

#### **ASX Announcement**

30 November 2018

#### **Placement**

IOT Group Limited (ASX:IOT) ("IOT" or "the Company") is pleased to announce it has today placed 35,377,358 fully paid ordinary shares at \$0.000848 per share, being 80% of the 5 day VWAP, to a sophisticated investor to raise \$30,000. 20,019,194 shares were issued using the Company's remaining placement capacity under Resolution 3 approved by shareholders at the meeting held 5 October 2018 and 15,358,164 shares were placed using the Company's placement capacity under Listing Rule 7.1.

Funds raised from the placement will be used for working capital.

#### Notice pursuant to Section 708A (5) (e) of the Corporations Act 2001

IOT Group Limited (ASX:IOT) provides the following Cleansing Notice ('Notice') under section 708A of the Corporations Act ('Act') concerning the placement.

The Shares are part of a class of securities quoted on the Australian Securities Exchange Limited.

The Corporations Act 2001 (Cth) (Act) restricts the on-sale of securities issued without disclosure, unless the sale is exempt under section 708 or section 708A of the Act. By the Company giving this Notice, sale of the Shares will fall within the exemption in subsection 708A(5) of the Act.

As required by subsection 708A(6) of the Act, the Company gives notice that:

- (a) the Company issued the Shares without disclosure to investors under Part 6D.2 of the Act;
- (b) this Notice is being given pursuant to subsection 708A(5)(e) of the Act; and
- (c) as at the date of this Notice, the Company has complied with:
  - i. Chapter 2M of the Act as it applies to the Company; and
  - ii. section 674 of the Act; and
- (d) as at the date of this Notice, the Company is not in possession of any excluded information" as defined in subsections 708A(7) and 708A(8) of the Act.



EVERYTHING IS CONNECTED
Website: www.theiotgroup.com

#### **Company Information**

IoT Group Limited (ABN 66 140 475 921) Level 9, 100 William Street EAST SYDNEY NSW 2011

Investor Enquiries: <a href="mailto:investors@theiotgroup.com">investors@theiotgroup.com</a>

All references to IOT Group includes its subsidiaries and Companies it controls.



### **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introdu 04/03/1		8, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12,
Name	of entity	
IOT	Group Limited (IOT)	
ABN		
66 1	40 475 921	
We (	the entity) give ASX the following	g information.
	<b>3</b> · G	
Par	t 1 - All issues	
You m	nust complete the relevant sections (attac	h sheets if there is not enough space).
	*Class of *securities issued or to	Fully paid ordinary shares
1	be issued	Tully paid ordinary shares
2	Number of *securities issued or	35,377,358
	to be issued (if known) or maximum number which may	
	be issued	
3	Principal terms of the *securities	Fully Paid Ordinary Shares
	(e.g. if options, exercise price and expiry date; if partly paid	
	+securities, the amount	
	outstanding and due dates for	
	payment; if +convertible	
	securities, the conversion price and dates for conversion)	
	and dates for conversion;	
4	Do the *securities rank equally	Yes
	in all respects from the +issue	
	date with an existing *class of quoted *securities?	

<sup>+</sup> See chapter 19 for defined terms.

If the additional \*securities do not rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a distribution) trust, or interest payment the extent to which they do not rank equally, other than in relation to the next dividend. distribution interest payment \$0.000848 Issue price or consideration 5 To raise funds for working capital 6 Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets) Is the entity an +eligible entity Yes 6a that has obtained security holder approval under rule 7.1A? If Yes, complete sections 6b - 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i 23 May 2018 6b The date the security holder resolution under rule 7.1A was passed Number of \*securities issued 15,358,164 6c without security holder approval under rule 7.1 6d Number of +securities issued Nil with security holder approval under rule 7.1A Number of \*securities issued 20,019,194 Shares issued with security holder 6e with security holder approval approval obtained at the meeting held 5 October 2018 (resolution 3) under rule 7.3, or another specific security holder approval (specify date of meeting)

6f	Number	of	+securities	issued
	under an	exce	eption in rule	2 7.2

Nil

6g If \*securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the \*issue date and both values. Include the source of the VWAP calculation.

N/A

6h If \*securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements N/A

6i Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements

LR7.1 – 60,768,191 LR7.1A – 33,477,445

7 \*Issue dates

Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.

Cross reference: item 33 of Appendix 3B.

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8 Number and +class of all +securities quoted on ASX (*including* the +securities in section 2 if applicable)

Number	<sup>+</sup> Class
1,714,975,066	Fully paid ordinary shares
18,801,603	Options (exercisable at \$0.011 on or before 31 January 2019).

Number	+Class
34,620,947	Options (\$0.07, 30 June 2019)
12,042,068	Options (\$0.07, 30 June 2019)
17,500,000	Director Options (\$0.18238, 31 December 2022).
15,500,000	Senior Management Options (\$0.18238, 31 December 2022)
7,750,000	Options (\$0.09, 31 December 2022)
20,000,000	Director Options (\$0.09, 31 December 2022).

<sup>+</sup> See chapter 19 for defined terms.

7,500,000	Director Options (\$0.03505, 31 December 2022).
21,000,000	Senior Management Options (\$0.10, 31 December 2022).
3,000,000	Sales Agent Options (\$0.03505, 31 December 2018).
6,000,000	Staff Options (\$0.03505, 31 December 2018).
20,000,000	Senior Management Options (\$0.05, 31 December 2027).
10,000,000	Senior Management Options (\$0.075, 31 December 2027).
10,000,000	Senior Management Options (\$0.10, 31 December 2027).
5,000,000	Invoice Finance Options (\$0.015, 30 June 2019)
58,200,000	Loyalty Options (\$0.0125, 31 December 2019)
20,000,000	Director Options (\$0.05, 31 December 2027).
10,000,000	Director Options (\$0.075, 31 December 2027).
10,000,000	Director Options (\$0.10, 31 December 2027)
4,000,000	Options (\$0.011, 31 January 2019)
42,000,000	Options (\$0.0125, 31 December 2025)
74,000,000	Options (\$0.02, 31 December 2025).
10,000,000	Options (\$0.125, 27 July 2025)

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

The Company does not have a dividend policy. The Company has not previously paid a dividend.

#### Part 2 - Pro rata issue

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the *securities will be offered	
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	

7

15	<sup>+</sup> Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
	·	
18	Names of countries in which the entity has security holders who will not be sent new offer documents	
	Note: Security holders must be told how their entitlements are to be dealt with.	
	Cross reference: rule 7.7.	
19	Closing date for receipt of	

<sup>+</sup> See chapter 19 for defined terms.

20	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	
25	If the issue is contingent on security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do security holders sell their entitlements <i>in full</i> through a broker?	
	II. 1	
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	

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<sup>+</sup> See chapter 19 for defined terms.

32	of the	do security holders dispose eir entitlements (except by hrough a broker)?
33	<sup>+</sup> Issue	e date
		Quotation of securities complete this section if you are applying for quotation of securities
34	Type (tick	of *securities one)
(a)	X	Securities described in Part 1
(b)		All other *securities -  Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities
Entiti	es tha	at have ticked box 34(a)
Addit	tional	securities forming a new class of securities
Tick to docume		e you are providing the information or
35		If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders
36		If the *securities are *equity securities, a distribution schedule of the additional *securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 100,000 100,001 - 100,000 100,001 and over
37		A copy of any trust deed for the additional *securities

<sup>+</sup> See chapter 19 for defined terms.

#### Entities that have ticked box 34(b)

38	Number of *securities for which *quotation is sought		
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought		
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?  If the additional *securities do not rank equally, please state:		
	<ul> <li>the date from which they do</li> <li>the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another *security, clearly identify that other *security)		
		Number	<sup>+</sup> Class
42	Number and +class of all +securities quoted on ASX (including the +securities in clause 38)		

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<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the 
  +securities to be quoted under section 1019B of the Corporations Act at 
  the time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:	( <del>Director</del> /Company secretary)	Date: 30/11/2018
Print name:	Elissa Hansen	

<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B – Annexure 1

# Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

#### Part 1

Rule 7.1 – Issues exceeding 15% of capital		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Insert number of fully paid +ordinary securities on issue 12 months before the +issue date or date of agreement to issue	870,640,433 Shares	
Add the following:	30/11/2018	35,377,358
<ul> <li>Number of fully paid <sup>+</sup>ordinary securities issued in that 12 month period under an exception in rule 7.2</li> </ul>	9/11/2018 19/10/2018 12/10/2018	59,980,806 70,000,000 70,000,000
<ul> <li>Number of fully paid <sup>+</sup>ordinary securities issued in that 12 month period with</li> </ul>	7/08/2018 30/07/2018	66,298,342 22,500,000
<ul> <li>Number of partly paid <sup>+</sup>ordinary</li> </ul>	7/06/2018 6/06/2018 31/05/2018	22,222,222 11,111,111 11,111,111
securities that became fully paid in that 12 month period	5/04/2018 14/03/2018	250,000 15,000,000
Note:  • Include only ordinary securities here — other classes of equity securities cannot be added.	9/03/2018 2/03/2018 22/02/2018	46,052,631 18,551,603 7,960,250
<ul> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> </ul>	2/02/2018 2/02/2018 18/01/2018	2,777,778 3,500,000
It may be useful to set out issues of securities on different dates as separate line items	10/01/2018 2/01/2018 20/12/2017	1,031,250 23,529,412 42,037,885
	Total: 529,291,759 Shares	42,037,003
<b>Subtract</b> the number of fully paid <sup>+</sup> ordinary securities cancelled during that 12 month period	0	
"A"	1,339,932,192	

#### Step 2: Calculate 15% of "A"

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<sup>+</sup> See chapter 19 for defined terms.

"B"	0.15 [Note: this value cannot be changed]
<b>Multiply</b> "A" by 0.15	209,989,829

# Step 3: Calculate "C", the amount of placement capacity under rule 7.1 that has already been used

7.1 that has already been used				
Insert number of +equity securities issued				
or agreed to be issued in that 12 month	Quantity	Class	Appendix 3B	Issue date
period <i>not counting</i> those issued:			Date	
ponea not economy anded isolatia	896,670	Shares	22/02/2018	21/02/2018
Under an exception in rule 7.2	1,031,250	Shares	22/02/2018	21/02/2018
Under rule 7.1A	1,031,250	Shares	21/03/2018	21/03/2018
officer rule 7.17A	1,650,000	Shares	05/04/2018	03/04/2018
With security holder approval under	22,222,222	Shares	12/04/2018	10/04/2018 -
rule 7.1 or rule 7.4				11/04/2018
	8,000,000	Shares	18/04/2018	18/04/2018
Note:	9,032,082	Shares	Announced	19/06/2018
This applies to equity securities, unless			10/05/2018	
specifically excluded – not just ordinary			Appendix 3B	
securities			Date	
Include here (if applicable) the			19/06/2018	
securities the subject of the Appendix	90,000,000	Shares	12/11/2018	9/11/2018
<ul> <li>3B to which this form is annexed</li> <li>It may be useful to set out issues of</li> </ul>	15,358,164	Shares	30/11/2018	30/11/2018
securities on different dates as separate line items	Total: 149,221,638	8 Share	s	
"C"	149,221,63	В		

<sup>+</sup> See chapter 19 for defined terms.

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Step 4: Subtract "C" from ["A" x "B"] to calculate remaining placement capacity under rule 7.1		
"A" x 0.15 Note: number must be same as shown in Step 2	209,989,829	
Subtract "C" Note: number must be same as shown in Step 3	149,221,638	
<b>Total</b> ["A" x 0.15] – "C"	60,768,191	
	[Note: this is the remaining placement capacity under rule 7.1]	

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<sup>+</sup> See chapter 19 for defined terms.

#### Part 2

•	Rule 7.1A – Additional placement capacity for eligible entities			
Step 1: Calculate "A", the base figure from which the placement capacity is calculated				
"A" Note: number must be same as shown in Step 1 of Part 1	1,399,932,1	92		
Step 2: Calculate 10% of "A"	10.40			
"D"	0.10 Note: this v	alue can	nnot be chang	ged
<b>Multiply</b> "A" by 0.10	139,993,219	9		
	Quantity	Class	Appendix	
		Ciass		Issue date
period under rule 7.1A Notes:	10,000,000	Shares	3B Date 11/12/2017	Issue date
or agreed to be issued in that 12 month period under rule 7.1A  Notes:  This applies to equity securities – not into ordinary securities.			3B Date	
period under rule 7.1A Notes:  This applies to equity securities – not just ordinary securities  Include here – if applicable – the	10,000,000 29,500,000 50,492,300	Shares Shares Shares	3B Date 11/12/2017 18/04/2018 18/05/2018	11/12/2017 18/04/2018 18/05/2018
period under rule 7.1A  Notes:  This applies to equity securities – not just ordinary securities	10,000,000	Shares Shares Shares	3B Date 11/12/2017 18/04/2018 18/05/2018 Announced 10/05/2018 Appendix 3B Date 19/06/2018	11/12/2017

<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A		
"A" x 0.10 Note: number must be same as shown in Step 2	139,993,219	
Subtract "E" Note: number must be same as shown in Step 3	106,515,774	
<b>Total</b> ["A" x 0.10] – "E"	33,477,445 Note: this is the remaining placement capacity under rule 7.1A	

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<sup>+</sup> See chapter 19 for defined terms.