

ASX ANNOUNCEMENT

21 November 2017

CHAIRMAN AND MANAGING DIRECTORS ADDRESS – 2017 AGM



CHAIRMAN'S ADDRESS

The last financial year was one in which the company seized on key strategic opportunities to advance a downstream processing capability in advanced anode materials for the rechargeable battery market.

That decision to extend into downstream parts of the value chain prompted our name change from Graphitecorp Limited to Novonix Limited. And we adopted the new name from one of our downstream acquisitions.

In June 2017, we acquired the Novonix Battery Testing Services business based in Halifax Canada and around the same time established the PUREGraphite Joint Venture with Coulometrics LLC based in Chattanooga Tennessee.

The first of these companies has developed and sells proprietary High Precision Coulometry (HPC) technology and the second uses that proprietary HPC technology in developing and testing advanced graphite-based anode materials. These two are a logical fit and greatly complement our upstream resource of natural graphite located at Mt Dromedary in the Mt Isa-Cloncurry minerals province in Queensland.

In both of these operations, Novonix Battery Testing Services and PUREGraphite, the key personnel are PhDs who studied under Prof. Jeff Dahn of Dalhousie University in Canada, arguably an institution that many regard as at the global epicentre of rechargeable battery technology.

So, how did we find these experts and how did we convince them to join a small Australian start-up?

It should come as no surprise that we found them, indirectly, when we went to the world's major rechargeable battery companies to offer test samples of our 95% grade natural graphite concentrate from Mt Dromedary.

Those battery manufacturers directed us to Coulometrics as one of their preferred service providers on whom they could rely to provide testing services and reports on the relative performance of graphite anode materials. That, in turn, led us to Novonix Battery Testing Services which is a high-precision battery testing equipment provider to many global battery makers, auto makers, equipment manufacturers and research organisations.

So, why then would these world leaders in rechargeable battery technology join or joinventure with the small Australian company then called Graphitecorp? Well, we were small so that Novonix saw the opportunity to become a significant part of a growing company. They also saw that, despite the fact we were small, we had bold ambitions and had a clear strategy aimed at allowing us to leap-frog the competition.

We already had some key advantages:

- 1. we had one of the highest-grade graphite deposits in the world
- 2. because it is an outcropping deposit with almost no overburden and located in a world class mining precinct with established mining and transportation infrastructure, it would be one of the lowest cost graphite mining operations in the world
- 3. our graphite deposit was located in a geo-politically stable part of the world close to the critical Asian and US markets

Marrying a high grade, low cost and reliable source of natural graphite with leading downstream technologies and expertise would enable us to pursue the value-adding strategy that could yield much higher margins than simply supplying graphite concentrate. Novonix Battery Testing Services has given us the ability to shorten our R&D testing cycle from 12-15 months down to just a few weeks – allowing more new materials trials and iterations. Unlike most of our competitors, we can test various anode materials, various combinations and blends of anode materials, electrolytes, combinations of electrolytes and anode materials, and other battery chemistries in a much shorter R&D cycle and we believe we can do this with unmatched accuracy.

We have access to the sub-scale battery manufacturing facility in Chattanooga, so we can test our batteries within a few weeks for the various applications for which alternative performance characteristics are required.

Importantly, our PUREgraphite JV is also now purifying synthetic graphite which we can blend with natural graphite to achieve particular performance characteristics where our synthetic graphite can greatly enhance battery life and recharge rates.

And we are now advancing our electrolyte development capability at our Novonix facility in Halifax and developing world-first, non-destructive high-precision battery testing equipment. In the short to medium term, however, our focus remains on developing our advanced anode materials. We are currently on track to achieve small-scale production of ultra-high purity

graphite anode materials by the end of December this year and to scale up to a capacity of 1,000 tons per annum by the end of June 2018.

In this context, and with an ability to source precursor graphite from existing international sources, we have placed lower priority on bringing our Mt Dromedary graphite mine into production. We are advancing the approvals process for the mining operation and recently commenced further environmental surveying at the site as one of the few remaining requirements before a mining license can be issued.

Clearly, a graphite mining operation in itself can be quite profitable and, in the longer term, as world demand grows for rechargeable batteries and, in turn, grows for key resource inputs such as graphite, nickel, lithium and cobalt, the high-grade Mt Dromedary graphite deposit will be a strategic asset in our global supply chain.

At this time, however, the race is not to first production of graphite concentrate but to commercialise the most advanced, highest performing and lowest cost anode materials for specific customer applications – it is a technology race and we believe we are strategically well placed in this race.

Two key additions to the Novonix family during this year were Admiral Robert Natter (US Navy retired) and Mr Andrew Liveris, both of whom have made substantial personal investments in the company.

Given his well-established and on-going links to the aerospace and defence industries globally, we initially approached Admiral Natter to take on a consulting role for Novonix. Once briefed about our technology and strategy, Bob (as he prefers to be known) sought to make a direct investment in the company and take on a more direct and integral role as a director on the board of the company.

Andrew Liveris, Executive Chairman of the Dow-Dupont company, was an early stage investor in the company prior to the IPO, but also saw the opportunity with our down-stream strategy and, similarly, has made a significant additional personal investment in the company. He also agreed to join the board in 2018 once he is clear of his executive obligations to Dow-Dupont.

Andrew's experience with advanced technologies, understanding of global markets and his strategic leadership at the highest levels, give Novonix a global capability and reach that we believe is unmatched by our competitors.

The company's balance sheet has been strengthened by the conversion to equity of all the outstanding Loan Notes that had been issued in April 2017. As well, in October 2017, we completed a private placement of A\$4 million through the issue of ordinary shares to Institutional and Sophisticated Investors.

Together with the additional A\$1 million invested by Mr Liveris and Admiral Natter, these capital management initiatives mean that the company is well placed to fund and execute its

key strategic initiatives and path to producing marketable quantities of ultra-high purity graphite anode materials.

Clearly, there is growing recognition that energy storage for EVs, for households and electricity grids is morphing rapidly and demand is likely to grow at an exponential rate. Energy storage is seen as playing a major role in the decarbonisation of economies, the reduction in carbon monoxide pollution from internal combustion powered motor vehicles and the cleaning up of air pollution in our cities

The technology is still advancing and all players in the market are still learning. It is an exciting sector to be in and we believe Novonix is well placed to take advantage of the enormous opportunities this presents and to create value for our shareholders while delivering outstanding sustainable energy storage solutions for the planet

This is consistent without our stated corporate mission to "accelerate the global development and adoption of Lithium Ion Battery technologies for a cleaner energy future".

I now hand over to Philip St Baker, the Managing Director, to provide you with more detail about our operations over the past year and about or future initiatives.

MANAGING DIRECTOR'S ADDRESS

HIGHLIGHTS

- downstream integration into high value, high growth battery materials market
- production JV with leading USA-based anode materials development group
- acquisition of leading battery testing equipment and services company
- completion of \$16.3 million capital raising to fund strategic transactions
- successful implementation of all transactions and conversion of all notes
- mining lease application lodged for Mount Dromedary Graphite Project
- strengthening of the board with announcements on Bob Natter and Andrew Liveris

SUMMARY

As the Chairman has highlighted, over the last twelve months the company has transformed from a resource company undertaking a feasibility study on a world class natural graphite resource located here in Australia into an operating battery materials, technology, equipment and services business with two operating businesses in North America (USA and Canada) with sales in over 12 countries.

This transformation has been a deliberate strategy to integrate our business downstream into higher value segments of the rapidly growing rechargeable lithium ion battery market and to expand the commercial opportunity and potential of the business.

The early part of the year was focused on identifying and assessing opportunities to integrate our business downstream and negotiating transactions, the middle part of the year

was focused on funding and executing the transactions and the later part of the year has been focused on implementation and acceleration of new businesses.

Today NOVONIX Limited (ASX: NVX) has operations in the USA and Canada and sales and equipment deployed in over a dozen countries.

The NOVONIX group now includes a Battery Testing Services business headquartered in Canada which produces the most accurate lithium-ion battery cell test equipment in the world now used by leading battery makers and researchers and equipment manufacturers including Apple, TESLA, PANASONIC, CATL, BOSCH, Dyson, 3M, and Alcatel-Lucent. This business was acquired on 1 June 2017, and as such, only one month of operation occurred within FY2017.

NOVONIX, via its PUREgraphite joint venture with Coulometrics, is planning to develop and manufacture ultra-high purity high performance battery anode materials in the USA. PUREgraphite anode materials are aimed at meeting the most demanding applications which include electric vehicles and energy storage. The PUREgraphite joint venture was established 1 April 2017 and as such, included only three months of operations within the NOVONIX group within FY2017.

NOVONIX also owns the world class Mount Dromedary natural graphite deposit in Australia and is in the process of securing a mining lease and environmental authority as part of competing a detailed feasibility study. Mount Dromedary is a valuable strategic asset with potential to provide a secure long-term supply of graphite concentrate to our PUREgraphite business.

Q1 FY2017

The first quarter of FY2017 was focused on advancing the feasibility for the Mount Dromedary Graphite Project and included a third drilling program, an upgrade of the Mineral Resource Estimate, further metallurgical testing, initial lithium-ion battery tests for purified graphite, a preliminary mining study and more market research.

Q2 FY2017

The second quarter of FY2017 was focused on advancing the Mount Dromedary Graphite Project and included a consolidation of the ownership of the graphite deposit by the acquisition of the interest in the deposit held by Washington H. Soul Pattinson and Company Limited (WHSP, ASX: SOL), submission of the Mining Lease Application and the Environmental Authority Application, small scale pilot plant test program in Brazil and extensive market research primarily in the USA and to a lesser extent Asia.

Q3 FY2017

Driven by findings from the market research undertaken in the first half of FY2017, the third quarter of FY2017 saw the company expand and diversify its business model via strategic downstream integration into the high growth US\$20 billion global rechargeable lithium-ion battery (LIB) market. The main driver for downstream integration is to grow our opportunity to capture greater value and higher margins across the lithium-ion battery supply chain. Two transactions were executed with North American companies which effectively transformed the company from a developer of a natural graphite deposit in Australia into a developer and

supplier of high performance materials, equipment and services with operations in the USA and Canada and sales and equipment deployed in over a dozen countries. The transactions included the acquisition of leading battery anode materials and cell testing technologies, establishment of a production JV with leading USA-based anode materials development company and an acquisition of leading battery testing equipment and services company. A \$16.3m capital raising was undertaken to fund the transactions.

Q4 FY2017

The final quarter of FY2017 was focused on implementation of the transactions and the initial steps in establishing the new PUREgraphite production joint venture with Coulometrics at its facilities in Chattanooga Tennessee, USA. PUREgraphite was officially operational from April 1 leveraging Coulometrics staff and facilities under a predefined services agreement, and the team has since been very focused on achieving commercial production as fast as possible. The acquisition of NOVONIX Battery Testing Services Inc in Canada was also completed on 1 June.

ABOUT PUREgraphite



PUREgraphite is a new 50:50 joint venture between NOVONIX and Coulometrics established to develop and commercialise ultra-high purity high performance graphite anode material for the lithium-ion battery market focused on the electric vehicle, energy storage and specialist applications.

PUREgraphite became operational on 1 April and is a US based and registered company that has commenced operations from within the Coulometrics Battery Materials Development Facility in Chattanooga, Tennessee, USA. The combined facilities include materials processing, battery making and battery testing which enables PUREgraphite to rapidly advance its materials development and to benchmark and demonstrate performance of its materials in commercial-standard batteries. The CEO of PUREgraphite is Dr Edward Buiel who is also the founder and owner of Coulometrics. Dr Buiel has over 20 years of experience in developing battery technologies, with a focus on carbon-based anode materials.

NOVONIX contributed US\$5 million to PUREgraphite to fund the exclusive acquisition of all graphite-related intellectual property from Coulometrics and ongoing exclusivity for development of graphite products and battery anode materials using that technology. The Coulometrics graphite IP includes innovative high-performance graphite anode materials

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(demonstrated to outperform leading materials currently in the market) and production methods expected to deliver production costs significantly lower than existing producers. NOVONIX also contributed US\$3 million to fund operations of the JV and will contribute an addition US\$2m in February 2018 to PUREgraphite to help cover anticipated capital and operating costs in the first two years of operation.

Coulometrics provides facilities, plant, equipment and services under a predefined service arrangement which has enabled the joint venture to transition directly into operation with a facility and staff immediately in place.

Under the JV arrangements agreed with Coulometrics, NOVONIX also holds a Call Option to acquire half of Coulometrics' interest in PUREgraphite (i.e. 25% of PUREgraphite) for US\$5 million. The Call Option is exercisable within two years from February 2017. Assuming NOVONIX exercises this call option, it will gain the right to exclusively exploit the technology and production capacity greater than 1,000 tons per annum, at its cost.

The PUREgrahite business plan has two streams. The first stream is to, as early as possible, establish a 1,000 tpa anode material production capability and to start manufacturing and selling graphite anode material targeting specialist applications in the US domestic market which is estimated to be approximately 5,000 tpa. PUREgraphite is on target for first production, at small volumes, within the Tennessee facility by the end of 2017 and establishing a 1,000 tpa production capability by 30 June 2018.

In terms of business development and future sales, NOVONIX has engaged with many prospective customers and has several significant customers ready to trial its anode materials on commencement of production.

The second stream of the PUREgraphite business plan aimed at supplying the large-scale EV market and includes customer engagement, product qualification, large-scale production planning (up to 100,000 tpa) and success with the first stream to establish PUREgraphite's credentials as a producer in the market. Efforts to date have included engagement with several large EV battery makers who have confirmed volume requirements and their interest in commencing a process of qualifying our graphite anode materials once production is commenced. The team has also made significant progress in investigating technologies and companies that have potential to optimize or accelerate large scale production methods, while also investigating locations for large scale production where the JV can leverage low-cost power in certain locations within the USA.

Another significant work stream for PUREgraphite is its sourcing program for artificial and natural graphite, which is leveraging Coulometrics' extensive knowledge of graphite sources from around the world. This program involves head-to-head testing of materials taking them though the JV's processing, purification and coating processes, and building and testing the finished products in commercial battery cells at Coulometrics. This work is progressing well, with the identification of several alternative supply options that can meet the JV's specifications.

ABOUT NOVONIX Battery Testing Services Inc (NOVONIX BTS)



NOVONIX BTS was acquired by the company on 1 June 2017 for C\$5m, with the founders Dr Chris Burns and Dr David Stevens receiving partial payment in the form of shares in NOVONIX (ASX: NVX) and both continuing as CEO and CTO respectively under executive employment contracts incorporating equity-based incentive plans.

As the new parent company, GRAPHITECORP Limited changed its name in July to NOVONIX Limited, adopting the name of the established business to leverage the strong brand that has been developed within the lithium-ion battery sector and to better represent the operations and future direction of the company.

NOVONIX BTS is based in Dartmouth, Nova Scotia Canada and makes the most accurate lithium-ion battery cell test equipment in the world now used by leading battery makers and researchers and equipment manufacturers including Apple, TESLA, PANASONIC, CATL, BOSCH, Dyson, 3M, and Alcatel-Lucent.

The primary drivers for the acquisition of the NOVONIX BTS business were to acquire the market-leading HPC Testing technology which provides battery researchers with substantial competitive advantage by reducing R&D cycle time from years to weeks, to leverage the strong brand name and customer relationships in the lithium-ion battery industry, and to leverage the NOVONIX founders' skills in developing both battery materials and testing technologies.

In less than three years, NOVONIX BTS has deployed more than 1,000 of its HPC testing units in 12 countries across the world.

At the time of acquisition NOVONIX BTS was forecasting CAD\$2m in sales and a NPBT of C\$400,000 for the Canadian financial year ending March 2017.

NOVONIX BTS had also developed two new models of HPC Testing equipment which would be ready for launch later in 2017 with several existing customers pre-ordering some of the equipment ahead of its release.

Since settlement on 1 June, the NOVONIX BTS business has continued to thrive building on its already impressive tier one customer base with orders being received from major global companies whom it has not previously supplied, and further orders from many of its existing

customers seeking to purchase NOVONIX's new models of equipment and to expand their existing NOVONIX testing systems.

In June 2017 NOVONIX BTS released the larger 20A HPC Testing Equipment for sale and installed the first of these units with a major battery maker in Asia and a key R&D facility in California.

In August NOVONIX BTS announced a CAD \$500,000 investment (by way of interest-free loan) from the Canadian Government to help further develop and market NOVONIX's innovative battery testing technology. The federal funding is being allocated through Atlantic Canada Opportunities Agency (ACOA) Business Development Program which supports small and medium-sized enterprises.

NOVONIX BTS will be moving to larger premises before the end of the calendar year to accommodate the larger sales volumes and the expansion of the business activities into battery materials development.

Priorities for the BTS business looking forward are:

- Marketing existing and new HPC technologies (first ever marketing program)
- Expanding manufacturing to meet increasing demand for our HPC testing technology
- Prototyping and patenting new breakthrough battery testing technologies
- Expanding the testing services side of the business
- Tooling up to start early stage development work on electrolytes
- Investigating strategic opportunities in the EV fast-charger technology sector

ABOUT Mount Dromedary Graphite Project



With the PUREgraphite joint venture in the USA moving forward immediately with sourcing artificial and natural graphite concentrates from world markets, the Company is no longer dependent solely on the Mount Dromedary Graphite Project for its commercialization critical path. Nevertheless, NOVONIX is advancing the project approvals such that the asset can be in a state of readiness to be leveraged commercially and strategically in the future.

Exploration

During the year the company completed a third drilling program which resulted in a 66% increase in the total JORC Mineral Resource Estimate to 1.908 Million tons of contained graphite and a 125% increase in the combined Measured and Indicated Resource containing 1.316 Million tons of graphite. This Mineral Resource Estimate is derived from drilling covering less than 50% of the mapped prospect area. Refer to the ASX announcement on the updated independent JORC Mineral Resource Estimate dated 20 October 2016 for full details and disclosures.

Metallurgy and Plant Design

Extensive metallurgical testing was undertaken in Australia and Brazil including a smallscale pilot plant test program where we trailed a wide range of milling and flotation equipment and reagents on our different ore types. Based on the metallurgical test results a preliminary design for the processing plant was completed.

Mine Planning

Preliminary mine plans were developed to support our submission of the Mining License Application and the Environmental Authority Application. The mine plans were based on the results of the drilling programs, assays, geological modelling, metallurgical test work undertaken, and economic analysis.

Battery Suitability Tests

Given the most attractive growth and premium pricing opportunity in the graphite market relates to the use of graphite in lithium-ion batteries NOVONIX commissioned thermal purification, battery test cell construction and electrochemical testing on graphite concentrate produced from the Mount Dromedary deposit by independent companies based in the USA. Physical examination of the powders and electrochemical tests on the LIB cells were performed and the results showed that the materials have good purity, good electrochemistry with high reversible capacity and is most importantly appear to be well suited for LIB applications, including high-end automotive applications.

Approvals

During the year the company submitted an application for a mining lease with the Queensland Department of Natural Resources and Mines (DNRM) for the Mount Dromedary Graphite Project. Contemporaneously, the company submitted its application for an Environmental Authority for the project with the Queensland Department of Environment and Heritage Protection (DEHP).

These applications incorporate a mining and milling operation for the Mount Dromedary Graphite Project with production of up to 50,000tpa of graphite concentrate. The area of the mining lease is approximately 1,132 ha and has been selected to capture the Company's graphite resource and allow for appropriate infrastructure.

In April 2017 DEHP issued the company a request for more information pertaining to our Environmental Authority Application. Since that time the company has been undertaking

further work including the installation of additional base line water monitoring bores and provision of more engineering data and information relating to our waste rock, tailings and environmental management plans. NOVONIX is working towards completion of the additional approvals work by the end of the year and the granting of the Mining Lease and Environmental Authority early in 2018.

Stakeholder Agreements

The company is also actively progressing native title, cultural heritage and landholder agreements with the aim of finalizing these late 2017 or early 2018.

Market Review

Over the course of the year, several visits were made to China, South Korea, Japan, Taiwan, and the USA to meet with existing producers, traders, and consumers to assess the overall global graphite market.

From these visits combined with general market research we determined that there was flat demand for general graphite concentrate which was being driven primarily by flat demand for steel given graphite's primary use (by volume) is for refractories for steel making furnaces and as a carbon raiser in the steel itself and cast iron. On the supply side for graphite concentrate there appears to be a surplus of capacity primarily in China and significant new capacity coming on line from the Balama project in Africa although at the time of this report there is a supply disruption in China associated with Government's Environmental Office implementing new controls with the chemical purification of graphite concentrate.

The most prospective part of the market was the strong demand growth occurring for highquality graphite anode material for the lithium-ion battery market which in turn was being driven by high demand growth for electric vehicles and energy storage. This is an advanced materials market where graphite concentrate goes through extensive value adding to mill and shape, purify and coat to manufacture a graphite anode material suitable for the LIB market.

From a price perspective, basic graphite concentrates are selling for between US\$500 and US\$2500 per ton depending on purity, particle size and distribution and many other factors. In contrast, LIB graphite anode materials are selling for between US\$8,000 per ton to US\$20,000 per ton depending on a wide range of characteristics including reversible capacity, first cycle efficiency, cycle life, coulombic efficiency, purity, particle morphology, energy density, and specific energy.

The main takeaway from this market study was that the most significant commercial opportunity was in value adding to basic graphite concentrates to manufacture LIB graphite anode materials. It was also observed that the LIB graphite anode market was dominated a handful of companies including Hitachi Chemical and BTR and there are significant barriers to entry including proprietary technology and knowhow, well-established customer-supplier relationships and long and exhaustive product qualification processes.

Other Studies

The company completed a detailed logistics study identifying multiple economic logistics solutions utilizing existing road and rail infrastructure and companies already operating in the North West Queensland region.

A detailed review of infrastructure for the operation was also undertaken and incorporated an assessment of utilization of existing mine infrastructure located near Cloncurry as an alternative option for the project to consider in the future. A detailed costing was undertaken for the project and an economic model developed such that we can monitor the market and the economics of the project in the future and be ready to bring the project forward should it be compelling, accretive to the NOVONIX business and with acceptable risks.

INVESTMENT SUMMARY

Established brand in the rechargeable lithium-ion battery industry

 NOVONIX is an established brand name known for making the most accurate battery cell test equipment in the world

Global footprint of blue-chip customers and sales in 12 countries

 Our battery cell test equipment now used by leading battery, auto and equipment makers and researchers including PANASONIC, CATL, TESLA, BOSCH, Dyson, 3M, Alcatel-Lucent, DALHOUSIE University, Pacific Northwest National Laboratory, Helmholtz Institute and many others

Innovative new products and process being commercialised

• Developing and commercialising new innovations in battery anode materials, manufacturing processes and battery cell test equipment

Backed by a world class natural graphite resource in Australia

• NOVONIX owns a high grade, long-life natural graphite deposit in Queensland, Australia

Backed by a board experienced in building and running billion-dollar businesses

• Extensive experience in BD, resources, energy, advanced materials, battery industry, project financing, project delivery, operations and scaling

Highly incentivised Board and Management

• The Board and Management hold ~45% of the equity in the company

Great opportunity to position at an early stage in a market with exponential growth

• Exponential demand for rechargeable lithium-ion batteries being driven by EV and energy storage demand growth

OUTLOOK

NOVONIX is now well positioned to successfully enter the LIB anode materials market, which is an essential component of one of the world's fastest-growth high-technology industries being driven by rapid demand growth for electric vehicles and energy storage.

NOVONIX is primarily focused on its PUREgraphite joint venture and establishing, as early as possible, initial commercial production and sales.

Major business development activities will be focused initially on the domestic US special applications market, while developing plans for large scale production to meet the needs of the rapidly growing high volume electric vehicle and energy storage markets.

With the aim of establishing a production capability of 1,000 tpa by the end of the financial year, NOVONIX is also developing plans for scaling the business to over 100,000 tpa.

In parallel with the anode materials manufacturing activities, NOVONIX will continue to grow the Battery Testing Services business including launch of new models of our HPC testing equipment, expanded testing services (including battery safety testing), developing next generation new testing technology and creating new competitive advantage.

As a strategic expansion into other battery materials, NOVONIX is preparing to leverage the inhouse skills and extensive experience and capabilities of its existing team to commence the development of new, high-performance electrolytes to further improve battery performance and safety.

The Company's Board and management are excited by the opportunities for NOVONIX in the delivering new high-performance battery anode materials and innovative battery testing technology in the year ahead.

ABOUT NOVONIX

NOVONIX LIMITED (ASX: NVX) is a battery materials, technology, equipment and services business with two operating businesses in North America (USA and Canada) with sales in over a dozen countries.

NOVONIX's mission is to accelerate the global development and adoption of Lithium Ion Battery technologies for a cleaner energy future.

FOR FURTHER INFORMATION

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