



ASX / Media Release

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## VONEX INCREASES ANNUAL REVENUE BY 22 PER CENT

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- Vonex records 22 per cent annual revenue increase for FY2014/15
- Total of A\$4.6m combined revenue, an increase of over \$826,000 on previous financial year
- Majority of customers under long-term contracts – mitigating market exposure
- Vonex leadership recognised with CEO named 2015 Telstra Business Woman Awards finalist

Aleator Energy Limited (**Aleator** or the **Company**) is pleased to announce that Vonex Limited has today confirmed a 22 per cent annual revenue increase of \$826,294 combined income for financial year 2014/15.

The success achieved by Vonex has seen its co-founder and CEO Brydie McKee recognised by being named a WA state finalist in the 2015 Telstra Business Women's Awards, with the winner to be announced on Friday 9 October.

Through Brydie's leadership Vonex has recorded steady annual growth with healthy margins since its takeover of telecommunications company iTrinity in 2013.

"The iTrinity takeover was part of a growth strategy that has become pivotal in our history. Today we sit in a strong financial position with the majority of our current revenue streams under contract, helping to mitigate exposure to market peaks and troughs," Brydie said.

"Pleasingly the company is cash flow positive, with our revenue exceeding \$400,000 per month. The focus for the immediate future is to reinvest our profit to continue driving our growth.

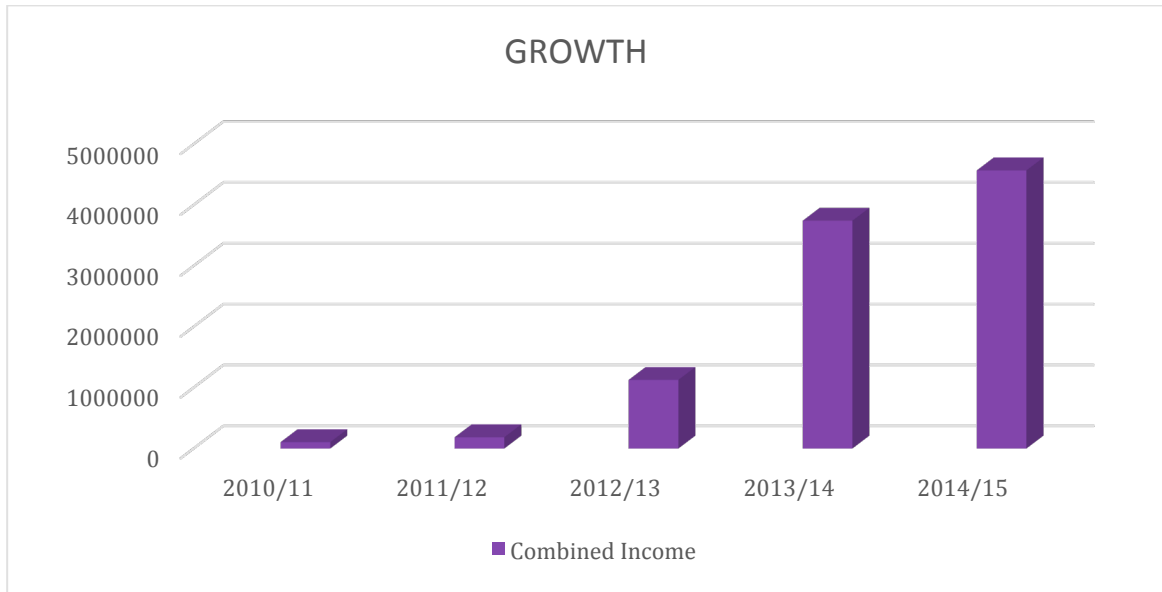
The financial results come ahead of Vonex's soon to be completed reverse takeover of Aleator Energy.

"Part of the reason we've entered into the Aleator reverse takeover is to accelerate our growth by raising sufficient funds for both product development and to invest in new global marketing initiatives.

"The Aleator deal will give us far greater resources to invest in our reseller partners by incentivising their performance. We are looking at strengthening the number of our partners, as this approach will broaden our reach and contribute to increasing revenue streams going forward," added Brydie.

Aleator expects to issue a Notice of Meeting shortly as it moves to the completion of the reverse takeover transaction.

## Annual growth graph



- Ends -

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