



# ASX Release

## NEXTDC Market Update

**BRISBANE, Aust. – July 10, 2014** NEXTDC Limited (ASX:NXT) (“NEXTDC” or “the Company”) today announces that based on unaudited preliminary results, it expects to report the following non financial key performance metrics for the full year ended 30 June 2014:

	<b>Change</b>	<b>30 June 2014</b>	<b>30 June 2013</b>
Revenue pipeline (annualised, unweighted)	+\$25M (21%)	\$144M	\$119M
Customers	+172 (132%)	302	130
Orders	+482 (201%)	722	240
Cross connects	+975 (190%)	1,488	513
Annualised contracted recurring revenue <sup>1</sup>	+\$11.0M (36%)	\$41.7M	\$30.7M
Contracted customer utilisation	+2.12MW (22%)	11.86MW	9.74MW
Active customer utilisation	+8.30MW (359%)	10.61MW	2.31MW
Installed capacity	+10.70MW (120%)	19.65MW	8.95MW

Contracted customer utilisation at 30 June 2014 increased by 2.12MW (22%), at an average rate of over \$5.1 million per MW per annum, to 11.86MW. The increase in contracted utilisation in the second half (1.18MW at \$5.6 million per MW) was 24% higher than the increase in the first half (0.94MW at \$4.7 million per MW).

The company will release its 2014 Financial Report on 25 August 2014.

**ENDS**

<sup>1</sup> Annualised contracted recurring revenue excludes revenue from cross connects and power recharges from whitespace customers and includes customers with deferred contract commencement dates

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## About NEXTDC

As Australia's leading Data-Centre-as-a-Service (DCaaS) provider, NEXTDC is revolutionising cloud computing in Australia.

An ASX300 company and the only independent data centre operator with a strategic footprint in all major growth markets in Australia, NEXTDC offers a range of highly flexible, resilient and secure colocation services to corporate, government and IT services companies.

NEXTDC's purpose-built facilities have been designed to address the market's growing appetite for energy-efficient carrier-neutral data centres in which organisations can host critical IT infrastructure and selectively source services through their diverse national ecosystem.

NEXTDC is where the cloud lives.

To learn more, visit [www.nextdc.com](http://www.nextdc.com)

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