

# BLUE SKY ALTERNATIVES ACCESS FUND LIMITED (ASX:BAF) PORTFOLIO UPDATE

September 2015

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### **AGENDA**

- -Or personal
- Introduction to BSAAF
  About Blue Sky
  BSAAF investment portfolio update
  Investment performance and outlook
  Dividend and options



### **BSAAF INVESTMENT HIGHLIGHTS**

### **BSAAF** provides investors:

- ✓ A diverse portfolio of Blue Sky managed alternative assets
- ✓ Low expected correlation of returns to listed equities and fixed interest
- ✓ Access to the strong investment track record of Blue Sky
- ✓ Investment strategy aimed at achieving an attractive return for shareholders, driven by dividend income and an increase in BSAAF's NTA
- ✓ Liquidity as an ASX listed security
- ✓ Low cost structure

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### **INVESTMENT MANDATE**

Diversity across asset classes	<ul> <li>Each asset class may represent up to 40% of total assets under management<sup>1</sup></li> </ul>
First right to invest	The Alternatives Fund has the right to invest in all new or open ended Blue Sky funds (up to its co-investment limit)
Co-investment limit	<ul> <li>The Alternatives Fund may hold up to 50% (but not more) of any underlying fund managed by Blue Sky</li> </ul>
Investment manager	BSAAF Management Pty Ltd (100% subsidiary of Blue Sky)
Management fee	1.20% p.a. (excluding GST) of funds under management
Performance fee	<ul> <li>17.50% (excluding GST) of outperformance over an 8.0% p.a. fixed benchmark</li> <li>Performance below hurdle to be set off against future performance fees</li> </ul>
No double-dipping of fees	<ul> <li>No management or performance fees are charged to the Alternatives Fund by underlying Blue Sky funds</li> <li>The Alternatives Fund pays its pro-rata share of any transaction costs and establishment fees (excluding fundraising and marketing fees) for funds it chooses to invest in</li> </ul>

<sup>1.</sup> As at the time the investment is made.



### WHY ALTERNATIVES?

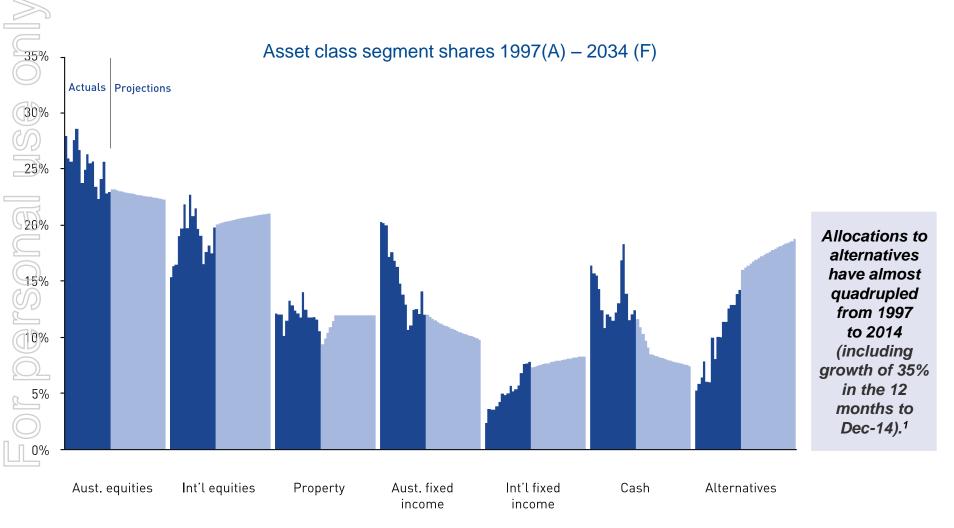
- Alternatives are used to enhance risk/return characteristics of investment portfolios
  - Increase diversification
  - Reduce overall volatility in an investment portfolio (given low correlations to more traditional investments)
  - Potential for delivery of attractive returns through periods of under performance in listed equities and bonds
- Potential for strong returns
  - Ability to selectively invest in private markets where pricing may be less efficient than public markets
- For personal use only Alternative asset managers' incentives are typically based on absolute returns (not relative returns)

"Over the next five years, net flows in the global alternatives market are expected to grow at an average annual pace of 5 percent, dwarfing the 1 to 2 percent expected annual pace for industry as a whole. By 2020, alternatives could comprise about 15 percent of global industry assets."

McKinsey & Company – Capturing the Next Wave of Growth in Alternative Investments (2014)

## ALTERNATIVES ARE THE FASTEST GROWING ASSET CLASS IN AUSTRALIA





<sup>1.</sup> Rainmaker Roundup – Edition 68 (December 2014)

# ASSET ALLOCATIONS: THE FUTURE FUND



ASSET CLASS	A\$ MILLION	% OF FUND
Australian equities	7,957	6.8
Global equities:		
Developed markets	20,629	17.6
Emerging markets	11,034	9.4
Private equity	12,609	10.8
Property	6,980	6.0
Infrastructure and timberland	8,751	7.5
Debt securities	11,467	9.8
Other alternative assets	14,904	12.7
Cash	22,890	19.5
Total	117,222	100.0

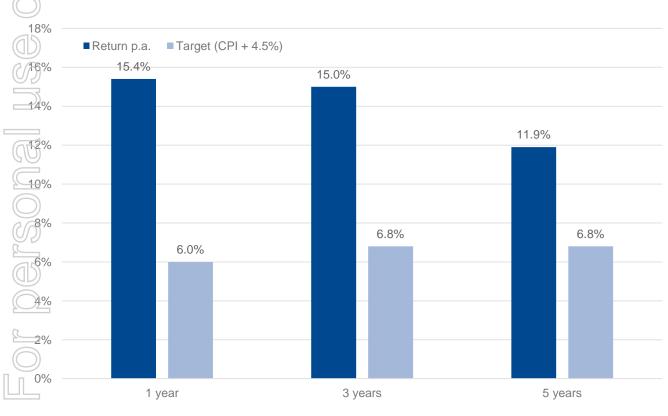
Total Alternative Asset Allocation: **37.0%** 

Source: Future Fund Asset Allocation as at 30 June 2015. Note: data may not sum due to rounding.





### FUTURE FUND PERFORMANCE<sup>1</sup>



### Mr David Neal – Managing Director, Future Fund:

"Our emphasis on diversification has delivered strongly over [2014]. The private equity, property and infrastructure programs in particular performed extremely well, significantly outperforming listed markets." <sup>2</sup>

- 1. Australian Government Future Fund Portfolio update at 30 June 2015 (September 2015)
- 2. Australian Government Future Fund Portfolio update at 31 December 2014 (February 2015)

### THE MAINSTREAMING OF **ALTERNATIVES: SOONER THE BETTER**





over the year to June. There are range of currencies: its US dollar

The outstanding item to nice profit this year just be being

three points of guidance here:

cash holdings would have made a

vear to June the fund managed to

double its target rate with earn-

ings growth of 15.4 per cent.

holdings inched up from 5.4 to

6 per cent. This level of property

exposure would probably be

much less than the exposure of

"Slowly, more alternative and private equity products are emerging in the market for mainstream retail investors and the sooner the better."1

The Weekend Australian, 5-6 September 2015,

double the target rate to return

in an era of low rates and low re

### **ABOUT BLUE SKY**

- Blue Sky Alternative Investments Limited (ASX:BLA) ('Blue Sky') is an ASX listed funds management business founded in 2006, focused on the four major alternative asset classes:
  - Real assets (water entitlements, water infrastructure and agribusiness)
  - Private equity and venture capital
  - Private real estate
  - Hedge funds
- Blue Sky's goal is to be Australia's leading diversified alternative asset manager
- For personal Blue Sky today:
  - \$250m market cap<sup>1</sup>
  - Over \$1.35 billion in assets under management
  - Offices in Brisbane, Sydney, Melbourne, Adelaide and New York
  - Over 75 staff
  - Published returns of 15.4% p.a. net of fees since inception to investors in Blue Sky funds to 30 June 2015<sup>2</sup>

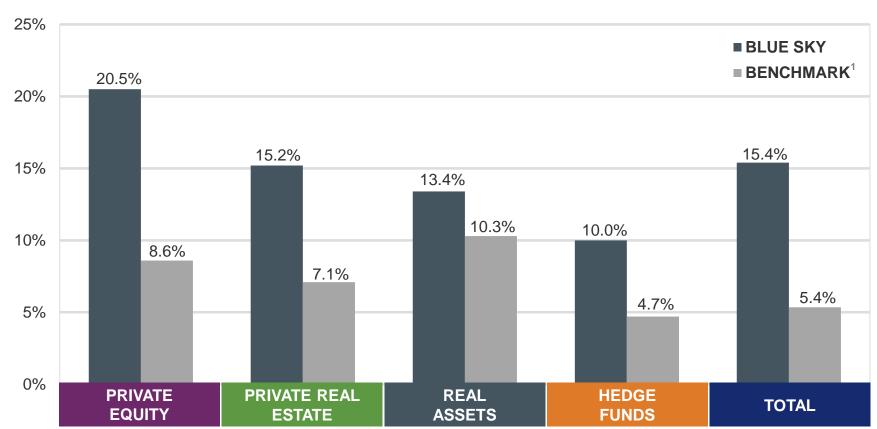
As at 7 September 2015.

Note: Past performance is not a reliable indicator of future performance. Historical returns reflect the historical performance of Blue Sky funds only and do not relate to the past or future performance of the Alternatives Fund, and should not be relied upon as an indicator of future performance of the Alternatives Fund. Historical returns include a mix of realised and unrealised returns. BLUE SKY ALTERNATIVES ACCESS FUND / FY15 RESULTS AND PORTFOLIO UPDATE

### **BLUE SKY PUBLISHED RETURNS**



### PUBLISHED RETURNS OF 15.4% P.A. NET OF FEES SINCE INCEPTION



Blue Sky notes that total returns are equity weighted returns since inception through to 30 June 2015 and returns are net of fees.

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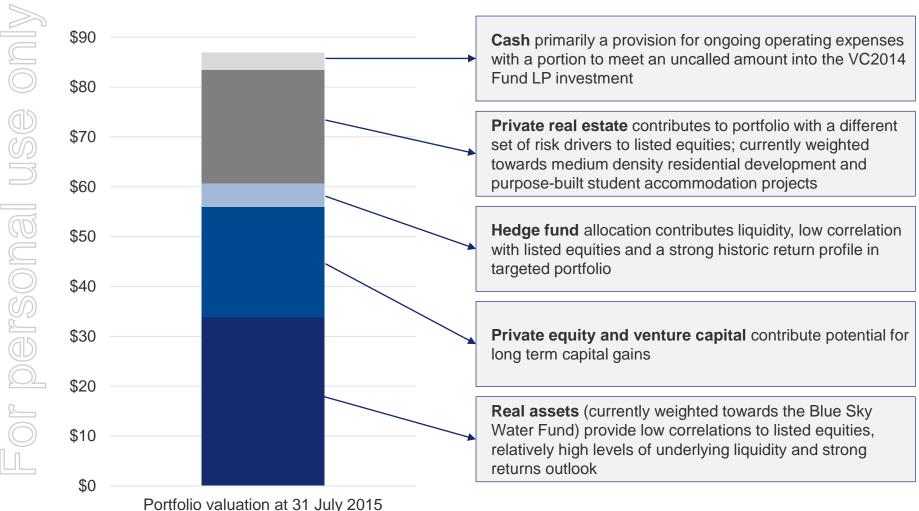
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Benchmarks are measured over the same time period as the returns for each division and are sourced from Chant West's January 2015 and July 2015 media release. Hedge Fund – Chant West Hedge Fund performance over 7 years. Real Assets – Chant West Unlisted Infrastructure performance over 3 years. Private Equity – Average of Chant West Private Equity performance over 7 and 10 years. Private Real Estate – Average of Chant West Australian Unlisted Property performance over 7 and 10 years. Overall – ASX200 accumulation index since July 2006.

# BSAAF INVESTMENT PORTFOLIO UPDATE

### ALTERNATIVES FUND: CURRENT DEPLOYMENT





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The total value of the investment portfolio will not directly reconcile to the Alternatives Fund's Net Tangible Assets due to the impact of interest revenue, management fees, accrued performance fees etc.

16







### **ASSET CLASS TARGET RETURNS**

	Target IRR <sup>1</sup>	Hold period <sup>1</sup>		
Real Assets – Water Rights	10.0% - 14.0%	Open-ended		
Real Assets – Other Real Assets	15.0%	5 – 7 years		
Private Equity	25.0% - 30.0%	3 – 5 years		
Venture Capital	30.0%	3 – 5 years		
Private Real Estate – Residential Development Investments	20.0% - 25.0%	2 – 3 years		
Private Real Estate – Commercial Asset Management Investments	13.0% - 18.0%	5 – 7 years		
Private Real Estate – Residential Asset Management Investments	12.0% - 16.0%	3 – 5 years		
Hedge Funds	Cash + 6.0% - 10.0%	Open-ended		

<sup>1.</sup> These figures represent the general expectations of the investment managers of the underlying funds as to the returns the relevant asset class can generate over time. Neither BSAAF nor the Manager have independently formed a view as to the appropriate of these expectations. Further, these figures are not intended to represent a forecast or guidance and do not take into account the performance to date of the existing portfolio of investments or the Manager's view on the likely future performance of any one or more specific assets. The above information is of a general nature only and is subject to change due to factors including, but not limited to, asset class investment performance and prevailing market conditions.

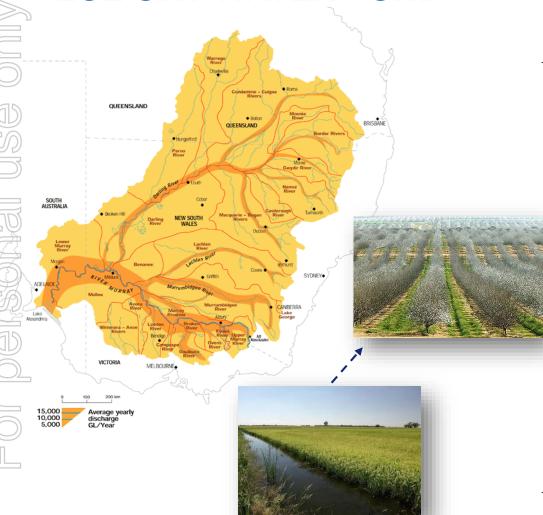


# BSAAF INVESTMENT PORTFOLIO UPDATE

**REAL ASSETS** 

### REAL ASSETS: BLUE SKY WATER FUND





- Blue Sky Water Fund holds a diversified portfolio of agricultural water entitlements in the Southern Murray-Darling Basin
- Low correlation to traditional asset classes due to different return drivers
  - Annualised return since inception of 19.1% and 36.7% in the last 12 months, with relatively low volatility (7.6%)<sup>1</sup>
  - Low water availability from developing El Niño conditions driving up portfolio value and yield, although warm ocean temperatures may deliver addition rainfall and allocations in the short term
- Migration from low value crops (e.g. rice at ~\$80 per megalitre) to high value crops (e.g. almonds at ~\$1,000 per megalitre) increases value of water

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[1] Accumulated returns for the initial and lead unit series of the Blue Sky Water Fund Master Trust in AUD terms to 31 August 2015. All returns are net of management and performance fees and gross of tax (prior to tax provisions).

BLUE SKY ALTERNATIVES ACCESS FUND / FY15 RESULTS AND PORTFOLIO UPDATE

### REAL ASSETS: BLUE SKY AGRICULTURE FUND







- Investment in a large scale irrigated farming operation in the Murrumbidgee region, NSW, with crop underwritten with reliable groundwater irrigation
- Primary value driver is change of land use: conversion of land from low value crops (e.g. rice) to higher value crops (e.g. cotton)
- Targeted **IRR of 15%** over a 5-7 year holding period (invested 2014)
- The Fund continues to meet key milestones in line with the investment case:
  - Independent, external valuations confirm strong uplift in land and water values
  - Majority of 2014/15 cotton crop ginned and sold at attractive pricing
  - Land redevelopment program on track
  - Winter crop rotation established despite some wet weather delays
- Price of Australian cotton remains above historical trends, supported by the lower AUD and global demand for Australian fibre
- Upward pressure on irrigated land and water values in the Murrumbidgee as the production reliability, flexibility and advantages of the region become better understood

### REAL ASSETS: WATER UTILITIES AUSTRALIA









- WUA is the first mover in water infrastructure investment in Australia, with two initial investments:
  - Willunga Basin Water Company, the owner of irrigation networks supplying the McLaren Vale grape growing district in South Australia
  - Lightsview Rewater, the owner of a recycled water reticulation scheme for a residential estate in Adelaide
- The business continues to perform strongly with an above-budget trading performance in FY15
- Further optimisation of WUA's capital structure has enabled the implementation of a new growth strategy, entering new irrigation markets
- Willunga Basin Water Company network expansion is well underway with additional water to be delivered in late 2015 / early 2016
- Water Utilities Australia continues to seek opportunities to build a portfolio of water assets across the residential, agricultural and industrial sectors
- BSAAF's allocation to this investment is expected to deliver a combination of capital growth and yield



# BSAAF INVESTMENT PORTFOLIO UPDATE

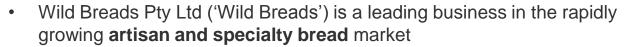
PRIVATE EQUITY & VENTURE CAPITAL

### **PRIVATE EQUITY & VENTURE CAPITAL**





- Foundation Early Learning ('FEL') is a **premium Australian child care operator** with a presence across Qld, NSW, Vic, NT and WA
- Over the last year FEL's portfolio has grown to 19 owned centres and 32 managed centres plus a strong pipeline of future growth opportunities
- Foundation is exploring opportunities for a potential exit (IPO or trade sale) in 2016 whilst continuing to execute on its acquisition strategy



- Since investment in 2014, Wild Breads has expanded its offerings to major supermarket chains and secured its first sales into Asia
- With a second production facility nearing completion, the investment is likely to be a hold and grow period of 3-4 years
- Readify is a **leading Australian IT-services company** focused on application development and platform deployment
- Readify has made strong progress since investment, delivering strong trading results and acquisition of two aligned businesses
- Readify is targeting an IPO in May 2016 to take advantage of growth momentum which developed through 2014-15





### PRIVATE EQUITY & VENTURE CAPITAL











- Hospital Pharmacy Services (HPS) is Australia's leading provider of outsourced, inhospital pharmacy services
- The business has performed strongly since investment, with earnings **tracking above the investment case**
- HPS continues to be well positioned to capture opportunities from the developing trend towards outsourcing and consolidation of existing contracts to national providers
- Origo Education is a rapidly growing Australian business providing digital and print education instructional materials in to the USA, Australia, Canada and New Zealand
- With significant opportunities for further expansion into the US and Asia, this asset is expected to contribute high growth returns over a 3-5 year investment
- To hold equity in GM Hotels, a portfolio of three freehold and seven long-term leasehold hotels in South Australia
- The Hotel Fund's high quality asset base, defensive and predictable earnings and strong free cash conversion, is expected to deliver the Alternatives Fund with regular returns through the payment of a quarterly yield over a 5+ year hold
- The Blue Sky VC2014 Fund was established to invest in a portfolio of high growth venture capital opportunities
- VC2014 recently made its first investment with growth capital injected into a last mile logistics and ecommerce software business, Parcel Point

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# BSAAF INVESTMENT PORTFOLIO UPDATE

PRIVATE REAL ESTATE

### PRIVATE REAL ESTATE: RESIDENTIAL DEVELOPMENT





- BSAAF has invested in eight medium density residential development opportunities within inner Brisbane
- BSAAF expects to recycle capital rapidly, with hold periods from 21 to 26 months
- To date, two funds have been revalued, namely Harvest, Kedron and Duke Street, Kangaroo Point
- Fundamentals in the market remain positive, with strong uptake from ongoing interstate migration and investment, median property prices substantially lower than Sydney and Melbourne, and limited prospect of near term interest rate increases
- A number of assets in the portfolio are expected to meet initial revaluation triggers in the next six months as sales targets are met, debt funding is secured and fixed-price construction contracts commence

### PRIVATE REAL ESTATE: INCOME-PRODUCING REAL ESTATE









- Investment in the management rights to Southport Central, a 3 tower, 788 apartment complex located on the Gold Coast, occupied by long term (as opposed to holiday rental) tenants
- Since investment, this asset has delivered the Alternatives Fund with a fully franked monthly yield equivalent to 10% p.a., plus an additional 5% special distribution following a period of continued strong performance. This brings total annualised cash yield to 15%
- With occupancy remaining above 98.5% and active marketing strategies driving growth in the number of apartments managed by Blue Sky, the outlook for this asset remains positive
- The Alternatives Fund's second investment in income-producing real estate is in a fund which holds the freehold title to a quality singletenant manufacturing, distribution and office facility in the Brisbane suburb of Darra
- In July 2015 the investment paid its first quarterly yield (9.75% per annum) whilst continued infrastructure investment in the local area is expected to provide moderate capital growth over the short to medium term

### PRIVATE REAL ESTATE: SOCIAL INFRASTRUCTURE





Fund 1 ~ Regent St, Woolloongabba, 286 beds, open June 2016



Fund 3 ~ La Trobe St, Melbourne City, 789 beds, open January 2018



Fund 2 ~ Merivale St, South Brisbane, 745 beds, open June 2017



Fund 4 ~ Waymouth St, Adelaide City, 415 beds, open January 2018

- Strong conviction on sectoral tailwinds driving compelling returns from social infrastructure projects
- BSAAF has invested in four funds which will develop and operate student accommodation precincts across:
  - Woolloongabba, Brisbane ~ 12 stories, 283 beds
  - South Brisbane ~ 12 stories, 733 beds
  - La Trobe St, Melbourne CBD ~ 789 bed tower
  - Adelaide CBD ~ 12 stories, 415 beds
- All assets are in close proximity to several leading tertiary education institutions and cultural hubs
- These investments are expected to deliver BSAAF strong yields during the operational phase (10%-14% pa) and modest capital growth

28

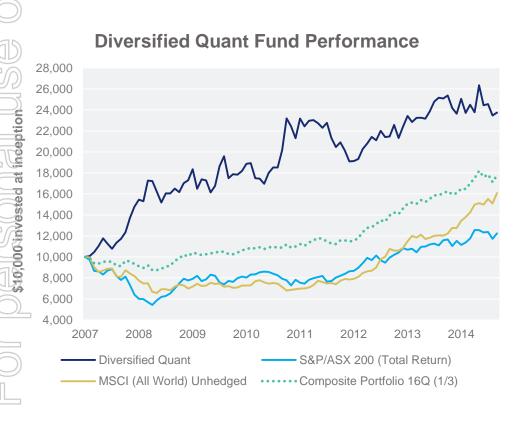


# BSAAF INVESTMENT PORTFOLIO UPDATE

**HEDGE FUNDS** 

# HEDGE FUNDS: BLUE SKY SRA ALLIANCE DIVERSIFIED QUANT





- Current allocation to the Blue Sky
  Diversified Quant fund, a portfolio of
  quantitative trading strategies diversified
  across currency, commodity, equity and
  fixed income markets
- Demonstrated ability to make money across a range of market conditions, with returns since inception of 11.9% per year, volatility of 17.5% and correlation to listed equities of 0.37
- As the Alternatives Fund's most liquid asset, short term redemptions from the hedge have been used to invest in compelling opportunities as they arise
- Nevertheless, it is expected that the allocation will be rebalanced as capital is recycled and income yield from other investments is received

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### DIVERSIFIED QUANT FUND: STRENGTH IN PERIODS OF VOLATILITY



Performance of the Diversified Quant portfolio over the worst 9 months of the ASX 200 since fund inception



The Diversified Quant Fund significantly outperforms during periods of equity market weakness.

- The Fund made strong gains during the Aug-15 ASX downturn, up 8.6% intra-month
- Performance was attributed to diversified interest rate, FX and short equities positions
- The diversification of assets classes ensured that a positive return of +3.75% was made by month end as equity and commodity markets staged a late rally

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# NET TANGIBLE ASSETS

PERFORMANCE BREAKDOWN



### **NET TANGIBLE ASSETS GROWTH**

1.1500

1.1000

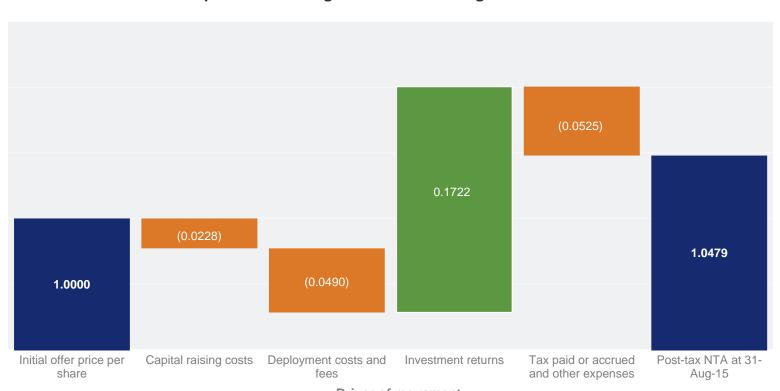
1.0500

1.0000

0.9500

0.9000

### BAF post-tax net tangible assets – 31 August 2015



**Driver of movement** 

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### **INVESTMENT PERFORMANCE**



MULTIPLE ASSETS IN PRIVATE EQUITY AND PRIVATE REAL ESTATE ARE YET TO BE REVALUED

### BAF investment performance – inception to 31 August 2015

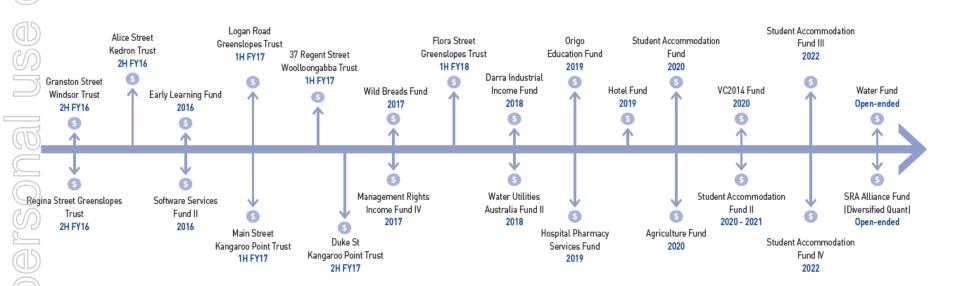


**Driver of movement** 

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### TIMELINE – EXIT HORIZON FOR ALL INVESTMENTS\*





Note: These dates reflect the most recent information provided to the Manager by the manager of the relevant fund. An exit in this context generally refers to a disposal of the underlying fund assets by the fund's manager rather than the disposal by the Alternatives Fund of it investment (for which there is typically no secondary market or redemption mechanism). These dates are subject to change at the discretion of the relevant fund's manager, taking into account factors including investment performance and prevailing market conditions.

35

### **2015 FINAL DIVIDEND:** 3.0 CENTS FULLY FRANKED



- On release of its FY15 annual results, the Alternatives Fund also declared a fully franked 3.0 cents per share dividend
- · Delsonal use The Fund also announced the introduction of a **Dividend Reinvestment Plan** ('DRP'), giving shareholders the opportunity to top up their holding through electing to receive dividends as ordinary shares instead of cash
  - Key dates are as follows:

Event	Date
Ex-dividend date	20 October 2015
Dividend record date	22 October 2015
Last date for DRP election	23 October 2015
DRP valuation period	26 October 2015 - 30 October 2015
Payment date and share issue date	6 November 2015

- BAFO optionholders have the **chance to participate** in the dividend by **exercising** their options before 4:00pm AEDT on the dividend record date (22 October 2015)
- The BAFO options are exercisable at \$0.9827 and otherwise expire on 16 December 2015
- Instructions on how to exercise your options are available on the Alternatives Fund website at: http://www.blueskyfunds.com.au/blue-sky-funds/alternatives-fund/



Fund name	Amount invested <sup>1</sup>	Date invested <sup>2</sup>	% allocated capital	Target IRR <sup>3</sup>	Anticipated exit <sup>4</sup>
PRIVATE EQUITY & VENTURE CAPITAL					
PRIVATE EQUITY					
Early Learning Fund	4,000,000	Jun-14	4.9%		2016 - 2017
Wild Breads Fund	2,000,000	Jun-14	2.4%		2017 - 2018
Software Services Fund II	2,800,000	Jun-14	3.4%		2016 - 2017
Hospital Pharmacy Services Fund	3,500,000	Jun-14	4.3%		2019 - 2020
Origo Education Fund	1,500,000	Dec-14	1.8%		2019 - 2020
Hotel Fund	6,000,000	Jun-15	7.4%		2019 - 2020
Total Private Equity	19,800,000		24.5%	25.0% - 30.0%	
VENTURE CAPITAL					
VC2014 Fund LP	4,000,000	Jun-14	4.9%		2020
Total Venture Capital	4,000,000		4.9%	30.0%	
Total Private Equity & Venture Capital	23,800,000		29.4%		



Fund name	Amount invested <sup>1</sup>	Date invested <sup>2</sup>	% allocated capital	Target IRR <sup>3</sup>	Anticipated exit <sup>4</sup>
REAL ASSETS					
WATER RIGHTS					
Water Fund	24,000,000	Jun-14	29.3%		Open ended
Total Water Rights	24,000,000		29.3%	10.0% - 14.0%	
OTHER REAL ASSETS					
Agriculture Fund	4,365,000	Jun-14	5.4%		2020
Water Utilities Australia Fund II	2,500,000	Oct-14	3.1%		2018
Total Other Real Assets	6,865,000		8.5%	15.0%	
Total Real Assets	30,865,000		38.2%		
PRIVATE REAL ESTATE					
RESIDENTIAL DEVELOPMENT INVESTMENTS					
Regina Street Greenslopes Trust	1,000,000	Jun-14	1.2%		2H FY16
37 Regent Street Woolloongabba Trust	1,000,000	Jun-14	1.2%		1H FY17
Alice Street Kedron Trust	1,000,000	Jul-14	1.2%		2H FY16
Logan Road Greenslopes Trust	1,000,000	Aug-14	1.2%		1H FY17
Main Street Kangaroo Point Trust	2,000,000	Aug-14	2.5%		1H FY17
Than Strott Rangaroo Fornt Tract	2,000,000	7 tag 1 =	2.070		



Fund name	Amount invested <sup>1</sup>	Date invested <sup>2</sup>	% allocated capital	Target IRR <sup>3</sup>	Anticipated exit <sup>4</sup>
Granston Street Windsor Trust	1,000,000	Aug-14	1.2%		2H FY16
Duke Street Kangaroo Point Trust	2,000,000	Sep-14	2.5%		2H FY17
Flora Street Greenslopes Trust	1,000,000	Jun-15	1.2%		1H FY18
Total Residential Development investments	10,000,000		12.4%	20.0% - 25.0%	
COMMERCIAL ASSET MANAGEMENT INVESTMENT	TS				
Darra Industrial Income Fund	2,000,000	Dec-14	2.5%		2018
Student Accommodation Fund	1,500,000	Dec-14	1.9%		2020
Student Accommodation Fund II	5,000,000	Mar-15	6.2%		2020 - 2021
Student Accommodation Fund III	2,500,000	Jun-15	3.1%		2022
Student Accommodation Fund IV	1,000,000	Jun-15	1.2%		2022
Total Commercial Asset Management investments	12,000,000		14.8%	13.0% - 18.0%	
RESIDENTIAL ASSET MANAGEMENT INVESTMENT	rs				
Management Rights Income Fund IV	2,200,000	Oct-14	2.7%		2017
Total Residential Asset Management Investments	2,200,000		2.7%	12.0% - 16.0%	
Total Private Real Estate	24,200,000		29.9%		
	Granston Street Windsor Trust  Duke Street Kangaroo Point Trust  Flora Street Greenslopes Trust  Total Residential Development investments  COMMERCIAL ASSET MANAGEMENT INVESTMEN  Darra Industrial Income Fund  Student Accommodation Fund II  Student Accommodation Fund III  Student Accommodation Fund IV  Total Commercial Asset Management investments  RESIDENTIAL ASSET MANAGEMENT INVESTMENT  Management Rights Income Fund IV  Total Residential Asset Management Investments	Fund name Granston Street Windsor Trust 1,000,000 Duke Street Kangaroo Point Trust 2,000,000 Flora Street Greenslopes Trust 1,000,000 Total Residential Development investments 10,000,000 COMMERCIAL ASSET MANAGEMENT INVESTMENTS Darra Industrial Income Fund 2,000,000 Student Accommodation Fund II 5,000,000 Student Accommodation Fund III 2,500,000 Student Accommodation Fund IV 1,000,000 Total Commercial Asset Management investments RESIDENTIAL ASSET MANAGEMENT INVESTMENTS Management Rights Income Fund IV 2,200,000 Total Residential Asset Management Investments 2,200,000 Total Residential Asset Management Investments	Fund name invested¹ invested²  Granston Street Windsor Trust 1,000,000 Aug-14  Duke Street Kangaroo Point Trust 2,000,000 Sep-14  Flora Street Greenslopes Trust 1,000,000 Jun-15  Total Residential Development investments 10,000,000  COMMERCIAL ASSET MANAGEMENT INVESTMENTS  Darra Industrial Income Fund 2,000,000 Dec-14  Student Accommodation Fund II 5,000,000 Mar-15  Student Accommodation Fund III 2,500,000 Jun-15  Student Accommodation Fund IV 1,000,000 Jun-15  Total Commercial Asset Management investments  RESIDENTIAL ASSET MANAGEMENT INVESTMENTS  Management Rights Income Fund IV 2,200,000 Oct-14  Total Residential Asset Management Investments  Accommodation Fund IV 2,200,000 Oct-14  Total Residential Asset Management Investments	Fund name         invested¹         invested²         capital           Granston Street Windsor Trust         1,000,000         Aug-14         1.2%           Duke Street Kangaroo Point Trust         2,000,000         Sep-14         2.5%           Flora Street Greenslopes Trust         1,000,000         Jun-15         1.2%           Total Residential Development investments         10,000,000         Jun-15         1.2%           COMMERCIAL ASSET MANAGEMENT INVESTMENTS         Student Accommodation Fund         2,000,000         Dec-14         2.5%           Student Accommodation Fund II         5,000,000         Mar-15         6.2%           Student Accommodation Fund III         2,500,000         Jun-15         3.1%           Student Accommodation Fund IV         1,000,000         Jun-15         1.2%           Total Commercial Asset Management Investments         12,000,000         Oct-14         2.7%           RESIDENTIAL ASSET MANAGEMENT INVESTMENTS         Management Rights Income Fund IV         2,200,000         Oct-14         2.7%           Total Residential Asset Management Investments         2,200,000         Oct-14         2.7%	Fund name         invested¹         invested²         capital         Target IRR³           Granston Street Windsor Trust         1,000,000         Aug-14         1.2%           Duke Street Kangaroo Point Trust         2,000,000         Sep-14         2.5%           Flora Street Greenslopes Trust         1,000,000         Jun-15         1.2%           Total Residential Development investments         10,000,000         12.4%         20.0% - 25.0%           COMMERCIAL ASSET MANAGEMENT INVESTMENTS         Darra Industrial Income Fund         2,000,000         Dec-14         2.5%           Student Accommodation Fund         1,500,000         Dec-14         1.9%           Student Accommodation Fund III         5,000,000         Jun-15         3.1%           Student Accommodation Fund IV         1,000,000         Jun-15         1.2%           Total Commercial Asset Management Investments         12,000,000         14.8%         13.0% - 18.0%           RESIDENTIAL ASSET MANAGEMENT INVESTMENTS           Management Rights Income Fund IV         2,200,000         Oct-14         2.7%           Total Residential Asset Management Investments         2,200,000         Oct-14         2.7%



Fund name	Amount invested <sup>1</sup>	Date invested <sup>2</sup>	% allocated capital	Target IRR <sup>3</sup>	Anticipated exit <sup>4</sup>
HEDGE FUNDS					
SRA Alliance Fund (Diversified Quant)	2,015,200	Jun-14	2.5%		Open ended
Total Hedge Funds	2,015,200		2.5%	Cash + 6.0% - 10.0%	
Total portfolio	80,880,200		100.0%		

- . Total capital deployed to date, inclusive of follow-on investments and net of capital returned
- Date of initial investment
- 3. These figures represent the Manager's general expectations as to the returns the relevant asset class can generate over time. These figures are not intended to represent a forecast or guidance and do not take into account the performance to date of the existing portfolio of investments or the Manager's view on the likely future performance of any one or more specific assets.
- These dates reflect the most recent information provided to the Manager by the manager of the relevant fund. An exit in this context generally refers to a disposal of the underlying fund assets by the fund's manager rather than the disposal by the Alternatives Fund of its investment (for which there is typically no secondary market or redemption mechanism). These dates are subject to change at the discretion of the relevant fund's manager taking into account factors including investment performance and prevailing market conditions.



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