

ASX Announcement

SkyHopper by Mobilicom secures design win with Japanese unmanned vehicles company, Enroutelab Co., Ltd. (eLAB)

- **SkyHopper solution fully integrated into eLAB drone platform**
- **Potential sales opportunity in excess of \$1.4 million based on eLAB production estimates**
- **The joint eLAB SkyHopper drone solution will be implemented in the Japanese market, within infrastructure inspection, surveillance, disaster relief & search & rescue applications**

24 October 2017 – SkyHopper by Mobilicom has secured a design win with leading Japanese manufacturer of unmanned vehicles, eLAB.

eLAB is a manufacturer of unmanned vehicles for air, ground and sea, as well as IoT devices. The Company caters to many commercial applications, including infrastructure inspection, surveillance and monitoring, search and rescue, and security.

The SkyHopper solution will be integrated across eLAB's LAB470 and LAB695 drone platforms, with the Company forecasting the production of hundreds of drone systems in the coming years. Based on the customer's estimates, with the integration of three SkyHopper units per drone system, Mobilicom estimates revenues exceeding \$1.4 million as a result.

Given the breadth of applications that are served by eLAB's drones, it will be employing multiple ground units working with each drone simultaneously, leveraging SkyHopper's unique point-to-multipoint feature. Furthermore, Mobilicom's achievement of obtaining TELEC certification enables SkyHopper to be immediately operated, integrated and sold within Japanese drone systems.

"SkyHopper not only offers us robust and reliable communication, but the technology is very versatile, which enables us to apply it to the requirements of the different drones and the solutions they provide," said Enroutelab's CEO Tomoyuki Izu.

Mobilicom's CEO Oren Elkayam stated: "We have made significant efforts to succeed with SkyHopper in the Japanese market. From adjusting our offerings to cater to the needs of the Japanese market to obtaining the necessary TELEC certification, Japan is a priority area for SkyHopper and we will continue to invest in the region. We are excited to embark on this journey with eLAB and foresee an opportunity for a fruitful ongoing partnership."

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(From Left to Right): Tomoyuki Izo, eLAB CEO; Offer Herman, Mobilicom VP Sales & Marketing; Glenn De Guzman

For more information on Mobilicom please contact:

Oren Elkayam

Mobilicom Ltd.

+972 545 728 105

oren.elkayam@mobilicom.com

Campbell McComb

Mobilicom Ltd.

+61 402 358 060

campbell@highlinealts.com

Matthew Wright

Investor Relations

+61 451 896 420

matt@nwrcommunications.com.au

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About Mobilicom

Mobilicom is a high-tech company that designs, develops and markets solutions for mission critical and remote mobile private communication networks without the need for, or use of, any existing infrastructure. Mobilicom's products and technology are based on an innovative approach that merges 4G communication with Mobile MESH technologies into a unified solution, with a number of product families that have been commercially deployed. Mobilicom develops in-house and fully owns all assets for its unique technology and solutions, including: 4G modem, MESH networking, radios, HW & SW applications, among others. The technology is backed by its patent holding and know-how.

www.mobilicom.com

About SkyHopper

SkyHopper, the newest entity founded by Mobilicom Ltd. in 2016, targets the Professional, Commercial and Industrial UAV market, by leveraging Mobilicom's core technology as well as its success in the Gov't and Enterprise market. The SkyHopper family of products offers a wide range of solutions that have begun launching in April 2017. Despite the recent launch, SkyHopper PRO has already developed a track record with reference partners and customers on a global level: <https://youtu.be/tcn90SBWY04>. Furthermore, SkyHopper has gained an international presence with its sales and marketing activity and continues to build upon its excellent market traction among industry leaders.

www.skyhopper.biz

About Enroutelab (eLAB)

Enroutelab is an unmanned vehicle manufacturer and service provider for aerial and ground robotic solutions using small unmanned systems that utilizes robotics technology and artificial intelligence. Enroutelab develops custom neural network to provide industrial solutions for civil infrastructure inspection, surveillance and monitoring, search and rescue, security using on-board AI companion system that enables advance functions such as obstacle avoidance, object recognition, visual scene recognition in real time. Enroutelab's products and services ranges from developing unmanned vehicle designs, control software development, communication, and cloud application development.

For more information on eLAB please contact:

Tomoyuki Izu

Enroutelab Co, Ltd.

+81 49 293 4567

izu@elab.co.jp