

## Mobilicom secures first 2018 design win with French drone manufacturer Aeraccess

- SkyHopper PRO fully integrated across all Aeraccess' Hawker Q800X drone platforms
- Mobilicom's MCU-30 communication solution also being integrated across all Hawker Q800X drone platforms
- Exposes SkyHopper to significant global sales potential, contracts in place with UK, India and African special forces

**9 February 2018** – SkyHopper by Mobilicom is pleased to announce it has secured a new design win with leading French global drone manufacturer Aeraccess.

The new design win will see SkyHopper PRO integrated into Aeraccess' drone Hawker Q800X platforms. Hawker Q800X is intended for security, police and firefighting operations, with contracts already in place with the UK, Indian & African special forces.

Simultaneously, Aeraccess has integrated Mobilicom's MCU-30 advanced communication solution with the Q800X platforms, bringing additional sales potential to the MCU product family.

This marks Mobilicom's first design win for SkyHopper in 2018, with seven design wins now secured out of the eight forecast through Q2 2018, positioning the Company for important market share in the growing commercial and industrial drone sector.

Aeraccess develops drones, innovative Vertical Take-Off and Landing (VTOL) and fixed-wing UAV platforms and systems for a variety of surveillance, inspection and industrial applications, with a focus on Europe, Asia and Africa.

Mobilicom CEO Oren Elkayam commented: *"Aeraccess is a good example of a customer who utilises Mobilicom's wide range of products for its different drone platforms and uses, starting from MCU-30, through to the SkyHopper PRO and SkyHopper One."*



## ASX Announcement

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### **About Mobilicom**

Mobilicom is a high-tech company that designs, develops and markets solutions for mission critical and remote mobile private communication networks without the need for, or use of, any existing infrastructure. Mobilicom's products and technology are based on an innovative approach that merges 4G communication with Mobile MESH technologies into a unified solution, with a number of product families that have been commercially deployed. Mobilicom develops in-house and fully owns all assets for its unique technology and solutions, including: 4G modem, MESH networking, radios, HW & SW applications, among others. The technology is backed by its patent holding and know-how.

[www.mobilicom.com](http://www.mobilicom.com)

### **About SkyHopper**

SkyHopper, the newest entity founded by Mobilicom Ltd. in 2016, targets the Professional, Commercial and Industrial UAV market, by leveraging Mobilicom's core technology as well as its success in the Gov't and Enterprise market. The SkyHopper family of products offers a wide range of solutions that have begun launching in April 2017. Despite the recent launch, SkyHopper PRO has already developed a track record with reference partners and customers on a global level: <https://youtu.be/tcn90SBWy04>. Furthermore, SkyHopper has gained an international presence with its sales and marketing activity and continues to build upon its excellent market traction among industry leaders.

[www.skyhopper.biz](http://www.skyhopper.biz)