

19 September 2016

The Manager
Market Announcements Office
Australian Securities Exchange
Exchange Centre
20 Bridge Street
SYDNEY NSW 2000

Directors

Mark Rantall:
Chairman

Mark Fisher:
Executive Director

Patrick Canion:
Director

Mathew Walker:
Director

Sonu Cheema:
Company Secretary

Issued Capital

1,049,618,364 ("IAM") Fully Paid Ordinary Shares

302,682,093 ("IAMOA") 31 December 2017 Listed Options exercisable at \$0.008 per Option

37,500,000 Fully Paid Ordinary Shares classified as restricted securities

100,000,000 Unquoted Options exercisable at \$0.02 on or before 30 June 2020

250,000,000 Class A Performance Shares classified as restricted securities

250,000,000 Class B Performance Shares classified as restricted securities

HEADS OF AGREEMENT WITH SENTRY GROUP

HIGHLIGHTS

- Intiger Group executes a Heads of Agreement with Sentry Group, one of Australia's leading independently owned financial planning groups.
- The Sentry Group has \$5 billion in funds under advice and over 400 corporate and individual authorised representatives nationwide.
- The Heads of Agreement provides the framework for the development and delivery of a centralised Sentry Group back office administration and paraplanning solution via the Intiger Group's offshore processing platforms & proprietary software LiLLY and KLIP.
- Following completion of the acquisition of the Intiger Group and readmission to quotation on ASX funding is now in place to accelerate business development and implementation activities.

BACKGROUND

The directors of Intiger Group Limited (**IAM**) (**Company**) are pleased to announce it has, through its wholly owned subsidiary Intiger Asset Management Pty Ltd (**Intiger**), entered into a Heads of Agreement (**HOA**) with Sentry Group Pty Ltd (**Sentry Group**), one of Australia's leading independently owned financial planning groups. Sentry has \$5 billion in funds under advice and over 400 corporate and individual authorised representatives nationwide. More information on Sentry may be obtained from their website www.sentrygroup.com.au.

The HOA between Intiger and Sentry (**Parties**) provides the framework for the development and delivery of a centralised Sentry back office administration and paraplanning solution via Intiger Group's offshore processing platforms in India & Manila & proprietary software LiLLY and KLIP (**Services**).

Whilst the HOA is binding, the HOA does not contain definitive terms, and as such, is incomplete in the absence of a definitive agreement. To this end, the Parties have agreed to negotiate in good faith the terms of a definitive agreement for provision of the Services setting out the specifics to implement the Services including the implementation timeframe and programme. The term of the HOA is six (6) months, unless otherwise mutually agreed. The HOA can be terminated by either party at any time.

Commenting on the HOA with Sentry, Intiger Chairman Mark Rantall said:

"Intiger is excited at the prospect of working with Sentry to develop efficiencies, management data and cost savings to Sentry practices. Sentry is a large dealer

group and this enables Intiger to demonstrate how we can industrialise back office efficiencies to enable financial advisers to deliver advice in a more efficient and cost effective way to more Australians".

Sentry Group Chairman and CEO Murray Hills said "Sentry's prominent position as a leading national licensee has been built on a reputation for providing our network of advisers with access to the latest advances in processes and technology that will assist them to operate their businesses efficiently and profitably whilst addressing the financial needs and service requirements of clients.

"I am confident our advisers will benefit immensely from the Intiger offering which will significantly bolster their back office operational frameworks and in doing so, enhance their positions as professional client focussed advice practitioners".

Following the Company's readmission to quotation on the ASX on 01 September 2016, the Company now has the funding in place to rapidly implement its business development initiatives, with supporting fulfillment obligations.

The financial planning industry is facing a period of extraordinary change as unprecedented cost, efficiency and regulatory pressure threatens the margins and viability of practices and advisers across Australia.

With 3 years proven national delivery, a certified, efficient and compliant global workforce, industry leading software solutions, balance sheet strength and a world class blue chip Board the Intiger Group stands alone.

The HOA with the Sentry Group aligns with the Intiger Group's strategy of engaging select licensee partners to define, deliver and drive bespoke centralised and standardised operating solutions vertically through their practice network.

Partnering at licensee level delivers a win/win outcome for the licensee, its practice network and the Intiger Group. Reduced cost and process variation drives higher quality compliant delivery whilst retaining an adviser's ability to personalise all output.

A centralised low cost offshore solution coupled with industry leading software takes processing, headcount and management overhead out of every practice whilst simultaneously reducing licensee processing risk.

Licensee's engaging with the Intiger Group present their network with a unique opportunity to reduce costs and processing risk, improve compliance, time to delivery and profit margins.

As the near sole provider capable of delivering this arsenal of solutions the Intiger Group continues to face unprecedented demand. The Board remains focused on driving shareholder value as it aims to make financial planning advice affordable to every Australian for the first time in the industry's history.

- ENDS -

For further information, please contact:

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Industry

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About Intiger Group Limited

The business of **Intiger Group Limited (ASX: IAM)**, was founded by experienced investment banking and financial services executive Mark Fisher and operates an Australian software development house and offshore processing platform dedicated to reducing the back office and operational costs within the Australian financial planning industry. Working with Australian financial planning licensees and their practices, the Intiger Group has developed and launched proprietary software platform LiLLY, which has been designed to digitise and automate core

components of the financial planning process including the production of automated statements of advice. In conjunction with LiLY, the Intiger Group has presented the online practice management system KLIP which tracks key performance indicators of a financial planning practice and delivers oversight and control to both licensors and financial planning practices nationally.

In addition, the Intiger Group is a provider of offshore processing solutions built for the financial planning sector. The Intiger Group operates an offshore outsourcing facility in the Philippines which employs Australian trained staff, who deliver financial planning back office and administrative processing services for various documents including Statements of Advice. No financial advice is provided and no financial services license is required for these activities.

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