



PILBARA MINERALS



Pilgangoora – the world's leading lithium development project

Corporate Presentation – February 2018

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### Mineral Resources and Ore Reserves

Recipients of this presentation outside Australia should note that it is a requirement of the Australian Securities Exchange listing rules that the reporting of ore reserves and mineral resources in Australia comply with the Australian Joint Ore Reserves Committee Code for Reporting of Mineral Resources and Ore Reserves ("JORC Code"), whereas mining companies in other countries may be required to report their ore reserves and/or mineral resources in accordance with other guidelines (for example, SEC Industry Guide 7 in the United States). Recipients should note that while Pilbara's mineral resource and ore reserve estimates comply with the JORC Code, they may not comply with the relevant guidelines in other countries, and do not comply with SEC Industry Guide 7. In particular, SEC Industry Guide 7 does not recognise classifications other than proven and probable reserves and, as a result, the SEC generally does not permit mining companies to disclose their mineral resources, including indicated and inferred resources, in SEC filings. Accordingly, if Pilbara were reporting in accordance with SEC Industry Guide 7, it would not be permitted to report any mineral esources, including indicated and inferred resources, and the amount of reserves reported by Pilbara may be lower than its estimates. You should not assume that quantities reported as "resources" will be converted to reserves under the JORC Code or any other reporting regime or that Pilbara will be able to legally and economically extract them. In addition, investors should note that under SEC Industry Guide 7, mine life may only be reported based on ore reserves. Mine life estimates in this presentation assume that a portion of non-reserve resources will be converted to ore reserves, which would not be permitted under SEC Industry Guide 7.

### Acceptance

By attending a presentation or briefing, or accepting, accessing or reviewing this document you acknowledge, accept and agree to the matters set out above.

### **Competent Person Statement**

Information relating to the mineral resource estimate at the Pilgangoora Project is extracted from the ASX announcement dated 25 January 2017 entitled "*Pilgangoora Resource Update*", information relating to the current ore reserve estimate at the Pilgangoora Droject is extracted from the ASX announcement dated 29 June 2017 entitled "*Pilgangoora Lithium-Tantalite Pre-Feasibility Study*" and information relating to the production target and forecast financial information derived from the ASX announcements dated 20 September 2016 entitled "*Pilgangoora DFS Confirms World Class/Lithium* Project" and "*PFS Outlines Compelling 4Mtpa Expansion Option*" (each of which is available at www.pilbaraminerals.com.au). Pilbara confirms that it is not aware of any new information or data that materially affects the information included in these ASX announcements and that all material assumptions and technical parameters underpinning the estimates, the production target and forecast financial information derived from the production target and forecast financial information derived from the production target in the announcements continue to apply and have not materially changed.



### **Company Overview**

**Pilgangoora Stage 1 Project** 

**Pilgangoora Stage 2 Project** 

**Lithium Markets** 

Summary



# Pilbara Minerals – Overview



Western Australia

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Marble Bai

Maior Road HILL BHP Railway

FMG Railway

Roy Hill Railway Town

Pilbara Minerals Tenements

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Newman

Project

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Newman

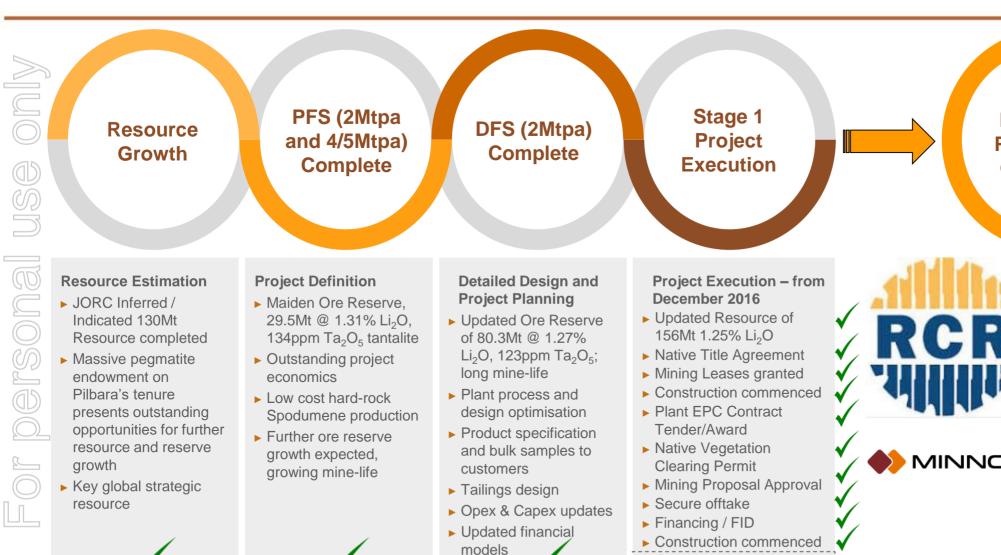
> Pilgangoora is located in the Pilbara region of Western Australia, a proven mining jurisdiction. 120km south of Port Hedland with established transport and port infrastructure Indian Ocean 100% ownership interest in the world-class Pilgangoora Lithium-Tantalum Project One of the largest spodumene-tantalite resources in the world, significant further exploration potential 2Mtpa Definitive Feasibility Study ("DFS") demonstrated technical and financial viability of Pilgangoora Great Northern Highway Port Hedland development (completed in September 2016) 35km South Hedland 2Mpta project is fully funded and advancing rapidly to production, targeting first concentrate from June 2018 Cornerstone offtake partners: General Lithium, Ganfeng Lithium and Great Wall Motors 5Mtpa Pre-Feasibility Study ("PFS") completed in February 2018 delivered exceptional results indicating compelling project economics (inclusive of both Stage 1 and Stage 2): Road 70km Pilgangoora Post-tax NPV<sup>2</sup> of A\$2.1Bn, rapid payback (3 years), and strong IRR (56%) ithium-Tantalum Low LOM cash operating costs<sup>1</sup> of US\$225/tonne CIF; globally competitive Wodgina LOM average EBITDA A\$382Mpa Annual average production 800ktpa of 6% spodumene concentrate (over 100ktpa LCE equivalent) Mt Francisco Stage 2 Capital estimate of A\$207M Example DFS on the Stage 2 expansion well underway and on track for completion by mid-2018, paving the way for a Final Investment Decision ("FID") in Q3 2018, with start of construction by Q4 2018 and commissioning from Q4 2019 50km

- Cash operating costs include all mining, processing, transport, port, shipping/freight, site based general and administration costs, and corporate administration/overhead costs allocation, state and private royalties and native title costs, and are net of  $Ta_2O_5$  by-product credits
- Net Present Values (NPV) are presented on a nominal after tax basis using a 10% nominal discount rate

### An emerging, low-cost producer of lithium and tantalum in the Pilbara region of Western Australia, a Tier-1 mining jurisdiction

# Pilgangoora – Pilbara Minerals, delivering on project execution







Stage 2

Near-term

**Production** 

Growth to 5Mtpa



PILBARA MINERALS LIMITED

Other construction and

operating contracts Commissioning / 1<sup>st</sup> conc on track from Q2 2018

# Pilbara Minerals – overview



### **Capital Structure**

Current Share Price (19 February 2018)	A\$	\$0.84
Shares on Issue	#	1,646 million
Options on Issue <sup>1</sup>	#	72 million
Market Capitalisation	A\$	1,382 million
Cash at bank (@ 31 Dec 2017) <sup>2</sup>	A\$	72 million
Top 20 Shareholders		47%
3 Month Ave. Daily Volume		19.4 million

Options have a volume weighted average exercise price of A\$0.495 and a volume weighted average time to expiry of 1.3 years
 Excludes US\$100M of restricted cash available from Bond Facility

### Key management

Chief Financial Officer
Company Secretary & General Counsel
Project Director
Exploration Manager
Manager - Projects
Sales and Marketing Executive

### **Board of directors**



### **Tony Kiernan**

### – Non-Executive Chairman

- Highly experienced public company director and former solicitor with over 30 years' professional experience
- Currently Chairman and a non-executive director of several ASX-listed resource companies

### Ken Brinsden

### - CEO and Managing Director

- Mining Engineer with over 25 years' experience including mine management, production and green-fields project development
- Previously COO and then MD at ASX-listed Atlas Iron Limited, contributing to its growth (including 5 mine developments) from junior explorer to significant Pilbara iron ore producer
- Steve Scudamore– Non-Executive DirectorJohn Young– Non-Executive DirectorNick Cernotta– Non-Executive Director

An emerging, low-cost producer of lithium and tantalum in the Pilbara region of Western Australia, a Tier-1 mining jurisdiction

# Pilgangoora – Quality Product Streams



Testwork and now pilot scale metallurgical programs deliver outstanding results and demonstrate the class of the Pilgangoora project as a large-scale, Tow cost supplier of quality lithium raw materials:

- **Chemical Grade** concentrates, Genuine 6% Lithia (SC6.0) low iron spodumene concentrates for the battery market;
- **Technical Grade** concentrates proven in pilot scale testwork;
  - ► 7.22% Lithia and 0.12% Fe<sub>2</sub>O<sub>3</sub> (SC7.0) spodumene concentrates for the glass and ceramic markets
- Tantalite concentrates suitable for the entire global market, with first offtake for primary concentrate (4-5%  $Ta_2O_5$ ) established with Global Advanced Metals (GAM).

Downstream Processing Opportunities:

The Company continues to engage in non-binding discussions with potential joint venture partners for downstream processing opportunities both within and outside China, including Korea. While discussions remain incomplete, the Company remains optimistic that such discussions may deliver a strategic opportunity to participate further in downstream chemical conversion and processing



Flotation Pilot Plant - Milling, Conditioning, De-sliming and Reagents

Pilgangoora lithium products suit the entire lithium raw material market, including historical segments and new demand growth areas



### **Company Overview**

Pilgangoora Stage 1 Project

**Pilgangoora Stage 2 Project** 

**Lithium Markets** 

Summary







# Stage 1 – 2Mtpa Overview

- DFS completed in September 2016; subsequent update to reflect higher ore reserve (80.3Mt) further enhances project seconomics
  - 41 year project life based on 80.3Mt reserve
  - LOM average annual production:
    - ► approximately 320ktpa of 6% spodumene concentrates, and
    - ► approximately 315,000lbs of tantalite in concentrate
  - Estimated LOM cash operating of USD 277/t CIF1
  - Total capital cost of A\$284M; \$122M spent to December 2017
  - 2Mtpa project fully funded following successful debt and equity raisings in 2017
  - First production targeted by June 2018 with committed offtake agreements in place for 300ktpa of spodumene production

Cash operating costs include all mining, processing, transport, port, shipping/freight and site based general and administration costs, allocation of corporate administration/overhead costs, State and private royalties and native title costs and are net of  $Ta_2O_5$  by-product credits.



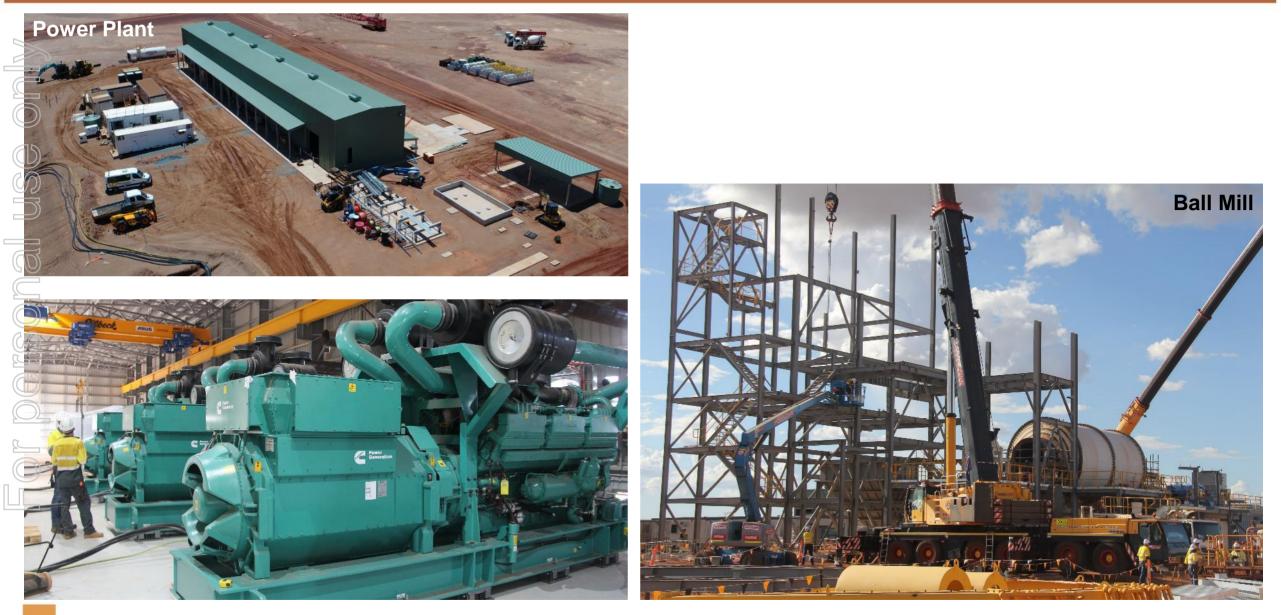
# Pilgangoora Project – Overview





# Pilgangoora Project – construction progress





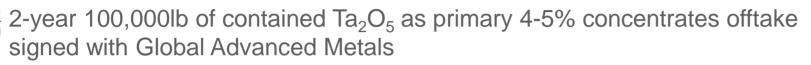
# Pilgangoora Project – construction progress





# Stage 1 Offtake secured strong industrial relationships with offtake partners

- Stage 1 (2mpta) 10-year 160,000tpa 6% chemical-grade spodumene concentrate offtake signed with Ganfeng Lithium
  - Pricing based on a 6-month pricing mechanism that takes into account the Chinese import and domestic prices of lithium carbonate plus a floor price mechanism
  - ► Option for Ganfeng Lithium to extend another 5 + 5 years
- Stage 1 (2mpta) 6-year 140,000tpa 6% chemical-grade spodumene concentrate offtake signed with General Lithium
  - Pricing based on a 6-month pricing mechanism, set quarterly, that takes into account the Chinese import and domestic prices of lithium carbonate plus a floor price mechanism
  - ► Option for General Lithium to extend another 4 years
  - Option for Pilbara to participate in downstream chemical facilities



 Covers a portion of the forecast annual tantalite production from Stage 1 of forecast of 321,000lbs per annum in a lower grade concentrate category



# **GanfengLithium**



General Lithium Corporation

# Direct Shipping Ore (DSO)



Mine Gate Sale Agreement with Atlas Iron Limited to deliver a minimum of 1.0 million tonnes of unprocessed ROM lithium-tantalum material from April 2018.

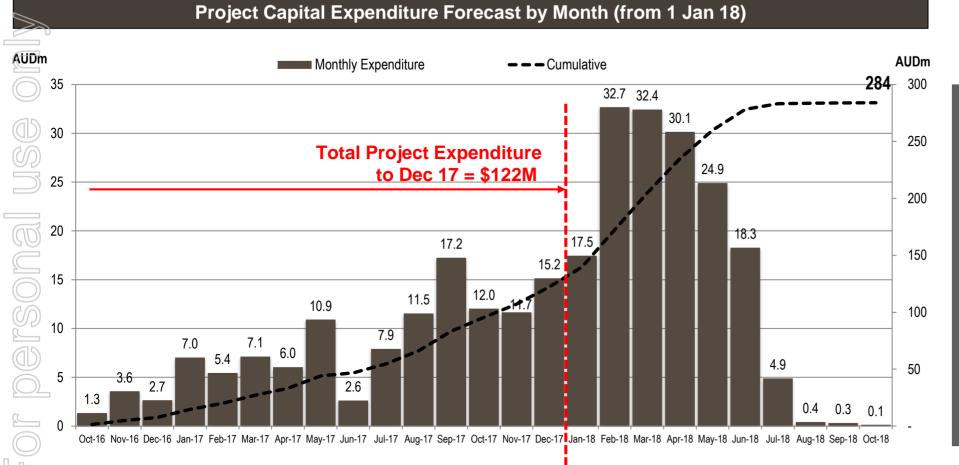
DSO opportunity expected to capitalise on current strong demand for lithium feedstock in the Chinese market to generate an early source of revenue and cash-flow from the Pilgangoora Project with minimal additional capital expenditure.

Atlas will pay Pilbara Minerals at the mine gate and then utilise its existing Pilbara processing and logistics infrastructure to crush and ship the DSO to China's Sinosteel through its Utah Port facility in Port Hedland.

The agreement delivers an attractive fixed US\$ base price per wet metric tonne of mine gate material sold, commencing in April 2018 on the basis of 100kt per month.







Remaining project capital costs funded from:

- Existing cash on hand
- A\$130M secured Nordic Bond
- Existing sources including project contingency and A\$20M management reserve (previously raised)
- Options exercise
- Direct Shipping Ore sales
- Customer Pre-payments
- USD\$15M working capital facility<sup>1</sup>

Total forecast expenditure of \$284M is inclusive of the 2mtpa operation plus \$10M for additional works to support near term stage 2 development and minor capital for DSO program.

1. Permitted under the Nordic Bond facility, however subject to finalising the banking process



### **Company Overview**

**Pilgangoora Stage 1 Project** 

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# Stage 2 - 5Mtpa Expansion Overview (PFS Results)



- Modest incremental capital to expand to 5Mtpa of AUD 207m
- Show average annual production, after Stage 1 and 2 production ramp-up:
  - ► approximately 800ktpa of 6% spodumene concentrates, and
  - approximately 780,000lbs of tantalite in concentrate
- Mine life of 17 years; First production planned for Q4 2019; Committed offtake agreements in place for up to 600ktpa of spodumene concentrate
- 🔛 Forecast Net Present Value (NPV²10%, post-tax) of AUD 2.1Bn; Project payback of approximately 3 years (on cumulative capital)
- Projected annual average EBITDA increases to AUD 383m
- Estimated LOM cash operating costs<sup>1</sup> reduced to USD 225/t CFR demonstrating economies of scale compared to the Stage 1 project
- Expansion project subject to further feasibility work, market analysis and Pilbara Board approval



1. Cash operating costs include all mining, processing, transport, port, shipping/freight and site based general and administration costs, allocation of corporate administration/overhead costs, State and private royalties and native title costs and are net of Ta<sub>2</sub>O<sub>5</sub> by-product credits.

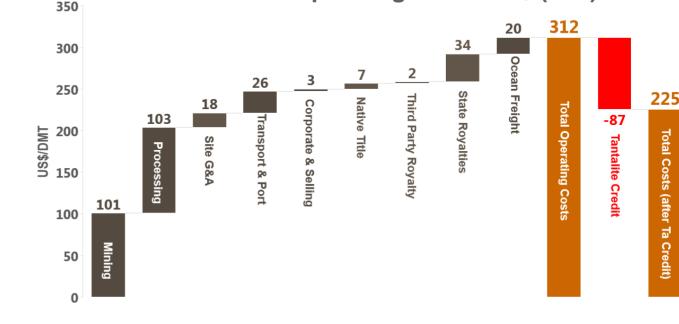


DFS now in progress and on track for completion by mid-2018, paving the way for a Final Investment Decision (FID) in Q3 2018, start of construction by Q4 2018 and commissioning from Q4 2019.

The 5Mtpa expansion of Pilgangoora will position Pilbara Minerals to meet the surging demand for lithium raw materials globally, with its expansion plans strongly supported by its cornerstone customers and strategic partners including its previously announced strategic offtake and financing arrangements with Ganfeng and Great Wall Motor Company.

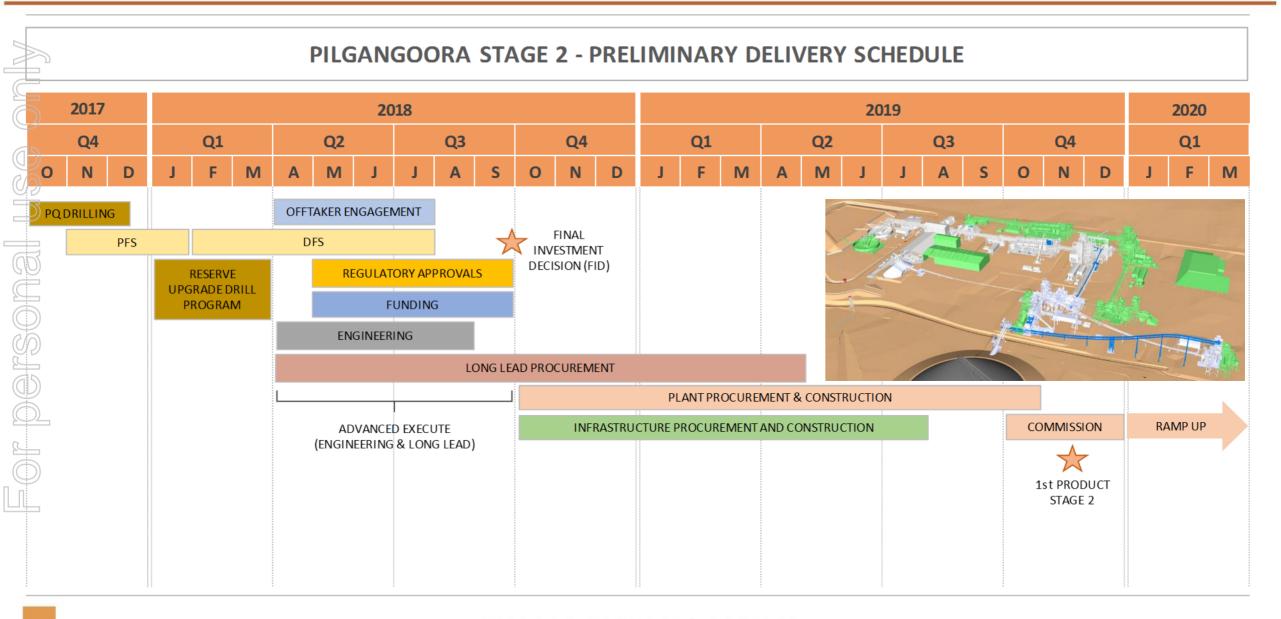
The balance of the currently uncommitted production from the Stage 2 expansion currently the subject of discussions with a number of interested parties.

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For perso	tage 2 capital estimate	Of A\$2071 Value (M)	VI
	Process Plant and Infrastructure	\$145.3	
	Owners Costs	\$35.2	
	Other Costs	\$10.5	
	Contingency	\$15.9	
	TOTAL	\$206.9	
		+	



### LOM Ave Operating Costs US\$ (real)





# Stage 2, 5Mtpa Expansion Project – Off-take and Associated Funding



Great Wall and Ganfeng Lithium off-take arrangements will underpin the Stage 2 5Mtpa expansion of the Pilgangoora Project, while also providing off-take-linked debt financing solutions for a significant proportion of the Stage 2 capital requirements.

Offtake agreement for 75,000tpa

- Additional 75,000tpa available subject to providing USD 50m cash pre-payment or debt finance facility.
- An initial 5 year term, with the ability to extend for up to a further 10 years via two 5-year options. Includes market based pricing with a floor price mechanism.
- A\$28M equity subscription already provided to fast track 5Mtpa DFS.
- Opportunity for Pilbara to participate in downstream conversion plant.



# **Great Wall**

GanfengLithium

Offtake agreement for 75,000tpa

- Additional 75,000tpa available subject to providing AUD 65m cash pre-payment or debt finance facility.
- An initial 10 year term, with the ability to extend for up to a further 10 years via two 5year options. Includes market based pricing with a floor price mechanism.
- Remaining uncommitted production (200-240kt SC6.0 basis), currently the subject of discussion with a number of interested parties along with associated funding for the balance of Stage 2 requirements.

**Current discussions** 



**Company Overview** 

**Pilgangoora Stage 1 Project** 

Pilgangoora Stage 2 Project

Lithium Markets

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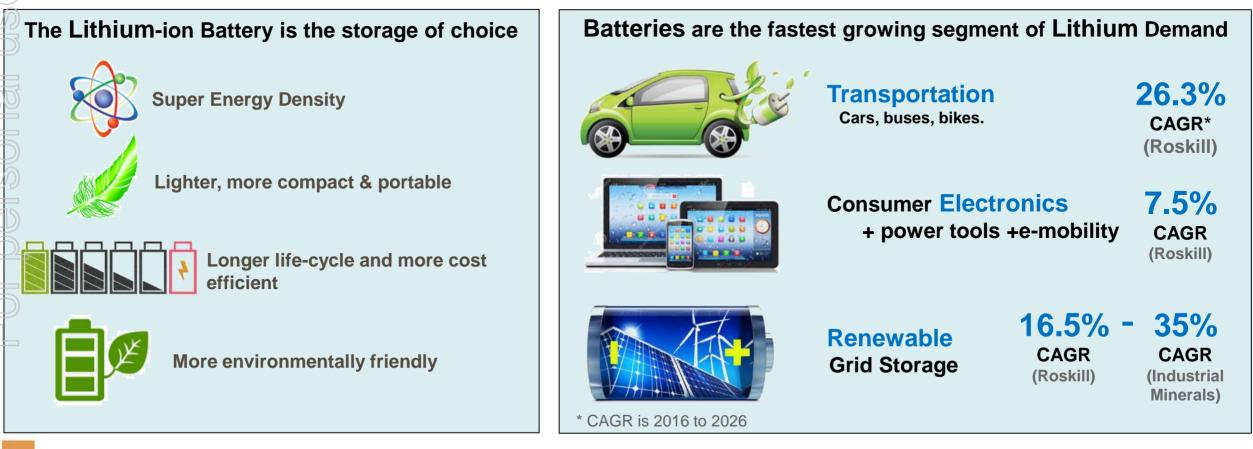




The way we Generate, Use, Distribute and **Store** energy is changing.

**Lithium lon** rapidly becoming the **dominant** rechargeable battery technology.

**Electric Vehicle** uptake driving the growth in demand, followed by energy storage.



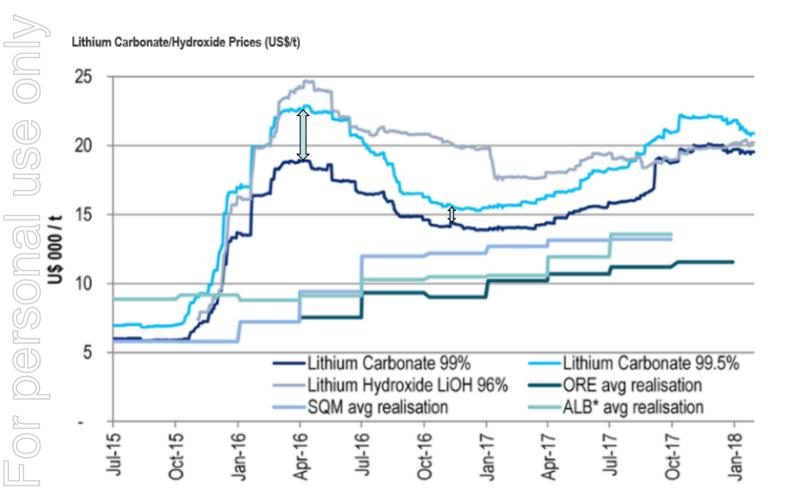
# Lithium raw materials The key ingredient of the improved battery supply chain



- Lithium raw materials are the vital ingredient for lithium battery technology
- Lithium is sourced predominantly from:
  - hard-rock mining of spodumene deposits;
  - extracting lithium from brine deposits
- Australia is the world's largest producer of spodumene concentrate with three mines in production
- The Pilgangoora deposit is one of the world's largest
  - Measured, Indicated and Inferred Resources of 156.3Mt @ 1.25% Li<sub>2</sub>O (lithia) and 128ppm Ta<sub>2</sub>O<sub>5</sub>
- Spodumene ore is processed into a spodumene concentrate (6% Li<sub>2</sub>O) and then converted into a lithium carbonate or lithium hydroxide to be utilized in lithium battery components
  - Approximately 7.5t of 6% Li2O spodumene concentrate is required to produce 1t of lithium carbonate (at 90% recovery)
  - Approximately 6.75t of 6% Li2O spodumene concentrate is required to produce 1t of lithium hydroxide monohydrate (at 90% recovery)







Source: Company reports, AsianMetal, Citi Research

Lithium Carbonate ≈99% Technical Grade Lithium Carbonate ≥99.5% Battery Grade

Price Variance – Battery Grade vs Technical Grade over recent history Minimum - +USD\$1,200/tonne Maximum - +USD\$3,500/tonne

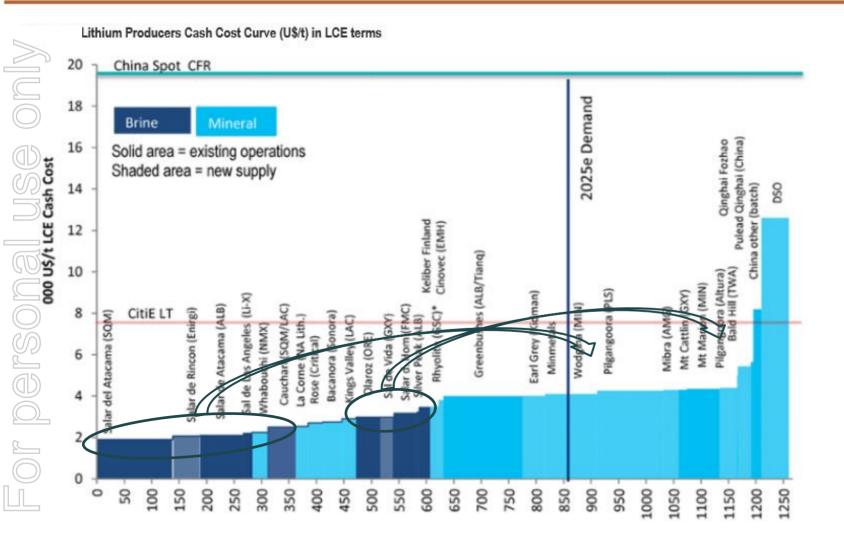
Upgrading an 'Industrial or Technical Grade' product to achieve 'Battery Grade' products costs more money as evidenced by the price traces opposite;

- Spodumene concentrates are typically 'cleaner' than brine sources of supply and therefore readily upgrade to Battery Grade product after chemical conversion, and
- They are likely cheaper than brine sources of supply for the Battery grade specification and especially for Hydroxide products.

Hard-rock lithium raw material is ideally suited to the higher quality requirements arising from battery demand growth

## Global Cost Curve – Product Grade Matters.....





Source: Citi Research Estimates, Company reports, Roskill

### After Battery Grade quality adjustments, brine sourced supply is moving well up the cost curve

Global cost curves are not 'normalised' for Battery Grade specifications, i.e. ≥99.5% purity lithium carbonate

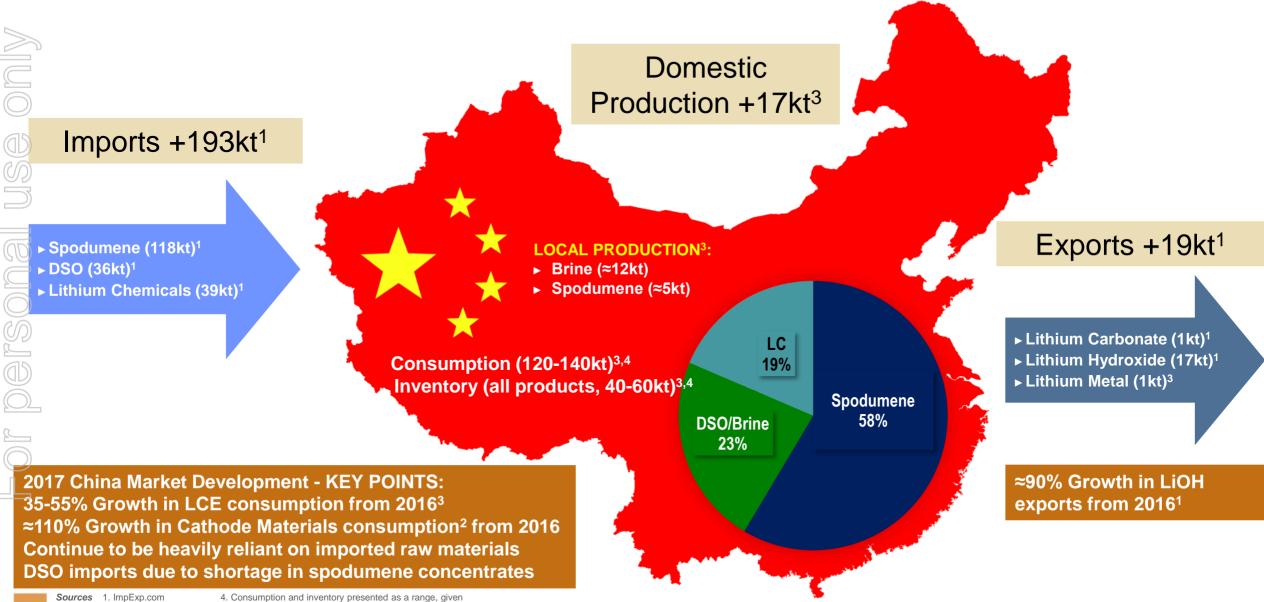
By far, the majority of brine production does not meet Battery Grade specifications and therefore has to have more money spent on it to achieve the higher, in-demand specification for the battery world.

Several implications -

- Conventional wisdom on the relative cost of brine versus hard rock production is being broken down
- The growth in Battery Grade demand favours further hard rock supply to market because of its quality advantages/speed to market
- This could get worse for brines over time as further purity is sought to improve battery technology
- Chilean brines have the added cost of additional royalties (circa USD\$3,000/t at current carbonate pricing of US\$14,000/t) not reflected in cost curve.

# China market overview – 2017 snapshot (Lithium Carbonate Equivalent)





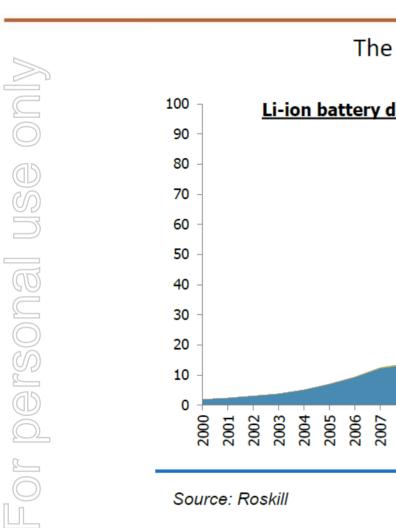
Sources 1. ImpExp.com 2. Asian Metals 3. Company Estimates

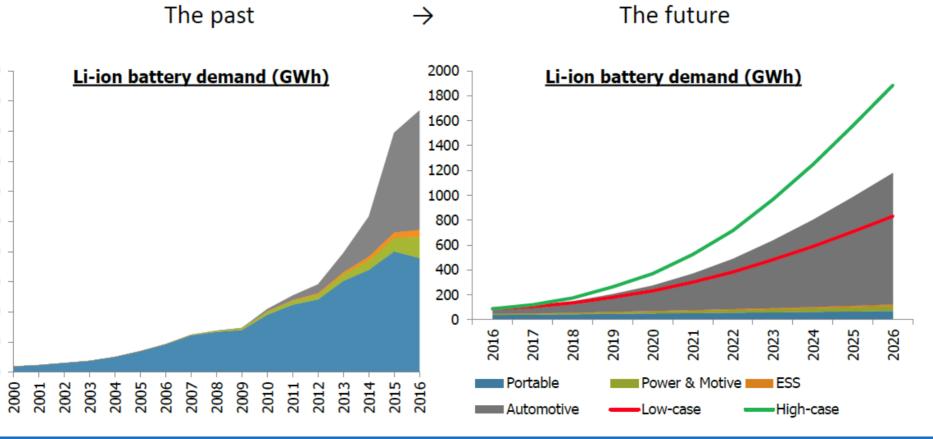
 Consumption and inventory presented as a rar the speed of market development and inherent uncertainty as to actual growth in consumption

PILBARA MINERALS LIMITED

Massive expansion of Lithium ion battery making capacity underway









More than USD20bn of committed investment expected to result in new battery manufacturing expansions that will increase global production capacity significantly and drive production costs down



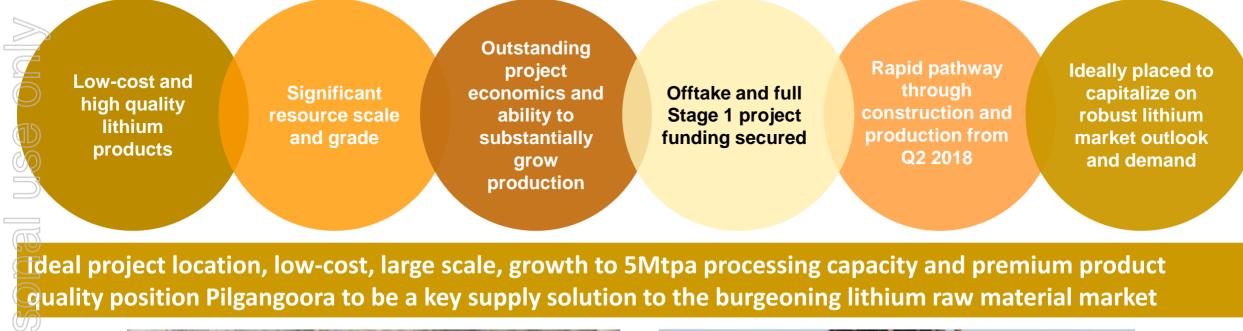
Company Overview Pilgangoora Stage 1 Project Pilgangoora Stage 2 Project Lithium Markets

### Summary



# Summary Investment highlights











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### Supplementary Information

# **Board of Directors**



Tony Kiernan	Non-Executive Chairman	Highly experienced company director and former solicitor with over 30 years' professional experience. Currently Chairman and a non-executive director of several ASX-listed resource companies.
Ken Brinsden	Managing Director	Mining Engineer with over 22 years' experience including mine management, production and green-fields project development. Previously MD at ASX listed Atlas Iron Ltd contributing to its growth from junior explorer to significant Pilbara iron ore producer.
Steve Scudamore	Non-Executive Director	Highly experienced public company director. His career includes more than three decades with senior roles in Australia, London and Papua New Guinea.
Sohn Young	Non-Executive Director	Geologist and Corporate Member of the AusIMM with over 25 years' experience in the global exploration and mining industry. Ten years' direct experience managing tantalum, tungsten and molybdenite projects.
Nick Cernotta	Non-Executive Director	Highly experienced mining executive with over 30 years' experience. Recently the Director of Operations with Fortescue Metals Group (FMG) and previously the Chief Operating Officer for Macmahon Holdings Limited.

# Management Team



Brian Lynn	Chief Financial Officer	Chartered Accountant with more than 25 years' experience in the Australian resources sector. Prior to joining Pilbara Minerals, Mr Lynn served as the Chief Financial Officer at Atlas Iron Limited and spent 12 years as the Chief Financial Officer and Company Secretary at ASX listed Mincor Resources NL.
Alex Eastwood	Company Secretary and General Counsel	Lawyer with over 22 years' experience as a commercial lawyer, company secretary and corporate finance executive. Previously held partnerships with two international law firms.
Dale Henderson	Project Director	Civil Engineer experienced in major project delivery and operations management within the resources industry. This has included both brown-fields and green-fields environments for several commodity types. His experience includes working for several resource development operators including Fortescue Metals Group, Chevron, Occidental Petroleum and Solid Energy. Mr Henderson's most recent experience with Fortescue Metals Group has included leading both operations optimization and the project delivery for the Stage 1 Magnetite development for the Iron Bridge Joint Venture.
Anand Sheth	Sales and Marketing Executive	A technical and marketing professional with more than 17 years' experience in the international marketing and global sales of lithium, tantalum minerals and lithium chemicals. Mr Sheth was Marketing Manager of Talison Minerals for 10 years and 4 years as Sales and Marketing Director at Galaxy Resources. Mr Sheth received his Bachelor of Technology in Ceramic Engineering from Institute of Technology, Banaras Hindu University in India in 1985.
John Holmes	Exploration Manager	Accomplished geologist with over 25 years' experience in the mineral exploration industry and has a wealth of experience in precious metal, base metal, coal and industrial minerals projects throughout Australasia, Canada, and South America. He is a Member of the Australian Institute of Geoscientists and a Competent Person under the JORC code.
Jason Cross	Manager Projects	Management professional with over 20 years' consolidated experience working across a variety of projects including mining, ports, infrastructure, mineral processing, business improvement and IT. Prior to joining Pilbara Minerals, held the role of Manager – Projects at Atlas Iron which involved the establishment and delivery of various mines and the development of the in-house project delivery capability. Jason holds a Master of Science in Project Management, and is PMP and Prince2 accredited.

Highly experienced management team with strong experience in exploration, mining and corporate management. Key metallurgical staff with significant experience in Lithium HMS, flotation and tantalum gravity recovery.





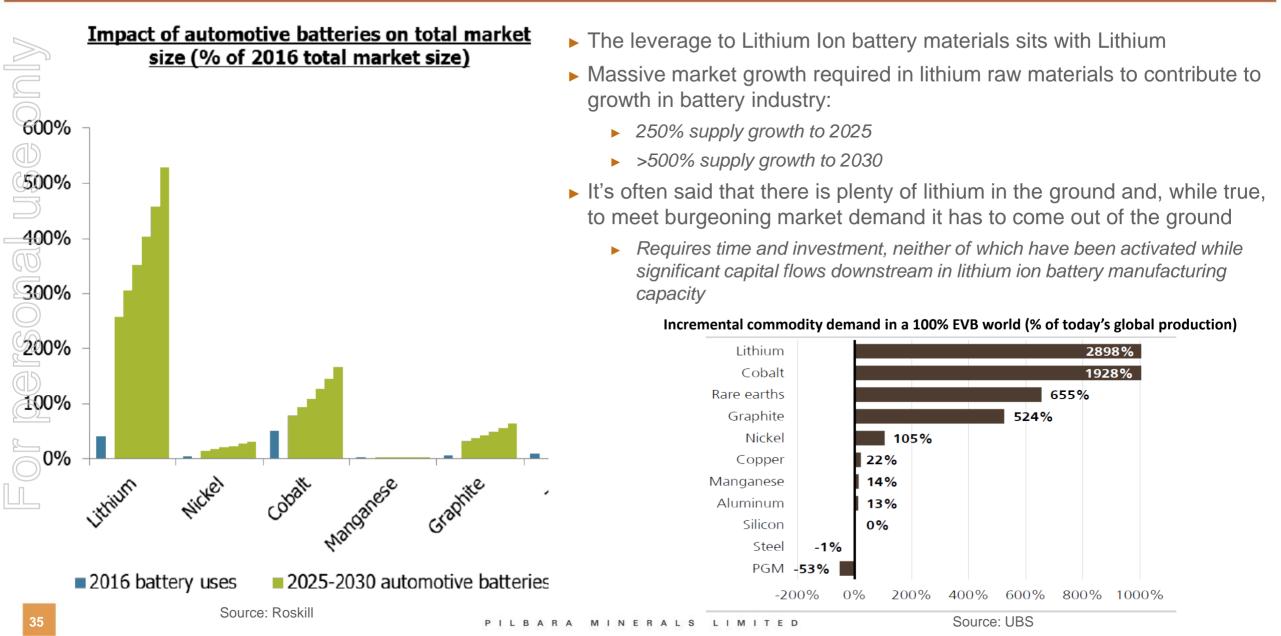
### Lithium Ion Battery Technology

**Lithium Market** 

**Pilgangoora Project** 



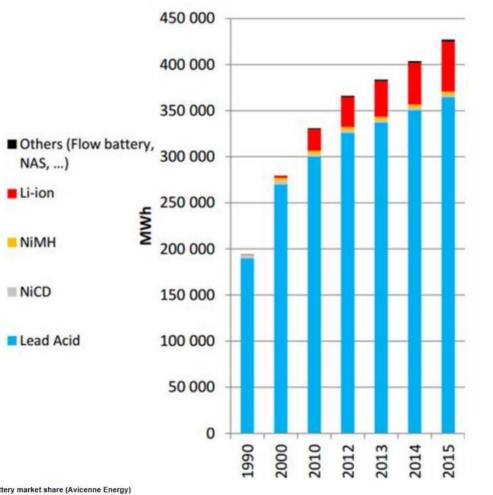




# Lithium ion batteries – Market Potential







### New markets being created and a further substantial driver of Lithium ion consumption...



Battery market share (Avicenne Energy)

The lower the cost of the lithium ion battery, the greater the market application and China is now a key driver in lowering the cost of the batteries as they scale-up production





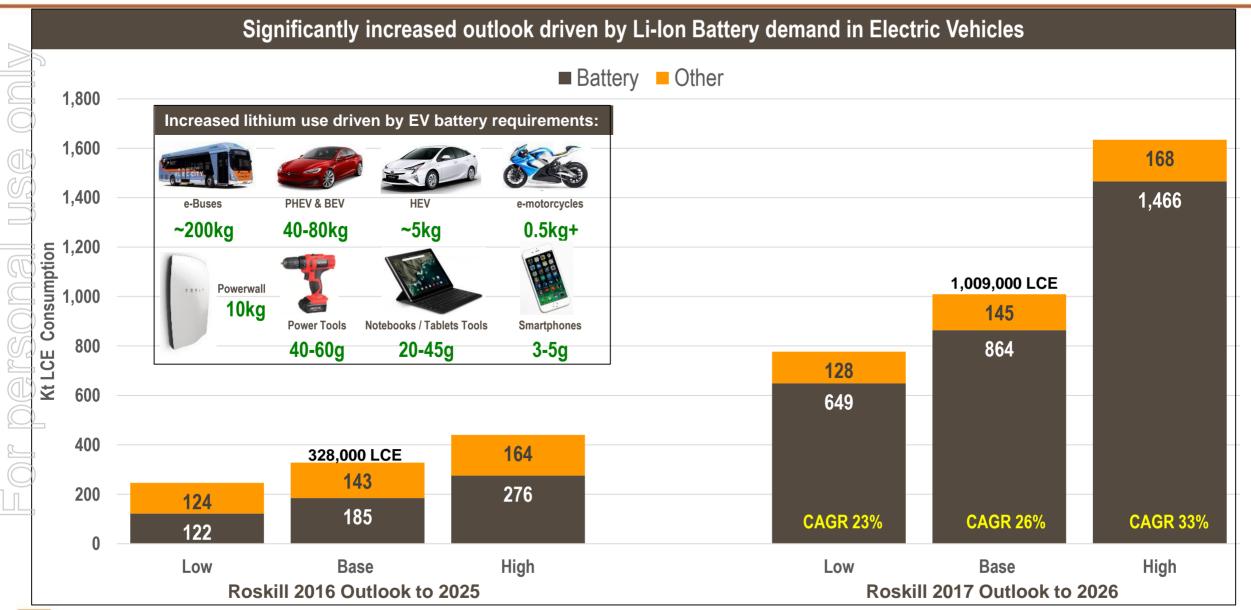
### **Lithium Ion Battery Technology**

Lithium Market

### **Pilgangoora Project**

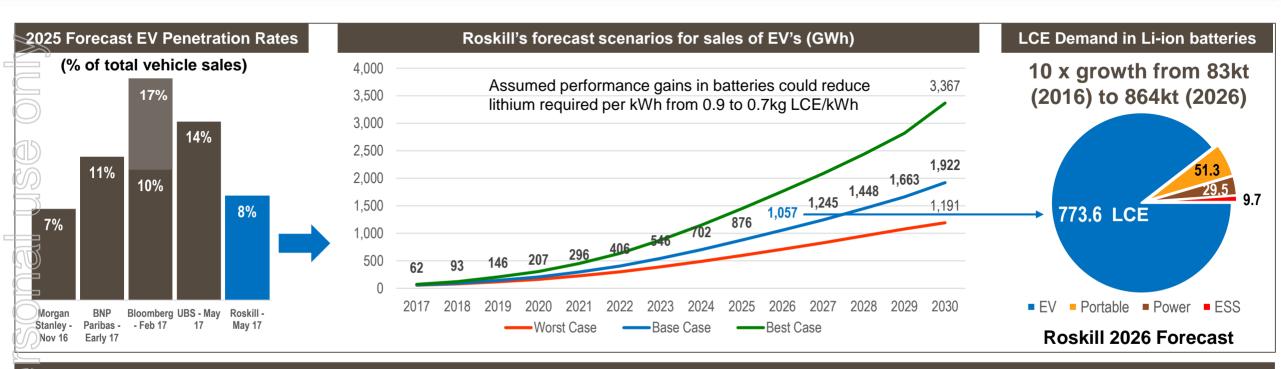
### Independent research group, Roskill, significantly upgrades Lithium Outlook





### Transition to Electric Vehicles – Exponential Adoption Curve





#### Wehicle Manufacturers:

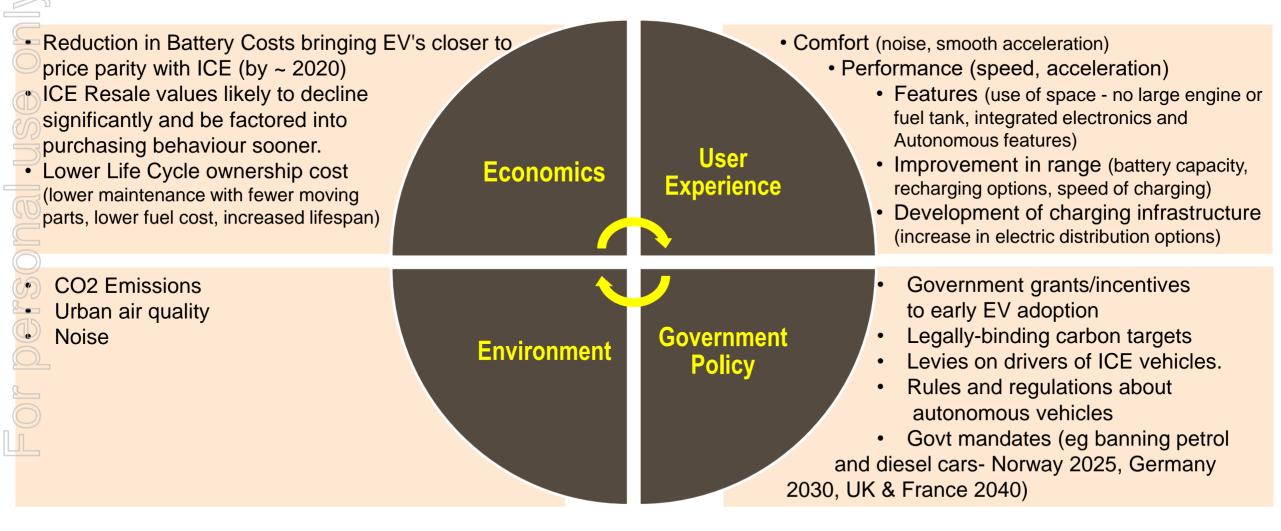
Established car makers fear being left behind in the technology battle or being shut out of car markets:

- New pure electric vehicle manufacturers such as Tesla, BYD, Faraday Future, Lucid Motors competing with traditional ICE
  companies. Tesla mass market Model 3 now in production.
- All Volvo cars to be electric or hybrid from 2019. Between 2019 and 2021, the firm will introduce five 100% electric models. Volkswagen is targeting 25 percent of its sales to be electric by 2025.
- BMW Group expects electrified vehicles to account for between 15–25% of sales by 2025. BMW Group already has nine electrified models on the market and has plans to convert all models to electric drive trains.

### **Transition to Electric Vehicles – Factors Driving Adoption**



Momentum growing from consumers, car manufactures and regulators – EV's fast becoming mainstream – tipping point is accelerating

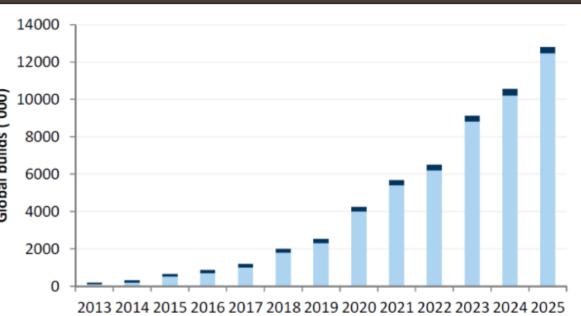


# Global motor vehicle lithium demand growing strongly





#### Global EV Builds



BEV PHEV Source: Cairn Energy Research Advisors. 2016



# Ford plans \$11 billion investment, 40 electrified vehicles by 2022

- BMW i3 plans to have 25 electric cars, plug-in hybrid models by 2025
- China EV Joint Ventures announced Ford, Volkswagen, Daimler, Renault-Nissan
- China, Japan and Korean Government policy strongly supports EVs with large rebates, zero sales tax and free licensing

### Leading the Charge for Lithium-Ion Megafactories (EV only)



CHINA (108GWH)

% of Global Total (2020)

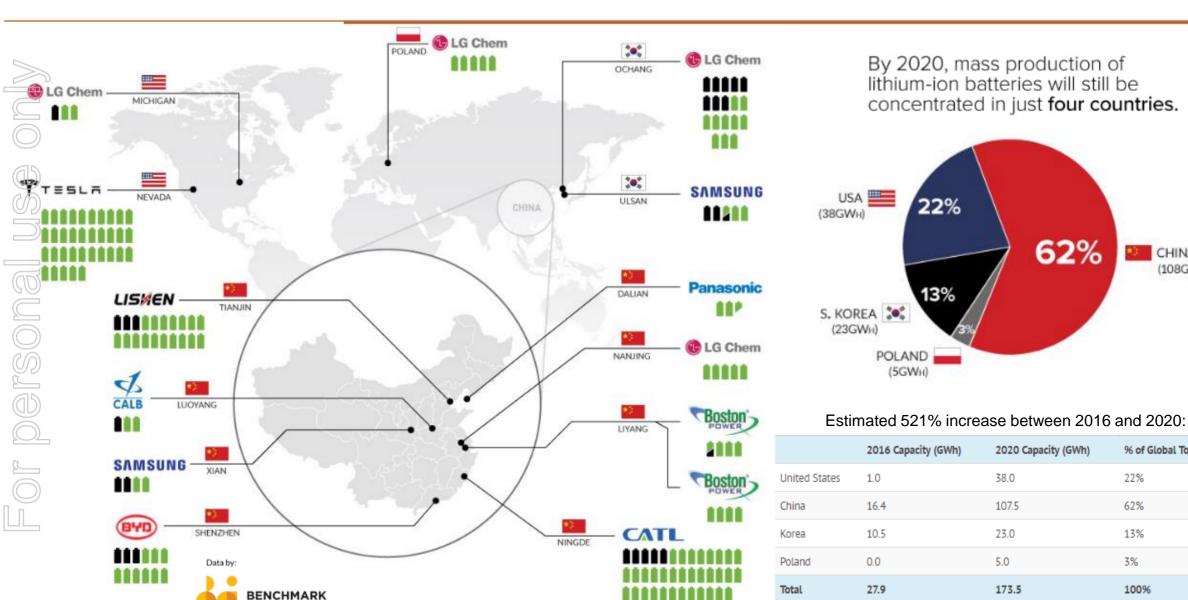
22%

62%

13%

3%

100%



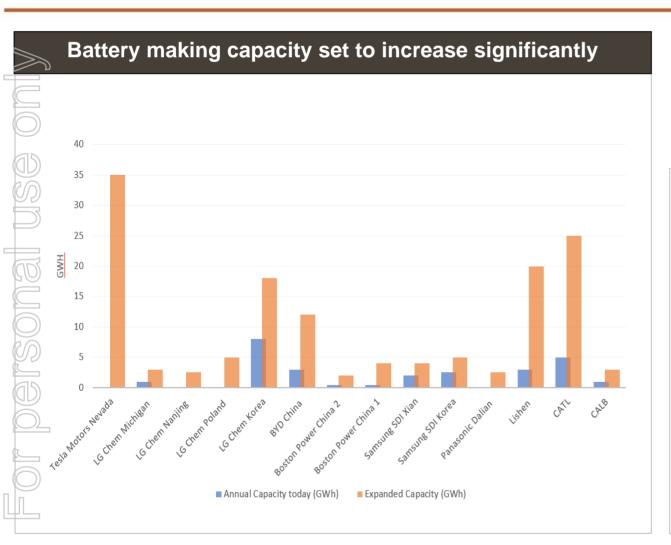
#### Relates to batteries for EV's only.

MINERA

INTELLIGENCE

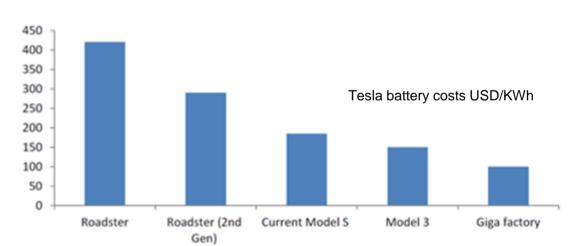
## Massive expansion of Lithium ion battery making capacity underway





 Significant expansion through entire lithium-ion supply chain, including major chemical conversion capacity expansion (spodumene to Carbonate & Hydroxide) over the coming five years

Battery Costs continue to decline (2008 - late 2017)...

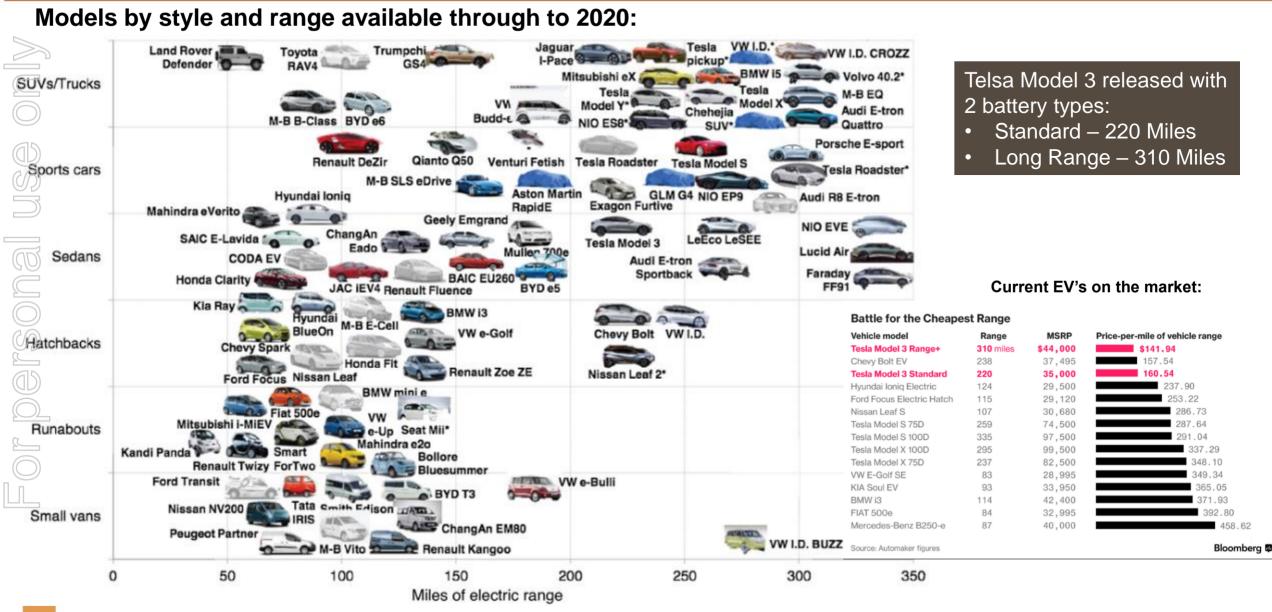


...driving mass adoption of lithium ion batteries as to 'go-to' battery technology, including for transport applications.....

More than USD20bn of committed investment expected to result in new battery manufacturing expansions that will increase global production capacity significantly and drive production costs down

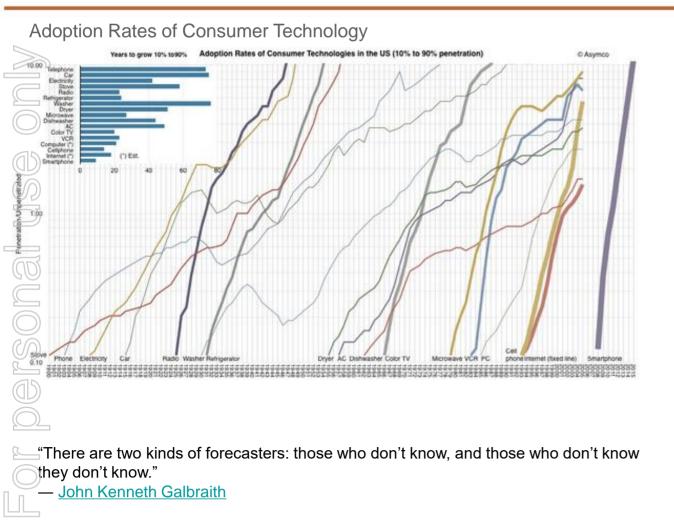
### Increasing availability and choice of Electric Vehicles



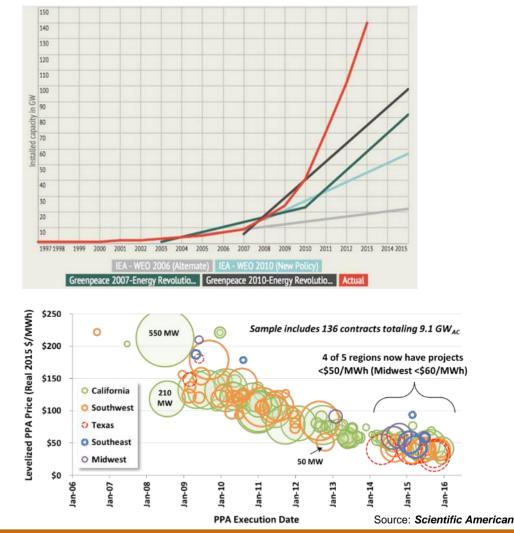


## **Technology Adoption**





#### Solar – Installed Capacity, Estimates vs Actual and the influence of cost



Technology adoption in consumers markets has accelerated over time, and adoption rates often out-perform estimates

# Pricing – outlook strong



Ganfeng Lithium, General Lithium and Great Wall
 spodumene offtake price based on relativity to the
 combined Chinese domestic and import market pricing
 outcomes for battery grade lithium carbonate

Offtake contracts include floor price protection

Expectation that Chinese domestic battery grade carbonate

- Remaining concentrate priced against the consensus spodumene price forecast
- Recent spodumene price settlements for 2017 of USD 905/t FOB Esperance (Galaxy Resources) USD 841/t CFR China (Neometals) (SC6.0 basis) & Tawana USD 880 FOB Esperance
- Pilbara's pricing formula aligns with the spodumene pricing currently being achieved in the market
- Robust operating margins expected for the Project based on current price forecast (average of USD 594/t CIF China assumed in 5Mtpa PFS)

**Consensus Price forecast** - Battery-grade Lithium Carbonate 17.000 15 150 15.000 14 446 13,905 Real\$ 13 583 12 877 13,000 12,155 11.527 Ч 11.000 11,261 9,798 US\$/t 10 942 9.801 9.879 10 109 10.037 9,752 9,000 7.000 5,000 2018 2019 2020 2021 20.22 2023 2024 2025 2026 10.198 9.752 10.037 10.330 10.631 10.942 11.261 11.611 11 798 12.254 12,336 10.881 9 747 9.637 9,744 9.798 9,801 9.879 13.905 12.099 10.986 10.509 10.986 11.464 11,464 11.464 11.464 15 150 13 362 11 582 10.515 10 938 12 155 13 583 14.446 14.388 12 877 11,888 10.871 10,275 10,548 11.076 11,527 11,830 11 882



- Listed on the Hong Kong & Shanghai Stock Exchanges
- Market capitalisation of RMB 120Bn ~US\$19Bn
- >60,000 employees and produces ~1 Million vehicles per year from 4 vehicle manufacturing bases.
- SUVs sold under the "Haval" brand (87% of sales) with new premium SUV brand named "Wey" released this year.
- Each vehicle platform in this brand is designed to accommodate either the standard engine, plug-in hybrid or full electric vehicle within the same body.
- Aiming to produce around 500,000 electric and hybrid cars a year by the early 2020s.







[SON 3]

# Ganfeng Lithium – China's largest fully integrated lithium company



Established in 2000 in Jiangxi Province, China, Ganfeng Lithium has a capacity of around 35,000tpa of LCE and produces lithium carbonate, lithium hydroxide, lithium metals, butyl lithium, and a number of other lithium compounds

Ganfeng Lithium is currently commissioning an additional 20,000tpa LCE and is proposing further developments of another 45,000tpa LCE

Ganfeng Lithium is listed on the Shenzhen Stock Exchange (SHZ:002460) with a market capitalization of RMB 45 Bn (USD ~7Bn)

Ganfeng Lithium has interests in the Mt Marion spodumene project in Australia (43.1%), Lithium America's Caucharí-Olaroz brine project in Argentina (USD 165m in debt and equity) and International Lithium Corporation's Mariana brine project in Argentina (17.6%) & Blackstairs Project in Ireland (51%)









## General Lithium – a major producer of lithium chemicals in China



- Listed on NEEQ, Beijing, Code No: 837358 with a market capitalisation of RMB 2.6Bn (USD ~410m)
- Currently produces 8,000tpa of Lithium Carbonate (LC) & 2,000tpa of High Purity LC 4N (99.99%)
- Recently commissioned 5,000tpa of Lithium Iron Phosphate (LFP), Li
- Expansions continuing to add another 16,000tpa of Lithium Hydroxide (LiOH) & LC conversion capacity in Jiangxi Province to be commissioned mid 2018, with further expansions being planned
- One of the top quality producers of Battery Grade LC in China, with established sales to a broad list of major Chinese Li battery cathode powder manufacturers



General Lithium Corporation





## Lithium Ion Battery Technology Lithium Market

### Pilgangoora Project

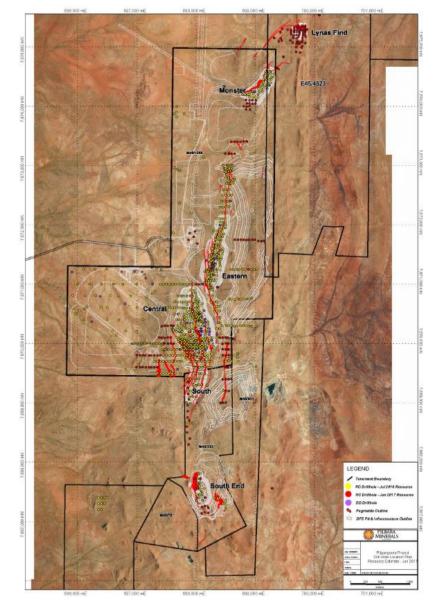


#### JORC Mineral Resources: 25 January 2017

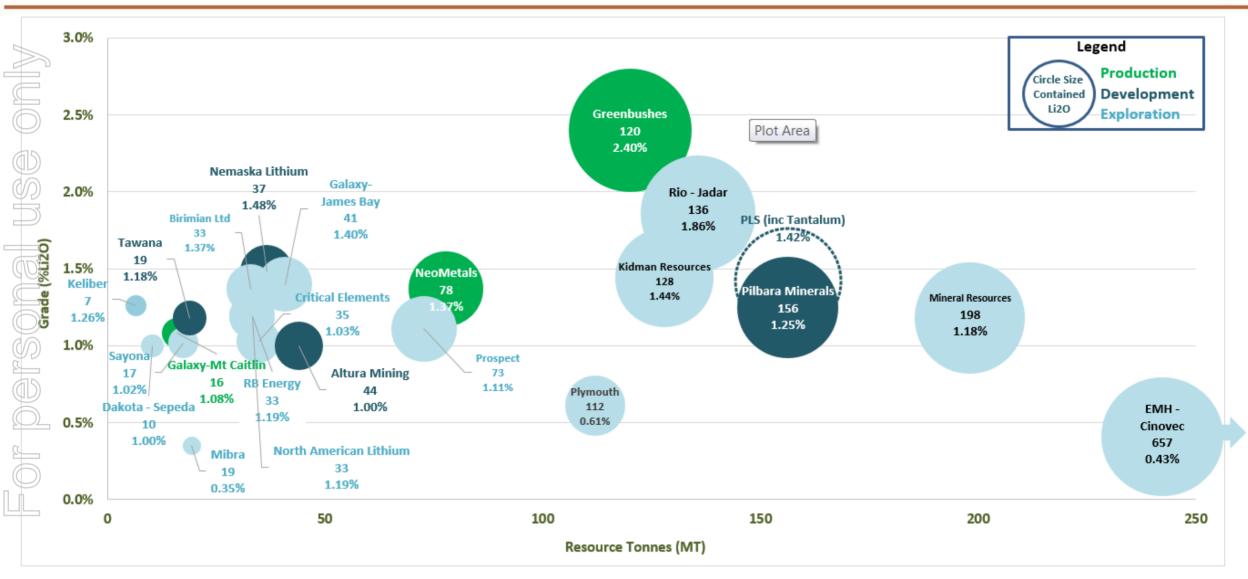
Category	Tonnage (Mt)	Li <sub>2</sub> O (%)	Ta₂O₅ (ppm)	Fe <sub>2</sub> O <sub>3</sub> (%)	Li <sub>2</sub> O (T)	Ta <sub>2</sub> O <sub>5</sub> (MIbs)
Measured	17.6	1.39	151	0.44	244,000	5.9
Indicated	77.7	1.31	125	0.58	1,017,000	21.5
Inferred	61.1	1.13	125	0.71	691,000	16.8
Total	156.3	1.25	128	0.61	1,952,000	44.2

#### ORC Ore Reserves: 29 June 2017

Category	Tonnage (Mt)	Li <sub>2</sub> O (%)	Ta₂O₅ (ppm)	Fe <sub>2</sub> O <sub>3</sub> (%)	Li <sub>2</sub> O (T)	Ta <sub>2</sub> O <sub>5</sub> (Mlbs)
Proved	17.3	1.30	141	1.03	230,000	5.4
Probable	62.9	1.25	119	1.10	790,000	16.5
Total	80.3	1.27	123	1.08	1,020,000	21.8



## Pilgangoora – a globally significant hard rock lithium resource



Note: Tantalum adjusted resource size includes consideration of the revenue of tantalum by-product. Source: Published resource estimates by project owners. Note that resources estimates for projects other than Pilgangoora may have been prepared under different estimation and reporting regimes and may not be directly comparable. Pilbara has not verified, and accepts no responsibility for, the accuracy of resources estimates other than its own. Readers should use appropriate caution in relying on this information.

PILBARA MINERALS LIMITED

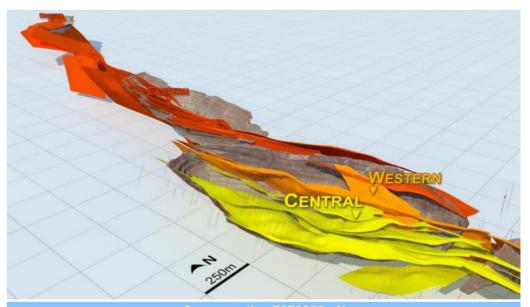
## Pilgangoora - mining A straightforward open pit mining development

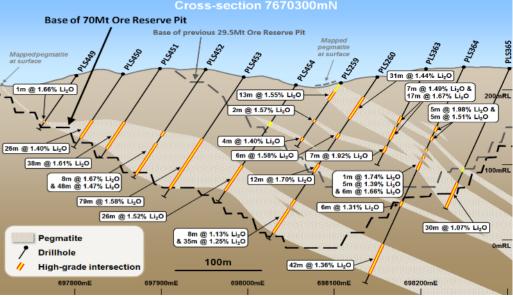


Measured, Indicated and Inferred Resource of 156.3Mt @ 1.25% Li<sub>2</sub>O and 128ppm Ta<sub>2</sub>O<sub>5</sub> containing 1,952,000 tonnes Li<sub>2</sub>O, and including 44Mlbs Ta<sub>2</sub>O<sub>5</sub> (*Mineral Resource Update ASX release dated 25 January 2017*)

- Ore Reserve of 80.3Mt @ 1.27%  $Li_2O$  and 123ppm  $Ta_2O_5$  (Ore Reserve Update ASX release dated 29 June 2017)
- Conventional drill and blast and open pit mining proposed, 100 tonne mining fleet
- ➡5Mtpa ore feed 17 year mine life.
  - LOM strip ratio of 3.85.1:1 (waste: ore tonnes)

MACA Mining commenced mining from central pit in January 2018.





## Pilgangoora – processing

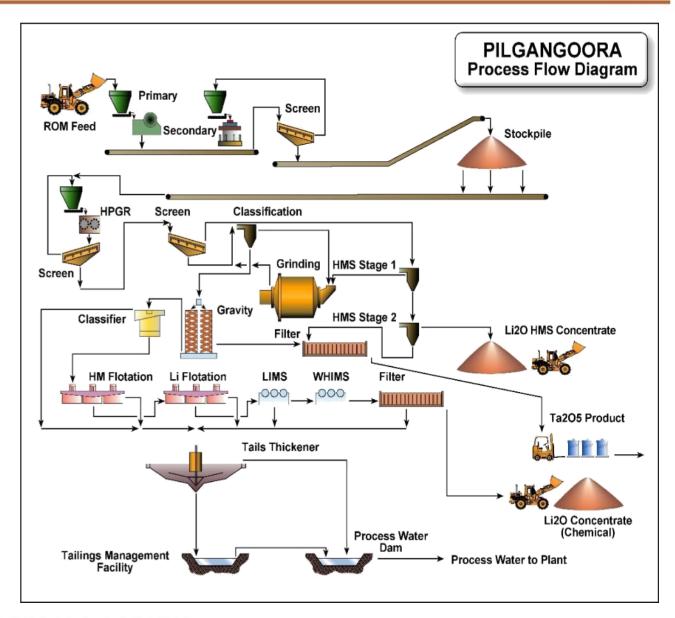


#### Industry standard processing flowsheet

- Spodumene concentrate produced at three mines in Western Australia
- 2-stage heavy media separation
- Gravity separation, tantalite recovery
- Grinding leading to oxide flotation
- Low/High intensity magnetic separation
  - High grade chemical spodumene concentrate (SC6.0 specification)
  - High grade tantalite concentrate (up to 30% Ta<sub>2</sub>O<sub>5</sub>)
- Processing targeted to commence Q2 2018







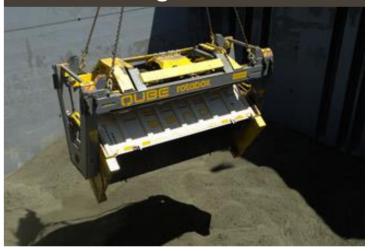








#### Loading – Rotabox



Port

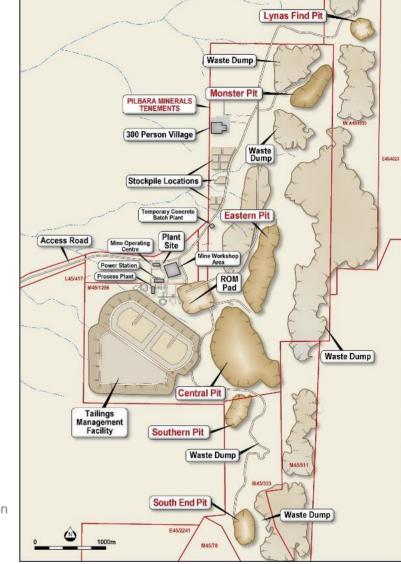


# Project highlights – 5Mtpa (inclusive of Stage 1 and Stage 2)



Waste Dump

Metric	Unit	PFS 5Mtpa
Life of Mine (LOM)	Years	17
LOM Ore Mined	Mt	80.4
LOM Waste Mined	Mt	310.1
LOM Strip Ratio	(waste:ore)	3.85
Plant Feed Rate	Mtpa	4.67
Average Lithium Head Grade	%	1.26
Average Lithium Recovery	%	75.0
Average Tantalum Head Grade	%	121
Average Tantalum Recovery	%	56.9
Average Spodumene Concentrate Production (LOM)	ktpa	800
Average Tantalite Production (LOM)	k lbs pa	780
Average Lithium Price	US\$/t CIF Real	594
Tantalite Forecast Price	US\$/lb FOB Real	89
Forecast FX Rate	AUD:USD	0.75
Stage 1 Remaining Capital Cost (from 1 Jan 18)	A\$M	162
Stage 2 Capital Cost	A\$M	207
Average LOM Total Operating Costs <sup>1</sup> (Real\$)	A\$/t product	416
Ave LOM Operating Costs <sup>1</sup> (after Tantalite Credit)	A\$/t product	300
Ave LOM Operating Costs <sup>1</sup> (after Tantalite Credit)	US\$/t product	225
Average Annual EBITDA (Real \$)	A\$M	383
NPV <sup>2</sup> (10% Discount Rate)	A\$M	2,099



PROJECT LAYOUT PLAN

1. Cash operating costs include all mining, processing, transport, port, shipping/freight and site based general and administration costs, allocation of corporate administration/overhead costs, State and private royalties and native title costs and are net of Ta<sub>2</sub>O<sub>5</sub> by-product credits.

2. NPV is presented on a 10% nominal basis after tax basis.



