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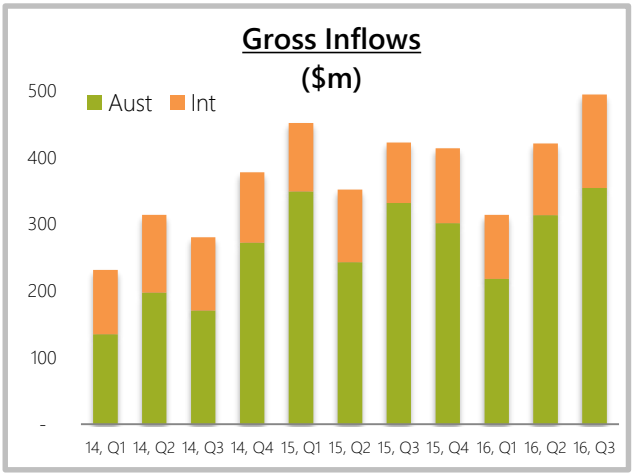
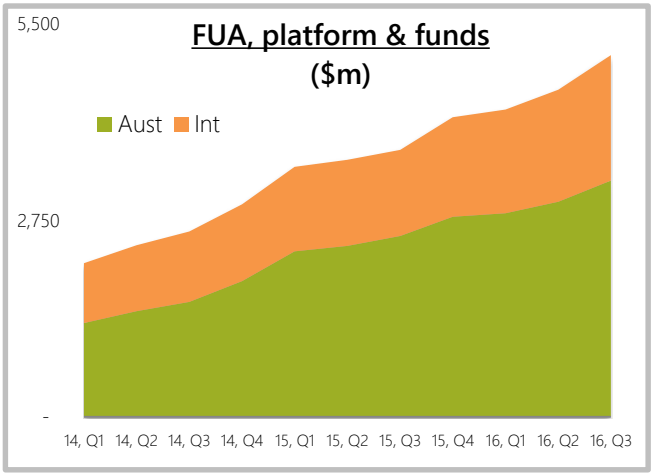
Record inflows for September 2016 quarter

12 October 2016, Melbourne: Praemium is pleased to report that **inflows for the September 2016 quarter of $494 million were the highest on record.** Key milestones for the quarter were:

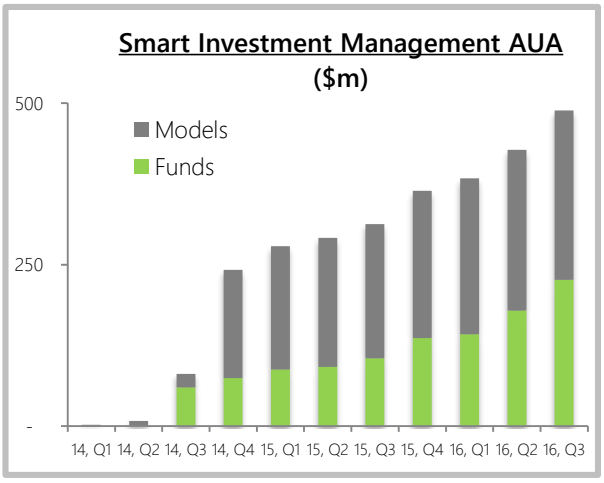
- Record quarterly inflows of £81 million ($140 million) for the international business;
- Record quarterly inflows of $354 million for the Australian business;
- International funds under administration (FUA) now over £1 billion;
- Smart Investment Management (Smart[im]) assets up 60% on last year to £288 million; and
- Overall SMA FUA now over $5 billion.





Refer to Appendix for quarterly FUA movement

Record asset inflows, positive equity market movements and generally improved trading conditions during the September quarter have lifted overall FUA past $5 billion and accelerated the rate of financial improvement across both our Australian and UK businesses. FUA has grown 35% over the last 12 months, comprised of 31% annual growth for the Australian business to $3.3 billion and 46% annual growth for the international business to £1.03 billion (equivalent to $1.76 billion).



Praemium's in-house investment management proposition of model portfolios and multi-asset funds grew to £288 million ($489 million) as at 30 September 2016, representing a 60% increase in the past 12 months.

Since its launch in September 2015, the Smartfund 80% Protected range of multi-asset funds has reached £85 million in FUA.

Praemium's CEO Michael Ohanessian commented, "It has been a standout quarter for our global SMA platform with record inflows in both the Australian and International regions.

"The SMA market is growing strongly in Australia and we continue to attract considerable interest because of our proven capabilities in managed accounts. We are now expanding our distribution team to capture the wide range of opportunities we are experiencing across our entire product suite.

"I am delighted that the international platform has achieved a major milestone in surpassing the £1 billion mark. We have seen very strong momentum in our innovative Smartfund 80% Protected range and are also very pleased to have progressed the acquisition of SIPP provider Wensley Mackay. SIPPs, UK-government-approved personal pension schemes, are the fastest growing segment of the UK pension market, and this acquisition provides Praemium with immediate access to the market via a company with a strong reputation for service delivery."

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Appendix: FUA and flows by region

$ million	Jun 2016	Inflows	Other^	Sep 2016
Australia	3,012	354	(58)	3,308
International	1,763	140	(144)	1,759
Total	**4,775**	**494**	**(202)**	**5,067**
International (£)	923	81	31	1,035

*International FUA in GBP is translated at spot rate for quarter end FUA (0.5886) and quarterly average for inflows (0.5778)
^Other includes changes in market value of assets, foreign exchange movements (for International FUA) and fund outflows.

About Praemium (ASX: PPS): Praemium is a global leader in the provision of investment administration, Separately Managed Account (SMA) and financial planning technology platforms. Praemium administers in excess of 300,000 investor accounts covering approximately $80 billion in funds globally, and currently provides services to approximately 700 financial institutions and intermediaries, including some of the world's largest financial institutions.

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