



## ASX RELEASE

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### Scout Partners with Leading Smart Lock Manufacturer

#### Highlights:

- **Scout will launch an integration with ASSA ABLOY's Yale Real Living line of connected smart locks in the coming weeks**
- **The Yale smart lock will be resold through the Scout website for customers to directly integrate into Scout's direct-to-consumer and white label solutions**
- **By adding a connected lock, Scout users will gain a new level of access control – locking and unlocking the door remotely from their phone and automatically synchronising door locking when Scout is armed**
- **Sales of the smart lock will be additive to Scout's hardware revenue and offers a further level of customisation for the Scout customer base**

Home security provider Scout Security Limited ((ASX: SCT), "Scout" or "the Company") is pleased to announce that it will launch an integration with the Yale Smart Living line of connected smart locks in the coming weeks.

Yale's smart locks provide a new level of access control, empowering users to lock and unlock home doors remotely, and offering the ability to synchronise door locking and unlocking with Scout security modes.

Scout will resell the Yale smart lock directly through its website, <http://www.ScoutAlarm.com>. Scout customers will be able to integrate purchased locks with Scout's direct-to-consumer home security offering as well as the Company's white label suite of products.

Sales of the smart lock will add to Scout's growing hardware revenue and offer a further level of customisation to the Company's customer base.

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Scout Security co-founder and CEO, Dan Roberts, said:

*"Just a few years ago, having your security system integrate with your door lock was a multi-thousand dollar proposition. A consumer would have to hire a custom integrator to do the job and it still wouldn't connect to your phone."*

*"By integrating the Scout Alarm with Yale's smart lock, we will empower a wide range of consumers to sync their lock with their security modes and control their connected home from their smartphone."*

*"The biggest impact we can have with this solution is allowing someone to lock the door and arm the security system simultaneously when there is a perceived threat. This is materially empowering to our customers."*

*"It's also about reducing those small moments of friction in everyday life. If you've ever wondered if you forgot to lock the door, or how you would let a guest in during the middle of a work day, you understand the value of this connected device."*

*"In addition to the base level of security that a lock provides, the integration also enables many of the lifestyle trends we're seeing in the market. If you're an Airbnb host, or getting deliveries from Instacart or Amazon, we're enabling those situations to be more secure transactions."*

Scout continues to progress research and development work on additional devices and integrations that supplement the core security devices and drive revenue.



## About Yale and the Real Living Smart Lock

Yale Locks & Hardware is an ASSA ABLOY Group company with plant operations in Connecticut, USA.

The emergence of the connected home has catalysed the creation of the Yale Real Living® portfolio of residential access control and home security solutions. These locks and digital door viewers are designed to integrate seamlessly with digital control systems or provide convenient standalone access control.

By integrating a connected lock into a smart home setup, consumers are able to seamlessly secure their home and their family whether at home or afar. Permissions can be granted and revoked with the push of a button, making the connected lock a great option for managing visitors, dog walkers, workers and deliveries.

The Yale Real Living line of locks features:

- Sleek, modern design with digital touchscreen and backlit numbers
- Locking and unlocking via phone
- Unique pin codes for each user and one-touch locking
- Simple drop-in replacement of the existing deadbolt
- Zigbee and Z-Wave radios for communication with the Scout Hub

### For more information, please contact:

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## About Scout Security Limited

**Scout Security Limited (ASX: SCT)** sells the Scout Alarm, a self-installed, wireless home security system that is making security more modern, open and affordable. In 2016, the Scout system was recognised by CNet as one of the Best Smart Home Devices of the year.

Scout's design-centric offering gives users complete flexibility around connected home security, allowing the system to integrate with other best-in-class IoT devices and offering flexible monitoring options.

Scout is an official partner of Amazon Alexa, Google's Works With Nest and Samsung SmartThings. Scout is also an Amazon Alexa Fund portfolio company.

[www.scoutalarm.com](http://www.scoutalarm.com)