#### 26 August 2015

The Manager **Company Announcements Office ASX Limited** Level 4, Exchange Centre 20 Bridge Street SYDNEY NSW 2000



Westfield Corporation

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Dear Sir/Madam

#### WESTFIELD CORPORATION (ASX: WFD) HALF-YEAR REPORT FOR 6 MONTHS ENDED 30 JUNE 2015

In relation to the half-year for the 6 months ended 30 June 2015, attached are the following:

Media Release; and

**Results Presentation.** 

Yours faithfully WESTFIELD CORPORATION

Simon Tuxen **Company Secretary** 

Encl.





Unless otherwise stated, all figures are expressed in US dollars

26 August 2015

#### WESTFIELD CORPORATION EXPECTS TO COMMENCE \$2.5 BILLION OF PROJECTS IN 2015

Westfield Corporation (ASX:WFD) today announced its half year results with Funds From Operations (FFO) for the six months ended 30 June 2015 of \$380m, representing 18.3 cents per security and in-line with forecast. The Distribution for the six months ended 30 June 2015 was 12.55 cents per security, also in-line with forecast.

Westfield Corporation Co-CEOs, Peter Lowy and Steven Lowy AM said: "The performance of WFD's pre-eminent portfolio remains strong. The benefits of our restructure last year can be seen in the significant progress being made on our \$11.4bn development program. This year we expect to commence \$2.5bn of projects, having already commenced \$1.6bn of redevelopments to-date in 2015 including Century City in Los Angeles and UTC in San Diego, with the expansion at Westfield London expected to commence later this year."

"Our investment in the development program, which also comprises Westfield World Trade Center in New York and Valley Fair in Silicon Valley, is expected to create significant longterm value for securityholders."

"Our capital investment is almost entirely weighted towards our Flagship assets, with estimated development yields in the range of 7% - 8%. Upon completion of these projects, we expect WFD's Flagship assets will represent 85% - 90% of the total portfolio and our business will be more evenly weighted between the US and UK/Europe."

"Our strategy is to create and operate flagship assets in leading markets that deliver great experiences for retailers and consumers. We are focused on innovation and are creating a digital platform to converge with our physical portfolio in order to connect retailers and consumers both physically and digitally."

WFD reported an IFRS net profit of \$466m for the six months to 30 June 2015<sup>1</sup>.

WFD has assets under management of \$29.3bn, a strong balance sheet with assets of \$19.7bn, a gearing ratio of  $32.2\%^2$  and interest cover of 5.0 times.

#### **Operating Performance**

WFD's portfolio achieved annual specialty sales productivity of \$713 psf with comparable sales up 8.6% for the six months ending 30 June 2015. The Flagship portfolio representing 77% of assets under management, achieved annual specialty sales of \$881 psf, up 10.0% for the six months, with the Regional portfolio achieving \$450 psf, up 4.9%.

Comparable net operating income growth was 4.2% for the six months with the portfolio 95.0% leased as at 30 June 2015. The Flagship portfolio achieved comparable net operating income growth of 4.3% for the six months with the Regional portfolio growing by 3.9%.

<sup>1</sup> WFD was established on 30 June 2014 and does not have prior comparable earnings
 <sup>2</sup> Based on market capitalisation methodology comparable with US peers

westfieldcorp.com Westfield Corporation Limited ABN 12 166 995 197 Westfield America Management Limited ABN 66 072 780 619 AFS Licence 230324 as responsible entity of Westfield America Trust ABN 27 374 714 905 • ARSN 092 058 449 and as responsible entity of WFD Trust ABN 50 598 857 938 • ARSN 168 765 875 For further information please contact Anita Sulentic on +61 2 9358 7997



#### Unless otherwise stated, all figures are expressed in US dollars

#### **Investment Activity**

The Group's \$11.4bn development program (WFD: \$6.3bn) comprises \$3.8bn of projects currently under construction and \$7.6bn of future projects.

To date in 2015, WFD has commenced the \$800m redevelopment of Century City, the \$585m expansion (WFD: \$293m) of UTC and the \$120m (WFD: \$60m) first stage of the expansion at Valley Fair.

Of the projects already underway, the \$250m development (WFD: \$138m) of The Village at Topanga in Los Angeles is now over 95% leased. The project is opening in September 2015 within our forecast yield range of 7% - 8%.

The \$1.4bn Westfield World Trade Center is now fully leased and committed. This will be a spectacular shopping, dining, event and entertainment destination integrated into the World Trade Center Transportation Hub in Lower Manhattan. The project will showcase a diverse mix of over 100 domestic and international fashion, dining, beauty, entertainment and technology retailers as well as a world class food offering, led by Eataly, a unique global Italian dining experience. The project is now expected to open in the first half of 2016.

The <u>Century City</u> project will comprise new flagship stores for Nordstrom and Macy's, a refurbished Bloomingdales, 230 premium specialty retail shops and world-class restaurants, also led by Eataly. On completion, Century City will become the landmark retail destination for the west side of Los Angeles. The project is expected to open in stages through the end of 2017 and is expected to generate significant value and earnings accretion.

The <u>UTC</u> project will comprise a new relocated flagship Nordstrom department store, 250,000 square feet of additional retail shops as well as world class restaurants and event space. On completion, expected in 2017, UTC will be our flagship retail destination in San Diego.

Significant progress continues on the future development program. WFD expects to commence the £600m extension of Westfield London in the second half of 2015. The extension will be anchored by a new flagship John Lewis department store and on completion will become the largest shopping centre in Europe.

The performance of our two flagship UK centres, Westfield London and Stratford City, remains strong with these two centres now generating annual sales of £2.1bn from over 70 million annual customer visits.

WFD continues to progress predevelopment activity for the major stage of the redevelopment at Valley Fair, expected to commence in 2016, to be anchored by a new flagship Bloomingdales department store.

Predevelopment work also continues at Westfield Milan in Italy, to be anchored by a flagship Galeries Lafayette department store, and Croydon in South London. As previously foreshadowed, both of these projects are expected to commence between 2016 and 2018.

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#### Outlook

WFD reconfirms its FFO forecast for the 2015 year of 37.7 cents per security, including the impact of the \$925m O'Connor joint venture completed in February 2015, representing proforma growth of 4%.

The distribution forecast for the 2015 year is also reconfirmed at 25.1 cents per security.

The forecast assumes no further capital transactions and no material change in foreign currency exchange rates.

#### **Additional Materials**

Presentations for the recently commenced developments at Century City and UTC can be accessed via links below:

- Century City
- <u>UTC</u>

**Westfield Corporation** (ASX Code: WFD) is an internally managed, vertically integrated, shopping centre group undertaking ownership, development, design, construction, funds/asset management, property management, leasing and marketing activities and employing approximately 2,000 staff worldwide. Westfield Corporation has interests in 40 shopping centres in the United States, and the United Kingdom, encompassing approximately 7,400 retail outlets and total assets under management of \$29.3bn.

This release contains forward-looking statements, including statements regarding future earnings and distributions. These forward-looking statements are not guarantees or predictions of future performance, and involve known and unknown risks, uncertainties and other factors, many of which are beyond our control, and which may cause actual results to differ materially from those expressed in the statements contained in this release. You should not place undue reliance on these forward-looking statements. These forward-looking statements are based on information available to us as of the date of this presentation. Except as required by law or regulation (including the ASX Listing Rules) we undertake no obligation to update these forward-looking statements.



# Westfield Corporation

2015 Half Year Results 26 August 2015



### DISCLAIMER



The financial information included in this release is based on the Westfield Corporation's IFRS financial statements. Non IFRS financial information has not been audited or reviewed.

This release contains forward-looking statements, including statements regarding future earnings and distributions that are based on information and assumptions available to us as of the date of this presentation. Actual results, performance or achievements could be significantly different from those expressed in, or implied by, these forward looking statements. These forward-looking statements are not guarantees or predictions of future performance, and involve known and unknown risks, uncertainties and other factors, many of which are beyond our control, and which may cause actual results to differ materially from those expressed in the statements contained in this release.

Except as required by law or regulation (including the ASX Listing Rules) we undertake no obligation to update these forward-looking statements.

All figures within this presentation are presented in US dollars unless otherwise stated

### **RESULTS HIGHLIGHTS**



Funds From Operations ("FFO") and Distribution in-line with forecast

		6 months to	Assets under Management /	As at
<b>Funds Fro</b>	om Operations (\$m)	30 Jun 15	Balance Sheet (\$bn)	30 Jun 15
Net Prop	perty Income	412	Assets under Management	29.3
• Manager	ment Income	16	Total Assets	19.7
Project I	ncome	66	Net Debt	7.1
• FFO		380	<ul> <li>Gearing:</li> <li>– Enterprise Value<sup>1</sup></li> </ul>	32.2%
• FFO per	Security	18.3c	– Book Value	36.5%
<ul> <li>Distribut</li> </ul>	ion per Security	12.55c	Available Liquidity	3.0
			Interest Cover	5.0x



#### DEVELOPMENT

Significant progress on the \$11.4bn (WFD: \$6.3bn) current and future development program. WFD expects to commence \$2.5bn of projects in 2015:

- \$3.8bn of developments currently under construction, up \$1.4bn:
- \$250m development (WFD: \$138m) of The Village at Topanga in Los Angeles now over 95% leased and opening in September 2015
  - Westfield World Trade Center (\$1.4bn) now fully leased and committed and expected to open in 1H 2016
- Commenced \$1.6bn of redevelopments to date in 2015 including:
  - \$120m first stage (WFD: \$60m) of the expansion at Valley Fair in Silicon Valley
  - \$800m redevelopment at Century City in Los Angeles
  - \$585m expansion (WFD: \$293m) of UTC in San Diego
- Predevelopment activity continues on the future development program including:
- £600m expansion of Westfield London expected to commence in 2H 2015
- \$600m major stage of the expansion at Valley Fair expected to commence in 2016
- Westfield Milan in Italy and Croydon in South London expected to commence between 2016 and 2018
- 2,500 residential apartments at Westfield London and Stratford City<sup>1</sup>

## **RESULTS HIGHLIGHTS (CONT'D)**



#### OPERATING

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High productivity portfolio with annual specialty retail sales of \$713 psf, up 8.6% for the six months to Jun-15:

- Flagship: \$881 psf, up 10.0%, representing 77% of assets under management
- Regional: \$450 psf, up 4.9%

High levels of occupancy with portfolio leased of 95.0%, up 0.6%:

- Flagship: 96.4%, up 0.6%
- Regional: 92.8%, up 0.7%

Comparable net operating income growth of 4.2% for the six months to Jun-15:

- Flagship: +4.3%
- Regional: +3.9%

Strong progress on innovation and digital technology, through Westfield Labs – roll out of unified digital platform in second half of 2015

## **RESULTS HIGHLIGHTS (CONT'D)**



OUTLOOK FOR 2015:

Confirmation of full year 2015 earnings guidance:

- FFO: 37.7 cents per security, including the impact of the \$925m O'Connor joint venture completed in February 2015
- Distribution: 25.1 cents per security

Represents pro-forma FFO growth of 4%

Assumes no further capital transactions and no material change in foreign currency exchange rates

### PORTFOLIO SUMMARY



Total

40

7,412

50.3

\$29.3

\$18.1

\$11.2

62%

		Flagship	Regional	Non Core
	Centres	16	18	6
	Retail Outlets	3,716	2,747	949
	GLA (m sqf)	23.3	20.1	6.9
	Assets Under Management (bn)	\$22.7	\$5.4	\$1.2
(1)	WFD Interests (bn)	\$13.8	\$3.1	\$1.2
	JV Partner Interests (bn)	\$8.9	\$2.3	-
S	WFD Interests (%)	61%	57%	100%
	Assets Under Managemen	it		er Management eography





29%



### **PORTFOLIO STATISTICS**

Average Specialty Store									
$\bigcirc$	Assets under		Portfolio	Specialty Occupancy	Specialty Retail Sales	Average Specialty Store Rent		Comparable	
As at 30 June 2015	Management (\$bn) <sup>1</sup>	% of Portfolio <sup>1</sup>	Leased (%)	Cost (%)	(MAT/ psf)	Growth (%) <sup>2</sup>	Amount (psf)	Growth YOY (%)	NOI Growth (%) <sup>3</sup>
Flagship	22.7	77%	96.4	14.8	\$881	7.6	\$108.28	5.6	4.3
Regional	5.4	19%	92.8	14.5	\$450	4.2	\$55.94	1.0	3.9
Total ⁴	29.3		95.0	14.7	\$713	6.5	\$88.54	4.3	4.2

<sup>1</sup> Total includes six assets considered non-core valued at \$1.2bn

<sup>2</sup> 12 months to 30 June 2015

<sup>3</sup> 6 months to 30 June 2015

<sup>4</sup> Operating statistics exclude six non-core assets

### SPECIALTY RETAIL SALES GROWTH

Flagship

6 months

10.0%

5.4%

9.3%

15.6%

4.9%

11.3%



6 months

4.9%

0.3%

8.2%

8.9%

3.1%

2.8%

Regional<sup>1</sup>

12 months

4.2%

(0.2%)

6.0%

8.3%

3.3%

3.7%

	Deviation	
	Period ending 30 June 2015	12 months
	Specialties	7.6%
	By Category:	
	Fashion	3.0%
Q	Jewellery	10.3%
	Leisure	10.0%
	Food retail	4.7%
	General retail	9.9%

<sup>1</sup> Excludes six non-core assets

## CURRENT DEVELOPMENT ACTIVITY

Westfield

\$3.8bn currently under construction (WFD: \$2.9bn, of which \$1.4bn incurred to date) with an estimated yield range of between 6.5% and 8.0%

Current Projects	Total Project \$m	WFD \$m	Anticipated Completion
<ul> <li>The Village at Topanga (California)</li> </ul>	250	138	2H15
<ul> <li>Westfield World Trade Center (New York)</li> </ul>	1,425	1,425	1H16
<ul> <li>Valley Fair – Stage 1 (California)</li> </ul>	120	60	2H15
Century City (California)	800	800	2H17
<ul> <li>UTC (California)</li> </ul>	585	293	2H17
Other Projects	240	180	2015 / 2016
Third Party			
<ul> <li>Bradford (UK)<sup>1</sup></li> </ul>	£260	-	2H15
Total	\$3.8bn	\$2.9bn	

• Commenced \$1.6bn of projects to date in 2015, including Century City, UTC and Valley Fair

## FUTURE RETAIL DEVELOPMENT PROGRAM Westfield

Westfield Corporation is undertaking pre-development on \$7.6bn (WFD: \$3.4bn) of future development projects with an estimated yield range of 7% - 8%

Estimated Commencement	Total Project	WFD
<ul> <li>2015</li> <li>Westfield London (UK)<sup>1</sup></li> </ul>	£0.6bn	50%
<ul> <li>2016 - 2018</li> <li>Milan (Italy)</li> <li>Valley Fair – Major Stage (California)</li> <li>Croydon (UK)</li> </ul>	€1.4bn \$0.6bn £1.0bn	75% 50% 50%
Other Future Projects Total	\$2.9bn <b>\$7.6bn</b>	

#### FUNDS FROM OPERATIONS SIX MONTHS TO 30 JUNE 2015



\$m		Proportionate IFRS Profit <sup>1</sup>	Adjustments to determine FFO <sup>2</sup>	FFO
Net Property Income				
- Flagship		259	10	269
Regional		131	12	143
Total Net Property Income		390	22	412
Management income		16	-	16
Project income		66	-	66
Gross Income		472	22	494
Overheads		(63)	-	(63)
EBIT		409	22	431
		(10.1)	10	(0.5)
Gross Interest and mark to market of ir		(104)	19	(85)
Interest capitalised – Westfield Wor		27	-	27
Interest capitalised – Assets held fo	r redevelopment and CIP	29	-	29
Property revaluations		197	(197)	-
Currency derivatives		11	(11)	-
Minority interest <sup>3</sup>		(15)	7	(8)
Earnings before tax		554	(160)	394
Current tax		(14)	-	(14)
Deferred tax		(74)	74	-
IFRS Profit and Funds from Operation	ons	466	(86)	<b>380</b> <sup>1</sup>
Weighted average number of securities	s (millions)			2,078.1
FFO per security				18.3 cents

<sup>1</sup> The UK operations have been translated at an average exchange rate USD/GBP 0.6563

<sup>2</sup> Refer to Directors' Report Appendix A

<sup>3</sup> Includes \$8m interest and \$7m mark to market on convertible redeemable preference shares

#### SUMMARISED IFRS INCOME STATEMENT SIX MONTHS TO 30 JUNE 2015



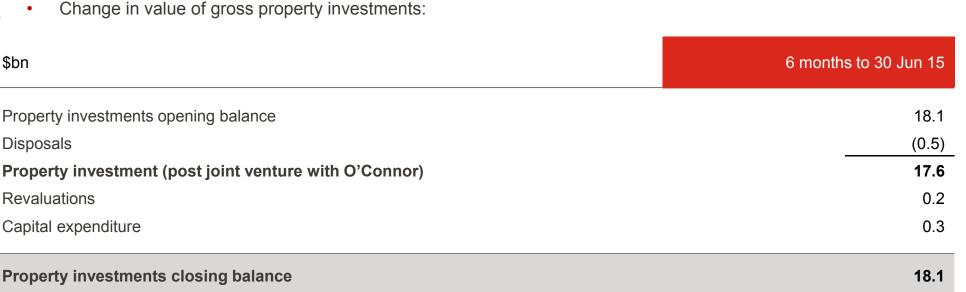
	\$m	Proportionate IFRS Profit	Consolidated	Equity Accounted
	Property revenue	589	272	317
	Contribution from equity accounted investments	-	393	(393)
(15)	Management income	16	16	-
$\widetilde{\mathbb{O}}$	Project income	66	66	-
	Total Income	671	747	(76)
QU	Property expenses and outgoings	(199)	(98)	(101)
	Overheads	(63)	(63)	-
$\bigcirc$	Property revaluations	197	(21)	218
	Financing costs	(29)	12	(41)
	Interest on other financial liabilities	(8)	(8)	-
	Mark to market of derivatives, currency gain/(loss) and preference shares	(15)	(15)	-
$\bigcirc$	Profit before tax	554	554	-
	Tax expense	(14)	(14)	
	Deferred tax	(74)	(74)	-
	Profit after tax	466	466	-

### **PROPORTIONAL BALANCE SHEET<sup>1</sup>**

	\$m	30 Jun 15 <sup>2</sup>	31 Dec 14 <sup>2</sup>
$\bigcirc$	Cash	412	401
(15)	Property investments		
	Shopping centres	15,741	15,425
$\bigcirc \bigcirc$	Assets held for joint venture	-	439
$\square$	Construction in progress	1,441	1,209
	<ul> <li>Assets held for redevelopment</li> </ul>	953	1,032
(ID)	Total Property investments	18,135	18,105
	Other assets	1,151	1,128
$\bigcirc$	Total assets	19,698	19,634
$\widetilde{\mathbb{O}}$	Interest bearing liabilities	7,491	7,429
<u> </u>	Deferred tax liabilities	2,956	2,922
00	Other liabilities	1,053	1,314
$\bigcirc$	Total liabilities <sup>3</sup>	11,500	11,665
	Net Assets	8,198	7,969
$\bigcirc$	Minority interest	(234)	(235)
	Net Assets attributable to the Westfield Corporation	7,964	7,734
	Number of securities (millions)	2,078.1	2,078.1

<sup>1</sup>The net investment in equity accounted entities of \$7,460m has been allocated to individual assets and liabilities <sup>2</sup>The UK operations have been translated at period end exchange rate USD/GBP 0.6365 (31 Dec 2014 0.6409) <sup>3</sup> Excludes \$234m of convertible preference securities shown in minority interest given their equity characteristics

## **PROPERTY INVESTMENTS**



#### Shopping centre investments and weighted average cap rate by category:

15)		Shopping Cent	res – 30 Jun 15	Weighted Average Cap Rate		
$\tilde{\mathbf{D}}$		WFD (\$bn)	WFD (%)	30 Jun 15	31 Dec 14	
	Flagship	11.6	74%	4.8%	4.9%	
ノ	Regional <sup>1</sup>	4.1	26%	6.3%	6.4%	
	Total	15.7		5.2%	5.3%	



Change in value of gross property investments:

## **CURRENT FINANCIAL POSITION**



Financing activity:

- \$0.6bn (WFD: \$0.4bn) of new secured mortgages
- Retirement of bridge facility

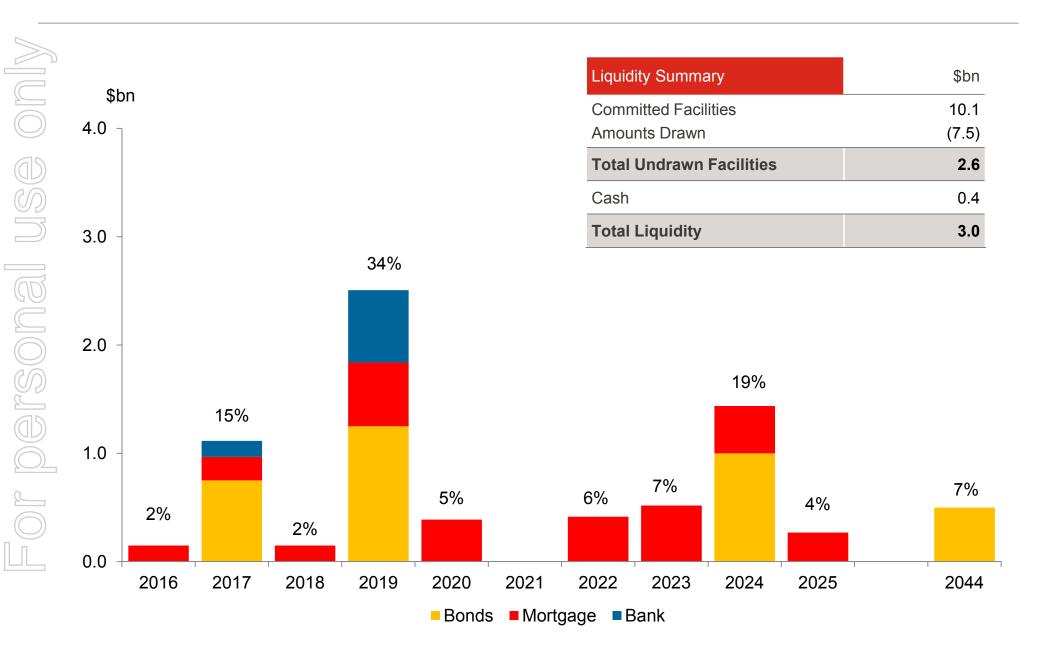
Financing facilities totaling \$10.1bn:

- \$3.5bn of bilateral bank facilities
- \$3.5bn of 144A bonds
- \$3.1bn of secured mortgages

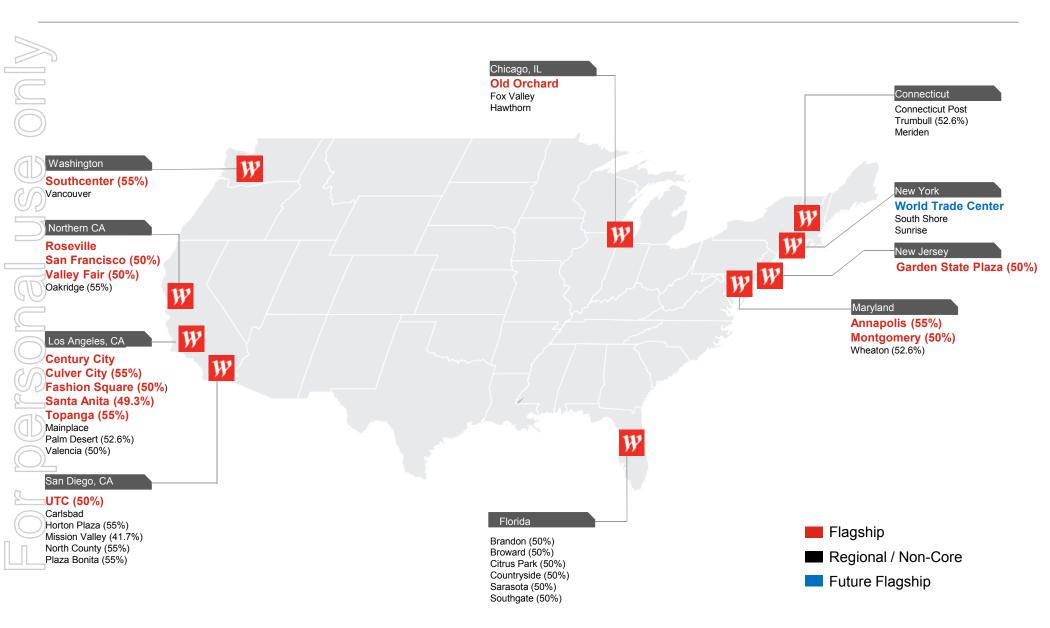
Strong balance sheet and liquidity position:

- Gearing:
- 32.2% based on enterprise value<sup>1</sup>
- 36.5% based on book value
- 5.0 times interest cover
- \$3.0bn available liquidity provided by committed bank facilities and cash
- Average term of bonds and mortgages (\$6.6bn) at 7.4 years and bank facilities (\$3.5bn) at 3.9 years

#### LIQUIDITY & DEBT MATURITY PROFILE

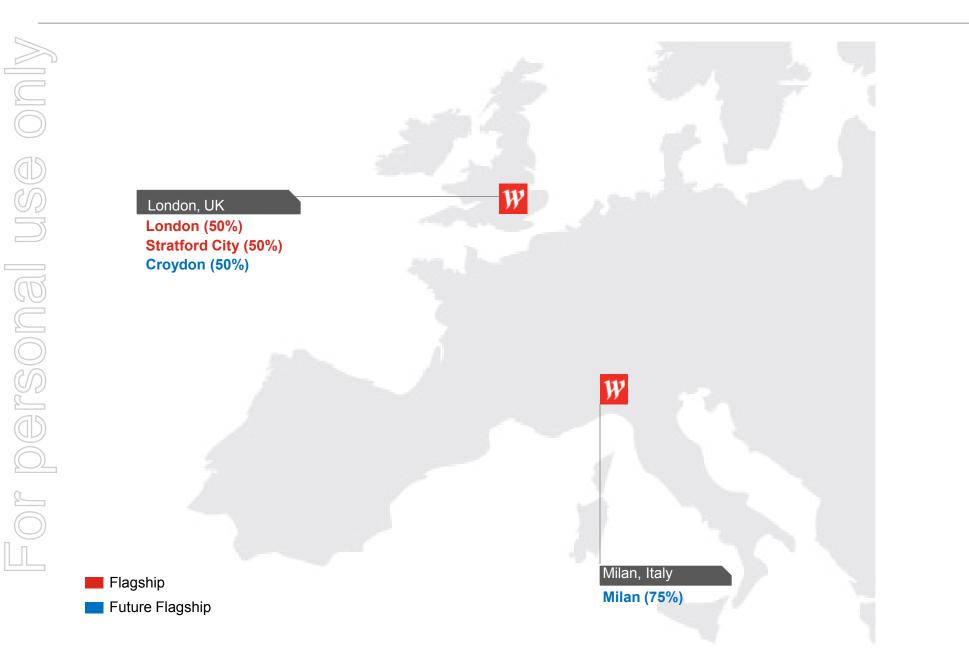


### ASSETS – UNITED STATES



#### ASSETS – UK/EUROPE





		AL 00 1 0045	
		At 30 June 2015	
\$ millions	Construction in Progress	Assets Held for Redevelopment	Total
Flagship	1,337	862	2,199
Regional	104	91	195
Total	1,441	953	2,394

### DETAILED BALANCE SHEET

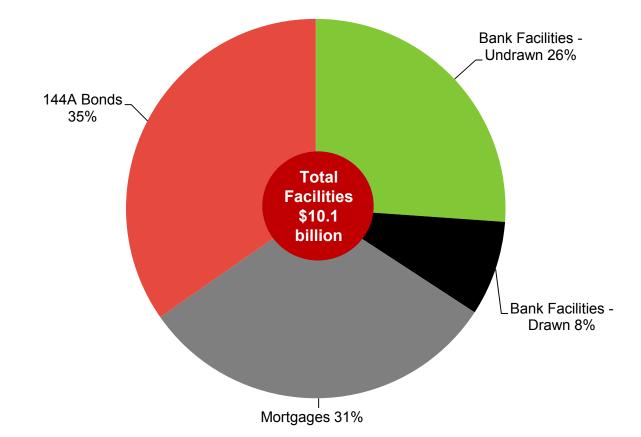


<b></b>	Osussiliated		Tatal
\$m	Consolidated	Equity Accounted	Total
Cash	319	93	412
Property investments			
Shopping centres	6,588	9,153	15,741
Construction in progress	1,236	205	1,441
Assets held for redevelopment	584	369	953
Total property investments	8,408	9,727	18,135
Net investment in equity accounted entities	7,460	(7,460)	_
Other assets	1,095	56	1,151
	1,000	00	1,101
Total assets	17,282	2,416	19,698
Interest bearing liabilities			
Current	3	5	8
Non-current	5,185	2,258	7,443
Finance lease liabilities	33	7	40
Deferred tax liabilities	2,956	-	2,956
Other liabilities	907	146	1,053
Total liabilities	9,084	2,416	11,500
Net Assets	8,198	-	8,198
Minority interest <sup>1</sup>	(234)	-	(234)
Net Assets attributable to Westfield Corporation	7,964	-	7,964

### FINANCING FACILITIES



Diversified funding base comprising bonds, syndicated bank facilities and secured mortgages



#### **KEY FINANCIAL RATIOS**

	30 Jun 1
Gearing (enterprise value)	32.29
Gearing (book value)	36.5
Secured Debt	16.0
Interest Coverage	5.0 time
Unencumbered Leverage	262

<sup>1</sup> On a proportional basis

<sup>2</sup> Based on Market Capitalisation methodology which is comparable with US peers

### INTEREST RATE HEDGING PROFILE

Outstanding as at Dec	US\$ fixed debt payable		£ fixed debt payable		US\$ interest swap payable		US\$ interest swap receivable	
	US\$m	Fixed Rate <sup>1</sup> %	£m	Fixed Rate <sup>1</sup> %	US\$m	Fixed Rate <sup>2</sup> %	US\$m	Fixed Rate
2015	(5,893.6)	3.74%	(375.0)	2.69%	-	-	3,250.0	2.81%
2016	(5,736.0)	3.69%	(375.0)	2.69%	(1,350.0)	1.39%	3,250.0	2.81%
2017	(4,760.3)	3.89%	(375.0)	2.69%	-	-	500.0	3.69%
2018	(4,750.9)	3.88%	(375.0)	2.69%	-	-	500.0	3.69%
2019	(3,490.3)	4.30%	-	-	-	-	500.0	3.69%
2020	(3,129.6)	4.01%	-	-	-	-	-	-
2021	(3,126.4)	4.01%	-	-	-	-	-	-
2022	(2,708.1)	3.98%	-	-	-	-	-	-
2023	(2,206.7)	4.00%	-	-	-	-	-	-
2024	(769.2)	4.42%	-	-	-	-	-	-

<sup>1</sup> Includes margin

<sup>2</sup> Excludes margin