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Company Announcements Office  
Australian Securities Exchange  
10<sup>th</sup> Floor  
20 Bond Street  
SYDNEY NSW 2000

## ASIAN MARKET PENETRATION UPDATE

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- **Company presents to selected departments of Military and Police in both Thailand and Philippines (“Utilities”)**
- **Multiple products being considered for various applications**
- **Scale of potential unit sales to these Utilities could exceed 100,000**
- **Company anticipates conducting a pilot with Utilities before the end of 2017**
- **The opportunity to commence penetrating the Asian IOT sector represents a significant new market for the Company**

Connected IO Limited (“CIO” or “Company”) is pleased to announce that following an invitation senior management recently visited two Asian countries to present CIO product capabilities. The presentations were made to elements of the military and police in both Thailand and Philippines to present CIO products and discuss a variety of applications for these products.

The presentations were very successful and as a result all parties presented to have agreed there are various applications and opportunities for CIO products and the Company has been asked to work on developing with both countries a range of solutions including body worn cameras, in vehicle communication and drone surveillance.

CIO will work on providing technical information and solutions to meet specific requirements as outlined by the Utilities at the various meetings. Proposed timing is anticipated to include a significant pilot program in each country before the end of 2017. If the pilots are successful a potential contract to roll out CIO products could follow over the following 12 to 24 months.

The potential applications for body worn cameras, in vehicle communication and drone surveillance from the Utilities could easily be expected in the range of 100,000+ units in both countries. The opportunity to commence penetrating the Asian IOT sector represents a significant new market for the Company.

### **About Connected IO Ltd (CIO)**

Based in Silicon Valley, Connected IO (CIO) develops wireless products for machine-to-machine (M2M) communications and Internet of Things (IoT) connectivity. The CIO EMU family of programmable modems and routers are innovative, carrier-certified, secure, and affordable, making them the preferred choice of enterprises around the globe. The IoT market is growing exponentially and cellular technology and wireless connectivity are advancing rapidly—from LTE to NarrowBand IoT (NB-IoT) and Low-Power Wide-Area Networks (LPWANs). To keep pace, reduce development costs, and shorten time to market, companies are choosing CIO hardware. Ready to go right out of the box, CIO products can be easily configured, deployed, monitored, and managed with CIO M2M Cloud software. CIO products can be found in a wide array of applications and industries, including digital signage, retail kiosks, vending machines, monitoring and control systems, failover, unmanned aerial vehicles (UAVs), and healthcare.

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