

DirectMoney Limited

ABN: 80 004 661 205

Financial Report

For the Year Ended 30 June 2017

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DirectMoney Limited
Financial report
For the year ended 30 June 2017

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DirectMoney Limited
Directors' report
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The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the Group) consisting of DirectMoney Limited (referred to hereafter as the Company or Parent Entity) and the entities it controlled at the end of, or during, the year ended 30 June 2017.

Directors

The following persons were directors of the Company during the whole of the financial year and up to the date of this report, unless otherwise stated:

Name	Position
John Nantes	Executive Chairman (from 19 August 2016 to date) Non-Executive Director (from 7 June 2016 up to 19 August 2016)
Craig Swanger	Non-Executive Director
Chris Whitehead	Non-Executive Director
Stephen Porges	Non-Executive Director (from 19 August 2016, resigned 8 November 2016) Executive Chairman (from 3 July 2015 up to 19 August 2016)

Particulars of each director's experience and qualifications are set out later in this report.

Principal activities

During the financial year, the Group's primary activity was writing personal loans for 3 and 5 year maturities to Australian consumers, then on-selling these loans to either the DirectMoney Personal Loan Fund ARSN 602 325 628 (the Fund), issued by One Managed Investment Funds Limited ACN 117 400 987 AFSL 297042 as Responsible Entity of the Fund, or to institutional and wholesale investors.

Review of operations

The Group reported a net loss after tax of \$5.4 million for the full-year ended 30 June 2017. This result includes non-cash related costs in relation to loan funding of \$890k. At 30 June 2017 the Company was managing approximately \$11.2 million of personal loan assets and held \$6.4 million of personal loan assets on its balance sheet.

Table 1: Key financial results

FY2017	Reported	Excluding significant one-off items¹
Revenues from ordinary activities	\$1.2 million	\$1.2 million
Loss before income tax	\$5.4 million	\$4.6 million
Earnings per share	(1.4) cents	(1.2) cents
FY2016	Reported	Excluding significant one-off items²
Revenues from ordinary activities	\$1.2 million	\$1.2 million
Loss before income tax	\$8.8 million	\$4.7 million
Earnings per share	(3.3) cents	(1.7) cents

1. Excludes one-off expenses for Macquarie Bank Limited's Funder Fee (\$0.9 million).

2. Excludes one-off expenses related to the purchase of DirectMoney Finance Pty Ltd (\$2.7 million), the non-recurring capital raising costs conducted by the Company in July 2015 (\$0.9 million) and Macquarie Bank Limited's Funder Fee (\$0.5 million).

Key Company highlights include:

- A successful \$5.4 million Rights Issue (after costs of capital raising) adding further capital to the Company
- A wholesale funding agreement with 255 Finance structured around the purchase of \$50 million in DirectMoney originated loan assets (finalised in August 2017)
- In May 2017, the DirectMoney Personal Loan Fund ARSN 602 325 628 (the Fund), issued by One Managed Investment Funds Limited ACN 117 400 987 AFSL 297042 as Responsible Entity of the Fund, achieved its two year milestone along with a 7.5% per annum net return to investors since inception and 7.3% per annum for the year ended 30 June 2017
- Growth in the Fund Assets Under Management (AUM) of 231% for the year ended 30 June 2017
- Appointment of a new CEO and Chief Financial Officer (CFO) as part of a leadership rejuvenation
- A focus on capital preservation with a strong balance sheet and no debt
- Overall reduction in net loss of 38% versus prior year (before exclusions)

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- A continued investment in the DirectMoney proprietary technology platform to solidify the competitive advantage of the Company

The Company delivered on the key immediate priorities set previously including:

- Refreshing the Leadership Team across the Company
- Closing significant wholesale funding agreements
- Growing the Fund AUM
- Continuing to optimise our proprietary, integrated, end-to-end web-based loan processing platform, including rolling out customer facing initiatives to enhance user experience and leverage the Company's technology skill set
- Continued focus and discipline on credit performance

Revenue

The Company generated revenue of \$1.2 million during the year. Revenue was derived from interest earned on loans held on balance sheet, crystallisation of loan establishment and other fees, fees earned from servicing loans sold to third parties, ongoing fees from borrowers related to late payments and borrower referral sales.

The Company deliberately slowed loan book growth during the year as the business was transformed, the balance sheet protected and institutional funding put in place. Therefore, revenue was broadly flat relative to prior year. Further, the business did not complete material loan sales during the year which had the effect of deferring revenue recognition related to loans held on balance sheet and delaying the release of cash for additional lending.

Expenses

The Group incurred operational expenses of approximately \$5.6 million in the year, excluding non-cash costs related to funder fees and share based payments. These expenses arose from the Company's commitment toward building out its marketplace lending business, in particular the continued development of the web based, integrated, end-to-end platform for writing personal loans and building an ecosystem of partners and loan sales channels to support future growth.

The Company spent approximately \$3.0 million in cash on staff costs, increasing staff numbers during the year to approximately 25, adding capacity and skills in the critical areas of finance, strategic partnerships, IT development and loan processing.

Notwithstanding the deliberate slowing of loan book growth, the Company invested \$0.6 million in a range of marketing and advertising programs to support the DirectMoney brand for both the borrower and investor channels.

Expenses relating to bad debts, doubtful debts and loss on sale of impaired loans recognised in the year totalled \$0.4 million. As previously advised, significant adjustments to the Company's credit team and credit processes made during Q1 and Q2 2015 have materially improved the credit performance on loans written subsequently.

Strategy and outlook

The Group's strategy to achieve its vision is centred on applying technology to grow loan volumes, differentiating our product offering, enhancing the overall customer experience and achieving the necessary scale economies to drive shareholder value. Growing loan volumes, which drives growth in assets under management, requires the Company to have well-established institutional loan sale channels operating in concert with the Fund. Strong progress has been made with the 255 Finance wholesale funding agreement and 231% growth in the Fund AUM.

The Group understands the dynamic and competitive nature of both the consumer lending business and the fintech segment. The Group is committed to responding quickly and appropriately to changing market conditions and commercial challenges as they arise.

Dividends

There were no dividends declared or paid in the financial year.

Significant changes in state of affairs

There were no significant changes in the state of affairs of the Group during the financial year.

Events since the end of the financial year

In August 2017, the Group completed a wholesale funding agreement with 255 Finance structured around the purchase of \$50 million in DirectMoney originated loan assets over a multiple year period. The transaction included an issue of shares to 255 Finance and options that vest upon certain hurdles being met. As part of this funding agreement, the purchase of certain loan assets currently held on balance sheet will commence in October 2017.

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Events since the end of the financial year (cont.)

The Group has also awarded its staff an offer to participate in the Group's Long Term Incentive Plan (LTIP) which may result in staff performance rights being granted if the Board determines that specific LTIP performance conditions have been met within the LTIP performance period of 1 July 2017 to 30 June 2018.

Environmental matters

The Group is not subject to any significant environmental regulations under Australian Commonwealth or State law.

Information on directors

The names and details of the Company's directors in office during the financial year and until the date of this report are presented below.

John Nantes

- Executive Chairman (from 19 August 2016 to date)
- Non-Executive Director (from 7 June 2016 until 19 August 2016)

Qualifications
Experience

- LLB, B.Comm, B.A., Dip Financial Planning
- Mr Nantes has over 20 years of experience in Financial Services. Prior to being the Chief Executive Officer of Adcock Private Equity Pty Ltd, Mr Nantes was Group Head of Financial Services at Crowe Horwath, which held over \$10b in funds under management and was Australia's largest SMSF provider with over 10,000 funds. Mr Nantes has also been the CEO of Prescott Securities, a Stockbroking and Financial Planning business managing over \$2b in FUM, as well as the CEO of WHK Eastern Victoria, an accounting and specialist tax business. Mr Nantes has also held various Senior Executive roles in St George Bank and Colonial State Bank across retail, private banking and wealth management. Mr Nantes is also currently a non-executive director and responsible manager for Cashwerkz Pty Ltd, a financial services company.

Interest in shares
and options as at 30
June 2017

- Ordinary shares held: 667,015
- Performance rights held: 12,000,000

Former directorships
(last 3 years)

- None

Other current
directorships

- Trustees Australia Limited (TAU:ASX)

Craig Swanger

- Non-Executive Director

Qualifications
Experience

- BCom (Hons), Graduate Diploma in Financial Markets
- Mr Swanger has 20 years of experience in financial services. He was Executive Director of Macquarie Global Investments, responsible for managing around \$10bn in client funds across Asia, North America and Australia.

Mr Swanger has direct experience in structuring and raising funds from retail investors, including through managed funds, structured products and listed vehicles in several jurisdictions. He has extensive board experience, including Macquarie Bank's major funds management entity, Macquarie Investment Management Limited and a total of 15 internal external boards since 2003.

Mr Swanger was Chairman of 5 of the largest debt listed investment companies in Australia and New Zealand issued over the past decade, and more recently worked with Australia's largest corporate bond and securitization distribution specialists, FIIG Securities.

Interest in shares
and options as at 30
June 2017

- Ordinary shares held: Nil
- Performance rights held: 6,000,000

Former directorships
(last 3 years)

- None

Other current
directorships

- None

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Chris Whitehead - Non-Executive Director

Qualifications - BSc in Chemistry, Wharton Advanced Management Program, FAICD, F Fin
 Experience - Mr Whitehead has over 30 years' experience in financial services and technology, over a wide range of roles. He was formerly CEO of Credit Union Australia Limited (2009 to 2015) and CEO Retail Banking at BankWest (2001 to 2007). He has served as CIO at BankWest and Advance and prior to this worked within the IT industry. Chris has previously served as non-executive director for Cuscal Limited, St Andrews Insurance Group, Unisys West and a number of other financial services, technology and community organisations.

Interest in shares and options as at 30 June 2017 - Ordinary shares held: 200,000
 Performance rights held: 6,000,000

Former directorships (last 3 years) - None

Other current directorships - None

Stephen Porges - Non-Executive Director (from 19 August 2016, resigned 8 November 2016)
 Executive Chairman (from 3 July 2015 until 19 August 2016)

Qualifications - BSC Agr. , MBA, FAICD
 Experience - Prior to joining the DirectMoney Group, Mr Porges was Chief Executive Officer of SAI Global. Prior to that, he was CEO of Aussie Home Loans from 2008 to 2013 where they were awarded Mortgage Broker of the Year for each year of his tenure.

From 2007 until he joined Aussie Home Loans, Stephen was CEO of Newcastle Permanent Building Society, Australia's largest Building Society. During his tenure, the Society was recognised with two Building Society of the Year awards by Money Magazine. From 2004 till 2007, he was CEO of ASX listed biotechnology company Proteome Systems (PXL).

From 2002 to 2007 Stephen was Chairman and then Executive Chairman of BMC Media Ltd. In 2002, Stephen was a founding partner in Cabonne Partners which specialised in advising on re-capitalisations and strategic turnarounds of public companies. Having spent the previous 20 years in international banking, stockbroking and investment banking, Stephen has experience in most significant global capital markets.

Interest in shares and options as at 30 June 2017 - Ordinary shares held: 3,557,400

Former directorships (last 3 years) - None

Other current directorships - None

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Information on company secretaries

Leanne Ralph

- Qualifications - B.Bus, Graduate Diploma in Applied Corporate Governance
Experience - Ms Ralph is the Founder and Director of Boardworx, a specialist company secretarial firm. Ms Ralph has more than 15 years' experience in company secretarial and governance matters. She holds a Bachelor of Business, a Graduate Diploma in Applied Corporate Governance and is a member of the Governance Institute of Australia's Corporate and Legal Issues Committee.

May Ho

- Qualifications - LLB, B.Bus, Graduate Diploma in Applied Corporate Governance
Experience - Miss Ho holds a Bachelor of Laws and Bachelor of Business (Accounting Major) degree and has recently completed a Graduate Diploma in Applied Corporate Governance. She is currently also Office Manager and Compliance Officer of the Group. Miss Ho has also had over 3 years' experience practicing as a solicitor in a private law firm in Sydney.

Indemnification and insurance of officers and auditors

The Group has entered into agreements with the following to indemnify them against liabilities incurred in their capacity as an officer/director of the Group to the extent permitted by law:

- John Nantes
- Craig Swanger
- Chris Whitehead
- Peter Beaumont
- Leanne Ralph
- Stephen Porges
- Campbell McComb
- Winton Willesee
- Andrew McKay
- Robert Parton

During the financial year, the Group incurred a premium to insure the directors and officers of the Group. Disclosure of the nature of the liabilities covered and the amount of the premium payable is prohibited by the insurance contract.

The Group has not otherwise, during or since the end of the financial year, except to the extent permitted by law indemnified or agreed to indemnify an officer or auditor of the company or any of its controlled entities against a liability incurred as such an officer or auditor.

Meetings of directors

The number of meetings of the Company's Board of Directors and of each board committee held during the year ended 30 June 2017, and the number of meetings attended by each director were:

	Directors' Meetings		Audit Committee Meetings		Remuneration and Nomination Committee Meetings	
	Number eligible to attend	Number attended	Number eligible to attend	Number attended	Number eligible to attend	Number attended
John Nantes	15	15	-	-	-	-
Craig Swanger	15	14	-	-	2	2
Chris Whitehead	15	15	-	-	2	2
Stephen Porges	6	6	-	-	1	1

Proceedings on behalf of the Company

No proceedings have been brought or intervened in on behalf of the Company with leave of the Court under section 237 of the Corporations Act 2001.

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Non-audit services

BDO East Coast Partnership were appointed Company auditor on 20 May 2015 and will continue in office in accordance with section 327 of the Corporations Act 2001. The Company may decide to engage the auditor on assignments additional to their statutory audit duties where the auditor's expertise and experience with the Group are important.

The following fees were paid or payable to BDO East Coast Partnership for non-audit services provided during the year ended 30 June 2017:

	\$
Taxation services	3,540
Accounting advice	4,525
	<hr/> 8,065 <hr/>

The directors are satisfied that the provision of non-audit services during the financial year, by the auditor (or by another person or firm on the auditor's behalf), is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are of the opinion that the services as disclosed in note 19 to the financial statements do not compromise the external auditor's independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed and approved to ensure that they do not impact the integrity and objectivity of the auditor; and
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants issued by the Accounting Professional and Ethical Standards Board, including reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risks and rewards.

Auditor's independence declaration

The auditor's independence declaration in accordance with section 307C of the *Corporations Act 2001* for the year ended 30 June 2017 has been received and can be found within the financial report.

Performance rights

At the date of this report, the unissued ordinary shares of DirectMoney Limited under option are as follows:

Effective Grant Date	Date of Expiry	Exercise Price	Number under Performance Rights
13 July 2015	19 June 2018	Nil	6,500,000
4 September 2015	4 September 2018	Nil	11,675,000
18 November 2015	18 November 2018	Nil	1,500,000
17 November 2016	17 November 2019	Nil	17,500,000
			<hr/> 37,175,000 <hr/>

Performance rights holders do not have any rights to participate in any issues of shares or other interests of the Company or any other entity.

There have been no performance rights granted over unissued shares or interests of any controlled entity within the Group during or since the end of the reporting period.

For details of performance rights issued to directors and executives as remuneration, refer to the remuneration report.

Corporate governance statement

Our Corporate Governance Statement is available on our website at: www.directmoney.com.au/About/Policies.

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Remuneration report (audited)

The Directors present DirectMoney Limited's 2017 remuneration report which sets out remuneration information for the Company's non-executive directors and other key management personnel.

The report contains the following sections:

- a) Key management personnel disclosed in this report
- b) Remuneration governance
- c) Service agreements
- d) Details of remuneration
- e) Equity instruments held by key management personnel
- f) Movement in performance rights
- g) Fair value of performance rights

a) Key management personnel disclosed in this report

The key management personnel are those persons having authority and responsibility for planning, directing and controlling the major activities of the Group, directly or indirectly, including any director (whether executive or otherwise) of the Parent Entity.

During the year ended 30 June 2017 and up to the date of this report, the following were classified as key management personnel:

Name	Position
John Nantes	Executive Chairman (from 19 August 2016 to date) Non-Executive Director (from 7 June 2016 up to 19 August 2016)
Craig Swanger	Non-Executive Director
Chris Whitehead	Non-Executive Director
Anthony Nantes	Chief Executive Officer (KMP from 29 September 2016 to date)
Peter Beaumont	Chief Operating Officer (KMP from 29 September 2016 to date) Chief Executive Officer (KMP from 31 August 2015 to 29 September 2016)
Andrew Goodwin	Chief Financial Officer (KMP from 1 May 2017 to date)
Stephen Porges	Non-Executive Director (from 19 August 2016, resigned 8 November 2016) Executive Chairman (from 3 July 2015 up to 19 August 2016)
David Doust	Executive Director of DirectMoney Finance Pty Ltd (retired 17 August 2017)

b) Remuneration governance

The Remuneration and Nominations Committee was established on 19 August 2016 with Non-Executive Directors Chris Whitehead, Craig Swanger and Stephen Porges (resigned 8 November 2016) as members. The Remuneration and Nominations Committee has a Charter in place which specifies the authority delegated by the Board and to set out the role, responsibilities, membership and operation of the Committee.

The Remuneration and Nominations Committee ensures that executive reward satisfies the following key criteria for good reward governance practices:

- competitiveness and reasonableness;
- acceptability to shareholders;
- performance linkage and alignment of executive compensation;
- transparency; and

Remuneration report (cont.)

b) Remuneration governance (cont.)

- capital management.

The Company has structured an executive remuneration framework that is market competitive and complimentary to the reward strategy of the organisation. Aligning to shareholders' interests, the framework:

- has economic profit as a core component;
- focuses on sustained growth in shareholder wealth as well as focusing the executive on key non-financial drivers of value; and
- attracts and retains high calibre executives who receive a base salary (which is based on factors such as length of service and experience), superannuation, and performance incentives.

In accordance with best practice corporate governance, the structure of non-executive director and executive remuneration is separate and distinct.

Company Performance

Given the early stage nature of the Company, the lack of profit and other key financial variables as shown in the table below, salary and the award of Performance Rights are made on the basis of each individual's contribution to their specific role in the Company to date and their expected importance to the future of the Company. Performance Rights were deemed to provide an appropriate performance incentive for each individual as applicable.

	30 June 2017	30 June 2016
	\$	\$
Operating revenue	1.160m	1.237m
Loss	(5.432m)	(8.754m)
Dividend	nil	nil
Cash balance	3.479m	1.265m
Share price	\$0.03	\$0.05

Non-executive directors

Non-executive director remuneration was designed to attract and retain directors of the highest calibre, whilst incurring a cost which is acceptable to shareholders.

The Constitution and the ASX Listing Rules specify that the aggregate remuneration of non-executive directors shall be determined from time to time by a general meeting. An amount not exceeding the amount determined is then divided between the directors as agreed. The latest determination was adopted by a special resolution passed at the Annual General Meeting held on 24 November 2006 when shareholders approved an aggregate remuneration of up to a maximum of \$500,000 per year.

The aggregate remuneration is reviewed annually. The remuneration for non-executive directors is comprised of cash, superannuation contributions and performance rights.

Retirement allowances for non-executive directors

There is no scheme to provide retirement benefits, other than statutory superannuation, to non-executive directors.

CEO remuneration

On 29 September 2016, Anthony Nantes was appointed CEO, replacing Peter Beaumont and remains in the position as at 30 June 2017.

The remuneration aspects of the contract for the CEO aims to reward the CEO with a level and mix of remuneration commensurate with the position and responsibilities within the Company and so as to:

- align the interests of the CEO with those of the shareholders; and
- ensure total remuneration is competitive by market standards.

The Remuneration and Nominations Committee assesses the appropriateness of the nature and amount of remuneration

Remuneration report (cont.)

b) Remuneration governance (cont.)

of the CEO on a periodic basis by reference to relevant employment market conditions with the overall objective of ensuring maximum stakeholder benefit from the retention of a high quality CEO.

Fixed remuneration

The level of fixed remuneration for the CEO is set so as to provide a base level of remuneration which is both appropriate to the position and is competitive in the market. The CEO receives fixed remuneration by way of salary and company superannuation payments.

Other employees' remuneration

The Company aims to reward employees with a level of remuneration commensurate with their position and responsibilities within the Company and so as to ensure total remuneration is competitive by market standards. The CEO makes assessments and recommendations to the Board regarding employee remuneration.

Retirement benefits

No executives have entered into employment agreements that provide additional retirement benefits.

c) Service agreements

The remuneration agreements of key management personnel as at 30 June 2017 are set out below:

KMP	Position held as at 30 June 2017 and any change during the year	Contract details (duration and termination)	Agreed gross cash salary incl. superannuation \$
Mr J Nantes	Executive Chairman (previously Non-executive director up to 19 August 2016)	No determined duration – subject to retirement and re-election rules of the Company's constitution. No notice required to terminate.	100,000
Mr C Swanger	Non-executive director	No determined duration – subject to retirement and re-election rules of the Company's constitution. No notice required to terminate.	60,000
Mr C Whitehead	Non-executive director	No determined duration – subject to retirement and re-election rules of the Company's constitution. No notice required to terminate.	60,000
Mr A Nantes	Chief Executive Officer (from 29 September 2016)	No fixed term. 6 months' notice required to terminate.	219,000
Mr P Beaumont	Chief Operating Officer (previously Chief Executive Officer up to 29 September 2016)	No fixed term. 3 months' notice required to terminate.	200,000
Mr A Goodwin	Chief Financial Officer (from 1 May 2017)	No fixed term. 1 months' notice required to terminate.	219,000
Mr D Doust	Executive director of DirectMoney Finance Pty Ltd (retired 17 August 2017)	No fixed term. 1 months' notice to terminate.	191,625

Remuneration report (cont.)

c) Service agreements (cont.)

In addition to the above salary based compensation, the following key management personnel have been granted performance rights to align their compensation with the performance of the Company, as reflected in its share price. Performance rights are granted in tranches and are linked to increasing share prices over designated periods, as per the following table:

KMP	Share price target *	6 cents	12 cents	18 cents	25 cents	35 cents	50 cents
Mr J Nantes	No. of performance rights that will vest	4,000,000	4,000,000	4,000,000	-	-	-
	Minimum period to remain a director after re-admission	None	12 months from 17 Nov 2016	24 months from 17 Nov 2016	N/A	N/A	N/A
	Date performance rights lapse if conditions not met	17 Nov 2019	17 Nov 2019	17 Nov 2019	N/A	N/A	N/A
Mr C Swanger	No. of performance rights that will vest	333,333	333,333	333,334	2,000,000	2,000,000	1,000,000
	Minimum period to remain a director after re-admission	None	12 months from 17 Nov 2016	24 months from 17 Nov 2016	None	12 months from 13 Jul 2015	12 months from 13 Jul 2015
	Date performance rights lapse if conditions not met	17 Nov 2019	17 Nov 2019	17 Nov 2019	19 Jun 2018	19 Jun 2018	19 Jun 2018
Mr C Whitehead	No. of performance rights that will vest	1,500,000	1,500,000	1,500,000	500,000	500,000	500,000
	Minimum period to remain a director after re-admission	None	12 months from 17 Nov 2016	24 months from 17 Nov 2016	None	12 months from 13 Jul 2015	12 months from 13 Jul 2015
	Date performance rights lapse if conditions not met	17 Nov 2019	17 Nov 2019	17 Nov 2019	18 Nov 2018	18 Nov 2018	18 Nov 2018
Mr P Beaumont	No. of performance rights that will vest	-	-	-	560,000	1,120,000	1,120,000
	Minimum period to remain an employee after re-admission	N/A	N/A	N/A	None	12 months from 13 Jul 2015	24 months from 13 Jul 2015
	Date performance rights lapse if conditions not met	N/A	N/A	N/A	4 Sep 2018	4 Sep 2018	4 Sep 2018

* The Performance Rights will be issued and will vest in tranches based on the volume weighted average price at or above the hurdle price for at least ten consecutive trading days. In addition, the term hurdle must be met.

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Remuneration report (cont.)

d) Details of remuneration

The following table of benefits and payment details, in respect to the financial year, represents the components of remuneration for each member of the key management personnel of the Group:

	Short term benefits		Post employment benefits	Long-term benefits	Share based payments			Total	% Performance Related
	Cash salary, fees & short-term compensated absences	Short-term incentive schemes	Super-annuation	Long service leave	Performance Rights	Shares	\$		
	\$	\$	\$	\$	\$	\$	\$		
Directors (2017)									
John Nantes	85,413	-	8,114	-	84,857	-	178,384	47.57	
Craig Swanger	50,989	-	4,844	-	10,656	-	66,489	16.03	
Chris Whitehead	50,989	-	4,844	-	33,767	-	89,600	37.69	
Stephen Porges ¹	22,352	-	2,123	-	2,565	-	27,040	9.48	
Total:	209,743	-	19,925	-	131,845	-	361,513		
Executives (2017)									
Anthony Nantes	151,096	27,397	16,957	-	-	202,431	397,881	57.74	
Peter Beaumont	180,871	27,397	19,785	-	11,167	100,000	339,220	40.85	
Andrew Goodwin	33,333	-	3,167	-	-	24,343	60,843	40.01	
David Doust	184,591	-	16,625	-	-	-	201,216	-	
Total:	549,891	54,794	56,534	-	11,167	326,774	999,160		
Directors (2016)									
John Nantes	3,002	-	285	-	-	-	3,287	-	
Stephen Porges	91,324	-	8,676	-	231,467	-	331,467	69.83	
Craig Swanger	45,662	-	4,338	-	92,587	-	142,587	64.93	
Chris Whitehead	38,052	-	3,615	-	23,765	-	65,432	36.32	
Campbell McComb ²	20,489	-	1,807	-	62,257	-	84,553	73.63	
Winton Willesee ³	-	-	-	-	15,564	-	15,564	100	
Andrew McKay ³	-	-	-	-	15,564	-	15,564	100	
Robert Parton ³	-	-	-	-	15,564	-	15,564	100	
Total:	198,529	-	18,721	-	456,768	-	674,018		
Executives (2016)									
Peter Beaumont	181,067	-	16,518	-	86,172	-	283,757	30.37	
David Doust	175,000	-	6,927	-	-	-	181,927	-	
Total:	356,067	-	23,445	-	86,172	-	465,684		

1. Resigned from directorship on 8 November 2016
2. Resigned from directorship on 18 November 2015
3. Resigned from directorship on 3 July 2015

Further details of performance-related remuneration paid or accrued for FY2017 in respect of specific key management personnel are discussed below:

- *Mr A Nantes*

In March 2017, Mr Nantes was awarded a short-term incentive comprised of \$27,397 (excl. superannuation) in cash and a grant of shares in the Company totalling \$71,353 (being 0.5% of the market capital value of the Company as at the opening of trading on the first business day after 31 December 2016) for securing a lending facility, approved by the Board, of greater than \$5 million by 31 December 2016.

Remuneration report (cont.)

Subject to Board determination on outcomes achieved for FY2017, a share based long-term incentive equal to 1% of the market capital value of the Company as at 30 June 2017, up to a maximum value of 200% of total remuneration may also be payable to Mr Nantes in the next financial year. An amount of \$131,078 has been accrued in respect of this incentive for FY2017.

Mr P Beaumont

In March 2017, Mr Beaumont was awarded a short-term cash incentive of \$13,699 (excl. superannuation) for securing a lending facility, approved by the Board, of greater than \$5 million by 31 December 2016.

Subject to the achievement of KPI targets related to compliance and risk management of the Group for FY2017, a short-term cash incentive totalling \$13,698 (excl. superannuation) may be payable to Mr Beaumont in the next financial year and has been accrued for FY2017.

Subject to board determination, a share based long-term incentive equal to 1% of the market capital value of the Company as at 30 June 2017, up to a maximum value of 50% of total remuneration or \$100,000, whichever is the lesser, may also be awarded to Mr Beaumont. An amount of \$100,000 has been accrued in respect of this incentive for FY2017.

Mr A Goodwin

Subject to the achievement of agreed KPI targets, a share based long-term incentive to a maximum value of \$170,000 for each of the financial years to 30 June 2018 may be awarded to Mr Goodwin in the next financial year. An amount of \$24,343 has been accrued in respect of this incentive for FY2017 representing a pro-rata apportionment from the period 1 May 2017 to 30 June 2017.

Other short-term and long-term incentives established in the year for the above KMPs are set out in Note 20 of the financial report.

Performance conditions set for KMP short-term and long-term incentives (as discussed above and in Note 20 of the financial report) align the KMP interests with the outcomes for shareholders, customers, and staff. The achievement of these performance conditions support the growth of company value whilst providing KMPs with remuneration packages that are above market rates relative to peer roles. Conversely, an underperformance of goals expose KMPs to a level of financial risk where their remuneration packages become well below market rates.

DirectMoney Limited
Directors' report
For the year ended 30 June 2017

e) Equity instruments held by key management personnel

The table below shows the number of ordinary shares in the Company held by key management personnel.

	Balance at the start of the year	Received as compensation	Received on exercise of options or rights	Other changes during the year	Balance at end of the year
Directors (2017)					
John Nantes	-	-	-	667,015	667,015
Craig Swanger	-	-	-	-	-
Chris Whitehead	-	-	-	200,000	200,000
Stephen Porges	3,557,400	-	-	-	3,557,400
Total:	3,557,400	-	-	867,015	4,424,415
Executives (2017)					
Anthony Nantes	249,744	2,038,657	-	-	2,288,401
Peter Beaumont	50,000	-	-	100,000	150,000
Andrew Goodwin	-	-	-	-	-
David Doust	28,967,470	-	-	-	28,967,470
Total:	29,267,214	2,038,657	-	100,000	31,405,871
Directors (2016)					
John Nantes	-	-	-	-	-
Stephen Porges ¹	-	-	-	3,557,400	3,557,400
Craig Swanger	-	-	-	-	-
Chris Whitehead	-	-	-	-	-
Campbell Gordon McComb ^{1,2}	-	-	-	3,674,559	3,674,559
Winton William Willesee ³	-	-	-	-	-
Andrew Gordon McKay ³	1,169,959	-	-	(905,457)	264,502
Robert Norman Parton ³	-	-	-	-	-
Total:	1,169,959	-	-	6,326,502	7,496,461
Executives (2016)					
Peter Beaumont	-	-	-	50,000	50,000
David Doust ¹	-	-	-	28,967,470	28,967,470
Total:	-	-	-	29,017,470	29,017,470

1. These key management personnel in FY2016 received these shares as vendor consideration upon completion of the reverse acquisition.

2. Resigned from directorship on 18 November 2015.

3. Resigned from directorship on 3 July 2015.

DirectMoney Limited
Directors' report
For the year ended 30 June 2017

Remuneration report (cont.)

f) Movement in performance rights

The table below provides the number of performance rights held by Key Management Personnel at 30 June 2016 and 30 June 2017.

Name	Rights held at 30 June 2016	Rights granted during FY17	Rights exercised during FY17	Rights lapsed during FY17	Rights held as at 30 June 2017	Vested at 30 June 2017 *					
	Number	Number	Number	Number	Number	Number	Not exercisable	Exercisable	% Vested	% Forfeited	% Available for vesting
Directors (2017)											
J Nantes *	-	12,000,000	-	-	12,000,000	4,000,000	-	-	33	-	67
S Porges *	12,500,000	-	-	(12,500,000)	-	-	-	-	80	100	-
C Swanger *	5,000,000	1,000,000	-	-	6,000,000	4,333,333	-	-	72	-	28
C Whitehead *	1,500,000	4,500,000	-	-	6,000,000	2,500,000	-	-	42	-	58
Total:	19,000,000	17,500,000	-	(12,500,000)	24,000,000	10,833,333	-	-			
Executives (2017)											
A Nantes	-	-	-	-	-	-	-	-	-	-	-
P Beaumont *	2,800,000	-	-	-	2,800,000	1,680,000	-	-	60	-	40
A Goodwin	-	-	-	-	-	-	-	-	-	-	-
D Doust	-	-	-	-	-	-	-	-	-	-	-
Total:	2,800,000	-	-	-	2,800,000	560,000	-	-			

* These Performance Rights will automatically vest and exercise for nil consideration on satisfaction of the Vesting Conditions.

The Vesting Conditions for the Performance Rights are:

- 1) The holder being a director/employee of the Company as at the relevant vesting determination dates specified in table g) below; and
- 2) The relevant volume weighted average price (VWAP) of the Company's ordinary shares is at least the price specified in table g) below for a period of 10 consecutive trading days.

Remuneration report (cont.)

g) Fair value of performance rights

	Performance Rights granted			Vesting Conditions		Expiry date
	Number	Effective grant date	Fair Value per right at effective grant date (\$)	Earliest vesting determination date	VWAP Share Price condition (\$)	
Directors (2017) ***						
J Nantes **	4,000,000	17 Nov 2016	0.018057	17 Nov 2016	0.06	17 Nov 2019
	4,000,000	17 Nov 2016	0.004459	17 Nov 2017	0.12	17 Nov 2019
	4,000,000	17 Nov 2016	0.001326	17 Nov 2018	0.18	17 Nov 2019
C Swanger **	2,000,000	13 Jul 2015 *	0.031128	13 Jul 2015	0.25	19 Jun 2018
	2,000,000	13 Jul 2015 *	0.014440	13 Jul 2016	0.35	19 Jun 2018
	1,000,000	13 Jul 2015 *	0.005125	13 Jul 2017	0.50	19 Jun 2018
	333,333	17 Nov 2016	0.018057	17 Nov 2016	0.06	17 Nov 2019
	333,333	17 Nov 2016	0.004459	17 Nov 2017	0.12	17 Nov 2019
	333,334	17 Nov 2016	0.001326	17 Nov 2018	0.18	17 Nov 2019
C Whitehead **	500,000	18 Nov 2015	0.031128	18 Nov 2015	0.25	18 Nov 2018
	500,000	18 Nov 2015	0.014440	13 Jul 2016	0.35	18 Nov 2018
	500,000	18 Nov 2015	0.005125	13 Jul 2017	0.50	18 Nov 2018
	1,500,000	17 Nov 2016	0.018057	17 Nov 2016	0.06	17 Nov 2019
	1,500,000	17 Nov 2016	0.004459	17 Nov 2017	0.12	17 Nov 2019
	1,500,000	17 Nov 2016	0.001326	17 Nov 2018	0.18	17 Nov 2019
Executives (2017)						
A Nantes	-	-	-	-	-	-
P Beaumont **	560,000	4 Sep 2015	0.067623	4 Sep 2015	0.25	4 Sep 2018
	1,120,000	4 Sep 2015	0.036867	13 Jul 2016	0.35	4 Sep 2018
	1,120,000	4 Sep 2015	0.015677	13 Jul 2017	0.50	4 Sep 2018
A Goodwin	-	-	-	-	-	-
D Doust	-	-	-	-	-	-

* Performance rights were granted 19 June 2015 but were 100% contingent on the completion of the acquisition of DirectMoney Finance Pty Ltd and re-admission of the Company to the ASX therefore the effective grant date was 13 July 2015.

** These Performance Rights will automatically vest and exercise for nil consideration on satisfaction of the Vesting Conditions.

The Vesting Conditions for the Performance Rights are:

- 1) The holder being a director/employee of the Company as at the relevant vesting determination dates specified in the table; and
- 2) The relevant volume weighted average price (VWAP) of the Company's ordinary shares is at least the price specified in the table for a period of 10 consecutive trading days.

*** Mr Porges has not been included in this table as his performance rights lapsed as shown in the table in f above.

The total fair value of rights at grant date issued to key management personnel is \$357,406. The value of rights granted during the period differs to the expense recognised as part of each key management person's remuneration in table d) above because this value is the grant date fair value calculated in accordance with *AASB 2 Share Based Payment*.

DirectMoney Limited
Directors' report
For the year ended 30 June 2017

Remuneration report (cont.)

This concludes the remuneration report, which has been audited.

This report is made in accordance with a resolution of directors.



.....
Craig Swanger
Director
Sydney
29 September 2017

For personal use

DECLARATION OF INDEPENDENCE BY ARTHUR MILNER TO THE DIRECTORS OF DIRECTMONEY LIMITED

As lead auditor of DirectMoney Limited for the year ended 30 June 2017, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of DirectMoney Limited and the entities it controlled during the period.



Arthur Milner
Partner

BDO East Coast Partnership

Sydney, 29 September 2017

For personal use only

DirectMoney Limited
Financial report

Statement of profit or loss and other comprehensive income
For the year ended 30 June 2017

	Note	Consolidated 2017 \$	2016 \$
Revenue	2	1,160,153	1,236,801
Other income	3	370,914	-
Expenses			
Employee benefits expense		(3,317,171)	(2,290,336)
Depreciation and amortisation expense		(12,124)	(2,782)
Listing expense	14	-	(2,708,757)
Other expenses		(2,500,204)	(3,593,871)
Finance costs		(72,713)	(75,649)
Share based payment expense	30	(1,060,528)	(1,319,894)
Loss before income tax	4	(5,431,673)	(8,754,488)
Income tax expense		-	-
Loss after income tax for the year		(5,431,673)	(8,754,488)
Other comprehensive income			
<i>Items that may be reclassified subsequently to profit or loss</i>			
Foreign currency translation		-	(4,210)
Other comprehensive income for the year, net of tax		-	(4,210)
Total comprehensive income for the year		<u>(5,431,673)</u>	<u>(8,758,698)</u>
Loss for the year is attributable to:			
Owners of DirectMoney Limited		<u>(5,431,673)</u>	<u>(8,758,488)</u>
Total comprehensive income for the year is attributable to:			
Owners of DirectMoney Limited		<u>(5,431,673)</u>	<u>(8,758,698)</u>
Earnings per share for loss attributable to the owners of DirectMoney Limited		Cents	Cents
Basic earnings per share	27	(1.4)	(3.3)
Diluted earnings per share	27	(1.4)	(3.3)

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

DirectMoney Limited
Financial report

Statement of financial position
As at 30 June 2017

	Note	Consolidated 2017 \$	2016 \$
Assets			
Current assets			
Cash and cash equivalents	5	3,479,300	1,264,795
Loan receivables	6	1,727,404	1,554,125
Trade and other receivables	7	67,727	110,555
Other assets	8	287,054	292,285
Total current assets		<u>5,561,485</u>	<u>3,221,760</u>
Non-current assets			
Loan receivables	6	4,711,974	6,047,018
Property, plant and equipment	9	65,516	4,547
Available-for-sale financial assets	10	500,000	500,000
Total non-current assets		<u>5,277,490</u>	<u>6,551,565</u>
Total assets		<u>10,838,975</u>	<u>9,773,325</u>
Liabilities			
Current liabilities			
Trade and other payables	11	783,918	782,851
Employee benefits	12	180,620	125,900
Convertible notes	13	672,000	1,000,000
Total current liabilities		<u>1,636,538</u>	<u>1,908,751</u>
Total liabilities		<u>1,636,538</u>	<u>1,908,751</u>
Net assets		<u>9,202,437</u>	<u>7,864,574</u>
Equity			
Issued capital	15	28,604,725	22,409,803
Reserves	16	1,394,508	819,894
Accumulated losses	16	(20,796,796)	(15,365,123)
Total equity		<u>9,202,437</u>	<u>7,864,574</u>

The above statement of financial position should be read in conjunction with the accompanying notes

DirectMoney Limited
Financial report

Statement of changes in equity
For the year ended 30 June 2017

Consolidated	Issued capital \$	Reserves \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2015	6,106,746	4,210	(6,610,635)	(499,679)
Loss after income tax expense for the year	-	-	(8,754,488)	(8,754,488)
Other comprehensive income for the year, net of tax	-	(4,210)	-	(4,210)
Total comprehensive income for the year	-	(4,210)	(8,754,488)	(8,758,698)
<i>Transactions with owners in their capacity as owners:</i>				
Issue of share capital	16,303,057	-	-	16,303,057
Share based payments	-	819,894	-	819,894
Balance at 30 June 2016	<u>22,409,803</u>	<u>819,894</u>	<u>(15,365,123)</u>	<u>7,864,574</u>
Consolidated	Issued capital \$	Reserves \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2016	22,409,803	819,894	(15,365,123)	7,864,574
Loss after income tax expense for the year	-	-	(5,431,673)	(5,431,673)
Other comprehensive income for the year, net of tax	-	-	-	-
Total comprehensive income for the year	-	-	(5,431,673)	(5,431,673)
<i>Transactions with owners in their capacity as owners:</i>				
Issue of share capital	5,702,641	-	-	5,702,641
Costs of capital raising	(320,406)	-	-	(320,406)
Share based payments (Note 15 (b))	812,687	574,614	-	1,387,301
Balance at 30 June 2017	<u>28,604,725</u>	<u>1,394,508</u>	<u>(20,796,796)</u>	<u>9,202,437</u>

The above statement of changes in equity should be read in conjunction with the accompanying notes

DirectMoney Limited
Financial report

Statement of cash flows
For the year ended 30 June 2017

	Consolidated	2016
	2017	\$
	\$	\$
Cash flows from operating activities		
Net of lending and repayments	(75,428)	(8,303,384)
Net proceeds from sale of loans	1,858,621	5,822,703
Payments to suppliers and employees	<u>(4,951,501)</u>	<u>(6,115,949)</u>
	(3,168,308)	(8,596,630)
Interest received	45,476	55,302
Management fees received	92,746	35,302
Interest and other finance costs paid	(74,598)	(158,835)
Proceeds from R&D tax incentive	<u>365,547</u>	<u>-</u>
Net cash used in operating activities	26 <u>(2,739,137)</u>	<u>(8,664,861)</u>
Cash flows from investing activities		
Payments for investments	-	(500,000)
Payments for property, plant and equipment	<u>(73,093)</u>	<u>-</u>
Net cash used in investing activities	<u>(73,093)</u>	<u>(500,000)</u>
Cash flows from financing activities		
Proceeds from issue of shares	5,702,641	11,297,800
Costs of raising capital paid	(320,406)	-
Repayment of convertible notes	(328,000)	(1,000,000)
Transaction costs related to loans and borrowings	<u>(27,500)</u>	<u>-</u>
Net cash provided by financing activities	<u>5,026,735</u>	<u>10,297,800</u>
Net increase in cash and cash equivalents	2,214,505	1,132,939
Cash and cash equivalents at the beginning of the financial year	<u>1,264,795</u>	<u>131,856</u>
Cash and cash equivalents at the end of the financial year	<u><u>3,479,300</u></u>	<u><u>1,264,795</u></u>

The above statement of cash flows should be read in conjunction with the accompanying notes

DirectMoney Limited
Financial report

Notes to the financial statements
For the year ended 30 June 2017

The consolidated financial statements of DirectMoney Limited (the Company) for the year ended 30 June 2017 was authorised for issue in accordance with a resolution of the directors on 29 September 2017. The directors have the power to amend and revise the financial report.

The consolidated financial statements and notes represent those of DirectMoney Limited and its controlled entities (the Group).

DirectMoney Limited is a company limited by shares incorporated and domiciled in Australia whose shares are publicly traded on the Australian Stock Exchange.

Note 1. Summary of significant accounting policies

a. Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the *Corporations Act 2001*. The Group is a for-profit entity for financial reporting purposes under Australian Accounting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

Except for cash flow information, the financial statements have been prepared on an accrual basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

i) Compliance with IFRS

The consolidated financial statements of the Group also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

ii) Going concern

These financial statements have been prepared under a going concern basis.

The Directors believe that the Group will have sufficient resources to pay its debts and meet its commitments for at least the next 12 months from the date of this financial report due to the Group having strong cash reserves, no debt and wholesale funding arrangements which allow for the acceleration of cash flows from its originated loan assets on balance sheet and provide capacity for future loan originations, all of which support its operational commitments.

iii) New and revised accounting standards and interpretations

The Group has adopted all of the new, revised or amending Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) that are mandatory for the current reporting period.

iv) New accounting standards for application in future periods

Discussed below are certain new accounting standards and interpretations which have been published but are not mandatory for the 30 June 2017 reporting period and have not been early adopted by the Group. The Group has not yet assessed the potential impact of these new accounting standards and interpretations.

AASB 9 Financial instruments

This standard is applicable to annual reporting periods beginning on or after 1 January 2018. The standard replaces all previous versions of AASB 9 and completes the project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. AASB 9 introduces new classification and measurement models for financial assets. A financial asset shall be measured at amortised cost, if it is held within a business model whose objective is to hold assets in order to collect contractual cash flows, which arise on specified dates and solely principal and interest. All other financial instrument assets are to be classified and measured at fair value through profit or loss

iv) *New accounting standards for application in future periods (cont.)*

unless the entity makes an irrevocable election on initial recognition to present gains and losses on equity instruments (that are not held-for-trading) in other comprehensive income (OCI).

For financial liabilities, the standard requires the portion of the change in fair value that relates to the entity's own credit risk to be presented in OCI (unless it would create an accounting mismatch). The standard also introduces a new model for hedge accounting that will allow greater flexibility in the ability to hedge risk, particularly with respect to hedges of non-financial items.

New impairment requirements will use an 'expected credit loss' (ECL) model to recognise an allowance. Impairment will be measured under a 12-month ECL method unless the credit risk on a financial instrument has increased significantly since initial recognition in which case the lifetime ECL method is adopted. The Group will adopt this standard from 1 July 2018 but the impact of its adoption is yet to be assessed by the Group.

AASB 15 Revenue from contracts with customers

This standard is applicable to annual reporting periods beginning on or after 1 January 2018. The standard provides a single standard for revenue recognition. The core principle of the standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The standard will require: contracts (either written, verbal or implied) to be identified, together with the separate performance obligations within the contract; determine the transaction price, adjusted for the time value of money excluding credit risk; allocation of the transaction price to the separate performance obligations on a basis of relative stand-alone selling price of each distinct good or service, or estimation approach if no distinct observable prices exist; and recognition of revenue when each performance obligation is satisfied. Credit risk will be presented separately as an expense rather than adjusted to revenue. For goods, the performance obligation would be satisfied when the customer obtains control of the goods. For services, the performance obligation is satisfied when the service has been provided, typically for promises to transfer services to customers. For performance obligations satisfied over time, an entity would select an appropriate measure of progress to determine how much revenue should be recognised as the performance obligation is satisfied. Contracts with customers will be presented in an entity's statement of financial position as a contract liability, a contract asset, or a receivable, depending on the relationship between the entity's performance and the customer's payment. Sufficient quantitative and qualitative disclosure is required to enable users to understand the contracts with customers; the significant judgments made in applying the guidance to those contracts; and any assets recognised from the costs to obtain or fulfil a contract with a customer. The Group will adopt this standard from 1 July 2018 but the impact of its adoption is yet to be assessed by the Group.

AASB 16: Leases (applicable to annual reporting periods beginning on or after 1 January 2019)

When effective, this Standard will replace the current accounting requirements applicable to leases in AASB 117: Leases and related Interpretations. AASB 16 introduces a single lessee accounting model that eliminates the requirement for leases to be classified as operating or finance leases.

The main changes introduced by the new Standard include:

- recognition of a right-to-use asset and liability for all leases (excluding short-term leases with less than 12 months of tenure and leases relating to low-value assets);
- depreciation of right-to-use assets in line with AASB 116: Property, Plant and Equipment in profit or loss and unwinding of the liability in principal and interest components;
- variable lease payments that depend on an index or a rate are included in the initial measurement of the lease liability using the index or rate at the commencement date;
- by applying a practical expedient, a lessee is permitted to elect not to separate non-lease components and instead account for all components as a lease; and
- additional disclosure requirements.

The transitional provisions of AASB 16 allow a lessee to either retrospectively apply the Standard to comparatives in line with AASB 108 or recognise the cumulative effect of retrospective application as an adjustment to opening equity on the date of initial application.

The directors anticipate that the adoption of AASB 16 will not have a material impact on the Group's financial statements.

Notes to the financial statements
For the year ended 30 June 2017

b. Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of the Company and all subsidiaries as at 30 June 2017, and the results of all subsidiaries for the year then ended.

Subsidiaries are all those entities over which the Company has the power to govern the financial and operating policies, generally accompanying a shareholding of 100% of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Company controls another entity.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Investments in subsidiaries are accounted for at cost in the individual financial statements of the Company, less any impairment charges.

c. Income tax

The income tax expense or benefit for the period is the tax payable / refundable on the current period's taxable income based on the national income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities, attributable to temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements, and to unused tax losses.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted for each jurisdiction. The relevant tax rates are applied to the cumulative amounts of deductible and taxable temporary differences to measure the deferred tax asset or liability.

An exception is made for certain temporary differences arising from the initial recognition of an asset or a liability. No deferred tax asset or liability is recognised in relation to these temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

DirectMoney Limited and its wholly owned controlled entities have implemented the tax consolidation legislation as of 1 January 2004.

DirectMoney Limited
Financial report

Notes to the financial statements
For the year ended 30 June 2017

c. Income tax (cont.)

The head entity, DirectMoney Limited, and the controlled entities in the tax consolidated group continue to account for their own current and deferred tax amounts. These tax amounts are measured as if each entity in the tax consolidated group continues to be a standalone taxpayer in its own right.

In addition to its own current and deferred tax amounts, DirectMoney Limited also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group.

Assets or liabilities arising under tax funding agreements with the tax consolidated entities are recognised as amounts receivable from or payable to other entities in the group.

Any difference between the amounts assumed and amounts receivable or payable under the tax funding agreement are recognised as a contribution to (or distribution from) wholly owned tax consolidated entities.

d. Share based payments

The Company provides benefits to employees in the form of share-based payment transactions, whereby employees render services in exchange for shares or performance rights (equity-settled transactions).

The cost of the transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined by an external valuer using a binomial model. In valuing equity-settled transactions, no account is taken of any performance conditions, other than conditions linked to the price of the shares of the Company (market conditions). The cost of equity-settled transactions is recognised as an expense, together with a corresponding increase in equity, over the period in which the performance conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to exercise the rights (vesting date).

The cumulative expense recognised for equity-settled transactions at each reporting date until vesting date reflects (i) the extent to which the vesting period has expired and (ii) the number of rights that, in the opinion of the Directors of the Company, will ultimately vest. This opinion is formed based on the best available information at balance date. No adjustment is made for the likelihood of market performance conditions being met as the effect of these conditions is included in the determination of fair value at grant date. Where the terms of an equity-settled option are modified, at a minimum an expense is recognised as if the terms had not been modified. In addition, an expense is recognised for any increase in the value of the transaction as a result of the modification, as measured at the date of the modification.

e. Foreign currency transactions and balances

Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The consolidated financial statements are presented in Australian dollars, which is DirectMoney Limited's functional and presentation currency.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised through profit or loss, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

f. Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

Notes to the financial statements
For the year ended 30 June 2017

f. Revenue recognition (cont.)

i) Interest income

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

ii) Loan establishment fees

Loan establishment fees are deferred and recognised as an adjustment to the effective interest rate as these fees are an integral part of generating an involvement with the resulting financial instrument.

iii) Government grants

Government grants revenue is recognised at fair value when there is reasonable assurance that the grant will be received and the grant conditions will be met.

g. Impairment of assets

Assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable, and as a minimum, annually. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets, other than goodwill, that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

h. Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short term highly liquid investments with original maturities of three months or less, and bank overdrafts.

i. Property, plant and equipment

All property, plant and equipment are initially measured at cost and are depreciated over their useful lives on a straight-line basis. Depreciation commences from the time the asset is available for its intended use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The useful lives used for each class of depreciable assets are as follows:

Class of Asset	Useful Life
Plant and equipment	2-5 years

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have not been discounted in determining recoverable amounts.

j. Leases

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as expenses in the periods in which they are incurred on a straight line basis.

Notes to the financial statements
For the year ended 30 June 2017

k. Financial instruments

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instruments. Trade date accounting is adopted for financial assets that are delivered within timeframes established by marketplace convention.

De-recognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

Classification and subsequent measurement

Financial instruments are subsequently measured at fair value, amortised cost using the effective interest method, or cost. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Amortised cost is calculated as the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between the initial amount and the maturity amount calculated using the effective interest method.

The *effective interest method* is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying amount with a consequential recognition of an income or expense item in profit or loss.

The consolidated entity does not designate any interests in subsidiaries, associates or joint venture entities as being subject to the requirements of Accounting Standards specifically applicable to financial instruments.

i) Financial Assets at Fair Value through Profit or Loss

Financial assets are classified at 'fair value through profit or loss' when they are held for trading for the purpose of short-term profit taking, derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Such assets are subsequently measured at fair value with changes in carrying amount being included in profit or loss.

ii) Available-for-sale investments

Available-for-sale investments are non-derivative financial assets that are either not capable of being classified into other categories of financial assets due to their nature or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

They are subsequently measured at fair value with any remeasurements other than impairment losses and foreign exchange gains and losses recognised in other comprehensive income. When the financial asset is derecognised,

Notes to the financial statements
For the year ended 30 June 2017

k. Financial instruments (cont.)

ii) Available-for-sale investments (cont.)

the cumulative gain or loss pertaining to that to that asset previously recognised in other comprehensive income is reclassified into profit or loss.

Available-for-sale financial assets are classified as non-current assets when they are not expected to be sold within 12 months after the end of the reporting period. All other available-for-sale financial assets are classified as current assets.

iii) Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial asset is derecognised.

iv) Financial Liabilities

Non-derivative financial liabilities other than financial guarantees are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial liability is derecognised.

v) Trade and Other Payables

Due to their short term nature trade and other payables are not discounted. They represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group becomes obliged to make future payments in respect of the purchase of these goods and services. The amounts are unsecured and are usually paid within 30 days of recognition.

Impairment

At the end of each reporting period, the consolidated entity assesses whether there is objective evidence that a financial asset has been impaired. A financial asset (or group of financial assets) is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events (a loss event) having occurred which has an impact on the estimated future cash flows of the financial asset(s).

In the case of financial assets carried at amortised cost, loss events may include: indications that the debtors or a group of debtors are experiencing significant financial difficulty, default or delinquency in interest or principal payments; indications that they will enter bankruptcy or other financial reorganisation; and changes in arrears or economic conditions that correlate with defaults.

For financial assets carried at amortised cost (including loans and receivables), a separate allowance account is used to reduce the carrying amount of financial assets impaired by credit losses. After having taken all possible measures of recovery, if management establishes that the carrying amount cannot be recovered by any means, at that point the written-off amounts are charged to the allowance account or the carrying amount of impaired financial assets is reduced directly if no impairment amount was previously recognised in the allowance account.

When the terms of financial assets that would otherwise have been past due or impaired have been renegotiated, the consolidated entity recognises the impairment for such financial assets by taking into account the original terms as if the terms have not been renegotiated so that the loss events that have occurred are duly considered.

Notes to the financial statements
For the year ended 30 June 2017

l. Trade and other receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method less provision for impairment. Trade receivables are generally due for settlement within 30 days. They are presented as current assets unless collection is not expected for more than 12 months after the reporting date.

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off by reducing the carrying amount directly. An allowance account (provision for impairment of trade receivables) is used when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables.

The amount of the impairment loss is recognised in the statement of profit or loss and other comprehensive income. When a trade receivable for which an impairment allowance had been recognised becomes uncollectible in a subsequent period, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited in the statement of profit or loss and other comprehensive income.

Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes. Unless otherwise disclosed in the notes to the financial statements, the carrying amount of the Group's financial instruments approximates their fair value.

m. Trade and other payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities.

n. Contributed equity

Ordinary shares are classified as equity and recognised at the fair value of the consideration received by the Group. Incremental costs directly attributable to the issue of new shares or options are expensed as incurred.

o. Earnings per share

Basic earnings per share

Basic earnings per share is calculated by dividing the result attributable to equity holders of the Company by the weighted average number of ordinary shares outstanding during the financial year.

Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

p. Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position.

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Notes to the financial statements
For the year ended 30 June 2017

q. Parent entity financial information

The financial information for the parent entity, DirectMoney Limited, has been prepared on the same basis as the consolidated financial statements, except that investments in subsidiaries are accounted for at cost net of impairment in the parent financial statements.

r. Employee benefits

Provision is made for the Group's obligation for employee benefits arising from services rendered by employees to the end of the reporting period. Short term employee benefits are benefits (other than termination benefits and equity compensation benefits) that are expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and personal leave. Short term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled, plus any related costs.

s. Critical accounting estimates and judgments

The Directors evaluate estimates and judgments incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Group.

Key estimates

Impairment of loan receivables

The Group assesses impairment at the end of each reporting period by evaluating conditions and events specific to the Group that may be indicative of impairment triggers.

Recoverable amounts are estimated using historical amounts received as consideration for sale of impaired loans to factoring organisations and recoveries from court judgments.

Refer to Note 1. k. for further detail on the treatment of impairment of loan receivables.

t. Fair value measurements

The Group measures some of its assets and liabilities at fair value on either a recurring or non-recurring basis, depending on the requirements of the applicable Accounting Standard.

Fair value is the price the Group would receive to sell an asset or would have to pay to transfer a liability in an orderly (ie unforced) transaction between independent, knowledgeable and willing market participants at the measurement date.

As fair value is a market-based measure, the closest equivalent observable market pricing information is used to determine fair value. Adjustments to market values may be made having regard to the characteristics of the specific asset or liability. The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data.

To the extent possible, market information is extracted from either the principal market for the asset or liability (ie the market with the greatest volume and level of activity for the asset or liability) or, in the absence of such a market, the most advantageous market available to the entity at the end of the reporting period (ie the market that maximises the receipts from the sale of the asset or minimises the payments made to transfer the liability, after taking into account transaction costs and transport costs).

Notes to the financial statements
For the year ended 30 June 2017

t. Fair value measurements (cont.)

For non-financial assets, the fair value measurement also takes into account a market participant's ability to use the asset in its highest and best use or to sell it to another market participant that would use the asset in its highest and best use.

The fair value of liabilities and the entity's own equity instruments (excluding those related to share-based payment arrangements) may be valued, where there is no observable market price in relation to the transfer of such financial instruments, by reference to observable market information where such instruments are held as assets. Where this information is not available, other valuation techniques are adopted and, where significant, are detailed in the respective note to the financial statements.

The Group measures and recognises the following assets and liabilities at fair value on a recurring basis after initial recognition:

- available-for-sale financial assets.

The Group does not subsequently measure any liabilities at fair value on a non-recurring basis.

(a) Fair Value Hierarchy

AASB 13: *Fair Value Measurement* requires the disclosure of fair value information by level of the fair value hierarchy, which categorises fair value measurements into one of three possible levels based on the lowest level that an input that is significant to the measurement can be categorised into as follows:

Level 1

Measurements based on quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.

Level 2

Measurements based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3

Measurements based on unobservable inputs for the asset or liability.

The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data. If all significant inputs required to measure fair value are observable, the asset or liability is included in Level 2. If one or more significant inputs are not based on observable market data, the asset or liability is included in Level 3.

Valuation techniques

The Group selects a valuation technique that is appropriate in the circumstances and for which sufficient data is available to measure fair value. The availability of sufficient and relevant data primarily depends on the specific characteristics of the asset or liability being measured. The valuation techniques selected by the Group are consistent with one or more of the following valuation approaches:

- *Market approach*: valuation techniques that use prices and other relevant information generated by market transactions for identical or similar assets or liabilities.
- *Income approach*: valuation techniques that convert estimated future cash flows or income and expenses into a single discounted present value.
- *Cost approach*: valuation techniques that reflect the current replacement cost of an asset at its current service capacity.

Each valuation technique requires inputs that reflect the assumptions that buyers and sellers would use when pricing the asset or liability, including assumptions about risks. When selecting a valuation technique, the Group gives priority to those techniques that maximise the use of observable inputs and minimise the use of unobservable inputs. Inputs that are developed using market data (such as publicly available information on actual transactions) and reflect the assumptions that buyers and sellers would generally use when pricing the asset or liability are considered observable, whereas inputs for which market data is not available and therefore are developed using the best information available about such

DirectMoney Limited
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Notes to the financial statements
For the year ended 30 June 2017

t. Fair value measurements (cont.)

(a) Fair Value Hierarchy (cont.)

assumptions are considered unobservable.

(b) Valuation techniques and inputs used to measure Level 2 fair values

Description	Fair Value at 30 June 2017 \$000	Valuation Technique(s)	Inputs Used
<i>Financial assets</i>			
Investment in DirectMoney Personal Loan Fund (Fund)	500	Market approach using monthly valuation reports provided by Fund's Investment Manager and Fund's Administrator.	Monthly valuation report provided Fund's Investment Manager and Fund's Administrator.

There were no changes during the period in the valuation techniques used by the Group to determine Level 2 fair values.

u. Research & development expenditure

Research and development costs are charged to the statement of profit of loss and other comprehensive income as incurred, or deferred where it is probable that sufficient future benefits will be derived so as to recover those deferred costs.

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Notes to the financial statements
For the year ended 30 June 2017

Note 2. Revenue

	Consolidated	
	2017	2016
	\$	\$
Effective interest income on financial assets	859,725	1,036,341
Other revenue from financial assets	251,971	145,158
Interest on cash	10,179	24,290
Interest from investments	38,278	31,012
	<u>1,160,153</u>	<u>1,236,801</u>

Note 3. Other income

	Consolidated	
	2017	2016
	\$	\$
R&D tax incentive	365,547	-
Rental income	5,367	-
	<u>370,914</u>	<u>-</u>

Note 4. Expenses

	Consolidated	
	2017	2016
	\$	\$
Losses from ordinary activities before income tax includes the following other specific expenses:		
<i>Property lease costs</i>	<u>127,227</u>	<u>134,910</u>
<i>Superannuation expense</i>	<u>238,221</u>	<u>179,471</u>
<i>Marketing costs</i>	<u>640,523</u>	<u>514,010</u>
<i>Legal expenses</i>	<u>197,799</u>	<u>455,662</u>
<i>Write off of loan assets</i>		
Doubtful debts expense	32,028	87,803
Bad debt expense	278,871	146,898
Loss on sale of loan assets	78,966	179,609
	<u>389,865</u>	<u>414,310</u>

Note 5. Cash and cash equivalents

	Consolidated	
	2017	2016
	\$	\$
Cash at bank	<u>3,479,300</u>	<u>1,264,795</u>

Reconciliation to cash and cash equivalents at the end of the financial year

The above figures are reconciled to cash and cash equivalents at the end of the financial year as shown in the statement of cash flows as follows:

Balance as above	3,479,300	1,264,795
Balance as per statement of cash flows	3,479,300	1,264,795

DirectMoney Limited
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Notes to the financial statements
For the year ended 30 June 2017

Note 6. Loan receivables

	Consolidated	2016
	2017	\$
	\$	\$
<i>Current</i>		
Loan receivables	1,839,049	1,634,484
Less: provision for impairment of receivables	<u>(111,645)</u>	<u>(80,359)</u>
	<u>1,727,404</u>	<u>1,554,125</u>
<i>Non-current</i>		
Loan receivables	4,911,654	6,245,956
Less: provision for impairment of receivables	<u>(199,680)</u>	<u>(198,938)</u>
	<u>4,711,974</u>	<u>6,047,018</u>

Loan receivables comprise of personal loans between \$5,000 to \$35,000 with an interest range between 8.50% to 22.75%. The personal loans are repayable within the ranges of 3 to 5 years.

The fair value of the loan receivables is considered to approximate the carrying value.

Movements in the provision for impairment of receivables were as follows:

	Consolidated	2016
	2017	\$
	\$	\$
Opening balance	279,297	191,494
Doubtful debts provision raised	282,095	236,345
Bad debts written off	(190,175)	(116,881)
Delinquent loans sold	<u>(59,892)</u>	<u>(31,661)</u>
Closing balance	<u>311,325</u>	<u>279,297</u>

Note 7. Trade and other receivables

	Consolidated	2016
	2017	\$
	\$	\$
<i>Current</i>		
Accrued interest on loan receivables	49,538	104,972
Accrued management fee income	-	5,583
Other accrued income	13,281	-
Trade receivables	<u>4,908</u>	<u>-</u>
	<u>67,727</u>	<u>110,555</u>

Note 8. Other assets

	Consolidated	2016
	2017	\$
	\$	\$
<i>Current</i>		
Prepayments	18,846	16,064
Deposits	26,333	18,267
Cash held in trust	<u>241,875</u>	<u>257,954</u>
	<u>287,054</u>	<u>292,285</u>

Note 9. Property, plant and equipment

	Consolidated	2016
	2017	\$
	\$	\$
Plant and equipment, at cost	81,924	8,831
Less: accumulated depreciation	<u>(16,408)</u>	<u>(4,284)</u>
	<u>65,516</u>	<u>4,547</u>

DirectMoney Limited
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Notes to the financial statements
For the year ended 30 June 2017

Note 10. Available-for-sale financial assets

	Consolidated	2016
	2017	2016
	\$	\$
<i>Non-current</i>		
Investment in DirectMoney Personal Loan Fund	500,000	500,000

The Group has invested \$500,000 into the DirectMoney Personal Loan Fund. The DirectMoney Personal Loan Fund is a registered managed investment scheme where investors' money is pooled and invested into unsecured personal loans acquired from DirectMoney Finance Pty Ltd. The investment is classified as available for sale in accordance with *AASB 139 Financial Instruments: Recognition and Measurement*.

Note 11. Trade and other payables

	Consolidated	2016
	2017	2016
	\$	\$
<i>Current</i>		
Trade payables	232,057	100,716
Sundry payables	204,297	368,979
Accrued expenses	279,806	261,187
Superannuation payable	67,758	51,969
	<u>783,918</u>	<u>782,851</u>

Note 12. Employee benefits

	Consolidated	2016
	2017	2016
	\$	\$
<i>Current</i>		
Provision for annual leave	180,620	125,900

Note 13. Convertible notes and interest bearing liabilities

As of 30 June 2017, DirectMoney Marketplace Limited had \$672,000 (2016: \$1,000,000) of convertibles notes on issue that are secured against identified loans within DirectMoney Marketplace Limited's balance sheet. The carrying value of the loans pledged as security as of 30 June 2017 was \$636,407. The holders have recourse to these loans and a distribution of interest based on the gross return of the loans less a 4% loss reserve and 1.5% servicing fee.

These notes are currently in a rundown phase where holders receive periodic repayments of principal on the note based on the total principal repayments received from the loans secured against the note.

Note 14. Acquisition accounting

There were no listing expenses during the year ended 30 June 2017.

In the prior year ended 30 June 2016, DirectMoney Limited completed its acquisition of 100% of the issued capital of DirectMoney Finance Pty Ltd (DMF) as part of a reverse acquisition.

The value of the transaction was as follows:

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Notes to the financial statements
For the year ended 30 June 2017

Note 14. Acquisition accounting (cont.)

	3 Jul 2015
	\$
Assets and liabilities acquired	
Cash and cash equivalents	2,857
Other current assets	17,806
Trade and other payables	(729,332)
	<u>(708,669)</u>
Fair value of notional shares that DMF issued to effect the transaction	2,000,088
Listing expense	<u>2,708,757</u>

The fair value of the shares was assessed on the basis of the fair value of the net assets acquired and DirectMoney Limited's listing status.

Note 15. Issued capital

	Consolidated	2016
	2017	\$
	\$	\$
(a) Issued and paid up capital		
Ordinary shares fully paid	28,925,131	22,409,803
Costs of raising capital	(320,406)	-
	<u>28,604,725</u>	<u>22,409,803</u>

Ordinary shares participate in dividends and the proceeds on winding up the Company. At shareholder meetings, each ordinary share is entitled to one vote when a poll is called. Otherwise, each shareholder has one vote on show of hands.

	2017		2016	
	Number of	\$	Number of	\$
	shares		shares	
(b) Reconciliation of issued and paid-up capital				
Opening balance as at 1 July	271,954,175	22,409,803	271,843,978	6,106,746
DirectMoney Finance Pty Ltd shares issued prior to acquisition	-	-	62,203,896	2,505,169
Reversal of existing shares on acquisition	-	-	(334,047,874)	-
Existing DirectMoney Limited shares on issue	-	-	10,000,443	-
Issue of DirectMoney Limited shares on acquisition of DirectMoney Finance Pty Ltd	-	-	199,609,932	2,000,088
Issue of DirectMoney Limited shares post acquisition	-	-	62,343,800	11,797,800
Issue of shares from rights issue	135,777,153	5,702,641	-	-
Costs of raising capital	-	(320,406)	-	-
Issue of shares as payment of funder fees	27,155,099	741,334	-	-
Issue of shares to CEO as part of short term incentive	2,038,657	71,353	-	-
Closing Balance as at 30 June	<u>436,925,084</u>	<u>28,604,725</u>	<u>271,954,175</u>	<u>22,409,803</u>

(c) Performance rights

As at 30 June 2017, there were a total of 37,175,000 (2016: 32,175,000) performance rights outstanding.

Under the Company's Performance Rights Plan, these performance rights were issued at no cost to the recipients and represent a right to one ordinary share in the Company in the future for no consideration, subject to satisfying the performance conditions and compliance with the rules of the Plan.

Note 15. Issued capital (cont.)

(d) Capital management

Management controls the capital of the Group in order to maintain a sustainable debt to equity ratio, generate long term shareholder value and ensure that the Group can fund its operations and continue as a going concern.

The Group's debt and capital includes ordinary share capital and financial liabilities, supported by financial assets. The Group is not subject to any externally imposed capital requirements.

The Group's objectives when managing capital are to maximize shareholder value and to maintain an optimal capital structure. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders. Management gives particular regard to conservation of liquidity in its recommendations as to the declaration of dividends. There were no dividends declared in the year.

Note 16. Equity – reserves and accumulated losses

(a) Employee equity benefits reserve

The employee equity benefits reserve records items recognised as expenses on valuation of employee performance rights and accrual of employee long-term incentives.

(b) Other share based payments reserve

The other share based payments reserve records funding expenses accrued and are expected to be paid in the form of shares.

(c) Foreign currency translation reserve

The foreign currency translation reserve records exchange differences arising on translation of the foreign controlled subsidiary, HomeStake Capital Inc. which was deregistered on 29 February 2016.

	Employee equity benefits reserve	Other share based payments reserve	Foreign currency translation reserve	Total
	\$	\$	\$	\$
Movement in reserves:				
At 1 July 2015	-	-	4,210	4,210
Currency translation differences	-	-	(4,210)	(4,210)
Share based payments expense	819,894	-	-	819,894
At 30 June 2016	819,894	-	-	819,894
Currency translation differences	-	-	-	-
Share based payments expense	421,488	153,126	-	574,614
At 30 June 2017	1,241,382	153,126	-	1,394,508

Accumulated losses:

	Consolidated	
	2017	2016
	\$	\$
Opening balance	(15,365,123)	(6,610,635)
Total loss after income tax for the year	(5,431,673)	(8,754,488)
Total	<u>(20,796,796)</u>	<u>(15,365,123)</u>

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Notes to the financial statements
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Note 17. Capital and lease commitments

(a) Finance lease commitments

There are no finance lease commitments (2016: nil).

(b) Operating lease commitments

Non-cancellable operating leases contracted for but not recognised in the financial statements.

	Consolidated	
	2017	2016
	\$	\$
Payable – minimum lease payments:		
i) Within one year	161,126	108,490
ii) One to five years	110,089	5,945
iii) More than five years	-	-
	<u>271,215</u>	<u>114,435</u>

DirectMoney Finance Pty Ltd has a non-cancellable property lease with a 24 month term commencing on 1 March 2017, with rent payable monthly in advance. Contingent rental provisions within the lease agreement require that the minimum lease payments shall be increased from and including each anniversary of the commencing date of the term by 4%.

Note 18. Income tax

	Consolidated	
	2017	2016
	\$	\$
<i>Numerical reconciliation of income tax expense to prima facie tax payable</i>		
Loss from continuing operations before income tax expense	(5,431,673)	(8,754,488)
Tax at the tax rate of 27.5% (2016: 30%)	(1,493,710)	(2,626,346)
Tax effect of amounts which are not deductible (taxable) in calculating taxable income:		
- Temporary differences not recognised	90,799	(788,482)
- Non-recognition of current year tax losses	1,402,911	3,414,828
Income tax expense / (benefit)	<u>-</u>	<u>-</u>

As at 30 June 2017, the entity has unrecognised carried forward tax losses of \$13,396,647 (2016: \$8,295,152), the utilisation of which is dependent on the entity satisfying the requirements of the Same Business Test (SBT).

Note 19. Remuneration of auditors

During the year, the following fees were paid or payable for services provided by the auditor:

	Consolidated	
	2017	2016
	\$	\$
BDO East Coast Partnership		
- Audit of the financial report	60,500	54,500
- Taxation services	3,540	42,780
- Review of the half-yearly financial report	22,500	22,500
- Accounting advice	4,525	-
	<u>91,065</u>	<u>119,780</u>

Note 20. Contingent liabilities

Macquarie Bank Agreement

On 19 February 2016, the parent entity entered into a Loan Sale and Management Deed with Macquarie Bank Limited (Agreement) in which Macquarie Bank Limited (Macquarie) agreed to purchase a \$5 million loan portfolio from DirectMoney Finance Pty Ltd and provide certain services to the Company. A \$5 million cash consideration for the \$5 million loan portfolio was paid on 23 February 2016, at which point the loan portfolio was derecognised.

Note 19 of the Group's 2016 Annual Report detailed the various fees payable as tranches under the Agreement.

Notes to the financial statements
For the year ended 30 June 2017

Note 20. Contingent liabilities (cont.)

In accordance with the modification of the Agreement, Tranche 2 funder fee is the only contingent liability remaining under the Agreement and is payable for so long as Macquarie continues to hold an interest in the loan portfolio.

CEO Short and Long Term Incentives

The following short and long term incentives may be awarded by the Company to the CEO and are noted as contingent liabilities:

- Grant of shares of a value equal to 0.5% of the market capital value of the Company as at the close of trading on 31 December 2017 if new book growth, approved by the Board, of \$5 million is achieved by 31 December 2017;
- Grant of shares of a value equal to 0.5% of the market capital value of the Company as at the opening of trading on the first business day after 31 December 2017 if agreement of a lending facility, approved by the Board, of greater than \$10 million by 31 December 2017 is secured;
- Grant of shares of a value equal to 0.5% of the market capital value of the Company as at the opening of trading on the first business day after 30 June 2018 if new book growth, approved by the Board, of \$10 million is achieved by 30 June 2018;
- Grant of shares equivalent to 1% of the market capital value of the Company as at 30 June 2018 and 30 June 2019, up to a maximum value to be determined by the Company in July 2017, but to be between 100% to 200% of base remuneration subject to the discretion of the Board and outcomes to be agreed with the Board, or absent agreement, as determined by the Board;
- Grant of shares equivalent to 0.5% of the market capital value of the Company on achieving a share price of 6c based on the average weighted price of the equity of the Company for a consecutive 30 day period in the 90 days immediately preceding the first day of the Vesting Date being 6c. The Vesting Date being within 20 business days following 30 June 2019; and
- Grant of shares equivalent to 0.5% of the market capital value of the Company on achieving a share price of 12c based on the average weighted price of the equity of the Company for a consecutive 30 day period in the 90 days immediately preceding the first day of the vesting date being 12c. The Vesting Date being within 20 business days following 30 June 2019.

COO Long Term Incentives

The following long term incentives may be awarded by the Company to the COO and are noted as contingent liabilities:

- Grant of shares equal to 1% market capital value of the Company as at 30 June 2018 and 30 June 2019, up to a maximum value of 50% of total remuneration or \$100,000, whichever is the lesser, for each of the relevant years;
- Grant of shares equal to 0.25% of the market capital value of the Company on achieving a share price of 6c based on the average weighted price of the equity of the Company for a consecutive 30 day period in the 90 days immediately preceding the first day of the Vesting Date being 6c. The Vesting Date being within 20 business days following 30 June 2019; and
- Grant of shares equal to 0.25% of the market capital value of the Company on achieving a share price of 12c based on the average weighted price of the equity of the Company for a consecutive 30 day period in the 90 days immediately preceding the first day of the vesting date being 12c. The Vesting Date being within 20 business days following 30 June 2019.

CFO Long Term Incentives

The Company may award the CFO an issue of shares in the Company to a maximum value of \$170,000 for each of the financial years to 30 June 2018 and subsequently, annually, subject to the discretion of the CEO and Board, and achievement of outcomes to be agreed with the CEO or absent agreement, as determined by the CEO. This is noted as a contingent liability.

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Notes to the financial statements
For the year ended 30 June 2017

Note 21. Subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policies described in Note 1:

Name	Status	Country of incorporation	% owned 2017	% owned 2016
DirectMoney Finance Pty Ltd	Registered 2 May 2006	Australia	100%	100%
DirectMoney Investment Management Pty Ltd	Registered 20 February 2015	Australia	100%	100%
DirectMoney Loans Servicing Pty Ltd	Registered 20 February 2015	Australia	100%	100%
DirectMoney Credit Management Pty Ltd	Registered 19 March 2015	Australia	100%	100%
DirectMoney Marketplace Limited	Registered 16 March 2015	Australia	100%	100%
DirectMoney Services Pty Ltd	Registered 13 January 2017	Australia	100%	100%

Note 22. Events after the reporting period

In August 2017, the Group completed a wholesale funding agreement with 255 Finance structured around the purchase of \$50 million in DirectMoney originated loan assets over a multiple year period. The transaction included an issue of shares to 255 Finance and options that vest upon certain hurdles being met. As part of this funding agreement, the purchase of certain loan assets currently held on balance sheet will commence in October 2017.

The Group has also awarded its staff an offer to participate in the Group's Long Term Incentive Plan (LTIP) which may result in staff performance rights being granted if the Board determines that specific LTIP performance conditions have been met within the LTIP performance period of 1 July 2017 to 30 June 2018.

Note 23. Key management personnel disclosures

Compensation

The aggregate compensation made to directors and other members of key management personnel of the consolidated entity is set out below:

	Consolidated	
	2017	2016
	\$	\$
Short-term employee benefits	814,428	554,597
Post-employment benefits	76,459	42,167
Long-term benefits	-	-
Share-based payments	469,786	542,940
Total KMP compensation	<u>1,360,673</u>	<u>1,139,704</u>

Short-term employee benefits

These amounts include fees and benefits paid to the executive Chair and non-executive directors as well as all salary, paid leave benefits, fringe benefits and cash bonuses awarded to executive directors and other KMP.

Post-employment benefits

These amounts are the current year's estimated cost of providing for the Group's superannuation contributions made during the year.

Long-term benefits

These amounts represent long service leave benefits accruing during the year.

Share-based payments

These amounts represent the expense related to the participation of KMP in equity-settled benefit schemes as measured by the fair value of the options, rights and shares granted on grant date.

DirectMoney Limited
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Notes to the financial statements
For the year ended 30 June 2017

Note 24. Related party transactions

(a) Parent entity

The legal parent is DirectMoney Limited.

(b) Subsidiaries

Interest in subsidiaries are set out in Note 21.

(c) Transactions with related parties

As at 30 June 2017, all transactions that have occurred among the subsidiaries within the Group have been eliminated for consolidation purposes. There were no other related party transactions (2016: nil).

Note 25. Parent entity information

(a) Summary financial information

The individual financial statements for the parent entity show the following aggregate amounts:

	2017	2016
	\$	\$
Statement of financial position		
Current assets	1,248,962	610,432
Non-current assets	13,402,500	8,787,402
Total assets	<u>14,651,462</u>	<u>9,397,834</u>
Current liabilities	53,267	188,759
Non-current liabilities	-	-
Total liabilities	<u>53,267</u>	<u>188,759</u>
<i>Shareholders' equity</i>		
Issued capital	21,592,496	15,397,574
Reserves	1,394,508	819,894
Accumulated losses	<u>(8,388,809)</u>	<u>(7,008,393)</u>
	<u>14,598,195</u>	<u>9,209,075</u>
Loss for the year	<u>(1,380,416)</u>	<u>(2,678,576)</u>
Total comprehensive income	<u>(1,380,416)</u>	<u>(2,678,576)</u>

(b) Contingent liabilities

See Note 20.

(c) Contractual commitments

The parent entity had no capital commitments for property, plant and equipment as at 30 June 2017 and 30 June 2016.

DirectMoney Limited
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Notes to the financial statements
For the year ended 30 June 2017

Note 26. Cash flow information

	Consolidated	
	2017	2016
	\$	\$
Reconciliation of loss after income tax to net cash outflows from operating activities		
Loss for the year	(5,431,673)	(8,754,488)
<i>Adjustments for non-cash items or items for which the cash flows are investing or financing cash flows</i>		
Depreciation	12,124	2,782
Share-based payments and accruals	1,387,301	1,319,894
Fundraising expenses	27,500	-
Forgiveness of Homestake loan	-	(21,933)
Listing expense	-	2,708,757
<i>Changes in operating assets and liabilities:</i>		
Decrease / (increase) in loan receivables	1,161,765	(3,188,956)
Decrease / (increase) in trade and other receivable	42,828	(608,908)
Decrease / (increase) in other assets	5,231	(266,914)
Increase in trade and other payables	1,067	57,680
Increase in provision for employee benefits	54,720	87,225
Net cash flows used in operating activities	<u>(2,739,137)</u>	<u>(8,664,861)</u>

Note 27. Earnings per share

	2017	2016
	Cents	Cents
Basic earnings per share	(1.4)	(3.3)
Diluted earnings per share	(1.4)	(3.3)

Weighted average number of shares used as the denominator

	Number of	Number of
	shares	shares
Weighted average number of shares used as the denominator in calculating basic earnings per share	396,015,543	269,026,898
Adjustments for calculation of diluted earnings per share	-	-
Weighted average number of ordinary shares used in calculating dilutive earnings per share	<u>396,015,543</u>	<u>269,026,898</u>

The performance rights on issue have not been considered in the diluted earnings per share as their effect is anti-dilutive.

Note 28. Operating segments

The Group's business includes two related operating activities constituting one operating segment, which forms the basis of the Group's marketplace lending business. The Group makes unsecured personal loans to approved applicants in sizes ranging from \$5,000 to \$35,000 with loan maturities of three to five years. The Group also conducts activities to sell these loans after they have been settled to institutional investors and to the DirectMoney Personal Loan Fund (the Fund). The Group is the Investment Manager of the Fund.

The information in this report is presented on the same basis as the internal reports provided to the Chief Operating Decision Makers (CODM). The CODM is responsible for the allocation of resources to operating segments and assessing their performance.

DirectMoney Limited
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Notes to the financial statements
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Note 29. Dividends

(a) Dividends paid during the year

Ordinary shares

There were no dividends paid during the year (2016: nil).

(b) Franking Credits

	2017 \$	2016 \$
Franking credits available for subsequent reporting periods based on a tax rate of 27.5% (2016 – 30%)	1,542,955	1,542,955

The above amounts are calculated from the balance of the franking account as at the end of the reporting period, adjusted for franking credits and debits that will arise from the settlement of liabilities or receivables for income tax and dividends after the end of the year.

Note 30. Share based payments

The share based payment expense of \$1,060,528 is comprised of:

- Performance rights expense of \$166,068, accrued up to 30 June 2017; and
- Funder fee expense totalling \$894,460 paid and accrued during the year.

(a) Performance rights

	Notes	2017		2016	
		Number of performance rights	Exercise price	Number of performance rights	Exercise price
Balance at beginning of year		32,175,000	Nil	-	Nil
- granted	(i)	17,500,000	Nil	37,175,000	Nil
- forfeited		(12,500,000)	Nil	(5,000,000)	Nil
- exercised		-	Nil	-	Nil
Balance at end of year		37,175,000	Nil	32,175,000	Nil

(i) *Number of performance rights granted during the year*

Number of performance rights granted	Effective grant date	Vesting conditions *		Expiry date	Exercise price
		Earliest vesting determination date	VWAP Share Price condition (\$)		
5,833,333	17 Nov 2016	17 Nov 2016	0.06	17 Nov 2019	Nil
5,833,333	17 Nov 2016	17 Nov 2017	0.12	17 Nov 2019	Nil
5,833,334	17 Nov 2016	17 Nov 2018	0.18	17 Nov 2019	Nil
<u>17,500,000</u>					

* These Performance Rights will automatically vest and exercise for nil consideration on satisfaction of the Vesting Conditions.

The Vesting Conditions for the Performance Rights are:

- 1) The holder being a director/employee of the Company as at the relevant vesting determination dates specified in the table; and
- 2) The relevant volume weighted average price (VWAP) of the Company's ordinary shares is at least the price specified in the table for a period of 10 consecutive trading days.

The total fair value of the performance rights at grant date is \$1,047,580 of which \$166,068 has been recognised as an expense during the year.

Note 30. Share based payments (cont.)

The fair value of the performance rights was calculated by an independent advisor using a path-dependent option pricing model, a 2% risk free rate of return and a 40% implied volatility which was based on the historical volatility of suitable reference companies and indexes.

Performance rights granted to key management personnel as share based payments during the year are as follows:

Effective Grant Date	Number
17 Nov 2016	17,500,000

These performance rights were issued as compensation to key management personnel of the Group. Further details are provided in the directors' report.

(b) Macquarie bank funder fee

In relation to an agreement entered into between the Company and Macquarie Bank Limited on 19 February 2016, the Company issued \$741,334 of ordinary shares during the year, being 27,155,099 ordinary shares at a price of \$0.0273 per share in payment of Tranche 2 and Tranche 3 funder fees.

The Company also accrued \$153,126 in additional Tranche 2 funder fee expense as at 30 June 2017.

Note 31. Financial risk management

The business of the Group and the industry in which it operates are subject to risk factors both of a general nature and risks which are specific to the industry and/or the Group's business activities.

The potential effect of these risk factors either individually, or in combination, may have an adverse effect on the future financial and operating performance of the Group, its financial position, its prospects and the value of its shares.

The following are the key risks that specifically relate to the Group:

(i) Credit risk

As a lending business, the Group is at risk of a larger than expected number of its borrowers failing or becoming unable to repay their loans, particularly for loans which are held on balance sheet as opposed to being funded by a third party. While loans are assessed according to a strict Credit Manual and Credit Risk Policy as well as being targeted at prime retail borrowers (not 'payday' lending customers), the loans may be unsecured and so are subject to the capacity of the individual borrower to repay the loan.

All loan balances are monitored on an ongoing basis for collectability and a provision for doubtful debts is raised when appropriate. Detail of the provisioning policy is provided in note 1.k.

The maximum exposure to credit risk by class of recognised financial assets at the end of the reporting period is equivalent to the carrying amount and classification of those financial assets (net of any provisions) as presented in the statement of financial position.

	2017	2016
	\$	\$
Loan receivables past due but not impaired		
Less than 30 days	459,805	284,981
31 – 60 days	172,525	29,721
61 – 90 days	-	9,851
Greater than 90 days	17,839	112,261
	<u>650,169</u>	<u>436,814</u>

Note 31. Financial risk management (cont.)

(ii) Inability to recover defaulted loans

If a borrower does not meet their required loan payments and the loan goes into default, the Group may not be able to recover the relevant portion of the value of the loan or the cost of recovery of the loan may be deemed to be greater than the amount potentially recoverable, even if the borrower owns assets such as a house. In this case the loan may be sold (at a loss) to a third party or written off as a bad debt. High levels of bad debts could limit profitability and adversely affect future performance. The Group mitigates this risk by approving loans according to a strict credit criteria. The risk is also mitigated through the use of third party funders for a proportion of loans.

(iii) Fraudulent borrowers

There is a general ongoing risk that borrowers may deliberately fabricate evidence to support loan applications and they have no intention of paying off their loan. The Group has procedures in place to detect fraudulent applications and activities, however the risk of fraud cannot be totally removed. The Group has been the subject of a borrower fraud before and these events allowed the Group to learn and adjust procedures to minimise such risk. As far as the Group is aware, there has been no instance of fraudulent loan applications settled within the year ended 30 June 2017.

(iv) Personal Loans may be unsecured

The Group's loans may be issued on an unsecured basis. The Group's reputation and financial position could be adversely impacted if the Group's targeted credit performance of its loan book is not met and collections and debt recovery procedures prove less than effective.

(v) Costs of acquiring loans

The Group's business model and on-going commercial viability is directly linked to its ability to attract suitable borrowers and increase the volume of loans funded and managed by the Group. The Group has built its existing loan volumes using a mix of direct channel marketing (using search engine marketing and media advertising) and developing relationships with mortgage and finance brokers to introduce loans. The Group has forecasted the future costs of acquiring loans in the desired volumes however these costs are subject to market forces and cannot be predicted with certainty.

(vi) Ability to source third party funding and sell loans

The Group's business model and on-going commercial viability is strongly linked to its ability to source sufficient third party funding to enable it to sell its loans and raise the funds to lend to potential borrowers.

The Group seeks to manage this risk by establishing multiple sources of loan buyers. The Group seeks to on-sell loans to the DirectMoney Personal Loan Fund (subject to that fund having sufficient funds available) and to institutional loan buyers.

(vii) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash to ensure the ability to meet financial obligations as they fall due. The Group manages liquidity risk by maintaining a cash reserve and continuously monitoring forecast and actual cash flows.

Note 31. Financial Risk Management (cont.)

Maturity Analysis – Group			
	Within 1 year	1 – 5 years	Total
	\$	\$	\$
2017			
Financial assets			
Cash and cash equivalents	3,479,300	-	3,479,300
Loan receivables	1,727,404	4,711,974	6,439,378
Trade and other receivables	67,727	-	67,727
Available for sale financial assets	-	500,000	500,000
Total financial assets	5,274,431	5,211,974	10,486,405
Financial liabilities			
<i>Non-derivatives</i>			
Trade creditors	232,057	-	232,057
Other payables	551,861	-	551,861
Convertible notes*	672,000	-	672,000
Total non-derivatives	1,455,918	-	1,455,918
Net financial assets	3,818,513	5,211,974	9,030,487

	Within 1 year	1 – 5 years	Total
	\$	\$	\$
2016			
Financial assets			
Cash and cash equivalents	1,264,795	-	1,264,795
Loan receivables	1,554,125	6,047,018	7,601,143
Trade and other receivables	110,555	-	110,555
Available for sale financial assets	-	500,000	500,000
Total financial assets	2,929,475	6,547,018	9,476,493
Financial liabilities			
<i>Non-derivatives</i>			
Trade creditors	100,716	-	100,716
Other payables	682,135	-	682,135
Convertible notes*	1,000,000	-	1,000,000
Total non-derivatives	1,782,851	-	1,782,851
Net financial assets	1,146,624	6,547,018	7,693,642

* The repayment of the notes is linked to the repayment profile of the loans which provide security for the notes. Given the option the Group has to repay these notes prior to their maturity, the notes are shown as being current.

(viii) *Market risk*

a. *Price risk*

The Group's investment in the DirectMoney Personal Loan Fund (Fund) is exposed to variations in the unit price of the Fund. The unit price may vary subject to the credit performance of the loans held in the Fund. As the Group is the Seller of and Investment Manager of the Fund, the Group has a sound knowledge of the price risk associated with its investment. To date, the unit price has not declined in value.

b. *Interest rate risk*

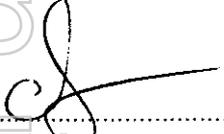
The Group has no bank debt, fixed rate or otherwise. The Group earns interest from a portfolio of fixed rate loans held on its balance sheet.

Directors' Declaration

The directors of the Company declare that, in the opinion of the directors:

- (a) the attached financial statements and notes thereto are in accordance with the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the financial position and performance of the consolidated entity; and
 - (ii) complying with Australian Accounting Standards, including the interpretations, and the *Corporations Regulations 2001*;
- (b) the financial statements and notes thereto also comply with International Financial Reporting Standards, as disclosed in Note 1;
- (c) the directors have been given the declarations required by s.295A of the *Corporations Act 2001*; and
- (d) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable;

Signed in accordance with a resolution of the directors made pursuant to s.295(5) of the *Corporations Act 2001*.



.....
Craig Swanger
Director
Sydney
29 September 2017

INDEPENDENT AUDITOR'S REPORT

To the members of DirectMoney Limited

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of DirectMoney Limited (the Company) and its subsidiaries (the Group), which comprises the statement of financial position as at 30 June 2017, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies and the directors' declaration.

In our opinion the accompanying financial report of the Group, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Group's financial position as at 30 June 2017 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Performance rights

<i>Key audit matter</i>	<i>How the matter was addressed in our audit</i>
<p>During the year ended 30 June 2017, the Company granted performance rights to directors which have been accounted for as share-based payments.</p> <p>The calculation of share-based payments is complex and includes assumptions utilised in the fair value calculations and judgements regarding the performance rights issued during the year. There is a risk that amounts are incorrectly recognised and/or inappropriately disclosed in the financial statements and consequently it was considered a key audit matter.</p> <p>Refer to note 1(d) and note 30 of the financial report for a description of the accounting policy and significant estimates and judgements applied to these transactions.</p>	<p>To address this matter, our audit procedures included, amongst others:</p> <ul style="list-style-type: none">• Reviewing the terms of the DirectMoney Limited Performance Rights Plan;• Evaluating management's assessment of the likelihood of meeting the performance conditions attached to the performance rights;• Testing management's methodology for calculating the fair value of the performance rights including assessing the valuation inputs using internal specialists where required; and• Evaluating the adequacy of the disclosures in respect of the accounting treatment of share-based payments in the financial statements, including the judgements involved, and the accounting policy adopted.

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Modification to Macquarie Bank Deed

<i>Key audit matter</i>	<i>How the matter was addressed in our audit</i>
<p>Refer to note 20 of the financial report.</p> <p>On 19 February 2016, the Company entered into a Loan Sales and Management Deed ('the Deed') with Macquarie Bank to sell \$5m of their loan book to Macquarie Bank. Under the Deed, the Company was required to pay fees to Macquarie for certain services in five separate tranches over the course of the Deed, to be settled by the issue of shares in the Company.</p> <p>The terms of the Deed were modified during the year ended 30 June 2017, amending Tranches 2 & 3 and removing Tranches 4 & 5.</p> <p>This is a key audit matter due to the higher assessed risk of material misstatement in accounting for the modifications in the Deed.</p>	<p>To address this matter, our audit procedures included, amongst others:</p> <ul style="list-style-type: none"> • Reviewing and understanding the terms and conditions of the Deed and modification of the Deed; • Evaluating the impact of the modification of the Deed on the financial statements; and • Testing the calculations of the expenses and liabilities in line with the Deed.

Other information

The directors are responsible for the other information. The other information comprises the information contained in the Group's annual report for the year ended 30 June 2017, but does not include the financial report and our auditor's report thereon, which we obtained prior to the date of this auditor's report, and the Highlight Report and Chairman's Report, which are expected to be made available to us after that date.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Highlight Report and Chairman's Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors and will request that it is corrected. If it is not corrected, we will seek to have the matter appropriately brought to the attention of users for whom our report is prepared.

Responsibilities of the directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the

financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<http://www.auasb.gov.au/Home.aspx>) at:

http://www.auasb.gov.au/auditors_responsibilities/ar2.pdf

This description forms part of our auditor's report.

Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 8 to 17 of the directors' report for the year ended 30 June 2017.

In our opinion, the Remuneration Report of DirectMoney Limited, for the year ended 30 June 2017, complies with section 300A of the *Corporations Act 2001*.

Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

BDO East Coast Partnership



Arthur Milner
Partner

Sydney,

29 September 2017

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