

28 February 2017

ASX Announcement / Media Release

## CIO STRENGTHENS RELATIONSHIP WITH AT&T

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- **CIO strengthens relationship with AT&T to collaborate with AT&T's Internet of Things Division in a joint effort to address the evolving needs of AT&T's enterprise customers.**
- **AT&T's IOT vertical market teams include; Drones & Robotics, Energy Management, Oil & Gas, Fleet & Asset Tracking, Security & Surveillance, Point of Sale, Smart City, Vending/ATM, Digital Signage, kiosks etc.**
- **AT&T connects over 28 million devices to the IOT and adds approximately 1 million additional connections every fiscal quarter - according to Chris Penrose, Senior Vice president of AT&T's IoT organization.**
- **The CIO AT&T Agreement enables CIO to resell AT&T and Cisco's Jasper portal services to interested customers, generating dependable reoccurring revenue and tying CIO closer to AT&T's global IOT strategy.**
- **CIO will leverage AT&T's thousands of re-sellers to broaden market reach.**

The Board of Connected IO Limited ("CIO" or "Company") is pleased to advise that following certification of the Company's products with AT&T Inc. ("AT&T") in August 2016, the Company has successfully formalised and strengthened its relationship with AT&T under a machine to machine communications agreement that enables the companies to collaborate on key initiatives and jointly target high profile customers by bundling CIO's dependable M2M hardware solutions with AT&T's substantial cellular network services.

The benefits of this relationship are considered to be the following:

- **AT&T is considered the most trusted and utilized cellular network for enterprise level Machine to Machine solutions in the United States.**

- CIO's products are certified for use on AT&T's network and offer the most competitive and effective solutions currently available for AT&T's customers.
- Together AT&T and CIO will help prospective customers build better business cases for using cellular solutions to optimize their access to the IOT. Expediting sales cycles and expanding CIO's market reach.

Yakov Temov (CEO) said "The machine to machine communications agreement with AT&T helps pave the way for a long and successful collaboration between our companies. AT&T is a leader in the M2M space and we look forward to working closely with their IOT division to help expedite the adoption of cellular solutions and the growth of the IOT."

"AT&T connects over 28 million devices to the IOT and adds approximately 1 million additional connections every fiscal quarter" - according to Chris Penrose, Senior Vice president of AT&T's IoT organization.

CIO will work closely with AT&T to educate their IOT teams and their thousands of qualified resellers across the US on the key value proposition and competitive advantages of CIO's solutions.

CIO's expanding and successful partnership with Verizon coupled with this new collaborative effort with AT&T puts CIO in the very enviable position of being closely tied to the two largest services providers in the US and two of the largest companies in the world.

### **About Connected IO Ltd. (CIO)**

Connected IO Limited has its operations based in Silicon Valley, in the USA. Its business is a wireless technology innovator and manufacturer operating in the multi-trillion-dollar "IOT" (Internet of Things) sector. CIO specializes in machine to machine ("M2M") connectivity, providing hardware and software solutions to some of the world's largest companies – including Coca Cola, Verizon and AT&T. CIO's software solutions also include a customised cloud management interface and a variety of support services. Cisco predicts there will be 50 billion connected devices by 2020.

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