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29 March 2017

To: Australian Securities Exchange
London Stock Exchange

cc: New York Stock Exchange
JSE Limited

GLOBAL IRON ORE AND STEEL FORECAST CONFERENCE

BHP Billiton Asset President, Western Australia Iron Ore, Edgar Basto, will present at the Global Iron Ore and Steel Forecast Conference, in Perth, Western Australia today.

A copy of the presentation is attached.

Further information on BHP Billiton can be found at www.bhpbilliton.com.

A handwritten signature in black ink, appearing to read "R. Agnew".

Rachel Agnew
Company Secretary

BHP Billiton Limited ABN 49 004 028 077
Registered in Australia
Registered Office: Level 18, 171 Collins Street Melbourne Victoria 3000

BHP Billiton Plc Registration number 3196209
Registered in England and Wales
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NEWS RELEASE

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OUR CULTURE TO DRIVE VALUE AND RETURNS AT WAIO

Speaking at the 20th Annual Global Iron Ore and Steel Forecast Conference, BHP Billiton Western Australia Iron Ore (WAIO) Asset President, Edgar Basto, said that while the growth of low-cost seaborne iron ore supply is expected to outpace incremental demand, the Company is well-positioned to continue to grow value and returns.

“Our drive for increased performance focuses on operational discipline and the involvement of front line personnel, and is delivering ongoing improvements in our business,” Mr Basto said.

WAIO achieved record production of 136 million tonnes (100 per cent basis) in the December 2016 half year. The completion of the rail renewal and maintenance program in the last quarter of the 2017 financial year, which is running six months ahead of schedule, coupled with the ramp-up of additional capacity at the Jumblebar mining hub and ongoing productivity improvements, are expected to deliver an increase in WAIO system capacity to 290 million tonnes per annum (Mtpa) in the 2019 financial year.

BHP Billiton’s new operating model is also supporting improved performance, with additional opportunities identified to improve rail cycle times, truck availability and fuel consumption, as well as to increase equipment reliability and extend equipment life, thereby lowering operating costs further.

Mr Basto also outlined the sustaining investment options currently being considered.

“Our Yandi mine, located in the central Pilbara, is currently operating at 80 Mtpa but will be depleted over the next five to 10 years. We are looking at options to replace this production. South Flank is the preferred long-term solution, subject to Board approval being obtained. The investment case for using this high-grade deposit for replacement tonnes is strong, given BHP Billiton’s ability to utilise existing infrastructure at the Mining Area C operation where possible,” Mr Basto said.

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Further information on BHP Billiton can be found at: bhpbilliton.com

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Global Iron Ore & Steel Forecast

Our culture to drive value in the Pilbara

Edgar Basto
Asset President Western Australia Iron Ore
29 March 2017

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Forward-looking statements

This presentation contains forward-looking statements, including statements regarding: trends in commodity prices and currency exchange rates; demand for commodities; plans, strategies and objectives of management; closure or divestment of certain operations or facilities (including associated costs); anticipated production or construction commencement dates; capital costs and scheduling; operating costs and shortages of materials and skilled employees; anticipated productive lives of projects, mines and facilities; provisions and contingent liabilities; tax and regulatory developments.

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Other factors that may affect the actual construction or production commencement dates, costs or production output and anticipated lives of operations, mines or facilities include our ability to profitably produce and transport the minerals, petroleum and/or metals extracted to applicable markets; the impact of foreign currency exchange rates on the market prices of the minerals, petroleum or metals we produce; activities of government authorities in some of the countries where we are exploring or developing these projects, facilities or mines, including increases in taxes, changes in environmental and other regulations and political uncertainty; labour unrest; and other factors identified in the risk factors discussed in BHP Billiton's filings with the US Securities and Exchange Commission (the "SEC") (including in Annual Reports on Form 20-F) which are available on the SEC's website at www.sec.gov.

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Key themes

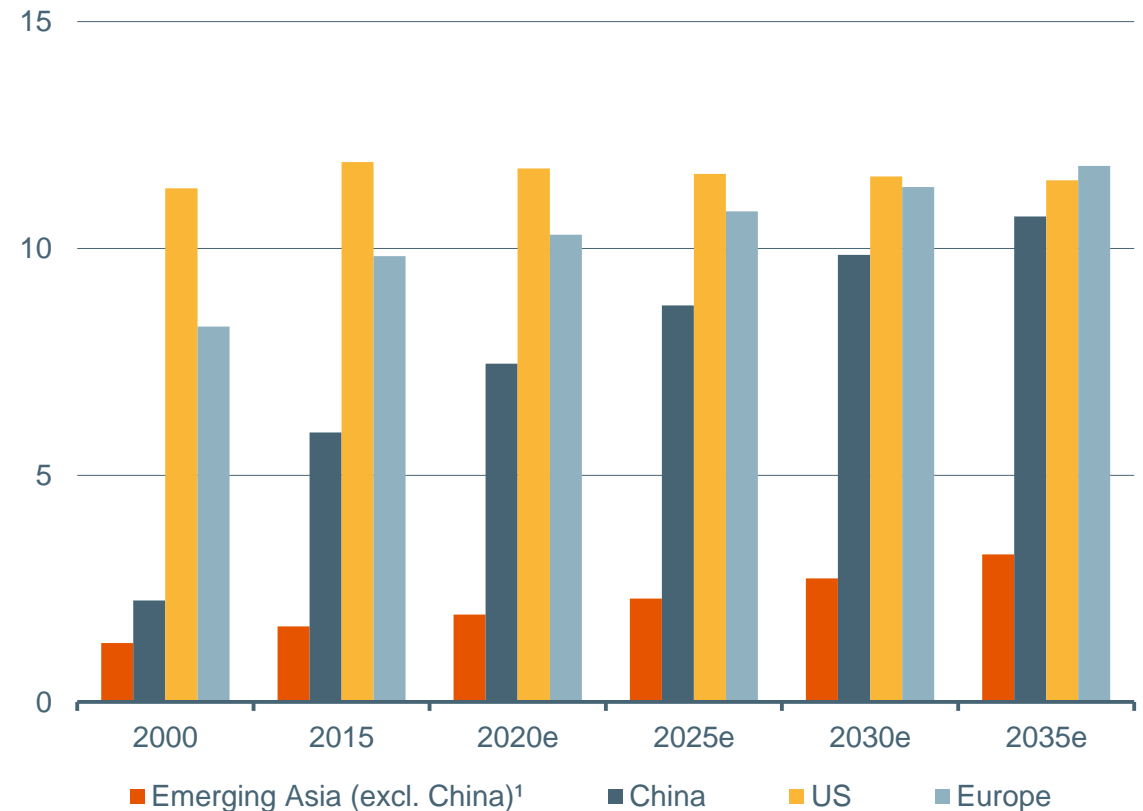
- The health and safety of our people and the communities in which we operate always come first
- China and Emerging Asia expected to support steel demand growth
- Our tier 1 assets and focus on productivity support strong and sustainable returns
- South Flank is our preferred option to sustain volumes
- The new organisational structure facilitates continuous improvement at all levels
- Inclusion and diversity are core to our success
- Partnering with our local communities to create shared value

China and Emerging Asia expected to support steel demand growth

Gap to close in emerging market steel stock

- China's accumulated steel stock per capita still lags developed economies
- Chinese steel demand is expected to grow despite a moderation in the growth rate
- India and South East Asian economies have strong growth potential
- Geopolitical uncertainty and protectionism inhibit international trade and investment

Accumulated stock of steel per capita (t)



Source: World Steel Association; BHP Billiton analysis.

1. Emerging Asia includes India and countries in South Asia and North Asia, excluding China, Japan and South Korea.

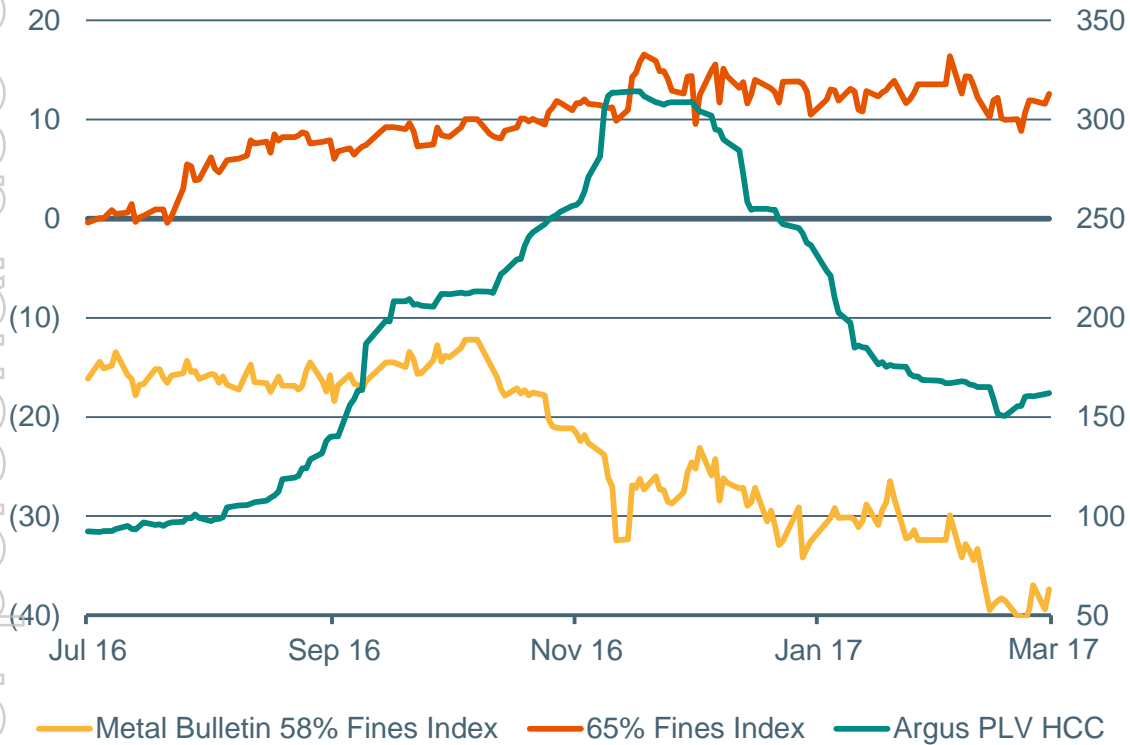
Edgar Basto, Asset President Western Australia Iron Ore

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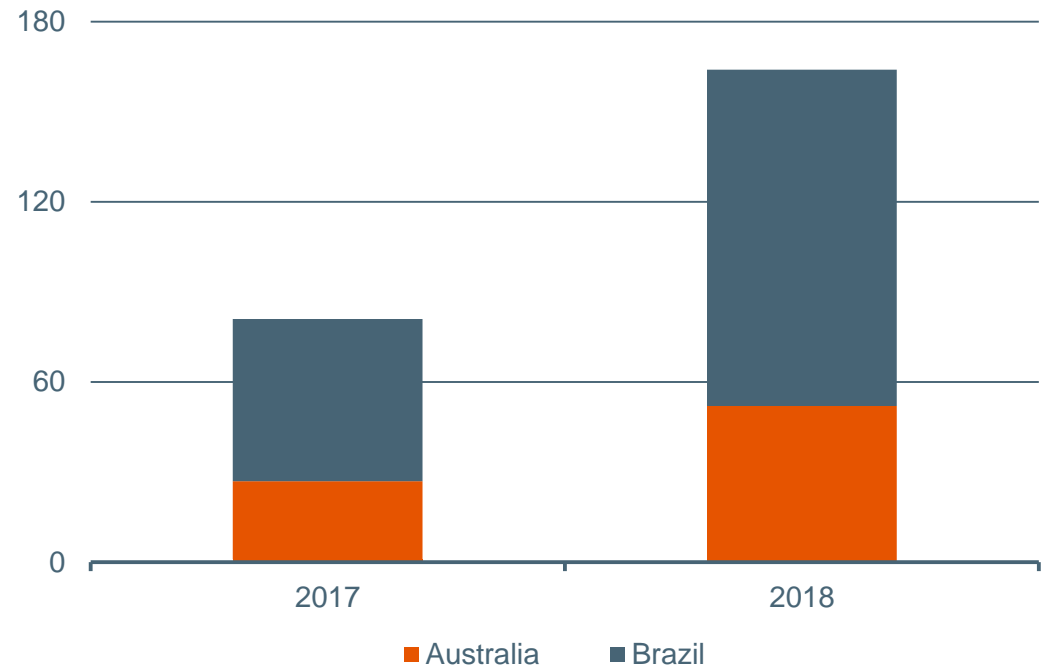
Seaborne suppliers continue to add low cost, high quality tonnes

Differential to Platts 62
(US\$/dmtu CFR)

Coking Coal Price
(US\$/t, FOB)



Major producers continue to add low cost, high quality tonnes to market, Brazilian competition growing strongly¹
(wmt)



Source: Wood Mackenzie and publicly reported information.
1. Results presented on a cumulative basis.

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Strong performance through the cycle

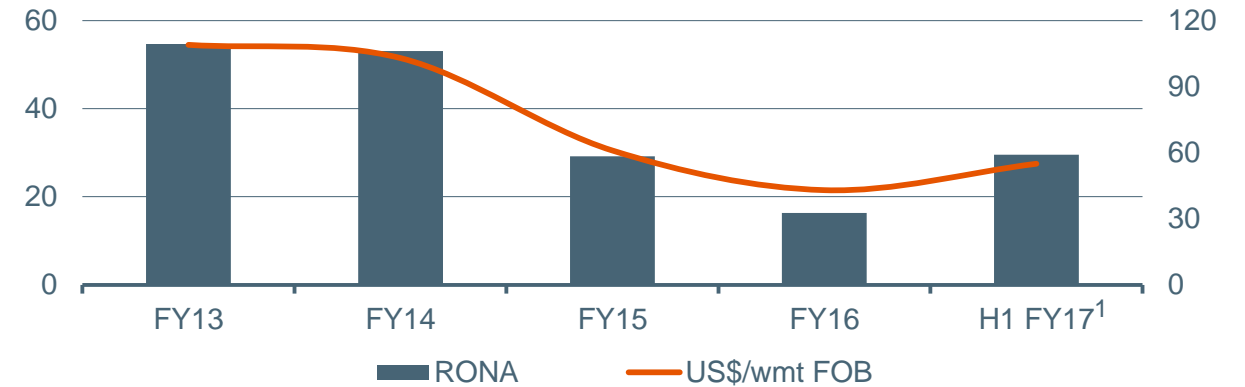
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- Record H1 FY17 production of 136 Mt
- Reduced our unit cost² to US\$15.05/wmt FOB
- We have further opportunities to lower unit cost

Strong recovery in returns

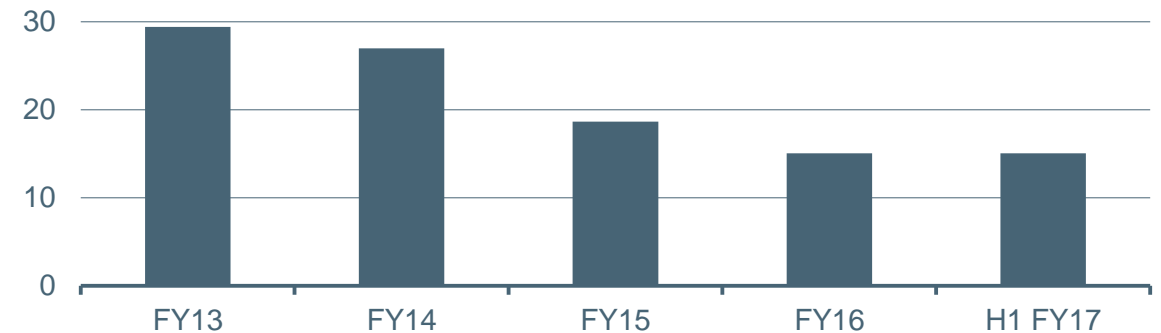
(Return on Net Operating Assets, %)

(Average realised FOB Price, US\$/wmt)



Disciplined and sustainable cost² reduction

(US\$/wmt FOB)



1. Based on WAIO H1 FY17 Underlying EBIT annualised, including third party products.

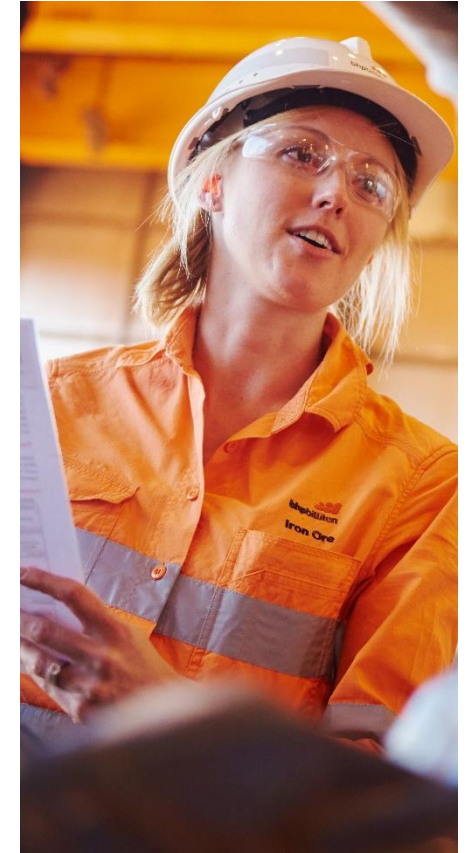
2. FOB unit cash cost excluding freight and royalties.

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Three years of continuous improvement has delivered strong results

- **11%** improvement in TRIF
- **>5,000** improvement initiatives
- **26%** increase in production
- **48%** reduction in cost¹



Note: H1 FY14 to H1 FY17 comparison.

1. FOB unit cash cost excluding freight and royalties.

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Further strengthening our position

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Improving operations to support further productivity

- Renewal of rail infrastructure will decrease cycle times, six months ahead of schedule
- Real time schedule optimisation across the supply chain
- Debottlenecking and minor capital supports 290 Mtpa by the end of FY19

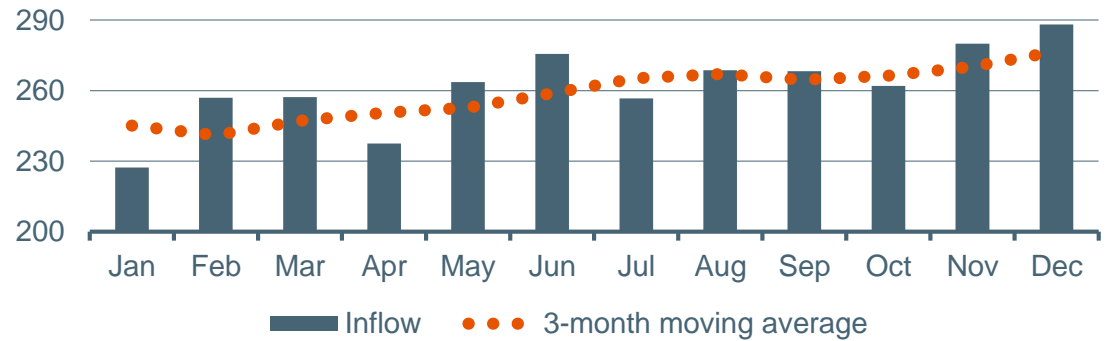
South Flank sustaining volumes

- Unlocking resources within reach of the existing Mining Area C hub, using installed capacity as much as possible
- High quality and low strip ratio
- Low capital intensity

Note: South Flank remains subject to Board approval

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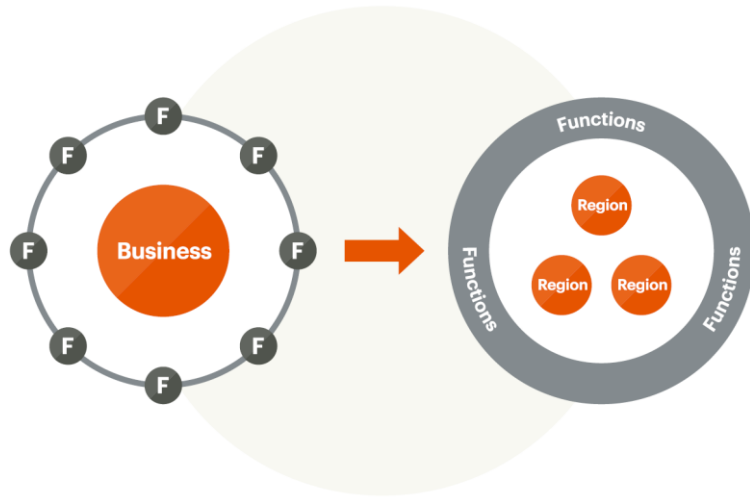
Port Hedland inflow
(Annualised Mtpa by month)



South Flank Deposit Mining Area C Deposit



New structure unlocks global sharing and learning



Example: Maintenance Centre of Excellence

- World leading performance
- Value through total equipment strategies

Caterpillar 793F improvement outcomes

- 20% engine life improvement
- 50% front suspension life improvement
- 20% final drive life improvement
- Servicing to **improve reliability**

Inclusion and diversity are central to our success

Why?



Safety

- **19% to 68% less injuries**
- More likely to follow safe work practices and raise unsafe conditions



Culture

- **Confident to speak up**
- Rate BHP Billiton, their job and leader more favourably



Productivity

- Production forecast accuracy is 7% to 15% higher
- **10% higher adherence to planned maintenance work**

Western Australia Iron Ore contributing to the broader community and economy

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Payments to government¹
TOTAL
\$2.5 billion

80%

Goods and services sourced locally²

\$1.2 billion

in wages paid to our workforce of around

16,000



600 WA businesses

Supplying to our operations



\$255 million

in contributions to our host communities



100,000

retail shareholders in Western Australia sharing in the success of our business



Note: FY16 results, all AUD unless otherwise stated.

1. Include taxes and royalties.

2. WAIO operational expenditure with vendors based in Western Australia

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