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Company Announcements Office
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G8 COMMUNICATIONS LIMITED (G8C) – GROWING REVENUES G8C Quarterly Update highlights

HIGHLIGHTS

- **Nashville Police Force Pilot Trial**
- **Verizon Communications relationship expansion**
- **Coca Cola orders more G8C wireless modems**
- **EPRI Commences trials with 13 United States energy utility companies**
- **Vodafone USA signs M2M teaming agreement with G8C**
- **Hills Australia signs distribution agreement with G8C**
- **American Red Cross confirm first orders of G8C products**

The Board of G8 Communications Limited (G8C) is pleased to confirm its quarterly highlights for June 2016.

During the quarter, G8C's 100% owned silicon valley based business Connected IO ("CIO") has continued its expansion into new business sales channels throughout America and Australia. As previously announced, these opportunities provide the company with solid foundations for future business development and sales.

Nashville Police Force trials (as announced 6 April) are continuing and are advancing well. G8C's wireless modems are being trialled by Nashville Police to assist with wireless communication and monitoring of existing pole top security cameras, as well as an energy management module controlling lighting. Demand for G8C's product post trials could be as many as 20,000 units in the greater Nashville area with demand set to follow from other local police forces as well as local communities, states and territories. Potential demand for similar product uses could be in the hundreds of thousands of units in the coming years.

Verizon Communications is America's number one cellular carrier with annual revenue in excess of USD\$140b. There are many applications for G8C's products with existing Verizon customers and G8C's wireless modem and router products will be adapted to many M2M solutions. Verizon have commenced sales training for G8C products (as announced 20 April)

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¹ <http://www.redcross.org/what-we-do>

and the Verizon relationship will continue to evolve with significant sales orders predicted as Verizon sales staff present G8C's product to their existing sales channels.

Coca Cola has formally placed purchase orders (as announced 10 May) for G8C's wireless modem product providing wireless communications solutions for their freestyle vending machines. This order signifies great potential for G8C as Coca Cola has approximately 2.5 million vending machines in the United States and over 4 million worldwide. Currently G8C's products are built into one model of Coca Cola dispensers and are being evaluated to inclusion into five other models.

Electric Power Research Institute ("EPRI") trials are continuing (announced 24 May) for G8C's purpose designed cloud managed energy modules via some of the United States largest power providers. This opportunity signifies potentially hundreds of thousands of unit sales across America with great demand from the utility companies to be able to control power supply to non essential items in times of peak demand. Each household participating in the energy saving programs will have the need for 3-10 G8C units as each appliance such as dish washer, hot water heater and pool pump requires one. Some trials are expected to conclude end December 2016 however G8C expects orders to begin prior to the conclusion of the trials in some areas.

Vodafone training continues and sales are expected to commence soon via Vodafone Enterprise customers (announced 25 May). Vodafone require M2M solutions for their customers to compete in the expanding IoT space by providing their customers with the latest solutions available. G8C will provide connectivity solutions via both the wireless router and modem products. The opportunity signifies the first step in a developing relationship with Vodafone as they have global reach with potentially millions of unit sales for G8C world wide.

Hills Australia (ASX : HIL) are preparing to complete sales training and commence distribution (announced 1 June) to its existing Australian customers. Hills customers require the latest M2M solutions to create easy and more assessable equipment and machine management via wireless communication. The potential Australian market for G8C products via the Hills relationship is considered enormous as Hills are a 100+ year old company with a customer base reaching into the thousands. Sales opportunities via Hills could realistically be in the tens if not hundreds of thousands of units over the coming years.

American Red Cross use of G8C wireless communication devices (announced 20 June) continues in their first responder disaster relief vehicles providing wireless communications to its mobile team. The American Red Cross has tens of thousands of vehicles requiring connectivity and live video feed, for both safety and emergency relief uses. The relationship could also develop into access to police, fire and ambulance services also requiring the latest M2M wireless communication solutions. This could create a sizeable addressable market for G8C.

G8C CEO, Yakov Temov said “The foundations the company is putting in place now will create a solid base for business expansion. Whilst revenues have been slow in the first quarter since listing, the company can feel a solid momentum as these relationships develop and purchase orders start to slowly increase. There are very real signs of increased productivity and interest in the company in the first three months since listing and we are all extremely excited for the future of the company”.

About G8 Communications

G8 Communications Limited has its operations based in Silicon Valley, in the US. Its business is a wireless technology innovator and manufacturer operating in the multi-trillion-dollar “IoT” (Internet of Things) sector. G8 Specializes in machine to machine (“M2M”) connectivity, providing hardware and software solutions to some of the world’s largest companies – including Coca Cola and Verizon. G8’s software solutions also include a customised cloud management interface and a variety of support services. Cisco predicts there will be 50 billion connected devices by 2020.

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