

ASX ANNOUNCEMENT
7 September 2017

Lifespot Signs Global Agreement With Beurer

- **Lifespot and Beurer to cross-sell and promote the products and services of both companies across their global network of 80 countries in the regions of Europe, Asia and North America**
- **Lifespot and Beurer to jointly onboard a range of new and current Beurer health and medical devices**
- **Lifespot to offer Beurer products as first preference to its customers**

Lifespot Health Ltd (ASX: LSH) ("Lifespot" or "Company") is pleased to announce that it has completed discussions with **Beurer GmbH ("Beurer")** resulting in a **global agreement** to cross sell and promote the products and systems for both companies. LSH to draw revenue from the sale of these products in conjunction with its BodyTel App, Mobile Point of Care Kit and Home Assisted Living system across its global network.

Beurer and LSH will work to onboard a combination of new and existing vital sensors such as weight scales, blood pressure monitors, glucose monitors, spiro meters and activity monitors, with a further selection to be confirmed in the coming months.

LSH will work collaboratively with Beurer's global network of distributors across 80 countries in promoting the services and products of both companies through various mediums including online cross-promotion, industry events and demonstration projects such as the recently announced Australian Consortium bid.

First is local Australian Beurer distributor, **Fitzzone Australia** who will work closely with LSH in the upcoming project flagged for the Geelong region under the Governments \$220 million regional development scheme.

Marco Bühler, Managing Director of Beurer, said:

"Beurer is excited to have Lifespot Health as a partner for integrated healthcare solutions both in Australia and on a **global** scale."

Mark Talbot, Director of Lifespot, said:

"The relationship with Beurer is an exciting opportunity for both parties to strengthen our offerings in the digital health sector. We view Beurer as a progressive and growing company that is establishing itself as a leading provider of medical products globally. The formation of this cornerstone relationship is another step in our planned deployment into the **global market** feeding into upcoming opportunities and projects."



About Beurer GmbH

Beurer GmbH is a family-owned German manufacturer of electrical devices for health and wellness. Originally a manufacturer of electric blankets, the company began diversifying its product line in the 1980s and now produces some 800 products including weighing scales and blood pressure monitors.

Founded in Ulm in 1919, the company in 2016 employed 800 people and had revenues of about 230 million Euro.

Production was based in Uttenweiler since 1963 but was shifted to Hungary and the Far East, with Uttenweiler becoming the company's main logistics center in Germany in 2011.

The company also grew by acquisitions, taking over British electric blanket manufacturer Winterwarm. Winterwarm's Birmingham plant was shut down in 2005 when manufacturing was moved to Hungary.

About Lifespot Health Ltd

Lifespot Health operates within the digital health sector and is focused on developing and commercialising medical diagnostic and monitoring technology, which includes the BodyTel system and the Lifespot Skin system. Lifespot Health Ltd was incorporated in 2016 and is based in Melbourne, Australia.

Our systems and applications aim to bring efficiencies in the medical system to our clients and end users, saving time and money by providing real-time medical information and recommendations.

Widespread adoption of smartphones will equip our increasingly aging society to self-cater for its medical needs by using modern telemedical systems.

In providing treatment to patients wherever they are and whenever it is needed, telemedical systems have the capacity to decrease health care costs while still improving the quality of patient care.

Our systems use modern software to combine enhanced sensor technology with self-learning algorithms, allowing patients to monitor chronic diseases and critical conditions with their smartphones.

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