

## ASX Release

Friday 16 September 2016

### LiveHire signs two key technology partnerships, expanding sales and volume recruitment capabilities

#### Highlights

- LiveHire has partnered with **FlareHR**, Australia's first all-in-one employee onboarding and benefits platform, backed by the Westpac Reinventure fund
- LiveHire has integrated with **Sonru**, the global leader in automated video interviewing technology
- The integration of Sonru and FlareHR with the LiveHire platform continues to reinforce the humanised recruitment methodology of the LiveHire Ecosystem, whilst further improving time to hire, quality of hire and candidate experience
- The technology partnerships create significant new sales channels to HR clients globally, increasing LiveHire's addressable market and competitive offering to medium and large enterprise clients.

**MELBOURNE, Australia, 16 September, 2016** - LiveHire Limited (ASX: LVH), the technology company behind the Live Talent Ecosystem, where people privately connect with Live Talent Communities of the best brands, is pleased to announce it has partnered and integrated with two key technologies, significantly increasing its offering to current and future clients.

Technology integrations into the LiveHire platform demonstrate and consolidate LiveHire positioning as the core platform at the centre of the Live Talent Ecosystem, providing the source of truth for candidate Live Profiles and empowering candidate engagement throughout the employment cycle.

#### LiveHire integrates with FlareHR



FlareHR is the leader in Australia for all-in-one human resources and employee benefits technology, providing superior candidate experience during the employee onboarding process into an organisation, and simple and transparent setup, management and selection of their employee benefits.

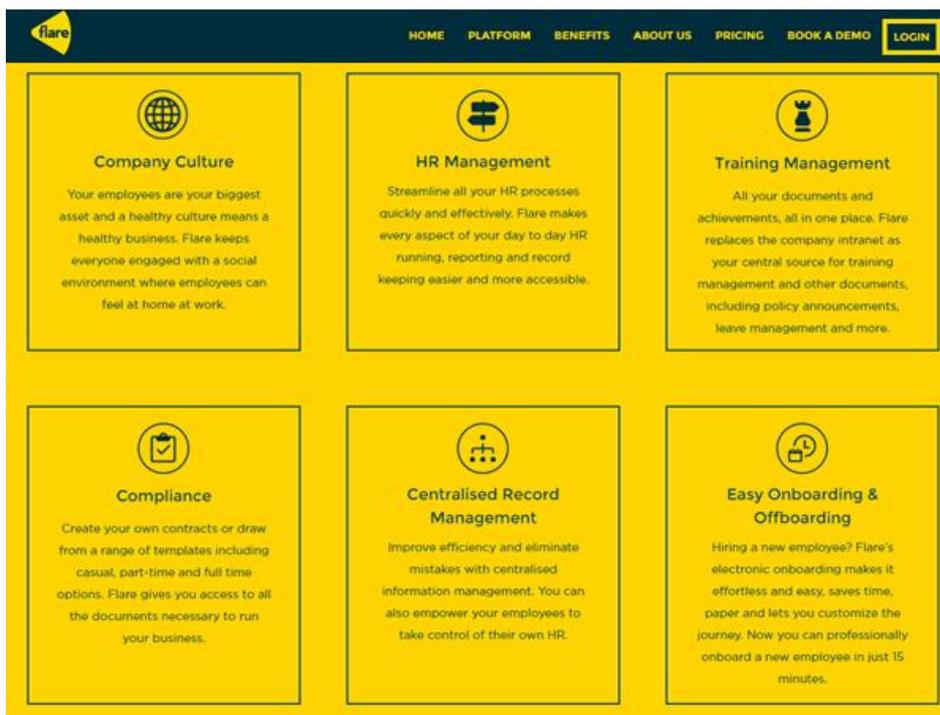
The integration and partnership between LiveHire and FlareHR provides a new channel for LiveHire to market increasing sales and adoption of its Talent Community platform.

Current and new prospect clients of both FlareHR and LiveHire can now benefit from an integrated platform and seamless candidate experience from sourcing and recruitment (LiveHire) to onboarding, payroll and employee benefits management (FlareHR). Employee benefits management is becoming an important category in HR globally, helping employees to manage superannuation, insurance, cars, rewards and more broadly financial advice for employees.

The integrated offering, paired with the ease of implementation, HR productivity benefits, low cost entry and the cloud based nature of the offering, will increase adoption of the LiveHire platform with larger and more complex cornerstone clients.

**Dan Cohen, Managing Director & Co-Founder at Flare**, said: "Flare is excited to be working closely with LiveHire to provide an end-to-end solution from talent identification, onboarding of the candidate to employment and management through the employment lifecycle. The alignment between LiveHire and Flare on the importance of engaging talent through this lifecycle and the positive contribution this makes to business success is the right platform for a successful partnership."

**Antonluigi Gozzi, Managing Director and Founder of LiveHire** said: "We have already sold and are currently launching our first cornerstone client adopting the integrated offering between LiveHire and FlareHR. This is a key milestone for the business and a big value-add for all our current and future clients, including the critical functions of onboarding and benefits management."



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## LiveHire integrates with Sonru, global leader in video interviewing



Sonru is the trusted global leader and pioneer of automated online video interviewing for screening candidates. Their customers include Fortune Global 500 companies and come from a wide variety of industries. Video interviewing from Sonru enables recruiters to replicate a live interview by replacing early-stage phone, Skype or face-to-face interviews.

Under the Sonru agreement, existing and future LiveHire clients will have the option to access all the candidate video interviewing functionality white-labelled as part of the LiveHire candidate and recruiter's experience, further enhancing usability and increasing usage of the LiveHire platform for both companies and candidates.

The relationship with Sonru opens up a new and global sales channel for LiveHire among medium to large organisations who need to **manage high volume and project based recruitment**. Empowering volume recruitment achieves a key milestone for the LiveHire technology, providing a fully integrated productivity platform to clients in the retail, hospitality, facility management and services industries.

**Maria Maguire, Manager - Australia & New Zealand at Sonru** said: "We are very excited about this unique and seamless integration between Sonru and LiveHire. Adding video to the LiveHire candidate profile gives the recruiter a complete picture of talent."

**Mike Haywood, Growth Director and Founder of LiveHire** said: "Partnering with best in class technologies to deliver valuable end-to-end talent solutions for clients is very important to LiveHire, as it allows us to create efficiencies and value for much larger clients with more complex needs.

"Our clients use a range of technologies together to attract, onboard, develop, engage, retain and manage a workforce end-to-end. LiveHire is unique in its category of live talent data hosting, and complimentary to all of these technology types.

"Complementary technology partners such as Sonru create exciting and vast sales networks, opening more opportunities to help clients globally as new leads can be continuously shared, and jointly pitched for."

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### Simplify Your Recruitment Process



Cut Early Stage Screening Time By Up To 80%



Replace Time Consuming Early Stage Interviews



Reduce Recruitment Lifecycle & Costs By 50%



Establish More Candidate Focused Recruitment Process

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**About LiveHire**

LiveHire (ASX: LVH) is the technology company behind the Live Talent Ecosystem, where people privately connect with Live Talent Communities of the best brands. LiveHire's vision is to empower the flow of the worlds talent, to create a more agile, open and awesome working world.

LiveHire is a productivity and collaboration platform for talent management that delivers a proactive sourcing and internal mobility solution called Live Talent Communities. The platform makes managing the flow of talent into and through businesses seamless, delivering value through perfect visibility of existing employees,

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and shifting recruitment of new talent from reactive to proactive, reducing time and cost to hire, with an unrivalled candidate experience.

Founded in 2011, LiveHire is an Australian company headquartered in Melbourne, with offices also in Sydney, Brisbane and Perth.

#### **About Sonru**

Sonru is the trusted global leader and pioneer of automated online video interviewing for screening candidates. Their customers include Fortune Global 500 companies and come from a wide variety of industries. Video interviewing from Sonru enables recruiters to replicate a live interview by replacing early-stage phone, Skype or face-to-face interviews. Interviewers and candidates are not online at the same time. Forget about scheduling interviews, time zone restrictions, no shows and unsuitable candidates. Meet the best candidates earlier in the process, see their fit, personality, drive and motivation, and save time and money.

#### **About FlareHR**

FlareHR is Australia's first all-in-one employee onboarding and benefits technology, offering easy employee onboarding and off-boarding solutions, as well as simple and transparent employee management of their benefits including superannuation, personal insurance, financial advice, novated car leasing and rewards.

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