



ASX RELEASE

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Scout receives material new purchase order from Zego

Highlights:

- Scout has received a new purchase order for 1,000 smart home security hubs from Zego, the premier digital amenity platform for US apartments
- This is the fourth material purchase order from Zego since the commencement of the parties' sales partnership in October 2017
- Zego is tracking between the middle and high end of its deployment target of 5,000 to 10,000 Scout systems in the 12 months to October 2018
- Order represents more than AU\$162K in upfront revenue and cash receipts for Scout and expands the Company's scope to grow security service sales and recurring revenue

Home security provider Scout Security Limited ((ASX: SCT), "Scout" or "the Company") is pleased to announce that it has received a material new purchase order which will help to accelerate Scout's healthy recent sales momentum.

The Company has received an order for 1,000 hubs from its key resale partner Zego, a leading US provider of smart home device and service packages to apartment residents and managers. The order will represent more than AU\$162K¹ in revenue and cash receipts for Scout.

This is the fourth material purchase order Zego has made with Scout since the parties commenced their sales partnership in October 2017 to meet smart home security demand in the 18.8 million-unit apartment community market in the US.

Zego has now ordered more than 4,000 Scout hubs and remains one of the Company's key resale partners, currently tracking between the middle and high end of its deployment target of 5,000 to 10,000 Scout systems in the 12 months to October 2018. Zego and Scout continue to work together toward a rollout of Scout's full product and service suite, including home sensors and security monitoring.

As Zego and other channel partnerships continue to flourish, the Company expects to achieve ongoing growth in upfront and recurring revenue with expansion in Scout's installed base.

1: Based on latest RBA exchange rate of 1 AUD = 0.7370 USD

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About Scout Security Limited

Scout Security Limited (ASX: SCT) sells the Scout Alarm, a self-installed, wireless home security system that is making security more modern, open and affordable. The Scout system is consistently recognised as one of the best smart home security devices, most recently being labeled 2018 Best DIY Home Security System by TopTenReviews.com.

Scout's design-centric offering gives users complete flexibility around connected home security, allowing the system to integrate with other best-in-class IoT devices and offering flexible monitoring options.

Scout is an official partner of Amazon Alexa, Google's Works With Nest and Samsung SmartThings. Scout is also an Amazon Alexa Fund portfolio company.

www.scoutalarm.com

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