

Tuesday 21st November 2017

# Swift Wins 3 Multi-Year Lithium Mine Contracts ASX: SW1

## Highlights:

- Swift wins multi-year contracts to provide telco services and entertainment content to new clients Pilbara Minerals Ltd (ASX: PLS), Talison Lithium and Altura Mining Ltd (ASX: AJM).
- Swift will provide a broad suite of world-class content and connectivity to up to 825 end users at new and existing camps in Western Australia for initial periods of up to three years.
- Swift sees significant scope to continue growing its customer base in FY18,
   with a strong pipeline of potential new client sites currently under negotiation.

Leading telecommunications and content solutions provider Swift Networks Group Limited (ASX: SW1, "Swift" or "the Company") is pleased to advise that it has won material contracts to provide its award-winning suite of entertainment on demand and online connectivity to three new clients in the resources sector.

Swift Chief Executive Officer, Xavier Kris, said:

"We are delighted to support these globally significant miners' staff by keeping them entertained, informed and in touch with home through the Swift system."

"Our long record of accomplishment in multiple resources contexts is ensuring that Swift is front of mind for the companies driving the next phase of growth in Australian mining."

"Swift's momentum in attracting marquee clients is reinforcing its leadership in mine-site communications at a time when the Company's prospects in aged care, retirement, hospitality and student accommodation are increasingly attractive."



# Supporting WA's lithium boom at the source:

**Pilbara Minerals Ltd** (ASX: PLS) has chosen Swift to upgrade the digital entertainment and connectivity services at its 300-man Pilgangoora Camp. This site is located in the Pilgangoora lithium district in Western



Australia's Pilbara, a region where Swift successfully services many blue-chip resource clients.

The contract will see Swift design, roll out and provide a range of services to Pilbara Minerals for an initial period of three years.

In addition to scheduled movies from Swift's extensive content library, Swift has been engaged to recommission the optical network at Pilgangoora and enhance the camp's free to-air TV service.

Swift will also provide Wi-Fi capability and internet user management services, all supported 24x7 across the contract term.

**Talison Lithium** has chosen Swift to provide entertainment content and services to its new North Greenbushes camp, located south of Perth in Western Australia.



Talison is a leading global producer of lithium. The metal has been produced from the operations at Greenbushes for more than 25 years, and Talison currently exports more than 350,000 tonnes of lithium products annually to a global customer base.

Contracting via MSP Engineering, Swift will design, construct and support a world-class inroom entertainment service for the camp's 200 rooms over an initial period of 24 months.

Swift will provide the latest movies on demand, wireless internet, free-to-air TV and 24x7 support across the contract term.

**Altura Mining Ltd** (ASX: AJM) has selected Swift for an initial 12-month term to provide its world class digital entertainment system and Hollywood movie content to Altura's 325-room camp to keep workers informed and entertained.



Altura is building a leading position in the independent supply of lithium raw materials, with a world class lithium project under construction at Pilgangoora and ready to be the first new hard rock lithium product supplier in 2018.

Swift Networks Group Limited ABN 54 006 222 395

1 Watts Place, Bentley WA 6069
W: www.swiftnetworks.com.au E: investor@swiftnetworks.com.au
P: +61 (8) 6103 7595 F: +61 (8) 6103 7594



Beyond this new client activity, Swift sees significant scope to continue its positive start to FY18 as it gains further traction across its target markets of resources, aged care, retirement and hospitality.

The Company has a strong pipeline of potential new client sites currently under negotiation, and will update investors as these opportunities convert to contracted revenue.

#### For more information, please contact:

#### **Xavier Kris**

Chief Executive Officer

+61 8 6103 7595 / investor@swiftnetworks.com.au

#### **Tim Dohrmann**

AIUO BSD IBUOSIBO LO-

Investor and Media Relations

+61 468 420 846 / tim@nwrcommunications.com.au

### **About Swift Networks Group Limited**

**Swift Networks Group Limited (ASX: SW1)** is a diversified telecommunications and content solutions provider, entertaining guests and connecting them to the world.

Swift's connectivity and content delivery platform empowers guests to watch, play, connect and interact. Swift brings accommodation providers opportunities to generate additional revenue and offers meaningful data insights to retain existing and drive new business.

Swift sources premium multi-lingual content from around the world and curates, packages and distributes it to clients' guests through its cloud-based platform. The company's services include free-to-air television, pay television, telecommunications, Internet, data, wireless networks and streaming video on demand with content from some of Hollywood's largest studios.

Running in more than 260 sites across the mining, oil, gas, aged care, retirement village, student accommodation and hospitality sectors, Swift's fully integrated platform is deployed in some of the world's harshest regions, where reliability, flexibility and scalability are critical success factors.