

# ASX Announcement

May 8, 2017



## Bulletproof Partners with Accenture

SYDNEY, Australia – Bulletproof Group Ltd (ASX: BPF) is pleased to confirm the execution of a reciprocal partnering agreement with Accenture Operations (Asia Pacific).

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- Bulletproof and Accenture Operations (Asia Pacific) execute partnering agreement
  - Under the agreement, the companies are currently engaged on a number of large joint opportunities
  - Bulletproof will provide Consulting, Implementation and Support services for Amazon Web Services, Azure & Private Clouds
  - Partnering Agreement will assist customers at all stages on their journey to cloud
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Accenture is one of the largest strategy, consulting, digital, technology and operations companies in Australia, and has the capabilities to help clients design and manage enterprise-scale business and technology transformation.

The agreement combines Bulletproof's expertise, market-leading AWS Premier Consulting Partnership, Microsoft Azure Cloud Services and best of breed VMware private cloud offerings to strategically enhance Accenture's local cloud consulting, implementation and support capabilities that will allow customers to migrate, scale, optimise and innovate in the cloud.

Bulletproof is currently actively working with Accenture on a number of opportunities with blue chip clients that leverage the relative strengths of the two companies to bring best-in-market outcomes for them. Other opportunities are expected to follow to provide a significant flow of work for Bulletproof to perform for a range of corporate and government clients. The financial details of these opportunities remain commercial in confidence to the parties.

"We are very excited to be partnering with the leading provider of Cloud-lead digital transformation strategy for enterprise and government organisations in the Asia Pacific Market. We believe the two organisations bring a unique and market-leading blend of capability to help accelerate organisations' cloud migration and transformation," said Bulletproof CEO, Anthony Woodward. "We expect the agreement will continue to strengthen our professional services business over time."

"Accenture is really excited about our partnership with Bulletproof. This partnership strengthens our local ecosystem and adds capabilities to support our clients on their journey to cloud. We will team with Bulletproof on cloud advisory, DevOps, cloud migration and cloud support activities." said Jordan Griffiths, Accenture Operations Managing Director.

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**About Bulletproof**

Founded in 2000, Bulletproof is Australia's leading cloud services company, supporting business, enterprise and government customers across the globe. Bulletproof has consistently been first to market with public and private cloud based services and innovations. With over a decade of experience in cloud, Bulletproof continues to drive industry innovation. Since being the first provider in Australia to launch a VMware public cloud service in 2006 and the first in 2012 to provide Managed AWS services, in 2013 Bulletproof was given the status of the first AWS Premier Consulting Partner in Australia and New Zealand.

In 2014, Bulletproof became Australia's first publicly listed pure play cloud services company, with offices in Sydney, Melbourne, Auckland and Wellington. Bulletproof Group Limited shares are listed on the Australian Securities Exchange (ASX) and are traded under the code BPF.

With the launch in 2016 of Bulletproof Support TM for Microsoft Azure, Bulletproof is now the leading end-to-end multi-cloud services company, guiding customers on their journey to the cloud through consulting, implementation and support services.

**About Accenture**

Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. Combining unmatched experience and specialised skills across more than 40 industries and all business functions – underpinned by the world's largest delivery network – Accenture works at the intersection of business and technology to help clients improve their performance and create sustainable value for their stakeholders. With more than 384,000 people serving clients in more than 120 countries, Accenture drives innovation to improve the way the world works and lives. Visit us at [www.accenture.com](http://www.accenture.com).

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