



ASX Release

29 June 2015

Material Contract Win - Leading Corporation

NEXTDC Limited (ASX: NXT) ("NEXTDC" or "the Company") is pleased to advise that it has entered into a new contract for the provision of data centre services to a leading corporation with which it announced an initial contract on 6 June 2013 ("the Leading Corporation"). The Leading Corporation has not been named due to confidentiality obligations.

The Leading Corporation has contracted for additional capacity of approximately 4MW, including 2MW at S1 Sydney and 2MW at M1 Melbourne. The term of the contract is for five years with an option to extend for a further five years. The Leading Corporation also has the option to expand the capacity by a further 2MW (1MW at each site).

The Leading Corporation's high density requirements provide NEXTDC with the ability to utilise its new Project Plus capacity at M1 and S1. Project Plus was an engineering project announced 25 August 2014, which expanded NEXTDC's overall IT capacity by 3MW to 15MW at M1 and by 2.5MW to 14MW at S1, without the requirement for additional land, building or fit out of additional data halls.

Revenue recognition of the Leading Corporation contract will commence in the second half of FY16 and ramp up to full billing over the next 18 months.

NEXTDC's pro forma contracted utilisation (before taking 2H15 sales into account) will increase by 28% to 18.3MW⁽¹⁾ as a result of this contract, representing approximately 44% of the Company's 42MW total capacity⁽¹⁾.

Debt financing

NEXTDC advises that it has received credit approved terms from its relationship bank, National Australia Bank ("NAB") in relation to a new \$50 million senior secured debt facility that would replace the existing, undrawn \$20 million facility.

NEXTDC has also appointed NAB as arranger and lead manager in relation to a new forthcoming senior unsecured notes offering to raise approximately \$70 million ("Notes II").

The Notes II offering is planned to be complementary to NEXTDC's existing \$60 million senior unsecured notes raised in June 2014 ("Notes I").

Further details of the Notes II offering are expected to be announced in late July 2015.

ENDS

For more information:

Craig Scroggie

Chief Executive Officer

Oskar Tomaszewski

Chief Financial Officer

T: +61 7 3177 4777

E: investorrelations@nextdc.com

¹ Based on 31 December 2014 contracted utilisation of 14.3MW and total planned capacity (including Project Plus capacity) of 42MW



About NEXTDC

As Australia's leading Data-Centre-as-a-Service (DCaaS) provider, NEXTDC is revolutionising cloud computing in Australia.

An ASX300 company and the only independent data centre operator with a strategic footprint in all major growth markets in Australia, NEXTDC offers a range of highly flexible, resilient and secure colocation services to corporate, government and IT services companies.

NEXTDC's purpose-built facilities have been designed to address the market's growing appetite for energy-efficient carrier-neutral data centres in which organisations can host critical IT infrastructure and selectively source services through their diverse national ecosystem.

NEXTDC is where the cloud lives.

To learn more, visit www.nextdc.com

For personal use only