

16 October 2015

ASX ANNOUNCEMENT

INVESTOR PRESENTATION AND ROADSHOW

Stratum Metals Limited (ASX:SXT) (**Stratum**) is pleased to release the attached Investor Presentation, which has been updated and is in the form for the investor roadshow beginning this Monday, 19 October 2015.

The roadshow follows the timetable below;

Monday, 19 October 2015 Brisbane

Tuesday, 20 October 2015 Gold Coast and Sunshine Coast

Wednesday, 21 October 2015 Sydney

Thursday, 22 October 2015 Sydney

Friday, 23 October 2015 Melbourne

Monday, 26 October 2015 Perth

For details contact;

Mr Daniel Moore, Director <u>daniel.moore@stratummetals.com.au</u> +61 475 916 919

On behalf of the Board Damon Sweeny Company Secretary

About Locality Planning Energy Pty Ltd (LPE)

LPE holds 1 of only 20 active energy retail authorisations with the Australian Energy Regulator (AER) to supply and sell electricity to residential, commercial and industrial customers throughout the National Energy Market. LPE supplies and manages electricity sales to strata communities, both existing and new developments, generating significant savings on electricity delivered to strata community common areas and its occupants.

LPE's unique purchasing model is matched against 5 to 10 year supply contracts providing LPE with consistent recurring revenues. LPE is transforming the electricity retail supply industry by providing an intelligent solution to help its customers shift away from high electricity costs, with no risk and no cost upfront cost. LPE is at the forefront of innovative electricity supply with a commitment to the integration of technology and renewable infrastructure, to provide the highest savings to its customers.

ASX Code: SXT | www.stratummetals.com.au



Disclaimer

This presentation contains summary information about Locality Planning Energy Pty Ltd (LPE) and is current as at 14 October 2015. The information in this presentation is of general background and does not purport to be complete.

This presentation is not investment or financial product advice (nor tax, accounting or legal advice) and is not intended to be used for the basis of making an investment decision. The information contained in this presentation has been prepared without taking into account the objectives, financial situation or needs of individuals. Investors should obtain their own advice before making any investment decision.



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This presentation contains certain "forward-looking statements". Forward looking statements can generally be identified by the use of forward looking words such as, "expect", "should", "could", "may", "predict", "plan", "will", "believe", "forecast", "estimate", "target" and other similar expressions. Indications of, and guidance on, future earnings and financial position and performance are also forward-looking statements. Forward-looking statements, opinions and estimates provided in this presentation are based on assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions.

Forward-looking statements including projections, guidance on future earnings and estimates are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. This presentation contains statements that are subject to risk factors associated with LPE. It is believed that the expectations reflected in these statements are reasonable, but they may be affected by a range of variables which could cause actual results or trends to differ materially.

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LPE is the iiNet of the Electricity Retailer Market

1 of only 20 active electricity retailers authorised by the Australian Energy Regulator (AER)



Low risk business model

Only retailer targeting the Market sector











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How Big is the National Energy Market (NEM)?

Physically the largest interconnected electricity grid in the world.

More than 200,000GW is traded annually on the NEM

\$37 billion worth of electricity traded through retailers on the NEM

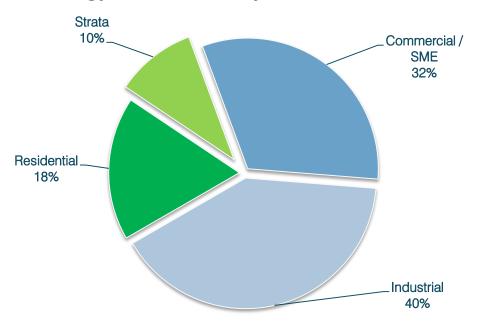




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The National Electricity Market Regional Network Source: AEMO

Energy Breakdown by Sector (NEM)



Target Market

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Strata communities = 20,000GW



mmediate Target Market

Target strata communities have a minimum of 30 lots and use a total of 0.5GW pa (average)



Queensland*

- ~15,500 target strata communities
- ~7,750GW



South East QLD (SEQ)*

- → 9,000 target strata communities
- ~4,700GW



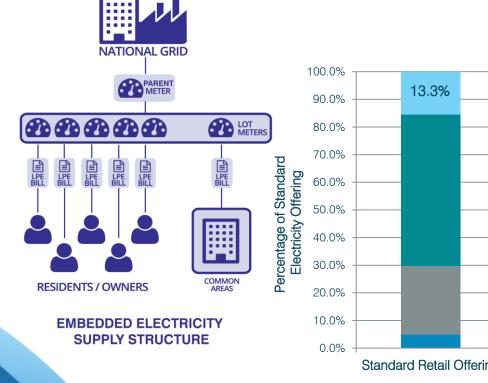
Business Model

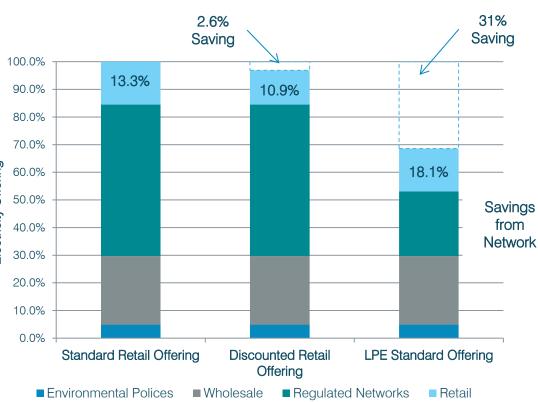
 LPE's <u>supply structure</u> provides an energy purchase model that significantly reduces the network charges and risk to the retailer

Savings passed onto customers without discounting LPE's margin

Customers on 5 to 10 year supply contracts







Business Plan

Initial target

900 strata communities under management

Average 0.5GW per strata community = **450GW**

Current progress (October 2015)



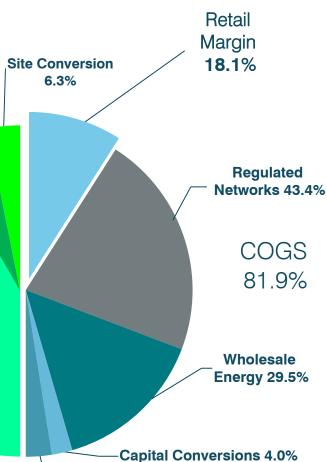
160% increase since July Presentation 2015

Currently averaging \$220,000/GW revenue

Revenue 100%



10.4%



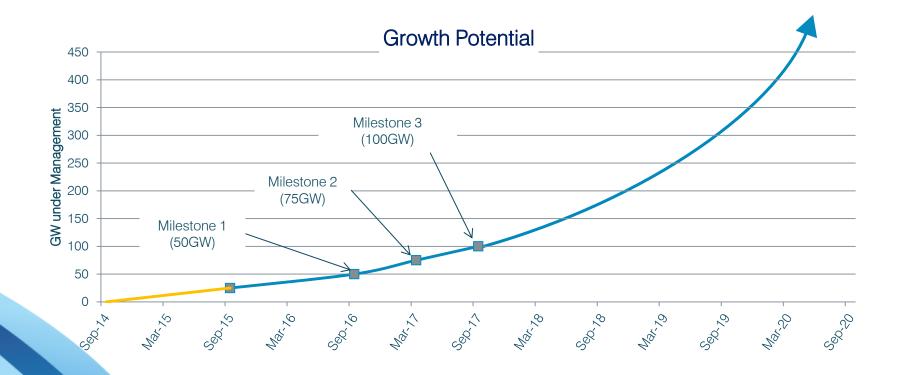
Environmental 5.0%

Business Plan Continued

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Additional capital will provide opportunity to <u>accelerate Initial Target timetable</u> <u>and GW sales volume</u> through:

- Increase sales and operational process teams
- Support growing site conversion funding requirements (equity and debt)



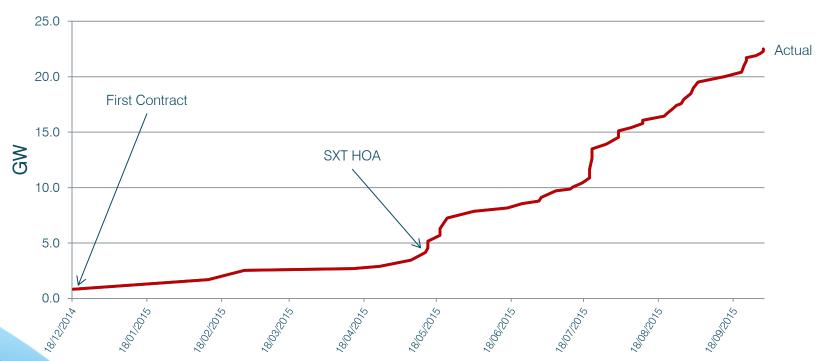
Current Company Trajectory

Currently 24.3 GW contracted

personal use only

Business Plan assumptions are accurate within 1.3%

Current Trajectory



Marketing Plan

Current pipeline



~194GW or 43.1% of Initial Target (assuming 80% conversion)



Marketing initiatives

- Become active associate member of Strata Community Australia (SCA), the peak strata community lobby group.
- Become active member in other target sector industry associations
 - Brand Recognition campaigns, including trade & industry speaking events
- Strategic partnerships
- Direct Sales on the ground









Future Growth Opportunities

- Signed MOU agreement with Tritium to develop Electric Vehicle charging network. (Refer ASX:SXT 13 August 2015)
 - Expansion into strata communities market in NSW, VIC and SA
 - Expansion into commercial & industrial strata communities sector (Refer ASX:SXT 3 August 2015)
 - Embedded Networks structure applied to hot water systems (Refer ASX:SXT 28 July 2015)
 - Exploiting new technology inherent to electricity
 - Car chargers and electric vehicle infrastructure
 - Batteries and renewables

- Database and information pool
- The Internet Of Things ideally suited to embedded networks







Directors/Management (Post acquisition by Stratum)

Andrew Pierce – Chairman

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Current Chairman of Stratum, accomplished and highly regarded accountant and director on various boards, with specific skills in financial reporting, company regulatory and governance areas. Fellow of the Chartered Accountants Australia and New Zealand, having been in private practice as a partner or principal since 1972



13 years' experience in senior management, logistics and executive director roles with a focus in the renewable energy, on-site generation and solar PV industry. Developed the retail architecture and successfully sold the business case for the Sunshine Coast Regional Council Valdora Solar Farm

Ben Chester – Director and Chief Operating Officer (Founder LPE)

7 years' experience in large scale development and deployment of energy assets, along with energy to market strategy. Has 4 years experience with an ASX listed company specializing in renewable and energy projects, as the principal project engineer for several commercial and utility scale deployments

Indicative Capital Structure

	Shares ⁹	Options	Perforr Sha
Current	249,458,414	51,232,437¹	-
Conversion of SXT Convertible Notes (face value) ³	42,187,500	21,093,750 ²	-
Conversion of SXT Convertible Notes (interest) ³	1,353,699	-	-
Conversion under Initial Loan Agreements (face value) ⁴	23,000,000	23,000,000²	-
Conversion under Initial Loan Agreements (interest) ⁴	2,525,590	2,525,590 ²	-
Conversion under Subsequent Loan Agreements (face value) ⁵	25,000,000	-	-
Conversion under Subsequent Loan Agreements (interest) ⁵	3,000,000	-	-
Grant of Options to Armada Capital ⁶	-	75,000,000	-
Grant of Options to Directors ⁷	-	30,000,000	-
Capital Raising ⁸	300,000,000	-	-
SUB-TOTAL	646,525,202	202,851,776	-
Vendor Consideration ⁹	646,525,202	-	862,03
TOTAL	1,293,050,403	202,851,776	862,03

² Exercisable at \$0.02 on or before 29 February 2016. A summary of the terms and conditions of the Options is set out in Section 15.4.

³ The Company currently has 1,350,000 SXT Convertible Notes on issue with a face value of \$1.00 each and an interest rate of 8% per annum payable quarterly in arrears. The Company is seeking Shareholder approval under Resolution 7 for the terms and conditions of the SXT Convertible Notes to be varied by reducing the face value of each note to \$0.50 and varying the interest rate to 1% per month payable quarterly in arrears. A summary of the terms and conditions of the SXT Convertible Notes following their proposed variation is set out in Section 15.6.

⁴ The Company has been granted loans under the Initial Loan Agreements to the value of \$250,000 of which \$112,000 has already been converted. The Initial Loan Agreements carry interest at a rate of 1% per month. The remaining \$138,000 will convert at Settlement into Shares at \$0.006 together with one attaching Option (exercisable at \$0.02 on or before 29 February 2016) for every Share issued. A summary of the terms of the Initial Loan Agreements is set out in Section 14.2.

⁵ Stratum will seek to be granted loans to the value of up to \$500,000 pursuant to the Subsequent Loan Agreements. The Subsequent Loan Agreements will carry interest at a rate of 24% per annum flat. Outstanding monies under the Subsequent Loan Agreements will automatically convert at Settlement into Shares at \$0.02 per Share, assuming a Capital Raising price of \$0.02 per Share. On 7 August 2015 the Company announced that it has currently negotiated commitments for \$250,000 pursuant to the Subsequent Loan Agreements. On 10 August 2015 the Company issued 3,000,000 Shares as consideration for interest payable on the \$250,000 of negotiated commitments pursuant to the Subsequent Loan Agreements. A summary of the Subsequent Loan

⁶ Under the Armada Mandate, the Company has agreed to issue 75,000,000 Options to Armada Capital in consideration for Armada Capital introducing and assisting with the Acquisition. The Options are exercisable at \$0.025 each on or before 30 June 2017. A summary of the terms and conditions of the Options to be issued is set out in Section 15.3.

⁷ The Company has agreed to issue 30,000,000 Options equally to the Directors, Messrs A Pierce, D Moore and J Shepherd as recognition for past services. The Options are exercisable at \$0.025 each on or before 30 June 2017. A summary of the terms and conditions of the Options to be issued is set out in Section 15.4. 13

⁸ Assumes Maximum Subscription under the Capital Raising at an issue price of \$0.02 per Share.

⁹ Refer to Section 6.6 for a summary of the Vendor Consideration Securities to be issued to the Vendors at Settlement.

Summary

- LPE are the only retailer targeting the residential strata sector
- 1 of only 20 active energy retail authorisations with the AER
 - LPE has a UNIQUE purchasing model matched against <u>5 to 10 year</u> supply agreements with customers
- Business model provides consistent trailing revenues
 - Targeting strata communities that represent 10% of the NEM or 20,000GW per annum
- Initial Target 450GW of energy under management
 - Additional capital will accelerate Initial Target timetable and GW sales volume
 - Further growth from expansion across the NEM
 - Numerous future revenue opportunities utilising embedded network supply structure
 - Low operating and corporate cost to revenue business

Experienced, motivated Board and management team

FOR MORE INFORMATION

Call 1800 040 168 or info@localityenergy.com.au
Daniel Moore, Stratum Metals M: 0475 916919 dan.moore@stratummetals.com.au
Ananda Kathiravelu, Armada Capital M: 0412 036789 ananda@armadacapital.com.au
www.localityenergy.com.au



Annexure A

Billing and Sales Software

Dedicated billing platform licensed with proprietary IP

Proprietary sales and operational process software developed by LPE















Annexure B

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National Energy Market

