

8common

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2016

**ANNUAL
REPORT**

8common Limited
and its Controlled Entities

Annual Report for the Year Ended
30 June 2016
ACN 168 232 577



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OUR BUSINESS

A platform to provide proven software products with product enhancements and growth resources to deliver improved customer service and engagement, product distribution and increase revenue and EBIT.

We are an ASX listed technology software products company that has delivered solutions to S&P/ASX 200 corporations and government bodies in Australia, North America and Asia for over 20 years.

OUR PRODUCTS



Real Estate Agent Solutions



Organisational Diagnostic Tools



Travel and Expense Management

CHAIRMAN AND CEO MESSAGE

Dear fellow shareholders,

We are pleased to present you the 2016 8common Limited (ASX:SCO) Annual Report. This past year has been both productive and defining as we consolidated our efforts on existing business and held back on acquisition activity. As a board, we made the decision to re-position ourselves for purity and growth. This has resulted in the focus on the Expense8 and Perform8 businesses, whilst Realtors8 has been earmarked for sale.

Becoming more of a pureplay will make it easier for investors to value and appreciate the opportunity which 8common represents.

Summary of Financials

Performance and Productivity software group 8common Limited (8common or the Company) (ASX: 8CO) is pleased to release its results for the 12 months ended 30 June 2016 (FY16). Key highlights include:

- Revenue increased to \$3,680,907 (FY15: \$3,439,548)
- Cash receipts at \$4,157,153 (FY15: \$3,209,387)
- EBITDA loss of \$706,917 (FY15: \$514,707 profit)
- Loss after tax for the year of \$1,352,626 (FY15: \$10,851 loss)

- Cash at bank of \$331,558 (FY15: \$565,067)
- A total of \$1,020,748 raised comprising of \$300,000 (Convertible Note) and \$720,748 (combination of rights issue and placements)

2nd half marked by successful product delivery and significant client wins

With key product and sales milestones reached for Expense8 and Realtors8, we invested for growth with new leadership appointments and marketing initiatives. This investment in growth is paying off and has resulted in several major customer wins, a strong customer pipeline, record quarterly cash receipts, successful product implementation and acceleration of the product roadmap.

Outlook

As we enter the next phase of growth, we plan to further invest in growing our sales, marketing, customer success and product teams with a focus on the employee productivity market sector. We aim to continue to build, grow and diversify the quality revenue book value with more successful multi year SaaS based subscription agreements with new and existing customers.

For further information please contact:



Nic Lim
Executive Chairman
nic@8common.com



Nick Gonios
Chief Executive Officer
nick.g@8common.com

Highlights

expense8

- Revenue up 8% to \$1,807,969 (FY15: \$1,671,874)
- SaaS revenue up 28% to \$735,086 (FY15: \$575,936)
- An estimated \$3,000,000 across multi-year deals won (comprised of contracted platform and anticipated transaction revenues);
- Successful implementation of expense8 at the NSW Department of Education;
- New customer wins and existing customer migrations to expense8 include but not limited to ONRSR, Roche Diabetes, Broadcast Australia, Federal Treasury, and Australian Electoral Commission;
- Federal Treasury migrates to expense8 (including Travel) and partners with expense8 to provide a shared services offering to other Federal Government agencies; and
- Established sales partnerships with corporate travel companies across Asia Pacific including QBT (part of Helloworld Ltd), Fortune Travel (Singapore) and Sunway Travel (Malaysia).

Our modular approach with expense8's product roadmap is presenting new opportunities across government and enterprise markets. Core SaaS billings grew 25% over the period and new clients wins and existing client migrations underpin strong revenue growth expectations for FY 2017.

The customer wins in the year are exciting for the growth of the business, as initial revenues are small as the client establishes usage of the product. The costs to acquire customers is born by Expense8 upfront and as part of on-boarding. As revenues grow with the increased usage, the high gross profit margin results in strong financial performance in the outer years.

As previously announced, FY16 saw a strong transition to the expense8 enterprise cloud (SaaS) platform from older annual contracts. This transition sees a short term revenue decline for the customer in the year of transition, before returning to a normal revenue profile in the following year. The update of the SaaS offering has seen an impact in the FY16 year.

Existing perform8 customers continue to show strong interest in migrating to the new perform8 SaaS platform release and take advantage of the new team action planning and communication capabilities. There are several new partnerships being formed to drive the next stage of customer adoption or growth.

Highlights

perform8

- Revenue of \$162,912 (FY15: \$215,894)
- Key focus for the year has been on enhancement of the platform
- New perform8 v2.0 platform released; and
- Partnership program launched with several existing and new partners.

Highlights

realtors8

- Revenue up 34% to \$1,709,578 (FY15: \$1,279,878)
- RPM and Clicksold fully integrated during the year
- Synergies realised over the year and are now part of the normal business operations

With both RPM and Clicksold acquisitions now fully integrated into the Realtors8 business, the growth and customer success teams are focused on driving deeper customer success and product engagement with a range of new complementary products and services. Anticipated cost savings have been obtained with a range of people, administration and technology costs that were included as part of the original acquisition now extracted from the business.

Whilst Realtors8 has delivered and continues to show significant opportunity, the Board and Management has determined that this business unit is not as strongly aligned with the direction of the Group, which is to focus on the significant opportunity in the employee productivity market, and accordingly has the intention to sell the unit.

As a result, management has transferred all of the assets and liabilities (excluding cash) related to the Realtor8 business unit from a Non-Current assets to an Asset Held for Sale. This includes the following entities:

- RealtorsS Pte Ltd
- Combustion Labs Media Inc
- Sam & Andy Inc
- 0966058 BC Ltd

CHAIRMAN AND CEO MESSAGE continued

Plans for FY2017

Over the next 12 months, we will execute the plan towards purity and growth. Expense8 has clearly demonstrated product-market fit given the strong positive response from our core large enterprise and government client segments. Geographic expansion into Asia is also a priority and we look forward to building a sales and marketing presence.

In closing, we would like to recognise and thank all stakeholders including the awesome team at 8common, clients and partners who have trusted and supported us and importantly, you, our fellow shareholders for your continued support for 8common Limited.

To purity and growth for FY17!



Nic Lim
Executive Chairman



Nick Gonios
Chief Executive Officer

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DIRECTORS' REPORT

Your directors present their report on the consolidated entity (referred to herein as the Group) consisting of 8common Limited and its controlled entities for the financial year ended 30 June 2016. The information in the review of operations forms part of this directors' report for the financial year ended 30 June 2016 and is to be read in conjunction with the following information:

General Information

Directors

The following persons were directors of 8common Limited during or since the end of the financial year up to the date of this report:

Grant McCarthy – Non Executive Director

Kah Wui "Nic" Lim – Managing Director and Executive Chairman

Zoran Grujic – Executive Director

Adrian Bunter – Non Executive Director

Nyap Liou "Larry" Gan – Non Executive Director

Particulars of each director's experience and qualifications are set out later in this report.

Principal Activities

The 8common Group's primary business is in the development and distribution of three established software solutions: Expense8, Realtors8 and Perform8. The solutions help companies, their employees and professionals control costs, boost productivity and in the case of Realtors8, generate real estate leads.

Operating Results and Review of Operations

Over this year, the Group achieved revenue of \$3,680,907 (2015: \$3,439,548) and a loss after providing for income tax amounting to \$1,352,626 (2015: \$10,851 loss). The Realtors8 business delivered revenue growth organically and from the full year contribution of the Real Page maker business. Profitability was lower due to transition costs primarily attributed to staffing. Most of those costs have been normalised which should bode well for FY2017. Perform8 has completed its product revamp and clients have been engaged to move towards the new platform. The Expense8 results showed small growth, given the transition from annual licence revenues to monthly SaaS revenues and this was in line with expectations. During the year to 30 June 2016 there was \$586,137 (2015: \$483,396) in depreciation and amortisation costs.

The sales outlook for Expense8 is very promising thanks to existing clients migrating to the platform and a strong continuous pipeline of new client wins.

Financial Position

The net assets of the Group are \$5,920,065 (2015: \$6,565,797). The main assets are the Intangible assets of \$3,743,905 (2015: \$7,976,483) consisting of:

- Goodwill \$1,765,108
- Intellectual Property and Development costs \$1,978,797

The group also has assets held for sale of \$3,326,744 in relation to the proposed disposal of the Realtors8 business unit.

The major liability of the Group is the convertible notes, which was \$1,242,890 including accrued interest at balance date.

Notwithstanding the deficiency in net current assets at balance date of \$1,336,862 (excluding the Assets held for sale), the Directors believe there are reasonable grounds to believe that the Group will be able to continue as a going concern after consideration of the following factors: the company has successfully raised equity funding in the current year; a number of investors in the convertible notes are related parties or substantial shareholders in the Company and have indicated their ongoing support, the enhanced revenue prospects due to recent customer wins, the decision to sell the Realtors8 business unit, the ability of the Company to raise further funding when required, and accordingly the Board has engaged an advisor to assist with reviewing opportunities to secure further funding.

Significant Changes in State of Affairs

During the financial year the following significant changes in the state of affairs of the consolidated entity occurred:

- The issue of new convertible notes for \$300,000 during the 2016 financial year;
- The issue of 4,004,155 new ordinary shares at a value of \$720,748;
- Management has determined that the Realtors8 business unit is not in line with the future strategy and direction of the business and accordingly intends to sell the unit.

Events after Reporting Year

Other than the following, the directors are not aware of any significant events since the end of the reporting year.

On 1 July 2016 the group amalgamated the following entities into one entity:

- Combustion Labs Media Inc;
- 0966058 BC Ltd;
- Sam & Andy Inc.

On 27 September 2016, the Group announced the new Australian Federal Government client Department of Prime Minister and Cabinet was to take up and use Expense8. This contract is projected at \$395,000 revenue over the 3 year contract period, with an ability for the contract to be extended for a further two years.

On 29 September 2016, the Group announced the intention to issue a new class of convertible notes to raise up to \$3,000,000 with an expiry of 7 January 2018. The funds are to be used to repay the principal and interest totalling \$1,248,262 of the existing convertible notes due on 5 November 2016 and any balance to be used for further working capital.

Future Developments, Prospects and Business Strategies

In the coming year we will be focusing on improving our technology & integrations with other suppliers.

In addition to our technology and product enhancements in 2016, we intend to increase the marketing of our brands in all of the countries that we are currently operating in and also to further expand the business into Asia.

Environmental Issues

The company takes a responsible approach in relation to the management of environmental matters. All significant environmental risks have been reviewed and the consolidated entity has no legal obligation to take corrective action in respect of any environmental matter. The consolidated entity's operations are not subject to significant environmental regulations.

Dividends Paid or Recommended

No dividend has been paid or declared in relation to the financial year ended 30 June 2016.

Indemnifying and insurance of officers

The company has indemnified all current and previous directors of the consolidated entity, the company secretary and certain members of senior management against all liabilities or loss (other than to the company or a related body corporate) that may arise from their position as officers of the company and its controlled entities, except where the liabilities arise out of conduct involving a lack of good faith or indemnification is otherwise not permitted under the Corporations Act. The indemnity stipulates that the company will meet the full amount of any such liabilities, including costs and expenses, and covers a period of seven years after ceasing to be an officer of the company.

During the financial year, 8common Limited paid a premium of \$16,210 to insure the directors and secretaries of the company and its Australian-based controlled entities, and the general managers of each of the divisions of the group. The liabilities insured are legal costs that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of entities in the group, and any other payments arising from liabilities incurred by the officers in connection with such proceedings. This does not include such liabilities that arise from conduct involving a wilful breach of duty by the officers or the improper use by the officers of their position or of information to gain advantage for themselves or someone else or to cause detriment to the company. It is not possible to apportion the premium between amounts relating to the insurance against legal costs and those relating to other liabilities

Indemnifying and insurance of auditor

The company's insurance contract does not provide cover for the independent auditors of the company or of a related body corporate of the company.

Proceedings on Behalf of Company

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

Non-audit Services

The Board of Directors, in accordance with advice from the audit committee, is satisfied that the provision of non-audit services during the year is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The directors are satisfied that the services disclosed below did not compromise the external auditor's independence for the following reasons:

- all non-audit services are reviewed and approved by the audit committee prior to commencement to ensure they do not adversely affect the integrity and objectivity of the auditor; and
- the nature of the services provided does not compromise the general principles relating to auditor independence in accordance with APES 110: *Code of Ethics for Professional Accountants* set by the Accounting Professional and Ethical Standards Board.

The following fees were paid or payable by 8common Limited for non-audit services provided by an entity related to the audit firm during the year ended 30 June 2016:

	\$
Other services	1,651
Taxation services	3,165
	<hr/>
	4,816
	<hr/>

Auditor's Independence Declaration

The lead auditor's independence declaration for the year ended 30 June 2016 has been received and can be found on page 18 of the financial report.

Auditor

Walker Wayland NSW Chartered Accountants continues in office in accordance with section 327 of the Corporations Act 2001.

Options

At the date of this report, there are no options over ordinary shares.

Information Relating to Directors and Company Secretary

Grant McCarthy	– Independent, Non-Executive Director
Qualifications	– Bachelor of Business (University of Newcastle)
Experience	– Grant's career has spanned across the technology sector, finance and corporate advisory in strategic consulting and merger and acquisitions with extensive experience covering many aspects of business across Australia and Asian markets. He is a Co-Founder and Partner at Asia Pacific Growth Management working on multiple engagements in the TMT sectors across the Asia Pacific helping multinational companies achieve strategic growth. Grant spent 8 years with Yahoo Inc. in Australia and throughout South East Asia, developing various regional business units and strategic planning initiatives. These included the South East Asia lead for Yahoo Search and Asia-Pacific lead for Yahoo Mobile (FIFA World Cup).
Interest in Shares and Options	– 550,000 ordinary shares in 8common Limited.
Special Responsibilities	– Member of the Remuneration Committee and member of the Audit Committee
Directorships held in other listed entities during the last three years	– None
Kah Wui "Nic" Lim	– Managing Director and Executive Chairman
Qualifications	– Bachelor of Commerce (University of Western Sydney) and Bachelor of Law (University of Technology, Sydney)
Experience	– Founder of 8common, investor and Board member of various technology companies over the last 16 years. Co-Founded Catcha.com in 1999, Nic left an operational role in 2003 and remained on the Board member of various subsidiaries until 2010. Nic established a career in finance and advisory until 2012 and was most recently attached to the Fixed Income Sales team within the Investment Bank of Morgan Stanley in Singapore. He was also previously with UBS and Credit Suisse in Hong Kong.
Interest in Shares and Options	– 11,483,589 ordinary shares in 8common Limited.
Special Responsibilities	– None
Directorships held in other listed entities during the last three years	– None

Information Relating to Directors and Company Secretary (Continued)

Zoran Grujic	– Executive Director, Chief Financial Officer & Company Secretary
Qualifications	– Bachelor of Commerce (Accounting), University of Western Sydney. Member of the Chartered Accountants Australia and New Zealand.
Experience	– Zoran spent over a decade at leading Australian accounting firms before launching Corporate Result Group, a successful accounting practice that was later sold. He has also held senior finance roles in a variety of industries, including Moraitis Group, one of the largest fresh produce suppliers to Woolworths and Coles; a peak training organisation, the Australian Institute of Management (AIM); & more recently in Couriers Please Pty Limited, one of the leading freight distribution businesses in Australia.
Interest in Shares and Options	– 1,364,000 ordinary shares in 8common Limited.
Special Responsibilities	– None
Directorships held in other listed entities during the last three years	– None
Nyap Liou “Larry’ Gan	– Non-Independent, Non-Executive Director
Qualifications	– Fellow of Association of Certified Chartered Accountants and Certified Management Consultant
Experience	– During his 26 years at Accenture he held many global leadership roles. He was the Accenture Managing Partner of ASEAN from 1993 to 1996 and Managing Partner of Asia from 1997 to 1999. He was a member of the Accenture Global Management Council from 1997 to 2004 and sat on many global management committees, governing partner admission, rewards and compensation. He was also the Managing Partner of Corporate Development, Asia Pacific from 1999 to 2002 and managed the company’s multi-billion dollar Venture Fund for the Asia Pacific region.
Interest in Shares and Options	– 4,614,631 ordinary shares in 8common Limited.
Special Responsibilities	– Member of the Remuneration Committee and member of the Audit Committee
Directorships held in other listed entities during the last three years	– He is a current Board member of Flexiroam Limited, iCandy Limited, Fatfish Internet Group Limited, Tanjong Plc, Rev Asia Bhd, Cuscapi Bhd, Tropicana Corporation Bhd, Graphene Nanochem Plc

Information Relating to Directors and Company Secretary (continued)

Adrian Bunter	– Independent, Non-Executive Director
Qualifications	– Bachelor of Business (University of Technology, Sydney) and a Graduate Diploma in Applied Finance. Member of Chartered Accountants Australia and New Zealand, Senior Associate of Financial Services Institute of Australia
Experience	– Adrian has 20 years experience in accounting, finance and a broad range of corporate advisory roles including mergers and acquisitions, divestments of business, debt/equity raisings and strategy development and execution. He is an executive director of Venture Advisory, one of Australia's leading specialist technology, media and telecommunications financial advisory firms and is an executive committee member of Australia's leading angel investing group, Sydney Angels.
Interest in Shares and Options	– 22,000 ordinary shares in 8common Limited.
Special Responsibilities	– Member of the Remuneration Committee and member of the Audit Committee
Directorships held in other listed entities during the last three years	– Non-Executive Director of Collaborate Corporation Limited (ASX: CL8)

Meetings of Directors

During the financial year, 14 meetings of directors (including committees of directors) were held. Attendances by each director during the year were as follows:

	Directors' Meetings		Audit Committee		Remuneration Committee	
	Number eligible to attend	Number attended	Number eligible to attend	Number attended	Number eligible to attend	Number attended
Grant McCarthy	11	9	2	2	1	1
Kah Wui "Nic" Lim	11	11	-	-	-	-
Zoran Grujic	11	11	-	-	-	-
Nyap Liou "Larry" Gan	11	10	2	2	1	1
Adrian Bunter	11	11	2	2	1	1

REMUNERATION REPORT - AUDITED

This report outlines the remuneration arrangements in place for Directors and key management personnel of the Group for FY2016. The remuneration report is set out under the following main headings:

- A. Principles used to determine the nature and amount of remuneration
- B. Details of remuneration
- C. Service agreements
- D. Share-based compensation

These disclosures have been audited, as required by section 308(3c) of the Corporations Act 2001.

Role of the remuneration committee

The remuneration committee is a committee of the Board. It is primarily responsible for making recommendations to the Board to ensure 8common's remuneration structures are equitable and aligned with the long-term interests of 8common and its Shareholders. The Remuneration Committee will have regard to relevant company policies in attracting and retaining skilled executives, and structuring short and long-term incentives that are challenging and linked to the creation of sustainable Shareholder returns.

In relation to remuneration matters, the committee's responsibilities are to ensure that 8common:

- has coherent remuneration policies and practices which enable 8common to attract and retain executives and Directors who will create value for Shareholders;
- fairly and responsibly remunerates Directors and executives, having regard to the performance of 8common, the performance of the executives and the general remuneration environment; and
- has effective policies and procedures to attract, motivate and retain appropriately skilled and diverse persons to meet 8common's needs.

The Corporate Governance Statement provides further information on the role of this committee.

The Chief Executive Officer and the Chief Financial Officer attend meetings by invitation to assist the Committee in its deliberations except on matters associated with their own remuneration.

A. Principles used to determine the nature and amount of remuneration

The performance of the Group depends on the quality of its Directors and executives.

To prosper, the Group must attract, motivate and retain highly skilled Directors and executives. To this end, the Group embodies the following principles in its remuneration framework:

- provide competitive rewards to attract high calibre executives;
- link executive rewards to shareholder value;
- ensure that a significant portion of executive remuneration is 'at risk', and therefore dependent on meeting pre-determined performance benchmarks; and
- establish appropriate performance hurdles in relation to variable executive remuneration.

The Board of Directors assesses the appropriateness of the nature and amount of remuneration of Directors and senior managers on a periodic basis by reference to relevant employment market conditions with the overall objective of ensuring maximum stakeholder benefit from the retention of a high quality Board and executive team.

Remuneration structure

In accordance with the corporate governance principles and recommendation, the structure of Non-Executive Director and senior manager remuneration is separate and distinct.

Non-executive director remuneration

Objective

The Board seeks to set aggregate remuneration at a level that provides the Group with the ability to attract and retain Directors of the highest calibre, while incurring costs that are acceptable to shareholders.

Structure

Each Non-Executive Director will receive a fixed fee for being a Director of the Group.

The constitution and the ASX Listing Rules specify that the maximum aggregate remuneration of Non-Executive Directors shall be determined from time to time by a general meeting of shareholders.

The amount of aggregate remuneration sought to be approved by shareholders and the fixed fees paid to Directors are reviewed annually. The Board considers fees paid to Non-Executive Directors of comparable companies when undertaking the annual review process. The current aggregate amount as approved by the shareholders is \$300,000.

Executive remuneration

Objective

The Company aims to reward key management personnel with a level and mix of remuneration commensurate with their position and responsibilities within the Company and:

- Reward key management personnel for achievement of pre-determined key performance indicators;
- Link reward with the strategic goals and performance of the Company; and
- Ensure total remuneration is competitive by market standards.

The Remuneration for key management personnel and staff will include an annual review using a formal performance appraisal process. The Remuneration Committee recommends to the Board the level of fixed remuneration each year based on the performance of individuals.

Structure

A policy of the Board is to establish employment or consulting contracts with the chairman, chief executive officer and other senior executives. At the time of this report there are employment agreements in place for the members of the Board and Senior Management.

Current remuneration agreements only consist of fixed remuneration. The Board and Senior Management are reviewing the remuneration agreements with the view of incorporating long-term equity-based incentives that are subject to satisfaction of performance conditions. The equity-based incentives are intended to retain key executives and reward performance against agreed performance objectives.

Fixed remuneration

The level of fixed remuneration is set as to provide a base level of remuneration that is both appropriate to the position and is competitive in the market. Fixed remuneration comprises of payroll salary, superannuation and other benefits. Individuals, however, may choose to sacrifice part of their salary to increase payments towards superannuation or other benefits.

Remuneration Policy and Performance

The Company is currently reviewing the remuneration policies applicable to the CEO, CFO, COO and CTO as well as the general manager and other senior personnel of the Company in relation to KPI's and extent of remuneration, which is 'at risk'.

The review will assist the Company to better structure remuneration policies in accordance with current trends and practices in corporate remuneration.

Relationship between remuneration policy and company performance

The Company is currently reviewing its remuneration policies as indicated above.

Details of the remuneration of the Directors and other key management personnel (as defined in AASB 124 Related Party Disclosures) of 8common Limited are set out in the following tables.

B. Details of remuneration (audited)

Name	Post-Employment Benefits			Total	Performance related
	Cash salary and fees	Superannuation	Share based payments		
2016	\$	\$	\$	\$	%
Non-executive directors					
Grant McCarthy	32,500	-	-	32,500	-
Nyap Liou "Larry" Gan	25,000	-	-	25,000	-
Adrian Bunter	25,000	-	-	25,000	-
Total non-executive directors	82,500	-	-	82,500	-
Executive directors and key management personnel					
Kah Wui "Nic" Lim (i)	120,000	-	-	120,000	-
Zoran Grujic	164,384	15,616	-	180,000	-
Nick Gonios (Chief Executive Officer) (ii)	244,670	23,244	-	267,914	18%
Jeremi Joslin (Chief Technology Officer) (iii)	75,000	-	-	75,000	-
Total executive directors & key management	604,054	38,860	-	642,914	-
Total	686,554	38,860	-	725,414	-

- (i) Mr Lim is not based in Australia and hence no superannuation is payable on his remuneration.
- (ii) Mr Gonios was appointed Chief Executive Officer in January 2016. Prior to this Mr Gonios was the Chief Operating Officer. The remuneration includes total remuneration for the year across both CEO and COO roles.
- (iii) Mr Joslin is not based in Australia and hence no superannuation is payable on his remuneration.

Post-Employment Benefits

Name	Cash salary and fees	Superannuation	Share based payments	Total	Performance related
2015	\$	\$	\$	\$	%
Non-executive directors					
Grant McCarthy	40,000	-	-	40,000	-
Nyap Liou "Larry" Gan	14,712	-	-	14,712	-
Adrian Bunter	25,000	-	-	25,000	-
Total non-executive directors	79,712	-	-	79,712	-
Executive directors and key management personnel					
Kah Wui "Nic" Lim (i)	120,000	-	-	120,000	-
Zoran Grujic	164,384	15,616	-	180,000	-
Nick Gonios (Chief Operating Officer) (ii)	33,231	3,157	-	36,388	-
Jeremi Joslin (Chief Technology Officer) (iii)	13,312	-	-	13,312	-
Total executive directors & key management	330,927	18,773	-	349,700	-
Total	410,639	18,773	-	429,412	-

C. Service agreements

Mr Kah Wui "Nic" Lim has moved to the position of Executive Chairman of the group from Chief Executive Officer, is based in Singapore, and reports to the Board by way of an executive service agreement. The appointment of Nic is for an unspecified term. Either 8common or Mr Lim may terminate the appointment with 6 months' notice or alternatively in 8common's case, payment in lieu of notice. Upon the termination of Mr Lim's employment contract, he will be subject to a restraint of trade period of up to 12 months. The enforceability of the restraint clause is subject to all legal requirements. The fixed remuneration payable to Mr Lim comprises remuneration of \$120,000 per annum.

8common has appointed Zoran Grujic as Chief Financial Officer reporting to the Board by way of an executive service agreement. The appointment of Mr Grujic is for an unspecified term. Either 8common or Mr Grujic may terminate the appointment with 6 months' notice or alternatively in 8common's case, payment in lieu of notice. Upon the termination of Mr Grujic's employment contract, he will be subject to a restraint of trade period of up to 12 months. The enforceability of the restraint clause is subject to all legal requirements. The remuneration payable to Mr Grujic comprises base remuneration having a total cost to 8common of \$180,000 per annum, inclusive of mandatory superannuation contributions.

Nick Gonios has moved into the position of Chief Executive Officer (previously COO) reporting to the Board of Directors by way of an executive service agreement. The appointment of Mr Gonios is for an unspecified term. Either 8common or Mr Gonios may terminate the appointment with 6 months' notice or alternatively in 8common's case, payment in lieu of notice. Upon the termination of Mr Gonios' employment contract, he

will be subject to a restraint of trade period of up to 12 months. The enforceability of the restraint clause is subject to all legal requirements. The remuneration payable to Mr Gonios comprises base remuneration having a total cost to 8common of \$240,900 per annum, inclusive of mandatory superannuation contributions.

D. Share-based compensation (audited)

Description of options/rights issued and remuneration

No options were granted as remuneration in the financial year ended 30 June 2016.

Loans to directors and executives

There were no loans to Directors or executives during or since the end of the year.

Share holdings of key management personnel.

Directors and key management personnel of 8common Limited ordinary shares	Balance at the start of the year	Other changes during the year	Balance at the end of the year
2016			
Grant McCarthy	500,000	50,000	550,000
Nyap Liou "Larry" Gan	4,195,119	419,512	4,614,631
Adrian Bunter	20,000	2,000	22,000
Kah Wui "Nic" Lim	11,352,131	131,458	11,483,589
Zoran Grujic	1,240,000	124,000	1,364,000
Total	17,307,250	726,970	18,034,220

Directors and key management personnel of 8common Limited ordinary shares	Balance at the start of the year	Other changes during the year	Balance at the end of the year
2015			
Grant McCarthy	500,000	-	500,000
Nyap Liou "Larry" Gan	4,195,119	-	4,195,119
Adrian Bunter	-	20,000	20,000
Kah Wui "Nic" Lim	11,232,219	119,912	11,352,131
Zoran Grujic	1,240,000	-	1,240,000
Total	17,167,338	139,912	17,307,250

Options on issue

At the date of this report, there were no options on issue.

There have been no unissued shares or interests under option of any controlled entity within the Group during or since reporting date.

END OF REMUNERATION REPORT

This Director's report, incorporating the Remuneration report, is signed in accordance with a resolution of the Board of Directors.



Nic Lim
Managing Director

30 September 2016
Sydney

For personal use only

**AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001
TO THE DIRECTORS OF 8COMMON LIMITED AND CONTROLLED ENTITIES**

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2016 there have been no contraventions of:

- i. the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- ii. any applicable code of professional conduct in relation to the audit.



Walker Wayland NSW
Chartered Accountants



Grant Allsopp
Registered Company Auditor

Dated, this 30th day of September 2016
Sydney

**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 JUNE 2016**

	Note	2016 \$	2015 \$
REVENUE FROM CONTINUING OPERATIONS	3	3,680,907	3,439,548
EXPENSES FROM CONTINUING OPERATIONS			
Cost of services	4	(791,228)	(472,681)
Employee and contractor costs		(2,702,389)	(1,563,597)
Occupancy expenses		(166,542)	(188,370)
Administration expenses		(508,176)	(367,251)
Borrowing costs	4	(93,148)	(26,215)
Depreciation and amortisation	4	(586,137)	(483,396)
Acquisition expenses		-	(96,883)
Other expenses from ordinary activities		(217,535)	(222,615)
NET (LOSS)/PROFIT BEFORE INCOME TAX		(1,384,248)	18,540
Income tax benefit / (expense)	5	31,622	(29,391)
NET (LOSS) FOR THE YEAR		(1,352,626)	(10,851)
Other comprehensive income – translation of foreign subsidiaries		(13,854)	83,693
TOTAL COMPREHENSIVE (LOSS)/INCOME FOR THE YEAR		(1,366,480)	72,842
Earnings per share			
Basic earnings per share – cents per share		(2.46)	(0.02)
Diluted earnings per share – cents per share		(2.46)	(0.02)

The accompanying notes form part of these financial statements

CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 30 JUNE 2016

	Note	30 June 2016 \$	30 June 2015 \$
Current assets			
Cash	9	331,558	565,067
Trade and other receivables	10	350,378	890,329
Other assets	14	8,536	84,246
Assets held for sale	15	3,326,744	-
Total current assets		4,017,216	1,539,642
Non current assets			
Intangible assets	13	3,743,905	7,976,483
Property, plant and equipment	12	28,110	32,732
Deferred tax assets	19	202,895	178,483
Total non-current assets		3,974,910	8,187,698
Total assets		7,992,126	9,727,340
Current liabilities			
Trade and other payables	16	684,025	920,399
Financial liabilities – convertible notes	18	1,242,890	9,249
Financial liabilities – deferred consideration	17	-	877,553
Provisions	20	95,795	49,439
Tax liabilities	19	4,624	68,788
Total current liabilities		2,027,334	1,925,428
Non current liabilities			
Financial liabilities – deferred consideration	17	-	293,699
Financial liabilities – convertible notes	18	-	900,000
Provisions	20	44,727	42,416
Total non current liabilities		44,727	1,236,115
Total liabilities		2,072,061	3,161,543
Net assets		5,920,065	6,565,797
Shareholders' equity			
Contributed equity	21	7,038,326	6,317,578
Accumulated Losses / Retained profits		(1,235,544)	117,082
Foreign currency translation reserve	29	117,283	131,137
Total shareholders' equity		5,920,065	6,565,797

The accompanying notes form part of these financial statements

CONSOLIDATED STATEMENT OF CASH FLOW FOR THE YEAR ENDED 30 JUNE 2016

	Note	2016 \$	2015 \$
CASH FLOW FROM OPERATING ACTIVITIES			
Receipts from operating activities		4,157,153	3,209,387
Interest received		6,679	13,444
Payments to suppliers and employees		(5,058,036)	(2,857,164)
Interest paid		(85,213)	(52,964)
Net cash (used in) / provided by operating activities	25a	<u>(979,417)</u>	<u>312,703</u>
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of business & subsidiary – net of cash acquired		-	(1,920,097)
Purchase of non current assets		(17,134)	(11,438)
Payments of deferred consideration		(331,623)	(325,000)
Refund of earnout payment		60,000	169,966
Payment of Security Deposit		-	(49,999)
Net cash used in investing activities		<u>(288,757)</u>	<u>(2,136,568)</u>
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds from issue of ordinary shares		720,748	3,500,000
(Repayment)/Proceeds from convertible notes		-	(1,800,000)
Proceeds from convertible notes		300,000	900,000
Listing costs		-	(575,043)
Net cash provided by financing activities		<u>1,020,748</u>	<u>2,024,957</u>
NET (DECREASE) / INCREASE IN CASH HELD		(247,426)	201,092
Cash and cash equivalent at beginning of financial year		565,067	356,163
Effects of changes in exchange rates		13,917	7,812
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	9	<u>331,558</u>	<u>565,067</u>

The accompanying notes form part of these financial statements

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 JUNE 2016**

	Contributed Equity \$	Retained earnings / (Accumulated Losses) \$	Reserves \$	Total \$
Opening Balance	3,220,108	127,933	47,444	3,395,485
Comprehensive income				
Loss for the year	-	(10,851)	-	(10,851)
Other comprehensive income	-	-	83,693	83,693
Total comprehensive income	-	(10,851)	83,693	72,842
Issue of shares	3,500,000	-	-	3,500,000
Share issue costs	(402,530)	-	-	(402,530)
BALANCE AT 30 JUNE 2015	6,317,578	117,082	131,137	6,565,797
Comprehensive income				
Loss for the year	-	(1,352,626)	-	(1,352,626)
Other comprehensive loss	-	-	(13,854)	(13,854)
Total comprehensive loss	-	(1,352,626)	(13,854)	(1,366,480)
Issue of shares	720,748	-	-	720,748
BALANCE AT 30 JUNE 2016	7,038,326	(1,235,544)	117,283	5,920,065

The accompanying notes form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 1: BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These consolidated financial statements and notes represent those of 8common Limited and Controlled Entities (the "consolidated group" or "group").

The financial statements were authorised for issue on 30 September 2016 by the directors of the company.

Basis of Preparation

These general purpose financial statements have been prepared in accordance with the *Corporations Act 2001*, Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board which complies with International Financial Reporting Standards as issued by the International Accounting Standards Board. The Group is a for-profit entity for financial reporting purposes under Australian Accounting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

Except for cash flow information, the financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Going concern basis of accounting

a) Going Concern

The Group has incurred a net loss after tax for the year ended 30 June 2016 of \$1,352,626 (2015: loss of \$10,851) and has experienced net cash outflows from operating activities of \$979,417 (2015: cash inflow of \$312,703). As at 30 June 2016, the Group has a net current asset position of \$1,989,882 (30 June 2015: net current asset deficiency of \$385,786). The net current asset position as at 30 June 2016 includes 'assets held for sale' amounting to \$3,326,744 (being the group's Canadian operations, which the directors have agreed to dispose of, further details included in Note 15) and the convertible notes (including interest) totalling \$1,242,890 which have a conversion or repayment date of 5 November 2016. The convertible notes are convertible to equity at the higher of \$0.26 or a 15 day volume weighted average price (share price at 29 September 2016 \$0.155).

These matters give rise to material uncertainties that casts significant doubt upon the Group's ability to continue as a going concern.

The continuing viability of the Group and its ability to continue as a going concern and meet its debts and commitments as they fall due is dependent upon the Group being successful in:

- . generating sufficient cash surpluses from operations resulting from meeting revenue forecasts
- . receiving financial support from its directors, shareholders and convertible note holders
- . the sale of the Canadian operations

The Directors believe there are reasonable grounds to believe that the Group will be able to continue as a going concern after consideration of the following factors:

- The current business development prospects show an increase in activity and should lead to increasing ongoing revenue;
- The directors believe the sale of the Group's Canadian operations will result in a cash inflow;
- Subsequent to year end, the Company announced the intended raising of new funds via the issue of Convertible Notes including the ability for existing convertible note holders to roll over into the new notes;
- The Directors remain committed to the long-term business plan that is contributing to improved results as the business progresses;
- The budgets and forecasts reviewed by the Directors for the next twelve months anticipate the business will continue to produce improved results; and
- The Company raised \$720,748 of new equity capital during the year and therefore the Directors consider it reasonable that the Group will be able to raise further funding as and when required.

Furthermore, the Directors have the option of seeking further funding to support working capital and the business development activities of the Group by way of equity or debt finance. The Directors are of the opinion that these factors will allow the Group to focus on growth areas and on improving profitability. The Directors continue to monitor the situation closely and are focused on taking all measures necessary to optimise the Group's performance.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

a) Going Concern (cont)

The Group has announced the planned issuance of a new class of convertible note to raise up to \$3,000,000 with an expiry of 7 January 2018. These funds will be used to repay the principal and interest totalling \$1,248,262 of the existing convertible notes due on 5 November 2016 and the balance to be used for further working capital.

The Directors believe that the above indicators demonstrate that the Group will be able to pay its debts as and when they become due and payable and to continue as a going concern and be in a position to realise its assets and settle its liabilities and commitments in the normal course of business and at the amounts stated in the financial report. Accordingly, the Directors also believe that it is appropriate to adopt the going concern basis in the preparation of the financial statements.

In the event that the Group does not achieve the conditions stated by the Directors, the ability of the Company and therefore the Group to continue as a Going Concern may be impacted and therefore the Group may not be able to realise its assets and extinguish its liabilities in the ordinary course of operations and at the amounts stated in the financial report. No adjustments have been made to the recoverability and classification of recorded asset values and the amount and classification of liabilities that might be necessary should the Group and company not continue as going concerns.

b) Significant accounting judgments, estimates and assumptions

Management has identified the following critical accounting policies for which significant judgments, estimates and assumptions are made. Actual results may differ from these estimates under different assumption and conditions and may materially affect the financial results or the financial position reported in future years.

Key estimates

i. Impairment – Intangibles

The Group assesses impairment at the end of each reporting year by evaluating conditions and events specific to the Group that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations, which incorporate various key assumptions.

The impairment models for intangible asset balances incorporate growth rates in Australian (Expense8 and Perform8) revenues and expenses and have been factored into valuation models for the next five years on the basis of management's expectations regarding the Group's continued ability to capture market share from competitors. The rates used incorporate an allowance for inflation. Pre-tax discount rates have been used in all models. These assets are considered to be sensitive to these assumptions and is carried in the statement of financial position at a written-down value of \$3,743,905. The blended average revenue growth rate of 16.2% has been used for the periods 2018 to 2021. A terminal growth rate of 2.5% has been used. Goodwill impairment is considered sensitive to the 2018 to 2021 growth rate assumptions. The average growth would need to reduce to less than 12.9% in order for an impairment of the intangible assets to occur at the reporting date.

ii. Provision for impairment of receivables

The directors have considered the recoverability of all trade receivable balances and they are of the opinion that a provision of \$Nil (2015: \$2,708) is necessary. This estimate is based on their judgement.

iii. Intellectual Property – Software useful lives

Expense8, Realtors8 and Perform8 Software is recognised at the cost of acquisition. These assets are deemed to have an infinite useful life, however the directors based on their estimates and judgements have assessed a useful life of 5 years and are carried at cost less accumulated amortisation and any impairment losses.

iii. Capitalised Development Costs

Judgement is required in distinguishing the research and development phases of a new software development project. It is also required in determining whether the recognition requirements for the capitalisation of development costs are met. After capitalisation, management monitors whether the recognition requirements continue to be met and whether there are any indicators that capitalised costs may be impaired (see Note 1 'Research and development'). Capitalised developments costs – as disclosed in Note 13 'Intangible Assets' amounting to \$862,880 have been capitalised as intangible assets on the basis that management expects future economic benefits to be derived by the Group.

c) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits available on demand with banks, other short-term highly liquid investments with original maturities of 3 months or less, and bank overdrafts. Bank overdrafts are reported within short-term borrowings in current liabilities in the statement of financial position.

NOTE 1: BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**d) Trade and other receivables**

Trade and other receivables include amounts due from customers for goods sold and services performed in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting year are classified as current assets. All other receivables are classified as non-current assets.

Trade and other receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment.

e) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation.

The carrying amount of property, plant and equipment is reviewed annually by Officers of the 8common Group to ensure it is not in excess of the recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employed and subsequent disposal. The expected net cash flows have not been discounted to present values in determining recoverable amounts.

The depreciable amounts of all fixed assets are depreciated on a straight line basis over their estimated useful lives commencing from the time the asset is held ready for use. The useful lives of each class of assets vary from 3 – 10 years.

f) Principles of Consolidation

The consolidated financial statements incorporate all of the assets, liabilities and results of 8common Limited and all of the subsidiaries (including any structured entities). Subsidiaries are entities the parent controls. The parent controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The assets, liabilities and results of all subsidiaries are fully consolidated into the financial statements of the Group from the date on which the Group obtains control. The consolidation of a subsidiary is discontinued from the date that control ceases. Intercompany transactions, balances and unrealised gains or losses on transactions between group entities are fully eliminated on consolidation. Accounting policies of subsidiaries have been changed & adjustments made where necessary to ensure uniformity of the accounting policies adopted.

Business combinations

Business combinations occur where an acquirer obtains control over one or more businesses.

A business combination is accounted for by applying the acquisition method, unless it is a combination involving entities or businesses under common control. The business combination will be accounted for from the date that control is attained, whereby the fair value of the identifiable assets acquired and liabilities (including contingent liabilities) assumed is recognised (subject to certain limited exemptions).

When measuring the consideration transferred in the business combination, any asset or liability resulting from a contingent consideration arrangement is also included. Subsequent to initial recognition, contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability is remeasured in each reporting year to fair value, recognising any change to fair value in profit or loss, unless the change in value can be identified as existing at acquisition date.

All transaction costs incurred in relation to business combinations, other than those associated with the issue of a financial instrument, are recognised as expenses in profit or loss when incurred.

The acquisition of a business may result in the recognition of goodwill or a gain from a bargain purchase.

Foreign Currency Transactions and Balances***Functional and presentation currency***

The functional currency of each of the Group's entities is measured using the currency of the primary economic environment in which that entity operates except for Expense8 Pte Ltd and Perform8 Pte Ltd which are incorporated in Singapore but have a functional and presentation currency of Australian dollars. The consolidated financial statements are presented in Australian dollars, which is the parent entity's functional currency.

Transactions and balances

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are translated at the year-end exchange rate. Non-monetary items measured at historical cost continue to be carried at the exchange rate at the date of the transaction. Non-monetary items measured at fair value are reported at the exchange rate at the date when fair values were determined

NOTE 1: BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)
NOTE 1: BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

f) Principles of Consolidation (cont.)

Exchange differences arising on the translation of monetary items are recognised in profit or loss, except where deferred in equity as a qualifying cash flow or net investment hedge.

Exchange differences arising on the translation of non-monetary items are recognised directly in other comprehensive income to the extent that the underlying gain or loss is recognised in other comprehensive income; otherwise the exchange difference is recognised in profit or loss.

Group companies

The financial results and position of foreign operations, whose functional currency is different from the Group's presentation currency, are translated as follows:

- assets and liabilities are translated at exchange rates prevailing at the end of the reporting year;
- income and expenses are translated at average exchange rates for the year; and
- retained earnings are translated at the exchange rates prevailing at the date of the transaction.

Exchange differences arising on translation of foreign operations with functional currencies other than Australian dollars are recognised in other comprehensive income and included in the foreign currency translation reserve in the statement of financial position. The cumulative amount of these differences is reclassified into profit or loss in the year in which the operation is disposed.

Goodwill

Goodwill is carried at cost less any accumulated impairment losses. Goodwill is calculated as the excess of the sum of:

- the consideration transferred;
- any non-controlling interest (determined under either the full goodwill or proportionate interest method); and
- the acquisition date fair value of any previously held equity interest;

over the acquisition date fair value of net identifiable assets acquired.

The acquisition date fair value of the consideration transferred for a business combination plus the acquisition date fair value of any previously held equity interest should form the cost of the investment in the separate financial statements.

Fair value re-measurements in any pre-existing equity holdings are recognised in profit or loss in the year in which they arise. Where changes in the value of such equity holdings had previously been recognised in other comprehensive income, such amounts are recycled to profit or loss.

Goodwill on acquisition of subsidiaries is included in intangible assets.

Goodwill is tested for impairment annually and is allocated to the Group's cash-generating units or groups of cash-generating units, representing the lowest level at which goodwill is monitored being not larger than an operating segment. Gains and losses on the disposal of an entity include the carrying amount of goodwill related to the entity disposed.

Changes in the ownership interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions and do not affect the carrying amounts of goodwill.

The accounting for the business combinations during the year is considered provisional.

g) Non – Current Assets Held for Sale

Non-current assets are classified as held for sale and measured at the lower of carrying amount and fair value less costs to sell, where the carrying amount will be recovered principally through its sale as opposed to its continues use. No depreciation or amortisation is charged against assets held for sale.

Classification as held for sale occurs when management has committed to a plan for immediate sale, the sale is expected to occur within one year from the date of classification, and an active marketing campaign for the sale of the asset has commenced. Such assets are classified as current assets.

h) Intangibles Other than Goodwill

Intellectual Property – Software

Software is recognised at cost of acquisition. These assets are deemed to have an infinite life, however the directors have assessed a useful life of five (5) years and are carried at cost less accumulated amortisation and any impairment losses. These assets will be assessed for impairment on an annual basis.

Development costs

Development costs in relation to the Expense8 software upgrade have been capitalised as at 30 June 2016. No amortisation has been charged as the upgrade has not been completed and/or commercialised.

i) Trade and Other Creditors

These amounts represent liabilities for goods and services provided to the 8common Group prior to the end of the year and which are unpaid. The amounts are unsecured and are paid in accordance with supplier terms.

j) Financial Liabilities

Convertible notes

All loans and borrowings are initially recognized at the fair value of the consideration received less directly attributable transaction costs. After initial recognition, interest-bearing loans and borrowings and subsequently measured at amortised cost using the effective interest method. Gains and losses are recognized in profit or loss when the liabilities are derecognised.

Deferred consideration

The carrying value of the deferred consideration balances relate to earn-out clauses in relation to the acquisition of the operating entities or businesses. The directors have recognised these amounts in the financial statements, as they believe the payment of these amounts are considered probable. Amounts expected to be repaid later than 12 months from 30 June 2016 have been discounted in order to arrive at a net present value.

k) Employee Entitlements

Short-term employee benefits

Provision is made for the Group's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting year in which the employees render the related service, including wages, salaries and sick leave. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

The Group's obligations for short-term employee benefits such as wages, salaries and sick leave are recognised as a part of current trade and other payables in the statement of financial position. The Group's obligations for employees' annual leave and long service leave entitlements are recognised as provisions in the statement of financial position.

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting year in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting year on government bonds that have maturity dates that approximate the terms of the obligations. Any remeasurements for changes in assumptions of obligations for other long-term employee benefits are recognised in profit or loss in the periods in which the changes occur.

Other long-term employee benefits

The Group's obligations for long-term employee benefits are presented as non-current provisions in its statement of financial position, except where the Group does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting year, in which case the obligations are presented as current provisions.

NOTE 1: BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**k) Employee Entitlements (cont.)***Defined contribution superannuation benefits*

All Australian employees of the Group receive defined contribution superannuation entitlements, for which the Group pays the fixed superannuation guarantee contribution (currently 9.5% of the employee's average ordinary salary) to the employee's superannuation fund of choice. All contributions in respect of employees' defined contribution entitlements are recognised as an expense when they become payable. The Group's obligation with respect to employees' defined contribution entitlements is limited to its obligation for any unpaid superannuation guarantee contributions at the end of the reporting year. All obligations for unpaid superannuation guarantee contributions are measured at the (undiscounted) amounts expected to be paid when the obligation is settled and are presented as current liabilities in the Group's statement of financial position.

l) Taxation

The income tax expense/(income) for the year comprises current income tax expense/(income) and deferred tax expense/(income).

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities/(assets) are measured at the amounts expected to be paid to/(recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense/(income) is charged or credited outside profit or loss when the tax relates to items that are recognised outside profit or loss.

Except for business combinations, no deferred income tax is recognised from the initial recognition of an asset or liability, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability. With respect to non-depreciable items of property, plant and equipment measured at fair value and items of investment property measured at fair value, the related deferred tax liability or deferred tax asset is measured on the basis that the carrying amount of the asset will be recovered entirely through sale.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Where temporary differences exist in relation to investments in subsidiaries, branches, associates, and joint ventures, deferred tax assets and liabilities are not recognised where the timing of the reversal of the temporary difference can be controlled and it is not probable that the reversal will occur in the foreseeable future.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where: (a) a legally enforceable right of set-off exists; and (b) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

Tax Consolidation

8common Limited and its wholly owned Australian subsidiary (Business Information Services (NSW) Pty Limited) have formed an income tax consolidated group under tax consolidation legislation as of 3 March 2014. Each entity in the 8common Group recognises its own current and deferred tax assets and liabilities. Such taxes are measured using the 'stand-alone taxpayer' approach to allocation. Current tax liabilities (assets) and deferred tax assets arising from unused tax losses and tax credits in the subsidiaries are immediately transferred to the head entity. The 8common Group notified the Australian Taxation Office that it had elected to form an income tax consolidated group as of 3 March 2014.

NOTE 1: BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**m) Contributed equity**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or Options are shown in equity as a deduction, net of tax, from the proceeds.

n) Revenue

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed.

Annual license fees for Australian revenues streams are recognised as revenue upon invoice date as all relevant activities to ensure continued service and functionality of the product have been performed by the company. Realtors8 license fees are billed on a monthly basis and the revenue from these fees is recognised at the completion of the month.

Interest revenue is recognised using the effective interest method. All revenue is stated net of the amount of goods and services tax.

o) Consumption Taxes

Revenues, expenses and assets are recognised net of the amount of GST/HST, except where the amount of GST/HST incurred is not recoverable from the Australian Taxation Office (ATO) and The Canadian Taxation Authorities.

Receivables and payables are stated inclusive of the amount of GST/HST receivable or payable. The net amount of GST/HST recoverable from, or payable to, the ATO/Canadian Taxation Authorities is included with other receivables or payables in the statement of financial position.

p) Comparative period

The comparative period is for the full financial year to 30 June 2015. The current period includes a full 12 months of trading activity.

q) New and Amended Accounting Policies Adopted by the Group

Accounting Standards and Interpretations issued by the AASB that are not yet mandatorily applicable to the Group, together with an assessment of the potential impact of such pronouncements on the Group when adopted in future periods, are discussed below:

AASB 9: Financial Instruments and associated Amending Standards (applicable to annual reporting periods beginning on or after 1 January 2018);

The Standard will be applicable retrospectively (subject to the provisions on hedge accounting outlined below) and includes revised requirements for the classification and measurement of financial instruments, revised recognition and derecognition requirements for financial instruments and simplified requirements for hedge accounting.

The key changes that may affect the Group on initial application include certain simplifications to the classification of financial assets, simplifications to the accounting of embedded derivatives, upfront accounting for expected credit loss, and the irrevocable election to recognise gains and losses on investments in equity instruments that are not held for trading in other comprehensive income. AASB 9 also introduces a new model for hedge accounting that will allow greater flexibility in the ability to hedge risk, particularly with respect to hedges of non-financial items. Should the entity elect to change its hedge policies in line with the new hedge accounting requirements of the Standard, the application of such accounting would be largely prospective.

Although the directors anticipate that the adoption of AASB 9 may have an impact on the Group's financial instruments, including hedging activity, it is impracticable at this stage to provide a reasonable estimate of such impact.

AASB 15: Revenue from Contracts with Customers (applicable to annual reporting periods beginning on or after 1 January 2018, as deferred by AASB 2015-8: Amendments to Australian Accounting Standards – Effective Date of AASB 15).

When effective, this Standard will replace the current accounting requirements applicable to revenue with a single, principles-based model. Except for a limited number of exceptions, including leases, the new revenue model in AASB 15 will apply to all contracts with customers as well as non-monetary exchanges between entities in the same line of business to facilitate sales to customers and potential customers.

**NOTE 1: BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(continued)**

q) New and Amended Accounting Policies Adopted by the Group (Continued)

The core principle of the Standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for the goods or services. To achieve this objective, AASB 15 provides the following five-step process:

- identify the contract(s) with a customer;
- identify the performance obligations in the contract(s);
- determine the transaction price;
- allocate the transaction price to the performance obligations in the contract(s); and
- recognise revenue when (or as) the performance obligations are satisfied

The transitional provisions of this Standard permit an entity to either: restate the contracts that existed in each prior period presented per AASB 108: Accounting Policies, Changes in Accounting Estimates and Errors (subject to certain practical expedients in AASB 15); or recognise the cumulative effect of retrospective application to incomplete contracts on the date of initial application. There are also enhanced disclosure requirements regarding revenue.

Although the directors anticipate that the adoption of AASB 15 may have an impact on the Group's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

AASB 16: Leases (applicable to annual reporting periods beginning on or after 1 January 2019).

When effective, this Standard will replace the current accounting requirements applicable to leases in AASB 117: Leases and related Interpretations. AASB 16 introduces a single lessee accounting model that eliminates the requirement for leases to be classified as operating or finance leases.

The main changes introduced by the new Standard include:

- recognition of a right-to-use asset and liability for all leases (excluding short-term leases with less than 12 months of tenure and leases relating to low-value assets);
- depreciation of right-to-use assets in line with AASB 116: Property, Plant and Equipment in profit or loss and unwinding of the liability in principal and interest components;
- variable lease payments that depend on an index or a rate are included in the initial measurement of the lease liability using the index or rate at the commencement date;
- by applying a practical expedient, a lessee is permitted to elect not to separate non-lease components and instead account for all components as a lease; and
- additional disclosure requirements.

The transitional provisions of AASB 16 allow a lessee to either retrospectively apply the Standard to comparatives in line with AASB 108 or recognise the cumulative effect of retrospective application as an adjustment to opening equity on the date of initial application.

Although the directors anticipate that the adoption of AASB 16 will impact the Group's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

AASB 2014-3: Amendments to Australian Accounting Standards – Accounting for Acquisitions of Interests in Joint Operations (applicable to annual reporting periods beginning on or after 1 January 2016).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 2: PARENT INFORMATION

PARENT ENTITY

2016
\$

2015
\$

The following information has been extracted from the books and records of the parent and has been prepared in accordance with Australian Accounting Standards.

Statement of Financial Position

ASSETS

Current assets	57,092	431,351
Non-current assets	6,834,228	7,167,703
TOTAL ASSETS	6,891,320	7,599,054

LIABILITIES

Current liabilities	1,393,589	987,885
Non-current liabilities	-	900,000
TOTAL LIABILITIES	1,393,589	1,887,885

EQUITY

Issued capital	7,037,915	6,317,578
Accumulated losses	(1,540,184)	(606,409)
TOTAL EQUITY	5,497,731	5,711,169

Statement of Profit or Loss and Other Comprehensive Income

Total loss	(934,220)	(457,381)
Total comprehensive income	(934,220)	(457,381)

Guarantees

No cross guarantees existed during the year ended 30 June 2016.

Contingent liabilities

At 30 June 2016, 8common Limited is not responsible for any contingent liabilities of subsidiaries.

Contractual commitments

At 30 June 2016, 8common Limited was not responsible for any contractual commitments of any of its subsidiaries.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 3: REVENUE FROM CONTINUING OPERATIONS

	Consolidated Group	
	2016	2015
	\$	\$
a. Revenue from continuing operations		
– License and maintenance fees	3,674,228	3,166,069
– Interest received from unrelated parties	6,679	13,444
– Other revenues (i)	-	260,035
	3,680,907	3,439,548
(i) Other revenue consists of an overprovision of consideration in relation to the acquisition of Business Information Services (NSW) Pty Ltd that was determined more than 12 months after acquisition date. AASB 3 Business Combinations requires this to be recognised as income.		

NOTE 4: EXPENSES FOR THE YEAR

	Consolidated Group	
	2016	2015
	\$	\$
Profit before income tax from continuing operations includes the following specific expenses:		
a. Expenses		
Cost of sales	791,228	472,681
Borrowing costs on financial liabilities not at fair value through profit or loss:		
– related parties – convertible notes	27,130	15,233
– unrelated parties	66,018	10,982
	93,148	26,215
Depreciation	16,535	10,295
Amortisation	569,602	473,101
	586,137	483,396
Employee benefits expense:		
– defined contribution superannuation expense	197,388	133,071
Rental expense on operating leases:	97,805	112,981
Bad debts expense	68,832	25,906
b. Significant Expenses		
The following significant expense items are relevant in explaining the financial performance:		
Acquisition expenses	-	96,883

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 5: TAX (BENEFIT) / EXPENSE

	Consolidated Group	
	2016	2015
	\$	\$
a. The components of tax (expense)/income comprise:		
Current tax		-
Deferred tax	58,915	29,391
b. The prima facie tax on profit from ordinary activities before income tax is reconciled to income tax as follows:		
Prima facie tax payable on (loss)/profit from ordinary activities before income tax at 30%	(415,274)	5,562
Add:		
Tax effect of:		
- under-provision for income tax in prior year	-	-
- share issue costs	34,502	34,502
- movement in provision	52,315	5,111
Less:		
Tax effect of:		
- other	296,835	(15,784)
Income tax (benefit) / expense attributable to entity	(31,622)	29,391
The applicable weighted average effective tax rates are as follows:	2%	158%

NOTE 6: KEY MANAGEMENT PERSONNEL COMPENSATION

Refer to the remuneration report contained in the directors' report for details of the remuneration paid or payable to each member of the Group's key management personnel (KMP) for the year ended 30 June 2016.

The totals of remuneration paid to KMP of the company and the Group during the year are as follows:

	Consolidated Group	
	2016	2015
	\$	\$
Short-term employee benefits	686,554	410,639
Post-employment benefits	38,860	18,773
Total KMP compensation	725,414	429,412

Short-term employee benefits

These amounts include fees and benefits paid to the executive Chair and non-executive directors as well as all salary, paid leave benefits, fringe benefits and cash bonuses awarded to executive directors and other KMP.

Post-employment benefits

These amounts are the current-year's estimated cost of providing for the Group's defined benefits scheme post-retirement, superannuation contributions made during the year and post-employment life insurance benefits.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 7: AUDITORS' REMUNERATION

	Consolidated Group	
	2016	2015
	\$	\$
Remuneration of the auditor, Walker Wayland NSW Chartered Accountants for:		
– auditing or reviewing financial statements	36,000	24,000
– taxation services	3,165	3,781
– Other assurance services	1,651	18,000
	<u>40,816</u>	<u>45,781</u>
Remuneration of overseas subsidiary auditors	21,655	43,702
	<u>62,471</u>	<u>89,483</u>

NOTE 8: (LOSS) PER SHARE

a. (Loss) used to calculate basic and diluted EPS	(1,352,626)	(10,851)
b. Weighted average number of ordinary shares outstanding during the year used in calculating basic EPS	No. 54,964,087	No. 51,665,753
Weighted average number of ordinary shares outstanding during the year used in calculating dilutive EPS	54,964,087	51,665,753

NOTE 9: CASH AND CASH EQUIVALENTS

	Consolidated Group	
	2016	2015
	\$	\$
Cash at bank and on hand	331,558	565,067
Reconciliation of cash		
Cash at the end of the financial year as shown in the statement of cash flows is reconciled to items in the statement of financial position as follows:		
Cash and cash equivalents	280,213	514,320
Term deposits	51,345	50,747
	<u>331,558</u>	<u>565,067</u>

NOTE 10: TRADE AND OTHER RECEIVABLES

	Consolidated Group	
	2016	2015
	\$	\$
CURRENT		
Trade receivables	347,788	595,137
Provision for impairment	-	(2,708)
	<u>347,788</u>	<u>592,429</u>
Other receivables	2,590	297,900
	<u>350,378</u>	<u>890,329</u>

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 10: TRADE AND OTHER RECEIVABLES (continued)

a. **Provision for Impairment of Receivables**

A provision for impairment of receivables existed as at 30 June 2015 and is recorded above. It relates to debtors that are deemed as potentially unrecoverable.

b. **Credit risk**

The Group has no significant concentration of credit risk with respect to any single counterparty or group of counterparties. The class of assets described as "trade and other receivables" is considered to be the main source of credit risk related to the Group.

The Group has no significant credit risk exposure in any country in which the Group trades.

The balances of receivables that are within initial trade terms (as detailed in the table) are considered to be of high credit quality.

	Gross Amount \$	Past Due and Impaired \$	Past Due but Not Impaired (Days Overdue)				Within Initial Trade Terms \$
			< 30 \$	31-60 \$	61-90 \$	> 90 \$	
2016							
Trade and term receivables	347,788	-	251,358	52,387	44,013	29	251,358
Other receivables	2,590	-	-	-	-	-	2,590
Total	350,378	-	251,358	52,387	44,013	29	253,948

	Gross Amount \$	Past Due and Impaired \$	Past Due but Not Impaired (Days Overdue)				Within Initial Trade Terms \$
			< 30 \$	31-60 \$	61-90 \$	> 90 \$	
2015							
Trade and term receivables	595,137	2,708	306,971	105,485	17,514	10,030	152,429
Other receivables	297,900	-	-	-	-	-	297,900
Total	893,037	2,708	306,971	105,485	17,514	10,030	450,329

c. **Financial Assets Classified as Loans and Receivables**

	2016 \$	2015 \$
Trade and other receivables:		
- total current	350,378	890,329
- total non-current	-	-
Financial assets	350,378	890,329

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 11: INTERESTS IN SUBSIDIARIES & ACQUISITIONS

a. **Information about Principal Subsidiaries**

The subsidiaries listed below have share capital consisting solely of ordinary shares or which are held directly by the Group. The proportion of ownership interests held equals the voting rights held by the Group. Each subsidiary's principal place of business is also its country of incorporation.

Name of Subsidiary	Principal Place of Business	Ownership Interest Held by the Group	
		2016	2015
		%	%
Business Information Services (NSW) Pty Limited	Australia	100	100
Expense8 Pte Ltd	Singapore	100	100
Realtors8 Pte Ltd	Singapore	100	100
Perform8 Pte Ltd	Singapore	100	100
0966058 BC Ltd	Canada	100	100
Combustion Labs Media Inc.	Canada	100	100
Sam & Andy Inc.	Canada	100	100

Subsidiary financial statements used in the preparation of these consolidated financial statements have also been prepared as at the same reporting date as the Group's financial statements.

NOTE 12: PROPERTY, PLANT AND EQUIPMENT

	Consolidated Group	
	2016	2015
	\$	\$
Plant and Equipment		
Plant and equipment:		
At cost	171,380	263,602
Accumulated depreciation	(143,270)	(230,870)
	<u>28,110</u>	<u>32,732</u>

a. **Movements in Carrying Amounts**

Movements in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	2016	2015
	\$	\$
Balance at beginning of year	32,732	26,603
Additions	11,913	16,424
Depreciation expense	(16,535)	(10,295)
Balance at end of year	<u>28,110</u>	<u>32,732</u>

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 13: INTANGIBLE ASSETS

	Consolidated Group	
	2016	2015
	\$	\$
Goodwill arising on acquisition of Business Information Services (NSW) Pty Limited	1,225,108	1,225,108
Goodwill arising on acquisition of Realtors8 Pte Ltd and its controlled entities Limited	2,552,314	2,552,314
Transferred to Assets held for Sale	(2,552,314)	-
	-	2,552,314
Goodwill arising on acquisition of the assets of Centre for Organisations Innovation Pty Limited	900,000	900,000
Reduction in purchase price	(360,000)	-
	540,000	900,000
Goodwill arising on acquisition of Sam & Andy Inc.	755,449	755,449
Transferred to Assets held for Sale	(755,449)	-
	-	755,449
Total Goodwill	1,765,108	5,432,871
Intellectual property – Expense8	833,000	833,000
Less: accumulated amortisation	(347,083)	(180,482)
	485,917	652,518
Development Costs – Expense8	862,880	312,445
	1,348,797	964,963
Intellectual property – Realtors8	1,037,000	1,037,000
Less: accumulated amortisation	(501,755)	(268,351)
Transfer to Assets held for Sale	(535,245)	-
	-	768,649
Intellectual property – Perform8	900,000	900,000
Less: accumulated amortisation	(270,000)	(90,000)
	630,000	810,000
Total Intellectual property	1,978,797	2,543,612
Total Intangibles	3,743,905	7,976,483

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 13: INTANGIBLE ASSETS (continued)

	Goodwill	Acquired Intellectual property	Software Development Costs	Total
	\$	\$	\$	\$
Consolidated Group:				
Year ended 30 June 2016				
Balance at the beginning of the year	5,432,871	2,231,167	312,445	7,976,483
Additions	-	-	550,435	550,435
Reduction in purchase price	(360,000)	-	-	(360,000)
Other movement	-	(10,403)	-	(10,403)
Amortisation charge	-	(569,602)	-	(569,602)
Transfer to Assets held for sale	(3,307,763)	(535,245)	-	(3,843,008)
	1,765,108	1,115,917	862,880	3,743,905

Consolidated Group:

Year ended 30 June 2015

Balance at the beginning of the year	3,777,422	1,804,268	-	5,581,690
Additions	1,655,449	900,000	312,445	2,867,894
Amortisation charge	-	(473,101)	-	(473,101)
	5,432,871	2,231,167	312,445	7,976,483

Intangible assets, other than goodwill, have finite useful lives. The current amortisation charges for intangible assets are included under depreciation and amortisation expense per the statement of profit or loss. Goodwill has an indefinite useful life. Development costs have not been amortised as the product is still in development.

Impairment disclosures

Goodwill is allocated to cash-generating units (CGU) which are based on the Group's reporting segments:

	2016	2015
	\$	\$
Australian CGU	1,765,108	2,125,108
Canadian CGU	-	3,307,763
Total	1,765,108	5,432,871

The recoverable amount of each cash-generating unit above is determined based on value-in-use calculations. Value-in-use is calculated based on the present value of cash flow projections over a 5-year period with the period extending beyond 5 years extrapolated using an estimated growth rate. The cash flows are discounted using the company's weighted average cost of capital.

The following key assumptions were used in the value-in-use calculations:

	Terminal Growth	5 year Growth Rate	Discount Rate
Australian CGU	2.5%	16.2% pa	12.1%

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 13: INTANGIBLE ASSETS (continued)

Management has based the value-in-use calculations on budgets for each reporting segment. These budgets use expected revenue growth based on new business signed and expected to be signed due to business development activities and also taking into account historical weighted average growth rates to projected revenue. Costs are calculated taking into account historical gross margins as well as estimated weighted average inflation rates over the year, which are consistent with inflation rates applicable to the locations in which the segments operate. Discount rates are pre-tax and are adjusted to incorporate risks associated with a particular segment.

The blended average revenue growth rate of 16.2% has been used for the periods 2018 to 2021. A terminal growth rate of 2.5% has been used. Goodwill impairment is considered sensitive to the 2018 to 2021 growth rate assumptions. The average growth would need to reduce to less than 12.9% in order for an impairment of the intangible assets to occur at the reporting date.

NOTE 14: OTHER ASSETS

	Consolidated Group	
	2016	2015
	\$	\$
CURRENT		
Prepayments	8,536	84,246

NOTE 15: ASSETS HELD FOR SALE

Management has transferred all of the assets and liabilities (excluding cash) related to the Realtor8 business unit from a Non-Current assets to an Asset Held for Sale. This includes the following entities:

- Realtors8 Pte Ltd
- Combustion Labs Media Inc
- Sam & Andy Inc
- 0966058 BC Ltd

Management has deemed that this business unit is not in line with the future strategy and direction of the business, which focuses on the employee productivity market, and accordingly has the intention to sell the unit.

Details of the assets held for sale are as follows:

Details	\$
Assets	
Accounts Receivable	177,006
Other Assets	97,483
Fixed Assets	2,727
Goodwill and Intellectual Property	3,843,008
Total Assets	4,120,224
Liabilities	
Accounts Payable	182,441
Other Creditors	304,108
Deferred Liabilities	306,931
Total Liabilities	793,480
Assets Held for Sale	3,326,744

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 16: TRADE AND OTHER PAYABLES

CURRENT	2016 \$	2015 \$
Unsecured liabilities:		
Trade payables	104,054	147,092
Sundry payables and accrued expenses	529,971	723,307
Amounts payable to related parties	50,000	50,000
	<u>684,025</u>	<u>920,399</u>

a. Financial liabilities at amortised cost classified as trade and other payables	2016 \$	2015 \$
Trade and other payables:		
– total current	684,025	920,399
– total non-current	-	-
Financial liabilities as trade and other payables	<u>684,025</u>	<u>920,399</u>

NOTE 17: FINANCIAL LIABILITIES – CONTINGENT CONSIDERATION

CURRENT		
Contingent consideration	-	877,553
NON CURRENT		
Contingent consideration	-	293,699

NOTE 18: FINANCIAL LIABILITIES

CURRENT		
Unsecured liabilities:		
Convertible notes and accrued interest	1,242,890	9,249
NON CURRENT		
Convertible notes and accrued interest	-	900,000

Key terms of the Notes include:

- Maturity Date: 5 November 2016;
- Total limit: Up to A\$1,200,000 issued;
- Interest rate: 8% per annum, accruing daily and payable six (6) monthly in cash, in arrears;
- Security: Unsecured
- Conversion:
 - At the higher share price of \$0.26 or 15% discount of 15 day VWAP;
 - Conversion right lies with the Note holder;
 - Company has the option to redeem the Notes up to 90 days maturity and will have to pay interest till maturity.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 19: TAX

Consolidated Group

CURRENT	2016	2015
	\$	\$
Income tax payable	4,624	68,788

NON CURRENT

Deferred tax asset	202,895	178,483
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Deferred tax asset

	Opening Balance	Charged to Income	Charged Directly to Equity	Changes in Tax Rate	Exchange Differences	Closing Balance
	\$	\$	\$	\$	\$	\$
NON-CURRENT						
Deferred tax assets						
Provisions	35,360	5,111	-	-	-	40,471
Share issue costs	-	(34,502)	172,514	-	-	138,012
Balance at 30 June 2015	35,360	(29,391)	172,514	-	-	178,483

NON-CURRENT

Deferred tax assets

Provisions	40,471	58,914	-	-	-	99,385
Share issue costs	138,012	(34,502)	-	-	-	103,510
Balance at 30 June 2016	178,483	24,412	-	-	-	202,895

NOTE 20: PROVISIONS

Analysis of total provisions

Consolidated Group

	2016	2015
	\$	\$
Current – annual leave	95,795	49,439
Non-current – long service leave	44,727	42,416
	140,522	91,855
Opening balance	91,855	74,875
Additions in the year	48,667	16,980
Balance at 30 June 2016	140,522	91,855

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 20: PROVISIONS (continued)

Provision for Employee Benefits

Provision for employee benefits represents amounts accrued for annual leave and long service leave.

The current portion for this provision includes the total amount accrued for annual leave entitlements that have vested due to employees having completed the required period of service. Based on past experience, the Group does not expect the full amount of the annual leave balance classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since the Group does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.

In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data. The measurement and recognition criteria relating to employee benefits have been discussed in Note 1(i).

NOTE 21: ISSUED CAPITAL

	Date	Price	No.	\$
Shares on issue			40,000,000	3,220,108
Shares issued at IPO	27 August 2014	\$0.25	14,000,000	3,500,000
Less: Shares issue costs (net of tax)	27 August 2014	N/A	N/A	(402,530)
Balance as at 30 June 2015			54,000,000	6,317,578

	Date	Price	No.	\$
Shares issued	20 January 2016	\$0.18	1,091,844	196,532
Shares issued	31 March 2016	\$0.18	1,801,111	324,200
Shares issued	20 June 2016	\$0.18	1,111,200	200,016
		Total	4,004,155	720,748
Balance as at 30 June 2016			58,004,155	7,038,326

Ordinary shares participate in dividends and the proceeds on winding-up of the parent entity in proportion to the number of shares held.

At the shareholders' meetings each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 21: ISSUED CAPITAL (continued)

a. **Capital Management**

Management controls the capital of the Group in order to maintain a sustainable debt to equity ratio, generate long-term shareholder value and ensure that the Group can fund its operations and continue as a going concern.

The Group's debt and capital include ordinary share capital, convertible notes and financial liabilities, supported by financial assets.

The Group is not subject to any externally imposed capital requirements.

Management effectively manages the Group's capital by assessing the Group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders and share issues.

	Consolidated Group	
	2016	2015
	\$	\$
Total borrowings	1,242,890	909,249
Less cash and cash equivalents	(331,558)	(565,067)
Net debt	911,332	344,182
Total equity	5,920,065	6,565,797
Total capital	7,038,325	6,909,979
Gearing ratio	12.9%	5.0%

NOTE 22: CAPITAL AND LEASING COMMITMENTS

	Consolidated Group	
	2016	2015
	\$	\$
Operating Lease Commitments		
Non-cancellable operating leases contracted for but not recognised in the financial statements		
Payable – minimum lease payments:		
– not later than 12 months	77,827	72,483
– between 1 year and 5 years	123,670	187,149
	201,497	259,632

The property lease is a non-cancellable lease with a 4 -year term, with rent payable monthly in advance. Contingent rental provisions within the lease agreement require the minimum lease payments shall be increased by the lower of the change in the consumer price index (CPI) or 4% per annum.

NOTE 23: CONTINGENT LIABILITIES AND CONTINGENT ASSETS

There are no contingent liabilities or contingent assets as at the date of this annual report.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 24: OPERATING SEGMENTS

The Group has two (2) reportable segments, as described below, which are the groups strategic business units. The Group has identified its business units based on internal reports that are reviewed on a monthly basis and used by the executive management team (the chief operating decision makers) in assessing performance and in determining the allocation of resources.

The following summary describes the operations in each of the Group's reportable geographic segments:

- Productivity & Performance (including Expense8 and Perform8): Expense8 is a Travel & Expense management software solution that manages and streamlines the end-to-end processing of employee-generated expenses. By using Expense8, clients' administration of expenses charged to corporate credit cards is made easier. Perform8 is an advanced survey and action planning solution that diagnoses and prioritises areas for improvement across your business. Its unique methodology drives continuous improvement throughout your organisation, maximising employee engagement and boosting productivity levels.
- Realtors8: Realtors8 is a Content Management System (CMS) and Customer Relationship Management (CRM) Solution primarily targeting realtors. The comprehensive solution provides personalised, customer-branded websites, integrated to multiple listing services (MLS), syndication and marketing tools, which enable the realtors to generate traffic, leads and maintain relationships with their clients.

Year ended June 2016	Performance & Productivity	Realtors8	Head Office	Total
	\$	\$	\$	\$
Total segment revenue	1,970,881	1,709,578	448	3,680,907
Net Profit / (Loss) after tax for the Period	(530,178)	4,290	(826,738)	(1,352,626)
Adjusted EBITDA	(139,691)	224,337	(791,563)	(706,917)
Total segment assets				
30 June 2016	3,072,601	3,326,744	1,592,781	7,992,126
Total segment liabilities				
30 June 2016	678,472	-	1,393,589	2,072,061
Year ended June 2015	Performance & Productivity	Realtors8	Head Office	Total
	\$	\$	\$	\$
Total segment revenue	1,887,767	1,279,878	271,903	3,439,548
Net Profit / (Loss) after tax for the Period	389,482	59,130	(459,463)	(10,851)
Adjusted EBITDA	648,286	277,035	(410,614)	514,707
Total segment assets				
30 June 2015	3,524,301	4,471,180	1,731,859	9,727,340
Total segment liabilities				
30 June 2015	1,063,849	856,698	1,240,996	3,161,543

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 25: CASH FLOW INFORMATION

	Consolidated Group	
	2016 \$	2015 \$
a. Reconciliation of Cash Flow from Operations with (Loss)/Profit after Income Tax		
(Loss) / Profit after income tax	(1,352,626)	(10,851)
Non-cash flows in profit:		
– Amortisation	569,602	473,101
– Depreciation	16,535	10,295
– Non-cash interest expense	7,869	9,256
– Foreign exchange	(13,853)	(30,513)
Changes in assets and liabilities, net of the effects of purchase and disposal of subsidiaries:		
– (Increase) in trade and term receivables	181,686	(265,547)
– Decrease/(Increase) in other assets	(84,210)	157,211
– Increase in trade payables and accruals	(264,511)	95,894
– (Decrease) in income taxes payable	(64,164)	-
– (Increase) in deferred tax assets	(24,412)	(143,123)
– Increase in provisions	48,667	16,980
Cash flow from operating activities	(979,417)	312,703
b. Acquisition of Entities		
Refer to Note 11: Interests in subsidiaries.		
c. Loan Facilities		
For details of the convertible note, refer to Note 18: Financial Liabilities.		

NOTE 26: EVENTS AFTER THE REPORTING YEAR

Other than the following, the directors are not aware of any significant events since the end of the reporting year.

On 1 July 2016 the group amalgamated the following entities into one entity:

- 0966058 BC Ltd
- Combustion Labs Media Inc.
- Sam & Andy Inc.

On 27 September 2016, the Group announced the new Australian Federal Government client Department of Prime Minister and Cabinet was to take up and use Expense8. This contract is projected at \$395,000 revenue over the 3 year contract period, with an ability for the contract to be extended for a further two years.

On 29 September 2016, the Group announced the intention to issue a new class of convertible notes to raise up to \$3,000,000 with an expiry of 7 January 2018. The funds are to be used to repay the principal and interest totalling \$1,248,262 of the existing convertible notes due on 5 November 2016 and any balance to be used for further working capital.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 27: RELATED PARTY TRANSACTIONS

Related Parties

a. **The Group's main related parties are as follows:**

(i) *Entities exercising control over the Group:*

The ultimate parent entity that exercises control over the Group is 8common Limited, which is incorporated in Australia.

(ii) *Key management personnel:*

Any person(s) having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity, are considered key management personnel.

(iii) *Other related parties:*

Other related parties include entities controlled by the ultimate parent entity and entities over which key management personnel have joint control.

b. **Transactions with related parties:**

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

The following transactions occurred with related parties:

(i) Transactions with directors

During the year ended 30 June 2016, unsecured convertible notes amounting to \$50,000 were issued to Nyap Liou "Larry" Gan, as at 30 June 2016 \$350,000 were held by directors at a coupon interest rate of 8%. Details of the balances held are as follows:

a) Kah Wui "Nic" Lim – \$150,000, Nyap Liou "Larry" Gan - \$200,000

Interest expense for the year ended 30 June 2016 of \$27,130 in relation to above convertible notes is as follows:

a) Kah Wui "Nic" Lim – \$11,989, Nyap Liou "Larry" Gan - \$15,141

In addition during the year the company did not repay the interest free loan provided by Nic Lim. The balance of this loan is \$50,000 on an interest free basis.

(ii) Transactions with directors (prior year 2015)

During the year ended 30 June 2015, unsecured convertible notes amounting to \$300,000 were issued to directors at a coupon interest rate of 8%. Details of these related party transactions are as follows:

a) Kah Wui "Nic" Lim – \$150,000, Nyap Liou "Larry" Gan - \$150,000

Interest expense for the year ended 30 June 2015 of \$15,585 in relation to above convertible notes is as follows:

a) Kah Wui "Nic" Lim – \$4,352, Nyap Liou "Larry" Gan - \$11,233

In addition during the year the company repaid \$63,175 to Kah Wui "Nic" Lim of the amount he loaned the company. The balance of this loan is \$50,000 on an interest free basis.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 28: FINANCIAL RISK MANAGEMENT

The Group's financial instruments consist mainly of deposits with banks, local money market instruments, short-term investments, accounts receivable and payable, loans to and from subsidiaries, bills and leases.

The totals for each category of financial instruments, measured in accordance with AASB 139: *Financial Instruments: Recognition and Measurement* as detailed in the accounting policies to these financial statements, are as follows:

	Note	Consolidated Group	
		2016 \$	2015 \$
Financial assets			
Cash and cash equivalents	9	331,558	565,067
		<u>331,558</u>	<u>565,067</u>
Loans and receivables		350,378	890,329
		<u>350,378</u>	<u>890,329</u>
Total financial assets		<u>681,936</u>	<u>1,455,396</u>
Financial liabilities			
Financial liabilities at amortised cost:			
- trade and other payables	16	684,025	920,399
- borrowings	18	1,242,890	909,249
- deferred consideration	17	-	1,171,252
Total financial liabilities		<u>1,926,915</u>	<u>3,000,900</u>

Financial Risk Management Policies

The Audit Committee has the responsibility of managing the financial risk exposures of the consolidated group. The consolidated entity's activities expose it to a variety of financial risks: market risks (including foreign currency risk and interest rate risk), credit risk and liquidity risk. The consolidated entity does not enter into or trade financial instruments, including derivative financial instruments, for speculative purposes.

The Committee's overall risk management strategy seeks to assist the consolidated group in meeting its financial targets, while minimising potential adverse effects on financial performance.

Specific Financial Risk Exposures and Management

The main risks the Group is exposed to through its financial instruments are credit risk, liquidity risk and market risk consisting of interest rate risk, foreign currency risk. There have been no substantive changes in the types of risks the Group is exposed to, how these risks arise, or the Board's objectives, policies and processes for managing or measuring the risks from the previous year.

a. **Credit risk**

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in a financial loss to the consolidated group. The consolidated groups has adopted a policy of generally dealing with reputable counterparties as a means of mitigating the risk of financial loss from defaults

Trade receivables consist of a large number of customers and ongoing credit evaluation is performed on the accounts regularly. The consolidated entity does not have any significant credit risk exposure to any single counterparty or any group of counterparties. The carrying amounts of financial assets recorded in the financial statements, net of any allowance for losses, represent the consolidated entity's maximum exposure to credit risk.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 28: FINANCIAL RISK MANAGEMENT (continued)

b. **Liquidity risk**

Ultimate responsibility for liquidity risk management rests with the Board of Directors, who has built an appropriate liquidity risk management framework for the management of the consolidated entity's short, medium and long-term funding and liquidity management requirements. The consolidated entity manages liquidity by maintaining adequate reserves and by continually monitoring forecast and actual cash flows and matching the maturity profiles of financial assets with financial liabilities.

	Within 1 Year 2016	1 to 5 Years 2016	Over 5 Years 2016	Total 2016
Consolidated Group	\$	\$	\$	\$
Financial liabilities due for payment				
Trade payables	684,025	-	-	684,025
Convertible notes	1,242,890		-	1,242,890
Total contractual outflows	1,926,915	-	-	1,926,915

	Within 1 Period 2015	1 to 5 Periods 2015	Over 5 Periods 2015	Total 2015
Consolidated Group	\$	\$	\$	\$
Financial liabilities due for payment				
Trade payables	920,399	-	-	920,399
Deferred consideration	877,553	293,699	-	1,171,252
Convertible notes	9,249	900,000	-	909,249
Total contractual outflows	1,807,201	1,193,699	-	3,000,900

c. **Market risk**

(i) *Interest rate risk*

Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting year whereby a future change in interest rates will affect future cash flows or the fair value of fixed rate financial instruments. No material interest rate risk exists as the convertible notes have a fixed interest rate of 8%. Interest rate risks on interest earning cash balances are not considered material.

(ii) *Foreign exchange risk*

The consolidated group is mainly exposed to Canadian Dollar (CAD), Singapore Dollar (SGD) and the US Dollar (USD) as a result of operation of its subsidiaries in those markets or trade in those markets. Foreign currency risk arises when future commercial transactions are recognised financial assets and liabilities are denominated in a currency that is not the entity's functional currency. At the current transaction levels between the various entities the foreign exchange risk is considered immaterial. As there is no material exposure to foreign currency risk within the financial assets and financial liabilities outside of each operating entity's functional currency, no sensitivity analysis has been prepared.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 28: FINANCIAL RISK MANAGEMENT (continued)

d. **Fair values**

The fair values of financial assets and financial liabilities at balance date equate to their carrying values. All financial assets and liabilities are categorised as Level 3 hierarchy assets and liabilities except for cash which is Level 1.

NOTE 29: RESERVES

a. **Foreign Currency Translation Reserve**

The foreign currency translation reserve records exchange differences arising on translation of a foreign controlled subsidiary.

	Consolidated Group	
	2016	2015
	\$	\$
Prior year Opening balance	131,137	47,444
Movement in reserve	(13,854)	83,693
Closing Balance	<u>117,283</u>	<u>131,137</u>

NOTE 30: COMPANY DETAILS

The registered office of the company is:

8common Limited
Level 11, Suite 11.01
60 Castlereagh Street
SYDNEY NSW 2000

The principal places of business are:

- 8common Limited
Business Information Services (NSW) Pty Limited
Suite 803, Level 8
213 Miller Street
NORTH SYDNEY NSW 2060
- 8common Limited
Combustion Labs Media Inc.
Suite #215
130-8191 Westminster Highway
Richmond, BC
V6X 1A7 Canada
- 8common Limited
Realtors8 Pte Ltd, Expense8 Pte Ltd and Perform8 Pte Ltd
71 Ayer Rajah crescent
#02-15,
139951 Singapore
- 8common Limited
Sam & Andy Inc.
Suite #215
130-8191 Westminster Highway
Richmond, BC
V6X 1A7 Canada

DIRECTORS' DECLARATION

In accordance with a resolution of the directors of 8common Limited, the directors of the company declare that:

1. the financial statements and notes, as set out on pages 19 to 49 are in accordance with the *Corporations Act 2001* and:
 - a. comply with Australian Accounting Standards, which, as stated in accounting policy Note 1 to the financial statements, constitutes compliance with International Financial Reporting Standards (IFRS); and
 - b. give a true and fair view of the financial position as at 30 June 2016 and of the performance for the year ended on that date of the consolidated group;
2. in the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
3. the directors have been given the declarations required by s 295A of the *Corporations Act 2001* from the Chief Executive Officer and Chief Financial Officer.



.....

Kah Wui "Nic" Lim
Director

Dated this 30 day of September 2016

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF 8COMMON LIMITED

Report on the Financial Report

We have audited the accompanying financial report of 8common Limited, which comprises the consolidated statement of financial position as at 30 June 2016, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101: *Presentation of Financial Statements*, that the financial statements comply with International Financial Reporting Standards (IFRS).

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of 8common Limited, would be in the same terms if provided to the directors as at the time of this auditor's report.

Auditor's Opinion

In our opinion:

- a) The financial report of 8common Limited is in accordance with the Corporations Act 2001, including:
 - i) Giving a true and fair view of the consolidated entity's financial position as at 30 June 2016 and of its performance for the year ended on that date; and
 - ii) Complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- b) The financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

Emphasis of Matter – Going Concern Basis of Accounting

Without modifying our opinion, we draw attention to the following matter. As a result of the matters disclosed in Note 1a) "Going Concern" of the financial report, there is material uncertainty whether the Group can continue as a going concern and therefore whether it will realise its assets and extinguish its liabilities in the normal course of business and at amounts stated in the financial report. The ability of the Group to continue as a going concern is dependent upon its ability to generate sufficient cash surpluses from operations, raise sufficient cash from the issue of additional convertible notes, obtaining financial support from its existing convertible note holders and directors and the proposed sale of the Canadian operations referred to Note 15: Assets Held for Sale.'

Report on the Remuneration Report

We have audited the remuneration report included in pages 11 to 17 of the directors' report for the year ended 30 June 2016. The directors of the company are responsible for the preparation and presentation of the remuneration report in accordance with s 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

Auditor's Opinion

In our opinion the remuneration report of 8common Limited for the year ended 30 June 2016 complies with s300A of the Corporations Act 2001.



Walker Wayland NSW
Chartered Accountants



Grant Allsopp
Registered Company Auditor

Dated this 30th day of September 2016
Sydney

ADDITIONAL INFORMATION FOR LISTED PUBLIC COMPANIES

The following information is current as at 31 August 2016.

1. Shareholding

Distribution of Shareholders		Number
Category (size of holding):		Ordinary
	1 – 1,000	8
	1,001 – 5,000	13
	5,001 – 10,000	114
	10,001 – 100,000	165
	100,001 and over	50
		<hr/>
		350
		<hr/>
b.	The number of shareholdings held in less than marketable parcels is 6.	
c.	The names of the substantial shareholders listed in the holding company's register are:	
		Number
	Shareholder:	Ordinary
1.	8CAPITA LIMITED	9,479,588
2.	ZENYEN LIMITED	8,960,000
3.	NYAP LIOU GAN	4,614,631
d.	Voting Rights	
	The voting rights attached to each class of equity security are as follows:	
	Ordinary shares	
–	Each ordinary share is entitled to one vote when a poll is called, otherwise each member present at a meeting or by proxy has one vote on a show of hands.	

ADDITIONAL INFORMATION FOR LISTED PUBLIC COMPANIES

e. 20 Largest Shareholders – Ordinary Shares

No.	Name	Number	%
1.	8CAPITA LIMITED	9,479,588	16.343%
2.	ZENYEN LIMITED	8,960,000	15.447%
3.	NYAP LIOU GAN	4,614,631	7.956%
4.	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	3,104,432	5.352%
5.	HO BENG BRIAN WEE	2,590,400	4.466%
6.	CITICORP NOMINEES PTY LIMITED	2,376,596	4.097%
7.	POH GEOK FLORA LIM	2,281,819	3.934%
8.	KAH WUI "NIC" LIM	2,004,001	3.455%
9.	ABN AMRO CLEARING SYDNEY NOMINEES PTY LTD <CUSTODIAN A/C>	1,979,726	3.413%
10.	NATIONAL NOMINEES LIMITED	1,545,912	2.665%
11.	CASTLEREAGH HOLDINGS PTY LTD <888 A/C>	1,364,000	2.352%
12.	ROBERT YANG LIN	1,110,359	1.914%
13.	THE REAL DEAL INC	1,000,000	1.724%
14.	NAJEE PTY LTD <NAJEE SUPER FUND A/C>	819,604	1.413%
15.	SUE CHING NGAU	800,000	1.379%
16.	JOHN YIK ANN TAN	640,000	1.103%
17.	MANDALONG HOLDINGS PTE LIMITED	462,000	0.796%
18.	MARIA RACHELLE GAA	365,113	0.629%
19.	GUMBALIE PTY LTD <SHORT TERM TRADING A/C>	365,000	0.629%
20.	MS GABRIELLE JEAN COCKS	355,000	0.612%
		46,218,181	79.679%

ADDITIONAL INFORMATION FOR LISTED PUBLIC COMPANIES

Directors	Kah Wui Lim (Chairman) Grant McCarthy Zoran Grujic Adrian Bunter Nyap Liou Gan
CEO	Nick Gonios
Company Secretary	Zoran Grujic
Corporate Governance Statement	Refer to http://www.8common.com/company/investor-relations/#corporate-governance
Registered Office	Level 11, Suite 11.01, 60 Castlereagh Street, SYDNEY NSW 2000
Principal place of Business	Suite 803, Level 8 213 Miller Street North Sydney NSW 2060
Share Registry	Boardroom Pty Limited Level 7, 207 Kent Street SYDNEY NSW 2000
Auditor	Walker Wayland NSW Chartered Accountants Level 11, Suite 11.01, 60 Castlereagh Street, SYDNEY NSW 2000
Stock Exchange Listing	8common Limited and Controlled entities shares are listed on the Australian Stock Exchange (ASX code: 8CO)
Web site	www.8common.com

For personal use only

8common

info@8common.com



Suite 803, Level 8 213 Miller Street
North Sydney NSW 2060 Australia

