



ASX announcement Friday, 27 April 2018

QUARTERLY REPORT

For the period ending 31 March 2018

Danakali Limited (ASX: DNK) (**Danakali**, or the **Company**) is pleased to provide this quarterly update on its Colluli Potash Project (**Colluli** or the **Project**), located in Eritrea, East Africa. The Project is 100% owned by the Colluli Mining Share Company (**CMSC**), a 50:50 joint venture between Danakali and the Eritrean National Mining Corporation (**ENAMCO**).

Highlights

- Final FEED results released¹, confirming Colluli as the most advanced and economically attractive greenfield SOP project
- Completion of key LSE dual listing appointments
- Offtake negotiations and associated approvals advancing
- EPCM, mining and power contracts advanced to final negotiation stage

Key activities planned for the June 2018 Quarter

- Advance bankable offtake agreements and associated approvals
- Selection of preferred EPCM contractor
- Finalise negotiations and advance the contract terms with shortlisted mining contractors
- Finalise contract terms for preferred power provider ISI
- Continue due diligence process for debt project financing
- Materially complete the dual listing on the London Stock Exchange

Corporate

- Healthy cash position of A\$16.4M as at 31 March 2018
- A\$3.8M raised through exercise of 11.1M options

¹ ASX announcement, FEED completion confirms Colluli as the most advanced and economically attractive SOP greenfield development project, 29 January 2018



Project

Colluli has achieved the following key milestones:

- Completion of Pre-Feasibility Study², Definitive Feasibility Study³ and Front-End Engineering Design (FEED)⁴
- The signing of the Mining Agreement between CMSC and the Eritrean Ministry of Energy and Mines in
- (iii) Subsequent awarding of the requisite Mining Licenses⁶
- (iv) Approval of the Social and Environmental Impact Assessment (SEIA)⁷

The Company has transitioned from the study phase at Colluli to project execution phase. Accordingly, Danakali is focused on offtake, funding, operational contracts, operational readiness and corporate social responsibility.



Figure 1: Colluli Mine Site



FEED - Final FEED results released

Colluli FEED results were released on 29 January 20188. FEED has resulted in enhanced project economics with considerably higher level of accuracy:

- Industry leading capital intensity and forecast first quartile operating costs
- Project level NPV₁₀ of US\$902M with IRR of 29.9% for Modules I and II
- Danakali share of NPV₁₀ of US\$439M with IRR of 31.3%
- Operating and capital cost accuracy level of ±10%

Completion of FEED is a critical milestone for the progression of offtake and debt processes. FEED provides offtakers and funders with a high level of study detail and accuracy. FEED results underpin the Financial Model prepared for the debt providers and provides offtakers with additional confidence on project economics and fundability, supporting finalisation of bankable offtake agreements.

 $^{^{2}}$ ASX announcement, PFS demonstrates globally significant and robust Colluli Potash Project, 4 March 2015

³ ASX announcement, Colluli Definitive Feasibility Study results, 30 November 2015

⁴ ASX announcement, FEED completion confirms Colluli as the most advanced and economically attractive SOP greenfield development project, 29 January 2018

⁵ ASX announcement, CMSC enters into Mining Agreement for world class Colluli Potash Project, 1 February 2017

⁶ ASX announcement, Award of Mining Licenses for world class Colluli Potash Project, 1 February 2017

⁷ ASX announcement, Ministry approves Social and Environmental Impact Assessment, 6 December 2016

⁸ ASX announcement, FEED completion confirms Colluli as the most advanced and economically attractive SOP greenfield development project, 29 January 2018



Danakali has received positive feedback from a range of stakeholders including offtakers, debt providers, institutional investors, brokers, and operational contractors with respect to the FEED results.

Danakali has moved into the project execution phase for Colluli post completion of FEED.

Operational contracts – Final negotiations

EPCM – finalising submissions evaluation

The project execution phase will incorporate engineering design, procurement, construction management, and commissioning of facilities. CMSC intends to engage an experienced Engineering, Procurement, Construction & Management (EPCM) provider to manage the Project.

During the March 2018 Quarter Danakali received a number of EPCM bids. The bids have been reviewed and evaluated for technical and commercial viability and cost competitiveness, in consultation with project management consultant Turner & Townsend.

Danakali commenced and materially finalised negotiations with the preferred EPCM consultants during the March quarter. Danakali management expects to seek Board approval in the June 2018 Quarter.

Mining – Mining contract negotiations have commenced

Mining will be conducted by mining contractors using conventional methods and mechanised equipment (including surface miners, excavators, bulldozers and haul trucks).

Negotiations with the two shortlisted mining contractors have commenced. The negotiation process is being supported by Danakali's mining consultant, AMC, and will continue during the June 2018 Quarter.

Power – Final contract conditions near completion

Power generation will follow a Build Own Operate Transfer (BOOT) model. The BOOT model diversifies project risk by utilising the experience of proven operators.

During the March 2018 Quarter Inglett & Stubbs International (ISI) and Danakali reached alignment on the majority of key commercial terms. The contract is expected to be completed in the June 2018 Quarter.

Corporate social responsibility – Key focus in project execution phase

With FEED complete, Danakali continues to liaise with the Ministry of Energy and Mines (MoEM) and Ministry of Land, Water and Environment (MoLWE) on the CMSC Social and Environmental Management Plans (SEMP). The SEMPs were previously submitted to MoEM and MoLWE in 2016⁹. The SEMP responses incorporate the feedback received from the MoEM and MoLWE and align the SEMPs to FEED. MBS Environmental is acting as Danakali's consultant.

⁹ ASX announcement, Pre-requisites for mining approvals application complete, 27 April 2016



Danakali and CMSC are committed to adhering to and maintaining best practices in corporate social responsibility. CMSC will ensure all contractors and subcontractors involved with the Project develop and implement their own Environmental Social and Safety Management System and Environmental Social and Safety Management Plans consistent with CMSC policies, and the SEIA and SEMP commitments.

Offtake – Several parties close to final bankable agreements

The Company continues to progress its offtake strategy on behalf of CMSC and is working with several offtakers who continue to express a strong interest in securing granular and standard SOP product.

Negotiations in the March 2018 Quarter were focused on finalising remaining commercial terms to be included in the bankable offtake agreements and seeking the requisite associated approvals from the CMSC Board and MoEM.

Project financing – Focus on debt and the LSE dual listing

Debt – Debt Information Memorandum provided to potential financiers

The debt funding process formally commenced during the March 2018 Quarter through the provision of a Debt Information Memorandum (IM) to potential financiers. The IM provides detailed project related information and seeks non-binding expressions of interest from potential financiers. The Company expects receipt of non-binding expressions of interest in the June 2018 Quarter. Endeavour Financial is acting as Debt Financial Adviser.

Equity – Key adviser mandates in place, LSE dual listing process moving forward

Danakali has completed its key LSE dual listing appointments:

- Numis Securities Financial Adviser
- Memery Crystal UK legal
- Norton Rose Fulbright Australian legal
- EY reporting accountant
- Computershare CREST Depository Interests

Danakali and its advisers are rapidly working through the prospectus, due diligence and supporting documentation requirements.



Conferences and presentations – Indaba 2018, Demystifying Eritrea, and 2018 Investor Pack

In February 2018, Danakali attended the Arlington Group's annual Pre-daba event and the Investing in African Mining Indaba conference. The events were well attended by parties integral to supporting Danakali's project funding objectives, including institutional investors, private equity, debt providers and investment banks. The Company was pleased with the strong ongoing interest in the Project, which gained further momentum following the release of the positive FEED results.

Danakali's 2018 Investor Pack can be found at the following link:

http://www.danakali.com.au/images/stories/pdf/Danakali_Investor_Pack_2018.pdf



Corporate

Annual General Meeting

The Company's Annual General Meeting (AGM) will be held on Friday, 11 May 2018 at 10:00am (AWST). For more information refer to the Notice of AGM announced on Tuesday, 10 April 2018, dispatched to all shareholders, and available via the Company's website.

Capital – improvement in cash position due to exercising of options

Consolidated cash on hand was A\$16.4M as at 31 March 2018.

During the March 2018 Quarter, the Company issued the following fully paid ordinary shares:

- 9,656,821 shares¹⁰ on exercise of unlisted options at A\$0.35 each
- 400,000 shares on exercise of unlisted options at A\$0.405 each
- 25,000 shares on vesting of performance rights (Class 7: 10,000; Class 8: 15,000)

At 31 March 2018, there were a total of 260,231,780 fully paid ordinary shares on issue. A further 2,272,728 shares were issued on 4 April 2018 in respect of options at A\$0.35 which were exercised prior to their expiry on 30 March 2018.

The following unlisted options were exercised during the March 2018 Quarter raising at total of A\$3.8M:

- 9,656,821 unlisted options with an exercise price of A\$0.35 each expiring 30 March 2018
- 725,000 unlisted options with an exercise price of A\$0.35 each expiring 13 May 2018¹¹
- 400,000 unlisted options with an exercise price of A\$0.405 each expiring 13 May 2018

At 31 March 2018, there were a total of 8,414,000 unlisted options on issue at various exercise prices and expiry dates. There were no other unlisted options that were issued or expired during the March 2018 Quarter.

The following performance rights vested and were converted to shares during the March 2018 Quarter:

- 10,000 Class 7 performance rights vested and converted to shares
- 15,000 Class 8 performance rights vested and converted to shares

At 31 March 2018, there were a total of 1,383,000 performance rights on issue. There were no new performance rights issued or cancelled during the March 2018 Quarter.

^{10 2,272,728} of the shares in this tranche were issued after the balance date due to the timing of the receipt of funds (4 April 2018)

¹¹ The Company is seeking approval for cashless exercise of these options at the upcoming Annual General Meeting; ASX announcement, Notice of Annual General Meeting and Explanatory Memorandum to shareholders, 10 April 2018



Interests in mining tenements

The 7 Mining Licenses awarded to CMSC span over 60km² of the 100km² Mining Agreement area¹².

Table 1: Tenement holdings

Tenement:	Colluli, Eritrea
Nature of interest	Owned
License type	Mining Licences
Current equity	50%

There was no change in tenement holding during the March 2018 Quarter.

For more information, please contact:

Danny Goeman Chief Executive Officer +61 8 6315 1444 William Sandover Head of Corporate Development & External Affairs +61 499 776 998

¹² ASX announcements, CMSC enters into Mining Agreement for world class Colluli Potash Project, 1 February 2017, and Award of Mining Licenses for world class Colluli Potash Project, 1 February 2017

+Rule 5.5

Appendix 5B

Mining exploration entity and oil and gas exploration entity quarterly report

Introduced 01/07/96 Origin Appendix 8 Amended 01/07/97, 01/07/98, 30/09/01, 01/06/10, 17/12/10, 01/05/13, 01/09/16

Name of entity

Danakali Limited

ABN Quarter ended ("current quarter")

57 097 904 302 31 March 2018

Cor	nsolidated statement of cash flows	Current quarter \$A'000	Year to date (3 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	-	-
1.2	Payments for		
	(a) exploration & evaluation	-	-
	(b) development	-	-
	(c) production	-	-
	(d) staff costs	(92)	(92)
	(e) administration and corporate costs	(357)	(357)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	46	46
1.5	Interest and other costs of finance paid	-	-
1.6	Income taxes paid	-	-
1.7	Research and development refunds	-	-
1.8	Other (provide details if material)	-	-
1.9	Net cash from / (used in) operating activities	(403)	(403)

2.	Cash flows from investing activities	
2.1	Payments to acquire:	
	(a) property, plant and equipment	-
	(b) tenements (see item 10)	-
	(c) investments	-
	(d) other non-current assets	-

⁺ See chapter 19 for defined terms

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Consolidated statement of cash flows		Current quarter \$A'000	Year to date (3 months) \$A'000
2.2	Proceeds from the disposal of:		
	(a) property, plant and equipment	-	-
	(b) tenements (see item 10)	-	-
	(c) investments	-	-
	(d) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other – Funding of Joint Venture	(2,484)	(2,484)
2.6	Net cash from / (used in) investing activities	(2,484)	(2,484)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of shares	-	-
3.2	Proceeds from issue of convertible notes	-	-
3.3	Proceeds from exercise of share options	3,796	3,796
3.4	Transaction costs related to issues of shares, convertible notes or options	-	-
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	3,796	3,796

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	15,505	15,505
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(403)	(403)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(2,484)	(2,484)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	3,796	3,796
4.5	Effect of movement in exchange rates on cash held	12	12
4.6	Cash and cash equivalents at end of period	16,426	16,426

⁺ See chapter 19 for defined terms

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5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	16,426	15,505
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	16,426	15,505

6.	Payments to directors of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to these parties included in item 1.2 and 2.5	177
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-

6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

Item 1.2 includes aggregate amounts paid to directors including salary, directors' fees, and superannuation.

7.	Payments to related entities of the entity and their associates	Current quarter \$A'000
7.1	Aggregate amount of payments to these parties included in item 1.2	-
7.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-

7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

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⁺ See chapter 19 for defined terms

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8.	Financing facilities available Add notes as necessary for an understanding of the position	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1	Loan facilities	Nil	Nil
8.2	Credit standby arrangements	Nil	Nil
8.3	Other (please specify)	Nil	Nil

8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

9.	Estimated cash outflows for next quarter	\$A'000
9.1	Exploration and evaluation	-
9.2	Development	-
9.3	Production	-
9.4	Staff costs	(130)
9.5	Administration and corporate costs	(1,642)
9.6	Other - Funding of Joint Venture	(2,269)
9.7	Total estimated cash outflows	(4,041)

10.	Changes in tenements (items 2.1(b) and 2.2(b) above)	Tenement reference and location	Nature of interest	Interest at beginning of quarter	Interest at end of quarter
10.1	Interests in mining tenements and petroleum tenements lapsed, relinquished or reduced	-	-	-	-
10.2	Interests in mining tenements and petroleum tenements acquired or increased	-	-	-	-

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⁺ See chapter 19 for defined terms

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here: (Joint Company Secretary) Date: 27 April 2018

Print name: Melissa Chapman

Notes

- 1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
- 2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 6: Exploration for and Evaluation of Mineral Resources and AASB 107: Statement of Cash Flows apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standards apply to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

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⁺ See chapter 19 for defined terms



About Danakali Limited

Danakali Limited (ASX: DNK) (**Danakali**, or the **Company**) is an ASX-listed company and 50% owner of the Colluli Potash Project (**Colluli** or the **Project**) in Eritrea, East Africa. The Company is currently developing Colluli in partnership with the Eritrean National Mining Corporation (**ENAMCO**).

The Project is located in the Danakil Depression region of Eritrea, and is ~75km from the Red Sea coast, making it one of the most accessible potash deposits globally. Mineralisation within the Colluli resource commences at just 16m, making it the world's shallowest potash deposit. The resource is amenable to open pit mining, which allows higher overall resource recovery to be achieved, is generally safer than underground mining, and is highly advantageous for modular growth.

The Company has completed a Front End Engineering Design (FEED) for the production of potassium sulphate, otherwise known as SOP. SOP is a chloride free, specialty fertiliser which carries a substantial price premium relative to the more common potash type; potassium chloride (or MOP). Economic resources for production of SOP are geologically scarce. The unique composition of the Colluli resource favours low energy input, high potassium yield conversion to SOP using commercially proven technology. One of the key advantages of the resource is that the salts are present in solid form (in contrast with production of SOP from brines) which reduces infrastructure costs and substantially reduces the time required to achieve full production capacity.

The resource is favourably positioned to supply the world's fastest growing markets.

Our vision is to bring Colluli into production using the principles of risk management, resource utilisation and modularity, using the starting module (**Module I**) as a growth platform to develop the resource to its full potential.

Competent Persons Statement (Sulphate of Potash Mineral Resource)

Colluli has a JORC-2012 compliant Measured, Indicated and Inferred Mineral Resource estimate of 1,289Mt @11% K_20 . The resource contains 303Mt @ 11% K_20 of Measured Resource, 951Mt @ 11% K_20 of Indicated Resource and 35Mt @ 10% K_20 of Inferred Resource.

The information relating to the 2015 Colluli Mineral Resource estimate is extracted from the report entitled "Colluli Review Delivers Mineral Resource Estimate of 1.289Bt" disclosed on 25 February 2015 and is available to view at www.danakali.com.au. The Company confirms that it is not aware of any new information or data that materially affects the information included in the original market announcement and, in the case of estimates of Mineral Resources or Ore Reserves, that all material assumptions and technical parameters underpinning the estimates in the relevant market announcement continue to apply and have not materially changed. The Company confirms that the form and context in which the Competent Person's findings are presented have not been materially modified from the original market announcement.

Competent Persons Statement (Sulphate of Potash Ore Reserve)

The January 2018 Colluli Ore Reserve is reported according to the JORC Code and estimated at 1,100Mt @ 10.5% K₂O Equiv. The Ore Reserve is classed as 285Mt @ 11.3% K₂O Equiv. Proved and 815Mt @ 10.3% K₂O Equiv. Probable. The Competent Person for the estimate is Mr Mark Chesher, a mining engineer with more than 30 years' experience in the mining industry. Mr Chesher is a Fellow of the Australasian Institute of Mining and Metallurgy, a Chartered Professional, a full-time employee of AMC Consultants Pty Ltd (AMC), and has sufficient open pit mining activity experience relevant to the style of mineralisation and type of deposit under consideration to qualify as a Competent Person as defined in the JORC Code. Mr Chesher consents to the inclusion of information relating to the Ore Reserve in the form and context in which it appears.

In reporting the Mineral Resources and Ore Reserves referred to in this public release, AMC acted as an independent party, has no interest in the outcomes of Colluli and has no business relationship with Danakali other than undertaking those individual technical consulting assignments as engaged, and being paid according to standard per diem rates with reimbursement for out-of-pocket expenses. Therefore, AMC and the Competent Persons believe that there is no conflict of interest in undertaking the assignments which are the subject of the statements.

Competent Persons Statement (Rock Salt Mineral Resource)

Colluli has a JORC-2012 compliant Measured, Indicated and Inferred Mineral Resource estimate of 347Mt @ 96.9% NaCl. The Mineral Resource estimate contains 28Mt @ 97.2% NaCl of Measured Resource, 180Mt @ 96.6% NaCl of Indicated Resource and 139Mt @ 97.2% NaCl of Inferred Resource.

The information relating to the Colluli Rock Salt Mineral Resource estimate is extracted from the report entitled "+300M Tonne Rock Salt Mineral Resource Estimate Completed for Colluli" disclosed on 23 September 2015 and is available to view at www.danakali.com.au. The Company confirms that it is not aware of any new information or data that materially affects the information included in the original market announcement and, in the case of estimates of Mineral Resources or Ore Reserves, that all material assumptions and technical parameters underpinning the estimates in the relevant market announcement continue to apply and have not materially changed. The Company confirms that the form and context in which the Competent Person's findings are presented have not been materially modified from the original market announcement.



Quality control and quality assurance

Danakali exploration programs follow standard operating and quality assurance procedures to ensure that all sampling techniques and sample results meet international reporting standards. Drill holes are located using GPS coordinates using WGS84 Datum, all mineralisation intervals are downhole and are true width intervals.

The samples are derived from HQ diamond drill core, which in the case of carnallite ores, are sealed in heat-sealed plastic tubing immediately as it is drilled to preserve the sample. Significant sample intervals are dry quarter cut using a diamond saw and then resealed and double bagged for transport to the laboratory.

Halite blanks and duplicate samples are submitted with each hole. Chemical analyses were conducted by Kali-Umwelttechnik GmBH, Sondershausen, Germany, utilising flame emission spectrometry, atomic absorption spectroscopy and ion chromatography. Kali-Umwelttechnik (KUTEC) has extensive experience in analysis of salt rock and brine samples and is certified according by DIN EN ISO/IEC 17025 by the Deutsche Akkreditierungsstelle GmbH (DAR). The laboratory follows standard procedures for the analysis of potash salt rocks chemical analysis (K⁺, Na⁺, Mg²⁺, Ca²⁺, Cl⁻, SO₄²⁻, H₂O) and X-ray diffraction (XRD) analysis of the same samples as for chemical analysis to determine a qualitative mineral composition, which combined with the chemical analysis gives a quantitative mineral composition.

Forward looking statements and disclaimer

The information in this document is published to inform you about Danakali and its activities. Danakali has endeavoured to ensure that the information enclosed is accurate at the time of release, and that it accurately reflects the Company's intentions. All statements in this document, other than statements of historical facts, that address future production, project development, reserve or resource potential, exploration drilling, exploitation activities, corporate transactions and events or developments that the Company expects to occur, are forward looking statements. Although the Company believes the expectations expressed in such statements are based on reasonable assumptions, such statements are not guarantees of future performance and actual results or developments may differ materially from those in forward-looking statements.

Factors that could cause actual results to differ materially from those in forward-looking statements include market prices of potash and, exploitation and exploration successes, capital and operating costs, changes in project parameters as plans continue to be evaluated, continued availability of capital and financing and general economic, market or business conditions, as well as those factors disclosed in the Company's filed documents.

There can be no assurance that the development of Colluli will proceed as planned. Accordingly, readers should not place undue reliance on forward looking information. Mineral Resources and Ore Reserves have been reported according to the JORC Code, 2012 Edition. To the extent permitted by law, the Company accepts no responsibility or liability for any losses or damages of any kind arising out of the use of any information contained in this document. Recipients should make their own enquiries in relation to any investment decisions.

Mineral Resource, Ore Reserve, and financial assumptions made in this presentation are consistent with assumptions detailed in the Company's ASX announcements dated 25 February 2015, 23 September 2015, 15 August 2016, 1 February 2017, 29 January 2018, and 19 February 2018 which continue to apply and have not materially changed. The Company is not aware of any new information or data that materially affects assumptions made.