

9 February 2017

FLEXIROAM PARTNERS WITH TRIIP.ME TO TARGET VIETNAMESE OUTBOUND TRAVELLERS

Flexiroam Limited (ASX: FRX) is pleased to announce that its wholly-owned subsidiary Flexiroam Asia Limited ("Flexiroam") has signed a partnership agreement with Triip Pte Ltd ("Triip").

Incorporated in Singapore and operating in Vietnam, Triip is an impact travel company that operates a global sharing-economy travel platform. It enables travellers to experience authentic private tours that have been crafted by hand-picked local experts. Triip has over 6,000 tours in 100 countries around the world, and is very strong in its base market Vietnam.

In the partnership, Flexiroam agrees to sell 100,000 Gigabytes (GB) worth of Flexiroam vouchers to Triip. Each voucher entitles Triip members to redeem 1GB of internet data via Flexiroam X app. Triip customers can benefit from using Flexiroam X to save on their roaming bills. Flexiroam can leverage on the growing tourism industry in Vietnam.

Vietnam has 143 million mobile phone subscriptions with 53% internet penetration rate in 2016. The international outbound trips by Vietnamese residents were estimated at 4.8 million in 2016, growing by an average of 9.5% per year according to a recent MasterCard report. Currently, Vietnam mobile operators charge an average of A\$600 per GB for data roaming. Flexiroam X is positioned as an attractive alternative for Vietnamese travellers as they are able to save more than 90% on their data roaming bills.

"This partnership between Triip.me and Flexiroam is truly one of a kind. When you think of how to enhance the overall suite of experiences surrounding travellers, something that has been left unaddressed besides hotel bookings and car rentals is keeping guests connected online independent of WIFI – it's a major step forward. So while we at Triip provide passionately crafted authentic local experiences, through this partnership with Flexiroam, our travellers can remain connected to their loved ones and work via Flexiroam's extensive coverage. Becoming local whilst remaining global all at once, what a win for travellers!" says Hai Viet Ho, CEO of Triip.

"The growth and potential in Vietnam is phenomenal. This partnership provides us immediate access into the Vietnamese market." says Jef Ong, Managing Director of Flexiroam Limited.

-Ends-**ABOUT TRIIP.ME**

Founded in 2013, Triip is an impact travel platform dedicated to bringing together local experts and travellers to create genuine and unique cultural experiences. Triip enables local individuals to become Triip creators, allowing them to create their own tour packages to share their passion with others, earn extra cash and make new friends while also offering independent travellers one-of-a-kind local cultural experiences with real people. Through the Triip website and mobile app, independent tour guides can post their tour package, which is then available for travellers from around the world to discover, book, enjoy, and review. To learn more, please visit <http://www.triip.me>.

ABOUT FLEXIROAM LIMITED

FLEXIROAM (ASX: FRX) is the leading telecommunications company offering a globally unified voice and data service for mobile users around the world. Its flagship data roaming product, FLEXIROAM X allows users to earn up to 100GB of data which is usable in over 100 countries and has one of the longest validity of any data roaming plan available on the market today.

FLEXIROAM is an asset light telecommunications company that does not own physical infrastructure yet is able to connect to around 580 network operators globally. FLEXIROAM aspires to be a household name in borderless mobile broadband service in Asia and beyond.

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