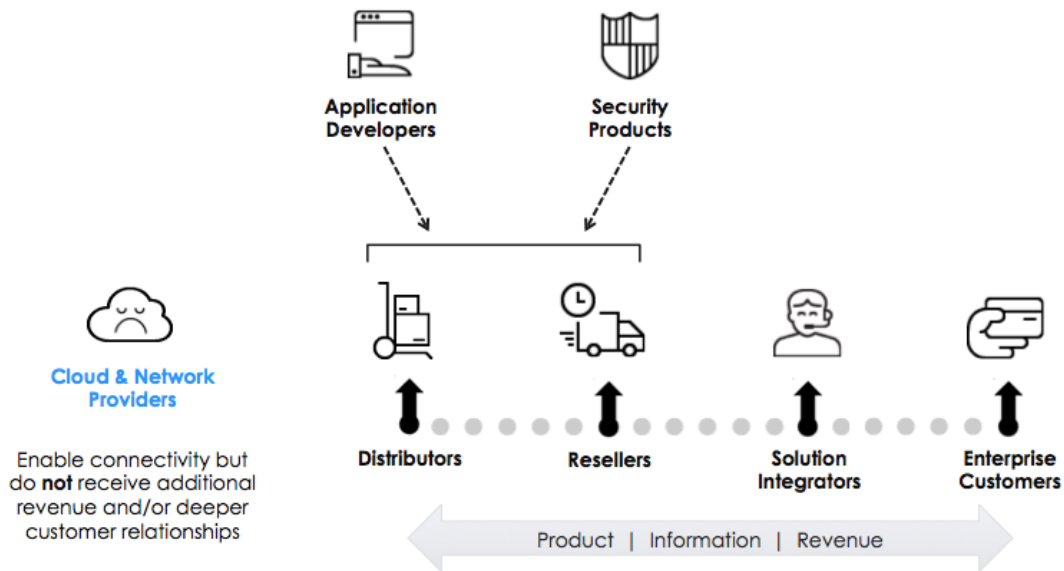


Figure 1: Conventional Product Supply Chain

iWebGate's technology totally disrupts the supply chain model. Changing 30-year old legacy architecture empowers cloud and network connectivity providers to now receive additional revenue and strengthen customer retention by providing many more as-a-Service solutions.

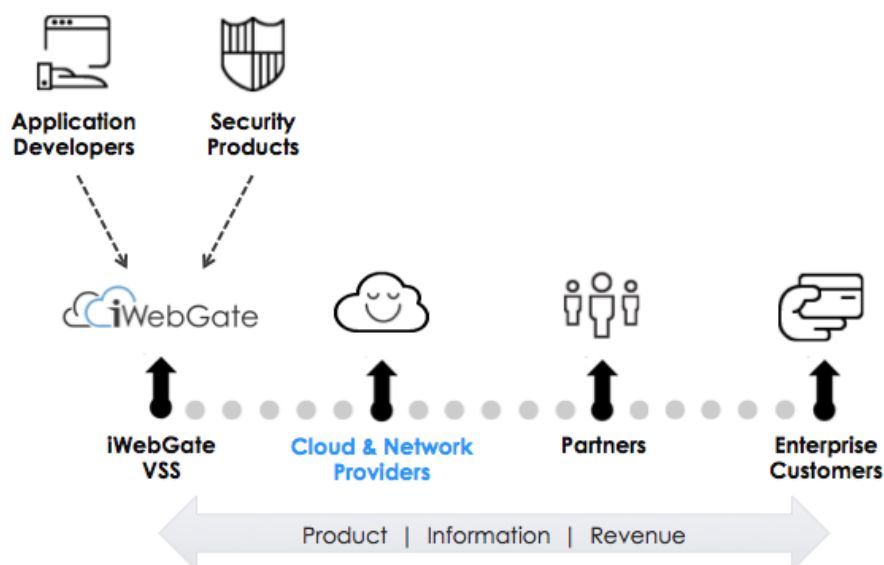


Figure 2: New Product Supply Chain

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About iWebGate

iWebGate reimagines a world where Firewalls and VPNs are *not* used as primary security and connectivity products within networks.

Virtualization is the process of establishing a software abstraction layer that creates a virtual computing device, network or resource on physical infrastructure.

As an ASX listed company and corporate operations in North America, iWebGate is pioneering a new form of virtualization technology across networks, connectivity, devices and data – we call it the Virtualization Segmentation Suite (VSS).



LaunchPad

Segregates Networks



Linkup^{LP}

Segregates Connectivity



DeviceLP

Segregates Devices

This new abstraction layer provides operational simplicity and new capabilities across all networks.

When additional security products and collaborative business applications are integrated, iWebGate's segregation technology takes best practice DMZ Security and Cyber Kill Chain Processes to new heights.

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