CLSA Investors Forum, Hong Kong

Ian Smith, Orica Managing Director and Chief Executive Officer
10th September, 2012
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Non-IFRS information
This presentation makes reference to certain non-IFRS financial information. Management use this information to measure the operating performance of the business and has been presented as this may be useful for investors. This information has not been reviewed by the Group’s auditor.
A Global Leader in Mining Services

1. World’s largest provider of commercial explosives to mining and infrastructure markets with 28% global market share

2. Global leader in the provision of ground support in mining and tunneling

3. Leading global supplier of cyanide for use in gold extraction

4. Australia and New Zealand’s largest supplier of chemical products to mining, water treatment and other industrial markets

5. Provides key ingredients to Australia’s food and cosmetics industries as well as being the largest importer of chocolate and carob

6. ASX listed with market capitalization of approximately A$9B (ASX Top 30)
Clever Resourceful Solutions

Clever  *adjective*  skilful; talented; adroit; ingenious; quick to understand & learn

Resourceful  *adjective*  full of resource; ingenious; skilful in overcoming difficulties

No Accidents Today

Succeed Through Collaboration

Find Valuable Solutions

It’s Our Business
Social Responsibility

- Compliance to Environmental Standards and Best Practice
- Proactively working with regulatory authorities
- Improving engagement with communities in which we operate
- Programs that will further reduce greenhouse gas emissions
- Corporate Affairs and Social Responsibility Group established
1. **AWRCR**: All Worker Recordable Case Rate, total number of recordable cases per 200,000 hours worked
2. **LTIFR**: Lost Time Injury Frequency Rate, total number of lost time injuries per 200,000 hours worked
3. **Minerals Council of Australia**
Earnings Before Interest and Tax\(^1\)

1. Excluding Individually Material Items. Excluding DuluxGroup
90% of Group EBIT is generated from mining related industries including quarrying and construction.

Broad mining exposure – from coal & iron ore to base & precious metals and diamonds.

Wide geographic spread.

Commodity and geographic diversity reduces earnings volatility.
Australian Base - Global Footprint

~15,000 Employees
Operations in 50 countries
Customers in over 100 countries
Orica supplies 4 million tonnes of bulk explosives in 500,000 blasts around the world annually.

This is 10,000 tonnes in 1,500 blasts every day!
Attractive Industry Fundamentals

• Growth in commodity volumes, driven by industrialisation and urbanisation

• Declining ore grades and increasing strip ratios and ore-body complexity

• Efficiency and productivity focus drives demand for game-changing technology, products and services
Attractive Industry Fundamentals

Growth in Australia (1982 – 2011)

- Ammonium Nitrate Demand: CAGR 9.0%
- Iron Ore & Minerals Prod.: CAGR 5.8%
- Coal Production: CAGR 4.4%

Sources: Orica, ABARES
Gold Production and Ore Grades

Cyanide Demand

1. Thomson Reuters GFMS Mine Production Extract Gold Survey – April 2012
Manufacturing Growth Pipeline

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Three projects, Three studies
Announced Iron Ore Production Increases
North West Regions (mtpa)

15% CAGR

2010

2015

Western Australia
Kooragang Island Expansion

- Expansion of production capacity by 300 - 350 ktpa to 720 - 770 ktpa of AN
- Well positioned to meet growing demand from South Eastern Australia
- All regulatory approvals have been received
- Project subject to Board sanction
Greenhouse Gas Emission Reduction

Orica currently has projects underway to:

1. Install abatement technology at manufacturing plants that will reduce greenhouse gas emissions equivalent to removing 150,000 cars from the road.

2. Develop new carbon capture technology (Mineral Carbonation*).
* Mineral Carbonation: A carbon capture technology that permanently stores CO$_2$ by reacting it with mineral silicates.

Mineral Carbonation has advantages over underground injection options:

- Strong scientific fundamentals
- Product is a stable and safe solid – no leakage risks
- Accelerated natural process of rock weathering
- Widespread silicate deposits are sufficient for centuries of CO$_2$ emissions
Greenhouse Gas Emission Reduction

Mineral Carbonation International (MCi) is a joint venture between Orica, Newcastle University & GreenMag to deliver a pilot plant and undertake Research & Development

- Orica will contribute over 4-5 years
- NSW & Commonwealth Governments are contributing for pilot plant and R&D
- Pilot plant to be located at Newcastle University & use CO₂ from Kooragang Island
- JV, funding agreements and technical plan are under negotiation
Orica GreenEDGE Cycling will compete in more than 300 events with over 200 days of racing per year. This exposure provides excellent branding while providing opportunities for interaction with our communities, customers and suppliers.
Unique Profile with Unique Opportunities

- Global market leadership
- Strong manufacturing position
- Attractive industry fundamentals
- Multiple growth opportunities
  - Ground breaking technology