



ASX Announcement
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Dubber Selected by UK Telecommunications Provider AVC One for Call Recording

- **UK telecommunications and IT solutions provider, AVC One, has chosen Dubber as its call recording service.**
- **AVC One is the first customer engagement under the Siphon Networks distribution agreement**
- **AVC One's BroadSoft platform has been connected to Dubber, initially delivering a minimum of 1,000 contracted 'reserved' users**

Cloud-based call recording technology provider Dubber Corporation Limited (ASX: DUB) ("Dubber") is pleased to announce it has been selected by UK telecommunications and IT service provider, AVC One ("AVC"), to provide call recording services via AVC's BroadSoft platform.

AVC's management team are pioneers of BroadSoft's unified communications (UC) platform, and were one of the first to adopt BroadSoft's technology in the UK in 2002. The company has subsequently built a channel network of service providers and resellers, and count many high profile UK brands as customers.

The agreement with AVC is the first customer engagement with Siphon Networks, under a distribution agreement commenced in March 2016. As an existing provider of BroadSoft managed services to AVC, Siphon have been an integral part of the agreement and are providing integration resources to deploy Dubber on AVC's platform. AVC will initially deliver a minimum of 1,000 contracted 'reserved' users, which will expand with opportunities from both existing AVC call recording users and those requiring unique functionality provided by Dubber.

Dubber Managing Director, Steve McGovern:

"We are delighted to be working with Siphon and AVC One to support their UK channels with call recording services. AVC One presented us with a very specific set of requirements for one large, high profile customer and Dubber was able to deliver the required functionality within days meaning that the service will be immediately available. Additionally, there are a large number of users on AVC One's network that are already using a call recording service and Siphon will begin migrating these customers onto the Dubber platform."

Lee Crowe, Chief Technology Officer AVC One:

"AVC One's channel provides Unified Communications to many large and well-known customers in the enterprise and retail sector. Dubber is the type of "value added service" that we believe adds significantly to our Contact Centre and BroadSoft UC-One suite of offerings. We came to Dubber with an urgent customer requirement, which they were able to satisfy in less than a week. Having deployed and worked with several different voice recording solutions, Dubber's team exceeded our expectations.

"Dubber's native Cloud Call Recording service enables AVC One to deliver all the benefits of cloud functionality for its channel, while driving new revenue streams through our business. Speed to market is also extremely important to us – and Dubber's cloud based model delivers that immediately, something that could not even be contemplated with traditional style call recording options."

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About AVC One

AVC One belongs to the AVC Group of Associated Companies, whose bespoke solutions deliver sustainable value through commercial propositions that meet its customers' needs. The group of associated companies has core disciplines in IT Managed Services, Hosted Unified Communications, PCI Compliance, Environmental Compliance, AV & IT Installation, Digital Media Platforms, Compliant Public WiFi systems, Energy Security and Energy Saving Investment with Refit Programs. The AVC Group of Associated Companies operates in UK, Mainland Europe and India. www.avcdigital.co.uk

About Siphon Network

SIPHON Networks Ltd. was established in 2009 as a systems integrator to support Service Providers launch innovative Cloud Telephony services via the deployment of various products to create a single, integrated and centralised platform. Through working with Service Providers across Northern Europe SIPHON has accumulated a unique skill set and experience in delivering Cloud Telephony services and is today at the forefront of innovation in this area, and supporting our Customers in the move towards delivering a full Unified Communications (UC) experience. www.siphonnetworks.co.uk

About Dubber

Dubber is the world's most scalable call recording service that enables telcos and customers to think about capturing voice data in a way that they have never previously considered. A true native cloud platform, Dubber is revolutionising the call recording industry. Its high availability, unique total scale and true Software-as-a-Service (SaaS) offering enable telecommunications carriers and customers to implement and manage recordings as never before without the need for hardware or capital expenditure.

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