



Nuheara Ltd
TechKnow
Presentation

Justin Miller
CEO & Co-founder

Melbourne 23 March 2017

# **CORPORATE SUMMARY**



### **Company Snapshot**

- Successfully listed on ASX March 2,
   2016 @ \$AU 0.025 per share
- Raised over \$8 million in capital
- Including \$5 million in November 2016 @ \$0.06
- 🔁 Current cash \$3.4 million
- Co-located Perth Australia & San
  - Francisco, USA
- Developed intelligent "wireless"audio technology device IQbuds™
- Currently shipping \$AU 1.5 million in pre-orders from 5000+ customers in 80+ countries.
- Retail commencing now with a broader retail push Q2, 2017

#### **Security Details**

ASX Ticker	NUH
Existing Shares on issue:	
<ul><li>Listed</li></ul>	442,093,675
• Escrowed	194,802,321
Unlisted Options	83,319,445
Total Ordinary Shares	636,895,996
Share Price (17 Mar 2017)	\$AU 0.094
Market Capitalisation	\$59,868,223

Shareholder Groups	
Directors & Management	30.4%
Top 20	44.5%

#### NUHEARA - IQbuds™



## HEAR LIKE YOU'VE NEVER HEARD BEFORE

Introducing a New World of Intelligent Hearing





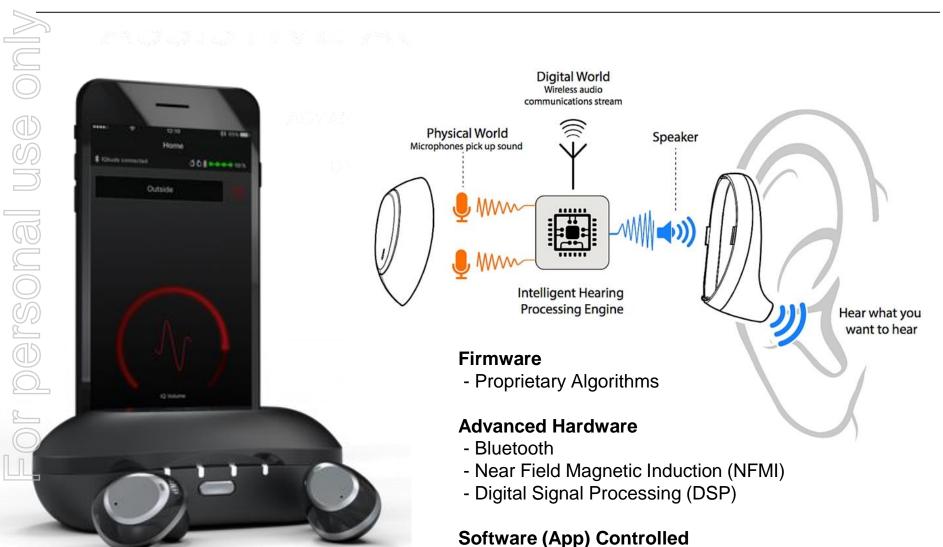


NUHEARA was founded to improve the quality of peoples lives by giving them the <u>control</u> to interact with the world around them and their digital world.



#### **NUHEARA - INTELLIGENT HEARING**



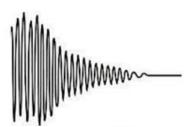




# Not Just Another Set of Wireless Earbuds. We are smarter than that















Wireless
Bluetooth
Music &
Phone calls



Promote conversation & suppress noise

Personalised
Hearing Assistance
& Augmentation

Voice Control -SINC™ activate Siri & Google Now

# IQbuds = Intelligent Hearing

Market

p.a.

\$15 Billion

Market \$8 Billion p.a.

#### **Hearing Aid**

**Potential Gap/Disruption** 

6 Companies control 90% of global market



rediscover hearing



William Demant/Holding



#### Wearables

**Body worn computers** 

Top 4 companies (wrist) control 53% of global market

JAWBONE®



















sonova













**Technology Enhancement** 

On average users replace every 18 months











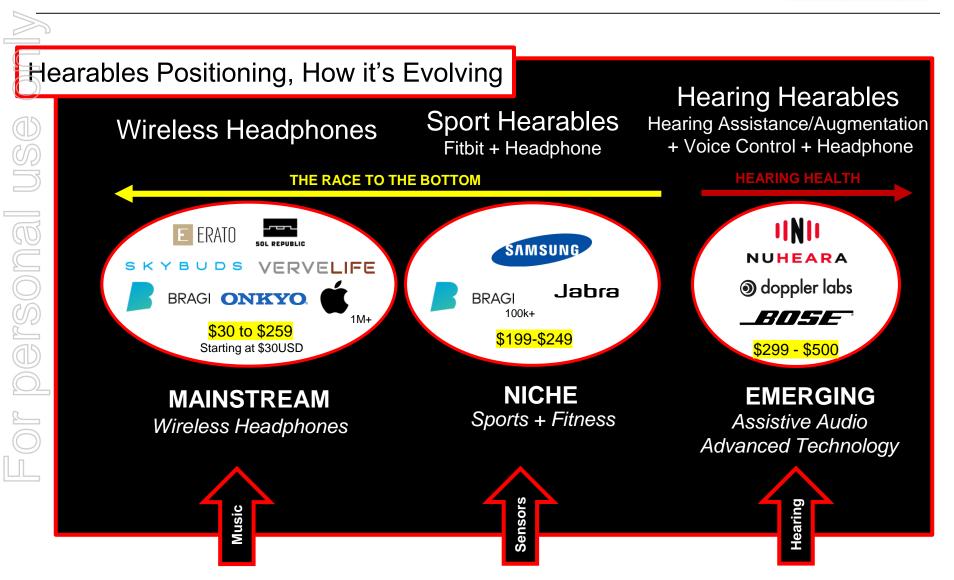






#### **HEARABLES – A NEW MARKET**





#### **HEARING HEARABLES SEGMENT**



### Nuheara can achieve a leading position in segment with IQbuds™

# NUHEARA

Music Quality: Excellent

Battery Life: 4 hours

Wires: True Wireless

Processing: SINC

**Hearing Augmentation** 

**ANC: Passive** 

App: iOS & Android

RRP: \$299USD

# O doppler labs

Music Quality: Excellent

Battery Life: 2 hours

Wires: True Wireless

Processing: TBD - Noise filters but limited speech processing

**Hearing Augmentation** 

ANC: TBD Passive?

App: iOS & limited Android

RRP: \$299USD

Music Quality: Excellent

Battery Life: TBD

Wires: Neckband

Processing: Directional

Hearing Augmentation: TBD

ANC: Bose ANC

App: iOS & Android

RRP: \$499USD

























#### THE REVIEWS ARE IN - BEST IN CLASS









exceed expectations"

http://www.digitaltrends.com/headphone-reviews/nuheara-igbuds-review/

#### **Digital Trends Ratings**

\*\*\*\*\*\*\*\* Nuheara IQbuds \*\*\*\*\*\*\* Apple Airpods \*\*\*\*\*\*\* Jabra Elite Sports \*\*\*\*\*\*6 Doppler Here One Bragi Dash

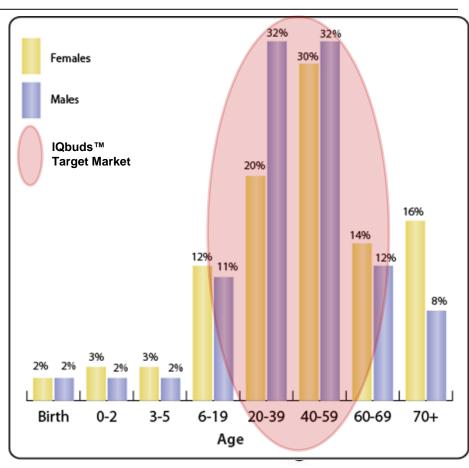
#### **GREAT REVIEWS – SO WHO WILL BUY?**





Early Adopters (35yrs+)
Suffer "Pub Deafness"

Consumers who are challenged with communication in social settings and not been diagnosed with hearing loss

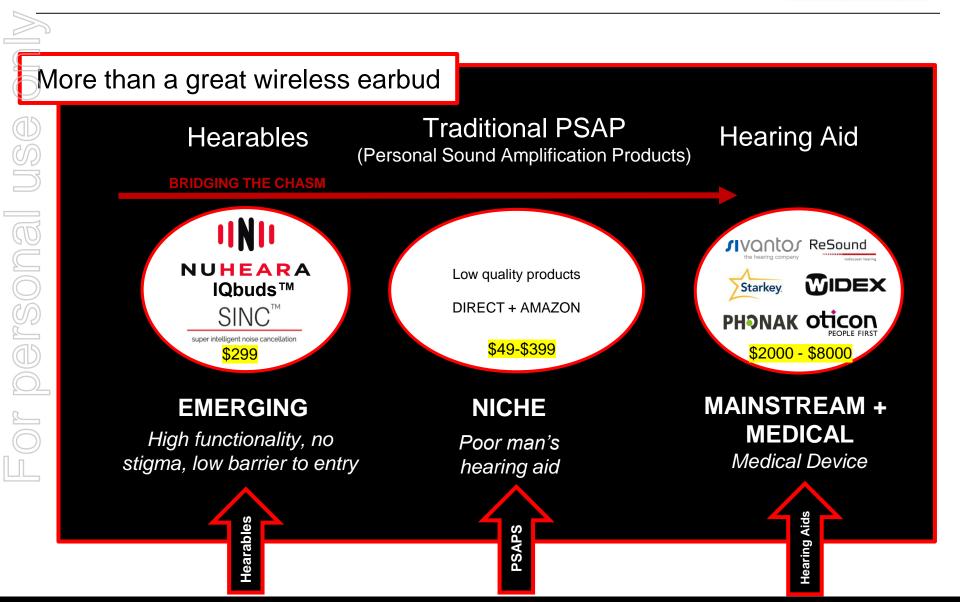


Once diagnosed, consumers then take (on average) 10 years to buy first hearing aid Age at which hearing loss begins

Source: NIDCD Epidemiology and Statistics Program. Updated in November 2012.

#### **IQbuds™ - WHY WILL THEY BUY?**





#### IQbuds™ - MARKET FIT VALIDATION





- First ASX company to conduct a crowdfund campaign
- More than 75% of supporters aged 35+

oersonal

100+ global distributors and retailers attracted to us

#### IQbuds™ RETAIL PATH TO MARKET







Sales and Marketing initiatives on a new retail category of Assistive Audio have now fostered a diversified range of interested global retailers and distributors including:

- Multi-national Consumer Electronics Retailers
- Speciality Retail/Duty Free
- Pharmacies/Drug Stores
- Audiological practitioners and hearing chains

#### **CURRENT STATUS**



- First Working Wearable Prototype (WWP) in January 2016
- IQbuds™ now in commercial mass production @ Flex with yields exceeding 95%.
- Consumer ready IQbuds™ now certified for sale and use FCC (USA), IC (Canada), CE (Europe), RCM (Aus/NZ)
- Global launch of IQbuds™ at CES, Las Vegas, in January 2017, received a CES award, "Tech for a Better World".
  - Commenced shipments of IQbuds™ in Jan-2017. Now clearing backorder into Apr-2017.
  - Commenced consumer electronic retail sales with broader push in Q2 2017.
- Q2 commence Hearing Health channel diversification.

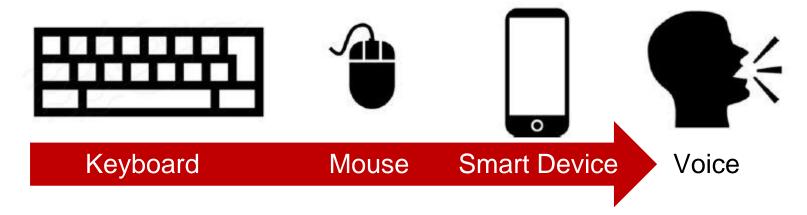


#### **EXPANDING IQbuds™ MARKET APPEAL**

or personal



The "hand to mouth" evolution of interacting with our digital world



Yesterday - Tap, Click and Swipe

Tomorrow - Hear and be Heard Own the ear, own the voice!



10 Most Common Reactions to



# THANK YOU

TechKnow attendees can order IQbuds™ online www.nuheara.com use discount code *GetIQbuds* and save US\$40 per set.

### IQbuds™ FEATURE SET





#### HANDS-FREE CALLING

With Bluetooth capability and no wires, Nuheara IQbuds will enable clear hands-free phone calling.



#### STEREO SOUND

Enjoy great stereo sound quality for music, podcasts, audiobooks and other audio streams.

HEARING BOOST

Multiple microphones and our

will enhance your hearing in

challenging social settings.

intelligent processing technology



#### 3 NOISE CANCELLATION

Enhance your listening experience with noise cancellation that suppresses background noise.





#### **AWARENESS CONTROL**

Balance between the world around you and your digital audio streams by controlling the mixing of both inputs.



Control and save your favorite hearing settings based on location and preferences through our app.



With a simple tap, you can answer phone calls, start/stop music and control what you want to hear in your physical and digital worlds.

8 TAP TOUCH CONTROL



#### 7 STYLISH DESIGN

Extensive third party industrial design has gone into the development of IQbuds™. purposely designed to fit most ears comfortably and securely.



#### CONVENIENT CHARGING/CARRYING CASE

Small enough to fit in your pocket or purse as well as charges IQbuds™ on the go.



#### INTELLIGENT **HEARING**



4 hours of constant Bluetooth streaming with an additional 3 recharges, provides 16 hours of on-the-go battery life.

