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early warning network

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ASX: AER

Singapore Capital Expo & Small Cap Showcase

6th June 2016

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AEERIS OVERVIEW

Aeeris Limited (ASX:AER) is an ASX listed geospatial data technology business focused on providing enterprise and government customers with information to manage risks and protect their people and assets from hazards and damage.

The Company was listed on ASX in **April 2015** via an IPO, following a successful equity capital raise of $3.5 million.

Aeeris is experiencing rapid growth in 2016 following the application of new resources to drive sales, customer acquisition, technology development, new products and services and global expansion opportunities.

AER: ASX MARKET DATA	
52-week Share Price	$0.10 - $0.210
Shares on issue	54,902,570
Options on issue	9,190,000 (Strike 40 cents and 60 cents expiring 31 December 2019)
Market Capitalisation	**$6.0 million (at 11c)**
Cash at bank	$2.16 million (31-3-16)
Listed on	1 April 2015

CAPITAL STRUCTURE	
Kerry Plowright & Family	**39.33%**
Jetosea Pty Ltd	**13.65%**
Venturastar Pty Ltd	**7.75%**
Veritas Securities & associates	**4.34%**
UBS Nominees	**7.47%**
Top 20 shareholders	**82.58%**

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WHAT DO WE DO?

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Data and Technology to Protect The Safety of Assets & People

Aeeris Limited is one of the World's leading aggregators of geospatial data, and develops technologies and apps to protect, track, map, notify and manage people and assets across the globe.

The Company's ***Early Warning Network*** system and proprietary ***GNIS**** technology platform ingests vast amounts of live data from multiple sources on severe weather, fire, traffic, and other geospatial hazards.

The technology also allows us to track and monitor the location of very large numbers of users, and communicate instantly with these users, especially about events which impact their safety.

Our technology enables Aeeris to provide critical services to our customers:

- **Live data, alerts and notifications** on natural and man-made hazards affecting our clients
- **Pioneering innovative software apps to protect workers** and assets on the move
- **Aerial (UAV-Drone) and ground based imaging** of facilities and infrastructure, and
- **Digital tracking, mapping and monitoring** of assets and personnel, managing security access

Aeeris' first to market proprietary **Geographical Notification Information System ("GNIS")** is the backbone technology for all products and services

WHY DO OUR CUSTOMERS LIKE US?

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Tools For Managing Risk, Mobile People, Assets in the Field

We provide digital data, exclusive content and technology solutions to enterprise and government clients, which enable those customers to:

- ✓ Monitor, map and track personnel, assets and operations
- ✓ Communicate with multiple staff regarding live safety hazards in real time
- ✓ Improve Workplace Health & Safety, and reduce risk and liability
- ✓ Improve operational efficiencies, labour scheduling and security access management

Our product offering solves natural disaster awareness problems and promotes personal and employee safety, asset protection, risk management, as well as helping to mitigate the financial impact of adverse events.

DISASTERS ON THE INCREASE

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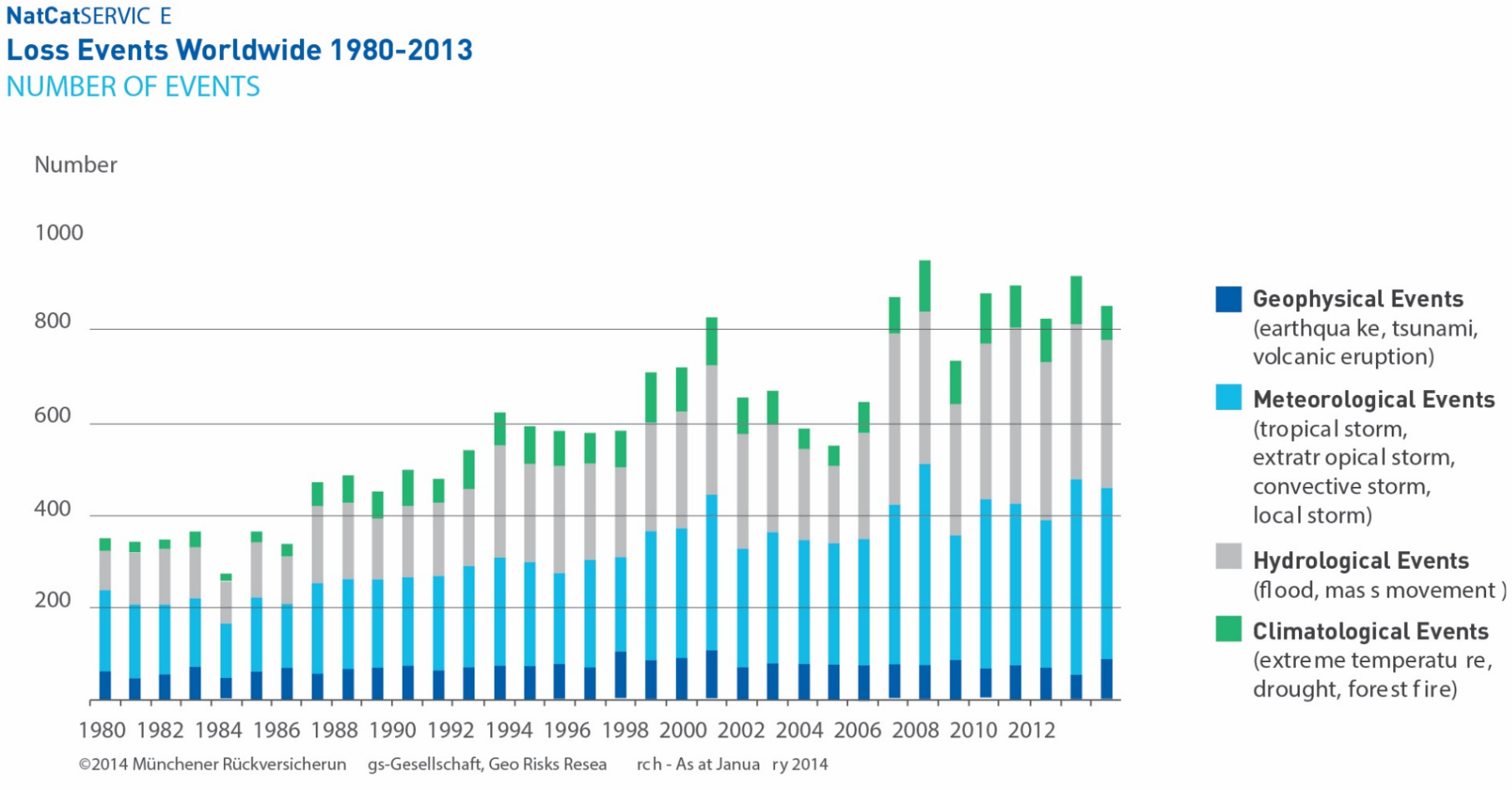
The number and cost of geospatial events is increasing Worldwide, and disaster risk management is now a key priority for many enterprises.



THREE CORE OFFERINGS

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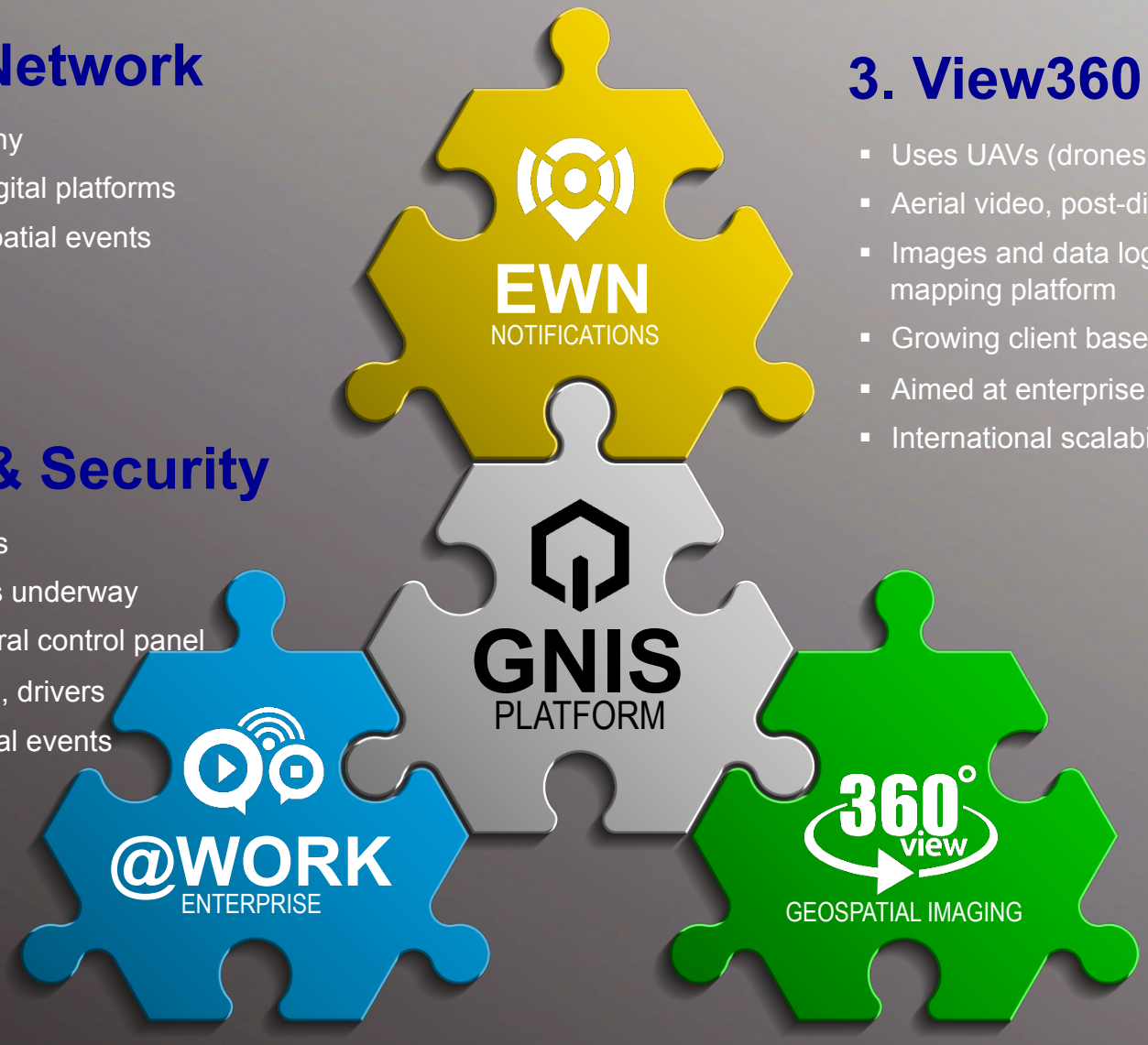
Aeeris core products are powered by our proprietary and unique GNIS technology platform:

1. Early Warning Network

- Original product set of the company
- Threat notifications via multiple digital platforms
- Data and content regarding geospatial events
- 110 enterprise subscribers
- Entry level product
- International scalability

2. Worker Safety & Security

- SAMs and Safe@work applications
- Major enterprise customer roll-outs underway
- Mobile app for personnel with central control panel
- Monitor and track staff, contractors, drivers
- Send warnings regarding geospatial events
- Control key access to premises
- Enhances safety and security
- Aimed at enterprise only
- International scalability



3. View360: UAVs

- Uses UAVs (drones)
- Aerial video, post-disaster assessment
- Images and data logged on GNIS mapping platform
- Growing client base
- Aimed at enterprise, government
- International scalability

PRODUCT RANGE SUMMARY

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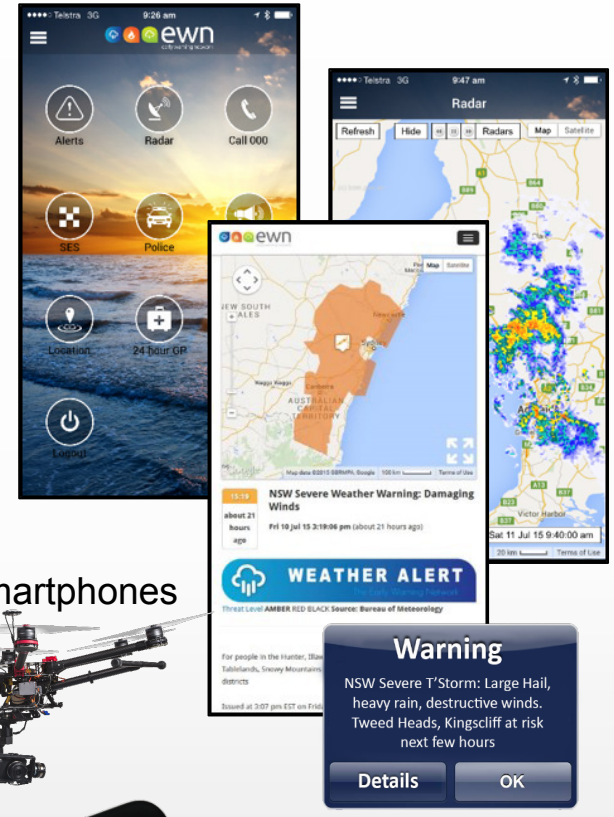
Notification & Alerts Products:

- Regional severe weather alerts via multiple platforms
- Mobile-based alerts, via apps
- Tailored alerts which sync with clients' systems
- Situation Room interface product for enterprise control rooms
- **Monthly Recurring Subscriptions Model**



SAMs and Safe@Work Products:

- Enterprise system products: control panel and apps on staff smartphones
- Tailored for larger clients, protect and secure staff
- SME version in development
- **Upfront Customisation & Installation Revenues, and**
- **Monthly Recurring Subscriptions Model**

View360 UAV-Drone Solutions:

- Commissioned private imaging and monitoring **contracts**
- Event based image capture and **package sales**
- **Annual Subscription-based Model**

WHO ARE OUR CUSTOMERS?

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OVER 250,000 REGISTERED USERS

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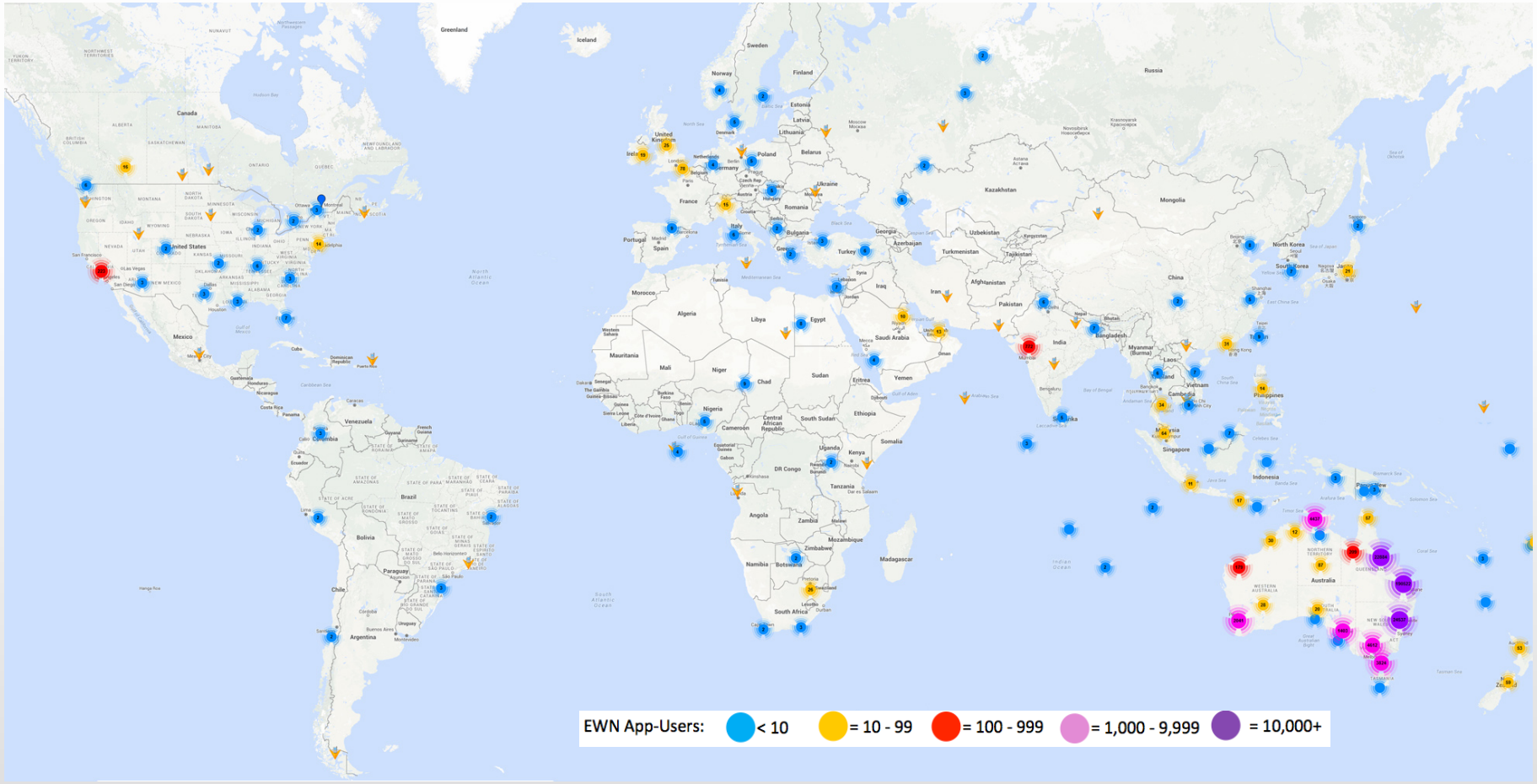
A quarter of a million people are registered to receive Aeeris alerts, notifications, and data via our iOS and Android apps, email and SMS



ENTERPRISE CLIENT CASE STUDIES

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Our customers operate in almost all industry verticals globally.

Our technology, data, and apps are a critical digital tool to help enterprises and governments manage geospatial risks, and the impact of these on human safety and asset protection

Telco & Infrastructure

Monitors and communicates with remote staff, respond to weather and fire events

Insurance Companies

Claims monitoring, managing risk exposure by responding to weather events and disasters

Municipal Governments

Provide early warning app notifications to residents about severe weather and fire events

Rail & Logistics

Weather data to manage rail and road transport systems, scheduling, safety, loadings

Construction & Mining

Workplace health & safety systems, weather and climate data on events affecting operations, secure key access

Casinos & Retail

Live track & monitor all staff in premises, digital access to door and vehicle keys, fraud protection, security & police

FINANCIAL RESULTS ON TRACK

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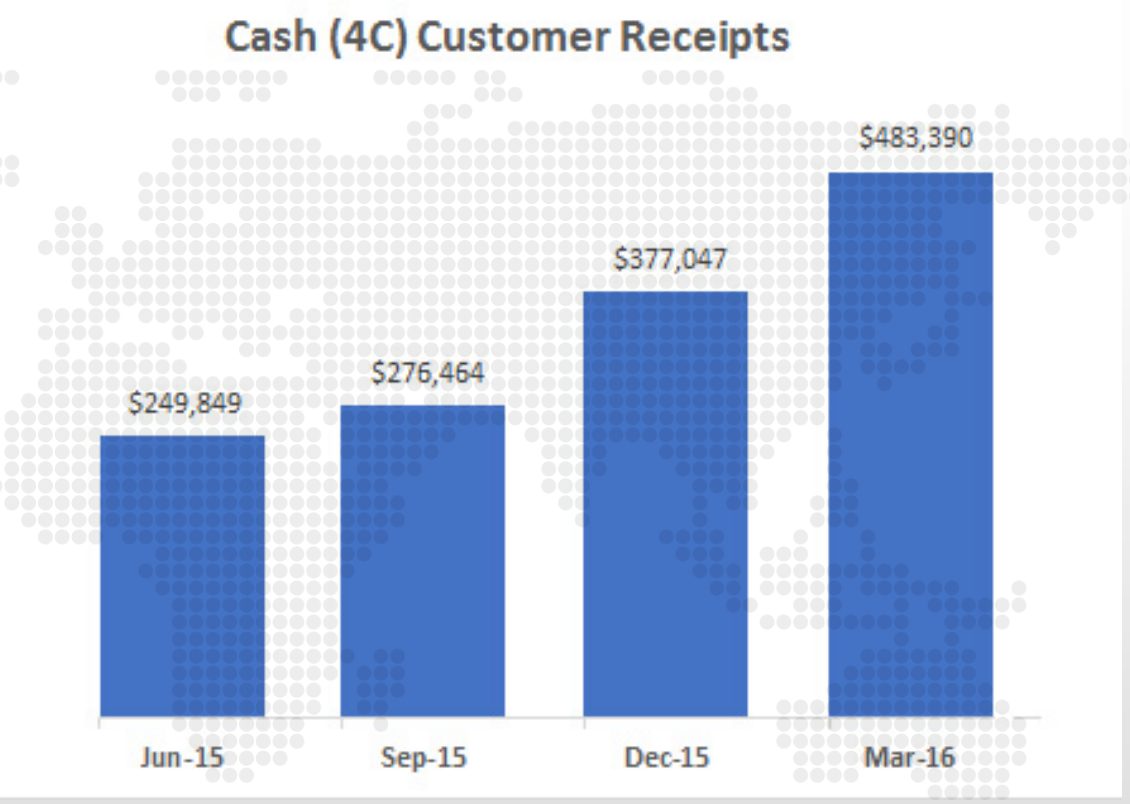
Revenue Continues Growth Trajectory

Implementing Major New Enterprise Customers

Significant R&D and Development of New Technology and Products

- Total Cash Receipts of A**$496,000** for the March 16 Quarter
- Cash Receipts received from customers of A**$483,000**, up **28.2%** compared with previous quarter
- Cash Position at end of quarter is A$2.16 million (unaudited)
- Management focused on further sales growth and achieving cash flow break-even during CY 2016
- Half Year ended 31 December Revenue A$1.13m, up 131%, breakeven at P&L
- Net assets 7.6 cps (HY), versus 11 cps stock price (3/6/16)



DIRECTORS

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Kerry Plowright

Executive Chairman & CEO

In 2007 Kerry founded the Early Warning Network's Geographical Notification and Information System (GNIS) and has been the key driver behind the development of the Company's technology platform. Kerry is responsible for leading the Aeeris team in both the operation and further technical evolution of the EWN platform. He has a depth of experience in establishing and growing successful businesses. In 1995 he founded a digital publishing and software business called Ezimerchant, which created one of the world's first out-of-the-box e-commerce and DIY products and payments platforms.

Ben Loiterton

Executive Director

Ben is a substantial shareholder of Aeeris and is responsible for financial management of the Company. Ben has over 20 years corporate advisory, investment management and entrepreneurial experience. He is a Principal at Andover Group, an independent investment banking firm established in 2003. He has been a director of three ASX listed companies and also held senior executive positions at three ASX listed investment companies. Previously he had a 15 year career in corporate finance and M&A roles within various Australian mid-market investment banking firms.

Bryce Reynolds

Non-Executive Director

Bryce has nearly 30 years experience in the finance industry across funds management, proprietary trading, stockbroking and investment banking. In 2006, Bryce established Veritas Securities as a founding director after working for a large investment bank and mid-tiered Australian securities firms. Bryce is an active company director for a number of private ventures in the funds management and technology sectors.

AEERIS – INVESTOR SUMMARY

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- **Pioneering, innovative, unique, proprietary technology** and services helping commercial clients manage risk, keep lives safe, comply with regulations, and save money
- **Significant market opportunity** across many major industry verticals and regions
- **Compelling customer offering** providing first-to-market real time rapid protection of people and assets from geospatial hazards, severe weather, harm and inconvenience
- **Highly scalable technology platform** low cost base and attractive commercialisation model
- **Global application** ability to transition to international markets at minimal cost and speed, with proposed territory partners in each market
- **Revenue growth** is main focus for management, staff incentivised around hitting quarterly sales targets, pipeline full of prospects including some substantial opportunities
- **Technology innovation** is part of the core culture of the Company, developing new market leading products and features according to customer needs and market demands
- **Business well funded** to pursue growth through to profitability – **A$2.0 million** cash at bank
- **Operations well established** since IPO - operations, premises, management protocols, financial reporting and support infrastructure in place and working smoothly
- **Market Valuation** of around **A$6.0 million currently** compares extremely favourably with many other ASX technology stocks - Aeeris enterprise valuation (ex-cash) is only **A$4 million….**

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Stock Price 11.0 cps, Net Assets 7.6 cps, Market Cap A$6 million

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