

## Appendix 4C

### Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

**Name of entity**

<b>DUBBER CORPORATION LIMITED</b>
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**ABN**

<b>64 089 145 424</b>
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**Quarter ended ("current quarter")**

<b>31 March 2017</b>
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**Consolidated statement of cash flows**

	Current quarter \$A'000	Year to date (9 months) \$A'000
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers	111	318
1.2 Payments for		
(a) research and development	(201)	(834)
(b) product manufacturing and operating costs	(1,146)	(3,093)
(c) advertising and marketing	(65)	(230)
(d) leased assets	-	-
(e) staff costs	(681)	(1,685)
(f) administration and corporate costs	(123)	(626)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	5	14
1.5 Interest and other costs of finance paid	(45)	(92)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	-
1.8 Other (provide details if material)	-	-
<b>1.9 Net cash from / (used in) operating activities</b>	<b>(2,145)</b>	<b>(6,228)</b>

**2. Cash flows from investing activities**

2.1 Payments to acquire:		
(a) property, plant and equipment	(24)	(41)
(b) businesses (see item 10)	-	-
(c) investments	-	-

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<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date (9 months) \$A'000</b>
(d) intellectual property	-	-
(e) other non-current assets	-	-
<b>2.2</b> Proceeds from disposal of:		
(a) property, plant and equipment	-	-
(b) businesses (see item 10)	-	-
(c) investments	-	-
(d) intellectual property	-	-
(e) other non-current assets	-	-
<b>2.3</b> Cash flows from loans to other entities	-	-
<b>2.4</b> Dividends received (see note 3)	-	-
<b>2.5</b> Other (bond deposits)	(265)	(455)
<b>2.6</b> <b>Net cash from / (used in) investing activities</b>	<b>(289)</b>	<b>(496)</b>

<b>3.</b> <b>Cash flows from financing activities</b>		
<b>3.1</b> Proceeds from issues of shares	-	6,295
<b>3.2</b> Proceeds from issue of convertible notes	-	-
<b>3.3</b> Proceeds from exercise of share options	-	-
<b>3.4</b> Transaction costs related to issues of shares, convertible notes or options	-	(441)
<b>3.5</b> Proceeds from borrowings	-	1,130
<b>3.6</b> Repayment of borrowings	-	-
<b>3.7</b> Transaction costs related to loans and borrowings	-	-
<b>3.8</b> Dividends paid	-	-
<b>3.9</b> Other (provide details if material)	-	-
<b>3.10</b> <b>Net cash from / (used in) financing activities</b>	<b>-</b>	<b>6,984</b>

<b>4.</b> <b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
<b>4.1</b> Cash and cash equivalents at beginning of quarter/year to date	5,258	2,564
<b>4.2</b> Net cash from / (used in) operating activities (item 1.9 above)	(2,145)	(6,228)
<b>4.3</b> Net cash from / (used in) investing activities (item 2.6 above)	(289)	(496)
<b>4.4</b> Net cash from / (used in) financing activities (item 3.10 above)	-	6,984

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<b>Consolidated statement of cash flows</b>		<b>Current quarter \$A'000</b>	<b>Year to date (9 months) \$A'000</b>
4.5	Effect of movement in exchange rates on cash held	-	-
<b>4.6</b>	<b>Cash and cash equivalents at end of quarter</b>	<b>2,824</b>	<b>2,824</b>

<b>5.</b>	<b>Reconciliation of cash and cash equivalents</b> at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	<b>Current quarter \$A'000</b>	<b>Previous quarter \$A'000</b>
5.1	Bank balances	2,824	5,258
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>2,824</b>	<b>5,258</b>

**6. Payments to directors of the entity and their associates**

- 6.1 Aggregate amount of payments to these parties included in item 1.2
- 6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

**Current quarter  
\$A'000**

145

-

Director salaries and fees, platform testing fees and telephony services.

**7. Payments to related entities of the entity and their associates**

- 7.1 Aggregate amount of payments to these parties included in item 1.2
- 7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

**Current quarter  
\$A'000**

-

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8. <b>Financing facilities available</b> <i>Add notes as necessary for an understanding of the position</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1 Loan facilities	1,130	1,130
8.2 Credit standby arrangements	-	-
8.3 Other (please specify)	-	-
8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.		

Secured R&D Tax Prepayment Loan Agreement with R&D Capital Partners Pty Ltd repayable upon receipt of the tax refund from the ATO in relation to the financial year 30 June 2016. Interest at 1.25% per month payable monthly.

9. <b>Estimated cash outflows for next quarter</b>	\$A'000
9.1 Research and development	350
9.2 Product manufacturing and operating costs	1,000
9.3 Advertising and marketing	50
9.4 Leased assets	-
9.5 Staff costs	510
9.6 Administration and corporate costs	160
9.7 Other (provide details if material)	-
<b>9.8 Total estimated cash outflows</b>	<b>2,070</b>

10. <b>Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)</b>	Acquisitions	Disposals
10.1 Name of entity		
10.2 Place of incorporation or registration		
10.3 Consideration for acquisition or disposal		
10.4 Total net assets		
10.5 Nature of business		

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## 11. Outstanding performance shares

Following is a summary of the outstanding performance shares issued to the vendors of Medulla Group Pty Ltd and the vendor's advisors and management performance shares, on issue at the completion of the prospectus offer and acquisition of the Dubber technology suite on 27 February 2015.

	Performance Shares on Issue During the Quarter			
	Balance on Issue at 01/01/17	Converted into Fully Paid Ordinary Shares	Forfeited	Balance on Issue at 31/03/17
Performance Shares Issued to Vendors:				
Milestone 3	6,657,586	-	-	6,657,586
Milestone 4	6,657,586	-	-	6,657,586
Management Performance Shares:				
Milestone 2	1,000,000	-	-	1,000,000
Milestone 3	1,000,000	-	-	1,000,000
Milestone 4	1,000,000	-	-	1,000,000
	16,315,172	-	-	16,315,172

Each performance share converts into one fully paid ordinary share for nil cash consideration, upon the achievement of the performance based milestones listed below.

### Performance Shares issued to Vendors and Vendor's Advisors

Milestone 3: The Company attaining 100,000 end users (milestone expires on 27 May 2017)

Milestone 4: The business operated by the Company breaking even, based on cash received versus cash paid over a rolling 3 month period. If this milestone is achieved, then Milestone 3 will be deemed achieved (milestone expires on 27 May 2017)

### Management Performance Shares

Milestone 2: Achieving \$30,000 (ex GST) in billed monthly revenue via channel (milestone expires 27 May 2017)

Milestone 3: Achieving \$100,000 (ex GST) in billed monthly revenue via channel (milestone expires 27 May 2017)

Milestone 4: The Company breaking even, based on EBITDA over a rolling 3 month period. If this milestone is achieved, then Milestones 1, 2 and 3 will be deemed achieved (milestone expires 27 May 2017)

**Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.



Sign here: .....  
(Director/Company secretary)

Date: 30 April 2017

Print name: Ian Hobson

**Notes**

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

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