

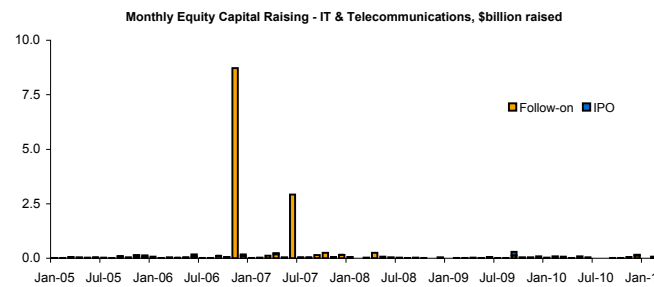
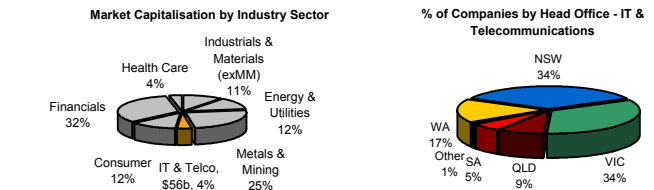
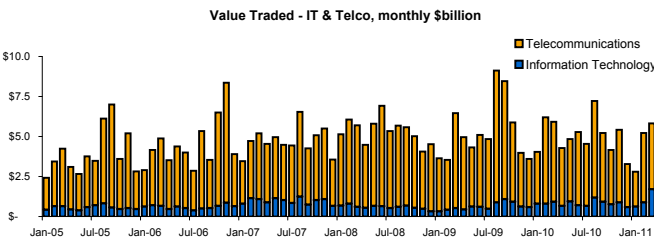
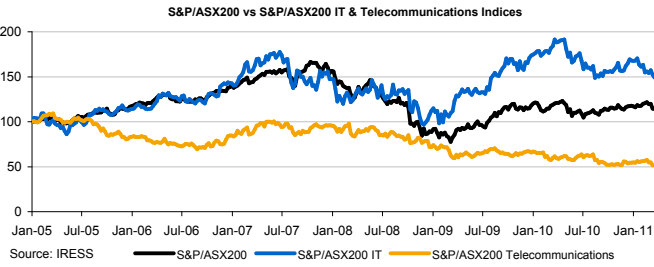
# IT and Telecommunications Sector Profile



Mar-11 Mkt Cap \$56b No. of companies 136 12 month index performance S&P/ASX200 Telecommunications -6% S&P/ASX200 Information Technology -19%

## Overview

The listed Telecommunications and Information Technology sector consists of a small number of large corporates and numerous small to medium sized businesses. The sector heavyweight, Telstra, has become the most widely held stock by Australian investors since the privatisation of the national carrier. New Zealand's and Singapore's national carriers are also listed on the ASX. Large cap technology companies include service providers to the financial sector in Computershare and Iress Market Technology. SMEs make up the majority of the sector and consist of telecommunications distributors and resellers, IT consultancies and software developers and vendors.



## Recent IPOs

ASX Code	Company Name	Capital Listed, \$m	Lead Manager/s
CRZ	Carsales.com	\$811.8	Macquarie
CSV	CSG Limited	\$168.9	ABN Amro Morgans
DGI	Digislide Holdings	\$35.4	Martin Place Securities
IPX	Intrapower Limited	\$30.3	Bell Potter Securities
MBO	Mobilarm Limited	\$26.3	n/a
ITX	ITX Group Limited	\$25.0	KTM Capital
DDR	Dicker Data Limited	\$25.0	Stone Bridge Securities
AZU	Azum International	\$23.9	Novus Capital
TPC	Tel.Pacific Limited	\$22.0	Bliqh Capital
MMY	Mercury Mobility	\$21.0	CVC Ltd.

## Top subsequent issuers FY11

ASX Code	Company Name	Capital Raised, \$m
SLX	Silex Systems	\$109.8
NBS	Nexbis	\$21.0
NXT	Nextdc	\$16.8
ASZ	ASG Group	\$16.0
TPM	TPG Telecom	\$11.4
TEL	Telecom Of New Zealand	\$7.0
PPS	Praemium	\$5.6
BLG	Bluglass	\$5.3
QML	QMASTOR	\$4.8

## Top 100 stocks^

ASX Code	Company Name	Market Cap	Brief Description
TLS	Telstra	\$35,089 m	Telecommunications Carrier
CPU	Computershare	\$5,145 m	Share Registries
TEL	Telecom Of New Zealand	\$2,848 m	Telecommunications Carrier
TPM	TPG Telecom	\$1,295 m	ISP Operating Under TPG, Soul Brands
HTA	Hutchison Telecommunications (Aus)	\$1,262 m	Operator of 3G Network Under "3" Brand
CRZ	carsales.com	\$1,213 m	Online Automotive Advertising
IRE	Iress Market Technology	\$1,178 m	Trading Technology & Market Information
SLX	Silex Systems	\$808 m	Laser Isotope Separation Technology
SGT	Singapore Telecommunications	\$714 m	Telecommunications Carrier
MTU	M2 Telecommunications Group	\$455 m	Telecommunications Value-Add, Resale
SMX	SMS Management & Technology	\$438 m	Management & Technology Services
IIN	inet	\$403 m	Internet Service Provider
RKN	Reckon	\$347 m	Financial Management Software
CSV	CSG	\$344 m	Application, Printing, Document Management
TNE	Technology One	\$291 m	Financial Management Software
RDF	Redflex	\$280 m	Traffic Enforcement Products
RPX	RP Data	\$251 m	Residential Property Data and Information Services
AMM	Amcom Telecommunications	\$240 m	Integrated Telecommunications and Data
CDA	Codan	\$239 m	HF Satellite, Digital Microwave Radio Equipment
DTL	Data#3	\$235 m	Technology Solutions, Employment Agency
MAQ	Macquarie Telecom Group	\$232 m	Telecommunications Provider To Business
OKN	Oakton	\$216 m	Technology and Business Consulting
CUS	Customers	\$196 m	ATM and Electronic Payment System Services
UXC	UXC	\$194 m	Technology and Business Consulting
DWS	DWS Advanced Business Solutions	\$191 m	IT Consulting & Other Services
ASZ	ASG Group	\$171 m	IT Outsourcing, Network Security
VOC	Vocus Communications	\$152 m	Owner and Operator of Voice and Data Networks
MLB	Melbourne IT	\$148 m	Domain Names, Hosting, Digital Services
HSN	Hansen Technologies	\$140 m	Billing Systems Software
ESV	Esvglobal	\$135 m	Services to Telecommunication Carriers
BVA	Bravura Solutions	\$120 m	Software Provider To Financial Institutions
NXT	Nextdc	\$109 m	Establishment, development and operation of data centre faci
NBS	Nexbis	\$80 m	Mobile Application Development
IFM	Infomedia	\$76 m	Electronic Parts Catalogues
LGD	Legend	\$73 m	Electronics Manufacturer and Distributor
NWT	Newsat	\$71 m	Satellite Communication Services
GBT	GBST	\$66 m	Market Access and Transaction Processing Solutions
PPS	Praemium	\$64 m	Portfolio Administration Services
IRI	Integrated Research	\$53 m	Computer Systems Management Products
BLG	Bluglass	\$40 m	Semiconductor Material Gallium Nitride
ICP	Icash Payment Systems	\$30 m	ATM and Electronic Payment System Services
OCL	Objective	\$29 m	Enterprise Content Management Software
DDR	Dicker Data	\$24 m	Specialist IT hardware distributor of various prominent brands
ADA	Adacel Technologies	\$23 m	Simulation and Control for Aviation and Defence
CGO	CPT Global	\$22 m	Specialist IT Consultancy Services
CLT	Callnet Group	\$22 m	Distributor of Mobiles, Accessories and IT Equipment
BGL	Bigair Group	\$20 m	Broadband, VOIP
PIE	Pienetworks	\$19 m	Internet Kiosks
MMZ	Mooter Media	\$19 m	Application Software
ISS	ISS Group	\$18 m	Industrial Software Products and Services
QML	QMASTOR	\$16 m	Software To Mining, Port, Energy Industries
NTC	Netcomm	\$16 m	Communication and PC Peripherals
GCN	Goconnect	\$14 m	Video Infotainment and Interactive Advertisement
SEN	Senetas	\$13 m	IT Security Products and Services
MNF	My Net Fone	\$13 m	VOIP Products and Services
MIK	Mikoh	\$13 m	Anti-Fraud and Product Authentication Technology
RFL	Rubik Financial	\$12 m	Software for Financial Investments Products
MBO	Mobilarm	\$12 m	Development of Marine Safety Solutions
PRO	Prophecy International	\$12 m	Billing and Customer Information Solutions
MKB	Moko.Mobi	\$12 m	Mobile Phone Content
PSY	Panorama Synergy	\$12 m	Knowledge Information Software
AZU	Azum International	\$12 m	Communication & Online Publishing
DMN	Datamation Asia Pacific	\$11 m	Internet Protocol Technology Systems
ALU	Altium	\$11 m	Electronic Design Automation (EDA) Software
EPD	Empired	\$10 m	IT Consulting & Other Services
INT	Intermoco	\$10 m	Applications for Electricity, Gas & Water Industries
AUT	Autron	\$10 m	Cctv, Data and Telecommunications Equipment
AMO	Ambertech	\$10 m	Media & Entertainment Technology Equipment
PWR	Powerlan	\$9 m	Specialist IT Products and Services
TPC	Tel.Pacific	\$8 m	Pre-Paid Telephony Products
TQH	3Q	\$8 m	Software and Service Provider To Retailers
TCN	Techniche	\$8 m	Investment in Technology Products & Companies
LRG	Longreach Group	\$8 m	IT Consulting & Other Services
STE	Stratatel	\$8 m	Asset and Expense Management Software
EPY	E-Pay Asia	\$7 m	Electronic Payments and Mobile Top Up Services
ENG	Engin	\$7 m	VOIP Products and Services
REF	Reverse Corp	\$7 m	Reverse Charge Calling Services
IPX	Intrapower	\$7 m	IP Communication Products & Services
SCD	Scantech	\$7 m	Process Control Solutions for Bulk Materials
TTA	TTA	\$7 m	Teac Consumer Electronic Products
MCL	First Growth Funds	\$6 m	Technology Investment Company
JMB	Jumbuck Entertainment	\$6 m	Wireless Entertainment & Communication Applications
DGI	Digislide Holdings	\$6 m	Video Projection and Telecommunications Hardware
EZE	Ezenet	\$6 m	Internet Software & Services
MNW	Mint Wireless	\$6 m	Mobile Payment Solutions
MWS	MDS Financial Group	\$5 m	Financial Technology Solutions
COO	Corum Group	\$5 m	Asset Management, E-Commerce Solutions
IAT	latia	\$5 m	Application Software
SNR	Synergy Plus Limited	\$5 m	IT Infrastructure Services and Business Solutions
COM	Compos	\$4 m	Application Software
FCS	4C Security Solutions	\$4 m	Smartcard Security Access Control
ASU	Alpha Technologies	\$4 m	Temperature and Other Sensors
TLZ	Telezon	\$4 m	Medical Technology Development
ZMG	Zingmobile	\$4 m	Application Software
BPG	Byte Power Group	\$4 m	Industrial and IT Products
RZR	Razor Risk Technologies	\$4 m	Risk Management Software
MBA	Mobileactive	\$4 m	Mobile Phone Content
TSV	TSV	\$4 m	Healthcare and Communications Equipment
TNC	Transol	\$3 m	Electronic Equipment & Instruments
ARR	Arasor International	\$3 m	Integrated Optoelectronic and Wireless Solutions

\*Ranked by market capitalisation. May exclude companies with suspended securities or subject to poor liquidity where mkt cap cannot be determined.

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