ASX & SGX-ST Release



20 September 2007

TO: ASX Limited

Singapore Exchange Securities Trading Limited

SP AusNet Investor Presentation

Please find attached an Investor Presentation to be given at 10.30am today (Melbourne time).

Elizabeth Mildwater Company Secretary

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SP AusNet

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Presentation Content



- Acquisition Overview
- ☐ Investment Highlights
- Assets
- Next Steps
- Summary

Notes:

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All references to '\$' are Australian dollars unless otherwise stated.



Acquisition Overview

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- □ SP AusNet to acquire the Alinta assets being purchased by Singapore Power International (SPI)
- Acquisition price of \$8,142 million, which is the price paid by SPI*, plus transaction and holding costs
- □ Acquisition subject to a number of conditions, including SP AusNet securityholder approval
- □ Securityholder meeting targeted for end of year
- ☐ Funding will be from a mixture of debt & equity

Transformational acquisition positioning SP AusNet as the leading utility business in Australia

^{*} Subject to finalisation of adjustments & assumption of liabilities at the time of the acquisition by SPI

Assets to be Acquired

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Asset	Interest	Location
NSW Gas Distribution Network	100%	NSW
Alinta Vic Electricity Network	100%	Vic
United Energy Distribution Network	34.1%	Vic
Eastern Gas Pipeline	100%	Vic / NSW
Queensland Gas Pipeline	100%	Qld
VicHub	100%	Vic
ActewAGL Distribution JV	50%	ACT
TransACT	7.6%	ACT
Eastern States Asset Management	100%	Eastern States

Acquisition provides a mix of regulated, contracted & competitive businesses

Investment Highlights



Investors

- Distribution guidance of around 2.5% growth for 2007/08 maintained
- Synergy benefits expected to be achieved from combined overhead pool & more efficient operations

Diversity

- Geographic expansion into NSW, QLD, & ACT
- Addition of significant gas distribution & transmission assets will expand & diversify existing capabilities



Scale

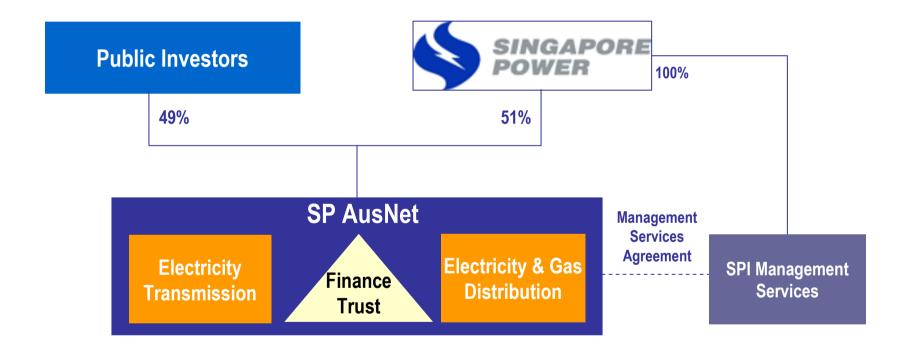
- Transformational acquisition positioning SP AusNet as the leading utility business in Australia
- Access to additional skilled resources in a constrained labour market

Growth

- Key strategic platform to further develop a competitively focussed services business
- Revenue upside from both regulated assets & asset management

Business Structure





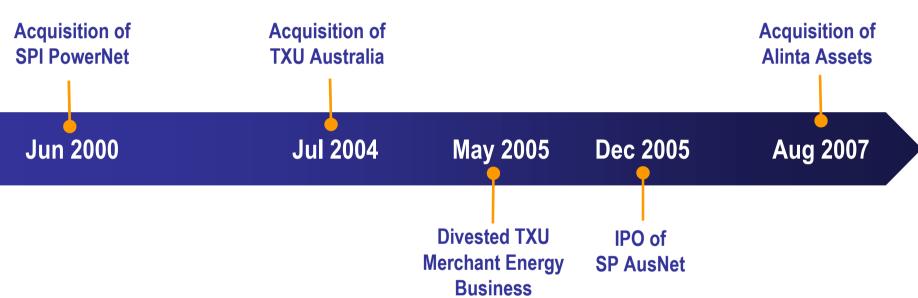
■ Management services arrangement to be extended to cover acquired assets

SP AusNet's simple & transparent ownership structure to be maintained

Singapore Power Alignment & Support







- ☐ Established track record in acquiring, integrating & operating significant Australian assets
- Singapore Power intends to maintain its 51% holding

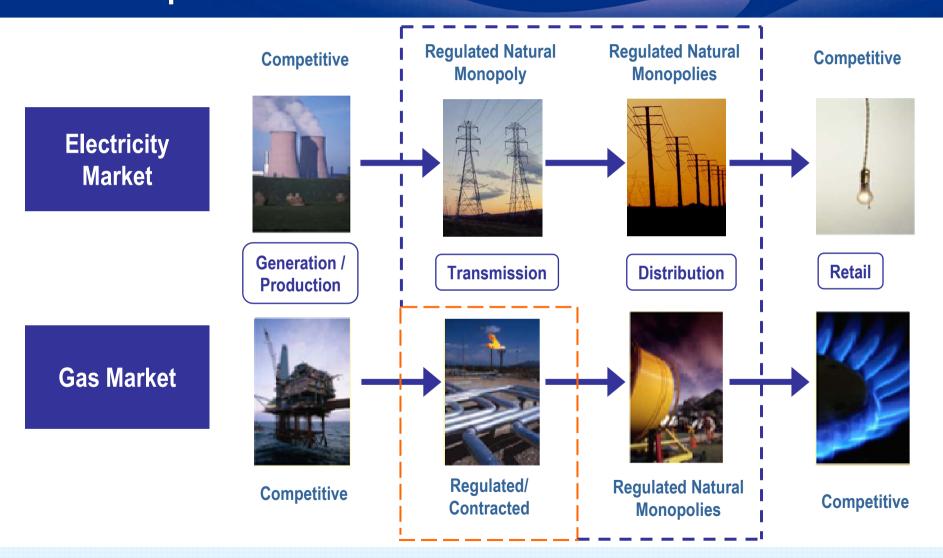
Demonstrated commitment to growing SP AusNet



Investment Highlights - New Capabilities

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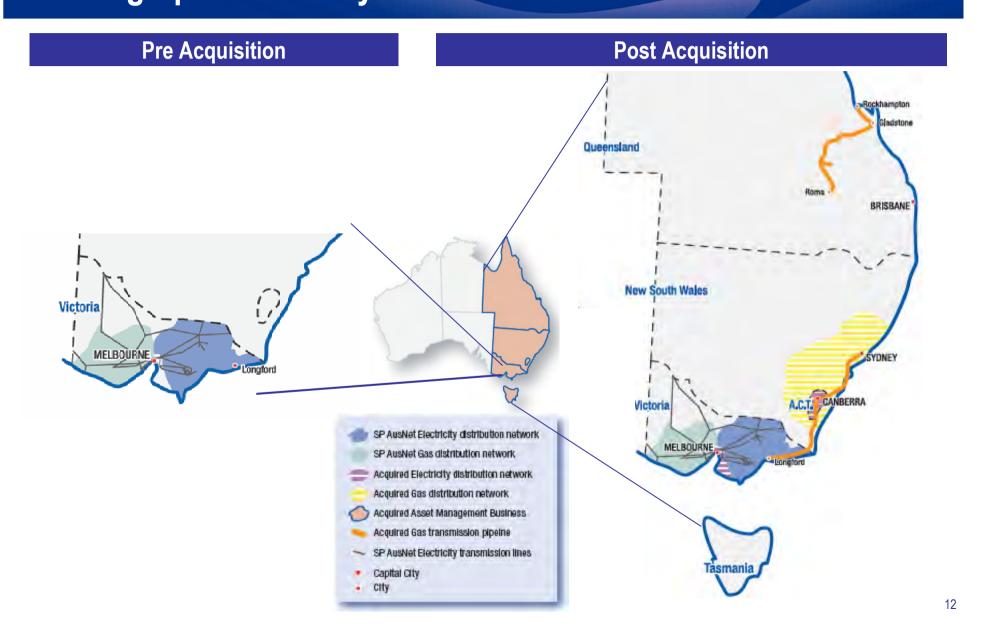




Expanding & diversifying our existing capabilities into gas transmission

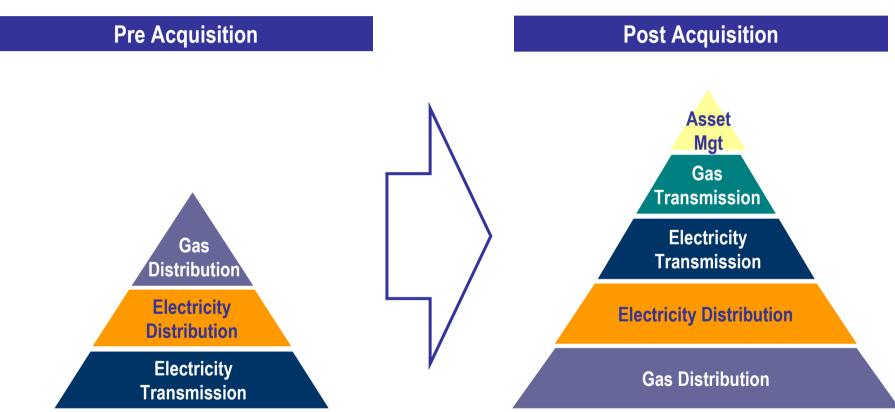
Investment Highlights - Geographic Diversity





Investment Highlights - Operational Diversity





Broader asset base provides revenue & operational diversity

Investment Highlights



2007

2008

2009

2010



2015

Electricity Transmission

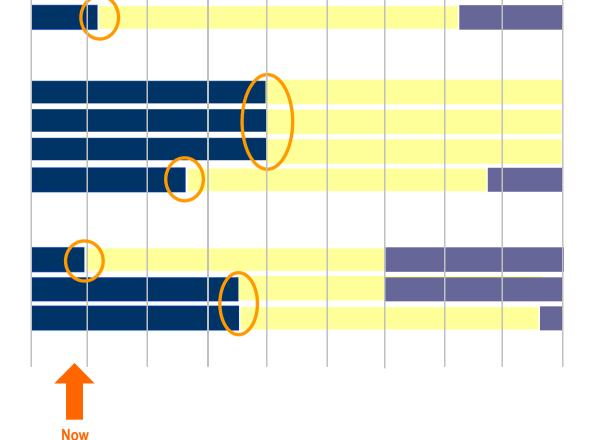
- SP AusNet

Electricity Distribution

- SP AusNet
- Alinta Vic Electricity Network
- United Energy Distribution
- ActewAGL Distribution JV

Gas distribution

- SP AusNet
- NSW Gas Distribution Network
- ActewAGL Distribution JV



2011

2012

2013

2014



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Beginning of Reset Period

Additional regulated assets further diversifying regulatory risk

Investment Highlights





Organic Growth

- Household penetration of gas in NSW currently quite low at 35%
- Opportunities in water industry
- Distribution networks covering all 5 Victorian growth corridors

Gas Transmission

- Strong growth potential for QGP to service industrial development
- Gas-fired generation projects in NSW expected to drive increased demand on EGP



Asset Management

- Increasing investment in Australian infrastructure sector
- Network owners seeking third party service providers for large capital works programs

Acquisitions

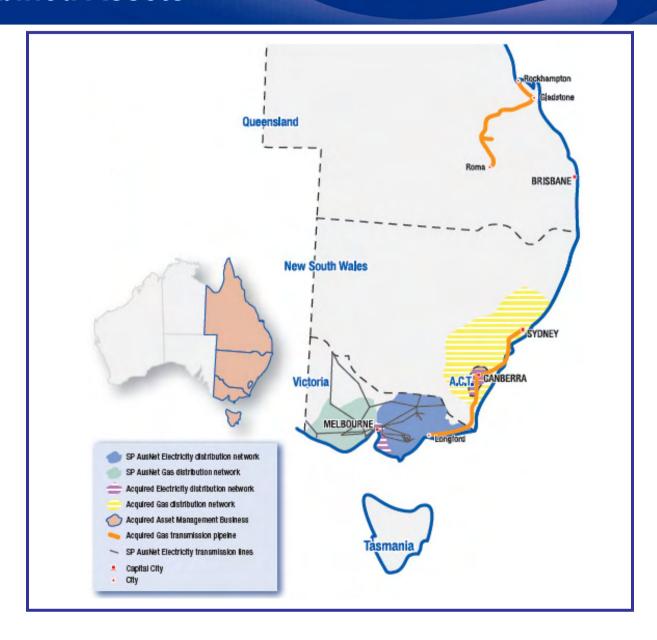
- Expanded geographic footprint positions SP AusNet for possible privatisation in NSW & QLD
- Demonstrated ability to deliver successful acquisitions



Map

- Combined Assets





Regulated Gas Distribution Network



New South Wales Gas Network

- 980,000 connected customers
- 24,000 km of pipes

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- Approx 100 PJ transported
- Regulated by IPART / AER



Expanding geographic footprint into NSW



- Enhances internal gas distribution capabilities
- Positions SP AusNet for possible privatisation in NSW
- Leverage water opportunities

Regulated Electricity Distribution Networks



Alinta Vic Electricity Network

- 295,000 connected customers
- 10,285 km of lines

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- Area covering 950 km²
- Regulated by ESC Vic / AER

United Energy Distribution* (34%)

- 612,000 connected customers
- 12,600 km of lines
- Area covering 1,500 km²

 Regulated by ESC Vic / AER

Opportunity for synergies across networks



- Adjacent to SP AusNet's existing electricity distribution business
- Networks cover major growth corridors in Victoria

^{*} DUET have suggested that pre-emptive rights may apply – not accepted by SPI

Gas Transmission Pipelines



Eastern Gas Pipeline & VicHub

- 795 km pipeline
- 73 PJ capacity

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- Over 87% of revenue is subject to firm contracts

Queensland Gas Pipeline

- 627 km pipeline
- 27 PJ capacity
- Over 88% of current capacity is contracted

Expand & diversify existing capabilities into gas transmission



- Contracted assets with revenue certainty
- Growth profile derived from expected demand for gas in NSW & QLD

Asset Management



Overview

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- Specialist provider of infrastructure management & services to asset owners
- Revenue derived predominantly from network owners



Strategic platform for competitively focussed services business



- Strong growth profile from external contracts
- Access to additional skilled resources in a constrained market
- Expands depth & capacity of existing operations



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Next Steps



- Acquisition is subject to approval at a general meeting of SP AusNet securityholders
- SPI will not be able to vote on the resolution at this meeting
- ☐ SP AusNet is seeking to hold the meeting before the end of the year
- An explanatory memorandum & notice of meeting will be provided to all securityholders in advance of the meeting, comprising:
 - Full impact of transaction on SP AusNet
 - Financial forecasts
 - Independent expert's report



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Acquisition Highlights Summary



- Quality assets which will improve geographic & operational diversity
- Revenue upside underpinned by predictable cash flows from regulated assets & exposure to higher growth assets & asset management services
- ☐ Strategic platform to further develop a competitively focussed services business & provide access to additional skilled resources in a constrained labour market
- ☐ Synergy benefits expected to be achieved from a combined overhead pool and more efficient operations

Transformational acquisition positioning SP AusNet as the leading utility business in Australia







SP AusNet is a major energy networks business, which owns and operates key regulated electricity transmission and electricity and gas distribution assets in Victoria, Australia.

Further information is on SP AusNet's website: www.sp-ausnet.com.au

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