

6 May 2016

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### Response to ASX Volume Query

We refer to the ASX Volume Query letter dated 6 May 2016 and respond to each of the questions as follows:

1. No. The Company is not aware of any information that has not been announced to the market.
2. (a) Not applicable  
(b) Not applicable  
(c) Not applicable
3. As already announced to the market on multiple occasions, the Company is continuing meaningful discussions with a range of mobile operators, and other interested groups, canvassing the possibility of material carrier licencing or other distribution arrangements for Norwood's platform of Apps including **World Phone**, **World Message** and **World Wi-Fi**. Alongside current meaningful discussions with approximately six mobile operators (in addition to the announced VNPT MoU) on a licence or white label type arrangement, Norwood is also actively exploring options for distribution of **World Phone** in alternative channels where a strong "face to face" transactional element is present.

The Company is well placed to bring a number of these initiatives to fruition however they are not yet advanced enough to have reached a stage of sufficient commercial certainty to be announced to the market in detail. Whilst not all of these discussions will ultimately reach a successful outcome, Norwood is confident that a number will progress to agreements leading to material revenues for Norwood.

As also detailed to the market, work on **CORONA Cloud**, and **CORONA GTS** (Global Trunk Services) is continuing including continued discussion and product demonstrations with potential launch customers ahead of the beta completion.

With approximately \$2.9 million cash as at 31 March 2016, the Company continues to prudently manage its working capital requirements and expects to see stronger contributions over time from **World Phone** and **CORONA** in line with recent upgrades to improve monetisation, as well as potential future contributions from Mobile Telco or other partnership and distribution agreements.

4. We confirm that the Company is in compliance with the Listing Rules and, in particular Listing Rule 3.1.

For further information, please contact:-

Brett Tucker  
Company Secretary  
+618 9482 0500

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6 May 2016

Brett Tucker  
Company Secretary, Norwood Systems Limited  
PO Box 902  
West Perth WA 6872

**By Email**

Dear Mr Tucker

**NORWOOD SYSTEMS LIMITED (“ENTITY”): ASX VOLUME QUERY**

We note an increase in the trading volume of the Entity’s securities today, Friday 6 May 2016, to a level that is significantly above the average trading volume on days when the Entity’s securities are traded.

In light of the volume increase, ASX asks you to respond separately to each of the following questions.

1. Is the Entity aware of any information concerning it that has not been announced to the market which, if known by some in the market, could explain the recent trading in its securities?
2. If the answer to question 1 is “yes”:
  - (a) Is the Entity relying on Listing Rule 3.1A not to announce that information under Listing Rule 3.1?

Please note that the recent trading in the Entity’s securities would suggest to ASX that such information may have ceased to be confidential and therefore the Entity may no longer be able to rely on Listing Rule 3.1A. Accordingly, if the answer to this question is “yes”, you need to contact us immediately to discuss the situation.
  - (b) Can an announcement be made immediately?

Please note, if the answer to this question is “no”, you need to contact us immediately to discuss requesting a trading halt (see below).
  - (c) If an announcement cannot be made immediately, why not and when is it expected that an announcement will be made?
3. If the answer to question 1 is “no”, is there any other explanation that the Entity may have for the recent trading in its securities?
4. Please confirm that the Entity is in compliance with the Listing Rules and, in particular, Listing Rule 3.1.

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### When and where to send your response

This request is made under, and in accordance with, Listing Rule 18.7. Your response is required as soon as reasonably possible and, in any event, by not later than **12:00pm WST today, Friday 6 May 2016**. If we do not have your response by then, ASX will have no choice but to consider suspending trading in the Entity's securities under Listing Rule 17.3.

You should note that if the information requested by this letter is information required to be given to ASX under Listing Rule 3.1 and it does not fall within the exceptions mentioned in Listing Rule 3.1A, the Entity's obligation is to disclose the information "immediately". This may require the information to be disclosed before the deadline set out in the previous paragraph.

ASX reserves the right to release a copy of this letter and your response on the ASX Market Announcements Platform under Listing Rule 18.7A. Accordingly, your response should be in a form suitable for release to the market.

Your response should be sent to me by e-mail at [tradinghaltspert@asx.com.au](mailto:tradinghaltspert@asx.com.au). It should **not** be sent directly to the ASX Market Announcements Office. This is to allow me to review your response to confirm that it is in a form appropriate for release to the market, before it is published on the ASX Market Announcements Platform.

### Listing rule 3.1

Listing Rule 3.1 requires a listed entity to give ASX immediately any information concerning it that a reasonable person would expect to have a material effect on the price or value of the entity's securities. Exceptions to this requirement are set out in Listing Rule 3.1A.

The obligation of the Entity to disclose information under Listing Rules 3.1 and 3.1A is not confined to, nor is it necessarily satisfied by, answering the questions set out in this letter.

In responding to this letter, you should have regard to the Entity's obligations under Listing Rules 3.1 and 3.1A and also to Guidance Note 8 *Continuous Disclosure: Listing Rules 3.1 – 3.1B*.

### Trading halt

If you are unable to respond to this letter by the time specified above, or if the answer to question 1 is "yes" and an announcement cannot be made immediately, you should discuss with us whether it is appropriate to request a trading halt in the Entity's securities under Listing Rule 17.1.

If you wish a trading halt, you must tell us:

- the reasons for the trading halt;
- how long you want the trading halt to last;
- the event you expect to happen that will end the trading halt;
- that you are not aware of any reason why the trading halt should not be granted; and



- any other information necessary to inform the market about the trading halt, or that we ask for.

We may require the request for a trading halt to be in writing. The trading halt cannot extend past the commencement of normal trading on the second day after the day on which it is granted.

You can find further information about trading halts in Guidance Note 16 *Trading Halts & Voluntary Suspensions*.

Please contact me immediately if you have any queries or concerns about any of the above.

Yours sincerely

*[sent electronically without signature]*

Ben Tippett  
**Adviser, Listings Compliance (Perth)**

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