

8 December 2015

ASX ANNOUNCEMENT

MANALTO SIGNS ENTERPRISE CUSTOMER - THE SPICE & TEA EXCHANGE

- Manalto Limited (ASX: MTL) has signed an agreement with The Spice & Tea Exchange® to utilise Manalto's Social Media Management Solution for up to 50 licenses.
- The Spice & Tea Exchange® is a fast growing franchise group headquartered in Florida, U.S.A with outlets across the U.S.A

GENERAL UPDATE – MANALTO ENTERPRISE SOLUTION* (as per Manalto Investor Update, 3/11/15, slide 17)

- Estimated addressable licenses in pipeline greater than 60% to invoice – 138,551
- Minimum targeted spend for 1-50 licenses is USD \$15,000 p.a.
- Estimated average cost above 50 licenses is USD \$240 p.a. per license
- Anticipated invoices for end of December 2015 - 1,240 licenses
- Total addressable licenses under contract yet to be invoiced - 1,764 licenses

*ASIC regulatory guides preclude Australian companies at Manalto's stage of development from providing revenue forecasts.

<https://www.spiceandtea.com/>

About Manalto Limited

Manalto Limited (ASX: MTL) is a provider of enterprise social media management solutions. Manalto enables organisations to efficiently manage their social media assets at scale, with alignment to their structure. Manalto delivers controls to support brand management and risk management across social media. With core operations based in the Washington DC metro area, Manalto supports customers globally. For further information, please visit www.manalto.com

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