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WiseTech Global acquires global warehouse management solutions provider, Microlistics

WiseTech Global today announced the acquisition of Microlistics, a leading provider of warehouse management solutions.

Microlistics provides its warehouse management solutions (WMS) encompassing enterprise, express, third party logistics and cold storage, predominantly across Asia-Pacific, North America and the Middle East. Microlistics' WMS are utilised by more than 70 organisations worldwide including Linfox, G&S Logistics, ESAB, Thomas Foods International, Berli Jucker Logistics, Spotlight Retail Group, Brand Collective, Concept Logistics, Russell Corporation, TT Logistics and TNT Express Logistics. In 2017, Gartner recognised Microlistics in its selection of leading WMS systems worldwide.

WiseTech Global CEO, Richard White, said "With the impact of ecommerce and advances in automation, warehouse management is an increasingly specialised part of the international supply chain. The combined strength of WiseTech's global innovation capabilities and our CargoWise One supply chain execution platform integrated with Microlistics' powerful warehouse solution for enterprise, express, third party logistics and cold storage will provide significant benefit to logistics providers."

"WiseTech is uniquely well-placed to deliver the technology convergence and deep integration necessary to facilitate omni-channel, multi-modal movements across the supply chain — of which warehousing is a critical component. Bringing Microlistics into the WiseTech group now deepens our warehouse capability, expands our presence in Asia Pacific and strengthens our ability to further penetrate key global markets across the Americas, Europe and Asia. Ultimately, the native embedding of Microlistics' leading WMS solutions into our integrated CargoWise One platform operating across 125 countries will substantially increase productivity for our customers."

For Microlistics, the purchase cost comprises \$20m upfront with a further multi-year earn-out potential of ~\$20m related to product integration and significant revenue growth to FY20. With FY17 annual revenue of ~\$6.8m and \$1.7m contribution to EBITDA, this transaction is not material to the WiseTech Global group. Microlistics is expected to be consolidated into WiseTech Global group accounts from February 2018.

Along with our recent acquisitions in Brazil, Taiwan, North America and the Netherlands, this global adjacency transaction is in line with our stated strategy of accelerating long-term organic growth through targeted, valuable acquisitions across new geographies and larger, globally capable adjacencies. We are continuing to progress our pipeline of opportunities in key target regions of Europe, Asia and Latin America and additional adjacencies.

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About WiseTech Global

WiseTech Global is a leading developer and provider of software solutions to the logistics execution industry globally. Our customers include over 7,000 of the world's logistics companies across more than 125 countries, including 32 of the top 50 global third party logistics providers and 23 of the 25 largest global freight

forwarders worldwide¹. Our flagship product, CargoWise One, forms an integral link in the global supply chain and executes over 44 billion data transactions annually. Our software enables our customers to execute highly complex transactions in areas such as freight forwarding, customs clearance, warehousing, shipping, land transport and cross border compliance and to manage their operations on one database across multiple users, functions, countries, languages and currencies. At WiseTech, we are relentless about innovation, adding more than 3,000 product enhancements to our global platform in the past five years while bringing meaningful continual improvement to the world's supply chains. Our breakthrough software solutions are renowned for their powerful productivity, extensive functionality, comprehensive integration, deep compliance capabilities, and truly global reach.

For more information on WiseTech Global and CargoWise One, please visit:

- Investor centre www.wisetechglobal.com/investors
- Company website www.wisetechglobal.com

About Microlistics

Founded in 1994, Microlistics is a leading global warehouse management solutions company working with customers across Australia, Asia Pacific, North America and the Middle East. Headquartered in Melbourne, Australia, with a team of 45 people, Microlistics provides warehouse management solutions to small businesses to middle size international companies to departments within large multinational companies. Microlistics provides its solutions to customers including Linfox, G&S Logistics, ESAB, Thomas Foods International, Berli Jucker Logistics, Spotlight Retail Group, Brand Collective, Concept Logistics, Russell Corporation, TT Logistics and TNT Express Logistics.

Microlistics has four product lines: WMS Enterprise, its fully integrated flagship solution; WMS Chilled, its cold storage solution; WMS 3PL, its multi-site and multi-client 3PL solution; and WMS Express, its pre-configured, rapid implementation solution.

In 2017, Microlistics WMS is included in the Gartner Magic Quadrant for Warehouse Management Systems² representing a selection of leading systems worldwide with Gartner noting Microlistics founders' deep, long-term expertise and the system capabilities in 3PL and cold storage.

For more information about Microlistics visit <http://www.microlistics.com.au>

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¹ Armstrong & Associates: Top 50 Global Third Party Logistics Providers List, ranked by 2016 logistics gross revenue/turnover.
Armstrong & Associates: Top 25 Global Freight Forwarders List, ranked by 2016 logistics gross revenue/turnover and freight forwarding volumes.

² Gartner Magic Quadrant for Warehouse Management Systems, February 2017.